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> ANNUAL REPORT



# MULTIFACETED BRILLIANCE

"People's Bank celebrated its 60th year of operations on 1 July 2021. The international icon for a 60th anniversary is the diamond. Aside from their unique crystal structure. what gives diamonds their brilliance and sparkle are the facets cut into each as they are processed. Over six decades the Bank has meticulously crafted a financial institution that, in its many faceted structure and form, serves an entire nation and every customer segment from every socio-economic demography. This multifaceted brilliance has rightly placed People's Bank at the pinnacle of the banking firmament in Sri Lanka"



## ABOUT THIS REPORT

#### WELCOME TO OUR SEVENTH **INTEGRATED ANNUAL REPORT**

This Report aims to provide a transparent assessment of our performance in line with our strategy, value creation for our stakeholders, operating context, governance and operations of the Bank during the 12-month period ending 31 December 2021. Continuing our pursuit of excellence in corporate reporting, we aim to provide an accurate, balanced review of our performance in a concise but comprehensive manner. This Report builds on our previous Integrated Annual Report published on 31 December 2020 and is consistent with our annual reporting cycle for both financial and sustainability reporting. In particular, this Report highlights the efforts we have made to support our stakeholders - our customers, our employees, the Government, and communities across the country - as we navigate a second year of the COVID-19 pandemic and the current context.

#### HOW TO READ THIS REPORT

The Report begins with an overview about the Bank followed by the Letter from the Chairman and the Chief Executive Officer/General Manager's Review. The Report then features special sections on how we are supporting our stakeholders and a reflection on our 60th anniversary; these sections are meant to illustrate how the Bank, throughout its existence, has sought to fulfil its mandate promised by its very name serving the people of Sri Lanka. The next section, "Driving value creation", sets out how we have engaged stakeholders to identify, prioritise and manage environmental, social and governance themes, how we manage our impacts and material issues, and how our strategy facilitates value creation for our stakeholders in the short, medium and, long term. This year's report, in particular, outlines

our new strategic direction and our outlook over the medium term. "Our Impact" and "Performance Review" together provide a thorough management discussion and analysis through a multi-capital lens and a business segment lens, respectively. These sections are followed by an overview of our governance structure, how we embed our policies on ethics and integrity and the manner in which we manage our risks.

The financial reports and supplementary reports sections include the Audited Financial Statements with notes showcasing the financial performance of the Bank and the Group for the financial year ended 31 December 2021 and the financial position at 31 December 2021 along with related supplementary information.

#### GRI 102-51

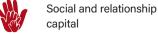
Our most recent integrated report for the year ended 31 December 2020, as well as the reports for the past ten years, are available on our website: https://www.peoplesbank.lk

#### CAPITALS

The six capitals as defined by the International Integrated Reporting Framework are as follows:







capital



#### STRATEGY

A review of our strategic performance is given under "Our Next Phase" on pages 61 to 65.

Our key strategic objectives are:



#### GRI 102-45, 102-46, 102-48, 102-49, 102-50, 102-52

#### SCOPE AND BOUNDARY

The Report covers the operations of People's Bank (hereinafter referred to as "the Bank") and its subsidiaries People's Leasing & Finance PLC and People's Travels (Pvt.) Ltd., (hereinafter collectively referred to as "the Group").

The key financial aspects are discussed in the context of the Bank as well as the Group whilst non-financial aspects are discussed in the context of the Bank unless stated otherwise.

The scope of the People's Bank Annual Report 2021 covers the 12-month period from 1 January 2021 to 31 December 2021 and is consistent with the annual reporting cycle for financial and sustainability reporting.

During the year under review, there were no significant changes from the previous reporting period in terms of both scope and aspect boundaries, nor were there any restatements as compared to the Annual Report issued in the previous year.

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#### MATERIALITY

To define the content to be presented in this Report, we have applied the principle of materiality. Accordingly, the Report captures the opportunities and challenges that materially impact the Bank and its ability to be a sustainable business that consistently delivers value to its stakeholders.

#### GRI 102-12, 102-54

#### **REPORTING FRAMEWORKS**

In preparing this Report we drew on concepts, principles, and guidance from:

- The International Integrated Reporting Council (IIRC) Framework
- Consolidated Set of Global Reporting Initiative Sustainability Reporting Standards Guidelines
- The Institute of Chartered Accountants of Sri Lanka
- The United Nations Sustainable Development Goals (SDGs)

#### GRI 102-11

#### PRECAUTIONARY PRINCIPLE

We apply the precautionary principle with regard to our social and environmental sustainability. We understand that our operations cause reciprocal impacts on society and the environment. As a bank, even though our operations do not directly create a negative impact on the society and the environment, we have taken necessary measures to alleviate such risks. These are detailed under Community Capital and Natural Capital which can be found on pages 131 and 137 respectively.



#### ASSURANCE

We value the accuracy and reliability of all information and data contained in this Report, both financial and non-financial by adopting a combined assurance model, we have assessed and assured various aspects of our business operations.

#### GRI 102-12, 102-56

Aspect	Internal assurance	External assurance
Financial Reporting	Board of Directors, Internal Audit	The Auditor General's Department
Sustainability Indicators	Board of Directors, Internal Audit, Business Heads	Messrs. KPMG
Corporate Governance	Board of Directors, Internal Audit	The Auditor General's Department
Internal Control	Board of Directors, Internal Audit	The Auditor General's Department

#### **QUALITY ASSURANCE**

Whilst making every effort to provide credible information, we have used visual elements such as graphs, tables, and infography to enhance the clarity and comparability of the information presented. Assurance and consistency of the information have been facilitated through in-built internal controls that enable traceability and verifiability. The readability and brevity of the Report has been enhanced by the aid of visual elements. All direct and indirect material impacts of the Bank has been included to assure the completeness of the Report. Finally, every effort has been taken to present a balanced review of all relevant material information and external assurance has been obtained to assure the credibility and reliability thereof.

#### FORWARD-LOOKING STATEMENTS

There are certain statements in this report which are forward-looking that are based on assumptions made by and information currently available. These forward-looking statements are, by nature, subject to significant risks and uncertainties. These forwardlooking statements include, amongst other, statements relating to the Bank's business prospects, future developments, trends and conditions in the industry and geographical markets in which the Bank operates, its strategies, plans, objectives and goals, its ability to control costs, statements relating to prices,

volumes, operations, margins, overall market trends, risk management and exchange rates. People's Bank does not in any shape or form give any assurance on the probabilities of achieving these future events due to the risks and inherent uncertainties relating to the circumstances on which these events depend on, especially those macroeconomic.

#### 14 HIGHLIGHTS GRI 102-53 QUERIES AND FEEDBACK We welcome your comments or SUPPORTING questions on this Report. You may OUR STAKEHOLDERS contact: 18 REFLECTIONS FROM THE TOP Management Information Department People's Bank, No. 75, 30 LEADERSHIP Sir Chittampalam A Gardiner Mawatha, Colombo 2. DRIVING VALUE CREATION +94 11 248 1481 info@peoplesbank.lk www.peoplesbank.lk OUR IMPACT 138 PERFORMANCE REVIEW 152 RISK REPORT

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## ABOUT PEOPLE'S BANK

"Industry's largest financial services provider in terms of customer base and access"

#### **PRIDE OF THE NATION**

With the industry's largest branch network, and stemming therefrom, close to 14.5 million customers across the country, People's Bank is Sri Lanka's largest financial services provider as measured by its customer base and island wide geographical reach. In addition, the Institution benefit from a strong team of 7,568 Banking professionals powering our Bank and its entire branch network; maintaining benchmark levels of professionalism, ethics and compliance across all aspects of its business. Established under the People's Bank Act No. 29 of 1961, the Bank has played an important role in the country's economic progress and access to finance over the past six decades, and is one of the four Domestically Systemically Important Banks (D-SIB) in Sri Lanka; as determined by the Central Bank of Sri Lanka.

#### **PROFILE SNAPSHOT**

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6 ABOUT PEOPLE'S BANK 14 HIGHLIGHTS 16 SUPPORTING OUR	<ul> <li>PROFIT AFTER TAX</li> <li>LKR 23.7 Bn.</li> <li>2020: LKR 14.2 Bn.</li> <li>63.7%</li> </ul>	<ul> <li>TOTAL OPERATING INCOME</li> <li>LKR 91.8 Bn.</li> <li>2020: LKR 71.7 Bn.</li> <li>28.0%</li> </ul>	<ul> <li>TOTAL OTHER OPERATING COSTS (EXCLUDING DEPRECIATION)</li> <li>LKR 12.2 Bn.</li> <li>2020: LKR 11.2 Bn.</li> <li>9.7%</li> </ul>
STAKEHOLDERS 18 REFLECTIONS FROM THE TOP	<ul> <li>TOTAL ASSETS</li> <li>LKR 2,647.6 Bn.</li> <li>2020: LKR 2,230.1 Bn.</li> </ul>	<ul> <li>TOTAL NET LOANS</li> <li>LKR 1,835.7 Bn.</li> <li>2020: LKR 1,635.6 Bn.</li> </ul>	<ul> <li>TOTAL DEPOSITS</li> <li>LKR 2,071 Bn.</li> <li>2020: LKR 1,835.1 Bn.</li> </ul>
30 LEADERSHIP	▶ 18.7%	7 12.2%	7 12.9%

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"Recipient of numerous international awards as the Country's Best **Digital Bank**"

### **DIGITAL LEADERSHIP**

Our competitive edge remains our farsighted investments and early adoption in digital infrastructure and capabilities, having played a pioneering role in the direction of the digital revolution of Sri Lanka's banking sector. People's Bank continued to introduce ground-breaking digital initiatives to the local market, ensuring customers were afforded the ease, agility, efficiency and convenience necessitated in today's banking landscape in order to meet dynamic market expectations.

#### **DIGITAL CUSTOMER BASE**

1.7 million

#### $(\mathbf{0})$ **MOBILE BANKING LEADER**

1 million + registrations 2020: 0.5 million

▶ 100.0%

The country's most downloaded Banking app

2020: 1.1 million 7 54.0%

"Accounted for **15.6% of Banking sector assets** on a standalone basis at 31 December 2021"

#### **MARKET POSITION**

At 31 December 2021, People's Bank accounted for 15.6% of Banking sector assets on a standalone basis (31 December 2020 - 15.2%). It is the country's second largest financial services provider in terms of assets loans and deposits.

"At 31 December 2021 -Total capital adequacy levels amongst the highest in the industry"

**TIER 1 CAPITAL ADEQUACY** 

**7** up from 9.5% in 2020

RATIO

12.6%

#### STRONG SOLVENCY

At 31 December 2021, the Bank's Tier 1 and Total Capital Adequacy Ratio ("Total CAR") stood at 12.6% and 17.8%, respectively - either of which not only the highest in the Institutions' history but also amongst the highest in the industry from a Total CAR perspective. This demonstrates the Bank's financial soundness and its ability to withstand challenges.

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"During 2020 and 2021, despite the many extra-ordinary challenges, People's Bank **sustained its national long term rating**"

#### **CREDIT RATING**

During 2020 and 2021, People's Bank successfully sustained its National Long-Term Rating of AA-(Ika) by Fitch Ratings Lanka Ltd. with a Stable Outlook. This was supported by its quasi-sovereign status, full state ownership, and financial soundness.

## TOTAL CAPITAL ADEQUACY RATIO

17.8%

オ up from 15.5% in 2020

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The People's Bank Group comprises of the People's Bank and its subsidiaries namely, People's Leasing & Finance PLC and People's Travels (Pvt) Ltd. which is effectively owns 75.0% and 99.0%, respectively. People's Bank is the largest contributor to the Group, accounting for over 90.0% of the total assets and over 80.0% of consolidated profit after tax.



**OUR GROUP** 

**PEOPLE'S BANK** 

#### Year of Incorporation 1961

#### **Customer Segments**

- Small and Medium scale Businesses Corporate, Government and
- State-Owned Enterprises

#### **Main Products and Services**

- Retail Banking
- Enterprise Banking
- Corporate Banking
- International Banking

#### **Performance Highlights**

- Assets: LKR 2,647.6 Bn.
- Profit after tax: LKR 23.7 Bn.

#### **Number of Branches** 742

Staff Strength 7,568

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**PEOPLE'S LEASING & FINANCE PLC** (People's Bank's ownership: 75%)

#### Year of Incorporation 1995

#### **Customer Segments**

- Individuals
- Micro Enterprises
- Small and Medium scale Businesses

#### Main Products and Services

- Leasing and Hire Purchases
- Microfinance
- Deposits
- Loans

#### **Performance Highlights**

- Assets: LKR 204.2 Bn.
- Profit after tax: LKR 6.1 Bn.

#### **Number of Branches** 112

Staff Strength 3,208

#### Year of Incorporation 1993

#### **Customer Segments**

- Individuals
- Micro Enterprises
- Small and Medium scale Businesses

PEOPLE'S RAVELS

(People's Bank's ownership: 99%)

PEOPLE'S TRAVELS (PVT) LTD

#### Main Products and Services

- Inbound Travel
- Outbound Travel
- Destination Management

#### Performance Highlights

- Assets: LKR 88.4 Bn.
- Loss after tax: LKR 0.01 Mn.

#### **Number of Branches**

3

Staff Strength

22

 Individuals Micro Enterprises



# VISION, MISSION, AND VALUES

### **OUR VISION**

"To be recognised as Sri Lanka's undisputed market leader for financial services"

### **OUR MISSION**

"We are in the business of providing financial services that contribute to the quality of life, and enterprise development, via affordable, accessible, and efficiently delivered solutions

We empower and develop our human resources, so that they will care for and protect our customers

economic development, while being competitively profitable

We believe in giving back to the society we operate in while being sustainable in our business 14 HIGHLIGHTS

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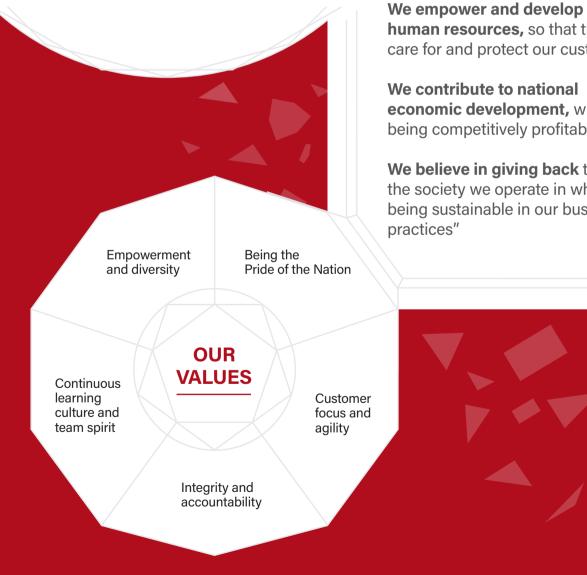
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# **OUR JOURNEY -MILESTONES**

1987

Our Headquarters Branch became the Bank's first fully-automated branch. A special loan scheme for rural electrification was implemented in collaboration with the CEB.

The Bank participated in a loan scheme sponsored by the Ministry of Labour to provide housing against EPF balances. A scheme was launched in association with the Sri Lanka Foreign Employment Bureau to provide loans for job seekers abroad. The Bank participated in a loan scheme launched by REPIA to provide credit to those affected by civil unrest in 1983. A Janasaviya associated loan scheme was introduced during the year. The Bank also commenced issuing Negotiable Savings Certificates during the year.

1982

The 300th branch

of the Bank opened

at Ingiriya. The total

number of employees

1986 1984 The process of computerisation began The People's Merchant Bank, at our Head Office and selected city a subsidiary of the Bank, was branches and a Black Light System established. Our branch at Slave Island was introduced. Customer turnaround was merged with the International time was thereby significantly reduced. Division and the Fort Foreign Branch. 1971 1973

1989

Our 200th branch opened at Kollupitiya. The Head Office was relocated to a building in Fort. The total number of employees reached 5,000. The first fisheries bank was opened at Koralawella.

1981

Our branch network

increased to 290. The

Savings Scheme was

Extended Minors'

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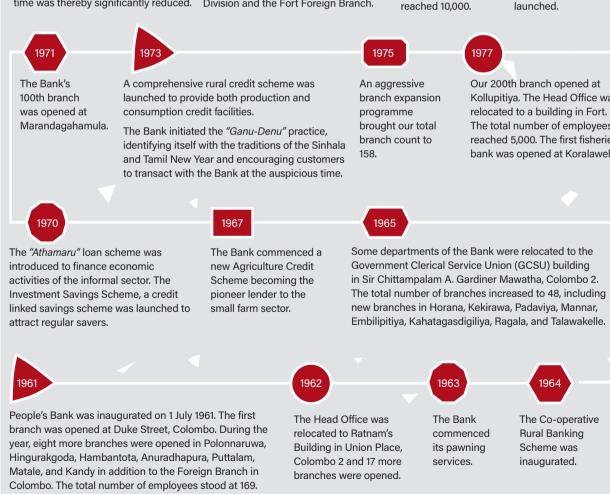
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An Endowment Savings Deposit Scheme was introduced. The People's Visa Card was introduced in association with Visa International and 24 branches were fullycomputerised.

1991

The first ATM was installed at our Headquarters Branch.



1992

Government's 200 Garment developed in-house, commenced live operations.



Three hundred and thirty bank branches were operating throughout the country and 35 main branches were fully automated. "Vanitha Vasana". a savings scheme for women was introduced.

1994

**Eight new ATMs** were installed and 160 branches were computerised under the automation programme.

### 1996

1997

"Suwa Sevana", a credit package for Government sector health personnel was launched. "Sisu Udana", a new deposit scheme for schoolchildren was introduced. The Bank participated in two ADBfunded credit schemes - the Tea Small Holdings Development Project and the Perennial Crops Development Project. The Bank's fully owned subsidiaries, People's Leasing Co. Ltd. and People's Travels (Pvt) Ltd., commenced operations. Zonal offices were opened to strengthen decentralised administration and to facilitate better customer service.

"Gurusetha", a new deposit mobilisation and loan scheme catering to Government teachers was launched with the co-operation of the Ministry of Education.

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### 1998 The total number of ATMs increased to 36, serving over 125,000 PET cardholders. One hundred and seventy-five branches were fully-automated and the number of pawning centres increased to 188. A special credit cum deposit scheme known as "Videshika" was introduced in collaboration with the Sri Lanka Foreign

Employment Bureau to assist migrant workers.

1995

2001

The Bank's Corporate Management team was strengthened by the recruitment of certain heads of divisions from the private banking sector. Restructuring of the Bank was initiated through the launch of a Strategic Plan. The total number of ATM machines grew to 90.

The "Surathura" Loan Scheme was launched to assist

facilities to small and medium scale enterprises and

industries under the NDB-funded Small and Medium

Enterprises Assistance Project (SMEAP).

self-employment projects. The Bank extended its credit

The "Jana Jaya", savings cum loan scheme was launched. The newly introduced "Jaya Sri" draw offered attractive prizes for depositors. The ATM network expanded to 74 machines throughout the country. The Central ATM Switch was introduced to connect the PABS branches and the ATMs.

2002

2003

The number of PABS automated branches increased to 218 and 119 branches were connected to the Central ATM Switch. A Treasury automation package was implemented.

The 11th CEO/General Manager of the Bank, Mr Asoka de Silva assumed duties on 1 February 2003. The Young Executive Saver's (YES) Account was launched. The Bank signed up with Silver Lake System SDV BUD Malaysia to install a state-of-the-art core banking package and trade services solutions which will initially be operational in 60 selected branches including Head Office.



The second phase of the restructuring plan for 2004-2008 launched and approved by the Government of Sri Lanka was based on the recapitalisation support of ADB. The Bank obtained the first ever public rating of BBB+ from Fitch Ratings Lanka. The core banking project was implemented successfully.

### 2000

1999

The Bank launched "Isuru Udana", a deposit scheme that encourages parents and guardians to save for the benefit of their young charges.

The total branch network reached 728, whilst ATM locations increased to 420. The Bank obtained an upgraded rating of AA + (stable) from Fitch Ratings Lanka Ltd. The Bank's total assets, total deposits and total loans and receivables surpassed LKR 873 Bn., LKR 683 Bn. and LKR 660 Bn. respectively. The Bank's 2011 Annual Report won one Grand Award and three Gold Awards in the National Category at the 2012 International ARC Awards.

### 2013

23 SME centres were established across the island. Surpassed one million cards milestone with access to over 30 million Visa accredited merchants globally. Corporate customers were provided with an on line real time payment facility for EPF, ETF and Customs Duty Payments. People's Bank became the first bank to be connected to the National Common ATM Switch. ATM locations increased to 460 with the branch network expanding to 735. Debentures amounting to LKR 5 Bn. were issued at the Bank's fourth Debenture issue.

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2011

The Bank issued its second Debenture for LKR 2.5 Bn. 214 branches and 236 service centres were connected online. The Bank strategically placed over 300 ATMs island-wide. Total deposits reached LKR 400 Bn. Achieved the highest recorded profit before tax of LKR 6.1 Bn. For the first time, received the SAFA (South Asian Federation of Accountants) Award for the 2008 Annual Report. 2010

Bronze Award for the Service Category at the SLIM Brand Excellence Awards 2011.

The Bank celebrated the Golden Jubilee on 1 July 2011. Total branch network reached 714 whilst ATM locations increased to 382. Fitch Ratings upgraded the rating to AA (stable). The Bank's total assets, total deposits and total loans and receivables surpassed LKR 663 Bn., LKR 539 Bn. and LKR 478 Bn. respectively. Achieved the highest recorded profit before tax of LKR 15.3 Bn. and a profit after tax of LKR 10.2 Bn. People's Bank won the SLIM-Nielsen People's Award for the Most Popular Bank in the Sri Lankan Banking and Financial Services Sector, Service Brand of the Year, and the

Branch network and service centres expanded to 679. ATMs increased to 330. People's International VISA Debit Card was launched. The Bank obtained AA- from Fitch Ratings Lanka Ltd. and AAA from Ram Ratings. Total deposits surpassed LKR 462 Bn. and recorded the highest profit before tax of LKR 8.7 Bn. The People's Bank Annual Report won two Gold Awards at the ARC Awards held in New York. The Bank received the SAFA (South Asian Federation of Accountants) Award, for the 1st Place in the Public Sector Category, for the 2009 Annual Report.

The Government of Sri Lanka released the fourth capital tranche of LKR 1.5 Bn. The Bank reached the Capital Adequacy Level of 10.5% by the end of the year and conducted its first Debenture issue of LKR 2.5 Bn. Introduced "People's e-remittance", a web-based remittance product supported by latest technology to remit money from overseas within minutes. Two new foreign currency deposit products were launched, viz., *"Doo Daru Ethera Isura"* and "Special Foreign Investment Deposit Account" (SFIDA).



2008

The Bank received LKR 2 Bn. as the first tranche of Equity Capital Investment in the Bank by the Government of Sri Lanka in keeping with the agreement signed between the Government, ADB and People's Bank. The core banking project was further extended across the branch network. The Bank was also a major intermediary in bringing Government-granted financial assistance for rebuilding, after the December 2004 tsunami.

#### 2007

The rating level of A - from Fitch Ratings was maintained during the year. The Government of Sri Lanka injected the third capital tranche of LKR 1.5 Bn. into People's Bank. The Bank won the People's Award for the Banking and Financial Services Brand of the Year for the second consecutive year. The Bank surpassed the LKR 300 Bn. mark in total deposits.



The Bank obtained an A-rating from Fitch Ratings Lanka Ltd., indicating progress from its earlier rating level. People's Bank was awarded the POP Award for 2006 in the banking and financial services sector by the Sri Lanka Institute of Marketing. The second tranche of capital of LKR 1 Bn. was received from the Government of Sri Lanka.

#### 2014

The Bank's asset base crossed one trillion rupees, as the second largest bank in the industry. Bank garnered the triple accolades of "Bank of the Year 2014" at the European Global Banking and Finance Award-Sri Lanka 2014 as well as "Best Banking Group Sri Lanka" and "Most Sustainable Bank Sri Lanka" at the World Finance Banking Awards 2014.

## 2015

The Bank commenced an ambitious digitisation initiative. The ATM network was upgraded to an enterprise strength hardware platform. Investments were also made in upgrading the Core Banking System, data warehousing capabilities and POS infrastructure. The Bank launched a Green Banking Concept in demonstrating its sustainability commitments. Successfully rolled out to the Bank's Strategic Plan for 2016-2020.

### 2017

The consolidated contribution towards national economic development over the last ten years surpassed the LKR 150.0 Bn. The Bank received a new capital infusion of LKR 5.0 Bn. Opened Sri Lanka's first fullydigitalised branch in Colombo and received the prestigious ISO/IEC 27001:2013 quality certification for Information Security Management first for any State bank in the Nation. The Bank was conferred the exclusive "People's Service Brand of the Year" and "People's Banking Service Provider of the Year" for the 11th consecutive year.

#### 2016

The Group achieved the rupees one trillion milestones in both deposits and advances during the year, the only financial services group to achieve two trillion rupee feats in a single year. The Bank launched self-banking centres comprising cash deposit machines (CDM), ATMs and kiosks in seven locations in Colombo and launched a new logo to reflect the Bank's evolution.

2018

Launched six alternative digital channels. People's Wave became the most downloaded finance app in Sri Lanka. Was awarded the "People's Banking Service Provider of the Year" for the 12th consecutive year and garnered many recognitions and accolades including being ranked amongst the Top 1000 Banks in the World, adjudged the "Best Branch Digitisation Initiative Programme Award" in Asia Pacific Region and recognised as "The Best Bank in Sri Lanka."

## 2020

The Bank's operates the largest digital footprint in Sri Lanka, and processed over LKR 1.0 Tn. in transactions via its digital channels. Following the COVID-19 pandemic, the Bank extended unparalleled support to the Nation, customers and the general public. People's Bank successfully raised LKR 20.0 Bn. Tier II Debentures which is the highest-ever by the industry to-date. Was the only entity amongst the Top 3 and only state bank to have a positive incline in brand value. 2019

The Bank raised LKR 10.0 Bn. via debenture issue post People's Bank (Amendment) Bill passed by the Parliament. SBUs reached 239 - a feat achieved in just three years. People's Wave app became one of the most downloaded finance apps in Sri Lanka. The Bank signed the largest ever and the longest tenor bilateral funding facility secured by any commercial bank in Sri Lanka to date.

#### 2021

- The Bank celebrated its 60th anniversary and with the new motto, "Pride of the Nation".
- "People's Wave" has become the country's most downloaded banking app with over one million active users.
- Taking innovation to the next level, the Bank introduced the "People's Pay" Wallet app.
- "Best Digital Bank" and "Best Retail Bank in Sri Lanka" by the Asian Banker Excellence in Retail Financial Services International Awards 2021.
- Top 10 Women Friendly Workplaces in Sri Lanka at the first ever Women Friendly Workplace Awards (WFW) in 2021.
- SLIM Nielsen People's Award 2021 for being the Service Provider of the year, and the "Best Domestic Bank in Sri Lanka".
- "Best Digital Bank in Sri Lanka" at the World Finance and International Business Magazine Awards.

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GRI 102-7

	Bank		Group			
	2021	2020	Change %	2021	2020	Change %
Operating performance (LKR Bn.)						
Interest income	197.3	179.7	9.8	222.4	207.0	7.4
Net interest income	82.5	60.9	35.3	96.9	74.4	30.2
Gross income	207.2	191.0	8.5	236.8	223.9	5.8
Operating profit before VAT and tax	37.2	25.1	48.5	45.7	29.3	55.9
Profit before tax	30.4	21.2	43.2	37.2	24.6	51.1
Income tax	6.7	7.1	-5.5	9.2	8.6	7.0
Profit after tax	23.7	14.2	67.3	28.1	16.1	74.6
Dividends paid	2.2	3.0	-27.3	2.3	3.1	-25.8
Retained profit after dividends	21.5	11.2	93.0	25.7	13.0	97.7
Financial position (LKR Bn.)						
Total assets	2,647.6	2,230.1	18.7	2,832.6	2,400.6	18.0
Gross loans and receivables	1,937.0	1,723.5	12.4	2,103.6	1,876.2	12.1
Total deposits	2,071.5	1,835.1	12.9	2,168.7	1,935.2	12.1
Shareholders' funds	136.1	102.0	33.4	177.6	139.1	27.7
Performance ratios (%)						
Return on average assets (before tax)	1.3	1.0		1.4	1.1	
Return on equity (after tax)	19.9	14.3		17.7	11.9	
Interest margin	3.4	2.9		3.7	3.3	
Cost to income ratio	51.1	54.3		53.3	53.5	
Loans to deposits ratio	93.5	93.9		97.0	97.0	
Assets quality ratios (%)						
Gross non-performing loans ratio	3.2	3.3		3.6	3 .9	
Impaired loans (stage 3) ratio	4.0	3.5		4.7	4.2	
Impairment (stage 3) to stage 3 loans ratio	50.2	54.7		46.9	50.8	
Statutory liquid assets ratio (%) (min. requirement – 20%)						
Domestic banking unit	23.5	25.6				
Off-shore banking unit	25.9	60.5				
Liquidity coverage ratio (%) (min. requirement – 2021 – 100% , 2020 – 90%)						
Liquidity coverage ratio – rupee	155.8	166.8				
Liquidity coverage ratio – all currency	105.7	111.6				
Regulatory capital ratios (%)						
Common equity Tier 1 capital (min. requirement – 7.0%)	12.0	9.5		13.0	10.7	
Tier 1 capital (min. requirement – 8.5%)	12.6	9.5		13.4	10.7	
Total capital (min. requirement - 12.5%)	17.8	15.5		17.9	15.6	
Shareholder ratios (LKR)						
	1					

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# Celebrating 60 years of empowering the Nation

People's Bank completed 60 years of service in 2021, marking a grand milestone in the remarkable journey of becoming the **"Pride of the Nation"** 

	2021	2020
Average monthly "People's Wave" App downloads	41,000	30,000
Number of customers digitally on-boarded (Mn.)	1.7	1.1
Digital deposits balance (LKR Bn.)	271.8	172.8
Average monthly transactions conducted via "People's Wave" app (Mn.)	1.1	0.8

EMPLOYEES	2021	2020
Total number of employees	7,568	7,692
Retention rate (%)	98.2	98.1
Female employees (%)	61.3	61.3
Promotions	99	16
Average training hours per employee	14.8	12.5
Employees outside Western Province	4,560	4,625
Employees with over 10 years of service	5,029	4,920

### Brand value: LKR 44.75 Bn. Rating: AAA-

Amongst Top 10 Most Admired Companies in Sri Lanka in 2021 by CIMA, ICCSL and the Daily FT

	ON 2021	2020
Total value creation for Government (LKR Bn.)	16.3	14.4
Customer touchpoints outside Western Province	1,405	1,381
BUSINESS PARTNERS	2021	2020
Number of registered suppliers	258	242
Value created for local suppliers (LKR Bn.)	11.7	10.3
	2021	2020
Value of community-based loans granted (LKR Mn.)	16,545	22,967
Number of community-based loans granted (LKR Mn.)	32,260	37,064
Investment in CSR initiatives (LKR Mn.)	12.7	28.7
	2021	2020
Renewable energy consumption (GJ)	5,689.4	6,236.6
Energy intensity per employee (GJ)	7.64	9.52
Non-renewable energy consumption (GJ)	3,933.5	5,979.2
Indirect savings from	150.000	70.070

electricity (kWh)

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79,970

152,000

# **SUPPORTING OUR STAKEHOLDERS**



"Our stakeholders comprise of individuals of diverse socio economic and demographic profiles and Institutions of varying nature, scale and scope. They all form a pivotal part of our business and are central in the formulation of our strategies and in the ultimate operationalisation of our thereof"

The COVID-19 pandemic brought about lockdowns, border closures and human movement control both locally and globally in a manner previously unseen. The complete halt in economic activity naturally meant adverse consequences on the lives and livelihoods of our individual customers and liquidity and constraints for our corporate and institutional customers. All our four broad stakeholder groups, our Customers, our Community, our Employees and the Government of Sri Lanka, were affected. No one was immune. In this context, supporting our stakeholders in their time of need was our national calling to which we responded with great honour, pride, dignity and exemplary commitment and delivery.

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supporting them is our duty as a **Financial Services Provider. During** the twenty-four-month pandemic stressed period ended 31 December following for the benefit of its customers:

- Ensure at least 70% of its branches and service centres remained open even during the height of the lockdown
- Be the first to roll out the Central  $\odot$ Bank of Sri Lanka relief scheme for the benefit of all its affected customers. Through this, the Bank was able to positively help over 400,000 of individual borrowers and over 21,000 businesses - most of whom were Small and Medium Scale Enterprises. This was the single largest relief extended by any **Financial Services Provider in the** first instance

- From a leasing perspective, via its subsidiary People's Leasing & Finance PLC, the Bank extended relief to close to 55,000 customers which included three-wheel owners, bus operators and other commercial passenger transport service providers. This too was the largest so extended by any from a Leasing Services perspective
- Ensure all its digital channels were functional on a 24x7, 365-day basis with over 99.0% up time. This included its ATM, CDM and Kiosk network, its mobile and internet banking platforms and its POS and other ancillary touch points. Objective was to ensure customers Banking access was unhindered and can be undertaken at any time and from anywhere
- Dispatch mobile banking units to over 1,000 remote most parts in the country. Objective was to enable Banking access to those with least mobility due to the lockdown
- Launch and enhance its digital channels with well trained staff to manage customer requests across its multiple new touchpoints. During both 2020 and 2021, our digital banking innovations proved

massively popular and effective in meeting the needs of our stakeholders.



We recognise that the wider community is an integral part of our market and our business. We are verv well aware that this community is made up of diverse expectations and thereby, we have made it our policy to ensure financial inclusivity for the benefit of all our customers. In this connection, the Bank undertook the following during both 2020 and 2021:

- With the objective of uplifting and encouraging young graduates and entrepreneurs, launch the "People's SPARK" Entrepreneurship **Development Programme**
- For the benefit of students of universities, institutes and other vocational training colleges introduce a laptop scheme
- For medical students at state universities, offer personal loan facilities at highly concessionary rates of interest

**CUSTOMERS** 

As the Bank of the People, our foremost responsibility is to our customers. Serving them and 2021 - the Bank undertook the

- For the benefit of both students and educators, formalise multiple agreements and memorandums of understanding with various organisations, professional associations at attractive rates of interest
- To encourage young professionals to invest in real estate, and play our role uplift the sector, introduce the People's Home Loan Scheme - a special scheme with longer tenor options at concessionary rates of interest
- In recognition of the role of women in the country's economic development, and its further potential, extend financial facilities close to LKR 533.5 Mn. during the said period. With over 60% of its own workforce comprising of women, People's Bank prides itself in its endeavours to ensure women empowerment
- To support the agricultural sector, a sector very close to its heart, the Bank introduced a wide variety of loan schemes. This included, amongst other, the including low interest Small Holder Agri-Business Partnership (SAP) scheme with an initial allocation of LKR 1.0 Bn. and a target to uplift the livelihoods of at least 5,000 farmers. Efforts in this connection are yet continuing
- To Small and Medium Scale Enterprises, extend LKR 1.9 Bn. in financial support via alone its "Business Power Loan" programme
- In addition, the Bank carried out the following:
  - Played a key role to help the Government procure the first 500,000 doses of Astra Zeneca Vaccine by utilising a funding line from HSBC
  - b. For the purposes of enabling the purchase of two Portable Ultra Sound Scanners for the benefit of National Hospitals in Colombo and Kandy the Bank's staff contributed a day's salary towards this crucial purpose
  - c. From an environmental standpoint, the Bank established the environmental sustainability initiative the "People's Green Pulse" as part of itis ambitious target to reduce the Bank's overall

carbon footprint across multiple verticals and to be certified as a Carbon Conscious Bank within three years. Initiatives included the implementation of an extensive carbon management programme, exemplary promotion of paperless banking, conservation of natural resources, construction of green buildings and encouraging employee participation in green initiatives



The Bank's success has been founded on its team of highly dedicated staff. Our priority - regardless of our operating environment - is to ensure their safety, well-being and financial security. Our employees, trade unions and retirees have continued to be a source of great strength during this time of challenge and change. During 2020 and 2021, the Bank undertake all measures reasonably necessary to ensure their interest are preserved and protected. These include the following:

- Issue necessary guidelines in a prompt manner to minimise their exposure to COVID-19; in line with government health and safety protocols, clearly set out safety procedures to be strictly adhered to, introduce from the very onset flexible work arrangements and special transport services
- Enable remote working
- Provide medical assistance through multiple initiatives which included, amongst other, dedicated ambulance, ease of access to hospital rooms in both Colombo and elsewhere
- Deliver essential food items to those under quarantine
- In this context, it must be said that, these efforts during COVID-19, earned the Bank nomination as the "Most Responsive Bank against COVID-19" at the Asian Development Bank (ADB) Trade and Supply Finance Programme (TSCFP) Awards 2021
- In addition, during the year under review alone, the Bank:
  - a. Granted 99 promotions, specialist appointments and absorbed over

180 employees to the permanent cadre

- Ensure continued training for all staff. During the year 2021, even despite the limiting circumstances, the Bank provided an aggregate of 19,714 training hours with an average 14.8 hours per employee
- Provided additional financial assistance by further lowering rates of interest on all staff loans
- With a view of enhancing the rights and privileges of nearly 6,500 employees who joined the Bank on and after January 1, 1996
   the Bank extended the benefits offered



As a national bank, People's Bank has an overarching responsibility to support the Government in their numerous endeavours to preserve and further the country's economic interest. In this connection, People's Bank has discharged its duties with great honour in a number of ways. This remains best described by the following:

- During both 2020 and 2021 extend over LKR 700 Bn. in funding to General Treasury, Ministry of Finance
- Align our objectives strictly in line with Government plans for economic growth. During 2021, People's Bank's loan book growth accounted for close to 22.0% of the industry's loan book growth. At end 2021, close to 50% of the Bank's loan book was devoted to State and Other Stated Owned Enterprises
- During the year ended 31 December 2021, the Bank paid taxes, levies and dividends to the Government of Sri Lanka totalling LKR 16.3 Bn. This was LKR 14.4 Bn. during the same period of 2020. This takes total paid by the Bank on a standalone basis to the Government over the immediately preceding ten-year period to close to LKR 165.0 Bn.

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"Today, People's Bank occupies a premier position in the Banking and Financial Services landscape and is one of high strategic importance to the nation. As a national asset, it is a vital cog in the economic value chain" 19

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"Fulfilling its mission of driving the nation towards prosperity, the Bank has nurtured many small businesses and helped them grow - most of whom have since evolved into large corporations with a global footprint"

#### GRI 102-14

### SIXTY YEARS OF PIONEERING SERVICE TO THE NATION

On 1 July 2021, People's Bank celebrated its 60th Anniversary. It was founded on the premise of democracy and inclusivity with the object of delivering banking services to the masses who were then largely underserved. Over the next six decades which followed, the Bank devoted itself to achieving this objective, providing access and opportunity to improve the lives and livelihoods of all Sri Lankans.

During this time, Sri Lanka's economy has evolved from a society founded on agriculture and small industry to one technologically advanced, highly globally interconnected and forward looking. Fulfilling its mission of driving the nation towards prosperity, the Bank has nurtured many small businesses and helped them grow - most of whom have since evolved into large corporations with a global footprint. The Bank's greatest achievement has thus been its commitment to the advancement of rural Sri Lanka and the agricultural sector in

"The Bank benefits from over 740 branches and service centres spread throughout the country - the largest for any financial services provider. This has enabled the Bank touch the lives and livelihoods of two of every three Sri Lankans from all walks of life, communities and from all parts of the country"

particular. Serving as a facilitator of economic growth, it has sustained livelihoods, fulfilled aspirations and transformed the face of once considered less developed parts in our country.

As Sri Lanka's economy has evolved and transformed, so has People's Bank. In a banking sector which is increasingly saturated and competitive, it has continued to develop and mature. When we began operations in 1962, we had 23 branches and nearly LKR 160 Mn. in total assets. The Bank benefits from over 740 branches and service centres spread throughout the country - the largest for any financial services provider. This has enabled the Bank touch the lives and livelihoods of two of every three Sri Lankans from all walks of life, communities and from all parts of the country It is self attesting to the way we have fulfilled our mandate. It underlines how far we have come and how much we have grown.

Today, People's Bank occupies a premier position in the Banking and Financial Services landscape and is one of high strategic importance to the nation. As a national asset, it is a vital cog in the economic value chain. The measure of its importance can be gauged in the fact that approximately 50% of its LKR 1.9 Tn. loan portfolio is devoted to the state and other state-owned enterprises with nearly 75% of these loans are concentrated in vital growth sectors of the economy such as consumption, construction, trade, manufacturing, infrastructure, and agriculture. It is in this spirit that I present the People's Bank Annual Report for 2021.

### UNPARALLELED GROWTH IN THE FACE OF ADVERSITY

As a national institution, People's Bank has always come forward to shoulder its responsibilities to society and the nation at large. We have always remained unshaken throughout the many trials and tribulations with the last two years being no exception. It was undoubtedly witness to the most adverse economic stress event in our living memory. It caused significant economic set-back, was the source of severe hardships with elevated levels of health risk; not only locally but also globally. No matter how grave the challenge, and how uncertain the uncertainty, People's Bank moved forward with courage and vigour. During the year ended 31 December 2021 - the Bank expanded its balance sheet by LKR 417.5 Bn.; the highest in the Institution's history - and increased its deposits by LKR 236.4 Bn. and net loans by LKR 200.1 Bn. It reported a profit before tax of LKR 30.4 Bn. and post tax profit of LKR 23.7 Bn.; both of which benchmarks in the Institution's sixty-year journey to date.

#### "SHOULDER TO SHOULDER" WITH ALL OUR STAKEHOLDERS

In keeping with our mandate, we have continued our efforts to build a peoplecentric economy. We have aligned our objectives with the Government's economic growth targets and expanded our loan base accordingly. During the last two years, our net loans have expanded by LKR 525.5 Bn., accounting for over 23% of the banking industry's total loan book growth.

We have renewed our effort to stimulate rural development, boost small and medium-sized enterprises (SMEs) and create opportunities for all. The Central Bank's refinance scheme enabled us to disburse a total of LKR 6.0 Bn. to help people absorb the impact of COVID-19. Recognising that these businesses make-up a large part of Sri Lanka's economy, we ensured that 80.0% of these funds ultimately, and very importantly, reached SMEs. To facilitate further funding, the Bank signed an MOU with the Industrial Development Board, which allowed us to extend another LKR 121.7 Mn. in financial assistance. We also funded our own credit relief scheme, "Business Power alone", which focused on SMEs in agriculture, information technology, logistics, manufacturing, tea, and tourism. By the end of 2021, we had extended LKR 1.9 Bn. in financial support to small and medium scale enterprises through this Loan Scheme in rural areas.

To energise key sectors of the economy, the Bank inaugurated two special purpose loan schemes reaching out to agriculture and women entrepreneurs. One sought to uplift value chains across farming, fisheries, and animal husbandry whilst the other was designed to encourage and cheer women entrepreneurs running micro and small-scale businesses. Under the *Vanitha Saviya* loan programme, by end December 2021, we distributed LKR 533.5 Mn. to women entrepreneurs across the country.

Agriculture, as I noted above, has been one of our enduring priorities. In conjunction with Small Holder Agri-business Partnership (SAP), the

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Bank introduced a low interest credit scheme for 5,000 farmers with an initial provision of LKR 1.0 Bn. In 2021 we initiated the "Saara Bhumi" loan scheme, to support the production of local fertiliser with the aim of supporting Government endeavours to create a poison-free country. One initiative which is still in the making is the cultivation of export crops. For this purpose, we will be shortly aggressively promoting the "Made in Sri Lanka" loan scheme. To galvanise the farming industry, we have also done our best to make use of advanced technology. One such undertaking is the development of an electronic trading platform for farmers. Done in collaboration with Sri Lanka Telecom, our intention is to significantly restructure the country's agricultural value chain. Looking forward to 2022 - I am proud to say that - our Small and Medium Scale Enterprise loan book is reasonably expected to grow well over 20.0%; as required by the Central Bank.

#### A DIGITAL FUTURE DELIVERED TODAY

In 2015, People's Bank became the first bank on the island to embrace the future and undertake a comprehensive digitisation programme. During the following years, we have revolutionised the Sri Lankan banking industry by taking innovative banking to the grassroots and reaching deep into the countryside. In doing so, we have improved access to finance. We have made cost savings, improved processes, automated repetitive functions and gained customers without needing to expand our branches. The success of these initiatives has enabled People's Bank to connect, serve and remain relevant to its customers, even at the height of the pandemic. Our customers can now transact their business easily, safely, and efficiently at any time, in any situation.

Our most successful innovation has been Our "People's Wave" mobile banking App, which makes it possible for customers to conduct their business at any time of the day using their mobile devices. This has since become the most downloaded finance app in the country. Thanks to our Electronic "Know Your Customer" initiatives, the Bank's customers can now open a paperless account in as short as 10 minutes. Another digital platform, the "People's Wiz" Loan Originating System, has enabled the Bank to grant personal loans within just 24-hours. We have also introduced a mobile app, "People's Wyn", especially for institutional customers.

The innovative and effective nature of our products has earned us international acclaims. The Asian Banker Excellence in Retail Financial Services International Awards named us "The Best Digital Bank for 2021." We also won the "Best Digital Bank in Sri Lanka" Prize at the International Business Magazine Awards. International Business Magazine also honoured the main figure behind the Bank's digital transformation, naming our Chief Executive Officer (CEO) and General Manager Mr Ranjith Kodituwakku, the "Banking CEO of the Year."

In line with our commitment to technology and the future, the People's Bank is also establishing a technology park in Galle. To begin the process, we have already disbursed LKR 750 Mn. towards this initiative.

#### SETTING BENCHMARKS FOR GOVERNANCE AND **RESPONSIBLE CITIZENSHIP**

While dealing with the immediate present, we have also kept in mind the larger global challenges which concern us all. A sustainable environmental policy is very much a part of our outlook for the future. Through our

various digital initiatives, we have set ourselves on path to systematically reduce our carbon footprint. To do so, we have endeavoured to control the management of waste across all our branches and have taken our first steps towards gradually powering our branches through the use of solar. We are currently in the process of also constructing our first 100% green branch in Jaffna. The conservation of natural resources is at the top of our agenda.

Banking must also operate within a larger value system. As a national institution, we remain deeply conscious of our wider responsibilities towards both our customers and our society. Within the Bank, we have sought to establish a righteous, disciplined, fair and law-abiding culture. Governance and integrity is a core part of our makeup and we have paid great attention to building an efficient governance mechanism and maintaining a zero tolerance policy for corruption. All People's Bank operations are conducted in strict compliance with the Central Bank of Sri Lanka Customer Charter and we uphold a transparent approach in all our dealings with our stakeholders. We will not finance any project documented as illegal in our credit policy nor will we sell or market any prohibited products or services.

The Bank has received several domestic and international acclaims even on this front which attests to its performance and overall governance. It underlines the nature of our achievement even during these extraordinary times. At home, we were rated as one of the "Top 10 Most Admired Companies" for the fourth consecutive year, and designated one of "The Top 10 Women Friendly Workplaces in Sri Lanka." Internationally too, our performance was noted and commended. We were singled out by Asiamoney as the "Best

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one of the world's "Top 1000 Banks." Even at this time of extraordinary challenge, we have continued to deliver. As a nation and a bank, we have been challenged and tested but we have not only survived but thrived in courage and vigour.

Domestic Bank in Sri Lanka" and

ranked by The Banker Magazine as

#### OUR JOURNEY IN THE COMING YEAR - CHALLENGING BUT ONE FILLED WITH HOPE

To continue on our journey in the coming year, there are many things which we must yet overcome. No matter how daunting the tasks at hand may seem, nothing is beyond our collective reach and capability. Continuously improving productivity and cost efficiency Bank-wide is one aspect of key focus. Further, the focus is on further strengthening our core banking units and leveraging our strengths so we can serve the country better whilst continuously enhancing the customer experience, through the use of technology amongst others, and the customer engagement.

As the Bank of the People, our first responsibility is to our customers. Serving them, supporting them and keeping them prosperous is a core part of our duty as a national bank. Under the leadership of our Chief Executive Officer/General Manager, our staff members have faced every challenge with courage and determination. Their commitment, agility and sheer resourcefulness has enabled People's Bank to cope to the many hurdles and obstacles.

#### **MY HEARTFELT GRATITUDE**

Our ability to endure and go forward has been founded on strong relationships. A key source of the Bank's success has been the bond between the Bank's Board of Directors and the Management and that with its trade unions, retiree associations and other stakeholders. Above everything else, it is derived from the unwavering loyalty and affection of staff members towards the Bank. Together we have forged an understanding and built relationships which work and deliver as demonstrated even in the most difficult of circumstances.

I extend my sincere appreciation and gratitude to His Excellency the President, the Honourable Prime Minister and the Honourable Minister of Finance for their leadership in these difficult circumstances. I also extend our heartfelt gratitude to the Governor of the Central Bank of Sri Lanka, the Secretary to the President and the Secretary to the Treasury for their support and guidance on all matters of a related nature. To my colleagues on the Board of Directors, a big thank you for your dedication and wise counsel as we navigate the Institution through these extraordinary times. I also owe a big thank you to our dynamic Chief Executive Officer/ General Manager for his leadership, together with the Management and staff at all levels for their tireless efforts. Importantly, to our valued customers and other stakeholders - our success is undoubtedly yours. Your continued trust and confidence in us has not only enabled us serve the country in a manner previously unseen but also help the Institution distinguish itself from the rest in the Banking and Financial Services space; both from a quantitative and qualitative perspective!

I look to the future with a great degree of hope and optimism!

ules am

SUJEEWA RAJAPAKSE Chairman 28 February 2022

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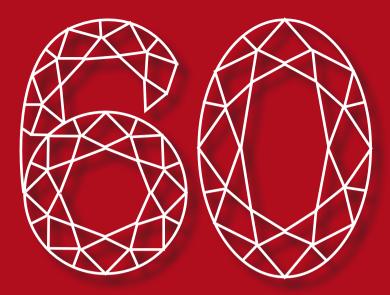
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### SIX DECADES OF MULTIFACTED BRILLIANCE

In the six decades of its history, People's Bank has **meteorically increased its customer base and its network.** Exploring new frontiers, it has **pioneered new products and solutions**, introducing services which had not been readily available to all before. The quality of its service has been recognised by numerous national and international bodies, who have duly noted its success in driving financial inclusion and fostering economic growth.

Throughout the years, **the Bank has received numerous national and international accolades.** The success of **the Bank's digitalisation strategy has enabled greater financial inclusion** and to enhance the economic wellbeing of all its customers from all walks of like alike. By making banking quicker, easier and more efficient, it has transformed the nature of banking and customer services, earning the Bank a series of awards for its contribution to innovation and digitisation.

From its first decade, **People's Bank has made agriculture and the rural development one of its core priorities.** To date, the notable portion of the Bank's loans are allocated to the agriculture sector both direct and indirect.

Fulfilling its mandate as the **"Bank of the People"**, it has penetrated deep into rural Sri Lanka and has been an engine of change, unleashing real potential and nurturing small and medium scale enterprises. Whilst enabling the generation of income and sustaining livelihoods, it has **ultimately been a catalyst in the development of rural Sri Lanka**.

People's Bank is the **first financial institutions to respond to the call of relief at the onset of the COVID-19 pandemic.** Despite its severity, the Bank has met such challenges with courage and vigour, fulfilling its duty to its customers and playing its role to preserve and protect the wider economy from further harm and consequence.

In its 60 years, of operations People's Bank has evolved into a national institution which **serves close to 14.5 million customers throughout the country**, - i.e. covering close to 60% of the country's population. Over the last six decades, the Bank has consistently improved its performance, and systematically thereby its contribution to the national economy. This contribution has been **key source of support to its Shareholder the Government of Sri Lanka since its inception**.

With a **rich legacy of pioneering change** in the Banking & Financial Services industry and having created positive value added for the benefit of all its stakeholders over the years, and having overcome overwhelming odds and obstacles in its journey, the Bank looks forward to the future with a great degree of hope and optimism!

Scan to view



# CHIEF EXECUTIVE OFFICER/ GENERAL MANAGER'S REVIEW

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"Taking a pioneering role in digitisation and customer engagement, **the Bank has become a leader in digital banking, delivering cutting edge technology to benefit the entire nation.** Over the last few years, People's Bank has established the country's largest digital network which has penetrated deep into rural areas"

"The pandemic and the resulting lockdowns and restrictions during both 2020 and 2021 had a massive impact on both local and global economies. It has forever changed the way we see the world, think and function"

The pandemic and the resulting lockdowns and restrictions during both 2020 and 2021 had a massive impact on both local and global economies. It has forever changed the way we see the world, think and function. The third wave of the pandemic in April 2021 had a considerable impact on the pace of economic recovery in Sri Lanka. It dealt a severe blow to key foreign exchange earning sectors; resulting in a drastic decline in foreign exchange inflows to the country, undermined the stability of the exchange rate and further hurt investor and lender confidence. Although expenditure continued to rise, slow-moving economic activity served to reduce Government revenues, exerting significant pressure on Government fiscal balances and thereby warranting additional borrowing.

The combination of these circumstances put the Bank and its employees under tremendous pressure. It put our commitment, our digital capabilities, our customer centricity and our overall ability to deliver to the ultimate test. Notwithstanding, we continued to serve, keeping more than 70% of our branches open even during the height of lockdown and providing over LKR 800 Bn. in funding during the pandemic stricken twenty-four month period to date. This provides ample testimony to our ہ ABOUT PEOPLE'S BANK

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### "During 2021 we introduced a number of new initiatives and solutions which have enabled us to expand our network and improve our financial performance"

strength, resilience, and our collective capability even during the most challenging of circumstances.

#### A CONTRIBUTION WHEN IT MATTERS

Despite the challenging circumstances across the year, we were able to perform strongly and surpass our expectations. During the year 2021, the People's Bank expanded its balance sheet by LKR 417.5 Bn. This same period saw a deposit growth of LKR 236.4 Bn., which marked a growth of 12.9% from the previous year. We saw a growth in net loans of LKR 200.1 Bn. and an investment in treasury securities of LKR 254.7 Bn. By the end of the year we had made a profit which exceeded LKR 30.0 Bn. before tax and amounted to LKR 23.7 Bn. after tax.

As a result of our financial success

and sound management, we have

accounted for nearly 18.5% of the

also show that nearly 50.0% of the

and other state owned enterprises.

**PRIDE OF THE NATION** 

Bank's gross loans were to the state

In July 2021, People's Bank celebrated

its 60th Anniversary. For over 60 years,

the Bank has been praised for its

banking sector's entire asset and net

loan growth. The statistics at this time

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consistency, its leadership and its sustainable growth. It has made great efforts to understand its customers and has revolutionised Sri Lanka's banking industry by deploying new technology and innovative products. This approach has gained the Bank a customer base of close to 14.5 million. the largest in the country.

Since its inception, the Bank has had two taglines that denoted that it was truly a bank for the common people: "Pulse of the People" and "The Bank of the People." To mark the occasion of Bank's 60th Anniversary, "Pride of the Nation" motto was launched.

We have adopted the phrase, "Pride of the Nation" as our refrain for the future. We trust that it will reflect the way we see ourselves and the way we are seen by others. We also hope that it will elevate our appeal to all segments of the market. We will continue to leverage our unique position as a national-minded entity and aim to promote and embrace the pride of being Sri Lankan. We believe that this tagline will encompass all the Bank's achievements and ambitions to create financial and non-financial value for all its stakeholders, the wider community and the environment, thus truly justifying our claim to be "Pride of The Nation."

#### **FINANCIAL INCLUSION**

During 2021 we introduced a number of new initiatives and solutions which have enabled us to expand our network and improve our financial performance. They have also served

to develop our product portfolio. enhance brand value and build new relationships with our customers.

To develop young graduates and entrepreneurs, we have introduced an Entrepreneurship Development Programme, "People's SPARK", Using funds from the Asian Infrastructure Investment Bank (AIIB), we also implemented a Working Capital Loan Scheme. In keeping with the Government's policy, we instituted the Saraboomi Loan scheme to encourage the use and manufacture of organic fertilizer. To attract professionals and salary earners, the Bank brought in a special housing loan, the People's Home Loan. Under this unique initiative, borrowers are required to make only interest payments for the first five years of the loan term. To assist young people in the early stage of their careers, we designed a laptop scheme for students enrolled in universities, technological institutes and vocational training colleges. We also reached out to medical students at state universities by offering personal loan facilities.

To assist entrepreneurs and promote self-employment, we introduced series of loans and programmes. For those in the agricultural and handicrafts sector, we initiated the Diri Shakthi, "Strength for Life" Loan programme. For young entrepreneurs recommended by the National Youth Services Council, the Bank established the People's Thurunu Shakthi, "Strength for Youth" programme and the People's Divi Maga loan scheme, for businessmen recommended by the Urban Settlement Development Authority.

In line with the policies of the Central Bank, a special programme was established to develop the domestic agricultural sector. Known as the Domestic Agriculture Development Pilot Project, this was another special finance scheme to support

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the fact that during the two year period till 31 December 2021, People's Bank

national cause can be measured by

The extent of our contribution to the

been able to render an unparalleled level of support to the Government.

smallholders in various forms of agribusiness. This was part of a series of schemes which included a credit guarantee scheme for paddy millers and bulk loans for various projects and products.

Building relationships for the future, the Bank also forge agreements and signed memorandums of understanding with various organisations and professional bodies. We renewed our MOU with the Government Medical Officers' Association (GMOA) for second consecutive year and undertook new agreements with the Open University, the Faculty of Medicine, University of Sri Jayawardenapura and the Institute of Chartered Certified Accountants. The Bank also established relations with a number of Government bodies, the Co-operative Rural Bank Federation, the National Youth Council. the Small Entrepreneur Division and the Urban Settlement Development Authority.

In the personal banking sector, we reworked and repositioned the People's Bank's YES account which we had developed to appeal to young people. Presenting the account in a new form, we tailored it to suit various sectors and segments of the customer base, creating a series of special products such as Yes Uni, Yes Skills and Yes Saubagaya.

Serving all sections of the community is a very important part of the Bank's mission. Women and pensioners represent critical segments of our business and we took care to pay attention to their interests. To celebrate World Women's Day, the Bank added a series of special benefits to enhance the *Vanitha Vasana* savings account for women who it had pioneered in 1993. We also made it possible for Pensioners to obtain their Life Certificates through our branch network.

During this period, we were also able to develop several new card products, such as the Master Debit Platinum Card and the VISA Corporate Card. Several new features were also added to our existing cards, such as a 60 Months Instalment Plan and a Loan on card facility. People's Bank became the first bank to be an issuer and an acquirer of the LankaPay National Card Scheme, the domestic card scheme introduced by the Central Bank in partnership with the Japan Credit Bureau (JCB) International Card Company, One of the six leading card companies in Japan, JCB is the only international credit card brand based in Asia.

#### TRANSFORMING THE BANKING LANDSCAPE: A DIGITAL SUCCESS STORY

Taking a pioneering role in digitisation and customer engagement, the Bank has become a leader in digital banking, delivering cutting-edge technology to benefit the entire nation. Over the past few years, People's Bank has established the country's largest digital network which has penetrated deep into rural areas. As a result we are in a unique position to reach out close to 14.5 million customers.

The products introduced by the Bank have transformed the banking landscape in Sri Lanka. People's Bank has been at the forefront of providing digital financial services to the rural areas of the country and has gained unparalleled success in turning Sri Lanka into a digital society. In 2021 the registered user base for Retail Internet Banking and Mobile Banking Appliances exceeded one million. The development of Self Banking Units (SBUs), consisting of ATMs, CDMs and Kiosks, allowed customers to bank 24 hours a day, 7 days a week, 365 days a year.

Over the course of 2021, our islandwide network of ATMs, CDMs and Self-Banking Kiosks facilitated 82.6 million transactions to the tune of LKR 1.2 Tn. Our 797 ATMs enabled more than LKR 800 Bn. to the tune of transactions, our 298 CDMs witnessed more than LKR 460 Bn. to the tune of transactions, while our self-service kiosks supported LKR 5 Bn. to the tune of transactions.

Throughout 2021, the Bank's digital banking innovations, "People's Wave", "People's Wyn", "People's Pay", and "People's Wiz" have been massively successful, "People's Wiz", a paperless digital solution for opening an account, has recorded the onboarding of 1.7 million customers. This is more than treble the number of customers in 2020. People's Wave, has become the country's most downloaded banking app with over one million active users, generating a total fee based income of LKR 101 Mn. "People's Wyn", an app enabling businesses to authorise, approve and conduct corporate transactions, registered 7,227 customers, more than three times the number in 2020. The Bank's digital loan processing facility, "People's Wiz" Retail Loan Originating System (RLOS), revolutionised the process of granting loans and allowed the Bank to disburse personal loans within 24 hours with minimal documentation. This grew so fast that by December 2021 it had spread to 200 branches, double the number of the previous year.

During the year the Bank introduced several innovative products and features. One of these was the "People's Pay" Wallet app. A payment solution combined with lifestyle features to promote cashless transactions, "People's Pay" is available in English, Sinhala, and Tamil. Two new initiatives transformed the process of identifying and verifying the customer's identity when opening 14 HIGHLIGHTS

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an account-Electronic Know Your Customer (EKYC) and Video Electronic Know your Customer (VEKC). The Bank also incorporated features such as anti-money laundering technology into the process of digital account opening and Real Time Gross Settlement into its Corporate Internet Banking. People's Bank also became the first and only bank in Sri Lanka to be accredited with the ISO/IEC 27001:2013 certification; the highest international accreditation for information protection and security.

#### **OUR PEOPLE**

The most important element in our story has been our staff and our workforce. They have coped, adapted and evolved as we have gone forward. It is their resilience and their commitment which has enabled us to deal with the extraordinary challenges we have had to face. Their support has been the foundation of our success and our growth.

To improve our systems even further, we have taken steps to heighten our performance and sharpen our effectiveness as a team. One of these is the establishment of an advanced Human Resources Information System for the Bank. We expect that this will make the decision-making processes and tasks relating to Human Resources even faster and more accurate than before. We also plan to establish a Performance Management System which will help us analyse and evaluate what we do and the way we do things.

#### **BUILDING OUR BRAND**

Our pursuit of excellence has met with national and international recognition. One of the most eminent accolades has come from the Asian Banker Excellence in Retail Financial Services International Awards. Being one of the world's most prestigious awards, this programme is run on a completely neutral basis and entails the assessment of over 160 financial institutions by a team of highly experienced international researchers over a period of several months. In recognition of the great strides we have made in the area of digital banking, in 2021 we were adjudged the "Best Digital Bank." We were also acknowledged as the "Best Retail Bank in Sri Lanka" for our performance in the retail banking area.

The nature and quality of our service has earned national and international attention. In 2021 we were named among the "Top 10 Most Admired Companies in Sri Lanka" by the Chartered Institute of Management Accountants (CIMA), the International Chamber of Commerce of Sri Lanka (ICCSL) and the Daily FT. This was the fourth consecutive year that we have received this tribute. We also won the SLIM Nielsen People's Award 2021 for being the Service Provider of the year, for the fourteenth consecutive year.

At the first ever Women Friendly Workplace Awards (WFW) in 2021, the Bank was recognised as one of the Top 10 Women Friendly Workplaces in Sri Lanka. As nearly 60% of the Bank's staff is female, this was one honour which we were particularly proud to receive.

Despite all the trials which we have had to overcome, the Bank also made its presence felt in the global rankings. The international financial publication, Asiamoney ranked us as the "Best Domestic Bank in Sri Lanka". At the World Finance and International Business Magazine Awards, amongst other, we received the accolade for "Best Digital Bank in Sri Lanka". One of our greatest achievement is the recognition which we obtained from The Banker Magazine. One of the world's pre-eminent publications on financial affairs, Banker Magazine ranked us amongst the world's "Top 1000 Banks" for the fourth consecutive year.

Taken all together, these accolades provide a solid testament to our constant and dedicated commitment to our nation and its people. A tribute to everything that we have achieved, they have been the result of a massive collective effort, one which we can all share and take great pride in.

### RECALIBRATING FOR THE FUTURE

We expect 2022 to be another challenging year. We will continue to focus on our strengths, our strong financial performance, our digital drive and our quality of service. However, due to the problems and issues in the larger economy, we can foresee a variety of issues and problems. As our foreign currency liquidity is low, our principal task and greatest challenge is to increase foreign currency deposits and foreign fund transfers. This is the burning question which lies before us.

Nevertheless, we mean to begin 2022 with optimism and ambition and plan to set ourselves higher goals and targets.

#### WORDS OF GRATITUDE

Instead of falling backward during this extraordinarily difficult time, we have been able to go forward and surpass our expectations. In the circumstances, this represents a remarkable achievement. It could not have been done without the teamwork and unstinted support of all staff, our trade unions and our retired officers.

In this year of many highs and lows, the Bank has endured and progressed. Its success has been founded on the efforts of our team, who have gone above and beyond the call of duty. I

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wish to extend my deep gratitude to our Chairman and Board of Directors for their guidance and leadership. I would also like to extend my appreciation to the Senior Officials at General Treasury, Ministry of Finance and the Central Bank of Sri Lanka for their wise counsel. I must also thank my corporate and executive members and staff at all levels for their hard work, determination and dedication. Most importantly, I extend our sincere gratitude to all our customers for their continued trust and confidence in the Institution.

We look forward to the future with hope and optimism as we navigate the many challenges in our unrelenting pursuit to rebuild our great nation!

Inenaku

RANJITH KODITUWAKKU Chief Executive Officer/ General Manager 28 February 2022

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From left to right: Mr Sudarshan Ahangama, Ms Bhadranie Jayawardhana, Mr Isuru Balapatabendi, Mr Sujeewa Rajapakse

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From left to right: Mr Keerthi Goonatillake, Mr K A Vimalenthirarajah, Mr Manjula Wellalage, Mr Kumar Gunawardana

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#### MR SUJEEWA RAJAPAKSE Chairman

Chairman

Mr Sujeewa Rajapakse is a Managing Partner of BDO Partners, a firm of Chartered Accountants. A Fellow of The Institute of Chartered Accountants of Sri Lanka (FCA) and a Fellow of the Institute of Chartered Management Accountants of Sri Lanka (FCMA). Mr Rajapakse holds a Master of Business Administration (MBA) from Postgraduate Institute of Management (PIM), University of Sri Jayewardenepura.

During his professional career that spanned nearly four decades, he held the honorary positions of President, Vice President and Council Member (elect) of the Institute of Chartered Accountants of Sri Lanka (CA Sri Lanka), Former Chairman of Auditing Standards Committee of CA Sri Lanka, President of Practicing Accountants Forum of Sri Lanka, Treasurer of Sri Lanka Cricket, Treasurer for Cricket World Cup 2011, Board Member and Technical Advisor to South Asian Federation of Accountants (SAFA), Technical Advisor to Confederation of Asia Pacific Accountants (CAPA). He is the current Chairman at People's Leasing & Finance PLC.

He has served in the directorates of National Development Bank PLC, NDB Capital Holdings Ltd. - Bangladesh, The Finance Company PLC (appointed by the CBSL under the restructuring programme) Unidil Packaging Ltd & Unidil Packaging and Solutions Ltd, and Deputy Chairman of Softlogic Life Insurance PLC.

Currently he is serving as the Board member at Haycarb PLC, Dipped Products PLC, Hayleys Agriculture Holdings Ltd. and Lanka Holdings (Pvt) Ltd. Also, he is a Council member of the University of Sri Jayewardenepura.

His expertise includes all accounting and auditing standards and practices, Government regulations related to financial disciplines and ethics, human resource management and overall management practices and principles in both private and public sectors.

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#### MR KUMAR GUNAWARDANA

Director

Kumar Gunawardana was appointed to the Board of Directors of People's Bank on 26 December 2019 as a Non-Executive Director. He commands over 40 years of experience in diverse areas of banking. Having started his career with Commercial Bank PLC in 1979, he has moved on to Amsterdam Botterdam Bank (Amro Bank), ABN Amro Bank and finally to National Development Bank PLC (NDB). He has served in Senior Management positions for over 20 years having first appointed as an Assistant Vice President of ABN AMRO Bank in the year 2000. His areas of expertise is wide and varied and include branch network management, institutional banking, trade finance, operations, administration and services.

He has also served as a Member of the Board of Directors of Development Holdings (Pvt.) Ltd. which is an entity jointly owned by National Development Bank PLC (NDB) and Export Development Board (EDB) and Treasurer of Sri Lanka Tennis Association.



#### MR SUDARSHAN AHANGAMA

Director

Sudarshan Ahangama is a Fellow Member of The Institute of Chartered Accountants of Sri Lanka. From 2004 - 2020, he served with MAS Holdings, as its Group Finance Director, where he had responsibilities for the finance function in 17 countries across multiple regions. Currently he serves as Director Strategic Investments handling the Group's mergers acquisitions, cross border transactions, venture capital investments and organisational restructuring.

Previously he was with John Keells Holdings, as Managing Director of John Keells Stock Brokers. He was part of the exchange automation task force and led several roadshows overseas promoting the equity markets. In a subsequent role as Managing Director of the software out-sourcing activities of the Group he was also responsible for setting up several development centres in collaboration with leading global airlines and telecommunication companies. He served on many Boards in both the Financial Services and IT sectors at John Keells.



#### MR ISURU BALAPATABENDI

Director

Mr Isuru Balapatabendi is an Attorney-at-Law and currently operates a Law Chamber in the practice of Civil and Commercial Law. He also holds a LLM from the University of Pittsburg, Pennsylvania, USA.

Mr Balapatabendi served as a State Counsel in the Attorney General's Department, prior to being appointed a Diplomat to the Embassy of Sri Lanka in The Hague, The Netherlands from 2008 to 2010, during which he served as the representative of Sri Lanka, to the organisation for Prohibition of Chemical Weapons and Hague Convention of Private International Law (HCCH). He was also appointed as the Head of Chancery at the Sri Lankan Mission in The Hague.

He was appointed as the Legal Advisor to the Minister of Investment Promotions in 2012, for legal matters relating to investment laws in Sri Lanka and Board of Investment.

Mr Balapatabendi has also served in the Director Boards of Sri Lanka Insurance Corporation, Seylan Bank, and Bank of Ceylon, prior to being appointed to the People's Bank Board. He is also currently serving in the Director Board of Sri Lanka Ports Authority.

He has served as an executive committee member of the Bar Association of Sri Lanka. He was appointed the Chairman of the Junior National Law Conference in 2007 and as the Convener of the National Law Conference 2020. Mr Balapatabendi was also elected as the Secretary of the Bar Association of Sri Lanka for the year 2022/2023. He is currently functioning as the Chairman of People's Insurance PLC.



#### MR KEERTHI GOONATILLAKE Director

Mr Keerthi Goonatillake obtained his Bachelor of Science Degree at University of Colombo and Specialised Computer Hardware Engineering at Cybernetics Department at University of Reading, UK. He has over three decades of extensive experience in Information Technology, Digital Forensics, Infrastructure Consultancy, Project Management and Human Resource Development.

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Mr Keerthi Goonatillake has served as an International Advisory Panel Member in International Conference on Cyber crime Forensics and Education Organised by Canterbury Christ Church University, UK and has held the positions of Consultant, Coordinator, Computer Programmer, Computer Instructor, Technical Research Assistant, Committee Member, Board Member, Energy Manager, Indirect Counterpart and Local Counterpart in various professional committees of University of Colombo. He is a professional member of the Computer Society of Sri Lanka since 1991.

He was the Founder of the Digital Forensics Centre and the Initiator of the Engineering Division of the University of Colombo School of Computing (UCSC), and also Founder Member of the Institute of Computer Technology and University of Colombo School of Computing since its inception.

He has been awarded many times in recognition for his dedicated services rendered to the University of Colombo over a period of three decades.

He currently works as Director -Development at the Central Cultural Fund.



### MR MANJULA WELLALAGE

Directo

Mr Manjula Wellalage is an Attorney-at-Law who has been in practice at the Private Bar for nearly two decades. Prior to becoming an Attorney-at-Law, he served as the Resource and Research Officer in charge of the Community Based Legal Aid Project which was spearheaded by the Ministry of Justice. He has also discharged his duties in the capacity of Resource Officer to the Resource, Research and Information Centre (Constitution Affairs) of the Ministry of Justice and Constitutional Affairs.

During his illustrious legal career, Mr Wellalage has organised numerous projects and programmes on constitutional reform as well as raising community legal awareness whilst intervening to resolve critical legal issues at national level on behalf of the Ministry of Justice.



### MR K A VIMALENTHIRARAJAH Director

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Mr K A Vimalenthirarajah was appointed as the Treasury Representative/the Representative of the Ministry of Finance to the Board of People's Bank in January 2020. He is an officer of Sri Lanka Administrative Service, counting over 26 years of experience in the public service. He is presently working as the Director General, Department of Trade and Investment Policy.

He is an Attorney-at-Law.

Mr Vimalenthirarajah holds a Special Degree in Economics from the University of Jaffna, Master of Philosophy in Economics from the University of Peradeniya, Master of Business Administration from the University of Moratuwa and Bachelor of Laws from the Open University of Sri Lanka. He has a Postgraduate Diploma in Development Studies and Public Policy, Postgraduate Diploma in International Relations, Diploma in Human Resource Management and Diploma in Information Technology.

Prior to his appointment as the Director General, Department of Trade and Investment Policy of the General Treasury, he has held various positions in the public service including the positions of Director General, Department of Fiscal Policy, Senior Assistant Secretary in charge of Administrative Reforms, the Chief Information Officer of the Ministry of Public Administration and Home Affairs, Minister Counsellor of the Sri Lankan Embassy in Beijing, China.

Mr Vimalenthirarajah is the Sri Lanka's Director to the SAARC Development Fund, Member of the Supervisory Board for the Commonwealth Small States Trade Finance Facility (CTFF), and Director of the Board Directors of the Sri Lanka Insurance Corporation. He has also represented the General Treasury as Director of the Board of the Bank of Ceylon, the Sri Lanka Tourism Promotion Bureau, the Board of Investment of Sri Lanka, the Ceylon Petroleum Corporation, and the Institute of Human Resource Advancement of the University of Colombo and as Chairman, Sri Lanka Insurance Corporation.



### **MS BHADRANIE JAYAWARDHANA**

Director

Ms J M Bhadranie Jayawardhana is a Senior Member of the Sri Lanka Administrative Service. In her service of thirty years, Ms Jayawardhana had undertaken important responsibilities in institutions which come under the purview of provincial councils and the central Government. Furthermore she had served as the Secretary of the Ministry of Health and the Ministry of Internal Trade, Food Security and Consumer Welfare. At present she serves as the Secretary of the Ministry of Trade and as Board member of Development Lotteries Board and Mahapola Trust Fund.

Ms Jayawardhana received her BA (Hons) Degree from the University of Peradeniya in 1986. Thereafter she obtained several postgraduate qualifications that include Master of Planning and Regional Development from the University of Colombo (2016), Master of Public Management from SLIDA (2010) and Postgraduate Diploma in Business Management from the University of Rajarata (2005).

For performing nationally important tasks with extraordinary care and efficiency Ms Bhadranie Jayawardhana had received several honours and awards. The long list of such appreciations include contribution to events such as organising 15th Summit of SAARC (2008), 23rd Commonwealth Heads of Government Meeting (2013), Visit of His Holiness Pope Francis (2015), and assisting in controlling the first wave of the COVID-19 Pandemic (2020). She was the Colombo Municipal Commissioner when at the period when Colombo was ranked as the "World's fastest growing city" In addition to serving as the Secretary of the Ministry of Trade, Ms Jayawardhana held the position as member of the Delimitation Committee of Local Government of the Western Province.

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Front row left to right:Mr Clive Fonseka, Mr Mahinda Premanath, Mr Lionel Galagedara, Mr Azzam A AhamatBack row left to right:Mr Lalith Withana, Mr Chanaka Wanigasooriya, Mr K A Nihal, Ms Preethie Katulanda



### MR RANJITH KODITUWAKKU

Chief Executive Officer/ General Manager

Mr Kodituwakku is a veteran banker, serving as the Chief Executive Officer/ General Manager of People's Bank. He has nearly four decades of multi-faceted experience in local as well as cross border operations.

He has a wealth of banking knowledge in a wide spectrum of areas covering Branch Banking, Consumer Banking, Commercial Banking, Corporate Banking, Off-shore Banking, International Banking, Project Financing, Recoveries and Digitalisation etc.

He is a key figure in driving the bank towards digitalisation on mapping business requirements to a digital platform by adopting best practices in the industry and re-engineering business processes for which the bank was awarded many prestigious awards/ recognitions both internationally and locally.

He also serves as the Chairperson of Financial Ombudsman Sri Lanka (Guarantee) Ltd., and Lanka Financial Services Bureau Ltd., Vice Chairperson of Sri Lanka Banks' Association (Guarantee) Ltd., Director of People's Leasing & Finance PLC, People's Insurance PLC, People's Merchant Finance PLC, People's Travels Ltd., Lankan Alliance Finance Ltd. - Bangladesh, Credit Information Bureau of Sri Lanka and Lanka Clear (Pvt) Ltd. and a Governing Board Member of Institute of Bankers of Sri Lanka and National Payments Council.

Mr Kodituwakku holds a Master's Degree in Business Administration specialised in Finance from the University of Colombo, Bachelor of Laws (Honours) from the University of New Buckinghamshire, United Kingdom and is a Senior Fellow Member of the Institute of Bankers of Sri Lanka and a Certified Member of Sri Lanka Institute of Marketing.



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#### MR K B RAJAPAKSE

Senior Deputy General Manager -Payment and Digital

Mr Rajapakse oversees the People's Card Centre and Digitalisation Department as the Senior Deputy General Manager (Payment and Digital) of the Bank since November 2020. He joined the Bank in 1987 as a Management Trainee and counts over 35 years of experience in People's Bank.

He has gained extensive exposure in various management level capacities in the branch network of the Bank and Corporate Banking Division. He has over 13 years of experience in Corporate and Executive Management positions.

He holds a Second Class Honours Degree (BSc) in Public Administration from the University of Sri Jayewardenepura and has a Master's Degree in Management and IT from the University of Kelaniya. He is a Fellow Member of the Institute of Bankers of Sri Lanka, an Attorney-at-Law of Sri Lanka and holds a Diploma in Sri Lanka Institute of Credit Management.

Mr Rajapakse is presently the Chairman of People's Leasing Fleet Management Limited and People's Micro-Commerce Limited. At present, he is the President of the Association of Professional Bankers of Sri Lanka (APB). He has served as an Ex-officio Board member in several regulatory organisations namely, The Governing Board of Institute of Bankers of Sri Lanka, Regional Development Bank and also served as an Alternate Director of Credit Information Bureau of Sri Lanka.



#### **MR ROHAN PATHIRAGE**

Senior Deputy General Manager -Overseas Customer Services

Mr Rohan Pathirage holds a Master's Degree in Bank Management from the Massey University, New Zealand. He is also a holder of a Postgraduate Diploma in Banking. He is an Attorney-at-Law and holds a Law Degree from the University of Colombo. He has been a senior member of People's Bank Corporate Management team and a member of the key Management Committees.

Mr Pathirage is currently the Senior Deputy General Manager - Overseas Customer Services of People's Bank. He oversees Bank's foreign remittance business and foreign currency accounts. He is also functioning as Director - People's Leasing & Finance PLC, Chairman - People's Leasing Havelock Properties Limited, Director - People's Leasing Fleet Management Ltd., Director - People's Micro Commerce Limited, Director - Lankan Alliance Finance Limited, Bangladesh, Director - People's Travels (Pvt) Ltd. Alternate Director -Institute of Bankers of Sri Lanka.

He counts for over 26 years experience across Human Resources, Legal and Administration relating to Bank. As the Senior Deputy General Manager (Human Resources and Legal) of People's Bank, he managed the Bank's 10,000 plus strong workforce and its Senior Executive recruitments in line with its HR requirements. In addition, he also led the Bank's 70 member legal team. He also functioned as Deputy General Manager - Secretary to the Board of Directors of People's Bank. Mr Pathirage provided administrative support to all matters relating to the Bank's Board of Directors and its various subcommittees.



#### **MS RENUKA JAYASINGHE**

Deputy General Manager -Retail Banking, Process Management, and Quality Assurance

Ms Renuka Jayasinghe joined the Bank in 1987 as a Management Trainee and counts over 34 years of experience in the field of banking.

During her career, she has covered the Branch Banking Area at the levels of Branch Manager, Zonal Senior Manager, Regional Manager and Asst. General Manager, Deputy General Manager (Cooperative and Development) and Deputy General Manager (Retail Banking) and worked as Deputy General Manager (Business Support Service). Presently, she is working as the Deputy General Manager (Retail Banking, Process Management, and Quality Assurance).

She holds a First Class Special Degree in BCom from the University of Sri Jayewardenepura and has a professional banking qualification (AIB), Sri Lanka. She is a Life Member of Association of Professional Bankers of Sri Lanka and Institute of Bankers of Sri Lanka and a Member of the Dean's Advisory Committee (DAC) of the Faculty of Humanities and Social Sciences of the University of Sri Jayewardenepura with effect from 1 January 2021.



#### **MR CLIVE FONSEKA**

Head of Treasury, Investment Banking, and Financial Institutions

Mr Fonseka is a Fellow of the Institute of Bankers of Sri Lanka and holds a Master's Degree in Business Administration from Postgraduate Institute of Management of University of Sri Jayewardenepura. He has received a Distinction for the ACI Dealing Certificate and counts more than 28 years experience in Treasury Management. He is also a Certified Member (CMA) of the Institute of Certified Management Accountants of Australia.

He has acted as the President of the Association of Primary Dealers during the period of 2018 to 2020, as a member of the National Payment Council, **Financial System Stability Consultative** Committee and the task force to study and design a new alternative benchmark interest rates committee of Central Bank of Sri Lanka. At present, he acts as a member of the Central Bank of Sri Lanka's Market Working Group on **Domestic Financial Market Infrastructure** Development Project. He also acts as a non-independent Non-Executive Director at People's Leasing & Finance PLC and Lankan Alliance Finance Limited at present. Furthermore, he has acted as a Chief Examiner for Institute of Bankers of Sri Lanka's IABF/DABF Examinations previously.

Mr Fonseka joined People's Bank in 2002, prior to which he served at American Express Bank and Standard Chartered Bank. He has been a member of People's Bank's Senior Corporate Management team from November 2011.



### **MR MAHINDA PREMANATH**

Deputy General Manager -Channel Management

Mr Premanath joined People's Bank as a Management Trainee in 1987 and counts over 34 years of service. Presently he is being appointed as the Deputy General Manager (Channel Management).

During his banking career, he has participated in various exposure programmes both locally and internationally and has vast knowledge in managing business banking by holding various management level capacities.

From 2011 to end October 2020 he held the position of Deputy General Manager (Banking Support Services) and was in charge of six departments covering Supplies, Transport, Security, Maintenance Engineering, Building Engineering, and Desk Top Publishing where he has gained variety of immense experience in procurement, construction and maintenance, stores and inventory control, transport and security procedure.

From November 2020 up to now he is the in charge of service delivery channels consist of 740 regulatory units of the branch network and 1,313 plus supplementary network composed of ATMs, CDMs and Kiosks

He holds a Second Class Upper Degree in BCom from the University of Colombo and AIB-Intermediate Sri Lanka.



### MR LIONEL GALAGEDARA

Deputy General Manager -Recoveries

Mr Lionel Galagedara is in charge of the Recoveries Department of the Bank. He joined the Bank as a Management Trainee and counts over 34 years of service at the Bank. His variety of experience covers the areas of Channel Management, Retail Banking, Corporate Banking, Project Financing, Credit Administration and Recoveries.

He holds a BCom (Special) Degree from the University of Sri Jayewardenepura and an (LLB) Degree from the Open University of Sri Lanka. He is also an Associate Member of the Institute of Bankers of Sri Lanka and an Attorney-at-Law.



#### MR AZZAM A AHAMAT

Head of Finance

Mr Ahamat joined People's Bank on 3 January 2017 and has nearly 20 years experience both locally and internationally across strategic financial management, alternate investments, and risk. His prior employers include some of the largest multinational professional service firms and other Tier I service providers across respective market spaces. He is a Fellow Member of the Chartered Institute of Management Accountants (UK), a Fellow Member of the Association of Chartered Certified Accountants (UK) and a Fellow Member of the Institute of Certified Management Accountants of Sri Lanka. He is also a Certified Practising Accountant (AUST.), a Certified Member of the Chartered Institute for Securities & Investment (UK) and the Chartered Institute of Credit Management (UK) and a Technical Specialist of the Institute of Risk Management (UK).



### **MS KRISHANI NARANGODA**

Deputy General Manager -Enterprise Banking

Ms Krishani Narangoda joined People's Bank in 1987 as a Management Trainee and counts over 34 years of service in the Bank. She covered the areas of Branch Banking, Overseas Customer Services, Offshore Banking and Corporate Banking under various management capacities and presently serves as Deputy General 6 ABOUT PEOPLE'S BANK

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Manager - Enterprise Banking covers the areas of Commercial Credit, SME, Development Finance, Microfinance, Commercial Banking and Project Financing and Revival Unit.

She holds an Honours Degree (BSc Business Administration with Second Class Upper Division) from the University of Sri Jayewardenepura and Master's Degree in Business Studies from the Faculty of Graduate Studies, University of Colombo. She is also an Associate Member of Institute of Bankers of Sri Lanka and the Sri Lanka Institute of Credit Management. She obtained an Advanced Certificate in Customer Relationship Management from the Postgraduate Institute of Management at University of Sri Jayewardenepura.

She was appointed as a Board of Director of RDB from December 2021. During her banking career she has participated in various banking/ management programmes both locally and internationally. She is a registered examiner of Institute of Bankers of Sri Lanka.



### **MS P S J KURUKULASOORIYA**

Deputy General Manager -Strategic Planning, Performance Management and Research

Ms Jayanthi Kurukulasooriya joined the Bank as a Management Trainee in 1994 and counts over 27 years of experience in the banking field. Her experience mainly encompasses in the areas of Branch Banking, Credit, Staff Training, Human Resources Development, Credit Administration, Channel Management and Retail Banking. Prior to joining the Bank, she has gained experience as a Senior Assistant Accountant at the Road Construction and Development Company.

She holds a BSc Business Administration (Special) Degree with a Second Class Upper Division (Honours) from the University of Sri Jayewardenepura and Master's Degree in Business Administration (MBA) from the University of Colombo. She is a Fellow Member (FIB) of the Institute of Bankers of Sri Lanka, a member of AAT Sri Lanka, a Licentiate member of The Institute of Chartered Accountants of Sri Lanka and holds a Diploma in Human Resource Management (Dip HRM) as well.

She was able to enhance the Bank's image by winning three Gold Medals at the Convocation (1997) of Institute of Bankers of Sri Lanka for obtaining maximum number of distinctions, completing examination within two consecutive years and obtaining highest aggregate marks at the Intermediate and Final Examinations, which is still an undefeated record.



### **MS ROSHINI WIJERATHNA**

Deputy General Manager -Risk Management

Ms Roshini Wijerathna is in charge of the Risk Management and Credit Control functions of the Bank. She joined the Bank in 1990 as a Management Trainee and counts over 31 years of service in the Bank out of which over 26 years of experience in the Bank's Treasury. She deputised the Primary Dealer Unit of the Bank since 2003 and the Treasury later on prior to moving to the area of Risk Management in 2017. She plays a key role in strengthening the Bank's Risk Management processes.

She holds a Bachelor of Science (Physical Science) with a Second Class Upper from University of Colombo, a Master of Business Administration (in Finance) from University of Colombo and a Diploma in Treasury and Risk Management from IBSL. She has obtained a distinction for ACI Dealing Certificate - ACI, Financial Markets Association and is an Associate Member of the Institute of Bankers of Sri Lanka.

She is a past President and Secretary of the Association of Primary Dealers and currently a member of the Sri Lanka Forex Association and Association of Professional Bankers and an EXCO member of the Association of Banking Sector Risk Professionals. She serves as a member of the Governing Board of the Institute of Bankers of Sri Lanka.



### **MS NIPUNIKA WIJAYARATNE**

Deputy General Manager -Transaction Banking

Ms Nipunika Wijayaratne serves as the Deputy General Manager of Transaction Banking, counting over 31 years of experience in banking, having joined the Bank in 1990 as a Management Trainee. She holds a BSc Degree in Agriculture from the University of Peradeniya and an MBA in Finance from University of Colombo.

She has experience in Trade Services and Correspondent Banking and prior to joining the Bank, she served in the private sector. She is an Associate Member of the Institute of Bankers of Sri Lanka. She is also an Executive Committee member of International Chamber of Commerce Sri Lanka and an alternate member of the Governing Board of the Institute of Bankers of Sri Lanka.



MS KUMARI SENARATNE

Deputy General Manager -Corporate Banking

Ms Kumari Senaratne joined People's Bank in 1987 as a Management Trainee and possesses 34 years of experience in the Banking and Finance industry, with specific exposure to International Banking operations, Commercial Credit, Retail Banking, and Corporate Banking under various capacities. She currently manages an exposure of LKR 1 Tn. which comprises state-owned enterprises, private sector corporate and offshore companies.

She has contributed immensely by conducting several training programmes

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on areas of credit management and credit structuring, service excellence, trade finance etc. During her career, she has also participated in various programmes both local and overseas.

She is an Associate Member of the Institute of Bankers of Sri Lanka and Sri Lanka Institute of Credit Management. She holds a Master's Degree in Business Studies from University of Colombo and a Bachelor of Science (Special) degree in Business Administration from the University of Sri Jayewardenepura.



#### **MR LALITH WITHANA**

Deputy General Manager -Banking Support Services

Mr Lalith Withana joined People's Bank as a Management Trainee in 1990 and counts over 31 years of service. He holds a Second Class (Lower) Degree in BSc (Agriculture) from the University of Peradeniya, Master of Business Administration from University of Colombo and Postgraduate Diploma in Management from University of Sri Jayewardenepura.

He is a Fellow Member of the Institute of Bankers of Sri Lanka and has published books enabling employees to face the internal promotion examinations professionally and fluently. He has been serving as an Examiner since 2010 for the Institute of Bankers of Sri Lanka.

He has total of nine years of experience in Executive and Corporate Management positions and has gained extensive exposure in various management level capacities in the branch network of the Bank, Corporate Banking Division, Human Resource Department, Investigation and Inquiries Department and Credit Recoveries Department.

He has been appointed as the Deputy General Manager (Banking Support Services) since 2020 heading six units including Bank's Procurements, Transport, Security, and two Engineering Services Departments, and Printing Unit. During this period he was able to lead the COVID-19 Recovery Team efficiently giving protection and immense service to the welfare of all Bank Staff Island-wide.



### **MR CHANAKA WANIGASOORIYA**

**Chief Information Officer** 

Mr Chanaka Wanigasooriya counts over 35 years of IT industry experience in Banking and Finance, Retail, FMCG, Manufacturing, Agriculture, Restaurants, Healthcare and e-commerce covering several countries in Asia Pacific and Oceania regions, including Sri Lanka, Australia, Myanmar and Solomon Islands. His banking domain experience in digital transformation for financial inclusion boasts over 25 years.

He holds a Master's Degree in Business Administration from Australian Institute of Business and a Chartered Engineer registered with Engineering Council UK. He also holds Chartered IT Professional offered by the British Computer Society and several other industry related certifications.



### **MRKANIHAL**

Deputy General Manager - Human Resources (Actg.)

Mr K A Nihal joined the Bank in year 1994 as a Management Trainee and he counts over 28 years of experience in the Bank, covering the Branch Operations, Information Technology, Treasury and Human Resources aspects.

Mr Nihal is currently overseeing the duties as the Deputy General Manager -Human Resources of the Bank. He holds a Bachelor of Management (Special) second Upper degree offered by the University of Sri Jayewardenapura. He has the Professional Banking qualification Diploma in Banking and Finance of Institute of Bankers of Sri Lanka. Mr Nihal also possesses a Certificate on Treasury and Foreign Exchange Operations.



### **MS PREETHIE KATULANDA**

#### Additional Chief Law Officer

Ms Preethie Katulanda is an Attorneyat-Law, who possessed 28 years experience in active practice in legal profession. She holds a Master's Degree in Business Management in Human Resources Management [MBA (HRM)] from the University of Colombo. She has also successfully completed the professional qualification in Human Resource Management from the Institute of Personnel Management (IPM).

Ms Preethie Katulanda joined People's Bank on 1 December 2021. She commenced her career in legal profession from People's Bank as a legal intern. She has well nearly two decades of work experience as an individual practitioner as well as a corporate sector member and out of which 17 years in the corporate sector having worked in Legal Division being a co-management team member attached to finance sector - business establishments, which are monitored by the Central Bank of Sri Lanka and has served positions of Senior Manager, Asst. General Manager and lastly the Deputy General Manager -Legal in the said establishments.

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Front row left to right: Ms Sriya Galapaththi, Mr A U A Anzar, Ms Anoma Mudduwa, Ms Samanthi Senanayake, Ms Nilmini Premalal, Mr Wickrama Narayana, Mr A S M W Kumarasiri, Ms Gerty Ukwatta, Ms Rohini Madurawala

Back row left to right: Mr R Ravikaran, Mr Mangala Kariyawasam, Mr Saman Samarakoon, Mr Anura Dissanayake, Mr Thilak Dharmananada, Mr Jayanath Dias, Mr Nalaka Wijayawardana, Ms Ganga Senanayake, Ms Thushari Hewawasam

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Front row left to right: Mr W A Wasantha Kumara, Mr T M W Chandrakumara, Mr Lakmal Jayarathne, Ms Aruni Liyanagunawardana, Ms Dhammika Dasanayake, Ms Shameela Loku Kaluge, Ms N A C W K Nissanka, Mr E A M Dissanayake, Mr Prasad Ariyawansa

Back row left to right: Ms Champa Gamage, Mr L U L Alwis, Ms Virajini Munasinghe, Mr Naleen Pathiranage, Mr D M Manjula Dissanayake, Mr P G A C Perera, Mr Nalin Perera, Mr T G S P Kumarasiri ABOUT PEOPLE'S BANK

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# CHIEF MANAGERS

MR Y K RAJAPAKSE Chief Manager - Engineering Services Engineering Services Department

MR M M A RIZMI Chief Manager - Audit Internal Audit Department

MS A B D M CRISHANTHI Chief Manager Personal Banking Department

MR W M T ROHAN Regional Manager - Galle R.H.O.

MR A S K GANGABADAGE Chief Manager - Supplies Supplies and Stores Department

MR N K WIMALASIRI Chief Manager - Internal Audit Department

MR S L M A S SAMARATHUNGA Regional Manager - Colombo North R.H.O.

MS K SUBASINGHE Chief Manager - Corporate and Inst. Banking Division

MR D M KAPILA Regional Manager - Kandy R.H.O.

MR A JAYAASITH Chief Manager - Information Technology Department

MR M S C P T MARASINGHE Chief Manager - People's Card Centre

MS W A L WEERASOORIYA Chief Manager - Risk Management and Credit Control

MS T N RUBASINGHA Senior Law Officer - Matara R.H.O

MS S M D KUMARI Senior Law Officer - Anuradhapura R.H.O.

MS Y K ATHAUDA Senior Law Officer - Land Redemption Department

MS S D N PREMADASA Senior Law Officer - Colombo North R.H.O.

MS P R K N FERNANDO Senior Law Officer - Legal Department

MR I K G C K B IHALAKORALA Chief Manager - Small and Medium Enterprises Department

MS V P ABEYRATNE Chief Manager - Corporate and Inst. Banking Division

MR H C K GUNAWARDENA Maintenance Engineer - Maintenance Department MS H M P S K HERATH Chief Manager - Finance and Management Accounting Department

MR K K N PRIYANTHA Chief Manager - Investigation and Inquiries - Investigation and Inquiries Department

MR G R S KODAGODA Regional Manager - Gampaha R.H.O.

MR I K INDIKA Regional Manager - Matara R.H.O

MS V KANAKASABEI Regional Manager - Wanni R.H.O.

MS R ARUNASALAM Chief Manager - Overseas Customer Services

MR N SRISKANTHA Regional Manager - Trincomalee R.H.O.

MR D M D DISSANAYAKA Regional Manager - Kurunegala R.H.O.

MR K KODEESSWARAN Regional Manager - Jaffna R.H.O.

MS W D PIYASEELI Chief Manager - Internal Audit Department

MS A M V D L ADIKARI Regional Manager - Matale R.H.O

MS I RATNAYAKE Regional Manager - Anuradhapura R.H.O.

MR R L J PEIRIS Chief Manager - Credit Review Department

**MR E P A SISIRA KUMARA** Regional Manager - Batticaloa R.H.O.

MS A G JAYASENA Chief Manager - Risk Management and Credit Control

MS L N A N K NISSANKA Chief Manager - Commercial Credit Branch Credit Department

MR G H U S GUNARATNE Chief Manager - Training Staff Training College

MS S S PERERA Chief Manager - Corporate and Inst. Banking Division

MR H D GUNARATHNA Regional Manager - Ampara R.H.O

MR H M U H HERATH Regional Manager - Ratnapura R.H.O

MR M H M RIZAN Chief Manager - Audit Internal Audit Department MR M S KANAKKAHEWAGE Regional Manager - Colombo South R.H.O

MR P A P R S PERERA Regional Manager - Kegalle R.H.O.

MR B S RANATUNGAGE Regional Manager - Colombo Outer R.H.O.

MS D E H WEERASURIYA Chief Dealer - Treasury Unit

MS C V EBENEEZER Chief Dealer - Treasury Unit

MS D S LAWRENCE Senior Law Officer - Kegalle R.H.O.

MS A D R MENDIS Senior Law Officer - Corporate and INST. Banking Division

MR J JAYAWARDENA Senior Law Officer - Credit Recoveries Department

MS V K SUBASINGHE Senior Law Officer - Legal Department

MR A M T N DE SILVA Chief Manager – IT Infrastructure and Operations, Information Technology Department

MS K A A S PEIRIS Regional Manager - Puttalam R.H.O

MS L P N GUNAWARDHANA Regional Manager - Hambanthota R.H.O.

MS M T S N SAMARASEKARA Chief Manager - Supplies Supplies and Stores Department

MS W D P D BUDDHIKA Regional Manager - Kalutara R.H.O.

MR D S P N RATHNAYAKA Regional Manager - Monaragala R.H.O.

MS W W T R FERNANDO Chief Dealer - Treasury Unit

MR A M M S M RUWAIS Chief Manager - Internal Audit Department

MS P G N P LIYANAGE Regional Manager - Polonnaruwa R.H.O.

MS M V P PEIRIS Regional Manager - Nuwara-Eliya R.H.O.

MS G A A RANASINGHE Chief Manager- Human Resources Human Resources Department

MR G D N L POTTHEWELA Regional Manager - Badulla R.H.O.

MR K M C B SENARATNE Chief Security Superintendent, Security Department

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# DRIVING VALUE CREATION

We are continuously looking for ways in which to improve our business models and remain confident in our ability to adapt to any situation.

# OPERATING ENVIRONMENT

The outbreak of the COVID-19 pandemic has fundamentally changed the environment in which we operate, and we continue to feel the effects and restrictions brought on by the pandemic. COVID-19 has had a massive socio-economic impact on all countries, with both developed and developing economies feeling the sweeping repercussions. However, breakthroughs in vaccine rollouts in 2021 have somewhat cushioned the blow, reducing social and economic impacts across the globe. Therefore, it is important that we seize opportunities that will allows us to sustain arowth whilst shifting our business models to stay viable in a new environment.

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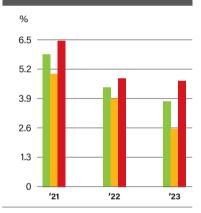
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### THE GLOBAL ECONOMY IN RECOVERY

During 2021, the global economy grew sharply by 5.9% even while the pandemic continued to pose challenges, thus depicting an upward trajectory when compared to the 3.3% growth in 2020. This rate is expected to moderate to 4.4 % in 2022 (World Economic Outlook Update of the International Monetary Fund, January 2022). Asia emerged as the best performing region recording a 7.2% growth, propelled mainly by the 8.1% and 9.1% positive growths in China and India respectively.

Regionally, most Emerging Market and Developing Economies (EMDE) regions in 2022-23 are projected to revert to the average rates during the decade prior to the pandemic, though annual output is set to remain below the pre-pandemic trend in all EMDE regions. This differs with the expectation set on advanced economies where the gap is predicted to close, pointing to an uneven pace of recovery across and within regions. The expectation is that on a percapita basis, the recovery is most likely to leave behind economies that experienced the deepest contractions in 2020, such as tourism-reliant island economies. As such, either half or more of the economies in East Asia, the Pacific, Latin America, the Caribbean, the Middle East, North Africa, and two-fifths of economies in Sub-Saharan Africa may still be below their 2019 per capita GDP levels by 2023.





Global economy

Advanced economies Emerging market and

developing economies

Source: World Economic Outlook Update – January 2022, International Monetary Fund

The spread of the new Omicron COVID-19 variant has seen the reimposition of restrictions across the world and increasing volatility in the financial markets, thereby leaving the global economy in a much weaker position than previously expected.

The impact of Omicron could lead to labour shortages and apply greater pressure on hospitals whilst also bringing tighter and longer lasting restrictions beyond the first quarter of the year. It may also intensify shipping problems and aggravate imbalances of supply and demand. If this materialises, global growth could fall below the predicted levels. Low vaccination rates in many countries also pose further risks of continued reinfection and emergence of new variants.

Inflation continued to increase throughout the second half of 2021. The upsurge in food and energy prices and the disruption of supply led to a higher and broader level of inflation than was previously expected. Inflation is expected to remain high in 2022, at an average 3.9% in advanced economies and 5.9% in EMDEs. In line with the overall situation, global trade is expected to slow down over the next two years.

As advanced economies lift their policy rates, there may be risks to global financial stability. This will put specific pressure on the economies of EMDEs whose debt levels have increased significantly in the past two years. In order to curb inflation pressures, monetary policy in many countries will need to remain controlled and tight, while fiscal policy will need to prioritise health and social spending. In this environment, international cooperation will be essential to enable access to liquidity and expedite the orderly restructuring of debt where necessary.

To counter the impact of the pandemic and offset the massive losses and debts of the last two years, higher growth and stronger tax revenues will be necessary in many countries. This will demand higher long-term growth, which in turn will require far-reaching structural reforms and remedial measures.

The lockdowns, closures, and social distancing of the last two years has interrupted the education of many

children, especially in low-income countries, where alternative teaching methods are not so readily available. Unless these gaps and losses in the learning process are rectified, there could be long-lasting effects on the lives of individuals, and on productivity and growth across economies around the globe. The labour market too has been re-shaped by the pandemic. Countries around the world will need to adapt to this reality and re-train their workers accordingly. In this context, the pandemic provides a unique opportunity to adopt new technologies and enhance digitalisation.

The consequences of climate change continue to pose grave risks to the global economy and its recovery. The persistence of floods, droughts, and wildfires throughout 2021 underlines the gathering danger. The future suggests that major natural disasters are very likely and that they will threaten economies in the developed and developing world. This would also place tremendous pressure on the global supply chain. The impact would be greatest in those countries with low income and low vaccination rates.

As the pandemic continues into its third year, the need for an effective global health strategy is imperative. To reduce the danger of further COVID-19 variants, the world requires increased production of vaccines, better delivery systems, and a fairer system of distribution.

The impact of the ongoing war in Ukraine and the associated sanctions imposed on Russia by the United States, European countries and others would also have a substantial impact on the global economy and financial markets, with significant spillovers to other countries. Even as the crisis is creating an adverse shock to both inflation and activity in many nations amid already elevated price pressures, the monetary authorities will need to calibrate appropriate responses by carefully monitoring the pass-through of rising international prices to domestic inflation. The fiscal policy would need to support the most vulnerable households, to help offset rising living costs. As the world economy recovers from the pandemic, the crisis is expected to create complex policy tradeoffs, further complicating the policy landscape.

### THE SRI LANKAN ECONOMY -CHALLENGING CIRCUMSTANCES

The Sri Lankan economy is expected to have recorded a growth of approximately 4.0% in 2021. The domestic economic activity that was disrupted with the outbreak of the third wave of the COVID-19 pandemic and related mitigative measures is estimated to have contracted by 1.5% YoY, during the third quarter of 2021. However, towards the latter part of 2021, economic activity seems to have gathered momentum as indicated by several leading indicators that point towards activity returning to normalcy. The Government took proactive measures to ensure the long-term stability of the Sri Lankan economy and conducted a successful vaccination drive whilst implementing effective COVID-19 protocols to curb the spread of the virus.

### **External performance**

With the normalisation of global economic activity, there was a notable improvement in export performance. The significant increase in imports is underpinned by the increased demand for intermediate goods and consumer goods and availability of low-cost credit. As a result, the trade deficit widened to pre-pandemic levels in 2021. The developments of the tourism sector seemed promising with the influx of tourists. Workers' remittances amounted to USD 5,491 Mn. in 2021, recording a 22.7% decline YoY compared to USD 7,104 Mn. in 2020. Although there was a reduction in the inflow of workers' remittances in the latter half of 2021, a rebound in workers' remittances is expected in the period ahead as worker migrations have increased notably and measures have been taken to combat illegal money transfers, while encouraging remittances through formal channels via several incentives. Total departures for foreign employment were 117,952 in 2021 compared to 53,875 in 2020. Majority were under the categories of skilled (38,333) and unskilled (30,431), followed by domestic aid (29,493).

The Sri Lanka rupee depreciated by 7.0% against the US dollar in 2021. The gross official reserves as of end 2021 was estimated at USD 3.1 Bn. The Government and the Central Bank have been pursuing avenues to attract fresh foreign exchange inflows while facilitating continued domestic economic activity. However, Sri Lanka's foreign reserves position is further exacerbated by the recent war in Ukraine, in terms of supply chain disruptions and rising commodity prices, as well as in the domestic front, particularly in the form of power and supply interruptions. Addressing these disruptions immediately is imperative to ensure the continuation of uninterrupted domestic production and the momentum in exports, along with the efforts to strengthen the production economy through welltargeted growth policies. Sri Lanka's total exports to both Russia and Ukraine amounted to USD 179 Mn. equivalent to 1.4% of total exports. Tea, which is the main export from Sri Lanka to these two nations constitutes 10.2% of Sri Lanka's total tea exports. The total imports from Russia and Ukraine which mainly include base metals, wheat and

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petroleum products amounted to USD 282 Mn. accounting for 1.4% of total imports of Sri Lanka.

Although earnings from merchandise exports continued to record over USD 1 Bn. for the seventh consecutive month in December 2021, expenditure on imports continued to increase at a higher pace. Despite the decline in expenditure on personal vehicles, expenditure on the import of consumer goods increased in 2021 YoY mainly due to higher imports of non-food consumer goods, driven by medical and pharmaceuticals, telecommunication devices and home appliances. Expenditure on food and beverages also increased in 2021. Import expenditure on intermediate goods increased significantly during the year under review mainly due to the higher expenses incurred on imports of fuel and other articles.

**MOVEMENT OF THE** 

**SRI LANKAN RUPEE AGAINST** 

THE US DOLLAR

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LKR

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Source: The Central Bank of Sri Lanka

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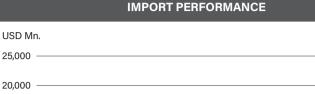
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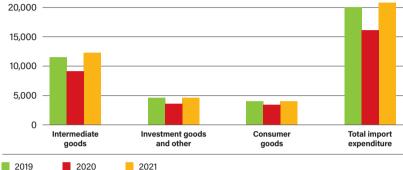
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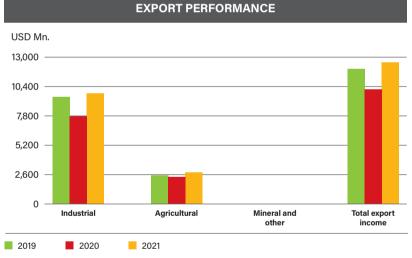
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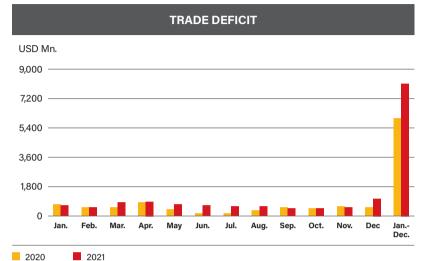


Source: The Central Bank of Sri Lanka



Source: The Central Bank of Sri Lanka

As a result, the deficit in the trade account widened in 2021 to USD 8,136 Mn. compared to USD 6,008 Mn. in 2020.



Source: The Central Bank of Sri Lanka

There has been a notable increase in tourist arrivals thus far from end 2021. However, the recent geopolitical tensions may affect the tourism industry to some extent.

### INFLATION

Headline inflation as measured by the Sri Lanka Colombo Consumer Price Index (CCPI) accelerated during recent months, exceeding the set target of 4-6%. The key drivers of the rising inflationary pressures domestically were supply side disruptions,

increasing global commodity prices, associated domestic administrative price adjustments and food supply disruptions. The acceleration in core inflation reflects the firming up of aggregate demand conditions in the economy fueled by the accommodative monetary conditions and fiscal measures that were in place since the onset of the pandemic. The inflationary pressures are expected to remain elevated in the near term. The pressures emanating from the build-up of aggregate demand require proactive measures to anchor inflation expectations and retrace inflation to the desired levels over the medium-term.

#### INFLATION % 15 12 q 0 Nov. Dec. Jan. Feb. Mar. May Jun. Jul Oct. Nov. Dec. Apr. Aug Sep. '20 '20 '21 '21 '20 121 121 '21 '21 121 '21 '21 '21 '21

CCPI CCOI-Core

Source: Department of Census and Statistics

Credit extended to the private sector that slowed down during September and October 2021, picked up recently reflecting the increased credit flows to finance imports. The credit obtained by the public sector from the banking system also expanded, particularly the net credit to the Government. Although the growth of broad money (M2b) remained elevated by end November 2021, a slowdown was observed due to the decline in net foreign assets (NFA) of the banking system. Market interest rates are observed to be adjusting upwards following the monetary tightening measures. However, the adjustment in deposit interest rates remains sluggish, and has been inadequate to attract deposits into the banking system from the excessive currency in circulation. The banks and financial institutions have been urged to make the required adjustments to deposit interest rates in order to promote savings. The yields on government securities increased notably to reflect market conditions in view of the higher financing requirement of the Government.

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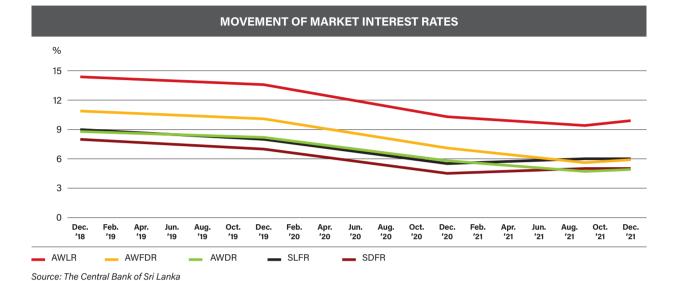
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levels of capital.

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345 SUPPLEMENTARY REPORTS BUILDING A STRONG BANKING SECTOR The financial system remained resilient amid challenging domestic and global macroeconomic conditions. The banking sector exhibited expansion in terms of key indicators with adequate

The sector has largely withstood the repercussions of the pandemic and the resulting economic slowdown. The timely and proportionate assistance by the Central Bank of Sri Lanka (CBSL) has been a crucial factor, as has the rapid recovery of the economy, which has been supported by pent up demand and fiscal and monetary stimulus.

### **KEY INDICATORS OF THE BANKING SECTOR**

	2018	2019	2020	*2021	YoY change (2021)
Assets and Liabilities (LKR Bn.)					
Assets	11,794	12,523	14,666	16,924	15.4%
Net loans and advances	7,580	7,961	8,970	10,180	13.5%
Net non-performing advances	150	220	216	168	-22.1%
Core capital (tier 1 capital)	891	928	1,000	1,084	8.4%
Deposits	8,492	9,162	11,141	12,671	13.7%
Borrowings	1,763	1,679	1,692	2,181	28.9%
Profit before tax	195	172	190	259	36.4%
Profit after tax	126	111	136	198	46.0%
Capital adequacy (%)					
Core capital (tier 1 capital) adequacy ratio	13.1	13.0	13.0	13.2	
Total capital adequacy ratio	16.2	16.5	16.5	16.5	
Net non-performing advances ratio	14.5	19.5	17.2	11.5	
Asset quality (%)					
Gross non-performing advances ratio	3.4	4.7	4.9	4.5	
Net non-performing advances ratio	2.0	2.8	2.4	1.7	
Specific provision to net non-performing loan ratio	43.1	42.4	51.7	64.0	
Profitability (%)					
Return on assets (ROA) before tax	1.8	1.4	1.4	1.6	
ROA after tax	1.1	0.9	1.0	1.2	
Return on equity (ROE)	13.2	10.3	11.4	14.5	
Efficiency ratio	50.0	52.7	51.8	48.1	
Staff costs to operating expenses	44.1	44.6	46.4	45.2	
Interest margin	3.6	3.6	3.1	3.4	
Liquidity indicators (%)					
Credit to deposit ratio	90.6	88.7	82.6	82.7	
Liquid assets ratio	27.6	31.0	37.3	33.8	

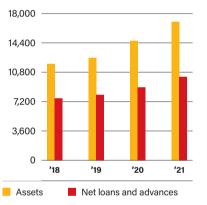
\*Provisional data

Source: The Central Bank of Sri Lanka

The assets growth of the banking sector increased by 15.4% YoY to LKR 16,924 Bn. in 2021 compared to LKR 14,666 Bn. in 2020. The sector has operated with an adequate liquidity buffer above the minimum regulatory requirement of 20%. Net loans and advances swelled by 13.5% to LKR 10,180 Bn. compared to LKR 8,970 Bn. in 2020.

### BANKING INDUSTRY ASSETS AND NET LOANS





Source: The Central Bank of Sri Lanka

The expansion in assets was largely funded by deposits, that recorded a growth of 13.7% YoY, from LKR 11,141 Bn. in 2020 to LKR 12, 671 Bn., in the year under review. The main constituent of deposits was time deposits which accounted for 60.6% of total deposits in 2021. 6 ABOUT PEOPLE'S BANK

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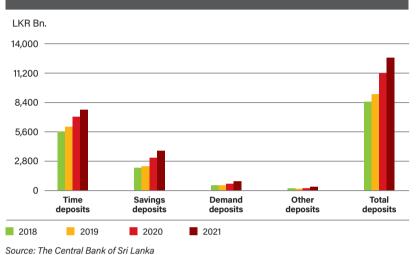
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BANKING INDUSTRY DEPOSITS

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345 SUPPLEMENTARY REPORTS The asset quality improved as indicated by the 22.1% decline in net non-performing advances in 2021. The NPLs are likely to increase with the cessation of the moratorium. However, the banks have already absorbed a considerable portion of the impact through impairment.

The profit after tax of the banking sector recorded a growth of 46.0% to LKR 198 Bn. in 2021 compared to LKR 136 Bn. in 2020.

The banking sector operated with a Tier 1 capital ratio of 13.2% and a total capital ratio of 16.5%, well above the Basel III requirements. Looking to the future, the banking sector needs to be cautious of the direct and indirect impacts of economic slowdown. It also needs to beware of the impact of the debt moratorium, which although it may benefit the public, could place the banks in a challenging position.

### ADAPTING THE BANKING SECTOR FOR SUCCESS

The pandemic has radically changed the environment in which the banking sector operates. The resulting changes in the ways of living and working has forced individuals and businesses to resort to technology in order to survive. In the banking sector, it has given great momentum to digitisation and all banks have made significant efforts to familiarise their clients with digital platforms. Employees have had to adapt to new working environments as well, whether it be social distancing or working from home.

As digitisation has become increasingly crucial for the banking sector, its operations have also become more vulnerable. COVID-19 has led to an upsurge in the risk of cyber-attacks and security breaches. Cyber security has become imperative and there is a great need for a centralized, national solution.

Cost reduction has been an overriding concern for the banking sector. Great efforts have been made to keep costs under check, to reduce cost-to-income ratios across the board and bring in economies of scale. Despite this, there have not been any significant retrenchment of staff. Instead, the banking sector has chosen to focus on building cost resilience.

Change has been an important and ongoing factor. The banking sector has had to restructure operations and processes to facilitate and enhance cash flow. At the same time, it has been sensitive to emerging trends and quickly responded to customer behaviour. Consumer spending has been drastically affected by both the decrease in disposable income and the psychological impact of COVID-19. Customer behaviour has also changed and with it, as have customer expectations.

### **CONFIDENT IN THE FUTURE**

Whilst the macro-economic environment remains crucial to delivering our financial ambitions, we are continuously looking for ways in which to improve our business models. As such, we remain confident in our ability to adapt to any situation.

We do not only see challenges but are sensitive to significant opportunities arising from the present context as well. Our clients have been increasingly willing and accepting of digitalised banking services, thereby enabling us to be a greener Bank. Transitions in regulatory policies and procedures have been beneficial to the Bank. Growing sustainability requirements have helped us move towards more sustainable banking. We have been able to use Bank leverage to support business growth. We also pride ourselves in proving work environments that support innovation and resilience. Given these overarching positives during a difficult time, we are confident that People's Bank will continue to succeed, whatever the circumstance.

### People's Bank performance compared with the Banking sector

		2021			2020	
	Banking sector	People's Bank	People's Bank Share	Banking sector	People's Bank	People's Bank Share
Assets (LKR Mn.)	16,923,564	2,647,641	15.6%	14,666,264	2,230,119	15.2%
Deposits (LKR Mn.)	12,671,271	2,071,533	16.3%	11,140,932	1,835,099	16.5%
Profit before tax (LKR Mn.)	285,722	30,387	10.6%	189,744	21,227	11.2%
Profit after tax (LKR Mn.)	198,398	23,720	12.0%	135,854	14,175	10.4%
Core capital (Tier I Capital) adequacy ratio (%)	13.2	12.6		13	9.5	
Total capital adequacy ratio (%)	16.5	17.8		16.5	15.5	
Gross non-performing advances ratio (%)	4.5	3.2		4.9	3.3	
Return on assets (ROA) before tax (%)	1.6	1.2		1.4	1.0	
Interest margin (%)	3.4	3.4		3.1	3.0	

Source: The Central Bank of Sri Lanka

Compared to the banking sector, People's Bank has maintained the gross NPL ratio at 3.2% in 2021 which was below the sector average of 4.5%. The Bank's standalone total capital adequacy ratio was 17.8% in 2021 compared to 15.5% in 2020. This not only is an all time high for the Bank, but is also amongst the highest in the banking sector where the average was 16.5% in 2021.

People's Bank accounted for 15.6% of the total asset base and 16.3% of the total deposit base of the banking sector in 2021.

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# **STAKEHOLDER** ENGAGEMENT

#### GRI 102-40, 102-42, 102-43, 102-44

At People's Bank, stakeholder engagement is key to ensuring responsible, sustainable and balanced decisions are made when implementing our strategic plan. Our stakeholders comprise individuals, groups and organisations that significantly affect or could be significantly affected by our strategy execution and business operations. We provide our stakeholders with frequent opportunities for engagement throughout the year via multiple forums and channels to help shape

the direction of our strategy, aligned to their needs and expectations. The feedback and continuous dialogue helps us to improve our products, processes, services and management, and generate competitive, sustainable value for all stakeholders in the immediate, medium and long-term.

### **KEY STAKEHOLDERS**

The key stakeholders of the Bank are determined based on the level of engagement, their impact on our business and involvement in the

decision-making process. Frequent and transparent stakeholder engagement enables us to have a clear understanding of our stakeholders' expectations and about the value we can create in our diverse roles as a bank, employer, investor, and responsible corporate citizen.

The table below identifies our key stakeholders and how we engage with them:



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The table below identifies our key stakeholders and how we engage with them:

	Investors		Customers		Employees	Trade unions	
Who they are	The Governm	ent and other shareholders	<ul><li>Corporate</li><li>Banking cl</li><li>Public sect</li></ul>	and Institutional ients	All full-time a	nd part-time ecosystems	
Why they matter to us	for the sustair	nued access to capital nable growth and of our business.	products that thereby differ the competiti	sly innovate and develop meet customer needs, entiating ourselves from on and setting the bar istomer experience and isfaction.	team of motiv the same visi	yalty and dedication of a vated employees who share on as the Bank, by creating to grow, be successful and full potential.	
Key concerns/ expectations	<ul> <li>Environmet governance</li> <li>Sustainable</li> <li>Transparen</li> <li>Business c</li> <li>Brand reput</li> </ul>	icy ontinuity itation and image onal resilience isation	<ul> <li>Quality of s</li> <li>Relationsh</li> <li>Compliance</li> <li>Affordably</li> <li>Convenien</li> <li>Financial s</li> <li>Speedy co</li> <li>Health ance</li> <li>Stable ratin</li> </ul>	ip management e of services ce and accessibility tability of the Bank mplaint resolution I safety	<ul> <li>Health and safety</li> <li>Flexibility of hybrid working environment</li> <li>Transparent, fair, and attractive remuneration</li> <li>Employee development</li> <li>Employee engagement</li> <li>Talent pipeline and retention</li> <li>Career opportunities</li> <li>Diversity and inclusion</li> <li>Business continuity</li> <li>Rewards and recognition</li> <li>Incentives and benefits</li> </ul>		PEOI
Channels of Engagement and	Frequency	Mode of engagement	Frequency	Mode of engagement	Frequency	Mode of engagement	STAK
frequency	Annually	Annual Report	Ongoing	Customer satisfaction surveys	Annually	Performance appraisal	REI
	Quarterly	Financial Statements	Ongoing	Customer networking	Ongoing	Collective bargaining	FRO
	Continuous	Corporate website	Ongoing	Corporate website	Ongoing	Multi-level staff meetings	LE
	Ongoing	Written communications, emails, phone calls	Ongoing	Relationship management	Ongoing	Staff induction and orientation	DRIV
			Ongoing	Financial literacy programmes	Ongoing	Training programmes	0
			Ongoing	Customer hotline	Ongoing	Group intranet/email	
			Ongoing	Social media	Ongoing	Pulse Magazine	PERF
Our strategic response	deliver robust sustainable va apprised of ou in a timely and	our investors, to returns and long-term alue whilst keeping them ur progress and challenges d transparent manner.	with speed ar customers the and digital ch innovating an	utting-edge products nd convenience to our rough Self-Banking Units annels. We work towards id evolving our processes unparalleled customer	working envir personal and through rewa	safe and stimulating ronment that supports professional development rds and recognition, career fair remuneration and pment.	MAN
	all information	eport provides a necessary for a re assessment of our	Please refer ti	he Customer Capital ages 107 to 115.	Please refer to on pages 91 to	he Human Capital segment o 106.	GO

ANN		Regulators/L	egislators	Suppliers		Communities	and environment			
	Who they are		nts and regulators governmental ns	<ul><li>Suppliers</li><li>Business Pa</li></ul>	rtners	Local communi	ties and ecosystems			
	Why they matter to us	prudent risk m the Bank to att finance new cl	cal operations and anagement across ract more funding, ient segments, and tial impacts from future	supply chain so to create shared	that we continue d value, setting the mark for responsible and	achieving the U Development G responsibly play	oals (SDGs) and /ing our part in most pressing social and			
6 About People's bank 14	Key concerns/ expectations	<ul> <li>Risk manage</li> <li>Industry su</li> <li>Microfinance</li> <li>Research a</li> <li>Sustainabil</li> </ul>	e and transparency gement pport for policies ce and SME development nd innovation ity performance compliance	relationships Building cap Responsible Responsible Operational Technologic digital soluti Quality of se New busine	ability and expertise procurement sourcing improvement al advances including ons	<ul> <li>Future talent pipeline</li> <li>Social and environmental impact</li> <li>Prudent water and energy consumption</li> <li>Waste management</li> <li>Responsible financing</li> <li>Green financing</li> <li>Commitment to community development</li> <li>Guidance on financial manageme and business</li> <li>Climate change</li> <li>Financial literacy</li> </ul>				
HIGHLIGHTS	Channels of engagement and	Frequency	Mode of engagement	Frequency	Mode of engagement	Frequency	Mode of engagement			
16 SUPPORTING	frequency	Weekly	Regulatory reporting	Ongoing	Supplier surveys	Ongoing	Press releases, media briefings			
OUR STAKEHOLDERS		Ongoing	On-site surveillance	Ongoing	Supplier relationships	Ongoing	Corporate website			
18 REFLECTIONS		Ongoing	Industry forums and meetings	Ongoing	On-site meetings and visits	Ongoing	Public events			
FROM THE TOP		Ongoing	Press releases	Ongoing			Social media			
30 LEADERSHIP 43 DRIVING VALUE CREATION	Our strategic response	with governmental authorities through continuous dialogue, meeting of		which we can m	g relationships from nutually benefit and and sustainable supply	We strengthen economic development, enhance social sustainability and ensur environmental protection within our communities.				
71 OUR IMPACT		Please refer the on pages 66 to	e Value Creation segment 67.	Please refer the segment on pag	Business Partner Capital les 116 to 120.	Please refer the on pages 91 to 1	Human Capital segment 06.			

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### MATERIALITY

Through continuous, year-round engagement across all our stakeholder groups, we gather the feedback and recommendations they provide to identify key topics that are most important to them – issues that are 'material' – and consequently also impact our business. This materiality assessment process is therefore a vital element in determining material matters that have influenced, or may influence our ability to create value over the short, medium and long-term for our stakeholders.

We conduct a materiality assessment annually to determine the content of our review, with due consideration given to significant environmental, social and governance impacts on our business and our stakeholders. The degree of materiality or importance of a topic is assessed by its significance and relevance to the Bank or our stakeholder and its significance. Significance is determined by the probability of occurrence and the magnitude of its impact.

The material topics are presented in line with GRI's reporting principle of materiality, and in relevance to our four strategic themes, all identified capitals and the UN SDGs. A new material theme was added during the year.

### OUR APPROACH TO CREATING SHARED VALUE

At People's Bank, we focus on sustainable value creation by optimally allocating resources to deliver value to stakeholders just as much as we derive value from them. Our strategies and strategic imperatives are formulated based on the outcomes of our materiality analysis. All material topics are managed in alignment with our strategic priorities and responsibilities and are assigned to the respective Business Unit Heads. Resources are allocated based on the degree of risk and opportunities of the material topic. Measuring the performance of our employees and operations against a set of predefined Key Performance Indicators (KPIs) indicates our commitment to achieving these strategic objectives.

The process of monitoring and reviewing ensures we remain focused on addressing the identified material issues with minimum deviations from our strategic direction.

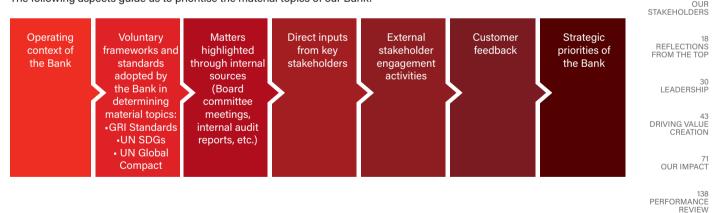
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### MATERIALITY ASSESSMENT PROCESS

The following aspects guide us to prioritise the material topics of our Bank:



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MATERIALITY

### GRI 102-46, 102-47, 103-1, 103-2, 103-3

The material topics prioritised for inclusion in this report are given below:

ANNU	No.	Material GRI topic GRI 102-47	GRI standard No.	Reason for materiality GRI 103-1	Capital management/ strategic	Management approach GRI 103-2	Evaluation of the management approach	Relevance to People's Bank	Materia	topic		dary	ers and	b
					theme		GRI 103-3	Dank	Internal		E	terna	I	
									Employees	Customers	Shareholders	Suppliers	Community	Environment
6 ABOUT PEOPLE'S BANK	1.	Financial performance	GRI 201	A strong financial performance strengthens the stability, resilience and growth capacity of the Bank whilst improving brand equity		Increase revenue from all business verticals by leveraging market opportunities and effective cost management to improve bottom- line. Managing risks strategically, reinforcing capital position and strengthening the Bank's balance sheet	Financial Capital (page 72 to 77) Performance of Review (pages 139 to 151) Risk Management Report (page 153 to 183)	~	~	~	~	~	<ul> <li></li> </ul>	1
14 HIGHLIGHTS 16 SUPPORTING OUR STAKEHOLDERS 18 REFLECTIONS FROM THE TOP	2.	Customer experience		Customer experience is crucial to secure a captive market share and strengthen the sustainability of the Bank		Deliver a compelling value proposition to customers by adopting a customer centric approach and facilitating seamless transition to digital banking channels that offer a high customer experience	Manufactured Capital (page 78 to 82) Intellectual Capital (page 83 to 90) Social and Relationship Capital – Customer (page 107 to 115)	<b>~</b>		~				
30 LEADERSHIP 43 DRIVING VALUE CREATION 71 OUR IMPACT 138 PERFORMANCE REVIEW 152 RISK MANAGEMENT REPORT	3.	Operational efficiency		Essential to realise better outcomes for all stakeholders of the Bank	<b>₽</b>	Enhance the efficiency of all key operations of the Bank mainly through automation to generate increased value for stakeholders.	Manufactured Capital (page 78 to 82) Intellectual Capital (page 83 to 90) Social and Relationship Capital-Customer (page 107 to 115) and Business Partner (page 116 to 120) Human Capital (page 91 to 106) Natural Capital (page 131 to 137)	✓	✓	✓	<ul> <li>Image: A start of the start of</li></ul>			
184 GOVERNANCE REPORTS 215 FINANCIAL REPORTS	4.	Employee productivity		Improved employee productivity is essential to drive the Bank's strategic agenda and performance		Invest in employee training and development and nurture a highly engaged team of employees	Human Capital (page 91 to 106)	~	~					

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No	. Material GRI topic GRI 102-47	GRI standard No.	Reason for materiality GRI 103-1	Capital management/ strategic	Management approach GRI 103-2	Evaluation of the management approach	Relevance to People's	Materia	topi		ndary		Ind	NNNA
				theme		GRI 103-3	Bank	Internal		E	xtern	al		
								Employees	Customers	Shareholders	Suppliers	Community	Environment	
5.	Digital leadership		Achieve a competitive edge, deliver exceptional customer outcomes resulting in enhanced brand equity and a strong market position		Continuous and ongoing investment in digitalisation to maintain our position as the most digitalised and technologically advanced Bank in the Nation and deliver increased value to our economy and all our stakeholders	Manufactured Capital (page 78 to 82) Intellectual Capital (page 83 to 90) Social and Relationship Capital-Customer (page 107 to 115)	~		~	~			~	6
6.	Risk and governance		Enhance the integrity, trust, and stability of the Bank	Risk Management and Corporate Governance	Strengthen the sustainability of the Bank by adopting a proactive approach to risk management following sound governance practices	Risk management report (page 153 to 183) Corporate governance report (page 185 to 206)	•	<ul> <li>✓</li> </ul>	<ul> <li>✓</li> </ul>	<b>~</b>	<b>~</b>	~	~	ABOUT PEOPLE'S BANK 14 HIGHLIGHTS 16 SUPPORTING
7.	Compliance	GRI 416, 417, 418	Elevate Bank's reputation and strengthen brand equity	Corporate Governance	Ensure full compliance with all applicable laws and regulations by maintaining strong governance and oversight framework	Social and Relationship Capital – Customer (page 107 to 115)	<b>~</b>	~	~	<b>~</b>	~	~	~	OUR STAKEHOLDERS 18 REFLECTIONS FROM THE TOP 30
8.	Talent manage- ment	GRI 410, 402, 403, 404, 405	A team of highly-engaged, motivated, and committed team of employees deliver a responsible and ethical service		Recruit, retain, and develop a high performing team of employees to implement the Bank's strategic agenda	Human Capital (page 91 to 106)	~	<b>~</b>						43 DRIVING VALUE CREATION 71 OUR IMPACT
9.	Responsible lending		Secure a sustainable future by promoting best practices across the business activities		Promote financial inclusion and uplift the standard of living of communities.	Social and Relationship Capital - Customer (page107 to 115)	~		~	~		~	<b>~</b>	138 PERFORMANCE REVIEW 152 RISK MANAGEMENT REPORT 184 GOVERNANCE REPORTS

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### MATERIALITY

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ANNU	No.	Material GRI topic GRI 102-47	GRI standard No.	Reason for materiality GRI 103-1	Capital management/ strategic	Management approach GRI 103-2	Evaluation of the management approach	Relevance to People's	Materia	topic		ndary		nd
					theme		GRI 103-3	Bank	Internal		E	xterna	al	
									Employees	Customers	Shareholders	Suppliers	Community	Environment
	10.	Anti-corruption	GRI 205	Contribute towards an ethical society through compliance	Corporate Governance/	Nurture a stringent, ethical and compliant culture within our Bank to support our people to be at their best, conducting themselves with integrity adhering to highest standards.	Human Capital (page 91 to 106)	~	~	~	~	~	~	
3 ABOUT PEOPLE'S BANK 14	11.	Socio- economic impacts	GRI 202, 203, 413	Align with national priority issues	Community Capital/	Reduce social inequalities across Sri Lanka by supporting the socio- economic progress of communities.	Social and Relationship Capital – Community (page 125 to 130)	<b>~</b>	~	~	~		~	
4IGHLIGHTS 6 SUPPORTING JUR STAKEHOLDERS 8 REFLECTIONS REFLECTIONS ROM THE TOP 10 LEADERSHIP 13 DRIVING VALUE SREATION	12.	Environmental impact of the business	GRI 302, 305, 306	Contribute towards a sustainable green environment through sustainable business practices		Mitigate our overall carbon footprint by investing in green infrastructure and renewable energy sources, implementing effective energy, water and waste management measures, and incorporating environmental considerations into our financing and investment decisions.	Natural Capital (page 131 to 137)	~						✓
1 DUR IMPACT 88 ERFORMANCE EVIEW 52 ISK 1ANAGEMENT EPORT	13.	Supplier value creation	GRI 204	Minimise the risk of business disruptions due to a breakdown in the supply chain and thereby strengthen supply value creation	200	Strengthen long-term, mutually beneficial business partner relationships and create shared value through compliance, transparency, ethical business practices and timely payments.	Social and Relationship Management Capital – Business Partner (page 116 to 120)	~				~		

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No.	Material GRI topic GRI 102-47	GRI standard No.	Reason for materiality GRI 103-1	Capital management/ strategic	Management approach GRI 103-2	Evaluation of the management approach	Relevance to People's	Materia	topic		ndary		ind	NNNA
				theme		GRI 103-3	Bank	Internal		E	xtern	al		
								Employees	Customers	Shareholders	Suppliers	Community	Environment	
14.	Brand equity		Increase market share and achieve a competitive edge by strengthening the brand reputation		Grow our brand equity through digitalisation leadership, innovation, strong governance, customer service excellence, effective customer relationship management, strong market presence and stability.	Intellectual Capital (page 83 to 90)	<b>~</b>	~	~	~	~	~		
15.	Channel management		Deliver an exceptional customer experience through seamless and sustainable delivery channels	्र	Upgrade and continuously enhance the quality and efficiency of our delivery channels	Social and Relationship Capital – Business Partner (page 116 to 120)	~		~		✓			6 ABOUT PEOPLE'S BANK 14 HIGHLIGHTS 16 SUPPORTING
16.	Customer access		Improving customer convenience and satisfaction through multichannel accessibility	** *1	Enhance customer experience by offering multiple channels of banking that improve customer convenience	Social and Relationship Capital – Customer (page 107 to 115) Manufactured Capital (page 78 to 82)	~		~			~		18 REFLECTIONS FROM THE TOP
17.	Training and development	GRI 404	Develop a high performing team of employees who are capable of implementing the strategic plan of the Bank to deliver an outstanding stakeholder experience		Build industry-leading capabilities and enable our employees to realise their full potential by investing in their training and development as well as the infrastructure necessary to implement such training and development programmes	Human Capital (page 91 to 106)	~	~		~				43 DRIVING VALUE CREATION 71 OUR IMPACT 138 PERFORMANCE REVIEW 152 RISK MANAGEMENT REPORT
18.	Customer health and safety	GRI 416	Ensure a safe and healthy work environment that is secure, motivating, and engaging	20	Eliminate any adverse impacts to health and safety of our customers by ensuring our business premises are safe and our products and services are safe	Social and Relationship Capital - Customer (page 107 to 115)	<b>~</b>		~		~	<ul> <li>✓</li> </ul>		184 GOVERNANCE REPORTS 215 FINANCIAL REPORTS

### MATERIALITY

PEOPLE'S BANK ANNUAL REPORT 2021

No.	Material GRI topic GRI 102-47	GRI topic standard materiality management/approach management to GRI 102-47 No. GRI 103-1 strategic GRI 103-2 approach Pe	Relevance to People's Bank	Materia	ality to stakeholders and topic boundary GRI 102-46								
				theme		GRI 103-3	Dalik	Internal		E	xtern	al	
								Employees	Customers	Shareholders	Suppliers	Community	Environment
19.	Customer service enhancement through remote channels		Addressing the accelerated adoption of digital channels by customers due to COVID-19	<b>∛</b> <b>€</b> ★	Providing customers a range of digital banking channels to conduct their banking services safely and with ease	Social and Relationship Capital – Customer (page 83 to 90) Intellectual Capital (page 107 to 115)	~	~	~				~

### Relevance

 $\checkmark$ 

6 ABOUT PEOPLE'S BANK High: Considered a priority for action

Moderate: Adequate action is required to control potential impacts

Low: Adequate measures are already in place or the impact is beyond our control

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nolders	HIGH			1, 2, 3, 4, 5, 6, 7, 15, 16
Importance to stakeholders	MODERATE		8, 9, 10, 18, 19	14, 17
Import	LOW		11, 12, 13	
		LOW	MODERATE	HIGH

Importance to organisation

# 60

### **OUR NEXT PHASE**

People's Bank stepped into 2021 powered by the continued delivery of strong results from its successful "Strategic Plan 2016 - 2020" which was designed to secure our journey in positioning as the undisputed market leader in Sri Lanka's financial services sector, while also achieving ambitious profitability targets over the course of five years. The progress of the Bank's 2016-2020 strategic commitments and objectives were reviewed during 2020 as the basis to formulating the Bank's next stage of strategic growth and expansion. However, a set of fundamental shifts in the global and local operating environment during 2020 profoundly impacted People's Bank and the wider financial services sector, and needed to be urgently addressed.

People's Bank tackled this unprecedented state of affairs by formulating a short-term strategic plan for the year 2021, fundamentally designed to enable the shift from our Strategic Plan 2016 - 2020 to our new three-year Strategic Plan 2022 -2024, by equipping the Bank with the necessary infrastructure, technology and capabilities, and aligning our overarching vision, ambition and refreshed purpose to sustain our position as the market leader in Sri Lanka's financial services sector.

### **STRATEGIC PLAN 2021 The Planning Process**

The successful implementation of our Strategic Plan 2016 - 2020 in the five years leading up to 2021 afforded us a greater, in-depth insight into the Bank's core capabilities, resources and strengths that could be leveraged

during 2021. The immediate and short-term nature of the plan enabled us to formulate a strategy internally through in-depth collaboration between the Bank's Strategic Planning Department in collaboration with other divisions across the Bank, with multiple brainstorming sessions conducted with the representation of all staff grades, especially those manning the front-lines across our branch network. These sessions enabled us to identify resource, skill and infrastructure disparities that needed to be immediately met in order to efficiently adapt to a rapidly changing operating environment on pages 44 to 51 and banking business model.

We factored in current realities including volatile customer behaviour and expectations, expedited advances in technology as well as unprecedented economic conditions, and formulated a customer-centric strategic plan to support the vision of our ambitious future role to be the Bank of Choice for the Sri Lankan consumer. This also included devising strategic initiatives to achieve digital maturity, cost leadership and process simplification that would allow People's Bank to swiftly and successfully shift from a position of volatility to one of stability during 2021, and meet our stakeholder needs in the immediate, short, and eventually long-term.

The planning process included a comprehensive internal analysis of the Bank's physical and financial capacities, followed by a number of standard strategic planning methodologies and frameworks; a SWOT (Strengths, Weaknesses,

Opportunities and Threats) analysis was carried out for a situational assessment of the Bank, while the PEST (Political, Economic, Social and Technological) analysis was carried out for an assessment of macroenvironmental factors that could impact the Bank's strategic planning. Given the Bank's ultimate beneficial state ownership, the PEST analysis also supported the Strategic Planning Department to align the Strategic Plan 2021 with the current Government's National Policy Framework (NPF) -Vistas of Prosperity and Splendour. The Bank also conducted an industry analysis, a competitor analysis, segmental evaluation for each product, business performance scanning as well as a comprehensive internal scan in terms of our intellectual capital and human capital to support the formulation of the Strategic Plan 2021.

### **Monitoring and Reviewing Process**

The progress of the Strategic Plan 2021 was monitored and periodically reviewed by the Board Strategic Plan Review Committee (BSPRC) with a total of four meetings held during 2021. More frequent monthly, quarterly and annual meetings held at management level to ensure all KPIs are achieved. Reasons for deviating were discussed in depth and remedial actions were immediately carried out in the case of any deviations from Strategic Plan 2021. This stringent monitoring was implemented across the entire strategic planning process as represented in the following flowchart, an approach that enabled us to develop a concise and highly effective Strategic Plan 2021.

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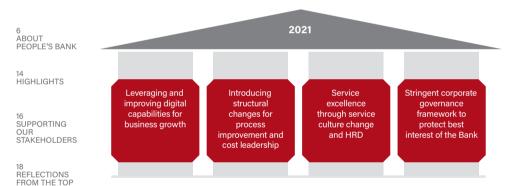
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### **OUR STRATEGIC PLAN**



### The Pillars

The Strategic Plan 2021 was based on four strategic pillars, which represented the high-level objectives that defined the areas of focused activities and initiatives that guided the Bank to achieve its strategic goals for 2021.



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345 SUPPLEMENTARY REPORTS 1. Leveraging and improving digital capabilities for business growth

Having commenced our visionary and ambitious digitisation journey in 2015, People's Bank has been in the forefront of digital innovation and ahead of its competition in terms of pre-pandemic digital adoption. This far-sighted investment enabled us to capitalise on our existing digital channels to provide an unrivalled customer service during the year under review, with all 352 People's Bank branches equipped with digital customer onboarding among other facilities for a more expansive reach across the country. We continued to improve our electronic payment and transaction channels

while introducing innovative banking products and processes, keeping up with the rapid pace of emerging realities and changing lifestyles.

Leveraging and further improving our digital capabilities enabled us to grow our business and expand our market share in an increasingly digital local market. One of our key KPIs to achieve this objective is to expand our customer base and reach to cover new, emerging demographics of young, digitally-native and digitallydriven individuals and professionals looking for highly efficient, agile and sophisticated digital banking solutions.

### 2. Introducing structural changes for process improvement and cost leadership

Under this pillar, one of our key strategic initiatives during the year under review was branch rationalisation to support ambitious cost reduction targets, which would contribute to the Bank's overarching objective of achieving cost leadership in the local banking sector.

As banking transactions move into the digital space and push geographical locations People's Bank took a strategic approach towards analysing our existing branch footprint, and taking necessary action to optimize our existing resources based on data insights. This included data analytics on the transaction mix and product mix at each branch, as well as market densities, demographics, financial demand and competitive climate. This preliminary analysis was then supported by branch-specific metrics such as staffing model, staff rotation, infrastructure, etc. for better decision making.

In terms of process improvement, we professionalised our supply chain to improve our procurement process and ensure alignment between the supply and demand of resources for better resource utilisation and conservation, also supporting the numerous environmentally-friendly initiatives implemented across our branch network. Our digital banking advancement has also contributed to our paperless banking journey, alongside which we have offered revolutionary new green banking solutions, brought a new level of convenience to our customers whilst reducing our carbon footprint and levels of energy consumption at the same time.

We enhanced our retail loan recovery process and auction process to support a revived drive for recoveries during the year. This effort was complemented with an aggressive push to increase fee-based income through credit card schemes and digital products to balance the Bank's contracting Net Interest Margin (NIM).

In a bid to mitigate our operational costs we took a more systematic approach towards conducting a cost-benefit analysis which included a preliminary survey, a feasibility study and a resulting report that supported macro-focused levels of spending across the Bank during the year.

The Bank also consolidated our product and services portfolio to offer innovative banking and financing products that address current and emerging realities, supported by an expanding treasury portfolio and investment banking capabilities.

### 3. Service excellence through service culture change and HRD

To meet the heightened expectations for service quality by a customer base that has become increasingly accustomed to instant gratification, our key focus under this pillar for 2021 was to further promote a customercentric culture of benchmarked service standards to deliver an exceptional customer experience.

In order to achieve and sustain a new benchmark in service excellence, we implemented a focused strategy to develop our human resources particularly our frontline personnel building capacities and enhancing knowledge through result-oriented trainings and evaluations. With their attention focused on the needs of the customer, we enhanced our levels of attentiveness and responsiveness that has resulted in both superior service and customer loyalty. Employees were further encouraged with a rewardscheme introduced across the branch network to promote performancebased rewards at individual and branch level.

We also upgraded our retail and corporate banking capabilities, improving our core banking infrastructure to ensure the smooth functioning of overall Banking operations to complement our efforts on enhancing customer experience.

### 4. Stringent corporate governance framework to protect best interest of the Bank

We remained committed to prioritising corporate governance and ethics, with exemplary financial and other relevant operational disclosures to promote transparency and accountability. We continued to execute stringent audit and compliance practices to strengthen the risk management and governance structure of the Bank, including prudent and far-sighted evaluations of cyber risks with the increased frequency of transactions carried out on digital channels.

### PROGRESS OF STRATEGIC PLAN 2021

Having successfully continued our comprehensive digitalisation journey, the year 2021 saw 70% of the Bank's total conventional banking transactions carried out via digital channels. Our deposit base is close to LKR 2.1 Tn. with a loyal customer base close to 14.5 million. Governance and best practices remain top on the agenda, as reflected through our AA- Fitch Rating. We also retained our position among the Top 3 most valuable brands in Sri Lanka.

During 2021, People's Bank transformed and reconfigured a number of branches considerable under our branch rationalisation initiative, setting branch-specific strategies such as serving defined demographics, distributing high volumes of transactions, and other such complementary strategic areas of focus to improve the overall performance of the Bank.

### STRATEGIC PLAN 2022 - 2024

Having strengthened our core Banking capabilities, resources and infrastructure, our new strategic plan would chart the course of the Bank from 2022 onwards, focused on capitalising the opportunities of our technological advancements and market-leadership position to reach newer, untapped customer segments in Sri Lanka. The main focus is customer service enhancement and customer satisfaction.

### SHORT AND MEDIUM-TERM MEASURES TO IMPROVE THE PERFORMANCE OF THE BANK IN THE FUTURE

### 1. Micro, Small and Medium-sized Enterprise (MSME) Development

- Engage with a larger segment of micro, small and medium-sized customers to facilitate credit facilities but also to create a business-conducive environment.
- Ensure the credit facilities are easily deliverable on the need basis of MSMEs.
- Identify the priority sectors in lending in line with Government's Economic Policy Framework. Focused priority sectors:
  - Agriculture (farming, livestock, fisheries, agri produce collectors and intermediaries, small rice millers)
  - Manufacturing industries focused on direct and indirect exports and imports substitution
  - Food and beverages
  - Innovation and technologybased business
  - Essential services (health, education, logistics, telecom)
  - Constructions

### 4.

- i. Introduce new loan products in line with the above
- ii. Allow new MSMEs concessionary rates and terms

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### Low interest rates during capital repayment, grace periods, comfortable security coverage with relaxed securities for small ticket sizes

- More empowerment for credit approval to expedite disbursements
- v. Strengthen the Credit Units who evaluate requests
- vi. Participate in concessional lending schemes directed by Ministry of Finance, Central Bank of Sri Lanka and Ministry of Industries and Commerce
- vii. Conduct entrepreneurship development sessions/ conferences
- viii. Business counselling
- ix. Set up a desk for women and youth entrepreneurship development to address lack of financial literacy and support business planning across both segments
- x. Nurture entrepreneurship in young graduates through an incubation system developed by the Bank
- Direct entrepreneurs to support agencies such as Industrial Development Board, CISIR, SLTDA, SLIM etc.
- xii. Develop linkages with large corporates for supply chains and business improvements
- xiii. Appoint 24 Development Officers/ Field Officers to cover the 24 regions to grow MF/DF portfolio

xiv. Match facilities with Agri Modernisation Scheme grants offered by Ministry of Agriculture

- xv. Liaise with Smallholder Agri
   Business Partnership Programme
   (SAPP) to offer facilities to farmers
- xvi. Establish a Credit Revival Unit to rehabilitate sick projects

### 2. Deposits

 Maintain interest margin at a competitive level to gain the competitive market edge when reducing the deposit interest rate (whilst maintaining the position as the market leader) when and where necessary, and market the higher interest offered by the Bank and provide benefits to savings products, attracting customers by enhancing the quality of customer service, providing additional benefits etc. and marketing higher interest rates in order to gain the advantage against competition.

- 2. Maintain a strong low cost deposit base as a competitive advantage for the Bank to survive in a crisis situation, and to maintain the leading position in the market by reinstating and revitalising the "Sales Team", establishing Memorandums of Understanding (MOUs) between People's Bank and other companies/institutes which are benefited through the Bank, introducing a mechanism to bypass bottle necks in Sisu Udana/Isuru Udana gift scheme, introducing a system or a privilege card to identify loyal, profitable, best customers of the Bank to provide a superior service at any branch of the Bank, aggressive direct mail promotions to attract new customers.
- 3. Offer customer oriented-features/ attributes of savings products when promoting existing products/ introducing new products and give priority for the qualitative aspects, and provide attention to the requirements of customers and provide efficient, quality service through the bundle of features affiliated with savings products.
- 4. Increase the demand deposit base (current account deposits) of the Bank as a highest income generating source through advertising CA products and special features of those products to profitable customers, enhancing the image of People's Bank current account by reducing cheque returns due to non-availability of funds and also remarks like stop

payments, ENR, PP, Package of products as per the need of the customers (e.g. letter of guarantee, leasing, temporary overdraft, loans, short term loan, bill discounting, letter of credit openings etc.)

- Mechanisms to follow up minor accounts which are having stagnated balances, with a view to increase minor (low cost) deposit base and maximise the return on investment made by the Bank by providing the initial deposit.
- To increase the deposit base of the Bank;
  - i. Experiment alternative channels
  - Strengthen daily collection process in the branch network and introduce mechanism to monitor the daily collection regularly
  - iii. Integrate personalisation with Big Data
  - Implementing strategies to increase demand deposit base of the Bank
  - v. Increase total deposits through overall customer experience
  - vi. Re-launch deposit products
  - vii. Streamline the promotional campaigns of asset and liability products (retail) of the Bank
  - viii. Dedicated sales channel to increase deposits
  - ix. Retail product development and management

### 3. Pawning

 Improve customer service of the pawning unit to increase the pawning income and enhance the pawing business of the Bank through identifying regular and prime customers of pawning and providing a loyalty card to serve them on priority basis, providing uninterrupted service for pawning customers (during employees' lunch time), extending pawning business hours (e.g. 7.00 am to 5.00 pm) and efficient service for renewal customers.

- 2. Offer extended services to retain existing customers and attract new customers to enhance the pawning business of the Bank through facilitating pawning sections with technologically advanced, sensitive and reliable gold valuation equipment (densimeters), pawning advance amount should be on a par with market gold value and competitor rates, attractive and relaxed ambience at pawning lobby area, information relating to pawning procedure could be exhibited at the lobby area (i.e. part payments, renewals, interest rate benefits, etc.)
- Facilitate awareness programmes (campaigns) on pawning business and promotional strategies to enhance the pawning business of the Bank.
- Improve the auction process to optimise the recovery process.
- 5. Strengthen marketing and promotional strategies.

### 4. Credit Card Business

- Increase the credit card base, credit card profitability and the fee income generated from credit cards (in addition to the interest income); where most of the transactions are carried out through virtual platforms today through introducing a reward system, Near Field Communication (NFC), use social media for advertising credit cards, use pop up messages to search engines and deploying more POS machines covering all regions.
- 2. Streamline credit card promotional campaigns.
- Upgrade service quality and efficiency through staff training.

- Improve overall customer experience of People's Bank card holders.
- 5. Upgrade the knowledge of the staff members (in the Branch network) on credit cards.
- Attract potential customers through higher educational institutes prior to entering the job market.

### 5. Reducing Non-Performing Loans

- 1. Expedite recovery through legal proceedings (litigation).
- 2. Train all the credit officers on recovery and litigation procedures.
- Help small scale customers

   of the Bank to overcome their
   unexpected/unfavourable
   situations and to develop their
   business providing financial
   literacy and financial advices to
   reduce their unnecessary cost,
   increase turnover, potential
   market etc., with a view to protect
   our customers and to strengthen
   their business with new business
   opportunities as well.
- "VIEWPOINT" centres to support and partnering with genuine defaulters.
- Monthly Recovery Champions to incentivise employees.
- 6. Maintain close engagement with non-performing customers.
- NPL Review Committee to stringently monitor recovery efforts and results.

### 6. Management of Expenses

 Cost reduction measures on expenses related to marketing/ business promotion, rent, electricity, hiring charges of ATM, CDM, Kiosks, and maintenance of premises and data communication, to mitigate the impact of COVID-19.

- Introduce structural changes for process improvement and cost leadership.
- Resource optimisation and harnessing maximum benefits from expenses borne by the Bank by increasing the number of transactions per CDM and reducing per transaction cost alternatively.

### 7. New Channels

- Attract immediate family members of internal customers of the Bank, an organised effort to tap into the staff and their families – as an alternate channel to increase the low-cost deposit base, credit card volume and healthy customer base of the Bank simultaneously and increase loan portfolio of the Bank; since the non-performing ratio would be zero or very low in this segment.
- 2. Promote special loans and card schemes among university students as a lucrative future customer segment of young professionals.
- 3. Capitalising digital channels.

### 8. New Product Development

 Provide financial and nonfinancial assistance for COVID-19 related Innovators and Investors at the early stage and develop them into successful entrepreneurs in the future, by partnering with them at the initial stage.

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## **OUR VALUE CREATION** MODEL

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### **OPERATING ENVIRONMENT**

### VISION

### INPUTS



- Equity capital
- Customer deposits
- Borrowings
- Liquidity management
- Capital management
- Dividend policy •
- Shareholder engagement
- Market capitalisation
- Healthy/Stable NPL ratio .

### MANUFACTURED CAPITAL

- Property, plant and equipment
- Largest branch network in the
- banking industry
- Information security
- Advanced technology platforms
- Widest SBU network in Sri Lanka

### **INTELLECTUAL CAPITAL**

- Organisational knowledge
- Strong brand image and value
- Global and local accolades and recognition
- Value-based culture
- Good governance framework
- · Effective internal control system
- Robust risk management framework
- Innovation
- · Sound policies and procedures
- · Ethics and compliance
- Digitalisation drive

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Consumer Banking

0

- Enterprise Banking
- · Treasury and Investment Banking
- Corporate Banking
- International Operations

Services

### **Delivery Channels**

### MISSION **OUTPUTS AND OUTCOMES**

**FINANCIAL CAPITAL** 

Achieved profitable growth in business volumes and incomes, diversified and strengthened the capital base and liquidity position to create long-term financial value for our stakeholders. During the year 2021, Bank's ROA (before tax) recorded as 1.25% and ROE as 19.93% while employees received salaries and other benefits amounting to LKR 22.8 Bn. The Bank also paid LKR 6.7 Bn. in corporate income tax in 2021, contributing towards maintaining public resources and creating financial value in the communities we operate. Part of our profits were also strategically redirected towards the future growth of the Bank.

### MANUFACTURED CAPITAL

Created value by delivering unparalleled access to banking and financial services to customers by leveraging Sri Lanka's largest and farthest-reaching multi-channel banking network. Created value for employees by opening the Bank's first state-of-the-art training centre with accommodation facilities, and reinvested in the sustainable growth of the Bank with the construction of our new Head Office Building to create long-term value for our stakeholders.

### **INTELLECTUAL CAPITAL**

A brand strength of 80.9, brand equity index of 3.8, and a total of 12 awards and accolades strengthened the value of the People's Bank brand in 2021. Value was created for customers by expanding our digital portfolio to include services such as digital onboarding and personal loan processing, leading to the total of digital customers increasing to 1.7 million during the year, with 70% of the Bank's conventional banking transactions carried out on digital channels. Strengthened our risk and governance aspects and promoted a culture of transparency, integrity and accountability

### STRATEGIC PILLARS



Delivering exceptional client experiences



Maintaining a steady growth momentum and building resilience

#### Customer-centric culture Performance-driven culture Energy, water and waste Digital banking channels Performance based reward structure management initiatives Loyalty and commitment Comprehensive solutions Renewable Energy Investments · Recruitment policy Customer grievance handling mechanism Green Lending • Training and development **Business partner** • Employee grievance policy 258 suppliers LKR 16.5 Bn. provided as credit facilities to community based development · Long-standing business partner relationships Transparent procurement policy Community LKR 12.7 Bn. invested in community development initiatives Promoting UN Sustainable Development Goals (SDGs) Socially responsible lending Community based development lending Human Resources Risk Management and Compliance Information Technology Strategic Planning Procurement Capital Management **Support Services** Administration Financial Management Marketing and Communications $\mathbf{\nabla}$ **HUMAN CAPITAL** SOCIAL AND RELATIONSHIP NATURAL CAPITAL CAPITAL A total of 83 promotions were effected The Bank continued to reduce its carbon during the year under review, creating footprint in 2021 through investments in We support growth and development, long-term value and strengthening the purpose built green building constructions and deliver sustainable value and create Bank's resilient, engaged and inclusive renewable energy investments across its branch opportunities by engaging with and workforce of 7,568 professionals. With network. Operational efficiencies resulting investing in our customers, business LKR 22.8 Bn. Further it was provided from digital and paperless banking, as well as partners, and the communities in which we 112,250 training hours to enhance the efficient management of our waste, energy and operate. Our customer base close to 14.5 skills and capabilities of our people, water consumption also contributed towards the Bank created sustainable value for million in 2021, with the Bank partnering making our operations environmentally friendly. with third parties to reach underserved our employees alongside a safe and Additionally, the Bank created sustainable value conducive work environment, efforts that customer segments. Enhanced digitalised by incorporating environmental considerations were acknowledged and duly reflected in services over LKR 680 Bn. worth into our lending and investment decisions, and a 98% retention rate. transactions were carried put via our digital introducing financing solutions for renewable channels. energy in 2021.

### HUMAN CAPITAL

- Diversified workforce of 7,568 employees
- Skills and competencies

SOCIAL AND RELATIONSHIP CAPITAL

- Customers
- Close to 14.5 million customers
- Strong customer relationships

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Promoting ethics and integrity

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## CONTRIBUTION TO SDGs

People's Bank is committed to contributing towards the UN Sustainable Development Goals whilst executing its strategic priorities and achieving the Bank's overarching vision. Relevant strategic priorities were identified for each of the four strategic pillars to deliver value to the stakeholders. The strategies maintain a close interaction between the six capitals – financial, manufactured, human, intellectual, natural, and social and relationship capitals, which facilitate the value creation process of the Bank.

Strategic pillar	Material topics, SDGs, and capitals	Strategic priorities for 2021	2021 progress	Future priorities
Leveraging and improving digital capabilities for business growth	Material topics • Digital leadership • Process improvements • Brand Equity • Customer experience and Customer access SDGs • Warring • WERKINGTON • WERKINGTON • WERKINGTON • Manufactured Capital • Intellectual Capital • Human Capital	<ul> <li>Capitalizing digital channels</li> <li>Digital innovations to enhance customer experience</li> <li>Improving electronic payment channels</li> <li>Expanding/Excelling in digital reach (business growth)</li> <li>Process Improvements in parallel with digitalisation</li> </ul>	<ul> <li>Digital customers increased to 1.7 million</li> <li>Over 70% of all banking transactions conducted on digital channels, totalling to a value of LKR 601.3 Bn.</li> <li>LKR 12.7 Bn. Investments in digital technology and infrastructure</li> <li>Awarded Best Digital Bank in Sri Lanka 2021 by the International Business magazine</li> <li>People's Wave the most downloaded mobile banking app of 2021</li> <li>Over 500,000 registered users on People's Web</li> <li>Over 1.1 million financial transactions conducted monthly on "People's Wave" app</li> <li>Retail Loan Originating System (RLOS) extended to 200 branches by the end of 2021</li> <li>Opening the 250th Self-Banking Unit (SBU)</li> </ul>	<ul> <li>Continuous process improvement</li> <li>Introducing innovative products, processes and technology</li> <li>Sustaining position of digita leadership in local banking sector</li> </ul>

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	Material topics, SDGs, and capitals	Strategic priorities for 2021	2021 progress	Future priorities
tructural changes • or process • nprovement and • ost leadership	Process improvements Structural changes Efficient Service delivery DGS 0 RUKKO SCIENTING AND	<ul> <li>Rationalisation of branch network</li> <li>Re-mapping branch geography</li> <li>Environmentally friendly branches</li> <li>Professionalising channel supply chain</li> <li>Resource optimisation</li> <li>Proper reporting channels</li> <li>Consolidated portfolio</li> <li>Strengthening retail loan</li> </ul>	<ul> <li>350 number of branches rationalised</li> <li>14% operational cost savings year-on-year</li> <li>LKR 463 Bn. worth of retail loans portfolio</li> <li>23% increase in fee-based income year-on-year</li> <li>Several new products launched including focused products to targeted consumer segments, i.e.</li> </ul>	<ul> <li>Optimising the supply chain</li> <li>Implementing more cost reduction initiatives</li> <li>Building strong foundations for sustainable business growth</li> <li>Focused spending</li> <li>Customer centricity</li> </ul>
	<b>apitals</b> Financial Capital	<ul><li>Focusing on incremental growth</li></ul>	<ul> <li>Agriculture sector</li> <li>People's Bank Investment Banking Unit (PBIBU)</li> </ul>	
	Human Capital Intellectual Capital	<ul> <li>A process driven approach</li> <li>A systematic approach to conduct cost-benefit</li> </ul>	successfully managed the debenture issue of Ceylon Electricity Board (CEB) for	
		analysis <ul> <li>Macro-focused spending</li> <li>Improving auction process</li> <li>Aggressive push for</li> </ul>	LKR 21 Mn., and the unlisted debenture issue of the Urban Development Authority for LKR 15 Bn., strengthening	
		<ul> <li>fee-based income including inward remittances</li> <li>Effective fund management</li> </ul>	<ul> <li>investment banking portfolio</li> <li>19 of the 24 regional branches achieved year end</li> </ul>	
		<ul> <li>Improving the treasury portfolio with new avenues</li> <li>Expanding investment banking capabilities</li> </ul>	targets for non-performing loan (NPL) recoveries within the first three months of 2021	

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A NNUA S	Strategic pillar	Material topics, SDGs, and capitals	Strategic priorities for 2021	2021 progress	Future priorities
t c a F C	HRD)	<ul> <li>Satisfied employees</li> <li>Service Excellence</li> <li>Channel management</li> </ul> SDGs 8 CONTINUER AND CONTINUER AND CONTINUER AND Control of the second se	<ul> <li>Service culture change and service quality improvement</li> <li>Service excellence through up-skilled human resources</li> <li>Employee knowledge enhancement through strategic and focused training and questionnaire-based evaluations</li> <li>Upgrading corporate banking capabilities</li> <li>Two-way performance appraisals</li> <li>Performance-based branchwise rewards</li> <li>Improving physical evidence and infrastructure to ensure smooth functioning of the Bank</li> <li>Existing branch ergonomics</li> <li>Putting the customer first</li> <li>Enhance customer experience on retail lending</li> <li>Retail product development and management</li> </ul>	<ul> <li>90% Customer Satisfaction rating</li> <li>98% Employee Retention rate</li> <li>Crowned People's Banking Service Provider of the Year for the 15th consecutive year at the SLIM Nielsen People's Awards 2020</li> <li>Prioritised service towards senior citizens</li> <li>Uninterrupted Service for Pawning Customers</li> <li>The development of a high- end Merchant Payment System internally</li> <li>Opening People's Bank's first state-of-the-art Staff Training Centre/Holiday Resort in Pasikudah</li> <li>Rewards and recognition to top loan-recovery branches and overachievers on monthly GM update</li> </ul>	<ul> <li>Nurturing and strengthening a customer-centric culture</li> <li>Focused training and development for employees</li> <li>Promoting and sustaining service excellence</li> </ul>
DUR STAKEHOLDERS 8 8 REFLECTIONS FROM THE TOP F 30 iii	orporate governance ramework to protect best hterest of the Bank	<ul> <li>Risk and governance</li> <li>Compliance</li> <li>Responsible lending</li> <li>Anti-corruption</li> <li>Socio-economic impact</li> <li>Environmental impact of the business</li> </ul> SDGS 12 CASCARED 13 CENTRER 13 CENTRER 14 CENTRER 16 FRAFERER 16 FRAFERER 16 FRAFERER	<ul> <li>Ensuring that the Bank complies with government/ CBSL regulations and avoid missteps that could result in hefty fines</li> <li>Assessing compliance status of new products/processes</li> <li>Nurturing a responsible, compliance conscious culture</li> <li>Business perspective audit controls</li> <li>Establishing a risk culture within the Bank for overall risk mitigation</li> <li>Managing cyber risks</li> <li>System audits to minimize vulnerabilities</li> <li>Assessing risk perspectives of digital platforms</li> <li>Nurturing a responsible, risk conscious lending culture</li> </ul>	<ul> <li>24 Regional Risk Officers appointed to cover all regional offices</li> <li>Contributed towards the UN Sustainability Development Goals</li> <li>Commencement of the installation of solar panels across 20 branches in line with the Green Banking Environmental Sustainability Policy of the Bank.</li> <li>Complied with BASEL III and IFRS 9 regulations</li> <li>Strengthened the whistle- blower policy</li> <li>Minimised risk exposure by approving a pre- selected group of insurance companies</li> <li>Bolstered the existing Integrated Risk Management Framework</li> <li>Ensured the Code of Ethics is followed by all employees</li> <li>Terms of reference for Board sub-committees</li> <li>Stringent implementation of</li> </ul>	of compliance Promoting a culture of ethic: and integrity Enhancing employee engagement in corporate governance Green banking and sustainability



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# **OUR IMPACT**

We are conscious of the multiple elements and people that contribute towards our growth and work towards delivering value to them.





# FINANCIAL CAPITAL

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345 SUPPLEMENTARY REPORTS "During its sixty-year journey, People's Bank has encountered many challenges. Some stemming from broader macro-economic circumstances and others unique to the Institution. In either event, the Bank has always emerged victorious thanks to its strength stability and unrelenting pursuit to grow backed by its sound financial capitals. 2020 and 2021 was no exception. Despite the pandemic exacerbated macro stresses, the Bank during 2021 - not only faced such challenges with courage but also rose to the national cause and, in the process, expanded its scale of operations in a manner previously unseen, improved its net interest margins amidst a highly volatile interest rate environment and improved its cost efficiencies despite rising inflationary pressures. As a result, it reported benchmark profitability from an Institution perspective and industry near highs from a Capital Adequacy standpoint. This is one aspect of People's Bank's multi-faceted brilliance"

### **OUR APPROACH**

During 2021, People's Bank continued to work ambitiously and purposefully to deliver in its role as a National Financial Services provider, undeterred by the limiting circumstances. Backed by a highly committed and driven team of professionals; as spread throughout the country via the industry's largest banking network, the Bank aimed at positively creating value for the benefit of all stakeholders and, more importantly, the Government assisting them in their efforts to not only save the economy from deeper consequence but also help in its revival.

From a profitability perspective, during the year under review, People's Bank's consolidated total operating income reached LKR 110.7 Bn. and total operating expenses amounting to LKR 50.5 Bn., either of which up 21.9% and 14.9% respectively over 2020. Consolidated pre-tax and post-tax profits amounted to LKR 37.2 Bn. and LKR 28.1 Bn.; representing a 51.1% and 74.6% growth. On a Bank standalone basis, figures were LKR 30.4 Bn. and LKR 23.7 Bn., respectively - up 43.2% and 67.3% over 2020.

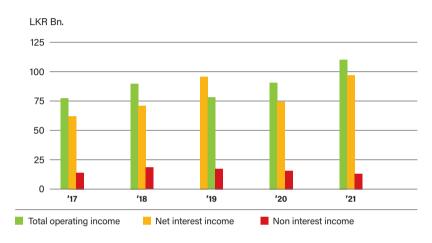
### **KEY HIGHLIGHTS**

- Consolidated gross income reached LKR 236.8 Bn.
- Consolidated net interest income grew by 30.2% to reach LKR 96.9 Bn.
- The Bank's cost to income ratio improved to 51.1% from 54.3% in 2020 and 61.8% in 2019 showcasing a consistent marked improvement
- Impairment charges rose by 25.1% year-on-year reflecting pressures on credit quality
- Consolidated ROA (before tax) recorded as 1.4% and ROE as 17.7% during 2021. This compared well with 1.1% and 12.0%, respectively in 2020

### INCOME STATEMENT ANALYSIS Gross Income

The year 2021 saw a year-on-year increase of 5.8% in the Group's gross income, reaching LKR 236.8 Bn; with interest income, fee and commission income as well as other non-funded income continuing to remain its main sources of revenue. Consolidated total operating income reached LKR 110.7 Bn in 2021 relative to LKR 90.8 Bn during 2020. The Bank's operating income accounted for 83% of group operating income.

### TOTAL OPERATING INCOME, NET INTEREST INCOME, NON INTEREST INCOME



### **Net Interest Income**

Net interest income - representing core operations of the Group - accounted for 87.5% of total operating income, increasing by 30.2% year-on-year to LKR 96.9 Bn. in 2021 from LKR 74.4 Bn. in 2020. Given below is an analysis of the constituents of net interest income.

### Interest income

Interest income grew by 7.4% to LKR 222.4 Bn. in 2021. Income from customer advances accounted for close to 80.0% of total interest income, whilst other investments comprising of government securities accounted for the balance.

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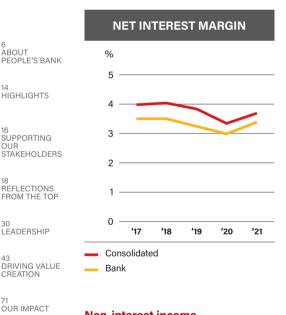
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2021 2020 2019 2018 2017 LKR Bn. LKR Bn. LKR Bn. LKR Bn. LKR Bn. Total operating income 110.7 90.8 96.5 89.8 77.5 - Net interest income 96.9 74.4 78.6 71.2 62.7 - Non-interest income 13.8 16.4 17.9 18.7 14.8 NIM - % - Consolidated 3.7 3.3 3.8 4.0 4.0 - Bank 3.4 3.0 3.2 3.5 3.5

### Interest expenses

Interest expenses contracted by 5.3% to LKR 125.5 Bn. in 2021 relative to 2020. Of the total interest expenses, deposit related expenses made up close to 84.0% of which more than 74.0% was on account of term deposits.

The Group's net interest margin grew to 3.7% in 2021 from 3.3% in 2020 reflecting dynamic asset and liability pricing in a highly volatile interest rate environment. At a Bank level too, interest margins improved to 3.4% in 2021 from 3.0% in 2020.



### **Non-interest income**

Non-interest income comprises of PERFORMANCE fee and commission income, trading income and other operating income. This remains a key area of focus for both the Bank and the Group going forward.

> The Group's net non-interest income decreased by 15.7% to LKR 13.8 Bn. from LKR 16.4 Bn. in 2020. In 2021, this was largely reflective of the loss arising from SWAP transactions.

Consolidated net fee and commission income, comprising of fees related to loans and advances, credit cards, trade and other digital channels increased to LKR 9.0 Bn. in 2021 from LKR 7.3 Bn. reported in 2020.

Other operating income consists of net earned premiums across the Group's insurance business and bad debt recoveries. This decreased by 4.6% year-on-year to LKR 6.0 Bn. in 2021 from LKR 6.3 Bn. in 2020.

### Impairment charges

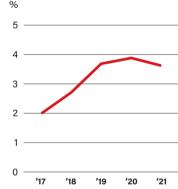
From a consolidated perspective, impairment charges dropped by 17.5% to LKR 14.5 Bn. from LKR 17.6 Bn. in 2020; primarily reflecting improved collections and thereby reduced impairment charges from People's Leasing & Finance PLC standpoint. On a Bank standalone basis, impairment charges rose 25.1% to LKR 14.5 Bn. in 2021 from LKR 11.6 Bn. in 2020 reflecting stressed credit quality stemming from macro and other circumstances. Throughout the year, People's Bank made substantial provisions after reviewing the prevailing challenging macroeconomic conditions. Individually significant customers were prudently evaluated and appropriate provisioning made considering the severity of the pandemic on each customer's business operations. As a means of factoring the long-term impact of COVID-19 on the client's ability to repay loans, the Bank reassessed the risk profiles of its customers in order to determine if they should be moved to stage two from stage one under collective impairment.

During 2021, the Group's stage 1 and stage 2 provisions grew year-on-year by 27.4% and 118.3% respectively. Stage 3 provisions increased by 5.4% to LKR 92.2 Bn. in 2021 from to LKR 87.4 Bn. in the previous year.

At end 2021, the Bank's consolidated stage 3 loans as a function of its total gross loans was 4.7% as compared with 4.2% at end 2020. On a Bank standalone basis, this was 4.0% and 3.5%, respectively which was more or less in line with key peer averages. Its consolidated stage 3 provision coverage was 46.9% at end 2021 whilst, on a Bank standalone basis, it was 50.2% which compared well with its peers.

Total regulatory provision coverage ratio on a Bank solo and consolidated basis was 74.8% and 75.7% respectively at end 2021.





### Cost management

Total operating costs increased by 14.9% to LKR 50.5 Bn. in 2021 from LKR 44.0 Bn. in 2020.

### Personnel costs

Personnel costs accounted for approximately 55.0% of total operating costs, with an increase of 15.5% in personal costs at Bank level reported during 2021 when compared with 2020.

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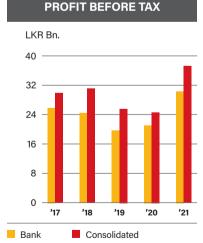
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Other operating costs increased by 12.4% to LKR 22.8 Bn. during the vear under review from LKR 20.3 Bn. in 2020. Despite cost pressures, the Group's cost to income ratio (inclusive of VAT on financial services) was broadly maintained at close to 53.0% levels whilst, at a Bank level, this improved to 51.1% in 2021 from 54.3% in 2020. Belative to 61.8% in 2019, this was a market improvement showcasing the Bank's efforts to consistently improve its cost efficiencies. With efforts in this connection yet continuing, further improvements are only reasonably expected over the short-to-medium term as the Bank intensifies its focus on further improving productivity and operational efficiencies much of which aided by its digitalisation efforts.

### PROFITABILITY

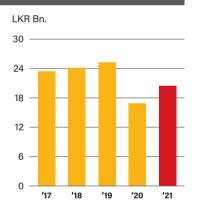
The Group's pre-tax profit increased by 51.1% to LKR 37.2 Bn. in 2021 from LKR 24.6 Bn. in 2020.



### TAXES, DIVIDENDS TO THE **GOVERNMENT OF SRI LANKA**

During the year under review, the Bank's total consolidated taxes and dividends to the Government of Sri Lanka amounted to LKR 20.4 Bn., representing a 25.1% growth over LKR 16.3 Bn. in 2020. On a Bank standalone basis, this was LKR 16.3 Bn. and LKR 14.4 Bn., respectively. This takes the total paid to the Government in the form of taxes and dividends over the immediately preceding ten years to LKR 164.6 Bn. on a Bank standalone basis alone.

### VALUE CREATED FOR **GOVERNMENT** - GROUP



Current Accounts and

Savings Accounts

Term deposits

(CASA)

### STATEMENT OF FINANCIAL **POSITION ANALYSIS** Deposits

The Group's customer deposits increased by 12.1% to LKR 2,168.7 Bn. at end 2021 from LKR 1,935.2 Bn. at end 2020.

Total deposits accounted for approximately 78.2% of total Bank's funding, reflecting the Bank's strong deposit base supported by its large branch network, customer base and retail banking franchise.

Despite a volatile interest rate environment, CASA was broadly maintained at 39.3% levels at end 2021.

Local currency deposits accounted for close to 90.1% of total deposits, while foreign currency deposits decreased to 9.9% at end 2021 from 10.2% at end 2020.

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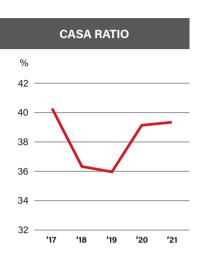
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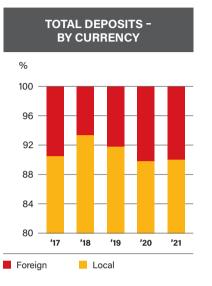
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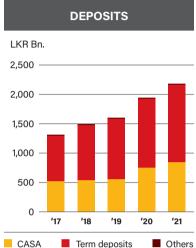
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2021 2020 2019 2018 LKR Bn. LKR Bn. LKR Bn. LKR Bn. LKR Bn. 853 757 571 543 1,172 1,310 1,012 943 6 6 6 10 2,169 1,935 1.589 1.495

Others 9 Total 1.306 CASA (%) 39.3 39,1 35.9 36.3 40.2 Currency Local (%) 90.1 89.8 91.8 93.4 90.6 Foreign (%) 9.9 10.2 8.2 6.6 9.4 Total (%) 100.0 100.0 100.0 100.0 100.0







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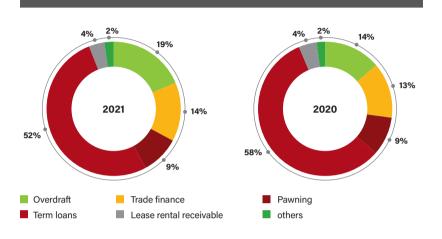
152 RISK MANAGEMENT REPORT

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345 SUPPLEMENTARY REPORTS Gross loans grew by 12.1% by end 2021 to LKR 2,103.6 Bn. compared to LKR 1,876.2 Bn. at end 2020. Much of the loan growth stemmed from credit extended to the State and Other State-Owned Enterprises. Sector wise exposures were diverse with construction and infrastructure accounting for 20.0% and 19.2% of the total customer advances, respectively at end 2021. In this context, it must be pointed out that, approximately two thirds of construction exposures were housing loans backed by property mortgages.

	2021 LKR Bn.	2020 LKR Bn.	2019 LKR Bn.	2018 LKR Bn.	201 LKR Bi
Total advances (gross)	2,104	1,876	1,544	1,490	1,20
By type					
Overdraft	392	258	145	126	1
Trade finance	299	251	234	281	1
Pawning	195	175	163	150	1
Term loans	1,092	1,073	880	808	7
Lease rental receivable	79	82	88	95	ł
Others	47	38	34	30	
Total	2,104	1,876	1,544	1,490	1,2



CUSTOMER ADVANCES BY TYPE

### SOLVENCY

At end 2021, the Bank's Consolidated Tier I and Total Capital Adequacy Ratio was 13.4% and 17.9%, respectively as compared with 10.7% and 15.6% at end 2020. On a Bank standalone basis, these were 12.6% and 17.8%, respectively as compared with 9.5% and 15.5% at end 2020. The Bank's Total CAR was not only the Institution's all times highs but was also amongst the highest in the industry.

### LIQUIDITY RATIOS

At end 2021, the Bank's Statutory Liquid Asset Ratio across its Domestic Banking Unit and Off Shore Banking Unit was 23.5% and 25.9%, respectively as compared with 25.6% and 60.5% at end 2020 and a regulatory minimum of 20.0%. Its All Currency Liquidity Coverage Ratio was 105.7% as compared with 111.6% at end 2020 a regulatory minimum of 100.0%

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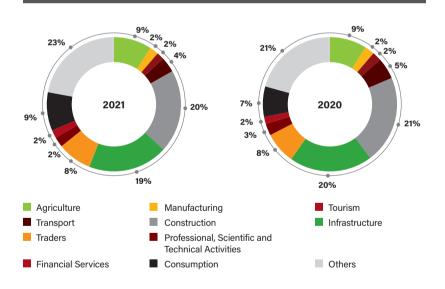
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### CUSTOMER ADVANCES BY SECTOR



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215 FINANCIAL REPORTS "The Bank's manufactured capital refers to our tangible infrastructure which aids in our stakeholder value preservation and creation process. This encompasses, amongst many other, our investments in the country's largest and nation-wide branch and service center network. Our supplementary access composed of our Self Banking Units and Standalone Self Servicing Terminals as well as strategic investments in Technology infrastructure and other investment properties. This is the backbone of our operations"

# **MANUFACTURED CAPITAL**

### **OUR APPROACH**

We have, over the years developed a high-quality asset base and highly efficient operational processes that have been equally important in creating a distinctive competitive advantage as the innovative products and services we offer. We ensure that all assets are maintained at optimal levels to eliminate downtime and rework, ensuring smooth operations and continuously driving stakeholder value.

### **KEY HIGHLIGHTS**

- Largest branch network in the banking industry with 742 branches island-wide
- Widest Self-Banking Unit (SBU) network in Sri Lanka with 268 SBUs island-wide

### MATERIAL THEMES

- Digital leadership
- Customer Access

### CHALLENGES

- Continued physical restrictions and regulations due to resurgence of COVID-19 variants slowing down the refurbishment of branches and setting up of new SBUs
- Increasing cybercrime and online security threats requiring strategic investments for multiple cyber security levels across the Bank
- Challenges in sourcing IT infrastructure and other equipment due to import regulations

### **OUR IMPACT**



### DECENT WORK AND ECONOMIC GROWTH

Ensure a safe and conducive workplace for our employees



### INDUSTRY, INNOVATION AND INFRASTRUCTURE

Advance operational priorities through innovation, digitalisation and system improvements to increase resource efficiency and sustainability



### REDUCED INEQUALITIES

SBUs across the island provide all customer segments access to world-class banking solutions



### **RESPONSIBLE CONSUMPTION AND PRODUCTION**

Promote paperless banking through digital banking channels and e-procurement for efficient resource utilisation



### **CLIMATE ACTION**

Contribute towards a greener planet through resource conservation resulting from digitalisation

### VALUE CREATED

LKR 1,284.3 Bn. transactions conducted via SBUs in 2021

### CAPITAL LINKAGES



FINANCIAL CAPITAL

- Contribution towards revenue and profit growth
- Cost reduction through high operational efficiencies



- Paperless banking as a result of enhanced digital channels
- Green branches that optimise natural resources



- Career growth through capacity and knowledge expansion
- Staff empowered by improved technology and processes
- Creation of new job opportunities across niche technological focus areas



INTELLECTUAL CAPITAL

- SBUs and Green Banking concepts increasing brand loyalty and visibility
- Process efficiency through advanced technology



16 SUPPORTING

- Stronger customer relationships
- Enhanced customer experience through digitalisation
- Highly appealing and accessible ambiance in branches and SBUs

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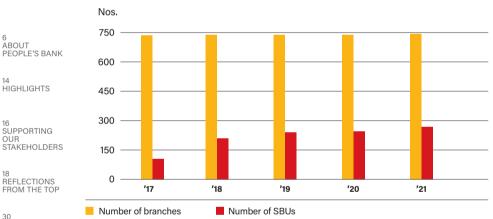
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### MANUFACTURED CAPITAL STATISTICS

	Number of Branches	Number of SBUs	Number of ATMs	Number of CDMs	Investment in Branch Development LKR Mn.	Investment in IT Systems LKR Mn.
2017	737	102	572	121	1,091	987
2018	738	210	716	141	1,391	322
2019	739	239	755	270	1,378	430
2020	741	244	765	274	228	196
2021	742	268	797	298	1,161	860





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### **OUR CUSTOMER TOUCHPOINTS**

Our continued and exemplary commitment to financial inclusion and making banking accessible to all Sri Lankans over the past six decades has been a key contributor in nurturing a financially strong and independent society that continues to support the economic stability of Sri Lanka.

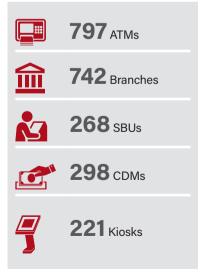
We continued to enhance customer experience through our physical and digital customer touchpoints across Sri Lanka. As the country's leader in digital banking services, we provide financial solutions close to 14.5 million customers across the island through our 742 branches and

an extended network of 797 ATMs, 298 CDMs and 268 SBUs where customers enjoy a convenient and efficient banking experience that is accessible 24 hours a day, 365 days a year. The SBU concept - pioneered by People's Bank - has particularly empowered our rural customer base with accessibility and engagement with modern technology apart from banking services, and introduced them to the potential and efficiencies of digital banking.

As part of the Bank's 60th anniversary celebrations in 2021, we introduced an automated cheque deposit kiosk at the head office branch, which allows

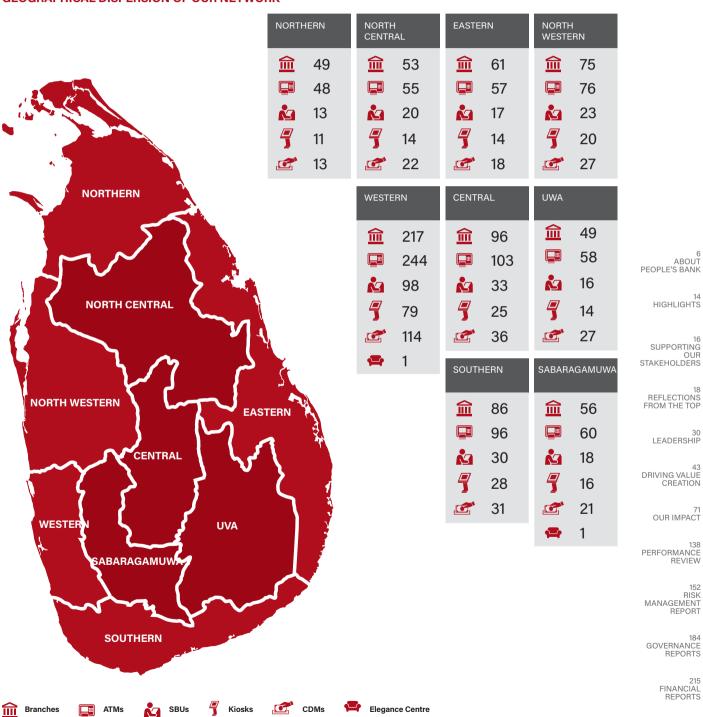
cheque details to be uploaded as data, eliminating the need for manual intervention and facilitating customers to deposit cheques around the clock. These kiosks will also be added to relevant SBUs to meet the growing financing urgencies of our corporate clients.

In 2021 this network facilitated 82.6 million transactions worth over LKR 1.2 Tn. Our ATMs generated more than LKR 800 Bn. worth of transactions, our CDMs gave rise to LKR 460 Bn. worth of business, while our self-service kiosks initiated LKR 5 Bn, in transactions.



### GRI 102-4, 102-6

### **GEOGRAPHICAL DISPERSION OF OUR NETWORK**



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### INVESTMENT IN PROPERTY, PLANT AND EQUIPMENT

LKR 1,126.7 Mn. was invested to augment the physical infrastructure of the Bank by acquiring and upgrading property and equipment in 2021. This includes freehold land, buildings, motor vehicles, furniture, machinery, equipment and computers that support the value creation process of our Bank.

We opened our first state-ofthe-art Staff Training Centre with accommodation facilities in Pasikudah in March 2021. The property consists of an auditorium with a 160-seat capacity, 8 air-conditioned dormitories to accommodate 160 persons, fully equipped kitchen and bakery, 2 storied restaurant, swimming pool, and 5 additional 2-storied cottages with 10 double rooms in total. A number of existing People's Bank holiday homes across the island were also renovated during the year under review, while taking steps towards building two new holiday homes in Welimada and Hambanthota.

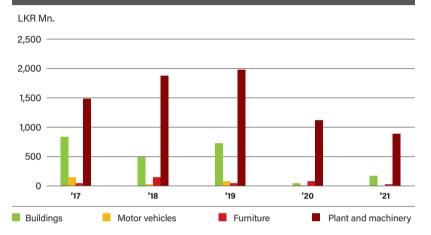
Construction of People's Bank new Head Office building began in May 2021 under the virtual patronage of the Honourable Prime Minister of Sri Lanka. The building consisting of 23 floors and 3 basement floors is being constructed utilising state-ofthe-art technology and green building concepts, and will fulfil a long felt need for a fully-fledged head office.

The Bank opened its 250th Self-Banking Unit at the Kandy City Centre in May 2021. Significant investments were also made during the year to develop and upgrade our IT infrastructure in tandem with our dynamic digitalisation drive.

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### VALUE ADDITION TO PROPERTY, PLANT AND EQUIPMENT



### **INFORMATION TECHNOLOGY**

People's Bank enjoys the unprecedented advantage of an advanced technology platform and future-ready, highly scalable IT infrastructure that has helped us expand coverage, improve reliability, convenience and agility, elevating our operational efficiencies to new benchmarks in the local banking landscape.

During the year, we improved our IT infrastructure across our branch network in terms of bandwidth, hardware and communication. We also upgraded firewalls, conducted assessments to monitor the health of our IT security and issued specific user IDs for varying levels of authority, facilitating a seamless, hybrid working environment that helped our employees handle confidential data as they switched working between branch and home. We also continued with our cloud adoption, further improving data security and reducing infrastructure cost.

We aim to implement Artificial Intelligence (AI) data mining to improve segmenting, targeting, acquiring, and retaining customers to maintain and grow a profitable customer base.

The details of a host of world-class digital banking facilities powered by our manufactured capital are further elaborated in the Intellectual Capital on pages 83 to 90 of this Report.

### **FUTURE OUTLOOK**

The sustainable development of the Bank depends on the strategic investment of manufactured capital, so that we can be flexible to rapidly evolving needs of the operating environment and continue to offer all our customers world-class conveniences. We will focus on enhancing the services of our branch network and continue to digitally empower branches, enhancing our infrastructure and deploying new market leading technologies in order to maintain our leadership position in the banking industry. More processes will be automated to improve efficiencies and increase access to banking services.

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# INTELLECTUAL CAPITAL

"Our intellectual capital includes the Bank's collective knowledge, culture, brand reputation, intellectual property and all other intangible assets that power the Bank's value preservation and creation process"

### **OUR APPROACH**

We believe in creating a seamless flow of knowledge and information among our internal and external stakeholders in order to enhance our intellectual capital and create sustainable value. In order to do so, we have continued to invest and expedite our ongoing digitalisation, upgrading our systems and processes and thereby sharing and enhancing our collective organisational knowledge to elevate our corporate brand and offer innovative banking solutions to customers.

### KEY HIGHLIGHTS

- 90% customer satisfaction
- Brand equity index of 3.8
- 1,662 employees with over 20 years of service
- AA-(Ika) credit rating with a stable outlook from Fitch Lanka Rating Ltd.
- 12 awards and accolades won in 2021

### **MATERIAL THEMES**

- Customer experience
  - Digital leadership
- Operational efficiency
- Brand equity

### CHALLENGES

- The outbreak of the COVID-19 pandemic hampered the implementation of the strategic plans for the year
- Not being able to install School Banking Units and ATMs from March 2020 onwards
- Functioning with a lesser number of staff in office by working according to a roster
- Getting customers onboarded to digital channels
- Getting customers adapted to digital channels

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### **OUR IMPACT**



### INDUSTRY, INNOVATION AND INFRASTRUCTURE

Investments in digitalisation under a long-term strategic outlook directly impacts industry, innovation and infrastructure



### RESPONSIBLE CONSUMPTION AND PRODUCTION

The continuous upgrades of systems and processes increases operational efficiencies and promotes controlled consumption of energy, water and other material contributing to preserving scarce natural resources



### PEACE JUSTICE AND STRONG INSTITUTIONS

Building a strong institution through strong governance, compliance and ethical behaviour

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- Investment in digitalisation, systems and processes builds manufactured capital
- Customer onboarding can be done without investment in branch expansion



 Our compliance to strong governance, business ethics and customer-centric culture enhances our brand reputation and customer confidence

### **BRAND EQUITY**

2021 marked the Diamond Jubilee of People's Bank, a milestone that not only celebrated 60 years of operational excellence in Sri Lanka, but also immensely contributed towards enhancing the Bank's brand equity among existing and potential customers. A number of 60th anniversary promotions were carried out across traditional and digital media campaigns with a specially designed 60th anniversary logo to create visibility of the achievement, including television and media interviews of the Bank's senior management to further enhance the Bank's well-established reputation.

A special Coffee Table Book was published to commemorate the occasion, which also introduced the Bank's new tagline - "Pride of the Nation" (Jaathiye Abhimanaya) that was officially launched island-wide in December 2021. The tagline aimed to leverage the unique positioning of the Bank as a nation minded entity that customers from all walks of life will aspire to associate with, while also promoting a sense of pride in being Sri Lankan above all across all ethnicities. As such, the Bank's strong brand equity, industry-leading achievements, superior financial performance and benchmarked ethical banking practices justify the Bank's claim to be the pride of the Nation.

The Bank also celebrated the Silver Jubilee of its product *Sisu Udana* -Sri Lanka's first ever deposit account dedicated to students, yet another milestone in 2021 that contributed towards strengthening the brand equity of the Bank.

Supported by strong brand visibility throughout the year with such successes and accomplishments, People's Bank retained its No. 3 position in the Brand Finance ranking

AL MANU

 Investment in digitalisation has reduced operational and overhead costs across the Bank on a sustainable level

**VALUE CREATED** 

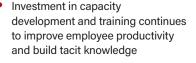
**CAPITAL LINKAGES** 

Brand strength was at 80.9 in 2021

NATURAL CAPITAL

 Digitalisation has reduced consumption of paper significantly contributing to the conservation of natural resources





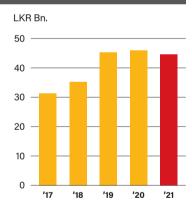
with a reported brand value at LKR 44.75 Bn. in 2021. In addition People's Bank was also included among the Top 10 Most Admired Companies in Sri Lanka and named as one of the Top 10 Women Friendly Workplaces in Sri Lanka. We also obtained a rating of AA-(Ika) from Fitch Lanka Rating Ltd and retained our AAA- from Brand Finance Lanka, and increased our brand strength to 80.9 in 2021.

### **BRAND PERFORMANCE**

Our brand performance has continued to improve across a number of key performance indicators in 2021:

Brand Performance	2021	2020
Brand equity	3.8	3.6
Top of mind awareness (%)	36	34
Brand rating	AAA-	AAA-
Brand strength	80.9	80.4
Brand value (LKR Bn.)	44.75	46.16
Customer satisfaction (%)	90	92

### **BRAND VALUE**



### AWARDS AND ACCOLADES

We are proud to be recognised for our performance with awards, accolades, and accreditations that recognize our evolution as a bank and our continued investments across enhancing our products, services, systems and practices to deliver the best, most efficient and rewarding banking experience to our customers. People's Bank and its team won a number of local and international awards during the year under review, where we received high recognition for our strategic digitalisation drive across the Bank:

 Adjudged Best Digital Bank in Sri Lanka 2021 by the International Business Magazine, at which event our Chief Executive Officer/General Manager Ranjith Kodituwakku was also honoured as Banking CEO of the Year.

- Crowned People's Banking Service Provider of the Year for the 15th consecutive year at the SLIM Nielsen People's Awards 2020 - organized by the Sri Lanka Institute of Marketing (SLIM) and AC Nielsen - a leading global information and measurement company.
- People's Bank was awarded Best Retail Bank in Sri Lanka and Best Digital Bank at the Asian Banker Excellence in Retail Financial Services International Awards 2021, from over 160 global financial institutions.
- One of Sri Lanka's Top 10 Most Admired Companies in 2021 endorsed by CIMA and ICC Sri Lanka. The Bank was assessed across multiple criteria including CSR activity, customer centricity, digital initiatives and stakeholder value preserved.
- Most Responsive Bank against COVID-19 - recognized by the Asian Development Bank (ADB) at the prestigious ADB Trade and Supply Finance Programme Awards 2021.
- Champions of Bristol Brain Battle Corporate Quiz 2021 -People's Bank emerged overall champions of the premier corporate quiz competition organised by the Bristol Institute of Business Management, beating over 35 other corporate teams for the honours.

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345 SUPPLEMENTARY REPORTS BRAND DEVELOPMENT

For People's Bank, nurturing and protecting a strong brand reputation that reflects our values and drives customer loyalty has been crucial to our evolving business strategy; our brand reputation underpins our capacity for attracting top talent and maintaining regulatory relationships, while ethical conduct has helped us sustain behaviours internally that are also a key part of strengthening our brand.

Whilst reliability, service, convenience and technology remain the foundational pillars of the People's Bank brand, we have successfully enhanced our reputation as a longestablished and highly credible financial institution by improving our value proposition through leadership in digitalisation, innovation, customer service excellence, market presence, good governance and stability, further enhancing our brand.

We closely track our brand health in terms of brand equity, awareness, and customer satisfaction by conducting surveys periodically; at the end of 2021, our customer satisfaction rating was 90%, reflecting the success of our digital as well as branding initiatives that nurtured sentiments of loyalty, trust and satisfaction among our customer base. A total of 352 branches were branded with the 60th anniversary logo during 2021.

We also continued our investment in social media advertising during the year, extensively leveraging digital tools and features to implement highly targeted promotions and campaigns to achieve business growth.

### **CORPORATE CULTURE**

As the "Pride of the Nation", we are rooted in a value-based culture underpinned by our vision, mission, and core values. We nurture a culture that fosters knowledge, encourages new ideas, supports innovation and cultivates inclusivity. We promote open communication and transparency among all internal stakeholders, and place greater emphasis on accountability on par with job responsibilities. Leveraging six decades of knowledge, expertise and unparalleled insight into the mindset and needs of the local banking consumer, People's Bank has fostered a culture that gives employees the

liberty to learn, grow and outperform, with the understanding that innovation can only occur where employees feel safe and trusted, and unafraid to fail.

Outstanding performances by the team are duly appreciated and rewarded, with organisation-wide recognition given to employees who set new benchmarks in performance in the CEO/General Manager's Monthly Core Brief circulated across the Bank.

### **ORGANISATIONAL KNOWLEDGE**

The collective knowledge and experience of our employees is one of the most significant resources of our operation. During our six decades of operation, we have created an unrivalled pool of expertise and experience, with a workforce consisting of long-service staffers to interns. We strive to document and share this vast store of tacit, accumulated knowledge, including highly specialised expertise in banking through knowledge sharing sessions, extensive training and human capital management tools.

The diversity of our employees in terms of their qualifications, knowledge and experience is considered an important competitive advantage. Our high employee retention rate of 98% showcases our success in fostering a stimulating workplace where hard-to-find and hard-to-retain talent feel included, respected and inspired. A number of key recruitments at Executive level including Head of Infrastructure and Operations, Head of Application Systems and Chief Information Security Officer were successfully completed during the year under review, adding to our collective organisational knowledge.

In March 2021, People's Bank opened its first state-of-the-art Staff Training Centre with accommodation facilities in Pasikudah, to further elevate and advance the capacities and credentials of our employees.

Qualification	Number of Employees
MSc/MBA/Postgraduate	540
BA/BSc	1,648
CIMA/CFA/CMA/ CA Sri Lanka/Banking	1,718
Qualifications in Law	86
Qualifications in IT	99
Diplomas and other	4,486
Total	8,577

### GRI 102-16

### **BUSINESS ETHICS**

We are committed to embracing the highest standards of business ethics, integrity, transparency, and accountability. The Board and Senior Management take the lead in establishing an environment where these aspects are practiced across every tier of the Bank every day. Our employees showcase their commitment by taking ownership towards their responsibilities and conducting themselves in compliance, with all applicable laws and regulations.

Our stringent audit and compliance processes is reflected in our ratings. Please refer page 186 for our comprehensive governance framework. We have continued to maintain a clear record without being subject to any fines or actions for any instances of non-compliance.

### INNOVATION

What differentiates People's Bank from our competition is how we continue to leverage innovation to evolve our business model and disrupt traditional, legacy system banking, and meet the rapidly changing consumer and business expectations. We place a high value on innovation and pursue it relentlessly in our mandate to provide every citizen in Sri Lanka with access to financial services, through the latest and most advanced banking solutions. That is why we pioneered Sri Lanka's first ever Innovation Centre, to strengthen our innovation drive and digital initiatives. We have continued to develop platforms and launch cutting-edge banking solutions to position our Bank on a par with some of the best global banks and nurture internationally savvy banking citizens.

In 2021, one of our key innovations was introducing Wallet App Solution of "People's Pay".

### OUR DIGITALISATION DRIVE

People's Bank commenced an ambitious digitisation initiative in 2015, investing in and adopting digital capabilities to elevate the Bank's products and services to global industry benchmarks, and stay relevant to the next generation of banking customers. This pre-pandemic far-sightedness has today afforded People's Bank the brand repute as the pioneer in digital banking in Sri Lanka, with our efforts being recognised and lauded both locally and globally.

Our digitalisation drive has enabled us to achieve cost savings, improve processes, automate repetitive functions and onboard more customers without any investments in physical branch expansion. This is reflected in our earning indicators where revenue per employee has increased substantially from LKR 12.4 Mn. in 2015 to LKR 27.4 Mn. in 2021. Over 70% of conventional banking transactions are now conducted on our digital channels and the value of transactions through our mobile apps and internet banking has increased to LKR 601.3 Bn. in 2021.

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Our investment in computer software and hardware has exceeded LKR 2.7 Bn. for the year under review, as we continue to implement and rollout new functionalities and applications, digitise all functions, internal processes and customer interfaces, to create a seamless, omnichannel experience for our customers.

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### **People's Wave**

People's Wave remained the most downloaded retail banking app in Sri Lanka in 2021, with over one million downloads since its launch in 2017. Integrated to the Bank's core system, the app allows customers to carry out over 50 different banking transactions remotely. The app offers many features including balance inquiries, loans, credit cards, bill payments, immediate or scheduled fund transfers, and transaction history.

With over 70% of active People's Wave users outside the Western Province, the app has made a significant contribution to the Bank's mission of driving financial inclusivity. On average there are 41,000 monthly People's Wave downloads and the app has executed over 1.1 million financial transactions financial transactions for the value of LKR 17.88 Bn. each month.





First and only bank in Sri Lanka to receive the **highest** international accreditation for information protection and security - the ISO/IEC 27001:2013 certification



### People's Wyn

A mobile banking app custom designed for corporate clients, "People's Wyn" allows businesses to conduct a host of banking services remotely, not only designed for essential transaction types such as transfer services, but also transaction authorisation facility in anytime anywhere in the world efficiently and securely. Businesses can make corporate payments to various utility providers such as Customs Duty, IRD payments, EPF, SLPA Payments, Telecommunication etc. This provides great convenience, speed, flexibility and privacy for corporate clients. Since its launch in July 2018, the app counts over 7,220 registered corporate customers and nearly 12,000 active corporate users.



### People's Web - Retail

Peoples' Web was launched in sync with the People's Wave mobile app in May 2017 for personal banking with a number of advanced features in addition to all options available in the People's Wave mobile app. Over one million customers were registered on People's Web by the end of the year, with the channel executing nearly 73,500 financial transactions for the value of LKR 3.37 Bn. each month.

### People's Web- Corporate

Peoples' Web- Corporate was launched in sync with the "People's Wyn" mobile app in July 2018 for corporate banking, offering a number of advanced corporate features in addition to all of the options available in the People's Wyn mobile app, including a secure dual authentication transaction facility. By the end of the year, People's Web - Corporate had over 7,200 customers enrolled, with the channel processing over 18,000 financial transactions per month worth LKR 24.3 Bn.

The web portal allows corporates to transfer funds between banks via Lanka Pay, Slips and RTGS. Corporate customers can also manage their payroll, Fixed Deposit opening and withdrawal, and TT - Outward Remittances (end-to-end digitalised without paperwork). Importers and exporters are also able to apply for various Trade financing products online (end-to-end digitalised without paperwork) such as Letters of Credit, Shipping Guarantee, Bank Guarantee, Trade Loans, etc.

Corporate clients can also utilize bill payment facilities powered with realtime updates for Customs Payments, Inland Revenue Payments, EPF Payments and various types of other utility payments through the web portal.



### **People's Wiz**

People's Wiz Accounts - Digital onboarding of customers became the first ever real-time digital customer onboarding application for any bank in South East Asia, Africa and Middle Eastern regions. A completely paperless process facilitating opening of multiple accounts with multiple services such as online activated debit cards with card-less cash facility, e-statement facility, internet/ mobile banking integration, signature verification/KYC, FACTA, AML, Blacklist checking and risk categorisation. Among the many advantages of People's Wiz Accounts, the Bank has

recorded time-and-cost savings while customers were afforded remote access to banking services during COVID-19 restrictions and regulations. The completely, end-to-end digital process has also resulted in a significant drop in paper usage across the Bank, contributing towards the Green Banking vision of the Bank. Since its launch in July 2017, 1.7 million customers have been on boarded through People's Wiz. The facility was rolled out in 350 branches by the end of 2021.



### People's Wiz Credit Retail Loan Origination System (RLOS)

People's Wiz Credit Retail Loan Originating System (RLOS) is an advanced retail loans processing system which has replaced the manual system of loans processing. This end-to-end digitised process provides applying to disbursement and post disbursement activities. The system has enabled the Bank to process personal loans within hours of the initial request, delivering an exceptional and unrivalled customer experience. The Facility was rolled out across 200 branches by the end of 2021.



### People's Pay Wallet App (QR Code Payment System)

With V2.0 launched in October 2021 with an enhanced tri-language user interface and a host of new features including biometrics and self-registration for Lanka QR, People's Pay aims to encourage small businesses to transition to digital channels. The app facilitates fast, secure and low-fee digital payments to any merchant, especially small and medium enterprises (SMEs), while providing customers more security and control over payments. By the end of the year 2021, over 49,000 merchants were registered on Lanka QR with People's Pay, successfully transitioning their businesses to digital payment channels.



Scan to view

THIRD-PARTY TIE-UPS

People's Bank partnered with the

Ceylon Electricity Board (CEB), Lanka

Electricity Company (LECO) and the

National Water Supply and Drainage

Board, carrying out API integrations

that enables our customers to obtain

real-time as a value-added service to

due payment amounts online in

enhance customer loyalty.

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	<ul> <li>Digital custor</li> <li>increased to</li> <li>1.7 million is</li> </ul>		• 41,000 monthly average downloads of "People's Wave" app
	Over 70% of Bank's conve banking tran conducted fr digital chan	entional sactions om	• Over 1.1 Mn. financial transactions conducted monthly on the "People's Wave" app
exceeded LKR	• Digital deposits balance exceeded LKR 271.8 Bn. as at end December 2021		ge of <b>LKR 8.2 Bn. digital</b> i <b>ts</b> balance growth per
Origination Sys	People's Wiz Retail Loan Origination System (RLOS) launched in 200 branches		han <b>49,000</b> merchants red with People's Pay App

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### FUTURE OUTLOOK

We will continue to maximise the Bank's intellectual capital by continuing to support connectivity and collaboration across the Bank, driving our digitalisation agenda to enhance our services and deliver increased value to our customers. The Bank will also look into bolstering knowledge sharing and knowledge management processes and infrastructure. Trainings will be focused on increasing capacities and strategically aligned to bridge any emerging skill gaps across the branch network.





# **HUMAN CAPITAL**

"Our Human Resource is ourmost treasured asset.

They are the heart and soul of our every process and every endeavor. We empower and develop them so that they take care and protect our customers" As one of largest banks in Sri Lanka, People's Bank is one of the biggest employers in the country. It has a total strength of over 7,500 employees. These employees are from diverse socio-economic backgrounds and come from different parts of the country. The Bank is a critical economic institution and managing the human resources of an institution of this size and importance is a key function.

The continuation of the global pandemic made 2021 a year of unprecedented and unexpected challenges. As in the previous year, the Human Resources (HR) team rose to the challenge, fulfilling many different tasks. During the pandemic, bank services had been declared an essential service. In this context, our major concern was to keep our service running whilst ensuring the wellbeing and safety of our staff. Despite all the challenges, we were able to keep banking services functioning. We were also able to keep open almost all our branches and provide our customers with a full range of

services. Demonstrating resilience and initiative, our employees went above and beyond expectations to serve the nation and support our customers, the community, and each other.

**OUR APPROACH** 

The Bank's success has been founded on its team of highly talented and dedicated employees. Our priorities during this period were to keep our service running and keep these employees safe, well, and happy. To ensure this, we adopted several procedures.

We developed an innovative and flexible method of dealing with the staff, which ensured that service levels were maintained at the optimum level. This was a major achievement. Through the IT department, we introduced remote working facilities. Working schedules were organized on a roster basis so that there were always two teams available, one as a primary group, the other in reserve. The rosters were arranged in such a way to ensure that the two groups did 6 ABOUT PEOPLE'S BANK

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not mix. This meant that there would always be a team available, even if one group was infected with COVID-19.

We directed our staff to persuade customers to use digitalised tools as much as possible. This represented a major change in our work practice. With the onset of the pandemic, we had to rely more and more on technology and our staff had to master the latest digital tools within a short period of time. As some of our staff are from generation X, this has also been challenge. Nevertheless, this task has generated a sense of team spirit and resulted in excellent teamwork. Thus, the overall impact was very positive.

We began automating all our HR functions and introduced an online platform to serve our customers. We opened many digitalisation channels and trained our staff members to operate and deliver those functions. However, the Bank is not yet fully computerized the processes ongoing. We seek to improve our knowledge base by enhancing the extrinsic knowledge, tracing and recording the tacit knowledge to improve our efficiency & effectiveness. We believe in our people for our success and everyone working together for a common goal with team spirit.

Team Profile	Productivity	Diversity
<ul> <li>Employees: 7,5</li> <li>Male: 2,931</li> </ul>	568 • Profit per El LKR 3.1 Mn.	
• Female: 4,637		
• Retention: 98.2	2%	
MATERIAL <sup>®</sup>		
• Operational ef	ficiency	<ul> <li>Employee productivity</li> </ul>
<ul> <li>Talent manage</li> </ul>	ement	Anti-corruption
<ul><li>Talent manage</li><li>Training and d</li></ul>		• Anti-corruption
Ŭ		Anti-corruption
<ul> <li>Training and d</li> </ul>	evelopment	Anti-corruption
<ul> <li>Training and d</li> </ul>	evelopment	Anti-corruption
<ul> <li>Training and d</li> <li>CHALLENG</li> <li>The continuati measures app</li> </ul>	evelopment	emic and "work-from-ho s ability to maintain a wo
<ul> <li>Training and d</li> <li>CHALLENG</li> <li>The continuati measures app balance, with t</li> <li>Continuing to</li> </ul>	evelopment ES on of the COVID-19 pand lied pressure on our staff	emic and "work-from-ho s ability to maintain a wo larly affected isure staff health and safe
<ul> <li>Training and d</li> <li>CHALLENG</li> <li>The continuati measures app balance, with t</li> <li>Continuing to that the workp</li> </ul>	evelopment ES ion of the COVID-19 pand lied pressure on our staff female staff being particul work on roster basis to er	emic and "work-from-ho s ability to maintain a wo larly affected isure staff health and safe fewer staff

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# OUR IMPACT NO POVERTY Poverty alleviation through creation of employment opportunities CERO HUNGER Uplifting the lives of our employees through employee benefits CULITY EDUCATION Building employee capacity and knowledge development through training and development CULITY EDUCALITIES Supporting employee diversity and inclusion

### **VALUE CREATED**

- LKR 22.8 Bn. distributed as employee benefits
- 99 promotions were given during the year

### CAPITAL LINKAGES



FINANCIAL CAPITAL

- Investment in capacity building of employees increases staff overheads but creates a long-term positive financial impact through productivity and efficiency enhancement
- Granting incentives and implementing safety protocols for employees during the pandemic impacted the financial capital



- Employees contributing to a green environment by engaging in sustainability initiatives
- Constructing green buildings create conducive work environments that contribute to a green environment



- Procurement of the HRM system enhances manufactured capital
- Investment in digitalisation and HR processes increases manufactured capital



INTELLECTUAL CAPITAL

 Increase in tacit knowledge and increased efficiency through training and development builds intellectual capital



- A dedicated team of employees deliver exceptional customer experience
- Training in customer relationship management helps to enhance customer service levels

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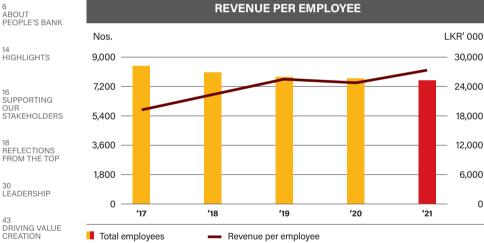
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### **OUR TEAM**

The total staff strength as of 31 December 2021 was 7,568. The retention rate of 98.2% reflects the trust and loyalty which our employees have in the institution. Our workforce reflects the diversity of our customers and as such, comes from different ethnic groups and from all parts of the country.

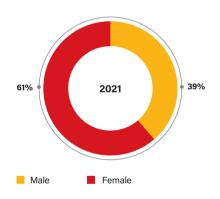
### **Our human resource statistics**

Male em	ployees	Female er	nployees	Total em	Total employees		employee '000	Revenue per employee LKR '000	
2017	2018	2017	<sup>2018</sup>	2017	2018	2017	2018	2017	2018
<b>3,402</b>	<b>3,184</b>	5,052	4,909	8,454	<b>8,093</b>	2,159	2,112	19,182	<b>22,400</b>
2019	2020	2019	2020	2019	2020	2019	2020	2019	2020
<b>3,058</b>	<b>2,979</b>	<b>4,778</b>	<b>4,713</b>	<b>7,836</b>	<b>7,692</b>	<b>1,650</b>	1,843	<b>25,489</b>	24,829
	2021         2021         2021           2,931         4,637         7,568			<sup>2021</sup> 3,134		2021 <b>27,385</b>			



TOTAL NUMBER OF EMPLOYEES AND

### TOTAL EMPLOYEES BY GENDER



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GRI 102-8

### Total workforce by employment contract and gender

		2021		2020			
	Male Nos.	Female Nos.	Total Nos.	Male Nos.	Female Nos.	Total Nos.	
Permanent staff	2,896	4,625	7,521	2,868	4,684	7,552	
Contract staff	35	12	47	111	29	140	
Total	2,931	4,637	7,568	2,979	4,713	7,692	

6,000

0

### GRI 405-1

### Total permanent workforce by employment category and gender

Employment category			2021					2020		
	Male Nos.	Female Nos.	Total Nos.	Male %	Female %	Male Nos.	Female Nos.	Total Nos.	Male %	Female %
Corporate Management	10	7	17	0.13	0.09	9	6	15	0.12	0.08
Executive Management	21	14	35	0.28	0.18	13	15	28	0.17	0.2
Officers (3-111 - Grade 1)	1,387	2,510	3,897	18.33	33.17	1,400	2,557	3,957	18.20	33.24
Staff Assistant Grade	605	1,499	2,104	7.99	19.81	609	1,484	2,093	7.92	19.29
Other categories	894	603	1,497	11.81	7.97	856	630	1,486	11.13	8.19
Management Trainees	_	_	-	-	-	1	-	1	0.01	-
Customer Service Assistants	-	_	-	-	-	-	1	1	-	0.01
Other Contracted Employees	14	4	18	0.18	0.05	91	20	111	1.18	0.26
Total	2,931	4,637	7,568	38.73	61.27	2,979	4,713	7,692	38.73	61.27

### Total workforce - department wise for 2021

	Male Nos.	Female Nos.	Total Nos.	14 HIGHLIGHTS
Branches	1,835	3,578	5,413	16 SUPPORTING
Regional Head Office	489	406	895	OUR STAKEHOLDERS
Treasury and PDU	12	23	35	
Corporate and OSBU	36	125	161	18 REFLECTIONS FROM THE TOP
Overseas Customer Services	29	49	78	
Card Center	28	37	65	30 LEADERSHIP
Head Office	502	419	921	
Total	2,931	4,637	7,568	43 DRIVING VALUE CREATION

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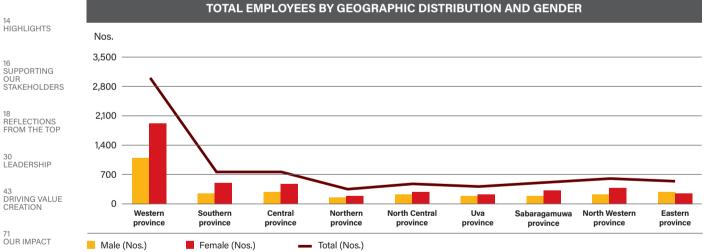
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### GRI 102-8

### Total workforce by geographic distribution and gender for 2021

Province	M	ale	Fer	nale	Тс	otal	Total	Total
	2021 Nos.	2020 Nos.	2021 Nos.	2020 Nos.	2021 Nos.	2020 Nos.	2021 %	2020 %
Western	1,092	1,112	1,916	1,955	3,008	3,067	39.7	39.9
Southern	270	278	512	518	782	796	10.3	10.3
Central	288	284	486	501	774	785	10.2	10.2
Northern	171	174	203	200	374	374	4.9	4.9
North Central	215	214	293	295	508	509	6.7	6.6
Uva	196	199	239	246	435	445	5.7	5.8
Sabaragamuwa	194	191	329	329	523	520	6.9	6.8
North Western	226	238	385	385	611	623	8.1	8.1
Eastern	279	289	274	284	553	573	7.3	7.4
Total	2,931	2,979	4,637	4,713	7,568	7,692	100.0	100

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Total workforce by age and gender

152	Age		2021			2020	
RISK MANAGEMENT REPORT		Male	Female	Total	Male	Female	Total
10.4	>56	196	171	367	188	152	340
184 GOVERNANCE REPORTS	46-55	783	636	1,419	781	668	1,449
	26-45	1,935	3,828	5,763	1,980	3,887	5,867
215 FINANCIAL	18-25	17	2	19	30	6	36
REPORTS	Total	2,931	4,637	7,568	2,979	4,713	7,692

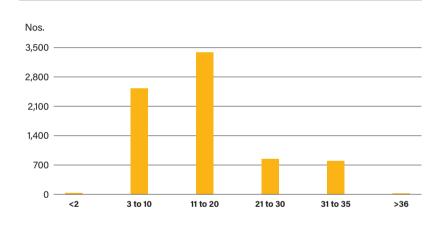
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### Total workforce by employment category and years of service for 2021

Category	Number of years of service							
	< 2	3-10	11-20	21-30	31-35	>36	Total	
Corporate Management	2	1	1	3	9	1	17	
Executive Management	5	_	8	8	13	1	35	
Officers (3-III - Grade I)	14	342	2,366	633	527	15	3,897	
Staff Assistant Grade	-	1,050	972	56	26	-	2,104	
Other categories	-	1,107	20	139	226	5	1,497	
Other Contracted Employees	7	11	-	-	-	_	18	
Total	28	2,511	3,367	839	801	22	7,568	

### TOTAL EMPLOYEES BY YEARS OF SERVICE



### GRI 202-2

### RECRUITMENT

Recruitment is post vigorous process of for hiring. Encompasses:

- A transparent process for calling for applications
- Competitive exam
- Multi-tiered interview process with marks given for personality and other traits

With the advent of digitalisation we have established a new department for information security and recruited Chief Information Security Officer (CISO).

We have also recruited several executive management and corporate management level staff that were required for the Bank. A further two key recruitment areas were filled through enlisting a Head of Infrastructure and Head of Applications. Bank has predominantly young work force.

### The recruitment policy framework

- Regular cadre assessments
- Stringent policy for hiring purposes
- Transparent process includes a competency test and a multitiered selection/interview process
- Hire qualified individuals with most potential for advancement and demonstrate the aptitude to handle increased responsibility

### AGE AND GENDER ANALYSIS OF NEW RECRUITS

Nos

6

5

Ω

Male

18 - 25

26 - 45

Female

46 - 55

>56

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### GRI 401-1

### Recruitment by age group and gender for 2021

Age	Male	Female	Total
>56	0	0	0
46 - 55	5	1	6
26 - 45	3	3	6
18 - 25	0	1	1
Total	8	5	13

### New recruitments by region and gender for 2021

During the year, new recruitments have been done for the Head Office level and no recruitments for the Branch/ Regional level.

Region	Male	Female	Total	Male %	Female %
Head Office	8	5	13	62	38
Total	8	5	13	62	38

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### GRI 404-1, 404-2

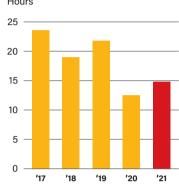
### TRAINING AND DEVELOPMENT

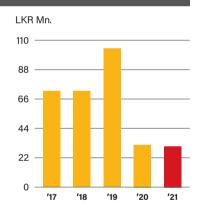
As a result of the new normal, training programmes have been mainly focused to conduct as on-line programmes instead of on- site programmes according to the Health Guidelines on COVID-19 pandemic.

Under that, most of the programmes on technical skills & some programmes of soft skill development (Attitude development & Motivation etc) have been scheduled to conduct as online programmes. Most of the on-site training programmes have been planned to conduct within the regions.

The Bank normally invests around LKR 31.3 Mn. in employee training and development. This year saw a qualitative change in the way we conducted our training sessions, with online training coming to the forefront due to the pandemic. As such, the Bank conducted widespread online training for staff, delivering 130 online training sessions over the year. During the course of this transition and with the realisation that online platforms could be used for a wider variety of training programmes, we are pleased to state that we plan to introduce other initiatives such as e-learning and regional digital training, now that we have a comprehensive online training system

### AVERAGE TRAINING HOURS PER EMPLOYEE Total Hours





**TRAINING COST** 

### Employee training statistics

INCL		2021	2020	2019	2018	2017
L	Training cost (LKR Mn.)	31	32	104	74	72
	Training hours	112,250	96,435	171,045	161,378	199,956
ENTARY	Average training hours per employee	14.8	12.5	21.83	19.07	23.6
	Number of hours on digital training	18,813	16,640	34,480	26,480	-

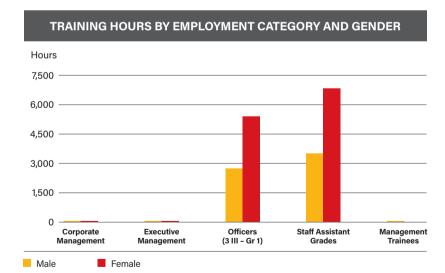
### **Training programmes in 2021**

Type of training	Number of Programmes	Number of Participants	Training Hours
Internal training programmes	227	23,509	107,806
External training programmes	57	402	4,374
Foreign training programmes	1	2	70
Total	285	23,913	112,250

### Training hours by employment category and gender for 2021

Employment Category	Average train	Average training hours		
	Male	Female		
Corporate Management	3	7		
Executive Management	16	9		
Officers (3 III- Grade 1)	2,729	5,397		
Staff Assistant Grades	3,508	6,796		
Management Trainees	2	0		
Total	6,258	12,209		

\* Excluding nine on-line programmes and contract and other staff



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### **Training Initiatives conducted during 2021**

Programme & Method of Delivery	Key Objective
Awareness Programme to Improve the Service Quality of Branch Level –Online	To improve the service quality of the branch level by introducing the Lobby Manager concept to minimise lead time and customer complains
Programme on Credit Analysis and Credit Risk Management - Online	To Develop Analytical skills in Corporate Credit/SME Credit/ Macro Economical factors/Industry to minimise and manage the Credit Risk
Residential Leadership Training for the Senior Managers and Chief Manager of IT Department – Field Training & Workshop	To enhance the soft skills of the Middle Management team of IT Department
Training Programme on Export for Managers/ARMM/RMM – Online	To Streamline the export facility process and procedures to cater the demand emerging in Export sector.
Business Credit Competency Development Programme – Gampaha and Kandy Regions – Workshop	To enhance the competencies of the staff engaged in Business credit at regional level
Training Programme on Operational Risk Management for Regional Risk Officers - Online	To introduce the process of risk mitigation in regional level for the newly appointed Risk Officers
Residential Training Programme for Business Promotion Officers - Kandy Region - Field Training and Workshop	To develop Team working skills, communication skills and motivation of the regional BPO's

6 ABOUT PEOPLE'S BANK

GRI 404-3

PERFORMANCE APPRAISAL

We assess the performance of our

on the basis of predetermined

employees on a continuous basis. All

employees are appraised annually by

their respective immediate supervisor

performance criteria. The performance

evaluation of executives and corporate

encourage all our employees to obtain

professional qualifications to enhance

management are based on KPIs in

collaboration with the employees

and their respective superiors. We

their career development. These

Transparent, fair and non

discriminative remuneration.

Team rewarding rather than

Specialized streams to reward

Performance based rewarding

scheme for branch managers.

Achievements being appreciated

by top management and CEO/GM

individual rewarding.

qualified employees.

via monthly review.

Collective bargaining. Once every

granting internal promotions.

three (3) years

qualifications are considered when

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### **PROMOTIONS AND TRANSFERS**

All transfers and promotions are conducted in a transparent manner in accordance with the formal promotion and transfer policy of the Bank. An attractive promotion scheme has been instituted for each grade. Employees are encouraged to widen their skills and experience by taking on transfers and promotion opportunities. Up until the Senior Manager (Grade 11) level in the main banking scheme, all promotions are conducted through an exam and interview process. The promotions of Executive, Corporate Management, and other key Management positions are conducted in accordance with a formal procedure via an interview conducted by the Board of Directors. Promotions are generally conducted for most grades, and for senior management level as and when the vacancies occur. Transfers are made both within and outside regions. An employee can appeal to the Appeal Committee established under the transfer policy seeking redress if he/she is dissatisfied with a transfer.

### GRI 405-1

# DIVERSITY AND EQUAL OPPORTUNITY

As an island wide institution with 61% of female employees, this area represented ongoing concern. The Bank found itself facing several challenges in this area, especially when it came to the work-life balance of its female employees. Throughout the pandemic, pregnant employees and lactating mothers were allowed to work from home. To alleviate some of the pressures, we devised a system where only half were required to be at work physically. The Bank's success in meeting these challenges was recognized at the Women Friendly Workplaces Awards in 2021, where we were recognised as one of the country's Top 10 Women Friendly Workplaces.

### GRI 405-2

### RATIO OF BASIC SALARY AND REMUNERATION OF WOMEN TO MEN

We have continued to maintain the ratio of basic salary and remuneration of women to men by employment category and significant locations of operation at our Bank as 1:1. There is

no gender bias in our Bank and women are given equal treatment to men. However, this ratio may change according to the different service periods of employees and their salary grade.



### MATERNITY LEAVE

419 employees took maternity leave in 2021. Our return-to-work rate and retention amounted to 100% for the past four years.

	2021	2020	2019	2018	2017
Number of employees entitled to maternity leave	4,637	4,713	4,778	4,893	4,611
Number of employees who took maternity leave	419	483	510	517	230
Number of employees who returned to work after maternity leave	419	483	510	517	230
Returned to work (%)	100	100	100	100	100



### **NON-DISCRIMINATION**

We are committed to fostering a workplace that is free from physical and verbal harassment and discrimination on the basis of race, religion, gender, age, or social status. Following a policy of nondiscrimination based on the above criteria, we ensure fair employee recruitment, reward, and recognition. Promotions are free from any form of discrimination. Our nondiscriminatory culture is showcased by the fact that we have the highest number of female employees in the banking industry.

### GRI 403-1, 403-2

### **Occupational Health and Safety**

This period has been a very difficult time for all our employees. Our first responsibility was to keep our staff stress-free and content. Only then could we hope to deliver and meet our targets.

In this context, our first major task was to issue and implement relevant working guidelines in keeping with the health and safety concerns. Realising that working remotely can put people under enormous pressure, we assisted our employees in various ways, developed procedures for staff, and made every possible arrangement for any employee exposed to COVID-19. Staff members working remotely were allotted special assignments so that they could manage themselves and work independently.

We acquired our own ambulance for staff and planned with leading Colombo hospitals to use their ambulances whenever and at whatever time required. We have also made a special arrangement with Nawaloka Hospital, who allocated 10 rooms especially for our employees. Similar arrangements were made with other Colombo hospitals, such as Asiri and Lanka Hospital, and facilities were made available even in the most rural areas. The whole scheme was subsidised by the staff medical scheme which bore all hospital charges.

To ease the burdens of quarantine, essential food items were sent to those who were quarantined. When Sri Lanka was experiencing an oxygen shortage in August and September 2021, the Bank purchased several oxygen cylinders and made them available in the capital and other regional areas. All these measures had the effect of making our employees feel special, protected, and cared for. Our efforts were recognized by the Asian Development Bank (ADB), who awarded People's Bank the "Most Responsive Bank against COVID-19" at the prestigious ADB Trade and Supply Finance Programme (TSCFP Awards) in 2021.

### EXPENSES INCURRED IN RELATION TO HEALTH AND SAFETY IN 2021

Health and safety expenses	LKR Mn.
Medical expenses	2,045.9
Fire and safety	117.6
COVID-19 safety protocols	26.7
Total	2,190.2

### **EMPLOYEE SATISFACTION**

### Staff engagement survey

We conduct an employee engagement survey annually to assess the progress of our engagement activities and gauge the motivation of our employees and their willingness to perform their tasks and help realize the Bank's strategic objectives. 6 ABOUT PEOPLE'S BANK

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### Staff engagement survey participants - 2021

Designation	Male	Female	Total
Deputy General Manager	1	1	2
Assistant General Manager	2	1	3
Chief Manager	9	15	24
Senior Manager	8	3	11
Manager	20	25	45
Deputy Manager	45	62	107
Assistant Manager	38	33	71
Staff Assistant	18	29	47
Office Assistant and below	30	6	36
Secretary and allied grade	1	33	34
Total	172	208	380

and work to their satisfaction. To enhance the physical fitness of our employees we offer yoga exercises and a fully equipped gymnasium. The state-of-the-art library at the Head Office provides opportunities for our employees to expand their knowledge. We also encourage staff members to obtain higher qualifications by reimbursing exam fees on successful completion of an MBA and professional subscriptions. Opportunities are provided for employees to participate in staff engagement activities organised through the Bank's Sports Club, Art Club, and other such organisations.

### **Succession planning**

We are in a continuous drive to

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345 SUPPLEMENTARY REPORTS develop the next generation of leaders within the organisational context. 02nd Batch of the Management Development Programme is about to commence in this year for another 50 selected Branch Managers.

An Executive Development programme has been scheduled with another specialized institution, targeting Asst. General Managers and Chief Managers to equip them with the Managerial and Conceptual skills for their future Advancements.

**Remuneration and Benefits** 

male and female employees and

To keep employees engaged and

motivated, we offer performance-

and non-monetary benefits. Our

employees are eligible for gratuity,

Employees' Provident Fund (EPF),

and the Employees' Trust Fund (ETF)

payments in line with the relevant laws

based rewards and other monetary

maintain an impartial remuneration

structure, offering our employees fair,

competitive, and attractive packages.

We adopt an equal pay policy towards



Based on employment category, all permanent employees are entitled to a range of benefits. The contract and trainee employees are not entitled to certain benefits. The benefits given to permanent employees include annual bonuses, travelling allowances to certain grades, holiday bungalows, staff loans, medical benefits, death gratuity, personal accident insurance scheme, disability and invalidity cover, maternity leave, and retirement benefits. All female employees are given maternity leave in line with the provisions in the Shop and Office Employees Act.

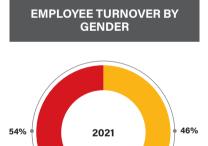
# Promoting Employee wellbeing and staff engagement

Managing stress at work is essential to enable employees to remain healthy. It is the key to mitigating staff absences and the potential loss of income. To reduce this factor, we have put measures in place to promote a healthy work culture so that employees can lead healthy lifestyles

### GRI 401-1

Male

### **EMPLOYEE TURNOVER**



Female

### Employee turnover by age group and gender - 2021

Age category	Male	Female	Total
>56	51	45	96
>56 46-55	7	5	12
36-45 26-35	3	10	13
26-35	2	14	16
18-25	-	_	-
Total	63	74	137

### Employee turnover by age group gender and employment category - 2021

Category	18-25 years		26-35 year		36-45 years		46-55 years		56 years and above	
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female
Corporate Management	-	_	-	_	-	_	-	_	1	_
Executive Management	-	_	-	_	_	-	1	_	2	2
Officers (3-III -Grade I)	-	_	_	5	2	7	1	3	24	34
Staff Assistant Grade	-	_	2	8	1	2	2	_	1	_
Other categories	-	_	-	_	-	1	3	2	22	9
Management Trainees	-	_	-	_	-	-	-	_	-	_
Customer Service Assistants	-	-	-	-	-	-	-	-	-	-
Other Contracted Employees	-	-	-	1	-	_	-	-	1	_
Total	-	-	2	14	3	10	7	5	51	45

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### Employee turnover by region and gender

Region	Male	Female	Total	Male %	Female %
Ampara	1	-	1	0.7	-
Anuradhapura	3	2	5	2.2	1.5
Badulla	1	1	2	0.7	0.7
Batticaloa	1	1	2	0.7	0.7
Colombo	2	10	12	1.5	7.3
Galle	4	_	4	2.9	_
Gampaha	2	6	8	1.5	4.4
Hambantota	1	2	3	0.7	1.5
Jaffna	2	1	3	1.5	0.7
Kalutara	2	2	4	1.5	1.5
Kandy	3	9	12	2.2	6.6
Kegalle	1	_	1	0.7	-
Kurunegala	1	4	5	0.7	2.9
Matale	-	3	3	_	2.2
Matara	3	4	7	2.2	2.9
Monaragala	1	_	1	0.7	-
Nuwara Eliya	-	_	_	_	_
Polonnaruwa	-	-	-	-	-
Puttalam	5	_	5	3.6	_
Rathnapura	-	2	2	_	1.5
Wanni	1	_	1	0.7	-
Trincomalee	1	_	1	0.7	-
Head Office	28	27	55	20.4	19.7
Total	63	74	137	46.0	54.0

GRI 402-1

**EMPLOYEE COMMUNICATION,** 

**ETHICS AND INTEGRITY** 

**Employee Communication** 

We have several channels which

promote two-way communication,

where the Bank engages with staff

them whilst staff have the ability to provide feedback and engage in positive dialogue. These channels

on matters that may affect or interest

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offer both formal and informal means of communication to ensure that interactions within the Bank remain meaningful. In addition to this, team briefings and employee forums provide staff with the opportunity to contribute their thoughts on key developments and business performance of the Bank.

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Channel of communication	Content	Frequency
CEO/GMs core brief meeting	Each branch manager and head of the departments communicates the message of the CEO/GM to his/her team which includes, the Bank's performance, branch/employee achievements and other important events	Monthly
Corporate Management meetings	The members of the Corporate Management discuss strategic actions and operational issues of the Bank	Monthly
Regional Managers conference	The topics discussed include business progress, recoveries, employee grievances, transfers, business target achievement, and information with regard to various circular instructions	Monthly
Intranet		As and when required
"Pulse" magazine	Newsletter that communicates the significant events, achievements, and performance of the Bank to every branch, regional office, and department of the Bank	Quarterly

GRI 402-5

## MINIMUM NOTICE PERIOD FOR OPERATIONAL CHANGES

We provide employees with adequate notice of any operational changes and their possible effects. This helps to reduce any adverse impacts on staff morale which may occur. The minimum notice periods to operational changes are:

Operational change	Notice period		
Transfers	2 weeks		
Resignations	1 month		
Retirements	3 months		
Terminations	1 - 3 months		

#### **GRIEVANCE HANDLING**

We have in place a Board approved mechanism to handle the grievances which can arise during an employee's working career. There is a course of action in place for employees to forward complaints and ensure they are treated fairly, reasonably, and in a timely manner. A mechanism of redress is available for employee concerns/grievances by presenting them to the CEO/General Manager. The CEO/General Manager redresses the grievance/concern based on the outcome of the review provided by the committee consisting of members from Corporate Management. During 2021, corrective actions were taken for a total of 17 incidents presented.

GRI 102-41

#### **COLLECTIVE BARGAINING**

The Bank has formal collective bargaining. In November 2021, we were able to sign our collective agreement for a 21 - 24-month year with the Union. This is a major achievement which bodes well for the Bank and its employees.

Number of Employees	
5,739	
268	
46	
174	
29	
1,101	
7,357	
	Employees 5,739 268 46 174 29 1,101

#### GRI 102-16, 102-17, 102-26, 205-2, 205-3

#### **ANTI-CORRUPTION**

We nurture a stringent anti-corruption culture within the Bank. The Internal Audit Department, Investigations and Inquiries Department and the Risk Management Unit facilitate this by training all employees on how to prevent corruption and fraudulent behaviour. We have a Board approved anti-corruption policy which is communicated to all employees within the Bank. We take a zero-tolerance approach to bribery and corruption and enforce strict disciplinary action in the event of a breach. During the year, 2,730 employees were given 8,167 hours of training on anti-corruption. 6 ABOUT PEOPLE'S BANK

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	Number	%
Total number and percentage of Governance body members that the organisation's anti-corruption policies and procedures have been communicated to	All	100s
Total number and percentage of employees that the organisation's anti-corruption policies and procedures have been communicated to	All	100
Total number and percentage of employees that have received training on anti-corruption	2,730	36
Total number and nature of confirmed new incidents of corruption for the year	70	N/A
Total number of confirmed incidents in which employees were dismissed or disciplined for corruption	89	N/A

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The following policies have been established to support all staff to practice the highest levels of integrity and conduct when engaging in business for the Bank:

Code of Corporate Governance -

Containing the values and conduct required by the Bank, the Code of Corporate Governance sets the tone for all employees. Its focus on ethical behaviour and integrity not only sets the tone for employees, but also helps build an environment of trust, transparency, and accountability that will lead to long-term investment, financial stability, and business integrity for the Bank.

- Code of Conduct for employees -This links the Bank's mission, values, and principles with standards of professional conduct, as all employees are required to sign this document at the start of their employment with the Bank.
- Disciplinary Code This document is formal in nature and outlines the Bank's definition of misconduct whilst setting out the formal disciplinary procedure that will be applicable in such a circumstance. The idea is to set out a progressive workplace that deftly deals with misconduct issues, thereby retaining its integrity.

- Whistleblower Policy The whistleblower policy is yet another measure in the Bank's stance against misconduct and corruption and reflects the Bank's zerotolerance policy. A Bank appointed Director reviews such complaints whilst guaranteeing anonymity to safeguard the employee. The following issues can be reported directly to the immediate supervisor or the Board Audit Committee.
- i. Breach of the Disciplinary Code
- ii. Failure to comply with legal/ regulatory obligation
- iii. Miscarriage of Justice
- iv. Financial malpractices

#### **FUTURE OUTLOOK**

As operations gradually return to normal in the post-COVID-19 era, we will recommence our initiatives and programmes with a focus on management and leadership development. We will also draw on the expertise of an HR consultant to develop and improve our HR functions further. We also expect that the implementation of our new HRM system will enhance and strengthen our interaction and relationship with all our employees, making People's Bank a better and happier workplace.





## SOCIAL AND RELATIONSHIP CAPITAL

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"Our long-standing relationships with all our stakeholders, including in particular our customers, is the key source of our strength and success.

These have stood the test of time and helped the Bank navigate through difficult circumstances. These relationships form the basis of our future strategic direction and decision making process affording us the social and legal license to operate as the exemplary, socially responsible Bank of the People, This section outlines our efforts in strengthening and sustaining our affiliations with our customers, business partners, investors and communities"

### **CUSTOMER CAPITAL**

#### **OUR APPROACH**

People's Bank has always imbued a customer-centric approach across all our banking operations, a long-standing strategy and tradition that has garnered us close to 14.5 million customers to date -more than half the population of Sri Lanka. By putting the customer first, we have powered evolution and innovation across our products, processes and service offerings, to meet the demand of rapidly changing customer lifestyles and emerging realities. Our farsighted investments in technology infrastructure and digital adoption to elevate customer relationships and service excellence afforded us and our stakeholders the benefit of enjoying digital dividends during the year under review, where an accelerated migration to digital was witnessed across the Banking sector.

#### **KEY HIGHLIGHTS IO**

- Close to 14.5 million customers across the nation
- Over 500,000 new customers onboard
- 2,326 customer touchpoints

#### **MATERIAL THEMES**

- Customer experience
- **Operational efficiency**
- **Digital leadership**
- Compliance

- Responsible lending
- Customer access
- Customer health and safety
- Targeted products and solutions

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#### **O** CHALLENGES

- Enabling on boarding for new customers through digital channels
- Continuously introducing innovative digital solutions to remain ahead of the growing competition of digital banking products and services being introduced to the market

#### **OUR IMPACT**



#### NO POVERTY

Financial empowerment of all citizens and their rights to economic resources and financial services



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**VALUE CREATED** 

**CAPITAL LINKAGES** 

Farsighted investment in

digitalisation, training and

development, and process

FINANCIAL CAPITAL

improvement to enhance customer experience creates dividends to

positively impact financial capital

Enhanced customer experience

portfolios, contributing towards

increased financial capital

increases new customers and expands existing customer

#### REDUCED INEQUALITIES

LKR 86.8 Bn. loans were disbursed via digital channels

73.5% of rural customers have migrated to digital retail channels

Promoting and facilitating social and economic inclusion of all customers

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- Customers using digital channels contribute to a paperless banking ecosystem, and reduced carbon footprint
  - Constructing green buildings to serve customers contributes to a sustainable, green banking ecosystem



 Investment in digitalisation and processes helps to deliver an exceptional customer experience



INTELLECTUAL CAPITAL

- Innovation helps to launch industryleading banking solutions to fulfil customer needs
- Strong governance and business ethics helps to build customer trust



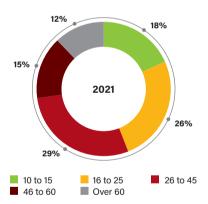
HUMAN CAPITAL

- A dedicated team of employees delivers an exceptional customer experience
- Training in customer relationship management helps to enhance customer service levels

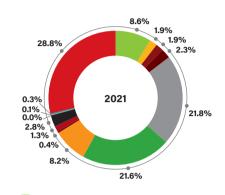
#### **CUSTOMER PROFILE**

With an extensive island-wide branch network and a rapidly expanding digital ecosystem, our customer base reached up to 14.5 million during the year under review. Spread across the island with 74.4% of the base living outside the Western Province, we are also exemplary in providing equitable access to finance with a slightly higher female customer base of 51.2%. The steady increase in customer base over the six decades is a testament to the strong customer trust and loyalty towards the Bank. During the financial year 2021, close to 510,000 new customers were added to our customer base.

#### **CUSTOMER AGE PROFILE**

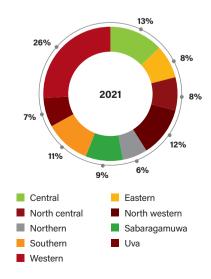


#### CUSTOMER INDUSTRY PROFILE

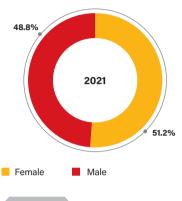


- Agriculture, forestry and fishing
- Manufacturing
- Tourism
- Transportation and storage
- Construction
- Infrastructure development
- Wholesale and retail trade
- Information technology and communication services
- Financial services
- Professional, scientific and technical activities
- Arts, entertainment and recreation
   Education
- Education
- Health care, social services and support services
- Others

#### CUSTOMER GEOGRAPHICAL DISPERSION PROFILE



#### **CUSTOMER GENDER PROFILE**



GRI 102-2, 206-1

#### OUR PRODUCT AND SERVICE OFFERING

Our products and service offering remains inclusive and dynamic, enriched by our unique blend of experience, customer centricity and seamless integration of technological and digital advancements. They are priced in line with market trends and the country's monetary policy. We do not engage in anti-competitive, antitrust and monopoly practices. No fines or penalties were incurred during the reporting year.

In 2021, we continued to expand our extensive product portfolio with highly focused products to meet rapidly evolving customer expectations and financing requirements across targeted customer segments and demographics. 6 ABOUT PEOPLE'S BANK

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#### New Products Launched in 2021:

- "People's SPARK" Entrepreneurship Development Programme - for young graduates and NVQ Level 5 entrepreneurs
- AllB Working Capital Loan Scheme
- People's Home Loan for salary earners with an unparalleled 5-year grace period
- New Laptop Scheme for students enrolled for the 2019/2020 academic year at all State Universities, students of the Sri Lanka Technological Campus and students enrolled at Vocational Training Colleges and Technological Universities
- Short Term Loan Facility for salary earners in line with the Bank's YES promotional campaign 2021
- Personal Loan Facility for students of Medical Faculties at State Universities
- Gift Vouchers for every new born to open Isuru Udana accounts to mark the occasion of the Bank's 60th Anniversary
- **Ethera Wasana** New Savings Account to attract Rupee deposits from foreign currency earners who are working abroad.
- YES Saubagya An extension of the existing YES Savings Account, specially personalised for the salary remittance of 100,000 newly recruited school leavers under the Government's Saubhagyaye Dekma programme
- YES Skills An extension of the existing YES Savings Account, specially personalised as the official savings account for Vocational Training Students in collaboration with the Ministry of Skills Development and Vocational Training

- YES Uni An extension of the existing YES Savings Account, specially personalised as the official savings account for University students
- Life Verification Certificate in collaboration with the Department of Pensions following a formalized MoU, People's Bank deployed 200 life verification machines across our branch network to produce Life Verification Certificates for pensioners to receive timely payouts
- New Branded Debit Card and Certificate of Deposit for Vanitha Wasana

**Promoting Self-Employment** in the Agri-Sector, Handicrafts, Batik, Brass, Gold, etc, the Bank offered a number of new loan schemes in 2021:

- Diri Shakthi Loan Scheme
- People's Thurunu Shakthi Loan Scheme
- People's Divimaga Loan Scheme

Furthermore, the Bank aligned with the Government's focused efforts on elevating the local agricultural sector following the COVID-19 pandemic and its resulting domestic demand for agri-products, and launched several loan schemes to address the various challenges faced by the industry:

- Saraboomi Loan Scheme for organic fertilizer manufacturing in line with the Government's Policy stance
- Domestic Agriculture
   Development (DAD) Pilot Loan
   Programme for value chain
   financing
- Credit Guarantee Scheme for Paddy Millers
- Bulk Loan under the Smallholder Agribusiness Partnership Programme (SAPP) - for Dairy, Turmeric and Cavendish

Development and Micro Finance Department empowers smallholder farmers and MSMEs in the agri sector during the year under review. This unit enabled People's Bank to support the implement several high impact initiatives including One Village - One Product; Dairy Villages in Wattegama and Keppetipola; Anthurium Village at Navalapitiya; Seafood Processing in Jaffna, Kithul Products in Ratnapura, Turmeric Farming in Poojapitiya and Mushroom Farming in Rambukkana.

In January 2021 Bank established Project Finance and Rehabilitation Unit to undertake sick business units and to rehabilitate. The Bank also formalised a number of agreements with third parties to strategically launch products for under served and previously unexplored customer segments, tying up with institutions such as the Co-operative Rural Bank Federation, the National Youth Council, the Small Entrepreneur Division and the Urban Settlement Development Authority to provide each targeted segment with financial guidance and assistance.

Additionally, the Bank renewed its Memorandum of Understanding (MoU) with the Government Medical Officers Association (GMOA) in 2021, while also formalizing new MoUs with the Institute of Chartered Accountants of Sri Lanka for a special laptop loan scheme for their students, and the New Inventors Commission to be the Official Bank for New Inventors among school children.

A pioneering MoU was signed with the University of Sri Jayawardenepura to issue branded debit cards that also alternatively function as student IDs at the University. The pilot run is currently being carried out successfully across the Faculties of Humanities and Technology with over 3,000 cards issued, and will be expanded across the entire university as a lucrative future customer segment of young

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professionals. The Bank also initiated a new tie-up Faculty of Medicine at the University of Sri Jayawardenepura to offer personal loan facilities for medical students, while also partnering with the Open University of Sri Lanka to offer students the Wisdom Loan Scheme.

With the latest additions during the year under review, our product portfolio now spans advances, deposits and multiple other products as shown below:

	Deposit Products i. Current Accounts ii. Savings • Isuru Udana • Sisu Udana • YES • Vanitha Vasana • Jana Jaya	<ul> <li>Aswenna</li> <li>Parinatha</li> <li>People's Relax</li> <li>Normal Savings</li> <li>Ethera Wasana</li> <li>iii. Fixed Deposits</li> <li>iv. Call Deposits</li> </ul>	<ul> <li>v. Foreign Currency Deposits</li> <li>Advances <ol> <li>Personal Loans</li> <li>Term Loans</li> <li>Housing Loans</li> <li>Pawning</li> </ol> </li> </ul>	Other i. Credit/Debit Cards ii. Gift Vouchers iii. Mobile Banking/ SMS Banking iv. Internet Banking v. Life verification certificate	
	<ul> <li>i. Current Accounts</li> <li>ii. Savings Accounts</li> <li>iii. Fixed Deposits</li> <li>iv. Overdrafts</li> <li>v. Term Loans</li> </ul>	vi. SME Loans vii. Development and Microfinance Loans viii. Trade Finance			ABOU PEOPLE'S BANK
WHOLESALE BANKING	<ul><li>i. Current Accounts</li><li>ii. Savings Accounts</li><li>iii. Fixed Deposits</li><li>iv. Overdrafts</li><li>v. Term Loans</li></ul>	vi. Trade Finance • Import/Export Financing • Shipping and Bank	Guarantees • Facilities for International Trade Payments (Letters	of Credit, Acceptances)	14 HIGHLIGHTS SUPPORTING OUP
TREASURY AND INVESTMENT BANKING	<ul> <li>Money Market Activities</li> <li>Trading in Government Securities</li> </ul>	<ul> <li>iii. Repurchase Transactions on Government Securities</li> <li>iv. Foreign Exchange Transactions</li> </ul>	v. Derivative Transactions (Forward Exchange Contracts, FX Swaps)	vi. Investment Banking Debt Structuring, Advisory Services, Trustee Services	STAKEHOLDERS REFLECTIONS FROM THE TOF LEADERSHIF
INTERNATIONAL OPERATIONS	<ul> <li>i. Trade Services</li> <li>ii. Overseas Customer Services</li> <li>iii. Foreign Currency Remittances</li> </ul>	<ul><li>iv. Foreign Currency Deposits</li><li>v. International Payment and Settlement Services</li></ul>			43 DRIVING VALUE CREATION 7 OUR IMPACT

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345 SUPPLEMENTARY REPORTS A number of new service offerings were also introduced during the year under review, including the introduction of an automated cheque deposit kiosk as part of the Bank's 60th anniversary celebration, providing customers the capability of depositing cheques around the clock with no requirement for staff intervention. Bank Statements were enhanced and made more secure and cost effective.

In yet another industry first, People's Bank introduced Western Union Call and Deposit Service, where customers with People's Bank accounts can avail themselves the facility via a phone call or message through WhatsApp or Viber at their convenience.

#### CUSTOMER EXPERIENCE MANAGEMENT

Delivering an unrivalled and exceptional customer experience is at the heart of everything we do. By understanding our customers, we map integrated solutions to address their diverse financial needs and ensure their experience is personal, relevant, instant and seamless.

Our continued digital transformation in 2021 enabled us to meet our customers' evolving needs effectively and efficiently, ensuring our services are relevant and future ready, with quick turnaround times. Our longterm success is based on customer satisfaction and loyalty, a sentiment that was further highlighted by our 15th consecutive win at the SLIM Nielsen People's Awards where the Bank was voted by the Sri Lankan public as the People's Banking Service Provider of the Year.

To further enhance our customer experience and strengthen our relationships, the Bank introduced several critical customer-centric reports to be run daily, obtaining information on customer birthdays 15 days prior to decide on a suitable birthday greeting or gift for each customer.

A number of surveys were also carried out by the Bank in 2021; a Mystery Customer Survey enabled us to identify and take corrective actions to improve service levels across select branches, while a select demographic survey of 20-60 year olds by a Marketing Research Agency helped the Bank gain valuable insight into the banking and financing requirements of the next generation of customers.

GRI 471-1, 417-2, 417-3

#### PRODUCT AND SERVICE LABELLING AND MARKETING COMMUNICATIONS

We respect customers' right to have fair and accurate information in order to make informed financial decisions, and disseminate clear, accurate, timely and relevant information about our products and services. The Bank's Customer Charter has been formulated in conformance to the requirements of the Central Bank of Sri Lanka (CBSL). We deliver all applicable terms and conditions pertaining to our products and services in a simple, easy to comprehend manner.

The People's Bank website provides information pertaining to interest rates on deposits and advances, exchange rates, and other applicable charges. This information is revised daily. Product and service brochures are printed in all three languages (Sinhala, Tamil, and English) with relevant information, terms and conditions. These are made available at all our branch outlets. In addition, customers can obtain necessary information by connecting with our dedicated 24-hour Call Centre. Our marketing communications are conducted in all three languages. We ensure all marketing communications are conducted based on principles of ethical and responsible advertising according to Bank's branding guidelines. Prior to publication, all marketing communications are subject to strict scrutiny and a multilevel approval process, to ensure no misleading of the public takes place.

In 2021, we continued to educate the public further on the benefits and advantages of our new products and services via television, radio, newspapers and social media. All staff members are also continuously and thoroughly made aware of the new products and services in order to ensure clear and concise communication with customers.

During the year under review, there were no incidents of non-compliance pertaining to product and service labelling, marketing communications, or any voluntary codes or other guidelines.

#### **GEOGRAPHICAL PRESENCE**

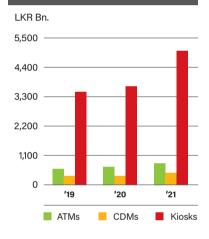
With a total of 742 branches, 268 selfbanking units (SBUs), 797 ATMs, and 10 Mobile ATM Units spread across the island, our branch network enables us to serve all Sri Lankans across urban and rural geographies with equitable access to finance and financial services. Financial inclusion is one of our material themes and 23.98% of our lending customers are from outside the Western Province, with 22.47% of disbursements during the year were made to these customers.

The performance of our branches is monitored by the Channel Management Department based on KPIs. The best performing branches are rewarded for their performance annually. The effectiveness and efficiency of internal controls and risk management mechanism of each branch is monitored by the Bank's Internal Audit Department.

Please refer manufactured capital on page 81 for the geographical presence of customer touch points.

VALUE OF TRANSACTIONS

## SUMMARY OF VALUE OF TRANSACTIONS





#### **INCLUSIVE BANKING**

Our commitment to inclusive finance remains stronger, as we continued to expand our services to under served customer segments; We were one of the first financial institutions to have a presence in the Northern and Eastern Provinces over 58 years ago. To date, we ensure our staff serving in these regions are well conversant in all three languages, whilst also conducting our marketing communications in all three languages to provide an inclusive service. A number of 208 branches/ Service Centres and 104 SBU/ATMs across Sri Lanka provide convenient access and services to differentlyabled customers.

Financial inclusion of women and minors remained prominently positioned during the year under review, with heavy focus on financial support and encouragement for female entrepreneurs. Additionally, we prioritised our services towards senior citizens and pensioners during the year under review, empowering them with easier access to banking services. In order to improve financial inclusivity, our digital services provides a six month grace period for customers on charges.

#### **MULTICHANNEL BANKING**

Our growing digital ecosystem empowers customers through solutions to all of their financial and finance-related needs. For the year under review, People's Bank utilised a multi-channel digital approach with mobile banking, internet banking, Facebook, Viber, Instagram, and WhatsApp, We have continued to improve how customers manage their money, offering increased convenience, financial insights and empowerment through digital banking. For the year under review, over LKR 688.2 Bn. worth transactions were carried out via our digital channels, with majority of our total customer base now have migrated to digital platforms.

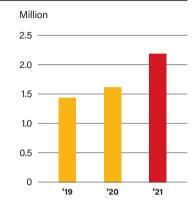
More than 1 million Mobile and internet banking customers

Close to 300,000 Facebook fan base

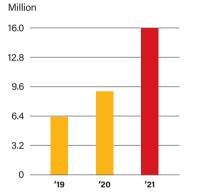
**429** average Facebook inquiries every month

Average number of visitors to People's Web 99,508 monthly

#### NUMBER OF CUSTOMERS -MOBILE AND INTERNET BANKING



#### NUMBER OF FINANCIAL TRANSACTIONS - MOBILE AND INTERNET BANKING



VALUE OF FINANCIAL

TRANSACTIONS - MOBILE AND

**INTERNET BANKING** 

LKR Bn.

650

520

390

260

130

0

19

'20

'21

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#### **OUR CALL CENTRE**

Coinciding with our increasing presence online is our improved engagement with customers through our dedicated 24\*7 Call Centre. We made specialised resources, information and content available in all three languages to address customer queries and create awareness on not only Banking products and services but also on health and safety regulations.

#### **CUSTOMER CAPACITY DEVELOPMENT**

Aside from the readily available information on Banking products and services from multiple print, media and digital content, we strive to empower our customers through structured customer educational programmes and customer engagement initiatives. During the year under review, a number of programmes were conducted to drive our mandate of digitally equipping our customers and bridging both the social and digital divide.

Customer education programmes conducted in 2021:

Programme/	Objective/description	Region/	Number of
initiative		district	participants
Health Awareness Programme	Health awareness programme for female staff members	Colombo	300

#### **CUSTOMER GRIEVANCES**

A structured customer complaint and grievance procedure is in place to resolve customer complaints fairly, effectively, and speedily. This is communicated to all our customers via our branches and our corporate website. A customer can elevate the grievance to the Financial Ombudsman in the event there is dissatisfaction with our grievance resolution process. The contact details of the Financial Ombudsman are displayed at every branch.

Through our 24-hour customer service hotline and dedicated Customer Complaint Handling Unit we ensure all grievances are recorded and responded to within a specific time period. The relevant regional manager is responsible for investigating and responding to the grievances falling under each specific region. Any recurring complaints and grievances

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345 SUPPLEMENTARY REPORTS relating to employees are directed to the Bank's Internal Investigations and Inquiries Department for review and action. Employees are kept informed about customer complaints at the monthly branch managers' conferences and corrective action is recommended to avert recurrence.

Complaints pertaining to breakdown of ATMs are monitored by the Central ATM Control Department. A robust mechanism has been instituted to ensure every breakdown is reported to the relevant branch and prompt action is taken within a reasonable time. This has resulted in a significant decline in the number of ATM breakdowns. Our ATM uptime has been on average 99.64% in 2021.

A total of 2,845 staff members elevated their product knowledge to minimise customer complaints by participating in four training sessions during the year under review.

#### Details of Customer Complaints Received in 2021

Details	Number
Number of customer complaints received	1,954
Number of customer complaints resolved	1,829
Pending complaints	115
Pending investigations	9
Pending legal cases	1
In progress	125

#### GRI 416-1, 416-2

#### CUSTOMER HEALTH AND SAFETY

Customer health and safety is a material aspect and we have taken utmost care to design our branches and all contact points to eliminate any adverse impacts to the health and safety of our customers. To safeguard our branch premises, all buildings have fire extinguishers, fire exits, fire sirens and are protected by armed and non-armed security guards.

Several health and safety protocols were implemented according to Government guidelines at all our branches, SBUs, and other customer touchpoints to ensure the safety and well-being of customers following the outbreak of the COVID-19 pandemic.

#### FRAUD PREVENTION

A dual control mechanism has been implemented to prevent fraud, by ensuring every transaction is checked and authorised by at least two independent managers. Every branch is subject to a strict audit process by their respective in-house audit department, the Bank's internal audit department, and the annual external and Central Bank audit.

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#### GRI 418-1

#### **CUSTOMER PRIVACY**

Stringent measures have been implemented to protect customer privacy and maintain a high standard of confidentiality across People's Bank. We continue to strengthen our IT and cyber security framework to ensure confidential customer data is safeguarded. We have several controls in place including regular IT vulnerability assessments, network upgrades, IT audits by third parties and ongoing employee training on IT security aspects. During the year under review, there were no incidents of non-compliance reported due to breaching of customer privacy.

## SALE OF BANNED OR DISPUTED PRODUCTS

In strict compliance to the CBSL Customer Charter, we do not sell or market products or services which are banned in the market or subject to stakeholder or public debate. We do not finance any illegal project, which is documented as illegal in our credit policy. There were no incidents of noncompliance with the sale of banned or disputed products.

#### **FUTURE OUTLOOK**

People's Bank will continue to build Customer Capital by strengthening customer relationships; enhancing customer experiences, elevating customer service excellence, and driving an inclusive, customer-centric work culture across the Bank. We will also leverage our evolving and growing suite of products, solutions and digital capabilities to offer a compelling value proposition to customers. We will continue to enhance the customer digital experience and drive efficiencies by simplifying and streamlining operations, so that they are provided with ample opportunities to plan and achieve financial independence while contributing to developing the country's economy.

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"The products and services that allow us to operate and execute our strategy are provided by our business partners, who are considered essential part of our service delivery. These relationships are key to our value creation process and hold an important place in the banking mechanism"

#### **BUSINESS PARTNER CAPITAL**

GRI 204-1

#### **OUR APPROACH**

Our key approach to business partner capital is to have a responsible and transparent purchasing policy consistent with our business ethics, whilst also viewing the supplier development process as proactive and collaborative. Our sustainable supply chain is maintained through fair, equitable tender processes and we practice transparency and efficiency in contract management. Through our rigorous adherence to all industry regulations, transparent operating procedures, ethical business practices, and the discharging of our debt obligations in a timely manner, we continue to create shared value. By collaborating with over 378 business partners, we created value of an estimated LKR 12.3 Bn. during 2021.

#### KEY HIGHLIGHTS

- 258 Suppliers
- 258 suppliers from local communities
- Over 95% of the value created for suppliers of local origin
- Relationships with 42 correspondent banks and 78 Vostro agents

#### MATERIAL THEMES

- Operational efficiency
- Supplier value creation

#### O CHALLENGES

- Disruptions to supply continuity where suppliers were materially impacted by COVID-19
- Postponing the opening of tenders and adopting an online tender process due to safety regulations
- Government's import restriction caused delays in procurement of certain imported supplies

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#### **OUR IMPACT** $\mathbf{O}$



#### **GENDER EQUALITY**

Empower women to effectively participate in leadership at all levels of decision-making



#### DECENT WORK AND ECONOMIC GROWTH

Enable people to have quality jobs that stimulate the economy without causing harm to the environment



#### SUSTAINABLE CITIES AND COMMUNITIES

Operate sustainable supply chains that engage all from producer to final consumer



#### CLIMATE ACTION

Promote responsible procurement and environmentally friendly practices in suppliers



#### PARTNERSHIPS FOR THE GOALS

Collaborate with diverse business partners to create shared value for our stakeholders

#### **VALUE CREATED** O

- LKR 12.3 Bn. paid to suppliers
- LKR 11.7 Bn. paid to local suppliers

#### **CAPITAL LINKAGES**



FINANCIAL CAPITAL

Efficient supply chain management improves productivity and derives cost savings



- Encouraging suppliers to adopt sustainable practices to improve energy use helps minimise environmental impact
- Subjecting all suppliers to a stringent screening process promotes environmental and social sustainability
- Ensuring that goods and services procured by the Bank are made, delivered, and disposed of in a socially and environmentally responsible way enhances natural capital



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Investment in digitalisation and improvement in procurement processes increase manufactured capital



- INTELLECTUAL CAPITAL
- COVID-19 induced digital tender processes improve efficiency
- Ethical business practices help build strong business partner relationships



• Training in supply chain management helps to enhance business partner capital

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Business growth partners	Correspondent banks		
	Vostro agents		
	Franchise partners		
	State institutions		
Suppliers	Utility service providers		
	Materials suppliers		
	Fixed assets suppliers		
	Travel and transport		
Maintenance partners	Software suppliers		
	Waste management		
	Communication		
	Debt collection agencies		
	Human resource providers		
Others	Contractors		
	Premises providers		

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#### 2017 2018 2017 2018 2017 2018 2017 383 662 46 43 72 73 11.2 2020 2019 2020 2019 2020 2019 2019 242 242 42 42 71 12.2 71 2021 2021 2021 2021 258 42 78 12.3

Number of

correspondent banks

GRI 102-9, 102-10

Number of registered

suppliers

#### SUPPLY CHAIN MANAGEMENT

At People's Bank we view supply chain management as a two-pronged approach. On one hand, we wish to maintain the concept of "value for money" in our supply chain process and as such, we maximise economy and efficiency in all procurements to achieve the least cost whilst uncompromising quality. Simultaneously, we also wish to maintain strong supplier relationships that will ensure timely deliveries of products and services, especially when deemed urgent. As such, for People's Bank, successful supply chain management is both efficient procurement and effective supplier relationships.

#### **Procurement policy**

Number of Vostro

agents

• The procurement policy at the Bank follows the Government Procurement Manual and is designed in line with Bank responsibilities and interests whilst also sustaining a mutually ethical vender relationship

Payments to suppliers

LKR Bn.

2018

12.8

2020

11.1

- It is imperative that procurement is a consistent and stable function that maintains the continuous supply of goods and services necessary to support the services, activities, and sales efforts of the Bank
- Procurement policies are adapted and changed to minimise procurement times and avoid bottlenecks

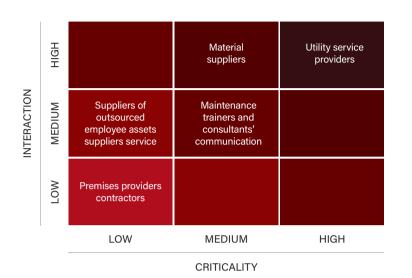
- All technical specifications are • carefully evaluated by the TEC committees before procuring items
- The TEC committees prepare budgets (CAPEX and OPEX), procurement plans, and action plans for all activities, dividing responsibilities among staff members according to subject knowledge and organisational structure

#### Supplier relationship management

- Supplier relationship at the Bank is a collaborative effort where both parties ensure quality and compliance whilst sharing product and service responsibilities
- New suppliers register every year through a formal Board approved tender procedure which is followed by a stringent screening process
- The Bank calls global tenders for high leverage and critical itemssuch as DI cards and IT equipmentand maintains global partnerships with selected suppliers
- Suppliers are screened for environmental and social impacts to ensure that Central Environmental Authority (CEA) regulations are met, and labour is legally sourced (no child labour/ forced labour)
- COVID-19 related restrictions have resulted in an online tender process outlined below:

Tenders are called for through a dedicated email while tenders are opened through Zoom to ensure transparency. Adhering to the mandatory requirement of the Finance Ministry, the Bank commenced registering our suppliers on the **Electronic Government Procurement** (e-GP) system. This system aims to achieve greater performance in terms of efficiency, transparency, competition, fairness, and value for money.

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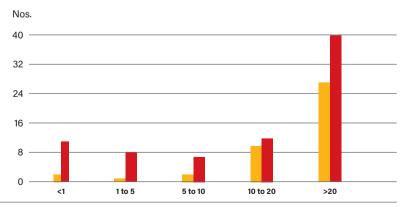


#### **BUSINESS PARTNER RELATIONSHIPS**

We are proud of our solid, mutually beneficial relationships with 42 correspondent banks and 78 vostro agents. Most of these relationships span over 24 years of mutual trust.

Business partners		Length of	f relations	hip (Year	s)
	<1	1-5	5-10	10-20	>20
Number of correspondent banks	2	1	2	10	27
Number of Vostro agents (Banks/ Exchange companies)	11	8	7	12	40

LENGTH OF RELATIONSHIP (YEARS)



Number of correspondent banks (Banks/Exchange companies)

#### GRI 102-13

#### MEMBERSHIP IN INDUSTRY ASSOCIATIONS

Banking is an industry that has membership across several associated businesses as these ties enable us to keep abreast of local and international best practices which affect the banking industry. Common membership also facilitates better industry standards, networking, and unity. People's Bank holds membership in the following organisations:

- Institute of Bankers of Sri Lanka
- The Ceylon Chamber of Commerce
- Sri Lanka Bankers Association (Guarantee) Ltd.
- The Association of Banking Sector Risk Professionals – Sri Lanka
- Chartered Institute of Personal Management - Sri Lanka
- Asia Pacific Rural and Agriculture Credit Association
- The Association of Compliance Officers of the Bank, Sri Lanka
- The Financial Ombudsman Sri Lanka (Guarantee) Ltd.
- Clearing Association of Bankers
- Employers' Federation of Sri Lanka
- Association of Primary Dealers

#### GRI 308

## SUPPLIER ENVIRONMENTAL ASSESSMENT

The Bank only works with suppliers, authorised dealers, manufacturers, and contractors who comply with environmental rules and regulations. Laws such as the National Environment Act and the Bank's own environmental sustainability policy pose a moral and ethical bar when screening potential suppliers. 14 HIGHLIGHTS

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Number of vostro agents

#### **CHILD LABOUR**

GRI 408

As a state-bank, we are keenly aware of our social responsibility, especially to the younger generations. We take violations of child rights very seriously and stringently screen all suppliers, authorised dealers, manufacturers, and contractors for child labour violations. It is a must that all suppliers comply with the Sri Lankan laws and regulations related to child labour.

#### ETHICAL PRACTICES

Our ethical practices in business capital management are in line with Government regulations and in compliance with our own procurement manual:

- Transparent tender procedures are followed for all procurements
- Environmental and social concerns are embedded in our procurement process through the adoption of a stringent supplier screening mechanism
- Our suppliers, contractors, and consultants are expected to maintain highest standards of ethics
- All information pertaining to our suppliers are treated with utmost confidentiality
- We add value by providing feedback, ensuring highest standards of quality are met, and through timely payments

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#### **FUTURE OUTLOOK**

Our relationship with our business partners will continue to be collaborative and adhere to ethical business practices. We hope to enter more strategic partnerships that will enhance our supply chain management and increase savings. In terms of digitalisation, we wish to ensure that all our suppliers move onto the (e-GP) system, thereby increasing the transparency and fairness of our processes. Overall, we are committed to a mutually fulfilling relationship with our business partners.

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PEOPLE'S BAN

"Having long-established our position as one of Sri Lanka's leading financial institutions, People's Bank has been a key provider of both financial assistance and earnings to our Shareholder - the Government of Sri Lanka"

#### **INVESTOR CAPITAL**

#### **OUR APPROACH**

Maintaining a high level of integrity and transparency in our operations by effectively and regularly communicating a concise, relevant and balanced view of the Bank's operational results, financial position and cash flows helps boost investor confidence in People's Bank. Given our strong portfolio quality and growing asset base, we also maintain a strong capital adequacy position to be able to withstand stressed or unprecedented conditions as proven by our recovering numbers during the year under review following the COVID-19 pandemic. Holding our liquidity position healthy within liquidity risk appetite and continued investment in infrastructure, process re-engineering, people, and technology, helps deliver improved operational resilience.

#### KEY HIGHLIGHTS

Return on equity increased to 19.9%

#### MATERIAL THEMES

 All material topics listed from pages 55 to 60 in the Materiality section of this Report

#### **O** CHALLENGES

- The rapid adoption of new regulatory mandates issued by the Central Bank of Sri Lanka, and the effective and immediate communication to all shareholders of the Bank
- Low interest margins

#### OUR IMPACT



#### DECENT WORK AND ECONOMIC GROWTH

Strong and consistent financial performance of the Bank contributes to inclusive and sustainable economic growth, richer job opportunities and a stimulating work environment



#### PEACE, JUSTICE AND STRONG INSTITUTIONS

Strong governance, business ethics and prudent management decisions contribute towards sustaining a strong and resilient Bank that in turn remains more appealing to investors 6 ABOUT PEOPLE'S BANK

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#### VALUE CREATED

LKR 2,197 Mn. dividends paid to shareholders

#### CAPITAL LINKAGES



FINANCIAL CAPITAL

 Sustainable growth in revenue and profit through prudent management decisions and risk management increases investor capital



growth

Earnings per Share

(LKR)

2021

23,720

2017

2019

18,250

12,926



 Continued investments in digitalisation and automation contributes to a decreasing carbon footprint

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- INTELLECTUAL CAPITAL
- Industry leadership in digitalisation and innovation coupled with strong brand equity and tacit knowledge contributes towards increasing investor capital and vested interest



 Investment in ICT infrastructure, property, plant and machinery supports value creation that enhances investor capital and increases investor interest

**Return on Equity** 

(%)

2021

19.9

2018

20.3

2020

14.4

2017

26.6

2019

13.9

Return on Assets

(%)

2017

1.9

2019

1.1

2021

1.2

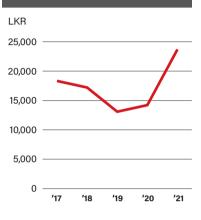
2018

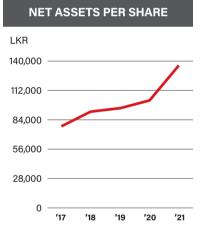
1.5

2020

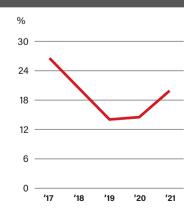
1.0

#### **EARNINGS PER SHARE**

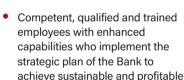




#### **RETURN ON EQUITY**







**INVESTOR CAPITAL STATISTICS** 

2018

2020

17,095

14,175

Net Assets per Share

(LKR)

94,964 101,984

2021

136,077

2018

2020

91,210

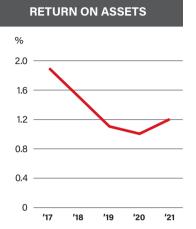
2017

2019

77,457

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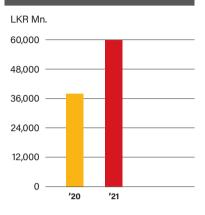
#### SHAREHOLDER PROFILE

Our principal shareholder is the Government of Sri Lanka holding a 92.27% stake, with the balance 7.73% shares held by Corporative Societies.

#### **ECONOMIC VALUE ADDED (EVA)**

We believe that real profitability for our shareholders occur when surplus value is created on their investments. People's Bank strives to deliver optimal value to our shareholders through the strategic utilisation of capital and higher profit generation. The EVA created in 2021 amounted to LKR 59.9 Bn.

#### ECONOMIC VALUE ADDED



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For the year ended December 31,	2021 LKR '000	2020 LKR '000	Change %
Invested Equity			
Shareholders' funds	136,077,096	101,983,598	33.4%
Add: Allowance for expected credit losses	101,277,028	87,886,600	15.2%
Total	237,354,124	189,870,198	25.0%
Earnings			
Profit after Taxation	23,720,143	14,174,943	67.3%
Add: Impairment charge	14,472,820	11,567,174	25.1%
Less: Loans written off	(187,681)	(412,843)	-54.5%
Total	38,005,282	25,329,274	50.0%
Cost of Equity (Based on 12 months weighted average Treasury Bill + 2% for risk premium)	10.2%	7.0%	
Cost of Average Equity	21,873,885	12,694,950	72.3%
Economic Value Added	59,879,167	38,024,224	57.5%

#### GRI 201-1

#### DIRECT ECONOMIC VALUE GENERATED AND DISTRIBUTION

DIVIDEND PAYMENT AND DIVIDEND POLICY

overall shareholder value through sustainable and prudent growth.

The Direct Economic Value Generated and Distributed indicates the wealth that we create for our stakeholders, and the subsequent allocation of our income that is retained for our growth. The table below shows the Bank's contribution to the Sri Lankan economy over the last five years.

For the year ended December 31,	Growth % 2021 vs 2020	2021 LKR '000	2020 LKR '000	2019 LKR '000	2018 LKR '000	2017 LKR '000
SOURCES OF INCOME						
Interest	9.8%	197,330,011	179,717,526	186,714,218	166,441,208	149,184,471
Exchange	-129.1%	(965,361)	3,311,844	800,416	6,016,099	2,119,499
Commission and Fees	23.0%	8,268,168	6,723,826	7,336,594	6,956,292	5,132,907
Capital Gain	-57.4%	143,459	336,495	329,071	162,923	125,763
Other	177.3%	2,473,543	892,017	4,548,686	1,707,356	4,272,751
Total	8.5%	207,249,820	190,981,708	199,728,985	181,283,878	160,835,391
UTILISATION OF INCOME						
To Depositors/borrowers as Interest	-3.3%	114,869,171	118,783,744	125,507,699	111,034,922	98,718,636
To Employees as Emoluments	15.4%	22,711,335	19,685,506	19,226,233	19,504,835	14,738,069
To Providers of Goods and services	10.3%	12,276,709	11,128,830	12,153,293	12,822,211	11,168,408
Net Impairment Loss on Financial Assets	25.1%	14,472,820	11,567,174	8,488,026	2,623,970	1,348,460
To the Government - Taxes, Special Levy and Dividend	13.0%	16,328,960	14,444,917	19,817,027	19,814,596	20,522,887
To the Community	55.9%	12,665	28,703	35,683	42,288	56,317
Retained for growth	73.2%	26,578,159	15,342,833	14,501,024	15,441,056	14,282,614
Total	8.5%	207,249,820	190,981,708	199,728,985	181,283,878	160,835,391

Note: Above figures have been derived from the Audited Financial Statements that were prepared based on the Sri Lanka Accounting Standards (SLFRS/LKAS).

We have structured our dividend pay-out to shareholders at a consistent frequency based on our dividend policy, which supports both shareholders' returns and the Bank's long-term business expansion. Dividend payment for 2021 amounted to

People's Bank will continue to sustain our investor confidence through consistent, effective communication, and nurture our long-standing investor relationships by generating increased profits, delivering attractive financial returns and by increasing

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LKR 2,197 Mn.

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"As a leading financial services provider with the widest reach and the largest customer base, People's Bank plays a significant role in society. A key duty of our leadership position is to promote the socioeconomic development across the country by investing in our communities and uplifting the lives and livelihoods of our customers. Aiding these communities to develop, seek better prospects, and to consistently help improve the quality of their life has always been an integral part of the Bank's mission"

### **COMMUNITY CAPITAL**

#### GRI 413-1

#### **OUR APPROACH**

"As a responsible state bank, the People's Bank is always mindful of its national obligation"- Mr Ranjith Kodituwakku, CEO/GM

The Bank values its position as a national institution and endeavours to give back to the community at every possible juncture. For us, community capital is not a mere obligation but a social investment that we celebrate, as it seeks to encourage growth by touching and transforming the lives of local people in communities throughout Sri Lanka.

Guided by the maxim of sustainability and empowerment, our CSR programmes have sought to enrich society and enhance quality of life through inclusive finance. A key policy line has been the promotion of financial literacy and business acumen which then equips people with the skills and capabilities needed to manage their finances, leading to financial stability and financial independence, thereby benefitting society as a whole. As such, we have been particularly focused on assisting and facilitating emerging sectors of society and disadvantaged groups.

Our strategies for uplifting and developing the community have focused on increasing access to education through investments in technology and expertise, stimulating economic growth by supporting small scale farmers and entrepreneurs, and investing in healthcare initiatives. Whilst seeking to build a foundation of prosperity through finance, education and health, we have also strived to further strengthen the structure of our very community through nourishing arts and culture, promoting community cohesion and cultivating a cultural identity.

#### 💽 KEY HIGHLIGHTS

LKR 12.7 Mn. invested in community development

#### MATERIAL THEMES

Socio-economic impacts

#### CHALLENGES

- COVID-19 continued to make it challenging for communities to access employment and finance
- Continued social distancing and health guidelines meant that staff could not volunteer at CSR activities

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#### **OUR IMPACT** $\mathbf{O}$



#### **NO POVERTY**

Reducing poverty through inclusive financing, education, and job opportunities

### **ZERO HUNGER**

Sustaining agricultural production through providing inclusive finance for small scale farmers



**(((** 

#### GOOD HEALTH AND WELL BEING

Strengthening health systems through funds targeting infrastructure development and safeguarding the health and well-being of communities through awareness campaigns



#### QUALITY EDUCATION

Supporting education through scholarships and funding



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#### PARTNERSHIPS FOR THE GOALS

Enabling tangible change through projects that partner with the communities around us

#### **VALUE CREATED** $\mathbf{O}$

Supported 3,066 SMEs affected by the pandemic towards economic recovery

#### **CAPITAL LINKAGES**

FINANCIAL CAPITAL

While investment in community

development activities depletes

essential for community capital

financial capital, it is utilized

to extend community-based development loans which are



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Our Self-Banking Units have contributed to less-paper consumption through enabling communities to transact digitally



Our Self-Banking Units provide remote communities with easier and more convenient access to banking services



INTELLECTUAL CAPITAL

Our investment in CSR activities builds our brand image and reputation as a socially responsible company



HUMAN CAPITAL

- Staff volunteering for CSR activities create socially aware individuals whilst also building team-spirit
- Recruiting volunteers from local communities equips them to improve communal standards of living

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Investment in CSR LKR Mn.		developn	nity based nent loans nber	Community based development loans LKR Mn.		
2017	2018	2017	<sup>2018</sup>	2017	2018	
56.3	42.3	51,375	42,511	<b>10,479.2</b>	<b>9,017.6</b>	
2019	2020	2019	2020	2019	2020	
35.7	<b>28.7</b>	<b>31,686</b>	<b>37,064</b>	<b>7,852.4</b>	22,967.2	
2021		<sup>2021</sup>		<sup>2021</sup>		
<b>12.7</b>		32,260		16,544.9		

Our structured CSR programmes focus on strengthening and promoting health and other social activities, education, arts and culture, and protecting the environment. As such, our funding, investments, and financial solutions benefit diverse communal groups and individuals. The table below highlights our spending in these key areas.

#### INVESTMENT IN CSR PROJECTS IN 2021

Category	Amount LKR '000
Art and culture	977
Education	3.123
Environment	615
Health and other social activities	7,950
Total	12,665

## HEALTH AND OTHER SOCIAL ACTIVITIES

We firmly believe that the health of our society lies at the core of our national responsibility, and we are committed to ensuring that the communities we live in remain healthy, happy ones through sustained investment.

#### **Purchase of COVID-19 Vaccines**

Given the difficult circumstances around the COVID-19 pandemic and the urgent need for vaccinations, the Bank played a crucial role in obtaining the very first batch of Oxford/ AstraZeneca Covishield vaccines. Utilising a Trade Loan extended by HSBC, the People's Bank enabled the government to procure the first 500,000 doses of vaccines.

#### The "Birth of Freedom" Programme:

In partnership with the Castle Street Hospital for Women and the De Soysa Maternity Hospital, People's Bank set up the "Birth of Freedom" programme, held every Independence Day. Under this venture, People's Bank gifts LKR 2,000 worth of "Isuru Udana" Gift Certificates to every baby born between the 01 of February and 07 of February. The Bank symbolically presented the "Isuru Udana" vouchers and other gifts to the Directors of the Castle Street Hospital for Women and De Soysa Maternity Hospital.



#### Renovation and Modernisation of the Sri Jinarathana Vocational Technical Training Centre

Established by the Gangaramaya Temple in 1978, the Sri Jinarathana Vocational Technical Training Centre is one of the leading vocational training centres in the country. The main objective of this institution is to impart professional knowledge to those who were unable to complete their schooling, thereby enabling them secure future careers. Considering the long-term relationship between the Gangaramaya Temple and People's Bank, the Bank has granted LKR 7.5 Mn. to fund the renovation and modernisation of the institution's facilities.

#### **Donating temperature readers**

As a measure of prevention/protection against COVID-19 in Batticaloa region, the Bank donated temperature readers to Deputy Regional Director of health services (RDHS).



#### **EDUCATION**

People's Bank recognises that education is one of the most important tools of social and economic growth. A stimulus and a catalyst, it empowers individuals and society, imparting and disseminating knowledge, skills, and expertise.

#### **Youth Centred Projects**

The power of youth is one of the most dynamic forces in our society. In order to harness and develop this force, the Bank pioneered a number of social, financial, and educational initiatives. Living up to our reputation as the 'Bank of aspiring Sri Lankans,' we invested heavily in the future of our youth, mobilising over LKR 143.2 Bn. through our digitally enabled Youth Savings Account to energise this vital segment of our society. With LKR 350.5 Mn. granted to university students for the purchase 6 ABOUT PEOPLE'S BANK

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of laptops, we have sought to make essential technology more affordable and have made 1,340 vocational and technical training opportunities available for young people across the country.



#### **School Inventors' Club**

Collaborating with the Sri Lanka Inventors' Commission (SLIC), People's Bank stepped forward to assist budding inventors by establishing a programme to strengthen "School Inventors' Clubs" across the island. These clubs are the launching pads for ideas and make up an essential component in the creation of an 'innovation culture' across the country. As an initial step, financial assistance will be extended to set up Inventors Clubs in selected schools with a view to nurturing new inventions and innovative ideas amongst the most promising student inventors.

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#### People's Bank joins hands with the ETF to award scholarships to members' children

For the 11th consecutive year, People's Bank joined hands with the Employees' Trust Fund (ETF) to reward children of ETF members who had excelled in the Grade 5 scholarship examination. Under Phase 1 of this initiative, ETF

Chairman presented the cheque for this purpose to His Excellency the Prime Minister Mahinda Rajapaksa and People's Bank Chairman Sujeewa Rajapakse at an official event held at Temple Trees recently.



#### Presented a laptop and other education-related equipment to Dewmi Ransara for her excellence in G.C.E. Ordinary Level (O/L)

The People's Bank presented a laptop and other education-related equipment to Dewmi Ransara, a differently-abled student from Rathmale Bambaranda Saddharma Maha Vidyalaya who passed the G.C.E. Ordinary Level (O/L) examination with flying colours obtaining 9 A passes.



#### **School Book Project**

The Bank's Buddhist Society as an annual event carries out the school book project, which focuses on addressing the needs of school children in rural areas. This large-scale island-wide project has gained the recognition and appreciation of the communities in which we operate.



#### ARTS AND CULTURE

Arts and culture form an essential part of communal life. We at People's Bank support arts and culture because it provides a common platform to appreciate diversity, connects people and promotes meaningful interactions, thereby creating a progressive, inclusive society.

#### "Sithuwili Sittam" Competition

The National Child Protection Authority organised an all-island art, poster, and cartoon competition by the name of "Sithuwili Sittam", with People's Bank as the main sponsor donating LKR 1.0 Mn. towards the endeavour. The competition's aim was to provide children with a creative outlet at a time when they were confined to their homes due to the COVID-19 pandemic. The Bank was honoured to be part of such a programme as we value our children's psychological wellbeing and wished to support them through the pandemic.



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#### **Credit Facilities for Artists**

During 2021, the Bank extended over LKR 554.9 Mn. in credit facilities to artists of multiple disciplines and from many walks of life. We believe that the arts are worthy of investment as they speak to the soul of a community and evoke a sense of togetherness.

#### Week-long Pirith ceremony at Anuradhapura Mirisawetiya Stupa

A week-long Pirith recital was carried out at the historic Mirisawetiya Stupa in Anuradhapura to invoke blessings for the battle to eradicate the ongoing COVID-19 pandemic in Sri Lanka and the world. People's Bank supported the Pirith recital held on 11 September, which was the fifth of the seven days.



#### **ENVIRONMENT**

The Bank is deeply committed to being a responsible institution that upholds environmental sustainability practices. As such, we have taken a keen interesting in funding sustainable, environmentally-friendly projects across the country.

#### **Renewable Energy Projects**

Renewable energy is an integral part of People's Bank's vision for the future. Whilst systematically reducing our carbon footprint, we have embarked on a series of activities related to the generation of renewable energy across the Branch network which are in line with the Bank's Green Banking Environmental Sustainability Policy. As the pilot project, the Maintenance Engineering Department of the Support Services Department has commenced installing solar panels in 20 People's Bank branches. We are also taking steps to encourage our customers to use renewable energy. With the aid of a refinancing line from ADB, the Bank has introduced a Solar Power Ioan scheme to its customers and has disbursed LKR 1,195 Mn. to date.



#### Reimbursement of Expenses -Welimada Eco-Park

The People's Bank initiated an ecopark development project in Welimada in 2019 with the aim of reducing its carbon footprint. The trees that were planted initially are now growing under the close supervision of a team of agricultural specialists who apply fertilisers, manure, pesticides, and we decide to sustain and protect the trees. The annual maintenance cost of nearly LKR 700,000 inclusive of hired labour was borne by People's Bank in 2021.



#### Special Loan Schemes-Empowering the Disempowered

People's Bank is both aware and sensitive to social inequality and is determined to ensure that all sections of society benefit from the Bank's investments. As such, the Bank has extended over LKR 5.5 Bn. in loans to retired and disabled officers of the Sri Lanka armed forces, over LKR 77.1 Bn. in loans to government pensioners and senior citizens, and a total of LKR 533.5 Mn. in financial support to women entrepreneurs under the *"Vanitha Sawiya"*s programme.

On International Women's Day, the Bank also introduced a variety of initiatives to support and advance the position of women. These included an exclusive debit card for the benefit of "Vanitha Vasana" account holders and two special banking products; the "Smart Ladies Deposit Certificate" and the "Vanitha Vasana" Money Planner Investment Plan, which would enable "Vanitha Vasana" account holders to increase their savings. In accordance with these goals, a special programme named "Diyaniya" was conducted the day after, to celebrate the role of women as "daughters" in guiding and nurturing society.



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Loan Scheme	Eligible Segment
Special loan scheme for retired and disabled officers of Three Armed Forces	Retired and disabled officers
People's Pension Loan Scheme	Government pensioners and senior citizens
"Vanitha Sawiya" programme	Women entrepreneurs

#### GRI 203-1

#### COMMUNITY-BASED DEVELOPMENT LENDING

Community-based lending is an integral part of the Bank's strategy to empower and improve livelihoods through inclusivity and advocacy, and the Bank has introduced several community-based development lending initiatives to help rural communities grow and prosper. During 2021, People's Bank funded 19,524 loans for community-based development worth a total of LKR 8,991.47 Mn. Through refinancing, the Bank was also responsible for distributing another 12,736 in community development loans, amounting to a total of LKR 7,553.4 Mn. These loans have targeted a wide range of sectors, among which the largest commitment has been to the agricultural sector which has received 10,270 loans financed directly by the Bank amounting to LKR 7,612 Mn., with another 2,509 loans being made through refinance loans amounting to LKR 772.58 Mn.

As at end December 2021

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		As at end December 2021					
16 SUPPORTING OUR STAKEHOLDERS		Funded b	y the Bank	Funded through Refinance Schemes			
18 REFLECTIONS FROM THE TOP		Number of Ioans	Outstanding amount LKR Mn.	Number of Ioans	Outstanding amount LKR Mn.		
30	Agriculture	10,270	7,612.34	2,509	772.58		
LEADERSHIP	Commercial	1,038	318.10	5,768	4,312.53		
43 DRIVING VALUE CREATION	Consumption	9	6.84	13	6.72		
	Financial	44	11.61	81	60.12		
71 OUR IMPACT	Housing and property development	20	4.49	54	57.06		
	Industrial	403	58.85	1,358	790.37		
138 PERFORMANCE REVIEW	Other economic activities	7,547	860.99	1,237	201.91		
	Services	164	52.80	1,557	995.03		
152 RISK	Tourism	29	65.45	159	357.08		
MANAGEMENT REPORT	Grand total	19,524	8,991.47	12,736	7,553.40		

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## **FUTURE OUTLOOK**

As the "Bank of the People" with a widespread grassroots network, the needs of the local communities within which we work remains a key concern. We will continue to nurture our community capital bearing in mind the areas that are of strategic importance to our operations and the sustainable progress of our nation.





"The long-standing, mutually beneficial relationships we have nurtured over the decades with our stakeholders provided us with the strength and direction to navigate through unprecedented times. These same relationships form the basis of our future-strategic direction and our decision-making process, affording us the social and legal licence to operate as the exemplary, socially responsible Bank of the People.

This section outlines our efforts in strengthening and sustaining our affiliations with our customers, business partners, investors and communities"

## NATURAL CAPITAL

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#### **OUR APPROACH**

As per our Environment Sustainability Statement, we aim to systematically conduct our banking operations in an environmentally responsible manner in alignment with the vision of Peoples' Bank, taking the initiative to conduct our business processes, procedures, and internal housekeeping with minimum environmental impacts. We attain this through incorporating leading environmental practices into our business strategy and operations, and fostering environmental awareness and responsibility among Bank's employees, clients, and suppliers. In practice, this means that we reduce our overall GHG (Green House Gas) emissions through increasing the efficiency of our products and services, leading to optimal energy, waste, and resource management. Our digital banking drive and green banking concessionary loan scheme to eco-friendly businesses have extended our values to wider society as well.

#### KEY HIGHLIGHTS

- 20 solar branches installed
- 499,230 mobile banking customers
- 1,629.4 tonnes of CO2 emissions reduced and/or offset
- 613,509 accounts opened digitally in 2021
- 1,732,570 accounts opened digitally as at 31 December 2021

#### MATERIAL THEMES

- Compliance with environmental standards in business practice
- Responsible lending
- Reduction of the Bank's carbon footprint

#### **CHALLENGES**

- Needing to relocate the Head Office due to concerns over the structural stability of the current building
- Air conditions taking up to 60% of electricity bills in some branches
- Inefficiencies in switching off lights when exiting rooms/buildings

#### **OUR IMPACT**



#### CLEAN WATER

Conserving water use across the Bank network through the promotion of responsible consumption coupled with conservation measures



#### AFFORDABLE AND CLEAN ENERGY

Harnessing solar power to build green branches and convert existing branches to solar energy



#### SUSTAINABLE CITIES AND COMMUNITIES

Integrating environmental sustainability into all Bank operations that involve the wider community



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#### **RESPONSIBLE CONSUMPTION AND PRODUCTION**

Digitalising the Bank's operations to promote paperless banking

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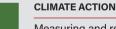
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Measuring and reducing the Bank's carbon footprint through investing in green buildings and practicing responsible water, waste, and energy management



#### LIFE BELOW WATER

Maintaining sustainable water practices and implementing conservation initiatives that protect life below water

#### LIFE ON LAND

PARTNERSHIPS FOR THE GOALS

Maintaining sustainable use of land resources and implementing conservation initiatives that protect life on land

#### 17 PARTNERSHIPS FOR THE GOALS

15 UFE ON LAND



Engaging in collaborations across the value chain that combat climate change

#### VALUE CREATED

- Recycled approximately 6,663kg of paper
- Future reduction of 50%-90% on electricity bills through the 30 solar branches in 2022

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#### CAPITAL LINKAGES



 While financial capital depletes in the short-term when installing renewable energy and implementing environmental sustainability measures, it sees longer-term cost savings due to reducing energy costs.



#### HUMAN CAPITAL

- An environment conscious culture creates employees who are aware and engaged with conservation initiatives
- A united environmental cause promotes team spirit as well as self-awareness around natural resources, thereby promoting a holistic individual



- Constructing carbon neutral buildings and installing renewable energy contributes to manufactured capital
- All our construction projects adopt the GreenSL® Rating System of the Green Building Council of Sri Lanka (GBCSL), of which we are a Platinum Life Member



#### INTELLECTUAL CAPITAL

- Confidence and trust in our brand reputation is strengthened through our environmental sustainability initiatives
- The governance structure of the Bank guarantees our complicity with all applicable rules and regulations, ensuring that our responsible and ethical actions towards natural resource support environmental sustainability



- Our focus on environmental sustainability translates to customer confidence and compliance with applicable environmental regulations
- Responsible lending and the promotion of environmentally friendly practices across our value chain directly impacts wider society

#### "PEOPLE'S GREEN PULSE" ENVIRONMENTAL POLICY

Set up in 2016, the "People's Green Pulse" is the Bank's Environmental Sustainability programme. Since inception, its objectives have been to measure and minimize environmental impacts arising from bank operations, to educate and create awareness on sustainability among internal and external communities, and to take leadership in promoting environmentally friendly banking initiatives in the country. The above policy measures help us to identify the extent of our carbon footprint and rectify it in a timely manner, thereby promoting a greener future. It also aids the Bank to keep abreast of all regulations, making us forerunners in banking industry related green initiatives. We are proud to state that the "People's Green Pulse" unites us across branch networks, with sustainability teams across all key operational functions coming together to manage our environmental and social initiatives.



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Buildings
Adopt a "Green Building

#### Bank: Certifying selected branches as carbon neutral buildings

Policy" across the

Processes

operations:

payments

in the country

opening and

accounts

Paperless accounts

E-statements for

Loan processing

Internet, Mobile, and

Web based banking

Debit and credit cards

24/7 People's Call

in paperless

Environment

systems

Centre

Introduce paperless

Cash and Cheque

Deposit Machines

Kiosk for utility bill

Widest ATM network

- Introducing solar power generating systems to 30 buildings
- Constructing new buildings according to LEED/GREENSL/ **CIOB** guidelines
- All building contractors to follow LEED/ GREEN SL/ **CIOB** Green Mark Certification

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#### **CONSTRUCTING GREEN BRANCHES:**

People's Bank is a Platinum Life Member of the Green Building Council of Sri Lanka (GBCSL). As such, we practice green concepts in all our construction and renovation projects to ensure sustainability. All our building projects are carried out with the GreenSL® Rating System of GBCSL and certified accordingly, with all our branches obtaining the Sri Lanka Accreditation Board (SLAB) Accreditation - ISO 14065 and GHG 002-01. We are pleased to note

Promote green banking concepts related to savings:

Customers

- Opening of accounts through Express Banking which is a paperless operation
- Issuing E-statements to all account holders on request
- Aggressively promoting SMS and Internet Banking
- Issuing of debit cards towards a cashless society
- Rolling-out Express Banking for new customers
- CDM-cash depositing, ATM-Cash Withdrawals Kiosk-Bill Payments

Promote green banking concepts related to loans:

- ٠ Introduce Green Loan system with interest rate advantages for loans to purchase Electric Cars, Hybrid Cars, Solar Power Systems, and Compost Fertilizer production projects etc.
- Promote green banking concepts related to people:
- Encourage the community to switch to more environmentally friendly power supply sources
- Contribute to protecting environment by encouraging environment friendly practices/ processes

that this ensures the highest levels of efficiency in energy and water management, and indoor air quality. It is our endeavour to increase the number of green branches at People's Bank.

#### GRI 305-1, 305-2, 305-3

#### **REDUCING OUR CARBON FOOTPRINT:**

We are proud to note that we were the first State-owned Bank in Asia to be awarded the CarbonConscious® certification by the Sustainable Future Group (SFG) in 2019. That year also saw us receive the certificate for "Carbon Conscious Bank- 2019" presented by the Carbon Consultancy Company (CCC). As part of this certification process, we have adopted measures via which to reduce our overall GHG impact. As such, we are focused on reducing emission through increasing energy efficiency, investing in renewable energy, investing in reforestation, and purchasing carbon credits.

#### of the benefits of most carbon conscious Bank/green Bank in Sri Lanka: Encouraging staff to Exercising minimum apply for loan facilities carbon emission from with concessionary its operations interest rates to

Society

Employees

Environmental

sustainability:

purchase Solar

Power systems,

environmentally

friendly building

Encouraging

employees to

documentation

Proposing a Bank

Policy under the

employee vehicle loan

scheme that all future

purchase of vehicles

would be Hybrid or

Electric vehicles

practice electronic

communication and

cars

.

construction methods,

and Electric/Hybrid

Convince the workforce

 Practicing carbon management, including investing in carbon trading programmes

Achieve status as the

- Promoting and practicing environmental sustainability to educate society
- Carrying out tree planting projects to maximise the availability of carbon credits

These measures have enabled the Bank to further reduce its GHG impacts in 2021, and the following table outlines the carbon footprint of our Head Office for the year.

Emission source	Emissions (tonnes)			Total	
	CO2 CH4		N2O	emissions CO2e	%
Category 1: Direct GHG Emissions and Removals					
Direct Emissions from Stationary Combustion	21.4	0.0	0.1	21.5	1.3
Direct Emissions from Mobile Combustion	293.7	0.3	3.3	297.2	18.2
Direct Fugitive Emissions Arising from the release of GHGs in Anthropogenic Systems	-	-	-	72.4	4.4
Subtotal Category 1: Direct GHG Emissions and Removals	315.1	0.3	3.4	391.1	24.0
Category 2: Indirect GHG Emissions from Imported Energy					
Purchased Electricity	-	-	-	741.8	45.5
Electricity T and D Losses	_	_	_	74.1	4.6
ubtotal Category 2: Indirect GHG Emissions from Imported Energy	-	-	-	815.9	50.1
Category 3: Indirect GHG Emissions from Transportation					
Jpstream Transportation and Distribution for Goods	7.4	_	0.1	7.6	0.5
ownstream Transportation and Distribution for Goods	0.2	_	-	0.2	0.0
Iunicipal Water Supply	_	_	-	3.4	0.2
mployee Commuting	84.5	0.2	0.7	411.1	25.2
Business Travel	-	_	-	_	_
ubtotal Category 3: Indirect GHG Emissions from Transportation	92.0	0.2	0.8	422.1	25.9
Category 4: Indirect GHG Emissions from Products Used by Drganisation					
Disposal of solid and Liquid Waste	-	-	-	0.2	0.0
Subtotal Category 4: Indirect GHG Emissions from Products Used by rganisation	-	-	-	0.2	0.0
ōtal	407.1	0.5	4.1	1,629.4	100.0

#### PAPER RECYCLING

A direct result of our investment in digitalisation to promote paperless banking was the reduction in paper consumption across the Bank network. Our customers are successfully making use of our island wide SBUs, mobile, and internet banking channels whilst our digitally enabled branches have further helped customers transition towards green banking practices. This commitment

to sustainability is also present in small scale matters within the Bank as well, as the off-cut paper leftover at the Bank Printing Units are recycled to make memo pads and booklets for use at the Bank Training Centre. Confidential documents are shredded and given to external recycling centres. All these efforts-both big and smallhave led to the huge achievement of the Bank recycling approximately 6,663kg of paper in 2021.

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## IMPACT FOR 2021



Approximately 6,663kg of waste paper collected

#### Indirect savings: 1,007 water litres 152,000 kWh of electricity

#### WASTE MANAGEMENT

The Bank follows the 5-S system for its waste management. The 5-S system is a lean manufacturing tool that improves workplace efficiency and eliminates waste using five steps that each begin with the letter 'S'

14 HIGHLIGHTS

1. Sort

2. Set in Order

4. Standardise

5. Sustain

3. Shine

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resource use whilst reducing instances of needless and irresponsible waste disposal, thereby protecting biodiversity and human health. The waste generated at the Bank is sorted into the relevant categories, at which point we determine which items can be recycled and which items need to be disposed. We then look into standardising these practices and sustaining them for the long term. The respective municipal/urban councils and Central Environmental Authority endorsed third party recycling service providers support us in general waste management, whilst out wastewater is discharged as per the guidelines of the National Water Supply and Drainage Board. In addition, e-waste recycling service providers are selected through a transparent tender process. In 2021, we continued the practice of repairing and reusing computer hardware, thereby significantly minimising our e-waste.

Through following these systematic

steps, we are able to optimise

#### WATER CONSERVATION

The Bank is acutely aware of water shortages around the world and therefore makes every effort to conserve water usage within the Bank network. On a wider scale, we have installed a wastewater treatment plant to recycle wastewater for gardening and flushing purposes. This has been followed by smaller, yet equally important measures such as the installation of dual flush cisterns, auto flush toilet systems, and automatic faucets in Bank washrooms- features which we hope to extend across the entire Bank network over time. This year, the Support Services Department designed a sticker sign system to remind employees to be conscious of their water usage. These measures are continuously monitored by the Maintenance and Engineering Department who manage water leaks and other related issues in the network.

GRI 302-1, 302-2, 302-3, 302-4

#### ENERGY CONSERVATION AND EFFICIENCY IMPROVEMENTS

While Banking is not considered an energy intensive industry, we at People's Bank strive to minimise our energy inefficiencies wherever possible, thereby adhering to our sustainability principles. Our main sources of energy consumption are electricity and transportation, the latter being incurred through our travel fleet and business-related travel. While travel restrictions and "workfrom-home" setups have reduced consumption in both areas, we have continued to invest in energy efficiency electrical systems and vehicles. A prominent part of this investment is focused on installing solar PV systems in Bank branches so that we rely on renewable energy. We are pleased to note that 2021 has seen this project extend to 20 branches in the country. Given below is a list of practices we follow that are aimed at reducing overall energy consumption in the Bank:

- Optimising energy consumption by giving due consideration to the "Energy Efficiency Ratio" of purchased machinery and electronics
- Replacing all lighting fixtures with energy efficient LED lights
- Procuring IT equipment with star rating for energy efficiency
- Fixing energy efficient air conditioners with inverter technology and carrying out preventive maintenance through on-time servicing and repairs
- Using environmentally friendly refrigerators
- Installing fuel efficient, low particulate emission, and sound proof generators with remote monitoring facility

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Energy Source	Energy Type Consumption		n Level (GJ)*	
		2021	2020	
Renewable	Electricity	5,689.44	6,236.6	
Non-renewable	Fuel	3,933.52	5,979.2	
Total		9,622.96	12,215.8	
Energy intensity (per empl	oyee)	7.64	9.52	

\*Head Office departments only

#### FUEL AND EMISSIONS MANAGEMENT

Consumption of fuel and emissions created through our transport fleet and business related travel are categorised under energy consumption. We have come up with several measures to mitigate and manage this. As such, we engage in effective route planning, invest in green vehicles, and organise bulk transportation of materials to reduce fuel usage.

#### PROMOTING RESPONSIBLE FINANCE AND GREEN FINANCE

We at People's Bank believe that the first step towards responsible finance is educating our employees. Hence, they are instructed on environmental accountability, environmental due diligence in the lending process, and the indirect negative impacts that can result from lack of screening when providing financial solutions. In addition to this, all relevant environmental regulations, the CEA license of our clients, and the Bank's business operations impact on the environment are assessed prior to approval. These stringent measures ensure that we are responsibly financing clients who will stand by green policies.

We also promote green financing through providing special loan schemes to environmentally friendly projects such as the purchase of solar power systems and the purchase of hybrid and electric cars. In 2021, we launched the "Sarabhoomi Loan Scheme" to support local fertiliser production and procure the relevant technology so that we can support the Government in its endeavour to create a poison-free country.

As always, our aggressive promotion of paperless banking is yet another overarching effort towards green banking.

#### **PEOPLE'S ECO PARK PROJECT**

The eco-park development project in Welimada in 2019 under our Environmental Sustainability Project has continued to thrive and contributed towards reducing our carbon footprint. The 300 trees that were planted are being nurtured by a team of agricultural specialist who remain dedicated to their work. The park is carefully maintained throughout the year and is fostered through regular fertilisers, manure, pesticides, and weedicides. An additional cost of labour for maintenance has brought overall costs to LKR 700,000 for the year 2021. However, the Bank sees the investment as being worthy of the cost and hopes to establish such parks in other parts of the island as well.

#### GRI 307-1

#### COMPLIANCE

People's Bank has maintained its clean track record when it comes to environmental compliance. As we abided by all environmental laws and regulations throughout 2021, we were not subject to any fines or imposed any non-monetary sanctions for the year.

#### **FUTURE OUTLOOK**

It is evident throughout this discussion that People's Bank is a united force when it comes to managing our natural capital. We wish to continue that trend by increasing the effectiveness of our departments, enhancing the skills and knowledge of our staff, and above all, positively impacting employee attitude towards sustainable environmental practices. Our "People's Green Pulse" will continue to take centre stage in formulating environmental policy and initiatives to combat climate change, whilst our green banking concept and digital banking drive will continue to promote sustainable, environmentally friendly banking practices.

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# PERFORMANCE REVIEW

Our objective is to provide innovative banking solutions to all our customers and thereby remain true to our ethos of being the "the Pride of the Nation."

## **RETAIL BANKING**

"Our objective is to retain our position as the market leader in personal loan products and solutions and to play our role uplifting the lives and livelihoods of all Sri Lankans" PEOPLE'S BANK ANNUAL REPORT 2021

The Retail Banking Division provides a range of products and services close to 14.5 million people across Sri Lanka. It constantly seeks to understand the aspirations of its diverse customer base and cater to their differing and changing expectations. With this objective in mind, we offer a variety of services which include deposits, pawning, personal loans and credit cards. Our success in meeting their needs was recognised at the Asian Banker Excellence in Retail Financial Services International Awards where the Bank was bestowed the honor as "The Best Retail Bank in Sri Lanka 2021". By way of background, the said Asian Banker Award is one of the world's most rigorous, prestigious and transparent programmes for consumer banking which self attests to the strides made by the Bank during the year under review.

#### **OUR OPERATIONS DURING 2021**

The continuation of the COVID-19 pandemic had a wide spread impact on both the global and local economy leading to considerable loss of jobs and income. Like all else, it was a source of severe distress and hardship for the Bank's customers and caused massive disruption to the day to day lives and livelihood of many.

In order to maintain our relationship with our customers during a year of unprecedented challenge, the Bank analyzed the main requirement of our customers and took prompt and decisive action to deliver solutions whenever and wherever possible.

Despite the several lockdowns, we consciously took steps to reach out to our customers in order to create constant banking access and be of service. We brought in mobile vehicles for cash withdrawal and increased the use of Mobile ATMs. This was further enhanced with Palmtop Banking, which allowed customers to withdraw and deposit money without the use of an ATM card. Even during the height of the pandemic lockdown, the Bank's Mobile Services covered over 1,000 rural townships, connecting with people even in the most remote of locations.

To make life easier, we concentrated on developing and popularising the use of our digital platforms, taking technology to the masses. Products such as Peoples Wave, Peoples WEB, People's Pay are now widely used and most of our customers are now familiar with digital products and online services. In line with the Central Bank of Sri Lanka (CBSL) requirements, we also introduced the Quick Response (OR) Code standard to boost financial inclusion by facilitating fast, secure and low-cost digital payment solutions to merchants. Extending these facilities to the rural areas of the country, the Bank successfully transformed rural Sri Lanka into a digital society within a very short span of time. In this connection, it is with pride we point out that our Mobile Banking App is now the most downloaded banking app in the country.

In addition, we did our utmost to address and alleviate the problems of our customers to the maximum extent reasonably possible. To help individuals and businesses in immediate difficulties, we extended moratoriums, concessionary loans and other reliefs. For those who had to work or study from home, we aimed to ease the difficulties by extending our laptop loan scheme at highly concessionary rates of interest. By doing this we were able to reach out and help those in academic, professional, vocational, technical and educational areas.

Through our dynamic customer segmentation process, we tailored strategies and products to appeal to the different segments and subsegments based on demographic and socio-economic criteria. As a first step, we continued our strategy of directing our personal loans towards professional groups. To attract young professionals and salary earners, we introduced a new housing loan, the People's Home Loan scheme. The special attraction of this loan was that it offered a grace period of up to five years before the loan repayment period began.

The Bank further consolidated its relationship with national and professional bodies. In 2021, we renewed our MOU with the Government Medical Officers' Association (GMOA) for the second consecutive year and developed strategic partnerships with several 6 ABOUT PEOPLE'S BANK

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Universities, the Pensions Department and the University Grants Commission. The University internship programme was a part of this strategy and was designed to bring young professionals to the Bank before they even began their working life.

After looking closely at our account portfolio, we upgraded some of our existing accounts and introduced new types of savings accounts. The country's flagship women's savings product "Vanitha Vasana" was introduced by the Bank in 1993 with a view to encourage the savings habit amongst women. During 2021, we added a range of additional services to upgrade this product and further enhance its offering. We launched the Branded Debit card and Money Planner investment plan. These products enabled "Vanitha Vasana" customers to increase their savings through a single deposit or a series of monthly deposits. For Sri Lankans working abroad we developed the "Ethera Vasana Rupee Savings Account." This novel savings account was designed for those looking to save in local currency in Sri Lanka and allowed them to receive high interest and obtain loan facilities in local currency.

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345 SUPPLEMENTARY REPORTS By constantly adapting and innovating, the Retail Banking Unit continues to make a significant contribution to the Bank. This is best described by the following:

Product (Local currency)	Total Bank 31 December 2021 LKR Bn.	Retail Banking 31 December 2021 LKR Bn.	Retail Banking Contribution %	
Total savings	739.8	727.7	98.4	
Total demand	80.6	75.7	94.0	
Total time	1,031.6	948.5	91.9	

#### **PERFORMANCE HIGHLIGHTS**

Despite the adverse economic climate, the various sub-units of the Unit performed extremely well. Areas such as pawning, low cost deposits and personal loans all show substantial success across the board with the following figures self-attesting.

#### PAWNING

People's Bank pioneered the pawning business in Sri Lanka which is now a wellestablished part of our loan portfolio. At end 2020, the Bank's total pawning portfolio amounted to LKR 175 Bn. whilst during 2021 it was able to expand this by 11% to LKR 195 Bn.

	2021	2020	2019	2018	2017
Pawning advances (LKR Bn.)	195	175	163	150	136
Growth (%)	11	7	9	10	19

#### LOW COST DEPOSITS (LOCAL CURRENCY)

The Bank has a comprehensive range of deposit products which were designed to encompass the customer's entire life cycle. At 31 December 2020, the total retail deposit base amounted to LKR 698 Bn. which is the 2nd largest across the entire banking industry in the country. Despite the enormous difficulties the industry was faced with during 2020, People's Bank's Retail Banking Unit was able to successfully expanded its retail deposits to LKR 803 Bn. representing a growth of 15%.

	2021	2020	2019	2018	2017
Low cost deposits (LKR Bn.)	803	698	528	503	486
Growth (%)	15	32	5	3	8

#### **PERSONAL LOANS**

During 2021, to overcome the challenges following the COVID-19 pandemic, the Bank launched a wide variety of personal loan schemes aimed at diverse professional groups and other fixed income earners. During the year under review, these strategies bore positive end results increasing the personal loan portfolio to LKR 463 Bn. representing a growth of 18%.

	2021	2020	2019	2018	2017
Personal loans (LKR Bn.)	463	392	256	358	326
Growth (%)	18	53	-28	10	14

#### **FUTURE FOCUS**

Our objective is to retain our position as the market leader in personal loan products and solutions and to play our role uplifting the lives and livelihoods of all Sri Lankans.

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# **ENTERPRISE BANKING**

"We expect to grow our SME and micro-finance business by well over 20.0% during 2022 with a focus on niche and specialised sectors such Manufacturing, Agriculture, Ayurveda, Wellness and Export. We look forward to the future geared to play our role to assist the grass roots of our economy in anyway and every way reasonably possible"

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345 SUPPLEMENTARY REPORTS The Enterprise Banking Unit plays an integral role in uplifting the micro and small and medium enterprises (MSMEs) that form the backbone of the Sri Lankan economy. The Bank adopts a multi-faceted model to meet the diverse needs of its diverse customer segment, encompassing those of varying nature, size, sector and scope.

The Unit involves several departments, each with their own business disciplines; namely Commercial Credit, SME Development, Micro Finance, Commercial Banking and, the more recently set up, Credit Revival and Project Financing Units. This enables the Unit to tailor banking solutions to meet the specific requirements of each customer by employing both conventional and unconventional lending products. Our conventional offerings include staple corporate banking facilities such as term loans, trade and working capital facilities, and cash margin loans whilst our non-conventional products follow a developmental banking concept where we work closely with the Government of Sri Lanka, the Central Bank of Sri Lanka and global aid agencies including multilateral development banks so to allow access concessionary funding for the benefit of our customers.

#### **OUR OPERATIONS DURING 2021**

The COVID-19 pandemic has had a wide-ranging impact on how we approach our business. Our focus is now on the wider economy and areas, sectors, sub-sectors and businesses with the potential to add long term economic value added.

The support of the Asian Infrastructure Investment Bank (AIIB) in this connection has been noteworthy. The credit line provided at a concessionary rate of interest has enabled us to offer our customers hardest hit by the pandemic easy access to low-cost funding for working capital and other purposes. Whilst close to 60% of such funds was allocated towards the SME sector, the balance was allocated to the corporate banking customers. By end 2021, the total allocation of USD 90 Mn. was fully utilised.

One of our main challenges has been to manage and monitor delinquencies of our customer portfolio. The Central Bank of Sri Lanka moratorium schemes introduced has proved beneficial and timely for this purpose. By giving the customers an opportunity to defer interest and capital for a reasonable period, it has provided an imperative breathing space. The department's greatest contribution has been in the agriculture space. On the other hand, areas such as the development and micro finance have proved more problematic as they involve seasonal businesses and entail seasonal payments.

Amongst the many initiatives introduced during the pandemic, with a view of helping our customers, the Bank set up the Project Finance and Rehabilitation Unit in January 2021. This has enabled us to be more focused in our effort to help our customers navigate this time of unprecedented challenge.

#### **NEW DEVELOPMENTS**

To meet the demand for organic and bio-fertiliser, and to assist the government in their effort to promote the production of locally manufactured pesticides, weedicides and fertilisers, the Bank initiated the *Saarabhoomi* Loan Scheme for local manufacturers of organic fertiliser. Under the said scheme, loan facilities are provided at highly concessionary rates of interest.

In March 2021, in line with the government "Vistas of Prosperity and Splendour initiatives," a unique financial assistance scheme, "People's Spark" was introduced to unleash the hidden potential of the country's youth. The objective was to promote entrepreneurship amongst the educated and vocationally equipped youth by providing them with requisite training, knowledge and, more importantly, financial assistance. With the goal to establish 100-150 start-up businesses in the first phase across Agriculture, Food & Beverage, Manufacturing, Innovation, Tourism and Essential services. The first leg of the programme encompassed a six-day work shop; where the youth were instructed in various fields of entrepreneurship by local experts and university lecturers. They were then given the opportunity to train for a further three months under a successful entrepreneur in their respective field. After the training was over, they had to prepare their own business proposal. Based on this, the Bank provided a collateral-free loan up to LKR 2.5 Mn. which is repayable over a period of seven-years.

To drive the expansion of small and medium businesses in Sri Lanka, the Bank organised the 'Entrepreneurial Glory' programme. This focused on providing important information for over 200 small and medium-scale entrepreneurs looking to develop their own business or expand their existing ventures. The objective was to help entrepreneurs succeed in their respective businesses by enhancing their knowledge and expertise in a number of ways such as business planning, marketing, accounting, financial and time management whilst also educating them on related aspects like taxes and general banking procedures.

With the intention of developing the portfolio and the respective segment and to assist its clientele unit has liaesed with several Government and non-Government agencies such as IDB, EDB, SLIM Sri Lanka, CA Sri Lanka, Smallholder Agribusiness Partnership Programme (SAPP), SMED and also with funding agencies like ADB, AIIB, AFD etc.

Development Banking Department of Central Bank and Development Finance Department of Ministry of Finance also provides their support to this endeavour.

#### **PERFORMANCE HIGHLIGHTS**

	Loans granted		
	Number of Ioans	Amounts LKR Mn.	
Loan schemes with refinance	87,576	26,849	
Loan schemes interest subsidiary	118,685	11,817	
Loan schemes under People's Bank own funds	160,078	72,239	
SME loans	9,414	38,302	
Commercial credit loans	3,518	23,534	

#### **FUTURE FOCUS**

The Unit constantly strives to be in complete harmony with the Government's objectives relating to SMEs and micro-SMEs. Several initiatives have already been undertaken by the Government to develop local industries in areas such as indigenous medicines, batik and spice exports. All these areas have been allotted grants and credit facilities and the Bank has established 17 credit lines for this purpose to meet their requirements. In order to assess, grant and monitor better - the Bank has established Regional Credit Units which are now an integral part of its strategy. As a member of the Asia-Pacific Rural and Agricultural

Credit Association (APRACA), we will continue to develop the expertise and the skills of our local and regional credit officers.

The Bank has already added a number of new customers and conducted a number of training programmes for existing and potential customers. We expect to grow our SME and micro-finance business by well over 20.0% during 2022 with a focus on niche and specialised sectors such Manufacturing, Agriculture, Ayurveda, Wellness and Export. We look forward to the future geared to play our role to assist the grass roots of our economy in anyway and every way reasonably possible.

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# **CORPORATE BANKING**

"Although many hurdles to yet overcome, we look forward to the future with optimism; focused on our role of helping in the creation of a strong and diverse local entrepreneurial base who could potentially add long term economic value to the country's economy"

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345 SUPPLEMENTARY REPORTS The Corporate Banking division plays a pivotal role in supporting Sri Lanka's socio-economic and infrastructure development. It caters to a diverse client base, covering both local and international, and consisting on and off-shore companies, Board of Investment (BOI) Approved Entities and State-Owned Enterprises (SOEs). The Division engages in a diverse array of activities which include corporate financing, syndications, acquisition financing, credit financing, lending, export and import financing, and its products and services include loans, working capital, trade finance, project financing and cash management.

The division's entire lending portfolio is close to LKR 690 Bn. It also has a growing private sector credit book.

#### **OUR OPERATIONS DURING 2021**

Due to the pandemic, like all other, the Corporate Banking division was particularly exposed to many challenges. Whilst the impact on tourism and related businesses was exacerbated, and continuing from the Easter Sunday attacks, the Impact to all other sectors such as constructions, retail and trading was universal. The pandemic spared a very few and it was the ultimate test of the fittest. Notwithstanding, we at

People's Bank's continued to assist our customers in their time of need. extending moratoriums and other relief where necessary and at every instance possible whilst continuing to extend funding and other support to State Enterprises. During 2021, People's Bank - together with HSBC - imported the first batch of 500.000 Oxford/ AstraZeneca vaccines. Our success has been in our ability to adopt and adjust. During 2020 and 2021, we have introduced a number of innovative, pragmatic and situational strategies; which has helped us weather the storm and importantly assist our customers as they journey through this time of challenge and change.

The dollar liquidity concerns which surfaced starting from the middle of the year was an issue faced by many of our customers; who are mostly import dependent and who engaged in amongst other - trading, construction, power & energy and manufacturing. We remained conscious of our wider national role under these circumstances; diligently providing USD funding to priority areas with an emphasis on essential services. The crises also witnessed the on-boarding of several new customers; post having realized our loyalty and steadfastness in times of real need.

With a view of assisting the country's exports, we increased our focus on exporters and found success in onboarding several blue-chip corporates and middle-tier customers; who opened collection and operating accounts with the Bank. This, to a notable extent, also helped from a dollar funding and deposit mobilisation perspective.

During this time, we also worked tireless and very closely with our customers to aid them in their diversification strategies and encourage them to explore new horizons for the long-term betterment of their businesses.

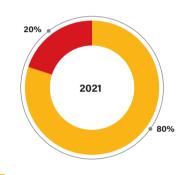
In a time where business volumes were low and growth was minimal, we realised that ongoing dialog with our customers, and keeping constantly abreast of developments, was critical. The pandemic saw our lines of communication open 24/7 and our interaction improve notably aided by virtual engagements.

#### **PERFORMANCE HIGHLIGHTS**

We concentrated on enhancing our non-funded income sources, as primarily derived from our trade finance business and our digital solutions.

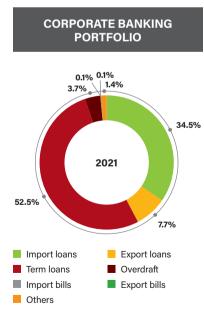
	2021	2020	2019	2018	2017
Net Income (LKR Mn.)	13,223	13,565	12,465	12,339	9,022
Net profit before tax (LKR Mn.)	5,399	6,142	8,330	8,908	7,725
Advances (LKR Mn.)	690,170	696,171	606,422	564,799	354,524
Deposits (LKR Mn.)	154,862	158,251	109,845	156,831	162,130

SECTOR EXPOSURE



Government and SOE

Private sector



#### **FUTURE FOCUS**

Our focus going forward is to increase our customer acquisition through our industry benchmark digital products and solutions. By doing so, we aim to reduce the customer transaction lead times benefitting both the customer and the Bank.

Looking ahead, we see substantial growth in local manufacture and import substitution industries as well technology and information technology and health care spaces. Whilst there may be many challenges ahead in both the short to medium term, it is our view that there is an inherent opportunity which presents itself during a crises which, if seized and explored well, could help the country over the longer term. We remained geared to support such industries as they seek to explore such avenues for growth. Our priority is country first. Although many hurdles to yet overcome, we look forward to the future with optimism; focused on our role of helping in the creation of a strong and diverse local entrepreneurial base who could potentially add long term economic value to the country's economy.

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# TREASURY

"Sound relationships with our customers and counterparties have been the cornerstone of our successes. We are constantly thinking, adapting and building new relationships"

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345 SUPPLEMENTARY REPORTS The Treasury Unit is a critical hub of the Bank. It is a highly specialised area which acts as a conduit between the Bank and its over 900 international banks and financial institutions, globally. It plays a central role in managing the Bank's funding and liquidity requirements and optimising the usage of funds. The Unit also manages the market risk of the Bank's investment portfolio, entire foreign exchange and other cash instruments and is the source of Institution's foreign exchange income, trading income and realised gains.

The Investment Banking business is also an integral part of the Bank's Treasury operations. The Investment Banking Unit (IBU) manages the trading portfolio and the equity portfolio of the Bank and handles the structuring of debentures and corporate debt instruments. Its main function is to contribute towards the Bank's fee income.

#### **KEY LINES OF BUSINESS**

Foreign Exchange Desk: Manages the foreign currency liquidity and exposure of the Bank. It handles foreign exchange (FX) corporate transactions, FX interbank transactions, management of FX liquidity, FX Money Market transactions, quotes rates for foreign currency fixed deposits, transactions in USD denominated Sri Lanka Development Bonds of GOSL and International Sovereign Bonds.

- Money Market Desk: Handles the rupee liquidity of the Bank. It manages the Bank's Statutory Reserve Ratio (SRR), LKR liquidity, Repurchase and Reverse Repurchase transactions and quotes rates for local currency fixed deposits.
- Primary Dealer Unit: Trades and invests in Government Securities to earn capital gains and interest income while managing the Sri Lankan Rupee denominated government securities portfolio. Profit-wise, the unit is one of the leading primary dealers in the country and has been the undisputed leader in the primary dealer industry for many years.
- Investment Banking Unit: Manages the Bank's corporate debt and equity portfolio including the corporate debt investments. IBU offers a full range of services including financing and advisory services, initial public offerings, debt structuring, fixed income security trading, loan syndications, trustee services, custodian and

securitisations. Utilising its group synergies and drawing on the strength of the Bank, IBU has established its name in the capital market as one of the best and innovative solution providers for its clientele within a short time span.

#### **OUR OPERATIONS DURING 2021**

The economic stresses, triggered by the COVID-19 pandemic, intensified during 2021 - placing the Unit and the Bank as a whole under severe pressure and creating unprecedented challenges in the management of FX liquidity. The lack of FX liquidity in the interbank market, coupled with the drop in exports and the decline in remittances, made it even more challenging to manage the mismatch between the Bank's FX inflows and outflows.

This stress was particularly acute since a substantial portion of bank's business is to support essential services in view of its broader national role towards the Government and other State-Owned Enterprises. The Bank handles a significant portion of the country's oil, coal, fertiliser and pharmaceutical imports. As a result, many of the FX requirements during both 2020 and 2021 were for essential imports and the Bank for which the Bank played a key role to provide funding for the said purposes. Due to the sovereign credit rating downgrade of the country, many of the anticipated funding transactions were delayed or did not taken place; thereby resulting in a notably lower inflow of FX relative to that anticipated.

Despite these extraordinary challenges, with the support of the branch network, the Bank managed its positions with a great degree of success and has been proactively mobilising foreign currency deposits. Sound relationships with our customers and counterparties have been the cornerstone of our successes. We are constantly thinking, adapting and building new relationships. When access to the interbank market was curtailed and there was lack of liquidity in the market, we took initiatives to reach out to exporters and persuade them to convert their FX inflows with the Bank. As a result, the Bank was able to also expand its new client base.

Our relationships have also served to bolster our capability of obtaining international funding during these difficult times. Whilst there has been a significant reduction in the foreign funding available to the Bank due to the downgrading of the country's credit rating, relative to our peers both State Owned and Private -People's Bank continues to maintain the strongest relationships with foreign institutions such as the Asian Development Bank (ADB), Asian Infrastructure Investment Bank (AIIB) and China Development Bank (CDB) and many other leading foreign banks. The nature of these relationships meant that the Bank was able to obtain a larger proportion of their lending. We

aim to leverage these relationships in order to obtain additional funding for the benefit of the Bank. Furthermore, due to the strong relationships that we have cultivated over the years with foreign lenders, we have been able to obtain funding at relatively favorable rates.

The Bank also maintained it supremacy in the industry in terms of trading profits. The Bank correctly forecasted the interest rate structure and as interest rates increased, took proactive measures to place emphasis on short term assets,

2021 has also been a banner year for the IBU. It has seen a significant increase in revenue and has generated an income which is 4-5 times higher than the income booked during previous years. In April 2021, our IBU structured the largest ever Listed Debenture Issue in Sri Lanka for LKR 20.0 Bn. for the benefit of the Ceylon Electricity Board (CEB). This was the first ever listed debenture by any state agency and it was oversubscribed on the opening day itself. Furthermore, IBU acted as the restructuring partner for the Road Development Authority (RDA) for the restructuring of loan facilities which amounted to over LKR 200 Bn.

#### **PERFORMANCE HIGHLIGHTS**

	2021	2020	2019	2018	2017
Net Income (LKR Mn.)	15,121	12,713	10,728	11,417	9,100
Net profit before tax (LKR Mn.)	15,023	12,699	10,472	11,109	8,896
Investment (LKR Mn.)	581,394	444,977	508,824	442,411	362,124

#### **FUTURE FOCUS**

The Treasury Unit plans to establish a Treasury sales team to work in collaboration with the Corporate Banking Division of the Bank.

One of the achievements that we are most proud of is that the Treasury has been able to function and provide uninterrupted services throughout the pandemic period, despite the restrictions imposed and notwithstanding the reduced tempo of activities due thereto. We have proved that we are able to adapt to these changing times even amidst limiting circumstances. The Treasury team is young, dynamic and eager to help drive the success of the Bank. Despite the current macro level stresses, the Treasury Unit is expected to continue to significantly contribute to the earnings and growth of the Bank.

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# **OVERSEAS CUSTOMER SERVICES**

"During 2021, we succeeded in expanding our network by establishing relationships in new territories with new foreign exchange houses and other partner institutions. In addition, we deployed more representatives in foreign countries, established more correspondent arrangements and strengthened our relationships with existing agents"

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345 SUPPLEMENTARY REPORTS The Overseas Customer Services (OCS) provides specialised services for Sri Lankan expatriates around the world, serving those who travel for work, leisure or study. The Unit manages foreign currency accounts, engages in FX related transactions and facilitates remittances and currency repatriation. Through arrangements with other partners around the world, and supported by its branch network spread throughout the country, OCS plays a notable role to driving the inflow of foreign currency to the country.

#### **OUR OPERATIONS DURING 2021**

As a result of the pandemic, with large scale job losses amongst many Sri Lankans working overseas, the negative impact on remittances and foreign currency deposit mobilisation was inevitable, and like all else, the Bank was not immune to such consequences. The tourism sector, which has been a key source of foreign exchange to the country was thereby naturally affected, thus reducing the inflow of foreign currency through our platforms to the country and the Bank. The sweeping travel restrictions and lockdowns both locally and globally aggravated the situation. These restrictions in turn led to a sharp decline in the number of

work visas issued by Middle Eastern Countries and East Asian countries such as South Korea and Japan. Compounding these various difficulties was the challenge relating to exchange rates. All these factors intensified the pressures on inward worker remittances and foreign currency inflows to the country. Overall, Sri Lanka received around USD 549 Mn. in inward worker remittances during 2021, which represented a reduction of close to 23.0% relative to 2020. As a result, all Banks found themselves in competition for the reduced number of remittances.

Despite these challenges, People's Bank has continuously worked towards enhancing its service and overall business. These efforts have, and continue to be aided by, various digital initiatives, innovative marketing strategies, attractive new product offerings, and the continuous development of its international network. Albeit yet to show significant results circumstances considered, these strategies are reasonably expected to pave the way for growth in time to come. Importantly, despite the decline in the overall volume of foreign remittances, the People's Bank has been able to increase its market share

during the year under review; which is noteworthy.

To cope with the challenges during the year under review, we set out to increase inward remittances; mobilise foreign currency deposits; and increase fee base income and foreign exchange income towards which we employed several strategies.

During 2021, we succeeded in expanding our network by establishing relationships in new territories with new foreign exchange houses and other partner institutions. In addition, we deployed more representatives in foreign countries, established more correspondent arrangements and strengthened our relationships with existing agents. We were able to capture new markets in South Korea and Hong Kong, and expand our presence in countries such as Spain and Romania where we see potential for growth.

To mobilise remittances and foreign currency deposits, the Bank launched People's Forex, a special mobilisation campaign and which was backed by a competitive business strategy. This was put into motion from period 1 May to 31 December 2021. We also canvassed the Special Deposit Accounts (SDA) which was introduced by the Central Bank during 2021. These efforts helped us mobilise foreign currency deposits.

A number of methods were employed to encourage workers and expatriates to send their money through People's Bank. We provided incentives, gifts and loans to those living and working abroad. We introduced a new loan scheme for expatriates and started a "Remittance Draw" for customers living and working in Japan.

The development of modern technology and innovative products has been a central part of our strategy. To facilitate customer engagement, several initiatives were implemented to ensure an easier and faster remittance of funds from abroad through improved digital apps and systems. Through our long standing relationship with Western Union, we introduced a new way of crediting funds, referred to as "Call and Deposit" as service extended by us for Western Union Customers. This enabled customers with People's Bank Accounts to remit funds through a phone call or a simple message via WhatsApp or Viber, eliminating the need to visit a branch.

To make the process of transmitting funds faster and more user friendly, we further enhanced the integration of our remittance systems with our global partners. This entailed the implementation of the latest product, People's Web-Remit system, which was designed to facilitate the smooth functioning of inward remittances to People's Bank online and in real time. We further implemented the "Anywhere" Payout Cash Payments service with a number of global partners such as Ria, Master Card Transactions Services and Worldwide Cash Express. This made it easy for our customers to receive funds sent from abroad almost anywhere in the country.

#### **PERFORMANCE HIGHLIGHTS**

	2021	2020	2019
Worker remittances (USD Mn.)	474	502	503
Total inward remittances (USD Mn.)	1,124	1,142	1,185
Outward remittances (USD Mn.)	174	149	224

#### Number of correspondence Banks

	2021	2020	2019	2018	2017	6 ABOUT PEOPLE'S BANK
Vostro arrangements	20	20	20	20	19	
Nostro arrangements	42	42	42	43	46	HIGHLIGHTS

#### **FUTURE FOCUS**

The primary focus of the Unit is to make the People's Bank the "Bank of Choice" for all categories of Sri Lankan expatriate workers for their remittance purposes. In addition, with the gradual revival of tourism, we see opportunity for growth. By training our staff on a regular basis we constantly seek to enhance our service delivery in line with international standards. The Unit has, and continues to, establish relationships with exchange partners in overseas territories and, through this rapport and ongoing dialogue; seeks to progressively increase the remittance volumes for the benefit of the Bank and the country. All combined, we positively look forward to a future of growth!

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# INTERNATIONAL BANKING

"The development of new avenues and ways of working has meant that our customers can reach us outside the usual banking hours so to ensure their operations remain unhindered and Banking operations seamless"

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345 SUPPLEMENTARY REPORTS International Banking Department (IBD) engages in international banking related activities with a particular emphasis on trade transactions and guarantees. The division, as part of the Corporate Banking Department of the Bank, engages in a wide range of activities and trade products, which includes off-shore transactions, loans and foreign currency accounts.

Off-shore transactions are facilitated by the Off-Shore Banking Unit, which offers a range of foreign currency loans, deposits and accounts. The Trade Finance Department, within the International Banking operation, provides services and solutions for exporters and importers who transact with overseas markets. All of these services are facilitated through our network of over 1,000 overseas correspondents across 110 countries.

Our primary objective is to assist our customers and counter-parties in the efficient settlement of international commercial transactions whilst ensuring safety and security for all involved.

#### **OUR OPERATIONS DURING 2021**

With the pandemic continuing to present its own challenges amongst all businesses alike, People's Bank responded in creative ways with a target to offset its adverse impact to the maximum extent reasonably possible. The following was undertaken during the year under review:

- The existing corporate internet banking system was enhanced to cover more products. A facility for online application of Short-Term Loans (STL) was introduced. This enabled the granting of trade loans to customers without the need to be physically be present at the Bank.
- Similarly, we accepted import documentation, electronically or by fax, to initiate the process.
- In addition, the international banking operation was made accessible throughout the day in a bid to overcome any potential impediments to customers' operations during a crucial time.
- Electronic requests by customers to the Real Time Gross Settlement (RTGS) system was enabled by the Bank, which facilitated instantaneous transfers of funds of corporate customers.

The lack of foreign currency liquidity in the country had a negative impact on our international banking operations. This inevitably lowered the volume of transactions and their associated values. To compensate for the decline in such trade volume. and in view of supporting the Government in their endeavors to enhance exports, we have shifted our focus to the export sector and have begun to aggressively focus on the export side of our business. As an operational department, service delivery is of paramount importance. The development of new avenues and ways of working has meant that our customers can reach us outside the usual banking hours so to ensure their operations remain unhindered and Banking operations seamless, Needs to be said that the commitment shown by all staff in the International Banking Unit has been exemplary which has resulted in improved efficiencies in the delivery of all related services.

# Other out of the ordinary challenges

In addition to pandemic induced and other macro stresses, the Bank was faced with other challenges which were beyond its reasonable control. In October 2021, by way of a court enjoining order, People's Bank was prevented from honouring a USD 6.9 Mn. payment towards a fertiliser shipment due to quality concerns of the importer. The matter was subsequently amicably resolved between the exporter and the importer, and the court order being dissolved. The Bank honoured the said payment no sooner. Whilst there was negative reputational consequences arising therefrom in the interim, particularly in the early days, the Bank was able to successfully manage such implications through a process of open and transparent dialogue with all its stakeholders; creating awareness of underlying circumstances and its duties as a highly responsible State Organisation.

#### **GREATER DIGITISATION**

The digitisation of many of our processes and procedures during this period has been a catalyst for our improved efficiency. The improvements brought about are now embedded into our normal course of day to day business. We expect to further integrate technology and digitalisation into our operations with the aim of fostering improved efficiencies on a consistent and continuous basis to the benefit of both the customer and the Bank.

#### **REDUCTION OF COSTS**

As a responsible State Institution, the Bank is constantly in pursuit of cost efficiencies and productivity enhancements. It is currently in the process of re-thinking its key processes in order to further improve customer service delivery times. Needless to say, this is an ongoing process.

#### EXPORT AND EXPORT DIVERSIFICATION

As the global economic situation returns to some normalcy, and businesses and countries regain their pre pandemic activity levels over the short to medium term, it is the reasonable expectation that the increased focus of the Bank on its export business operations will pay dividends. We expect to position the Bank as a major participant in international export trade in addition to its already strong position in import financing.

#### SERVICE DELIVERY

Service delivery is a key part of the department's performance metrics. As evidenced through the many initiatives introduced, it has proven its ability to function efficiently and effectively, as clearly demonstrated during the pandemic.

#### **FUTURE FOCUS**

Our strategic direction is to concentrate on building our export focused business segment and thereby create greater diversification to our trade finance platform. Considering the strengths and capabilities of the Bank backed by its country wide branch network and the existing relationships of our Corporate Banking Department, clearly there is ample opportunity for further growth. Digitisation will be a permanent fixture in our day to day operations as we strive to continuously and consistently improving our productivity and service guality. We look forward to the future with optimism!

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# RISK MANAGEMENT

All elements of our risk management framework function together to support prudent and measured risk-taking, striking an appropriate balance between risk and return.

# **RISK MANAGEMENT**

#### GRI 102-15, 102-30

The dynamic changes in the world are reshaping the risk landscape. While financial and non-financial aspects of risk continue to shape risk management decision-making, the dramatic effects of COVID-19 test the operational resilience and agility of banks. It has become imperative for banks to re-evaluate their resilience across all aspects of risk, flex between physical and virtual footprints, and be adaptive to the changing dynamics. In a more digital world where there is increased reliance on technologydriven intelligence, cyber security and the protection of customer data has become more important than ever, as the Bank's reputation depends on it. Being attuned to dynamic, predictive models to better understand customers and the associated risks will enable to drive opportunities to create competitive advantage and growth. Furthermore, in a potentially worsening economic environment, banks need to dynamically manage their credit portfolios and the risk functions need to be closely integrally connected with the entire operations of the Bank. It is also essential for banks to improve data availability and quality across the risk function to enable real-time sharing, discussion, and feedback.

The challenges posed by nontraditional new participants entering certain segments of the market,

#### THREE LINES OF DEFENCE

#### **FIRST LINE OF DEFENCE**

#### **BUSINESS LINES/CORPORATE FUNCTION**

Risk identification and ownership for the management of risk, ensuring risks are within the Bank's accepted risk appetite and risk management policies.

- Retail, corporate, and enterprise banking
- Treasury
- Branch operations
- Information technology

disrupting the traditional bank operating model with the use of advanced technologies, agile delivery methodologies, and analytical tools offering a highly customised user experience with lower fixed costs has the potential to impact revenues and costs in certain areas of the banking business as well.

As the leading bank in digitalisation with the largest customer base in Sri Lanka, our digital transformation and automation journey has proven to be highly effective in conducting our operations and providing an interrupted service through the pandemic. The Bank's sound Integrated Risk Management Framework (IRMF) helps to identify, assess, measure, mitigate, monitor, and report risks comprehensively. Our operational preparedness and sound early warning risk indicators of potential disruption- which enabled us to navigate the challenging year- showcase the resilience of our organisation. We continue to adopt highest standards for quality and integrity, which are essential to our brand and reputation and to make a lasting impact for our stakeholders. All risk types are managed and reported in accordance with the Bank's Integrated Risk Management Framework. All elements of our risk management framework function support prudent and measured

risk-taking, while striking an appropriate balance between risk and return.

The objectives of the Bank's Integrated **Risk Management Framework are:** 

- Assess and manage risk exposures of the Bank appropriately
- Develop an effective system to • monitor the Bank's risk exposures, linked to the Bank's capital
- Establish a compliance mechanism • to monitor compliance with internal policies, particularly with regard to risk management
- Establish an effective communication mechanism to communicate all relevant policies and procedures across the Bank
- Adopt and support strong internal controls
- Nurture a strong risk culture within the Bank

#### THE BANK'S RISK MANAGEMENT FRAMEWORK

The Bank has a robust risk management framework based on the Three Lines of Defence Model, to ensure a structured mechanism to manage all risk exposures of the Bank. This is an integrated and holistic system that manages risks effectively through three separate and clearly identified lines of defence.

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# SECOND LINE OF DEFENCE

#### **RISK MANAGEMENT AND CONTROLS**

Provide direction for risk management and compliance, maintain an effective risk management policy framework and independent monitoring for effective implementation of risk management framework.

- Risk Management Department
- Compliance unit
- Finance
- Human resources

#### THIRD LINE OF DEFENCE

#### ASSURANCE

Providing independent and objective assurance on the risk exposure, processes and practices in place and ensure highest level of governance and compliance.

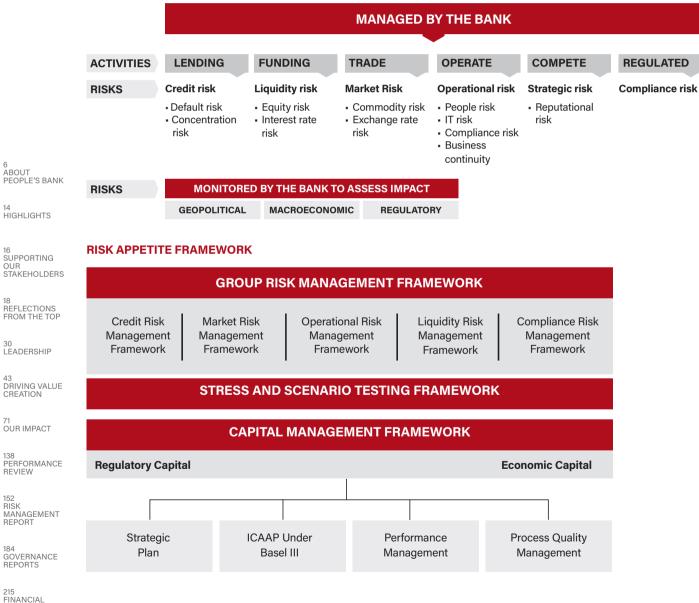
- Internal audit
- External audit
- Regulatory compliance

#### **RISK CATEGORIES**

The main risk categories of the Bank are credit risk, market risk, operational risk, liquidity risk, funding risk, compliance risk, reputational risk, legal risk, and strategic risk.

#### **RISK UNIVERSE OF PEOPLE'S BANK**

The risk universe of People's Bank comprises all risk categories across all its business lines, functions, geographical locations, and legal entities.



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#### **RISK APPETITE**

Risk appetite expresses the aggregate level of risk that the Group is willing to undertake to achieve its strategic objectives. This is defined by a set of minimum quantitative metrics and qualitative statements. The risk appetite indicates the maximum level of risk the Group can assume before breaching regulatory constraints and its obligations to stakeholders. This provides a framework for the Bank to drive sustainable performance by evaluating optimal growth options alongside the risks involved. The risk appetite is reviewed and approved by the Board annually, to ensure alignment with the Group strategy, business environment, and stakeholder requirements.

The risk profile of People's Bank as at 31 December 2021 and 31 December 2020, compared to risk appetite, is given below:

	С	redit risk appetite	Position as at		
	High risk	Medium risk	Low risk	31 December 2021	31 December 2020
NPL/Total advances (without pawning) %	>6	3-6	<3.0	3.47	3.54
Overdues %	>12	6-12	<6	5.11	4.70
Provision cover %	<60	60-70	>70	74.8	64.09
P and L charge %	>50	50-35	<35	49.38	42.45
Concentration (HHI Method)	>0.25	0.25-0.15	<0.15	0.16	0.22
Recoveries %	<10	10-20	>20	13.00	19.05
TOD excess %	>20	10-20	<10	18.45	12.36
Overseas exposure (OBU) %	>15	10-15	<10	1.29	1.46

	Operational risk appetite			Position as at		
	High risk	Medium risk	Low risk	31 December 2021	31 December 2020	
Operational losses - Internal frauds	>6	3-6	<3	4	1	
Operational losses - External (Pawning)	>300	150-300	<150	82	171	
Total operational losses to total operational expenses	s >1.0%	0.5%-1.0%	<0.5%	0.54%	2.23%	
Systems availability						
High critical	<97.5%	97.5%-99.9%	>99.9%	99.91%	99.92%	
Medium critical	<95%	95%-97.5%	>97.5%	99.53%	99.21%	
Low critical	<87%	87%-90%	>90%	100%	99.99%	
Percentage of branch audits rated less than average	>12%	7.5%-12%	<7.5%	9.61%	15%	

#### **RISK GOVERNANCE**

The Bank's risk management framework is founded on a governance approach that includes a robust committee structure and a comprehensive set of corporate policies and limits, which are approved by the Board of Directors or its committees. It also includes specific corporate standards and operating procedures. The Board of Directors hold the apex responsibility for risk oversight and their priorities include determining risk appetite levels, formulating risk policies, and ensuring the effective management of risk exposures. The Board is aptly assisted by several sub-committees and executive committees in the discharge of duties related to risk management. This provides clear segregation of duties between risk origination and approval of risk exposures whilst ensuring Board level oversight. The Board and the risk committees operate under the directions of their respective charters.

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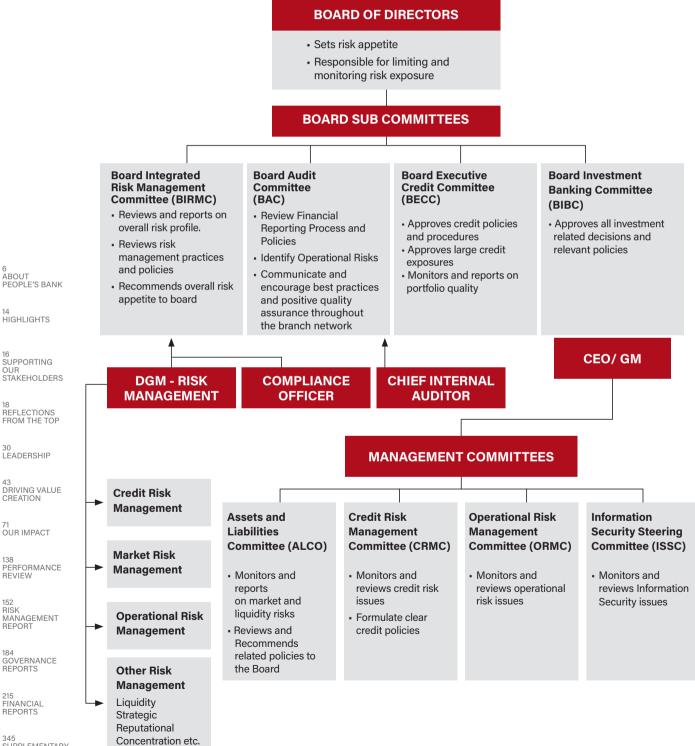
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The risk governance framework of People's Bank is illustrated below:



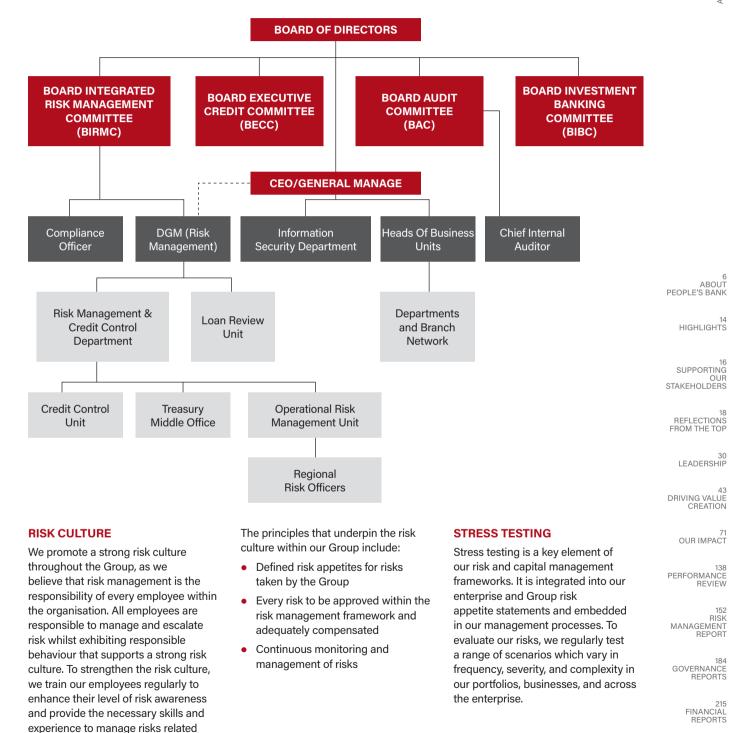
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their roles.

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#### FUNCTIONAL STRUCTURE OF THE INTEGRATED RISK MANAGEMENT FRAMEWORK OF THE BANK



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RISK MANAGEMENT

Stress testing is a vital element in our risk management framework. It is a simulation technique adopted to determine how the asset and liability portfolios react to different financial situations, which vary in frequency, severity, and complexity. This is conducted periodically, to ensure sufficient buffers of capital and liquidity are available to meet unexpected losses and contractual obligations. Stress testing is an integral aspect of the Group's Internal Capital Adequacy Assessment Process (ICAAP). We assess the potential impact on the Group's risk profile and financial position including the potential impacts on earnings, capital, and liquidity due to macroeconomic and market variables. All material risk types are included in the stress testing exercise. Regular reviews are conducted by the BIRMC on the Group's stress testing outcomes and the major assumptions that underpin them. The outcomes are vital inputs for capital planning for ICAAP, strategic planning, defining risk appetites, communicating with internal and external stakeholders, and managing risk within defined parameters.

Given below is the stress testing process of the Group.

STRESS TESTING									
CREDIT RISK	MARKET RISK	LIQUIDITY RISK	OPERATIONAL RISK						
<ul> <li>Deterioration in asset quality</li> <li>Shifts in NPL Categories</li> <li>Fall in value of collateral</li> <li>Increase in NPLs from top 10 borrowers</li> </ul>	<ul> <li>Movements in market interest rates</li> <li>Movements in market exchange rates</li> <li>Movements in market equity prices</li> </ul>	<ul> <li>Effects of 'hot money'/retail fund withdrawals</li> <li>Effects on SLAR and LCR</li> </ul>	<ul> <li>Based on the last 3 years (last 36 months) average amount of losses recorded</li> <li>Based on the preceding year's (last 12 months) amount of losses recorded</li> </ul>						

#### MINOR MODERATE AND HIGH STRESSED SCENARIOS

Impact on tier 1 capital, total capital and the capital adequacy ratio

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#### NEW DEVELOPMENTS IN RISK MANAGEMENT AT PEOPLE'S BANK

The following improvements were instituted to enhance the risk management framework of the Bank in 2021.

- Implementation of Fraud Risk Policy to manage internal and external fraud proactively
- Successfully implemented Regional Risk Officers (RRO) concept will be further strengthened by allowing additional RROs for larger Regions and development of RROs.
- Implementation of reviewing NPA recovery proposals by the Risk Management Department to maintain highest standards of recovery action.

The Group's preparedness was strengthened to deal with emerging risks, which can surface without warning. The following measures were taken to deal with such emerging risks.

- Streamlining & digitisation of work process
  - Retail Loan Origination System
  - Corporate Loan Origination System
- Imposing credit limits based on Borrower Risk Rating
- Imposing limits on exposure of State Owned Enterprises (SOE)
- Strengthen of stress testing by covering more areas.

- Establishment of Information Security Unit headed by CISO
- Maintenance of ISO 27001:2013 Standard (Information Security Management System)
- Periodic review and access of bank risk appetite statement relevant to all risk dimension and wider use of same
- Further strengthening of digitalisation work process and customer on boarding
- Preparedness and coverage measures for Cyber and Physical risk

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The following security assessments were conducted as a preventive measure:

Security assessment	Number of assessments conducted in 2021
External vulnerability assessments	4
Internal vulnerability assessments	3
Web application security assessments	10 Web Applications
Host discovery assessments	1
Wireless security assessments	3 sites
Firewall security assessments	8 Firewalls

#### **FOCUS FOR 2022**

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To mitigate the heightened IT risk due to increased use of digital channels for banking following the pandemic, we will expand our cybersecurity capabilities to defend against potential threats and minimise the impact to the business, including the activities to reinforce the Bank's resilience to events caused by factors out of the Bank's control.

The credit post review function will be strengthened by allocating competent staff to the Unit and by close overlook of the review process by the DGM-Risk Management. Additional regional risk officers will be appointed to the larger regions to ensure the effectiveness of the process. The credit evaluation skills of the credit officers will be sharpened through training and development throughout the year.

To further strengthen credit concentration of the Bank, geographical limits, Borrower Risk Rating based limits, limits on State Owned Enterprises were imposed on loans and advances last year. Limits were introduced to present value basis point risk of government securities portfolio pertaining to the trading portfolio of Government Securities. The Risk Management Department will closely monitor such limits to ensure the adherence to same. In a rising interest rate regime floating interest rates with floor rates will be imposed on lending whilst discouraging the granting of fixed-interest corporate loan facilities, to manage the interest rate risk. Adherence to the limits imposed for liquidity risk management will continue to be monitored. To strengthen the management of foreign currency risk, currency-wise and tenorwise limits which have already been imposed will be closely monitored.

We undertake high system availability to ensure an uninterrupted customer service and enhance customer confidence. Prompt attention to any adverse comments about the Bank on social media will be positively taken care and will be used to further safeguard the reputation of the Bank.

On an ongoing basis, we will continue to identify, manage, and assess the internal and external risks that could impede achievement of, or progress of, strategic objectives. Amendments to the strategic plan will be taken by the Management after discussion and careful evaluation. 6 ABOUT PEOPLE'S BANK

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Principal risk	Ηον	w we manage it		controls vernance Bodies)	Change in risk level from 2021 (increase/ decrease/ static)	Focus for 2022	LEADERSHIP 43 DRIVING VALUE CREATION
Credit risk	. ,	Accurate Credit Evaluations Including credit risk pre-review Pre-defined strong credit line – with delegated credit authorities	(b) (c)	BOD BIRMC BECC BIBC	Increased	Ensure a quality loan portfolio by strengthening credit evaluation process, quality of documentation & providing continuous training for credit staff.	71 OUR IMPACT 138 PERFORMANCE REVIEW
	• •	Project Rehabilitation Unit Re-structuring and Re-scheduling	structuring and (f) CRMC Officers (RRO credit quality	Assign Regional Risk Officers (RROs) to assess credit quality at branch level	152 RISK MANAGEMENT REPORT		
(e)			Risk Management and Credit Control Dept		& take remedial measures to rectify deficiencies if any.	184 GOVERNANCE REPORTS	
			(h)	Credit Review Unit (Post grant)			215 FINANCIAL REPORTS

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NNA	Principal risk	How we manage it	Key controls (Governance Bodies)	Change in risk level from 2021 (increase/ decrease/ static)	Focus for 2022
		(f) Implementation of comprehensive Limit set-up			
		(g) Realizable Securities/ collaterals			
		<ul> <li>(h) Existence of an approved Credit Procedure Manual (CPM)</li> </ul>			
		<ul> <li>(i) Continuous follow-ups (including post review)</li> </ul>			
		(j) Continuous staff training and development			
	Credit	Managing limits relevant to	(a) BOD	Static	Manage Sector/
6	concentration risk	concentration risk -Portfolio wise	(b) BIRMC		Counterparty HHI within the industry risk outlook and
ABOUT PEOPLE'S BANK		- Sector/industry wise	(c) BECC		within risk appetite tolerance accordingly.
14		- SBL			
HIGHLIGHTS		- Measurement of HHI			
16	Market risk	(a) Floating Rate	(a) BOD	Increased	Managing market risk exposure within the set
SUPPORTING OUR		(b) NOP limits	(b) BIRMC		limits and parameters.
STAKEHOLDERS		(c) Portfolio limits –	(c) ALCO		Closely monitor the pricing
18 REFLECTIONS		Trading/AFS/HTM	(d) BIBC		of assets and liabilities in line with the market
FROM THE TOP		(d) Stress Testing	(e) Treasury Middle		condition.
30 LEADERSHIP		<ul> <li>(e) Monitoring of market risk drivers and triggering events</li> </ul>	Office (TMO)		
43 DRIVING VALUE	Interest rate	Limit setup for Interest Rate Risk	(a) BOD	Increased	Maintaining interest rate
CREATION	risk	(a) Floating interest rates	(b) BIRMC		risk within prudential limits to maximize benefits in
71 OUR IMPACT	IDACT	(b) Narrow down maturity mismatches	(c) ALCO		possible interest sensitivity trends.
100			(d) TMO		
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Principal risk	How we manage it	Key controls (Governance Bodies)	Change in risk level from 2021 (increase/ decrease/ static)	Focus for 2022	ŭ L
Equity risk	(a) Portfolio Limit setup	(a) BIRMC	Increased	More focus on macro- economic factors, share	
	<ul> <li>Quoted/unquoted</li> <li>S&amp;P SL 20/ASPI</li> <li>Trading/AFS</li> <li>(b) Stress testing on equity stocks</li> </ul>	<ul><li>(b) BIBC</li><li>(c) ALCO</li><li>(d) Risk Management Department</li></ul>		market movements and company performances to manage investments accordingly.	
Foreign exchange risk	<ul> <li>(c) Stop loss limits</li> <li>(a) Limit setup <ul> <li>NOP limits</li> <li>Intraday and other limits</li> <li>Counterparty limits</li> <li>Dealer limits</li> </ul> </li> <li>(b) FX Derivatives</li> <li>(c) FX Maturity Gap Analysis</li> </ul>	<ul><li>(a) BOD</li><li>(b) BIRMC</li><li>(c) ALCO</li><li>(d) TMO</li></ul>	Increased	Manage FX position within set limits and constructively handle the FX Liquidity position of the Bank.	ABC PEOPLE'S BA
Liquidity risk	<ul> <li>(a) Maintain LCR, SLAR with a Buffer</li> <li>(b) Managing SOE exposure</li> <li>(c) External funding arrangements</li> <li>(d) Manage ADR</li> <li>(e) Manage maturity Gaps</li> </ul>	<ul><li>(a) BOD</li><li>(b) BIRMC</li><li>(c) ALCO</li></ul>	Increased	Ensue maintain of Regulatory Limits with a sufficient buffer.	HIGHLIGH SUPPORTI C STAKEHOLDE
Operational risk-	<ul> <li>(a) Regional Risk Officers (RRO)</li> <li>(b) Regional Audit Teams</li> <li>(c) Risk and Control Self- Assessment (RCSA)</li> <li>(d) Continuous training and developments</li> <li>(f) Use of digital workflows</li> <li>(g) Monitoring of operational risk limits</li> <li>(h) Whistle blowing policy</li> <li>(i) Maintain and review operational loss database</li> <li>(j) Sufficient insurance coverage for operational losses</li> <li>(k) Sufficient internal controls</li> </ul>	<ul> <li>(a) BOD</li> <li>(b) BIRMC</li> <li>(c) BAC</li> <li>(d) ORMC</li> <li>(e) Internal Audit</li> <li>(f) Risk Management Department</li> </ul>	Static	Ensure sufficient amount of controls and processes are in place and relevant business activities are monitored and evaluated by independent authority levels. Strengthen the RROs job function.	REFLECTIC FROM THE T LEADERS DRIVING VAL CREATI OUR IMP/ PERFORMAN REVI

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ANA	Principal risk	How we manage it	Key controls (Governance Bodies)	Change in risk level from 2021 (increase/ decrease/ static)	Focus for 2022
	People risk	<ul> <li>(a) Code of conduct</li> <li>(b) Disciplinary procedure</li> <li>(c) Equal opportunities with talent mapping</li> <li>(d) Social protection</li> <li>(a) Continuous training and</li> </ul>	<ul><li>(a) BOD</li><li>(b) BHRMC</li><li>(c) HR Department</li></ul>	Static	Maintain HR operational excellence and retention of talents.
		<ul><li>(e) Continuous training and development</li><li>(f) Use of SHRM methods</li><li>(g) Succession planning</li></ul>			
6	Information technology/ Information security Risk	<ul><li>(a) Advanced secured systems</li><li>(b) Implement IS governing policies</li></ul>	<ul><li>(a) BOD</li><li>(b) BIRMC</li><li>(c) BITC</li></ul>	Increased	Minimize the risk associated with manual by improving the digitalisation process further.
ABOUT PEOPLE'S BANK 14 HIGHLIGHTS		<ul><li>(c) DR Plan/DR Centre</li><li>(d) Access Controls</li><li>(e) Licensed Software</li></ul>	<ul><li>(d) IT Steering Committee</li><li>(e) IT Department</li></ul>		Proactively identify the IT/IS risk (if any) to take measure and address them immediately.
16 SUPPORTING OUR STAKEHOLDERS		<ul><li>(f) Maintain IT credentials/ standards</li><li>(g) IS audit</li></ul>	<ul><li>(f) ISSC</li><li>(g) ISOC</li><li>(h) IS Department</li></ul>		Ensure data protection and securitisation of system sustainability.
18 REFLECTIONS FROM THE TOP		(h) Implementation of Information Security Unit headed by CISO	(i) ISC		
30 LEADERSHIP 43 DRIVING VALUE CREATION 71 OUR IMPACT	Compliance risk	<ul> <li>(a) Standards for integrity and ethics</li> <li>(b) Continuous awareness of staff</li> <li>(c) AML/KYC/CFT Policies</li> <li>(d) Review of STR/CTR</li> </ul>	<ul> <li>(a) BOD</li> <li>(b) BIRMC</li> <li>(c) BAC</li> <li>(d) ORMC</li> <li>(e) Internal Audit</li> </ul>	Static	Ensure compliance with relevant rules and regulations by strengthening the compliance systems of the Bank.
138 PERFORMANCE REVIEW 152 RISK MANAGEMENT			<ul> <li>(f) Legal Department</li> <li>(g) Compliance Department</li> <li>(h) Company Secretary</li> </ul>	/	

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Principal risk	How we manage it	Key controls (Governance Bodies)	Change in risk level from 2021 (increase/ decrease/ static)	Focus for 2022
Strategic risk	<ul> <li>(a) Timely implementation of the strategic plan</li> <li>(b) Innovative market presence</li> <li>(c) Direct the bank within values and mission statement</li> <li>(d) Periodic review of strategic actions</li> <li>(f) continuous monitoring of KPIs/STRACTIONS</li> </ul>	<ul><li>(a) BOD</li><li>(b) BSPRC</li><li>(c) Strategic Planning Department</li></ul>	Static	Focus on changing environments, business models and customer behavior relevant to financia institutions. Successful implementation of the new strategic plan.
Reputational risk	<ul> <li>(a) Continuous local and international awards for multi-dimensional aspects</li> <li>(b) Existence of sixty years</li> <li>(c) State ownership</li> <li>(d) Improvement in KPIs</li> <li>(e) Maintaining largest network</li> <li>(f) Maintain business ethics and value at all touch points</li> <li>(g) Range of brands</li> <li>(h) Comply with regulatory and legal requirements</li> <li>(i) CSR activities</li> </ul>	<ul><li>(a) BOD</li><li>(b) BIRMC</li><li>(c) Marketing Department</li></ul>	Static	Improve brand value in line with customer satisfaction, business dynamics through digital improvements.

#### **CREDIT RISK**

Credit risk is one of the Group's key risk exposures, stemming from the loans and advances portfolio, financial guarantees, letters of credit, and acceptances issued and made on behalf of the customers. The risk arises due to the potential loss arising from the failure of a customer or a counterparty to meet their contractual obligations to the Bank. Default risk, concentration risk of counterparties, Rating Migration risk, and business sectors or geographical regions are the forms of credit risk.

#### OBJECTIVES OF MANAGING CREDIT RISK

- Maintain a well-diversified portfolio through prudent management of the risk asset portfolio
- Achieve an optimal risk-reward payoff through maximised returns
- Maintain a high portfolio quality and minimise non-performing loans
- Pre-identification of potential credit risk with changing macroeconomic and industry factors

#### MANAGING THE CREDIT RISK

Credit risk accounts for over 89% of the Bank's risk weighted assets. Hence, credit risk management is an on an ongoing process beyond mere regulatory compliance, conducted under the credit risk framework approved by the Board. The framework includes a risk governance structure including policies, procedures, segregation of authority, risk ratings, collateral management, and credit monitoring. 6 ABOUT PEOPLE'S BANK

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#### BOARD BIRMC BAC BECC CRMC CEO/GM Heads of Business DGM **Chief Internal** Units Auditor (Risk Management) AGM AGM (Risk Management) (Loan Review Unit)

ORGANISATIONAL STRUCTURE FOR CREDIT RISK MANAGEMENT

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345 SUPPLEMENTARY REPORTS The Board Executive Credit Committee (BECC) provides oversight to the Bank's credit risk management. The responsibilities of the BECC include:

- Formulating and updating credit policies in consultation with the BIRMC and business units
- Establishing credit approval structures to handle larger and higher risk exposures
- Conducting periodic reviews of individual credit exposures and the overall portfolio to eliminate undue risk concentrations
- Effective management of higher risk exposures and ensuring adequacy of provisions
- Developing and maintaining the risk rating systems
- Sanctioning or declining credit proposals above a predefined limit

#### MANAGING CREDIT RISK

### i. Robust risk policies and control framework

The credit risk framework is reviewed and updated regularly by the BECC, based on evolving best practices and emerging risks and opportunities. The credit policy – which is approved by the Board – defines the Bank's credit culture, prudential limits in line with the defined risk appetites, and remedial and recovery actions.

#### ii. Culture of responsible lending

A culture of risk awareness and responsible lending is nurtured across the Group through a robust internal communication process and staff training programmes. Whilst customers are given adequate explanations about the credit on offer, a thorough customer credit evaluation is conducted prior to offering credit facilities or increasing the credit limit. The internal credit rating models represent diverse risk factors and predict the probability of default and loss.

#### iii. Segregation of authority

The final authority and responsibility for all credit risk exposures is vested with the Board of Directors. Approval for credit authority limits have been delegated to the CEO by the Board. The CEO has the authority to re-delegate approval limits to credit committees and business lines. Each business line has clearly articulated and approved multi-level risk acceptance criteria and credit approval authority. All post-disbursement material changes to a credit facility (such as revision in tenure, covenants, or collateral structure) need approval. Segregation of responsibility for risk assessment and post monitoring facilitate effective implementation of credit appraisal guidelines and specialisation of skills.

Credit approval authorities are assigned to individuals according to their respective grade and periodic reviews are carried out.

#### iv. Risk rating of obligors and prudential limits

The Bank evaluates the creditworthiness and assign ratings to borrowers by adopting a range of measures including in-house assessment methodologies, scorecards, and a nine-points rating scale. Each category of borrower has different risk rating scorecards, which are periodically reviewed and validated by the BIRMC.

#### v. Credit risk mitigating and collateral management

Diverse methods are applied to mitigate potential credit losses from any given account, customer, or portfolio. These include restructuring, collateral, netting agreements through credit insurance, credit derivatives, and guarantees. Collaterals are obtained according to the Bank's collateral policy and the main types of collaterals are movable and immovable property mortgages, cash deposits, plant and machinery, mortgages on stocks, book debts, corporate, and personal quarantees.

#### vi. Credit monitoring and review

Credit risk positions are actively monitored and managed on an ongoing basis. Credit monitoring is conducted by the credit officers attached to business units, in close cooperation with the Credit Control Department. The credit officers have the relevant expertise and experience to manage the credit risks of their customers. Every credit officer is responsible to monitor the credit of their respective portfolio of borrowers on an ongoing basis.

Internal borrower risk rating and reviews are conducted on all exposures exceeding LKR 500,000.00 by the BIRMC annually. Quarterly reports are submitted to the credit committees on deteriorating credits, which are identified and monitored closely. Non-performing assets are identified at an early stage, facilitating appropriate remedial action by the Management.

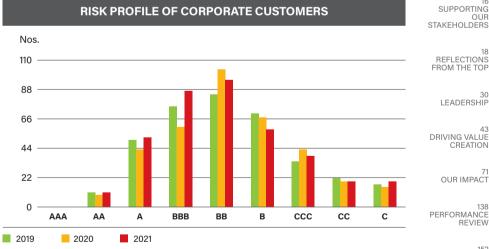
#### vii. Impairment

A comprehensive and robust impairment policy is in place to deal with defaulting customers. The provision for loan impairment is recorded as a reduction of the carrying amount of the loan in the balance sheet. Provisions for loan impairment are made in the income statement and impairment assessments are conducted for all exposures of the Group.

As at 31 December	2021	2020	2019	2018	2017	2016
NPL ratio (%)	3.2	3.2	3.3	2.5	1.9	1.9
Provision cover ratio – Bank (%)	74.8	64.5	60.0	72.3	97.5	110.4
Provision cover ratio – Industry (%)	71.7	61.3	52.3	57.4	69.9	71.8

#### **CREDIT RISK PERFORMANCE REVIEW**

Net loans and advances have increased by 12% YOY basis to LKR 1833.3 Bn. at the end of 2021, which represented 70% of the total assets in the Statement of Financial Position at the end of the reporting period. Asset quality of the loan portfolio shows marginal improvement from 3.25 to 3.21 by the year end of 2021 and remains at a very comfortable level compared to the industry average of 4.5%. Slow recovery of adverse economic condition due to continuity of COVID-19 impact during the year coupled with dollar restrictions contributed to the slow growth of the loan book and assets quality to be remain deteriorated level within the industry.



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#### MAXIMUM CREDIT EXPOSURE OF **PEOPLE'S BANK**

Number of corporate customers				
31 December 2021	31 December 2020			
11	9			
52	43			
87	60			
95	103			
57	67			
38	43			
19	19			
19	15			
	Custo           31 December           2021           11           12           52           87           95           57           38           19			

**CREDIT MIGRATION RISK** 

Migration risk is a credit risk that

occurs due to the deterioration of

the credit rating of a borrower over a

period, which then triggers the decline

of creditworthiness. This is evidenced

by the down grading of the customer

portfolio rating. The Bank closely observes the migration of corporate customer portfolios in periodical manner. The number of corporate customers downgraded over the last four years is given in the table below:

year	Number of customers in transition	percentage of downgraded customers
2017	346	16
2018	322	19
2019	318	20
2020	320	21
2021	321	11

#### **DEFAULT RISK**

Default risk is the potential loss arising as a result of the borrower or counterparty not fulfilling the contractual obligations on a loan agreement.

A healthy portfolio was maintained through stringent credit evaluations, post-disbursement monitoring, and a high collection ratio. The Bank's nonperforming loan (NPL) ratio of 3.47% for 2021 was well below the industry average of 4.5%

#### Managing default risk

All our credit exposures are closely monitored on a continuous basis using risk management tools such as NPL/ overdue analysis, rating migration analysis etc. Robust processes are in place to identify at an early stage, credit exposures which have high risk of loss. Such exposures are generally placed on a watch list and are managed closely to maximise recovery.

#### CONCENTRATION RISK

Concentration risk is the level of risk in the Bank's loan and advances portfolio arising from concentration to an individual counterparty, industry sectors, or geographic regions. As a state-owned bank, People's Bank has acquired exposures to State Owned Enterprises (SOEs), pawning, and housing financing aligned to the Government's development agenda.

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Concentration of large exposures (over LKR 100 Mn. as at 31 December 2021)

30	<b>3</b>						
43 DRIVING VALUE CREATION	As at 31 December	Number of industry sectors	Number of individual customers	Direct exposure LKR Mn.	Indirect exposure LKR Mn.	Total LKR Mn.	Direct exposure as a percentage of balance sheet
71 OUR IMPACT	With SOE	18	368	1,095,013	245,073	1,340,086	71.71
138 PERFORMANCE REVIEW	Without SOE	17	323	165,460	50,730	216,190	11.57

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#### Position of Bank's Top 20 customers as at 31 December 2021

Year	Top 3 %	Top 5 %	Top 10 %	Top 20 %
Including SOE				
2020	59	67	76	82
2021	60	68	77	83
Excluding SOE				
2020	11	15	25	41
2021	10	14	24	38

#### **Managing concentration risk**

The measures adopted to monitor and control concentrations are the single borrower limit and the Herfindahl-Hirschman Index (HHI). HHI index is calculated for all exposures (the greater of limit or outstanding) above LKR 100 Mn. (direct and contingent) based on counterparty name and sector. The Bank's portfolio is segmented into 17 industry sectors. The table below shows the tolerance levels for each degree of concentration.

Metric	Low	Moderate	High
	concen-	concen-	concen-
	tration	tration	tration
нні	<0.15	0.15 - 0.25	>0.25

#### **Credit risk stress testing**

Credit risk stress testing is conducted to determine how certain scenarios impact the Bank's capital adequacy levels. The stress testing report is forwarded to the BRMIC for review.

	Minor	Moderate	Major
Increase In NPLs	Magnitude of shock -5%	Magnitude of shock – 10%	Magnitude of shock – 20%
Revised core capital ratio	12.44	12.31	12.06
Revised total capital ratio	17.71	17.58	17.33
Adverse movements within NPL Categories	Magnitude of shock - 50%	Magnitude of shock - 80%	Magnitude of shock – 100%
Revised core capital ratio	12.32	12.18	12.09
Revised total capital ratio	17.59	17.45	17.36
Fall in the FSV of collateral held by the Bank	Magnitude of shock – 5%	Magnitude of shock – 10%	Magnitude of shock - 15%
Revised core capital ratio	12.47	12.38	12.29
Revised total capital ratio	17.74	17.65	17.56
Slippage of performing loans to NPLs	Magnitude of shock – 1%	Magnitude of shock – 2%	Magnitude of shock – 3%
Revised core capital ratio	12.08	11.61	11.13
Revised total capital ratio	17.35	16.88	16.4
Defaults by large borrowers	Magnitude of shock – 5%	Magnitude of shock – 7.5%	Magnitude of shock – 10%
Revised core capital ratio	12.38	12.3	12.21
Revised total capital ratio	17.66	17.57	17.48

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People's Bank's quarterly position for	for the financial y	ear 2021
--	---------------------	----------

	31 March 2021	30 June 2021	30 September 2021	31 December 2021
Name concentration (with SOE)	0.16	0.15	0.15	0.15
Name concentration (without SOE)	0.01	0.01	0.01	0.01
Sector concentration (with SOE)	0.23	0.23	0.17	0.16
Sector concentration (without SOE)	0.14	0.14	0.09	0.14

#### MARKET RISK

Market risk is the probable loss that could arise due to movement in market driven variables such as interest rates. exchange rates, equity, and commodity prices. The Bank's key market risk categories are interest rate risk, foreign exchange risk, equity risk, and commodity risk.

People's Bank is exposed to market risk mainly from the interest rate risk arising from trading and non-trading books and its exposure to gold prices through its pawning portfolio. The Bank's exposure to foreign exchange risk is moderate due to proprietary trading and foreign currency denoted transactions of the Bank. Exposure to equity risk is limited due to the low trading portfolio.

**Objectives of market risk** 

Optimise the risk-reward

the predefined risk appetite

Avert exposure to unacceptable

Ensure all operations of the Bank

are within the defined risk appetites

relationship of business units within

management

losses

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#### Market risk exposure of People's Bank

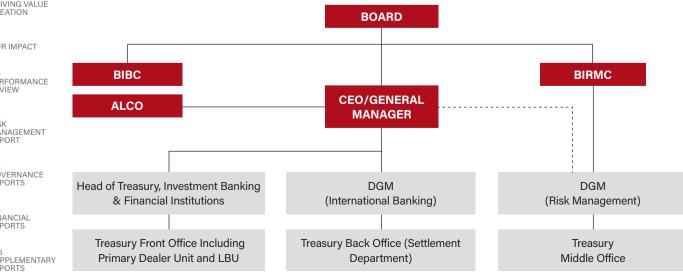
	20	)21	2020			
	Trading Book LKR Mn.	Non Trading Book LKR Mn.	Trading Book LKR Mn.	Non Trading Book LKR Mn.		
Assets						
Treasury bills	273	-	44,999	16,688		
Treasury bonds	1,004	573,471	1,164	327,355		
SLDB	-	2,678	-	4,771		
GOSL bonds	-	7,689	-	7,689		
Other investments	282	15,184	263	24,589		
Liabilities						
Debentures	-	48,862	-	43,558		

#### **GOVERNANCE OF MARKET RISK MANAGEMENT**

At Board level, the BIRMC has the responsibility to monitor the Bank's market risk exposure, formulate policies and risk appetite limits, and provide recommendations to the Board on management of market risk.

At executive level, the Asset Liability Committee (ALCO) is responsible to implement the market risk management framework and maintain the market risk exposures within the defined risk appetite. The Risk Management Department is responsible for the daily risk management activities, including market risk assessment, monitoring, and reporting.

The Treasury Middle Office (TMO) measures and monitors the Bank's treasury transactions independently from the Treasury Front Office and Back Office functions. The TMO ensures compliance to risk limits set by the Board.



[6]:

#### Managing market risk

A combination of policies, risk assessment measures, and risk limits are used to manage market risk.

#### 1. Policies

The Bank's market risk management policy framework includes several policies including the asset and liability management policy, treasury management policy, foreign exchange risk policy, and stress testing policy. These policies provide the framework for risk identification, assessment, mitigation, monitoring, and reporting of all market related risks.

#### 2. Risk assessment

The tools adopted for market risk assessment include Value at Risk (VaR), duration gap, sensitivity analysis, and stress testing. The valuation rates and methodologies are subject to independent verification.

#### 3. Market risk limits

Market risk limits are assessed and recommended to ALCO and thereafter to BIRMC approval. Limits such as open position limits, counterparty limits, and dealer limits are defined based on approved market risk limits. The limits are monitored based on product, sector, credit rating, and geography. The TMO monitors performance against the limits and reports to ALCO on a monthly basis. These limits are regularly reviewed by ALCO based on potential market dynamics and if necessary, the limits are revised to narrower bands.

#### Market risk limits and positions as at 31 December 2021

Market risk	Market risk a	Market risk appetite				
	Approved limit	Year ending 31 December 2021				
Fx Net Open Position	USD+ 10 Mn.					
	USD - 25 Mn.	Complied				
Value at Risk (VaR) (Conf. Level 99%, 1 day)	USD 250,000	Complied				
Cumulative Losses						
– Fx Trading	USD 175,000	Complied				
- FIS Trading (realised)	LKR 25 Mn.	Complied				
– (unrealised)	LKR 500 Mn.	Complied				
Forward Fx Gap Limit	USD 2,500 months millions	Complied				
GOSL Securities – Trading	LKR 250 Bn.	Complied				
- Investment	LKR 750 Bn.	Complied				
– AFS	LKR 20 Bn.	Complied	ABO PEOPLE'S BA			
International Sovereign Bond – Trading	USD 20 Mn.	Complied	HIGHLIGH			
<ul> <li>Investment</li> </ul>	USD 200 Mn.	Complied				
Sri Lanka Development Bonds (SLDB)	USD 750 Mn.	Complied	SUPPORTII O STAKEHOLDE			
Interbank Borrowings – Total limit	USD 933 Mn.	Complied	REFLECTIO			
- Short term limit	USD 233 Mn.	Complied	FROM THE T			
Present Value Basis Point (PVBP) Limit	LKR 25 Mn.	Complied	LEADERSI			
Investment value of Share Trading Portfolio	Port1: LKR 1,000 Mn.	Complied	DRIVING VAL CREATI			
	Port2: LKR 1,000 Mn.	Complied				
Stop Loss Limit (Share Trading)	40%	Complied	OUR IMPA			
Percentage of shares on the S&P SL20 Index	Min 25%	Complied	PERFORMAN REVI			
Gilt Unit Trust	LKR 2.5 Bn.	Complied	112 01			
Corporate Debt Limit (Debentures)	LKR 15 Bn.	Complied	R MANAGEME REPC			
Interest Rate Risk (DGap+VaR on Fwd FX)	LKR 11.94 Bn.	Limit breached*	GOVERNAN			
			REPOF			

\* Increase of HTM portfolio (LKR 334 Bn.) and its duration (0.52) resulting high D (Asset Duration).

#### 4. Action trigger points

The risk thresholds that trigger specific management action are specified in order to ensure market risk exposures are maintained within the levels defined by the risk appetite statement.

#### **Market risk review**

Market Risk of the bank is derived from the supply and demand forces mainly interest rates, exchange rates and equity prices in the market and it is the sensitivity of the bank's earnings or the economic value of its capital to adverse changes in aforementioned key sources. The Bank manages and mitigates its market risk properly by ensuring stringent policies and procedures which are in place to manage various aspects that contribute to market risk through a well-defined governance structure. This has allowed for market risks to be identified, assessed, controlled, and reported to ensure that the Bank operates within the allocated risk appetite levels. The Bank's Treasury has complied with approved limits in place in much extent and approvals were obtained to manage risks in foreseeable manner, managing the overall market risk although the socioeconomic impact of the country has a direct and substantial impact on the Bank's operations to a certain extent. The Bank has strictly complied with the guidelines and directives issued by the Government and the Central Bank of Sri Lanka in a professional manner by reviewing the market condition regularly.

#### Interest rate risk (IRR)

The Bank's exposure to interest rate risk arises as a result of the net interest income being impacted by extreme fluctuations in market interest rates. This has a potential impact on the underlying interest-bearing assets, interest-bearing liabilities, and offbalance sheet items. Sub-categories of interest rate risk:

- **Repricing risk** arises due to the timing difference in repricing Bank assets and liabilities with varying maturities
- **Basis risk** arises from the differences in actual interest margin and expected interest margin of the banking book and the implied cost of funds
- Yield curve risk arises from negative impact on the Bank's earnings/asset values due to shifts in the yield curve

Earnings at risk over one year horizon (net impact of 1%)

	Up to 1 month	1-3 months	3-6 months	6-12 months
Net assets (LKR Mn.)	(226,698)	(112,481)	57,310	(562,863)
Loss for change in 1% (LKR Mn.)	(93)	(187)	(215)	(4,221)

#### Managing interest rate risk

The power to approve the risk appetite for interest rate risk and set the overall limits for VaR and Earnings at Risk (EAR) are vested with the Board.

The guidelines for identifying, measuring, managing, and reporting compliance of all interest rate risk positions in the banking and trading books are provided by the Bank's market risk policy. The Treasury is responsible for managing the interest rate risk within the risk appetite whilst the Middle Office is responsible for monitoring the interest rate risk.

Techniques such as Duration Gap Analysis, VaR, and Earnings at Risk (EAR) are adopted to measure the interest rate risk. The duration gap and overall exposure to interest rate risk is ascertained by grouping rate sensitive assets and liabilities based on their maturity period.

ALCO is responsible for repricing the Bank's asset and liability portfolio and continuously monitoring the maturity mismatches and trends in market interest rates. The potential impact on Bank's earnings and capital due to changing economic indicators is gauged by regular stress testing on IRR exposures of the banking and trading books.

Every exposure is measured in Sri Lankan rupees and the totals of all currencies are aggregated after calculating the net total of each maturity band for each currency. Currencies that exceed 25% of total deposit liabilities are reported separately.

Interest rate risk is measured and monitored monthly and taken up for discussion at ALCO meetings.

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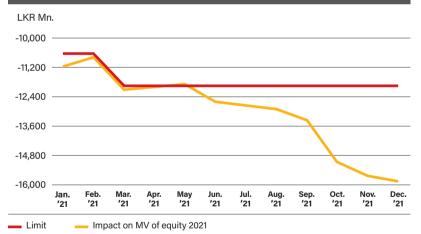
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#### ALM mismatches for 2020 and 2021

2021	Upto 1 month LKR Mn.	1-3 months LKR Mn.	3-6 months LKR Mn.	6-12 months LKR Mn.	1-3 years LKR Mn.	3-5 years LKR Mn.	Above 5 years LKR Mn.
Rate sensitive assets	309,297	225,075	323,262	603,621	156,123	191,839	607,587
Rate sensitive liabilities	535,995	347,556	265,952	1,166,484	27,390	52,370	3,232
Period gap	(226,698)	(122,481)	57,310	(562,863)	128,732	139,469	604,355
Cumulative gap	(226,698)	(349,179)	(291,869)	(854,732)	(725,999)	(586,531)	17,824
2020	Upto 1 month LKR Mn.	1-3 months LKR Mn.	3-6 months LKR Mn.	6-12 months LKR Mn.	1-3 years LKR Mn.	3-5 years LKR Mn.	above 5 years LKR Mn.
Rate sensitive assets	226,910	286,110	236,350	456,885	148,707	169,317	535,889
Rate sensitive liabilities	332,581	336,345	262,878	963,984	33,619	9,951	75,812
Period gap	(105,672)	(50,235)	(26,528)	(507,099)	115,088	159,366	460,077
Cumulative gap	(105,672)	(155,906)	(182,435)	(689,533)	(574,445)	(415,080)	44,997





#### **IRR stress testing**

	Magnitude of shock - 0.25%	Magnitude of shock - 0.50%	Magnitude of shock - 1.00%
2021			
Impact on earnings (LKR Mn.)	3,966	7,932	15,863
Revised overall CAR (%)	17.38	16.92	16.02
2020			
Impact on earnings (LKR Mn.)	2,736	5,471	10,942
Revised overall CAR (%)	15.14	14.82	14.16

#### Interest rate risk review

Interest Rate Risk arises from the possibility that adverse movements/ fluctuations in interest rates will affect the exposure of the Bank's financial condition and future cash flows or fair values of financial instruments. Risk arising from movement of interest rates time to time during the period was able to manage through timely review of changes in the underlying value of bank's assets, liabilities and off-balance sheet items and its economic value Accepting this risk is an integral part of the banking business and may even be an important source of profitability and shareholder value. The Bank has taken adequate measures to identify, monitor, control, and report interest rate exposures primarily through ensuring compliance to the prescribed limits. The Bank carries a significant portfolio of Government Securities and the amount of risk associated with the same depends on how sensitive its prices are to interest rate changes in the market. Supervision and close monitoring are in place to ensure adherence to all internal and regulatory risk mitigation initiatives and trends in market interest rates, thereby managing the interest rate risk in a prudent manner.

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#### Foreign exchange risk

Foreign exchange (FOREX) risk arises as a result of the Bank's earnings and/or capital being impacted due to adverse fluctuations in exchange rates. The Bank's exposure to FOREX risk arises from foreign currency denominated transactions such as import/export transactions, remittances, and proprietary trading.

#### Managing foreign exchange risk

Foreign exchange transactions are governed by a stringent regulatory framework. Whilst the CBSL sets the approval mechanism and limits, the Bank sets stringent volume limits within the regulatory confines and limits defined by ALCO on open positions for individual currency exposures and aggregate exposures. Risks arising from FOREX maturity gaps within the Bank's risk appetite are managed through forward maturity gap limits. The Treasury Department is responsible for the overall management of FOREX risk. The clear segregation of duties between the Front, Middle, and Back Office functions of the Treasury Department ensure an effective internal control mechanism. Monitoring of open positions, assets and liability maturities, currency exposures, and aggregate exposures are independently conducted by the middle office.

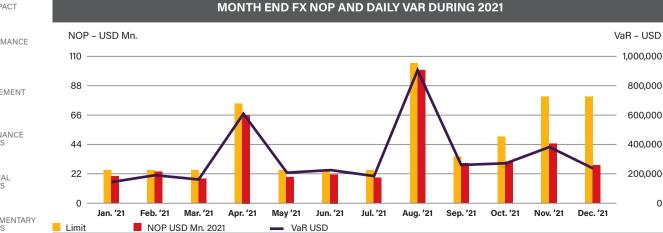
VaR calculations and stress testing are carried out on portfolios exposed to FOREX risk. Parallel VaR calculations are conducted by the Bank's Treasury Management System (based on Finacle) and the internationally accepted Bloomberg system. The potential impact on the Bank's profitability and capital adequacy levels are measured through stress testing.

#### Position as at 31 December 2021

Currency	Net exposure FC equivalent ('000)	Net exposure Rupee equivalent ('000)
US Dollar	3,421	686,786
Euro	143	32,500
Great Britain Pound	269	73,099
Japanese Yen	1,901	3,316
Singapore Dollar	42	6,241
Chinese yuan renminbi	139	4,381
Australian Dollar	29	4,162
other	-	392,897

#### Exchange rate risk stress testing

	Magnitude of shock -0.25%	Magnitude of shock -0.50%	Magnitude of shock -1.00%
2021			
Impact on earnings (LKR Mn.)	151	301	452
Revised overall CAR (%)	17.82	17.80	17.78
2020			
Impact on earnings (LKR Mn.)	141	282	423
Revised overall CAR (%)	15.46	15.44	15.42



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#### FOREIGN EXCHANGE RISK **REVIEW**

Foreign Exchange risk is the potential loss arising from fluctuations of value in a financial instrument due to changes in foreign exchange rates which is also a financial risk that exists when a financial transaction is denominated in a currency other than the domestic currency. Due to the lack of liquidity in the USD interbank foreign exchange market and due to the pressure on the USD/LKR exchange rate, the bank faced several challenges during the year and the critical situations are well managed with the assistance of Central Bank of Sri Lanka. Ensuring that the Treasury Staff adhere to the strict limits, maintains FX exposure within the permitted parameters at all times, and has enabled the Bank to manage the foreign exchange risk prudently. Stringent risk tolerance limits are defined and are independently monitored daily. This allows the treasury dealers to operate within these boundaries and mitigate the risk emanating through these exposures by ensuring that potential losses arising out of fluctuations in FX rates are minimized and maintained within the Bank's risk appetite.

#### EQUITY PRICE RISK

A decline in market value of a security or a portfolio due to fluctuations in equity prices gives rise to equity price risk. The Bank's exposure to equity price risk stems from the available-forsale investment portfolio, excluding the strategic investments in subsidiaries. The Bank's equity risk exposure is relatively limited as a result of the low investments in equity shares.

#### **Managing equity risk**

The formulation of policies related to investments and managing of investments within the defined risk appetite is conducted by the **Board Investment Committee** (BIC). The procedures, tools, and techniques for managing equity

risk- including volume and stop loss limits- are clearly articulated by the Board approved, Investment Banking Policy Manual. The movement in share market prices, performance of entities, and the macroeconomic conditions are regularly monitored by the BIC.

Independent evaluations on proposed equity transactions, impairment assessments, and exposures against limits are carried out by the market risk function operating under the Bank's Risk Management Department. The Unit also maintains independent oversight over the non-traded equity risk framework.

#### Stress testing of equity risk

	Magnitude of shock -5%	Magnitude of shock - 10%	Magnitude of shock- 15%
Max market value of equity portfolio	62	124	248
Fair value of strategic equities	20	40	81
Total impact	82	164	329

#### Equity price risk review

Equity price risk is the possible losses arising from prices or volatilities in individual equities. Although the equity market is highly vulnerable, the Bank's equity portfolio is insignificant compared to its overall asset portfolio, and thus the risk emerging from the equity portfolio is negligible. Colombo Stock Exchange trading was halted several times highlighting the mounting economic crisis prompted by a shortage of dollars and surging inflation. Despite all continuous follow up of the economic conditions of country/globe, market perception on equity markets, has helped the IBU

to correctly read the equity market and take strategic equity investment decisions. This, together with ensuring the strict adherence to the limits set by the Board of Directors has enabled the Bank to mitigate and manage the equity risk efficiently.

#### **COMMODITY RISK**

People's Bank's exposure to commodity risk stems from the pawning portfolio which holds gold collateral. The Bank holds a high market share in the pawning market. Gold is impacted by fluctuations in gold prices.

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#### Managing commodity risk

Commodity risk is managed through a meticulous process. A series of pre-disbursement measures are carried out including determining the gold content of the pawned articles, conducting due diligence of customers, maintaining prudent loan to value ratios, continuous assessment of gold prices and competitor offerings, and through obtaining an insurance cover against losses arising from stolen articles.

The post-disbursement measures include conducting independent valuation of pawned items regularly, daily verification of a sample of 5%, and regular auctioning of unredeemed articles.

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#### Commodity risk review

Commodity risk is the exposure to changes in prices and volatilities of commodities. The Bank has a negligible exposure to commodity price risk as the Bank is not engaged in commodity trading at present and its only exposure to commodity risk is associated with the Bank's pawning business. The Bank has been a pioneer of pawning activities and its exposure is backed by gold, which is considered readily resalable. Through assigning risk weights imposed by the regulator, The Bank has taken measures to manage and mitigate the inherent risk in pawning through maintaining a comfortable level of LTV ratios. In addition, gold market prices are periodically assessed, analyzed, and monitored by ALCO along with competitor product features. The Bank has highly sophisticated equipment in their pawning centers to accurately assess the gold. Although the Bank staff handling pawning are well experienced and have the relevant expertise, regular training is provided to such staff to update their awareness on new technology related to pawning activities and the risk areas that

require staff concentration. Insurance coverage is in place for the pawning portfolio. Impairment provisions are made with market gold value while regular auctions are conducted to recover the defaulted advanced. Furthermore, the Bank has provided the option of a monthly repayment plan for customers – available via our self-banking units as well- to ease their financial burden. All these measures have enabled the Bank to manage and mitigate its commodity risk associated with pawning activities prudentially.

#### LIQUIDITY RISK

Liquidity risk arises due to the Bank's inability to meet its contractual obligations without incurring unacceptable losses. This generally occurs due to a loss of capital and/or income when converting a security or hard asset to cash.

## Objectives of liquidity risk management

To enable the Bank to meet its funding commitments when they are due, the Bank weathers liquidity stresses and manages liquidity and funding risks within its risk appetite.

#### **Managing liquidity risk**

A well-articulated liquidity risk management framework is in place to ensure sufficient liquidity is maintained to meet its contractual obligations on time. ALCO ensures compliance with internal liquidity targets and regulatory liquidity requirements by providing oversight, managing liquidity risks, and continuously monitoring the Bank's liquidity position. The Head of Treasury is responsible for the daily management of the Bank's funding and liquidity positions within the stipulated risk limits. The Bank's liquidity levels are continually monitored independently by the TMO and any breaches are reported. The performance of key liquidity indicators

is regularly reviewed by the Board, BIRMC, and ALCO to ensure they are within the defined parameters.

#### Liquidity risk management framework

The key aspects of the liquidity management framework are:

#### 1. Measuring liquidity

The Bank adopts the dual flow approach and the stock approach to measure liquidity. The mismatches of inflows and outflows in different time bands are analysed using the flow method, based on the maturity of assets and liabilities. The stock approach measures the liquidity using key ratios such as the loans to deposit ratio, commitments ratio (unutilised portion of overdrafts/unutilised interbank lines), statutory liquid asset ratio, and cumulative mismatches.

#### 2. Diversified funding base

The Bank sources liquidity from multiple sources based on market conditions, regulatory considerations, and interest rate movement trends. Deposits are the largest funding source amounting to 78.2% of the Bank's total funding base, followed by other borrowings (9.1%) and shareholders' funds (5.1%). The Bank has a relatively high proportion of savings, which is considered a quasistable source of funds.

#### 3. Contingency fund plan

The Bank has a comprehensive Contingency Funding Plan (CFP) to provide guidance on managing liquidity requirements in stressed conditions. This is to ensure the protection of stakeholder interests and the maintenance of market confidence in the event of a liquidity crisis. The CFP articulates specific trigger points for activation and the responsibilities of the CFP team comprising of ALCO and the Head of Marketing and Research.

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The CFP will be activated in the following scenarios:

- Statutory liquid asset ratio falling below 20% over a month
- 25% increase in interbank call money rates for over seven consecutive days
- Over 50% increase in NPL ratio
- Larger than expected deposit withdrawals
- Consolidated AD ratio exceeding 105% for more than 15 days
- Call facilities being withdrawn by market participants or imposing a premium over the market rate for the Bank's borrowings
- Credit rating downgraded by more than two notches

Key Indicators	Position as at 31 December 2021 %
Loans to Deposit Ratio	
LKR	79.00
Foreign Currency	217.79
Commitments Ratio	
Statutory liquid assets ratio	
DBU	23.52
FCBU	25.94

	DBU				c	BU			
	Balance as at 31/12/2021	Minor	Moderate	Major	Balance as at 31/12/2021	Minor	Moderate	Major	6 ABOUT PEOPLE'S BANK
Magnitude of shock		5%	10%	15%		5%	10%	15%	14 HIGHLIGHTS
Liquid Assets (LKR Mn.)	502,576				239,417				
Total Liabilities (LKR Mn.)	2,137,210				923,103				16 SUPPORTING
Scenario I - Increase in Total Liabilities and Assets other than liquid assets									OUR STAKEHOLDERS
Increase in Liabilities (LKR Mn.)		106,861	213,721	320,582		46,155	92,310	138,465	18 REFLECTIONS FROM THE TOP
Revised Total Liabilities (LKR Mn.)		2,244,071	2,350,931	2,457,792		969,258	1,015,413	1,061,568	
Revised Liquid Assets (LKR Mn.)		502,576	502,576	502,576		239,417	239,417	239,417	30 LEADERSHIP
Liquid Asset Ratio after shock	23.52%	22.40%	21.38%	20.45%	25.94%	24.70%	23.58%	22.55%	43
Scenario II – Fall in Liquid Assets and Increase in other Assets while Liabilities remain same									DRIVING VALUE CREATION 71
Fall in Liquid Assets (LKR Mn.)		25,129	50,258	75,386		11,971	23,942	35,913	OUR IMPACT
Revised Total Liabilities (LKR Mn.)		2,137,210	2,137,210	2,137,210		923,103	923,103	959,016	138 PERFORMANCE
Revised Liquid Assets (LKR Mn.)		477,447	452,318	427,190		227,446	215,475	203,504	REVIEW
Liquid Asset Ratio after shock	23.52%	22.34%	21.16%	19.99%	25.94%	24.64%	23.34%	21.22%	152
Scenario III: Fall in Total Liabilities and Liquid Assets by the same amount									RISK MANAGEMENT REPORT
Fall in the Liabilities (LKR Mn.)		106,861	213,721	320,582		46155	92310.3	138465	184 GOVERNANCE
Revised Total Liabilities (LKR Mn.)		2,030,350	1,923,489	1,816,629		876948	830793	784638	REPORTS
Revised Liquid Assets (LKR Mn.)		395,716	288,855	181,995		193262	147107	100952	215 FINANCIAL
Liquid Asset Ratio after shock	23.52%	19.49%	15.02%	10.02%	25.94%	22.04%	17.71%	12.87%	REPORTS

#### Liquidity risk review

The Bank manages liquidity risk, in accordance with regulatory guidelines and international best practices. The objective of the Bank's liquidity and funding framework is to ensure that funding commitments and deposit withdrawals can be met when due and market access remains cost effective. Contractual and behavioral maturity of assets and liabilities, key liquidity ratios, monthly liquidity forecasts and gaps are reviewed at Assets and Liability Committee (ALCO) meetings. The bank has maintained Capital Adequacy Ratios above the regulatory minimum levels. Although the Liquid Assets Ratios for DBU was at comfortable level which is above the required ratio of 20%, Liquid Assets Ratios for OBU was below the required ratio of 20% due to foreign currency stress in the market. Liquidity Coverage Ratio for all currency and local currency were above the required regulatory ratios throughout the year.

Liquidity risk exposure is managed by treasury with limits and triggers set to ensure that sufficient liquidity surplus and reserves are available to meet daily business requirements and also to deal with a sudden liquidity shock. Treasury reports the Bank's overall liquidity position to management on a daily basis. The bank has obtained proactive measures to manage the assets and liabilities mismatches through better liquidity risk management strategies.

#### **OPERATIONAL RISK**

Operational risk is the direct or indirect risk of loss resulting from inadequate or failed internal processes, people, and systems or from external events such as natural disasters, social events, or political events. As per the Basel II definition, operational risk includes legal risk but excludes strategic and reputation risk. Operational risks exist in the natural course of business activities, products, and processes. The Bank is exposed to operational risks such as technology risk, people risk, and legal risk.

### Objectives of operational risk management

- Avoid potentially large risk losses by minimising losses from operational failure
- Manage risk cost-effectively across the Bank by developing a common understanding of operational risk across multiple functions and business units

- Effectively respond to critical and catastrophic risks by building and improving internal capabilities
- Realise cost savings through better management of internal resources and effective control of Bank operations

#### **Managing operational risk**

As projected by Basel II, operational risks have been categorised under seven broad areas. The policies, structures, and processes to managing operational risk exposure is articulated by the Bank's Operational Risk Management Framework. The Board is supported by the BIRMC to formulate policy and implement a robust operational risk management framework within the Bank. The branches and business units form the first line of defence - to identify operational risks at the point of origination. They report the operational loss events to the Risk Management Division which maintains a database. The Bank has instituted structured mechanisms to measure, assess, and report operational risks within the Bank. The Internal Audit conducts periodic reviews of the entire operational risk management process across the network to provide assurance to the Board and Senior Management.

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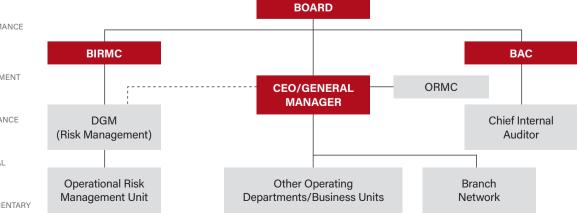
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Governance structure of operational risk management function

#### i. Identification and assessment of operational risk

The Risk Management Department together with business units identify potential areas of operational risk. All staff members are given training on operational risk exposures and are engaged proactively to identify and assess these risks.

Key business units conduct Risk and Control Self-Assessments (RCSA) to evaluate exposures according to defined operational risk parameters. Along with loss events and near misses reported by business units, the key findings of RCSA help to identify and devise action plans for potential gaps in risk management. Operational risk is assessed on new products, processes, and activities on an ongoing basis.

#### ii. Limits and tolerance levels

The Board has defined specific limits and tolerance levels for operational risk indicators in the Bank's Risk Appetite Statement. These include the total value of operational losses as a percentage of operational expenses, the number of internal and external loss events, and the percentage of branch audits rated less than average. Regular reporting to the BIRMC and Board helps to ensure corrective actions are initiated when needed.

#### iii. Mitigating operational risk

Risk mitigation policies and programmes are implemented to maintain a sound operating environment within the Bank. These include:

- Implementing a comprehensive • framework of operational risk policies and procedures
- Crisis management procedures and disaster recovery plans to ensure business continuity
- Segregation of duties
- Transferring of operational losses to third party through insurance
- Adopting stringent measures to select and monitor outsourced partners
- Creating a culture of risk awareness by providing continuous training to staff

- Prior to the launch of new products and services, conducting a thorough analysis of the potential impact of operational risk
- **Operational Risk Management** • system in compliance to Basel II auidelines

#### **Risk reporting**

Systematic identification of root cause, trends and frequency of risks are facilitated by maintaining a database of operational risk events, losses, and near misses by the Risk Management Department, Information of significant loss events, emerging issues, risk oversight, monitoring, and reviewing of risks are reported through quarterly reports. This information is included in the risk committee reports which are presented to the BIRMC and/or ORMC. Based on the potential impact and frequency of the risk, control failures are reported to the Operational Risk Management Committee.

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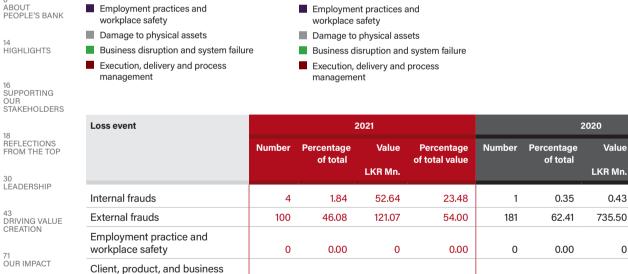
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0.00

2.76

1.84

47.47

100.00

0

0.37

0.35

49.79

224.22

0.00

0.17

0.16

22.21

100.00

1

4

7

96

290

0.35

1.38

2.41

33.10

100.00

0

6

4

103

217

VALUE OF OPERATIONAL

LOSSES BY EVENT

2021

54.00%

Clients, Products and business practices

Employment practices and

23.48%

Value

0.43

0

23.01

0.51

0.23

10.50

770.18

Percentage

0.06

95.50

0.00

2.99

0.07

0.03

1.36

100.00

of total value

22.21%

Internal frauds

External frauds

0.16% 0.17%

0.00% 0.00%

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practices

failures

Total

management

Damage to physical assets

Business disruptions and system

Execution, delivery, and process

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#### **Operational risk review**

The above chart depicts the comparison of operational losses in the past two years under the Basel II loss event type, both in terms of number of events and value.

The total losses recorded for the year 2021 was LKR 224.22 Mn. The most significant sources of losses (by value) for the year 2021 are external frauds, internal frauds and Execution, delivery and process management. Of which mainly include,

- LKR 122 Mn. of four (4) potential external fraud events which made provision for operational losses during the year. Although provision has been made to these events no such losses have been occurred to the Bank so far.
- LKR 20 Mn. of long outstanding amount written off during the year 2021

Apart from the above, the total Operational losses reported for the year was only LKR 82.22 Mn.

#### **TECHNOLOGY RISK**

This is the risk of financial loss, regulatory sanctions, or reputational damage due to breaches of confidentiality, integrity, or lack of information quality and availability. Technology is a key competitive advantage to achieve operational efficiency, speed, cost savings, and accuracy. As a leader in digitalisation, the Bank is inherently exposed to technology risk given its high dependence on information technology. The Bank is exposed to a range of technology related risks including cyber risks such as hacking and theft of information, systems breakdowns and failures, technological obsolescence, technical control towards physical security, and inadequate infrastructure to support business volumes.

The Board IT Committee, Information Security Committee, and Information Security Operations Committee provide oversight to the Bank's Technology Risk Management framework. The committee recommends information Security strategies, policies, and procedures. They also assess the need for system integrations within the Bank and the use of new and advanced information systems.

To ensure the robustness of information systems within the Bank, the Information Security Department and the IT Department regularly monitor key IT risk indicators. Corresponding risk thresholds have been defined to direct management attention for appropriate corrective measures.

#### IT RISK INDICATORS OF THE BANK

Category	Systems	Actual availability		s a percentage ing hours and
			thresholds	<b>J</b>
High critical	<ul> <li>Central ATM Switch</li> <li>NOVUS Switch</li> <li>Core banking system/ SIBS interface</li> <li>SWIFT</li> <li>Credit/Debit card management system</li> <li>SLIPS</li> </ul>	99.91%	>99.9% 97.5%-99.9% <97.5	Green – Low risk Amber – Moderate risk Red – High risk
Medium critical	<ul> <li>Image capturing and presentment system</li> <li>Web remittance system</li> <li>Finacle treasury</li> <li>ATM (individual)</li> <li>PRIME 4</li> <li>CIB/CMB/ORA</li> <li>RIB/RMB</li> <li>Express Banking</li> <li>RLOS</li> </ul>	99.53%	>97.5% 95%-97.5% <95%	Green – Low risk Amber – Moderate risk Red – High risk
Low critical	- IHRM System - People's Bank website	100%	>90% 87%-90% <87%	Green – Low risk Amber – Moderate risk Red – High risk

A comprehensive information security strategy is established across the Bank aligning bank vision to mitigate technology risk continuously. The information security strategy strengthen with corporate management and latest technologies to mitigate evolving threat landscape. The controls are selected in line with CIS and NISI controls in addition to baseline security standards. Information security risk mitigations are as follows: 152 PISK

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#### **MITIGATING IT RISK**

- Placed all critical, live, and disaster recovery servers in highly secured and certified data centres
- Conducted disaster recovery tests for all critical systems at regular intervals
- Maintaining all IT processes in compliance with the standard ISO/ IEC 27001:2013 certification, the world's highest accreditation for information protection and security, from the International Organisation for Standardisation (ISO)
- Maintaining a well-established IT governance structure to prevent risk of data loss
- Installation of fire protection and smoke detectors at the server rooms and UPS rooms
- Disaster recovery plan to continue operations
- Appointment of Chief Information Security Officer and providing centralised strategic direction to the Bank as per the global best practices.

#### **IT RISK REVIEW**

- Conduct routine and non-routine risk assessments for all IT related processes and follow up the same through the Information Security Operations committee
- Periodical review of Bank Information Security Policy Procedures and obtaining board approval
- Reviewing of access logs for critical systems and critical infrastructure
- Reviewing the user access rights of critical systems
- Conduct code reviews for all critical systems, developed in house or out-sourced.
- Conduct internal/ external vulnerability assessments for all

systems including web based application and rectification of issues in timely manner.

#### **PEOPLE RISK**

People risk is the potential losses that could arise due to inappropriate employee activity, inadequate human resources, and Bank non-compliance with employee related regulations. The Bank has setup comprehensive human resource policies and processes to manage HR related risks, ensure uniformity in employee practices across the Bank, adopt effective recruitment practices, and continuously focus on enhancing employee value propositions.

Turnover of trained skilled staff impacts the competitiveness of the Bank, leading to deterioration in competency and productivity. Hiring qualified, competent individuals and retaining the high performing employees through a rewarding work environment is challenging as well.

#### **People risk review**

People are the most significant asset in any business as they are the central point in the overall performance of other assets. Thus, anticipating and efficiently managing people risk is highly important to the success of the Bank in the sustainable Business Model. The Bank has ongoing HR Development programmes that keep staff updated with the necessary knowledge and skills, which help staff enhance customer delivered value whilst minimising business risks incurred due to lack of knowledge, product promotion strategies, etc., thereby increasing Bank reputation and brand image through customers. Further concerns that are involved when managing people risk are reducing disruptions to work, protecting employees and their families from financial difficulties, minimising staff turnover,

and maintaining a healthy work environment during the pandemic.

#### **LEGAL RISK**

Legal risk is the risk of loss due to non-compliance with applicable regulations leading to the incurring of penalties, fines, loss of reputation, and the potential loss to earnings due to non-enforceability of contracts or documents.

Legal risk is managed by the Bank's Legal Department and proper internal procedures are followed when entering into contracts with clients. The business units are responsible to ensure all legally binding agreements are duly signed by the compliance and legal divisions of the Bank.

#### **REPUTATIONAL RISK**

Reputational risk is an indirect loss arising from an event or incident that adversely affects earnings, assets and liabilities, and brand value. Reputational risk is also driven by other risks such as credit, market, operational risk etc.

The negative impact on the Bank's reputation has been low, as People's Bank has maintained an impeccable track record for nearly six decades as a premier State bank in Sri Lanka. Customer confidence is founded on a sound reputation which reflects the integrity of the Bank, the competence of staff, and the high product quality.

The Bank monitors its reputation risk through early warning indicators. The customer complaint-handling unit addresses all customer complaints efficiently and effectively. Even as the scope of reputation risk has widened due to social media, the Bank has implemented several measures to enable customers to forward their grievances. These include the Bank's website, Facebook page, the call centre, email, and the postal address.

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Appropriate measures including communication policies, code of conduct, and ethics are also in place to be followed by all employees across the Bank. The Bank's active engagement in Corporate Social Responsibility (CSR) activities as part of corporate strategy and the media presence on social media platforms help to drive brand visibility.

Reputational risk is assessed through a comprehensive scorecard developed by the Bank based on the ICAAP guidelines.

#### **COMPLIANCE RISK**

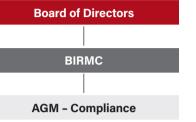
Compliance risk arises due to non-compliance with applicable laws, regulations, Codes of Conduct, and standards of good practice resulting in financial loss and reputational loss. Compliance helps to maintain and enhance the reputation of the Bank.

The Bank has established a compliance function and implemented comprehensive internal policies, procedures, and a sound governance framework to ensure employees comply with the applicable laws, regulations, and best practices.

### Objectives of managing compliance risk

- Increase Bank's reputation and brand value
- Enhance customer confidence and trust
- Facilitate smooth and efficient operations
- Strengthen employee integrity
- Offer products and services of the highest quality
- Augment the strength and stability of the Bank
- Strengthen the sustainability of the Bank

#### Compliance risk governance



The Board holds the highest responsibility to ensure compliance with relevant external regulations and internal guidelines, and is duly supported by the BIRMC and BAC in its compliance functions. The compliance of the Bank is ensured by the dedicated Compliance Unit, reporting directly to the BIRMC. In addition to the Risk Management Department and the internal audit function, the Compliance Unit provides assurance to the Board on the Bank's overall level of compliance.

The Bank's compliance risk is assessed through a five-point rating scale scorecard in relation to internal best practices and external regulations. This scorecard is submitted to the BIRMC.

The dedicated Chief Compliance Officer oversees the compliance status of the Bank through regular assessments and reports the status to the BIRMC.

The duties entrusted to the Compliance Department are twofold, mandatory compliance functions and ancillary compliance functions.

#### i. Mandatory compliance functions

 Safeguard the Bank from reputational risk by developing compliance policies and procedures to eliminate or minimise the risk of non-compliance with regulatory requirements

- Develop a Code of Conduct/ ethics for all employees, clearly articulating the best practices and monitoring to ensure compliance at all levels
- Implement an Anti-Money Laundering/Terrorist Financing Policy aligned to Know Your Customer (KYC) regulations, to be adhered by all departments of the Bank
- Maintain regular contact and cordial relationships with regulators based on clear and timely communication and mutual understanding
- Nurture a culture of compliance within the Bank
- Keep abreast with relevant legal and regulatory developments and facilitate effective implementation
- Report to the Board all relevant regulatory developments and changes in laws that could give rise to compliance issues
- Highlight any breaches related to compliance and work with the management to address and rectify them within an acceptable timeframe
- Submit weekly, monthly, quarterly and annually compliance reports to the Central Bank of Sri Lanka related to compliance with Central Bank directives and guidelines, and as stipulated by the law
- Prepare and submit compliance reports to the Board Integrated Risk Management Committee (BIRMC) and the Board Audit Committee (BAC) as and when necessary
- Submit monthly compliance reports to the Board
- Establish a Customer Charter based on directions issued by the Central Bank of Sri Lanka

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- Prepare, implement, and monitor the Code of Best Practice on Corporate Governance based on the Central Bank Directive on Corporate Governance for Licensed **Commercial Banks**
- Establish systems and controls • to monitor transactions and report suspicious transactions to the Financial Intelligence Unit to prevent Money Laundering/ Terrorist Financing
- Train staff members on compliance • including Anti-Money Laundering and develop an e-learning module to facilitate training across the branch network
- Prepare policies and implement procedures to minimise compliance risk and reputation risk, including developing a Code of Conduct
- Maintain updated credit details • of customers by liaising with the Credit Information Bureau

#### ii. Ancillary compliance functions

- Provide advisory services to management and staff on regulatory, reputational, and ethical matters
- Promote compliance as a success • enabler
- Provide input in structuring new • products and systems compliant with local regulatory requirements, internal compliance, and ethical standards
- Ascertain compliance with • internal and external regulations by conducting assessments and reviews at regular intervals
- Represent the compliance function in relevant internal and external committees
- Clearly communicate policies on compliance to management and staff
- Liaise with the Bank's internal and external audit function to address compliance issues

- Follow up on compliance issues identified through audits
- Liaise with the auditors and conduct random compliance audits on risk-based assessment

#### **Compliance reporting**

The Compliance Department submits monthly compliance reports to the Board. These reports include sign offs from the Heads of Departments and branches on statutory and mandatory requirements, events of non-compliance, and employee training and branch assessments. Reports are also submitted to the BIRMC and BAC on any special compliance-related matters within that guarter.

#### **Prevention of Money Laundering** and Terrorist Financing

Money laundering and terrorist financing continues to receive significant attention as nations attempt to deal with the harmful legal, economic, and social consequences of criminal activities. People's Bank has taken every effort to prevent the rising prevalence of money laundering and terrorist financing by having stringent policies, procedures, and control standards relating to client identification. This is coupled with due diligence, transaction monitoring, payment and name screening, investigating and reporting of suspicious activity, and an evaluation of all new products and services to prevent and/or detect activities that may pose risk to the Bank. All employees are trained through structured programmes and e-learning modules on areas such as anti-money laundering, Know Your Customer, and customer due diligence. Unusually large and suspicious transactions are analysed, evaluated, and reported to the Financial Intelligence Unit.

#### **Compliance risk review**

Branch assessments are conducted by the Regional Compliance Officers on a risk-based approach and reviews are conducted on selected branches by the Compliance Department. Head office departments and other related units are assessed by the Compliance Department selecting the Departments/Units on a riskbased approach. Also , subsidiaries which carry out financial transactions are reviewed quarterly through a guestionnaire in addition to the visits conducted by the compliance department once in every two years.

#### Strategic risk

Strategic risk is the potential loss to earnings and viability arising due to adverse business decisions, improper implementation of decisions, a challenging business environment, and inadequate response to changes in the operating environment.

Strategic risks are managed through the Bank's strategic plan approved by the Board and Executive Management. The strategic plan is formulated following extensive stakeholder engagement at multiple levels and discussions with business units. In the event a risk materialises, a series of management actions are developed to prevent or mitigate the impact on Bank earnings. The business performance is tracked on a weekly basis by ALCO and the Board. The actual performance is assessed against the budgeted targets for each business unit. If needed, the strategies are revised to suit any changes in the business environment.

Strategic risk is assessed using a scorecard, by taking into consideration a range of factors including the Bank's size, complexity, sophistication of operations, environmental analysis as well as customer profiling. The scorecard helps to identify areas the need improvements to mitigate strategic risk.

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#### Group risk management

The Bank's main subsidiaries, People's Leasing & Finance Company PLC, and People's Insurance PLC have structured risk management frameworks to identify, assess, and monitor their risk exposures. People's Bank provides oversight to the risk management aspects of the Group entities through the following structures and mechanisms:

- The Group's risk appetite and • strategy is formulated at Bank level
- Reporting structures, processes, • and thresholds are determined by the Bank's Board of Directors

- Defined key risk indicators, trigger . levels, and thresholds have been established for each group entity in which the Bank's exposure exceeds LKR 500 Mn.
- Through periodic reviews, the People's Bank's Audit Committee and Internal Audit Department ensures the adequacy of internal control mechanisms of the subsidiaries
- In certain instances, Directors are . nominated to the respective Boards of the subsidiaries by People's Bank
- Periodically, the risk profiles of the regulated subsidiaries are reviewed by People's Bank's BIRMC
- The Bank's Board of Directors have access to the board minutes of Group companies.

The Group's risk ratings for key categories of risk in 2021

	Credit Risk	Market Risk	Operational risk	Compliance risk	Strategic risk	Reputation risk
People's Bank	Low	Low	Low	Low	Low	Low
People's Leasing & Finance	Moderate	Low	Low	Low	Moderate	Low
People's Insurance	Low	Low	Low	Low	Moderate	Low

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# GOVERNANCE REPORTS

The Bank is led by a formidable team of leaders who are focused on ensuring excellence is achieved on all fronts.

# CORPORATE GOVERNANCE

#### GRI 102-18, 102-22, 102-23

Compared to challenges faced by the banking sector in the year 2020, year 2021 was at a different level. Operationally, it continued to test our commitment, our discipline, our resolve, our strength and, importantly, our technological capabilities. If anything, the pandemic has accelerated the trend of integrating environmental, social and governance (ESG) factors into decision making by fetching into focus both the role of business in confronting broader societal concerns and the need for strong corporate governance. The Board continued to ascertain and respond to COVID-19 implications while emphasis on employees' safety and wellbeing, supporting customers and fully committed to the Government economic revival plan to up bring the Country. The Board also ensured greater accountability, transparency, good governance, and sound financial and risk management to all its stakeholders in order to maintain sustainable operations. The Bank's Corporate Governance Framework defines the roles, responsibilities, practices, and processes used to govern and manage the Bank. By providing clear and effective identification and delineation of powers and decisionmaking bodies, this Framework has enabled the Bank to thrive, remain sustainable, and operate with integrity and accountability towards its stakeholders.

G	OVERNANCE STR	UCTURE		
Code of Conduct	Board Charte		Policy Framework	ABOU PEOPLE'S BANI 1. HIGHLIGHTS
Regulatory Requirements	V	oluntary Under	takings	1 SUPPORTING OUF STAKEHOLDER
<ul> <li>People's Bank Act No. 29 of 1961 and any amendments</li> <li>Banking Act No. 38 of 1988 and any amend</li> <li>CBSL Directives</li> <li>Exchange Control Act No. 23 of 1953</li> <li>Financial Transactions Reporting Act No. 6 of 2006</li> <li>Prevention of Money Laundering Act No. 5 of 2006</li> </ul>	ments	GRI Standards UN Sustainability Integrated report	actice on Corporate Governance y Development Goals (SDGs) ting framework issued by the egrating Reporting Council (IIRC)	11 REFLECTIONS FROM THE TOI JLEADERSHI DRIVING VALUI CREATION OUR IMPACT OUR IMPACT 13 PERFORMANCI REVIEW
	Assurance			15: RISI MANAGEMEN REPOR GOVERNANCI REPORT

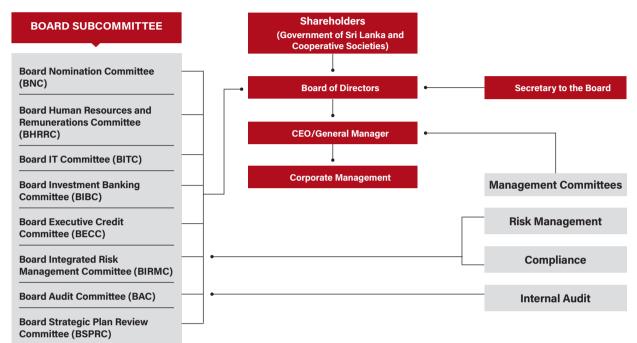
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#### PEOPLE'S BANK CORPORATE GOVERNANCE FRAMEWORK



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#### **GOVERNANCE FRAMEWORK**

The Bank's corporate governance structure consists of two primary layers. The Board provides oversight and deliberates with the Executive Management about the Bank's strategic direction, financial goals, resource allocation, and risk appetite. The Management is responsible for executing the policies of the Board to create shared value for all the Bank's stakeholders.

#### **KEY FOCUS FOR 2021:**

- Developing of a Strategic Plan for 2022–2024
- Expansion of digital banking facilities
- Focus on customer service with COVID-19 challenges and maintain high level of customer service quality
- Continuing providing financial and non-financial assistance to support the Government economic revival initiatives

#### ASSURANCE

The Auditor General provides assurance on the Financial Statement of the Bank and on the Directors' Statement on Internal Controls over Financial Reporting which are published on pages 217 to 218 and 213 respectively. He also certifies the level of compliance with the Banking Act Direction No. 11 of 2007 on Corporate Governance for Licensed Commercial Banks issued by the Central Bank of Sri Lanka.

#### GRI 102-22, 102-23, 102-24

#### COMPLIANCE WITH THE CODE OF BEST PRACTICE FOR CORPORATE GOVERNANCE THE BOARD

#### (Principle A.1)

Board of Directors of People's Bank are appointed by the Minister of Finance. The current Board comprises the Chairman, and Non-Executive Directors. All Directors are eminent professionals of the State and private sector. The Chairman, is a well experienced professional with over 30 years experience especially in the finance field. The diverse range of skills and experience of the Non-Executive Directors enrich the Bank's risk management and control process. Profiles of the Directors are given on pages 32 to 33.

#### GRI 102-33

#### Holding of regular Board meetings (Principle A. 1.1)

The Board meets at least once a month and additional meetings are convened based on necessity. The Board met 14 times during the year 2021, and all Board meetings were characterised by high attendance, active participation and constructive and open discussions.

Directors are required to attend all Board meetings and Committee meetings of which they are members. Instances of non-attendance at Board meetings were generally due to prior engagements, personal commitments or illness. In addition, Non-Board members of the Senior Management and the advisory members may, by invitation, attend meetings to address specific items in the agenda. Members of the Corporate Management and/or external experts are allowed to make presentations to the Board and subcommittees on a regular basis on matters pertaining to the Bank's strategy.

The attendance of each Director at Board meetings and respective committee meetings in 2021 are detailed below:

Name of Director	Status	Board meeting	BAC	BHRRC	BIRMC	BECC	BNC	BIBC	BITC	BSPRC
Mr Sujeewa Rajapakse	Independent Non-Executive	14/14		6/6			21/21			4/4
Mr Kumar Gunawardana	Independent Non-Executive	14/14		5/6		24/24		3/3	3/3	
Mr Sudarshan Ahangama	Independent Non-Executive	13/14	7/7		4/4		20/21		2/3	4/4
Mr Isuru Balapatabendi	Independent Non-Executive	12/14			4/4			3/3		3/4
Mr Malindu Ranasinghe**	Independent Non-Executive	01/14		1/6			0/21		0/3	
Mr Keerthi Goonatillake	Independent Non-Executive	14/14	6/7			21/24			3/3	2/4
Mr Manjula Wellalage	Independent Non-Executive	13/14		5/6		20/24				
Mr K A Vimalenthirarajah	Non-Independent Non-Executive	13/14	5/7		4/4			3/3		
Ms Bhadranie Jayawardhana	Non-Independent Non-Executive	14/14					18/21			

The Board has delegated some of its

responsibilities to committees of the

progress made during the year is given

Board. The scope of work assigned

to each committee along with the

on pages 207 to 210 of this Report.

Monitoring the effectiveness of

the Bank's risk management and

internal control systems has been

delegated to the Board Integrated Risk

Management Committee and Board

Audit Committee. The Board retains

the Bank's "risk tolerance". The Risk

monitoring, controlling and reporting

Management Report is reviewed

by the Board, and this includes,

ultimate responsibility for determining

\*\* Resignation of Mr Malindu Ranasinghe - 07 March 2021

#### Role of the Board (Principle A. 1.2)

The Board is responsible to provide leadership, oversight, control, development, and ensure long-term success of the Bank. They also facilitate value creation to shareholders in accordance with applicable laws and regulations. The Board is also responsible for nurturing the right culture, instilling values and promoting ethical behaviour throughout the Bank.

There is a formal schedule of matters reserved for the Board, which are reviewed regularly to ensure it remains current. Matters reserved for the Board include the items summarised in the table below:

Governance	Strategy and directions	Risk management accountability and control
Review of governance arrangements Terms of reference for and membership of Board committees	Approval of strategy and annual budgets Authorisation of acquisition and disposal activity Affirmation of risk management strategies and risk appetite	Approval of financial statements, other updates to market and recommendations on dividends Approval of authority levels, financial, and treasury policies Review of internal control and risk management Approval of health and safety policies

of identified risks, and uncertainties. In addition, the Board reviews reports referred by the Chairman of the Risk Committee and Audit Committee pertaining to risk management.

#### Compliance with laws of the country as applicable to the business and procedure to obtain independent professional advice (Principle A. 1.3)

The Board of Directors collectively and severally, are expected to act in accordance with the laws of the country, applicable to the business conducted by the Bank. Therefore, the Board is responsible for ensuring all relevant procedures and controls are in place to maintain compliance with all applicable laws and regulations.

The Board acknowledges the need to obtain independent judgement from time to time, on certain matters. Accordingly, Board members are entitled to seek independent professional advice (including but not limited to legal, accounting, and financial advice) at the Bank's expense on any matter connected with the discharge of his/her duties and responsibilities. 6 ABOUT PEOPLE'S BANK

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#### Company Secretary (Principle A. 1.4)

All Directors have access to the Board Secretary. The Board Secretary is responsible to the Board for ensuring all agreed procedures and applicable rules and regulations are observed. In addition, the Board Secretary serves as the Secretary to all Board subcommittees and maintains the minutes of all Board meetings and committee meetings. Other responsibilities of the Board Secretary include:

- Coordinating matters pertaining to the conduct of Board meetings and subcommittee meetings
- Conducting proceedings in accordance with the People's Bank Act and relevant legislation
- Facilitating adoption of best practice on corporate governance including assisting the Directors with respect to their duties and responsibilities, in compliance with relevant legislation and best practice
- Acting as the communication liaison between Non-Executive Directors and Management
- Ensuring appropriate disclosures on related parties and related party transactions in line with regulatory requirements
- Obtaining legal advice in consultation with the Board on the People's Bank Act and other relevant legislations in ensuring Bank's compliance with all applicable laws and regulations

#### Independent judgement of Directors (Principle A. 1.5)

Directors are required to bring an independent judgement to bear on decisions of the Bank. As experienced professionals, their duties are performed without any influence from other persons. The Board promotes dynamic, and constructive contribution from Non-Executive Directors.

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#### Dedication of adequate time and effort by the Directors (Principle A. 1.6)

Directors are expected to dedicate sufficient time before a meeting to review Board papers and call for additional information and clarification and to follow-up on issues.

Directors are also expected to ensure sufficient time is dedicated at every meeting to ensure all responsibilities are discharged satisfactorily.

#### Training for Directors (Principle A. 1.7)

All Directors are entitled to receive relevant training for continuous development. To ensure Directors' contribution to the Board/committees remains relevant, ongoing trainings and updates are provided for Directors to regularly refresh their knowledge, skills and understanding of the business, and markets in which the Bank operates. This includes written reports and presentations by senior executives or consultants, on Bank's operations, corporate governance, legal and regulatory developments.

#### CHAIRMAN AND CEO (Principle A. 2)

Whilst the Chairman and Chief Executive Officer (CEO)/General Manager (GM) are collectively responsible for the leadership of People's Bank and for promoting the highest standards of integrity and probity, there is a clear and effective division of accountability and responsibility between the Chairman and the CEO/GM. Each play a distinctive role which complements each other to ensure balance of power and authority and avoid unfettered powers of decision and control for one individual.

The Chairman is responsible for leading, directing and managing the Board to ensure effective operations and fully discharging its legal and regulatory responsibilities. The primary role of CEO/GM is to manage the day to day operations of the Bank.

#### A decision to combine the posts of Chairman and Chief Executive Officer in one person should be justified and highlighted (Principle A. 2.1)

The position of the Chairman and the CEO/GM are clearly separated, preventing unfettered powers for decision-making by one person.

The Chairman and the CEO/GM have been identified on pages 32 and 36 of the Annual Report.

#### GRI 102-23

#### CHAIRMAN'S ROLE (Principle A. 3)

The Chairman is responsible for ensuring the CEO/GM and the Management effectively implement the strategies and policies agreed by the Board. The Chairman also provides stewardship for the adoption good governance practices and provides oversight to ensure effective communication with shareholders and other stakeholders.

#### Conducting Board proceedings in a proper manner (Principle A. 3.1)

The Chairman is responsible not only for providing leadership but also for overseeing the functioning of the Board to safeguard the best interest of the Bank and its shareholders. Accordingly, the Chairman is responsible for:

- Ensuring Board meetings are planned and conducted effectively
- Setting the agenda for each Board meeting, taking cognisance of the matters proposed by other Directors, members of various subcommittees or the Board Secretary

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- Ensuring the Board members receive accurate, timely, and clear information
- Ensuring minutes of Board meetings are accurately recorded and circulated among the Directors
- Providing leadership and governance to the Board to create a conducive environment for the Board and individual Director's to discuss issues in a timely manner
- Promoting a culture of transparency and encouraging Non-Executive Directors to engage in constructive and healthy exchange of views pertaining to matters of the Board and thereby facilitating contribution to the effective functioning of the Board
- Ensuring the Board plays a full and constructive role in developing and assessing Group's strategies and policies, and ensuring Board decisions are taken in the best interest of the Bank and fairly reflect Board's consensus
- Proving leadership for selfassessment to generate meaningful feedback to further improve the effectiveness of the Board

#### FINANCIAL ACUMEN (Principle A. 4)

The People's Bank Board comprises members with sufficient financial acumen and knowledge. In addition to the Senior Chartered Accountants and Chartered Management Accountants who provide guidance on the financial matters, the rest of the Directors have sufficient financial acumen acquired through their extensive professional experience.

#### BOARD BALANCE (Principle A. 5)

The People's Bank Board is well balanced with eight Non-Executive Directors, of whom six function in an independent capacity. This is above the minimum stipulated by Code of Best Practice for Corporate Governance issued jointly by the Securities Exchange Commission of Sri Lanka and The Institute of Chartered Accountants of Sri Lanka.

All Independent Non-Executive Directors are independent of management and free from any business or other affiliations that could materially interfere with or could reasonably be perceived to materially interfere with the exercise of their unfettered and independent judgement.

Every Non-Executive Director submits a signed declaration of independence/non-independence against the specified criteria and they are evaluated to ensure compliance with the criteria for determining independence.

In the year under review, there were no circumstances that warranted the appointment of Alternate Directors. The need to appoint a Senior Independent Director did not arise either due to the segregation of positions of the Chairman and the CEO/GM.

## SUPPLY OF INFORMATION (Principle A. 6)

Board meetings are scheduled well in advance, giving adequate notice to Directors. Prior to every Board or committee meeting, the Board Secretary ensures all relevant papers including the agenda, content and a summary of management presentations are made available to all the Directors seven working days prior to the meeting. The Directors who are unable to attend the meetings are updated through the documented minutes, which are tabled at the next meeting with the matters to be followed-up from the minutes. Monthly accounts for a given month are prepared and circulated among Directors in the following month along with key financial performance indicators of each division/subsidiary. If the Board feels the information provided is insufficient or not clear, they are entitled to request for further clarification or additional information. The respective management personnel can be called for the meetings when deemed necessary to provide further details.

#### GRI 102-24

#### Appointments to the Board (Principle A. 7 and A. 8)

In accordance with the People's Bank Act, a maximum of 10 Directors are appointed by the Minister in charge of the portfolio of which two Directors are nominees of the respective Minister handling the subject of cooperatives. Appointments are made for a period of three years subject to a maximum term of nine years and an age limit of up to 70 years, whichever comes first in line with the provisions of the Banking Act Direction No. 11 of 2007.

All appointments for directorships are submitted to the Central Bank of Sri Lanka for assessment under the Fit and Proper Criteria for Directors.

#### APPRAISAL OF BOARD PERFORMANCE

#### (Principle A. 9)

Every member of the Board conducts a self-assessment of his/her own effectiveness as well as the Board as a team annually, incorporating all criteria specified in the Board performance evaluation checklist of the Code. The responses are collated by the Board Secretary and submitted to the Board as a summary report. 6 ABOUT PEOPLE'S BANK

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#### DISCLOSURE OF INFORMATION IN RESPECT OF DIRECTORS

#### (Principle A. 10)

Information specified in the Code in relation to Directors is disclosed in this Annual Report as follows:

- Name, qualifications, brief profile, and the nature of expertise on pages 32 and 33.
- Number of Board and Committee meetings held in year 2021 and attendance on page 187.
- Names of committees in which the Director serves as the Chairman or a member on page 186.
- Related party transactions on pages 312 to 317.

#### APPRAISAL OF THE CEO (Principle A. 11)

The evaluation of the CEO/GM is one of the most important responsibilities of the Board. The evaluation process provides a formal opportunity for the Board and CEO/GM to have a constructive discussion regarding the performance and the leadership of the CEO/GM. The set of KPIs for the CEO/GM formulated under Strategic Planning and Performance Management is reviewed guarterly by the panel who submits the review to the Board monthly for their review. These goals are confirmed by the Board and are used as the basis for the annual CEO/GM's appraisal process.

The CEO/GM is responsible to provide the Board with explanations for any adverse variances along with corrective action to be taken.

#### Directors' and executive remuneration procedure (Principle B. 1. B.1.1, B. 1.2, B. 1.3)

Board remuneration is decided according to guidelines set by the Ministry of Finance. No Director is involved in determining his/her own

remuneration. The BHRRC makes recommendations to the Board pertaining to the remuneration and benefits of the CEO/GM and Key Management Personnel within agreed terms of reference and in accordance with the remuneration policies of the Bank, and the Collective Agreement. Remuneration is designed to attract, retain and motivate high performing, qualified and experienced employees of the Bank. The Board in turn makes recommendations to the Minister of Finance who is the final authority for approval of their remuneration under the collective agreement.

The BHRRC seeks professional advice externally, when deemed necessary, in discharging their responsibilities. The report of the BHRRC, disclosing the Statement of Remuneration Policy and the names of the Chairman and members of the BHRRC is given on page 207. The aggregate remuneration paid to the Directors is given on page 205.

#### Relations with shareholders (Principle C. 1, C. 2)

As a State Bank, with the Government of Sri Lanka being the main shareholder, People's Bank comes directly under the purview of the Ministry of Finance. The Board liaises with the Ministry to ensure alignment with the socio-economic development goals of the country.

The Annual Report is printed in English, Sinhala, and Tamil and is circulated through the Ministry of Finance to the Parliament. The Bank liaises with the Ministry of Finance for matters concerning the Ministry.

#### Major and material transactions (Principle C. 3)

There were no transactions which would materially alter the Bank's or Group's net asset base, other than those disclosed in the Note 45 to the Financial Statements, Related Party Disclosures on pages 312 to 317.

#### Financial reporting (Principle D. 1)

The Annual Report presents a balanced review of the Bank's financial position, performance, and prospects. Both narrative and visual elements have been used in presenting the information, to increase comprehension and clarity. We have provided a balanced view on our performance in this report and other communications presented to relevant authorities including the Ministry of Finance and regulators. The Bank takes every effort to ensure compliance with statutory requirement in the Annual Report and in the issue of interim communications on financial performance.

The following disclosures as required by the Code are included in this Report:

- Statement of Directors' Responsibility on page 216 includes a statement setting out the responsibilities of the Board for the preparation and presentation of financial statements
- Independent Auditors Report on pages 217 to 218 includes a statement of their responsibilities
- Directors' Statement on Internal Control over Financial Reporting on pages 211 to 212.
- Management Commentary on pages 44 to 151.
- Statement of going concern of the Company is set out in the Statement of Directors' Responsibility on page 216.
- Related Party Transactions are disclosed on pages 312 to 317 of the Directors' Report and in Note 45 in the Financial Statements

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#### Internal control and Audit Committee (Principle D. 2 and D. 3)

The Board is cognisant of its responsibility for formulating and implementing appropriate and adequate processes for risk management and sound internal control systems to safeguard shareholder interests and assets of the Bank. BAC assists the Board in relation to risk managements while BIRMC assists the Board in discharge of its duties with regard to risk management. Their roles and responsibilities are provided in the Committee Reports given on pages 207 and 210, respectively.

BIRMC is supported by the Risk Management Department of the Bank. A comprehensive report on Bank's risk management process is included on pages 153 to 180. BAC is supported by the internal audit function of the Bank. The Internal Audit Department reviews the adequacy and effectiveness of the internal control systems and reports to

Principle 1

Principle 2

Principle 3 Principle 4

Principle 5

Principle 6

Principle 7

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to 54.

the BAC on a regular basis. Duties of the BAC include keeping under review the scope and results of such audits and its effectiveness. BAC also plays a primary role in liaising with the Auditor General, who conducts the external audit of the Bank.

#### Code of Business Conduct and Ethics and Corporate Governance Report (Principle D. 4 and D. 5)

The Bank has two Codes of Business Conduct and Ethics, one applicable to the Directors and the other to the employees. BHRRC is responsible to regularly review the respective codes to ensure they remain relevant and adequate considering the evolving business operations of the Bank. The Codes of Business Conduct and Ethics are in compliance with the requirements of the Schedule I of the Code of Best Practice on Corporate Governance.

This Corporate Governance Report from pages 185 to 206 complies with

- Product Responsibility - Social and Relationship Capital: Customer on pages 107 to 115.

Stakeholder identification, engagement and effective communication, Stakeholder Engagement on pages 52

Sustainable reporting to be formalised as part of the reporting process and to take place regularly -

- Economic Sustainability - Financial Capital on pages 72 to 77.

- Society - Social and Relationship Capital on pages 107 to 130.

Environment - Natural Capital on pages 131 to 137.
Labour Practices - Human Capital on pages 91 to 106.

About this Report on pages 2 to 3.

the requirement to disclose the extent of compliance with the Code of Best Practice on Corporate Governance as specified in Principle D 5.

#### Shareholder relations (Principle E and F)

The relevant provisions of the Code are not applicable, because the main shareholder of People's Bank is the Government of Sri Lanka.

GRI 102-18, 102-19, 102-32

#### Sustainability report (Principle G)

The Board approved a Sustainability Policy for the Bank and has set in place a governance structure to ensure its philosophy, objectives, and strategic goals for social and environmental development are implemented. Accordingly, triple bottom line values have been embedded throughout the Bank's operations in all geographic areas. The sustainable business initiatives of the Bank are described in line with the Principles of the Code, as follows:

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#### The Banking Act Direction No. 11 of 2007 and subsequent amendments thereto on Corporate Governance for Licensed Commercial Banks in Sri Lanka issued by the Central Bank

	Section	Principle	Compliance and implementation	Complied
	3. (1)	Responsibilities of the B	oard	
		The Board has strengthen	ed the safety and the soundness of the Bank in the following manner:	
	a.	Setting strategic	Board approved Strategic Plan for 2021 in place.	Complied
		objectives and corporate	The strategic Plan for 2022-2024 has not approved by the board as yet.	with
		values	Bank's strategic objectives have been communicated to the Business Unit Heads.	
			Budget 2021 has been presented by the Head of Finance(HOF). HOF has explained the Bank's 2021 Budget together with three scenarios.	
	b.	Approval of overall Business Strategy	Strategic Plan includes strategic objectives and overall business strategy of the Bank.	
		including Risk Policy and Management	The Bank is in the process of developing Strategic Plan 2022-2024 through an external consultant.	
BANK	C.	Risk management	Board Integrated Risk Management Committee (BIRMC) takes the initiative in assessing of all risks of the Bank with the assistance of the Credit Risk Officers(CROs) and the relevant KMPs.	Complie with
ſS			Also BIRMC discusses new strategies of the Bank, the risks arising out of new strategies and further the ways and means to mitigate such risks.	
NG	d.	Communication with all stakeholders	The Board has approved and implemented an effective Cooperate Communication Policy with all stakeholders.	Complie with
DERS			The Board has reviewed Communication Policy at their meeting.	
INS TOP	e.	Internal Control System and Management Information Systems	Internal controls related to 24 significant processes including the MIS functions has been reviewed and the approvals of the relevant Department/Unit Heads had been obtained. The relevant document has already been submitted for the approval of BAC.	Complie with
IP Alue Ct	f.	Key Management Personnel (KMPs)	Board has defined and designated the following categories as KMPs CEO, SDGMs, DGMs, AGMs, CRO/DGM (RM), HOF, CIA, Compliance Officer, Head of Treasury, Head of Legal, Head of IT and Board Secretary as defined in Banking Act Determination No. 1 of 2019 and any other officer falling under the definition of section 3(1) (i) (f) of the banking act direction No. 11 of 2007.	Complie with
NCE ENT NCE	g.	Define areas of authority and key responsibilities for Directors and KMP	There is a clear segregation of authority and responsibilities between the Directors and the KMPs. Board members are responsible for taking strategic decisions of the Bank. KMPs are responsible for carrying out the decisions made by the Board and for operations. Further, People's Bank Act defines the areas of authority and Key responsibilities for the Board of Directors including the CEO. Key responsibilities of the KMPs are entirely operational based and are specified in their respective job descriptions. Authority of key management personnel are defined under delegation authority limits.	Complied with
	h.	Oversight of affairs of the Bank by KMP	Board has exercised appropriate oversight of the affairs of the Bank through Key Management Personnel.	Complie with

Section	Principle	Compliance and implementation	Complied	
	(i) The selection, nomination, and election of Directors and Key Management Personnel;	In terms of the section 8 of the People's Bank Act the appointment of directors are being made by the Minister-in Charge	Complied with	-
	(ii) The management of conflicts of interests; and	The Conflicts of Interests have been duly recorded in minutes.	Complied with	
	(iii) The determination of weaknesses and implementation of changes where necessary.	N/A	Complied with	
j.	Succession plan for KMP	Board approved Succession Plan for CEO and KMPs are in place.	Complied with	
k.	Regular meetings with KMP	Key Management Personnel are called regularly by the Board when a need arises to explain matters relating to their area of functions.	Complied with	
l.	Regulatory environment and maintaining an effective relationship with regulator	Code of Best Practice on Corporate Governance, details of existing Directors etc. CBSL Statutory Examination Report has been submitted to the Board and the Board has reviewed the actions taken in addressing the statutory concerns raised by CBSL.	Complied with	ABO PEOPLE'S BAI HIGHLIGH
		Attendance of the CEO at CBSL meetings further evidence the relationship maintained with the regulator.		_
m.	Hiring External Auditors	As per Section 34 of People's Bank Act, the Auditor General is the auditor of the Bank.	Complied with	SUPPORTII OI STAKEHOLDE
3.1 (ii)	Appointment of Chairman and CEO and	As per Section 10 of People's Bank Act, Minister appoints the Chairman of the Board from among the members of the Board.	Complied with	REFLECTIOI FROM THE TO
	defining and approving their functions and responsibilities	Mr Sujeewa Rajapakse, has been appointed as Chairman and Independent, Non- Executive Director by Minister of Finance, Economy and Policy Development w.e.f. 26 December 2019.		LEADERSH
		Mr Ranjith Kodituwakku has been appointed as the new CEO/GM w.e.f. 26 June 2020.		DRIVING VAL
		Section 2.22 and 2.23 of Code of Best Practice in Corporate Governance of the Bank defines the Powers and Roles of the Chairman.		CREATIO
		Code of Best Practice in Corporate Governance (CBPCG) Section 3.9 Annex III of the Bank defines the Roles, Duties and Responsibilities of the CEO/GM.		OUR IMPA PERFORMAN
3.1 (iii)	Regular Board meetings	Bank has held 14 meetings during the year 2021. There were 47 circular resolutions passed during the year 2021.	Complied with	REVIE
3.1 (iv)	Arrangements for Directors to include	As a practice, Directors include matters and proposals in the agenda for regular meetings.	Complied with	– RI MANAGEME REPC
	proposals in the agenda	Board approved procedure is in place to enable all Directors to include matters and proposals in the agenda for regular board meetings.	vviti i	GOVERNAN REPOF

Section	on Principle	Compliance and implementation	Complied
3.1 (v)	Notice of meetings	Duties of the Secretary to the Board (Annex iv) given in the Code of Best Practice in Corporate Governance includes a provision that preparing the calendar of regular Board meetings for each year is the duty of the Board Secretary with the approval from the Board. Board meeting Calendar for, 2022 has been approved at Board Meeting held on 30 November 2021. Further as a practice, notice of at least 7 days is given for the board to provide all Directors an opportunity to attend regular meetings.	Complied with
3.1 (vi)	Directors attendance	As per the Board Attendance schedule submitted by the Board Secretary, all Directors have attended two-thirds of the meetings held during the year 2021. Under the prevailing pandemic situation some Directors have attended online.	Complied with
3.1 (vii	Appointment and setting responsibilities of the Board Secretary	Board Secretary is an Attorney at Law who satisfies the provisions of Section 43 of the Banking Act No. 30 of 1988, and section 2.5.i of Board approved SOR.	Complied with
		The Board has appointed Ms. Shyama Wijekoon, Assistant Board Secretary as an Acting Secretary to the Board of Directors w.e.f 1 April 2019.	
3.1 (vii NK	) Directors access to advice and services of Board Secretary	Section 2.25 of the Code of Best Practice in Corporate Governance has a provision in this regard.	Complied with
3.1 (ix)	Maintenance of Board minutes	Duties of the Secretary to the Board (annex iv) given in the Code of Best Practice in Corporate Governance (version 1.2) approved by the Board includes a provision in this regard.	Complied with
3.1 (x)	Minutes to be of sufficient detail and serve as a reference for regulators and supervisory authorities	Detailed minutes are kept covering the given criteria and the board minutes evidence that they contain the required details such as individual views of the members, ultimate decision of the Board, whether complies with strategies and policies of the Bank etc. Further reports and information used by the board members in arriving at the decisions are mentioned.	Complied with
3.1 (xi)	Directors ability to seek independent professiona advice	Board approved policy is in place to seek independent professional advice in appropriate circumstances, at the Bank's expense.	Complied with
JE <b>3.1 (xii</b>	Dealing with conflicts of interest GRI 102-25	People's Bank Act No. 29 of 1961 Section 11 speaks on the conflicts of interest of the Board of Directors. This procedure further evidence that a Director is to abstain from voting on any board resolution in relation to which he/she or any of his/her close relation or a concern in which a Director has substantial interest and he/she has not been counted in the quorum.	Complied with
		Section 2.13 of Code of Best Practice of the Bank approved by the Board also has a provision in this regard.	
IT		The Board has discussed about the Related party Transaction Policy at their meeting held on 19 March 2018.	
E		As an example, The Chairman has excused from the Board Meeting when discussing the BDO partners POD Facilities.	
3.1 (xii	) Formal schedule of matters reserved for Board decision	Section 2.28 of Board Charter included in Code of Best Practice of the Bank approved by the Board defines the Powers Reserved for the Board.	Complied with

Section	Principle	Compliance and implementation	Complied	
3.1 (xiv)	Inform Central Bank if there are solvency issues	There is a procedure in place at the Bank for informing the Director of Bank Supervision of the situation of the Bank prior to taking any decision or action, if it considers that the procedures to identify when the bank is, or is likely to be, unable to meet its obligations.	Complied with	
		As per the board minutes such an instance has not arisen in 2021.		
3.1 (xv)	Capital adequacy	Board has capitalised the Bank at levels required by the Monetary Board. This has been addressed through the Monthly Compliance Certificate submitted by the Compliance Officer.	Complied with	
3.1 (xvi)	Publish Corporate Governance Report in Annual Report	The Board has published its Corporate Governance Report on compliance with section 3 of this direction has been published on pages 192 to 206 of the Annual Report 2021.	Complied with	_
3.1 (xvii)	Self-assessment of Directors	The Bank has a scheme of self-evaluation of Directors in place and the Board Secretary annually obtains the evaluation forms from all the Directors.	Complied with	-
3.(2)	The Boards composition			
3.(2) (i)	Number of Directors	The Board is comprised of not less than seven (7) directors during the year 2021.	Complied with	AE PEOPLE'S B
		The names of directors who have held directorships up to 31 December 2021 are as follows.		
		Mr Sujeewa Rajapakse		HIGHLIC
		Mr Kumar Gunawardana		
		Mr Sudarshan Ahangama		SUPPOR
		Mr Isuru Balapatabendi		STAKEHOLI
		Mr Keerthi Goonatillake		
		Mr Manjula Wellalage		REFLECT
		Mr K A Vimalenthirarajah		FROM THE
		Ms Bhadranie Jayawardhana		
3.(2) (ii)	Period of service of a	None of the Directors have exceeded the service of nine years.	Complied	LEADEF
(a) and (b)	Director	All Directors have been appointed during the period 2019 by the Minister in charge of the subject.	with	DRIVING V
3.(2) (iii)	Board balance	There are no Executive Directors on the People's Bank Board.	Complied with	OUR IM
3.(2) (iv)	Independent Non- Executive Directors	The Board comprised of adequate number of independent non-executive Directors on the board to comply with the direction during the current year.	Complied with	PERFORMA
3.(2) (v)	Alternate Independent Directors	There are no provisions in the People's Bank Act to appoint Alternate Direc-tors and as such, such a situation does not arise.	Complied with	
3.(2) (vi)	Criteria for Non- Executive Directors	The appointments to the board are made by the Minister in Charge of the Finance, under Section 8 of the People's Bank Act No. 29 of 1961.	Complied with	MANAGEN REF
3.(2) (vii)	More than half the quorum to comprise Non-Executive Directors	All Directors of the Bank are non- executive and as per section 2.3 of Code of Best Practice of the Bank the stipulated quorum of the board is five.	Complied with	GOVERNA REPO
		As per the Attendance submitted by the Board Secretary for the financial year 2021 the required quorum has been complied with at all Board meetings.		FINAN REPO

Sec	ction	Principle	Compliance and implementation	Complied
3.(2		Identify Independent Non-Executive Directors in communications and disclose categories of Directors in Annual Report	Composition of the Board, including the names of Chairman, Non-Executive Directors, and Independent Directors have been disclosed in the Annual Report 2021 on page 187.	Complied with
3.(2		Formal and transparent procedure for appointments to the Board	The appointments to the Board are made by the Minister of Finance, Economy and Policy Development, under Section 8 of the People's Bank Act No. 29 of 1961.	Complied with
3.(2	-, ()	Re-election of Directors filling casual vacancies	Such a situation does not arise since the Minister in Charge of the subject appoints them.	Complied with
3.(2	, , ,	Communication of reasons for removal or resignation of Director	Section 8 (4) of People's Bank Act, provides provisions for a Director to re-sign by writing a letter to the Minister of the subject. Further the Minister can also remove a Director by publishing a Gazette notification.	Complied with
			Directors' resignation and the reason for such resignation are duly informed to Central Bank of Sri Lanka (CBSL).	
3.(2 S BANK		Prohibition of Directors	Annual declarations have been obtained from the directors.	Complied
GHTS		or employees of a Bank becoming a Director at another bank	Further, updates on the related party transactions of the directors have been circulated on quarterly basis.	with
3.(3	3)	Criteria to assess fitness	and propriety of Directors	
RTING <b>3.(3</b> HOLDERS		Age of Director should not exceed 70 years The transitional provisions	Provisions available under section 2.1 of Code of Best Practices. None of the persons who serve as Directors have not exceeded 70 years during the year 2021.	Complied with
THONS HE TOP 3.(3 ASHIP	3) (ii)	Directors should not be Directors of more than 20 companies and not more than 10 companies classified as specified business entities	As per the affidivit none of the Directors hold directorships of more than 20 companies/entities/institutions inclusive of subsidiaries or associate companies of the bank during the year.	Complied with
		Director or CEO shall not be appointed as a Director or a CEO	As per the confirmation submitted by the Board Secretary, Directors or CEO have not been appointed from another bank during the year 2021.	Complied with
RMANCE /		of another Licensed Bank operating in Sri Lanka prior to expiry of 6 months cooling-off		
EMENT		period from the date of cessation of his/her office at a Licensed Bank		
NANCE <b>3.(4</b>	<b>1</b> )	Management functions d	lelegated by the Board	
3.(4		Understand and study delegation arrangements	The Board is empowered by Section 32 of the People's Bank Act to delegate its powers to any officer of the Bank and may revoke either	Complied with
should not		Extent of delegation should not hinder Board ability to discharge its	wholly or in part as the case may be.	Complied with

Section	Principle	Compliance and implementation	Complied	
3.(4) (iii)	Review delegation arrangements periodically to ensure relevance to operations of the Bank	The delegated powers are reviewed periodically by the Board to ensure that they remain relevant to the needs of the Bank. Further a methodology has been prepared and submitted to the Board.	Complied with	
3.(5)	The Chairman and Chief	Executive Officer		
3.(5) (i)	Separation of roles	Roles of Chairman and CEO are held by two individuals appointed by the Board.	Complied with	_
3.(5) (ii)	Non-Executive Chairman and appointment of a	Mr Sujeewa Rajapakse, who has been appointed as the Chairman of the Bank w.e.f. 26 December 2019 is an independent, Non-Executive Director.	Complied with	
	Senior Independent Directors	As such a requirement does not arise to appoint a senior independent director.		
3.(5) (iii)	Disclosure of identity of Chairman and CEO and any relationships with the Board members	All transactions with the with KMP and their CFM has been disclosed as a separate note.	Complied with	
3.(5) (iv)	Self Evaluation Process of the Board	Has a scheme of self - performance evaluation for the Board of Directors which complies with the requirement.	Complied with	ABOU PEOPLE'S BANI
3.(5) (v)	Responsibility for agenda lies with Chairman but may be delegated to Board Secretary	Agenda for Board meeting is drawn up by the Board Secretary in consultation with the Chairman.	Complied with	1. HIGHLIGHTS
3.(5) (vi)	Ensure that Directors are properly briefed and provided adequate information	The Chairman ensures, that all Directors are properly briefed on issues arising at Board Meetings. Agenda and Board Papers are circulated to the Directors giving adequate time for them to go through the papers. Minutes of previous month's Board Meeting are distributed to the Board members and tabled at the subsequent Board Meeting for ratification/	Complied with	SUPPORTING OUI STAKEHOLDER: REFLECTION: FROM THE TOI
		approval.		
3.(5) (vii)	Encourage active participation by all Directors and lead in acting in the interests of	Board has a process followed to conduct self -evaluation for the Board of Directors which complies with the said requirement.	Complied with	- 3 LEADERSHII 4 DRIVING VALUI CREATION
	the Bank			CREATION
3.(5) (viii)	Encourage participation of Non-Executive	Self-Evaluation process covers the contribution of non-executive Directors.	Complied with	7 OUR IMPAC
	Directors and relationships between Non-Executive and Executive Directors			13: PERFORMANC REVIEV 15
3.(5) (ix)	Refrain from direct supervision of KMP and executive duties	Chairman does not directly get involved in the supervision of key manage-ment personnel or any other executive duties.	Complied with	RISI MANAGEMEN REPOR
3.(5) (x)	Ensure effective communication with shareholders	Board maintains effective communication with the Government of Sri Lanka who is the main shareholder of the Bank.	Complied with	18 GOVERNANCI REPORTS 21
3.(5) (xi)	CEO functions as the apex executive in charge of the day to day operations	As per section 2.22 of Annex iii of Code of Best Practices (functions & responsibilities of the CEO), he is the apex executive in charge of the day to day management of the Bank's operations and business.	Complied with	– FINANCIA REPORT 34 SUPPLEMENTAR REPORT

Section	Principle	Compliance and implementation	Complied
3.(6)	Board Appointed Comm	ittees	
3.(6) (i)	Establishing Board Committees, their functions, and reporting	The Bank has established four Board Committees namely, Audit Committee, Human Resources and Remuneration Committee, Nomination Committee and Integrated Risk Management Committee. Other than the above minimum requirement as per the CBSL direction the bank has established 4 additional Board sub committees.	Complied with
		Reports /Minutes of such committees are submitted and tabled at the main board for the information and review by the Board.	
		Annual Report 2021 includes individual reports of each Board subcommittee on pages 207 to 210 and such report includes a summary of its duties, roles and performance of each committee.	
3.(6) (ii)	Audit Committee		
а.	Chairman to be an Independent	Board has appointed Mr Sudarshan Ahangama an independent, non-executive Director as the Chairman of the BAC.	Complied with
	Non-Executive Director with qualifications and experience in accountancy and/or audit	He is a fellow member of The Institute of Chartered Accountants of Sri Lanka and serves on the Board of MAS Holdings as its Group Finance Director for the past 15 years. He had responsibilities for the finance function in 17 countries across multiple regions. He has experience in mergers and acquisitions cross border transactions, venture capital investments and organizational restructuring work which he handled in addition to his core role in finance. Prior to that he was a Managing Director of John Keells Stock Brokers and was involved in several of the financial services, boards of the company. He was also responsible for setting up software out-sourcing activities at John Keells.	
b.	Committee to comprise solely of Non-Executive Directors	All members of the committee are non- executive Directors.	Complied with
С.	Audit Committee functions		
	(i) The appointment of the External Auditor for audit services to be provided in compliance with the relevant statutes;	The Auditor General is the External Auditor of the Bank as provided in the Constitution of the country. Therefore, the Committee has no role to play in the engagement of the External Auditor.	Complied with
-	(ii) The implementation of the CBSL guidelines issued to Auditors from time to time;	Committee has made recommendations on matters in connection with the implementation of the Central Bank guidelines issued to auditors from time to time.	Complied with
	(iii) The application of the relevant accounting standards; and	Committee has reviewed and discussed the relevant accounting standards as and when required.	Complied with
-	(iv) The service period, audit fee and any resignation or dismissal of the Auditor	The Auditor General is the External Auditor of the Bank as provided in the Constitution of the country.	Complied with

Section	Principle	Compliance and implementation	Complied	
1.	Review and monitor External Auditor's independence and objectivity and the effectiveness of the audit processes	This is not relevant since the Bank's auditor is the Auditor General.	Complied with	_
<u>;</u>	Provision of non-audit services by an External Auditor	This is not relevant since the Bank's auditor is the Auditor General.	Complied with	
	Determines scope of audit	Committee has discussed and finalized the nature and scope of the audit with the external auditors in accordance with SLAuS before the audit commences.	Complied with	-
g.	Review financial information of the Bank	Committee has a process to review financial information of the Bank when the quarterly and annual audited financial statements and the reports pre-pared for disclosure are presented to the committee by the Head of Finance.	Complied with	
		Head of Finance has presented the quarterly financial statements and key financial ratios and dashboard for the quarter ended 31 December 2021. The committee has recommended the same for submission to the Board.		ABOL PEOPLE'S BAN
۱.	Discussions with External Auditor on interim and final audits	Committee has held a confidential discussion with the representative of Auditor General.	Complied with	HIGHLIGH
	Review of Management Letter and Bank's response	Management Letter for 2020 was submitted to the Board Audit Committee on 25 February 2022.	Complied with	SUPPORTIN OL STAKEHOLDEF
	Review of internal audit function			REFLECTION FROM THE TO
	(i) The adequacy of the scope, functions and resources of the IAD and satisfy itself on necessary authority to carry out its work;	Committee has discussed the Scope and functions of the Internal Audit Department along with the audit plan.	Complied with	LEADERSH DRIVING VALL CREATIO
	(ii) Internal audit programme and results of the internal audit process	AGM-Audit has presented the Audit Plan 2022 to the Board Audit Committee and BAC has discussed the scope of the Internal Audit and observed main recommendations made on the branches which has issues highlighted by the Management Letter, CBSL statutory examination etc. The committee has reviewed the results of Internal Audit reports submitted with regard to the Bank's departments. The committee has reviewed progress of the Internal Audit plan from time to time.	Complied with	OUR IMPAC 1: PERFORMANC REVIE 11 MANAGEMEN REPOT
	(iii) Any appraisal or assessment of the performance of the head and senior staff members of IAD	As per Acting Secretary to the Board, BAC, satisfied with the performance of the AGM-Audit for the period 19 June 2020 to 18 June 2021.	Complied with	GOVERNANC GOVERNANC REPORT

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Section	Principle	Compliance and implementation	Complied
	(iv) Recommend any appointment or termination of the head, senior staff members, and outsourced service providers	Has not taken place.	Complied with
	(v) The Committee is appraised of resignations of senior staff members of IAD including the Chief Internal Auditor and any outsourced service providers, and to provide an opportunity to the resigning senior staff members and outsourced service providers to submit reasons for resigning;	No resignations of Senior staff of IAD taken place during the year 2021.	Complied with
	(vi) The internal audit function is independent of the activities it audits and that it is performed with impartiality, proficiency, and due professional care.	Independency of Internal Audit Department (IAD) from the activities it audits has clearly been established in the Board approved Internal Audit Charter. Further, a separate declaration on independency of Staff members being obtained from all the Staff members annually. Accordingly obtaining the declarations on independence for the year 2021 has been completed.	Complied with
k.	Internal investigations	7 BAC meetings has been conducted during the FY 2021. Audit reports pertaining to Head Office Departments and other Units, Information System Audits, etc. has been tabled at the meeting together with management responses and recommendations of IAD. Further, major findings of Branch audits have been submitted through Root cause analysis as well as quarterly reports on commonly identified deficiencies.	Complied with
		Further, the progress reports of internal investigations conducted by the I & I department have also been submitted to the BAC on quarterly basis for their review and to ensure that actions are being taken on timely manner.	
l.	Attendees at Audit Committee meetings	This is not relevant since there are no Executive Directors in the Board of People's Bank.	Complied with
m.	Explicit authority, resources, and access to information	Board approved Code of Best Practice in Corporate Governance Section 6.1 (d) speaks of the rights of the Board Audit Committee and ensures that the committee has such authority.	Complied with
		TOR of the BAC has been further reviewed by the committee and recommended the same for the approval of the Board.	
n.	Regular meetings	BAC has held seven (07) meetings during the year 2021 and minutes of such meetings are maintained by the Board secretary.	Complied with
	k.	(iv) Recommend any appointment or termination of the head, senior staff members, and outsourced service providers(v) The Committee is appraised of resignations of senior staff members of IAD including the Chief Internal Auditor and any outsourced service providers, and to provide an opportunity to the resigning senior staff members and outsourced service providers to submit reasons for resigning;(vi) The internal audit function is independent of the activities it audits and that it is performed with impartiality, proficiency, and due professional care.k.Internal investigationsI.Attendees at Audit Committee meetingsm.Explicit authority, resources, and access to information	(iv) Recommend any appointment or termination of the head, senior staff members, and outsourced service providers         Has not taken place.           (v) The Committee is appraised of resignations of senior staff members of IAD including the Chief Internal Auditor and any outsourced service providers, and to provide an opportunity to the resigning senior staff members and outsourced service providers to submit reasons for resigning;         No resignations of Senior staff of IAD taken place during the year 2021.           (w) The Committee is appraised of resigning senior staff members and outsourced service providers to submit reasons for resigning;         No resignations of Senior staff of IAD taken place during the year 2021.           (w) The internal audit function is independent of the activities it audits and that it is performed with impartiality, proficiency, and due professional care.         Independency of Internal Audit Department (IAD) from the activities it charter.           k.         Internal investigations         7 BAC meetings has been conducted during the FY 2021. Audit reports pertaining to Head Office Departments and other Units, Information System Audits, etc. has been tabled at the meeting together with management responses and recommendations of IAD. Further, major findings of Branch audits have been submitted to the BAC on quarterly basis for their review and to ensure that actions are being taken on timely manner.           I         Attendees at Audit Committee meetings         Board approved Code of Best Practice in Corporate Governance Section that the committee has such authority. TOR of the BAC has held seven (07) meetings during the year 2021 and minutes of

FINANCIAL REPORTS

Section	Principle	Compliance and implementation	Complied	
0.	Disclosure in Annual Report	Details of the activities of the Audit Committee has been disclosed in the Annual Report 2021 on page 207. Number of meetings and attendance of each individual Director have	Complied with	
		been disclosed in the Annual Report 2021 on page 187.		
p.	Maintain minutes of meetings	The Board secretary has been appointed as the Secretary of Board Audit Committee and keeps detailed minutes of the meetings.	Complied with	-
q.	Whistle-blowing policy and relationship with External Auditor	Board approved Whistle Blowing Policy established in the year 2013 has been reviewed again at the BAC. As per the provisions of the prevailing policy, this policy should be reviewed in every two years. It has reviewed by Internal Audit Department.	Complied with	_
3.(6) (iii)	) Human Resources and Re	emuneration Committee		
(a)	Remuneration policy relating to Directors,	Remuneration of the Directors is decided by the guidelines set up by the Ministry of Finance.	Complied with	
	CEO/GM and Key Management Personnel of the Bank. GRI 102-35, 102-36	As per Acting Secretary to the Board, the Board has reviewed the Terms of reference of Board Subcommittees and implemented a Compensation/ Remuneration Policy to determine the remuneration (salaries, allowances and other financial payments) relating to CEO and KMPs.		
(b)	Set goals and targets for the Directors, CEO/ GM, and the Key Management Personnel	Goals and targets of CEO and KMPs are documented.	Complied with	- PEOPL
(c )	Evaluating the performance of the CEO		Complied with	SUF
	and Key Management Personnel	As per the Acting Secretary to the Board, the BHRRC reviewed the performance appraisal of CEO/GM and all KMPs under Strategic Plan.		STAKE
(d)	The CEO shall be present at all meetings of the Committee, except when matters relating to the CEO are being discussed.	Reviewed Terms of Reference of Board Sub Committees' and CEO/GM was presented at all meetings of the committee, except when matters relating to the CEO/GM are being discussed.	Complied with	REFL FROM
3.(6) (iv)	Nomination Committee			DRIVI
a.	Appointment of Directors, CEO and KMP	Directors are appointed by the Minister in charge of the subject as per the provision of the People's Bank Act. Procedure to select/appoint a new CEO is in place in the Succession Plan approved by the Board.	Complied with	OU
b.	Re-election of Directors	This requirement does not arise since Directors are appointed by the Minister in charge of the subject as per the provision of the People's Bank Act.	Complied with	- PERFC

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ANI	Section	Principle	Compliance and implementation	Complied
	с.	Eligibility criteria for appointments to key managerial positions including CEO	Board has approved the selection criteria such as qualifications, experience and key attributes required for eligibility to be considered for appointment or promotion to the post of CEO, DGMs and AGMs who are considered as the key management personnel and has included in their job descriptions. Further, Committee has granted approval for the evaluation criteria for	Complied with
	d.	Fit and proper persons	the selection and appointment of KMPs in the Bank. The Annual declarations of the Directors for the year 2021 has been obtained from the directors and sent to the CBSL and the Annual	Complied with
			Declaration of CEO/GM for the year 2022 has been obtained and sent to CBSL.	
	e.	Succession Plan and new expertise	Boards of Directors are appointed by the Ministry of Finance.	Complied with
		expertise	Board approved Succession Plan for CEO and Key Management Personnel is in place.	WILLI
	f	Committee Chairman and preferably majority of Directors	Committee is Chaired by Mr Sujeewa Rajapakse who is an independent director. Other members are Mr Sudarshan Ahangama, (Independent) Ms Bhadranie Jayawardhana (non-independent).	Complied with
6 ABOUT PEOPLE'S BANK		be Independent. The CEO may be present at meetings by invitation.	CEO participates at the NC meetings by invitation.	
14 HIGHLIGHTS	3.(6) (v)	Integrated Risk Manager	nent Committee/Board Risk Management Committee	
16 SUPPORTING	а.	Composition of BIRMC	Committee consists of three Non-Executive Directors, CEO/GM, DGM (Risk Management) and any other officer who participate by invitation.	Complied with
OUR STAKEHOLDERS 18			Non-Executive Directors of the Committee are Mr Sudarshan Ahangama (Chairman of BIRMC), Mr K A Vimalenthirarajah, Mr Isuru Balapatabendi, Mr Ranjith Kodituwakku.	
REFLECTIONS FROM THE TOP 30 LEADERSHIP	b.	Risk assessment	BIRMC has implemented a procedure to assess risks such as credit, market, strategic, operational and liquidity risks of the Bank through relevant risk indicators and management information and such risks are reported to BIRMC through Quarterly Risk Report and Risk Matrix table.	Complied with
43 DRIVING VALUE CREATION	С.	Review of management level committees on risk	Committee has evaluated the adequacy and effectiveness of all managerial level committees against their current Terms of References (TOR).	Complied with
71 OUR IMPACT 138	d.	Corrective action to mitigate risks exceeding prudential levels	Committee has reviewed and considered risk indicators which have gone beyond the specified quantitative and qualitative risk limits.	Complied with
PERFORMANCE REVIEW	e.	Frequency of meetings	BIRMC has held four (04) meetings during the financial year 2021.	Complied with
152 RISK MANAGEMENT REPORT	f.	Actions against officers responsible for failure to identify specific risks or implement corrective	As per the Board Secretary's confirmation this is handled by a separate Board subcommittee named BHRRC.	Complied with
GOVERNANCE REPORTS		action		

Section	Principle	Compliance and implementation	Complied	
g.	Risk assessment report to Board	Committee submits Risk Minutes to the Board for their review.	Complied with	
h	Compliance function	Committee has established a compliance function to assess the Bank's compliance with laws, regulations, and regulatory guidelines. Compliance Officer who has been designated as a KMP submits monthly reports on statutory and mandatory requirements/regulations and the status of compliance to the Board and Report on Compliance Risk to the BIRMC.	Complied with	
		Further, Compliance officer has initiated actions to submit a monthly compliance report on Regulations issued to the Board for their awareness.		
		Compliance function annually obtains a confirmation from all dept. heads to ensure Bank's compliance with internal controls and approved policies on all areas of business operations of the Bank.		
3.(7)	Related Party Transaction	ons		
3.(7) (i)	Avoid conflict of interest GRI 102-25	Section 2.14 of Code of Best Practice of the Bank approved by the Board includes a documented Related Party Policy which speaks on categories of related parties, and for the Bank to avoid any conflicts of interest that may arise from any transaction of the Bank with them.	Complied with	PEOPL
		Further, Head of Finance has established a Related Party Transaction Policy which has been recommended by the BAC and approved by the Board.		HIG
3.(7) (ii)	Related party transactions covered by direction	Section 2.14 of Board approved Code of Best Practice of the Bank includes a documented policy which identifies types of related party transactions and for the Bank to avoid any conflicts of interest that may arise from any transaction with related parties.	Complied with	SUP
3.(7) (iii)	Prohibited transactions	As per Section 2.14 of the Board approved Code of Best Practice of the Bank there is a documented Policy which identifies types of related party transactions and to ensure that the Bank does not engage in such transactions in a manner that would grant such parties "more favorable treatment" than that accorded to other constituents of the Bank carrying	Complied with	REFL FROM LEA
		on the same transaction with the Bank. Based on the declarations and information re-ceived from Directors and KMP, Bank identifies related party transactions via NIC and CIF from the system and submits a report to BIRMC on quarterly basis.		DRIVIN
		A process established to forward proposals for Accommodations to Compliance Dept. to ensure that the proposals are in compliance with CBSL guidelines.		OUF
		This ensures that the Bank would not offer any "favorable treatment" to related parties than that accorded to other constituents of the Bank carrying on the same business.		MANA

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ANA	Section	Principle	Compliance and implementation	Complied
	3.(7) (iv)	Granting accommodation to a Director or close relation to a Director	As per Section 2.14.D of the Board approved Code of Best Practice, there is a documented Policy which speaks on granting accommodation to any of its Directors or to a (close relation ) and key management personnel, and that such accommodation is sanctioned at a meeting of its Board of Directors, with not less than two-thirds of the number of Directors other than the Director concerned, voting in favor of such accommodation and that this accommodation be secured by such security as may from time to time be determined by the Monetary board. Deviations have not taken place during 2021.	Complied with
	3.(7) (v)	Accommodations granted to persons, or concerns of persons, or close relations of persons, who subsequently are appointed as Directors of the Bank	Section 2.14.E of Board approved Code of Best Practice of the Bank, includes a documented Policy as required by point No. 3(7) (v). Deviations have not taken place during 2021.	Complied with
BOUT EOPLE'S BANK	3.(7) (vi)	Favourable treatment or accommodation to Bank employees or their close relations	As per the Board approved Code of Best Practice Section 2.14.G there is a process in place at the Bank in this regard. No accommodation has granted to employees on a favourable basis other than the general schemes applicable to all employees of the Bank.	Complied with
GHLIGHTS	3.(7) (vii)	Remittance of accommodations subject to Monetary Board approval	As per the Board approved Code of Best Practice Section 2.14.G there is a process in place at the Bank in this regard. Deviations have not taken place during 2021.	Complied with
JR AKEHOLDERS	3.(8)	Disclosures		
FLECTIONS OM THE TOP	3.(8) (i)	Publish annual and quarterly financial statements	Bank prepares and publishes Annual / Quarterly Financial Statements in accordance with CBSL prescribed formats and applicable accounting standards.	Complied with
ADERSHIP			All Quarterly/Annual Financial Statements are prepared and published in the newspapers in three languages.	
IVING VALUE EATION	3.(8) (ii)	Disclosures in Annual Report		
R IMPACT	а.	A statement to the effect that the annual audited financial statements have been prepared in line with	The statement to this effect is included in the Directors' Responsibility for Financial Reporting on page 216 of the Annual Report 2021.	Complied with
/IEW K NAGEMENT PORT		applicable accounting standards and regulatory requirements, inclusive of specific disclosures.		
VERNANCE PORTS	b.	The report by the Board on the Bank's internal control mechanism	Report by the Board on the Bank's internal control mechanism has been disclosed in the "Directors' Statement on Internal Control" on pages 211 to 212 in the Annual Report 2021.	Complied with

Section	Principle	Compliance and implementation			Complied	Ľ
C	External Auditor's certification on the effectiveness of the internal control mechanism	"Auditor General's Assurance Report" on page 213 in their Annual Report 2021.	Internal Controls	disclosed on	Complied with	
d Details of Directors, including names, fitness and propriety, transactions with the Bank, and the total of fees/remuneration paid	Details of Directors including names, qua disclosed under profiles of Directors on p Report 2021. Directors' Emoluments have been disclo	bages 32 and 33 ir	n Annual	Complied with		
		Financial Statements on page 250.				
	by the Bank	Aggregate value of Remuneration and tra	ansactions with D	irectors 2021.		
			LKR '000			
		Short-term employee benefits		7,340.0		
		Post-employment pension		_		
		Termination benefits		-		
		Share-based payments -				ABC PEOPLE'S BA
		Other long-term benefits –				
		Loans and advances including credit cards512.4				HIGHLIG
		Deposits 45,119.1				
		Investments -				SUPPORT
9	Total accommodations granted to each category	Total accommodation granted to related parties 2021			Complied with	STAKEHOLD
	of related parties and as a percentage of the Bank's regulatory capital		LKR '000	Percentage of Bank's regulatory capital		REFLECTIO FROM THE
		Directors	512.4	0.000		
		Closed Family Members of the Directors	-	-		DRIVING VAI CREAT
		Key Management Personnel (KMP)	127,255.6	0.116		OUR IMP
		Closed Family Members of the KMP	10,850.8	0.010		
		Subsidiaries	326,103.0	0.297		PERFORMA
		Sub Subsidiaries	279,628.0	0.255		REV
		Government and Government Related Entities	1,047,778,511.2	954.716		F MANAGEM REP
		Concern in which any of the Bank's Directors or Close Family Member of any of the Bank's Directors or any of its material shareholder has a				GOVERNAN REPO
		substantial interest	38,633.4	0.035		FINANC

:	Section	Principle	Compliance and implementation		Complied
f.	remuneration	Aggregate values of remuneration to, and transactions with KMP	Aggregate Value of Remuneration and Transactions with H	CMP 2021	Complied with
			Short-term employee benefits	448,780.1	
			Post-employment pension	32,689.5	-
			Termination benefits		-
			Share-based payments		-
			Other long-term benefits	_	-
			Loans and advances including credit cards	127,255.6	-
			Deposits	381,545.2	-
			Investments	-	
g	].	External Auditors certification of compliance	Board has obtained the Auditor General's Factual Findings on Corporate Governance. All findings of the Auditors hav incorporated in this Corporate Governance Report.		Complied with
s bank <b>h</b>	1.	Report confirming compliance with prudential requirements, regulations, laws, and internal controls	This has been disclosed in "Directors' Responsibility for Financial Reporting" on page 216 of the Annual Report 2021.		
TING <b>i.</b> DLDERS		Non-Compliance Report GRI 102-34	As per the confirmation of compliance officer no such inst occurrences during 2021.	ances/	Complie with
TIONS HE TOP					
SHIP					
VALUE N					
ACT					
MANCE					
EMENT					
NANCE					

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# BOARD SUBCOMMITTEE REPORTS

#### BOARD AUDIT COMMITTEE REPORT (BAC)

The Board Audit Committee (BAC) of the Bank was constituted in accordance with the provisions of Banking Act Direction No. 11 of 2007, Corporate Governance for Licensed Commercial Banks in Sri Lanka. Proceedings of BAC were based on the charter adopted by the Board of Directors for the functioning of the Committee.

The committee comprises of three Non-Executive Independent Directors as at the end of the year.

Mr Sudharshan Ahangama - Chairman Mr K A Vimalenthirajah Mr Keerthi Goonatillake

The quorum for a BAC meeting is two (02) members.

The Actg. Board Secretary functions as the Secretary to the BAC. Chief Internal Auditor, Deputy General Manager (Risk Management), Head of Finance and Assistant General Manager (Compliance) attend the BAC meetings on invitation. The Superintendent of the Government Audit also attends these meetings.

The BAC in particular

- Reviews the financial reporting process to ensure the compliance with financial reporting requirements under the statute.
- Examines the system of internal control and management of business risks.
- Reviews the audit processes, both external and internal.
- Reviews the procedures in place for monitoring compliance with laws and regulations and in particular the guidelines of the Central Bank of Sri Lanka.

The Committee during the year under review attended to the following:

 Reviewed quarterly financial performance of the Bank for the year 2021 and recommended to submit the same to the Board.

- Reviewed and discussed issues raised at CBSL Statutory Examinations and follow-up examinations in 2019/20 and monitored the progress of rectification.
- c. Periodic review of internal audit reports and the performance of the Internal Audit Department.
- d. Reviewed Information System Procedures and recommended appropriate changes and monitored the progress of their implementation.
- e. Reviewed the special reports such as Root Cause Analysis over deficiencies of Branch Operations and Non performing Loans.

Seven (07) meetings were held during the financial year ended 31 December 2021. The BAC considered the internal audit reports, the deficiencies observed therein, responses given by the respective DGMM/Heads of the Departments and monitored corrective actions taken to rectify deficiencies observed. The minutes of the BAC meetings are reported to the Board for information.

The BAC also followed up on corrective measures taken by the management during the year 2021 on matters raised by CBSL Statutory Examination Reports.

The BAC ensured the provision of all information and documents required by the Auditor General for the purpose of audit and compliance with Sri Lanka Accounting Standards in preparation and presentation of Financial Statements. The BAC is of the view that adequate controls and procedures are in place and Charter of the BAC were complied with all material aspects.

SUADHARSHAN AHANGAMA Chairman Board Audit Committee 25 February 2022

#### BOARD HUMAN RESOURCES AND REMUNERATION COMMITTEE REPORT (BHRRC)

#### Scope

The BHRRC is responsible for formulating human resource (HR) and remuneration policies and initiating strategies in relation to human resource management. The Committee ensures these policies are reviewed regularly and are adhered to in all circumstances.

The Committee plays a key role in recruitment and determining salaries and other employee benefits. The Committee reviews employment contracts of the members of the Corporate and Executive Management as well.

#### Composition

The Committee shall be appointed by the Board and it consists of at least two Directors of the Board and the Chief Executive Officer/General Manager (CEO/GM).

Present members of BHRRC are:

- Mr Sujeewa Rajapakse Chairman
- Mr Manjula Wellalage Director
- Mr Kumar Gunawardana Director
- Mr Ranjith Kodituwakku CEO/GM

\*\* Resignation of Mr Malindu Ranasinghe – 7 March 2021

DGM (HR) attends meetings on invitation and any other officer of the Bank may be present at meetings on invitation.

#### **Committee meetings**

The Committee meets once in two months to address matters within its scope and report to the Board. The quorum for the BHRRC meeting is two Directors of the Board and the CEO/GM.

SHYAMA WIJEKOON Secretary to the Board (Actg.) 25 February 2022

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#### BOARD INTEGRATED RISK MANAGEMENT COMMITTEE REPORT (BIRMC)

#### Scope

The BIRMC is responsible for implementing the risk strategy of the Bank as stipulated by the Board of Directors. The Committee has been given the responsibility to approve frameworks for efficient functioning of the business units and monitoring of risks.

The Committee is responsible for reviewing the risk profile of the Bank within the risk parameters determined by the Board.

The Committee is responsible

for the assessment of all risks

operational, and strategic risks,

recommendation to the Board.

Among other responsibilities related to risk management, the

pertaining to credit, market, liquidity,

using appropriate risk indicators and

management information and make

Committee monitors risk oversight,

and legal/compliance and takes

the risks.

implementation and risk management in relation to credit, finance, operations

corrective action promptly to mitigate

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#### Composition

The Committee shall be appointed by the Board and it consists of at least three Directors of the Board and the CEO/GM.

Present members of BIRMC are:

- Mr Sudarshan Ahangama Chairman
- Mr K A Vimalenthirarajah Director
- Mr Isuru Balapatabendi Director
- Mr Ranjith Kodituwakku CEO/GM

DGM (Risk Management) and any other officer of the Bank may be present at meetings by invitation.

#### **Committee meetings**

The Committee meets quarterly and additional meetings are conveyed based on necessity to address matters pertaining to risk management and makes recommendations to the Board. The quorum for the BIRMC meeting is two Directors of the Board and the CEO/GM.

SHYAMA WIJEKOON Secretary to the Board (Actg) 25 February 2022

#### BOARD EXECUTIVE CREDIT COMMITTEE REPORT (BECC)

#### Scope

The BECC is authorised to approve all credit proposals over the limit of CEO/GM and imposing additional covenants, conditions when deemed appropriate.

The BECC is also empowered to consider credit rescheduling proposals and lump sum settlement.

#### Composition

The Committee shall be appointed by the Board and it consists of at least two Directors of the Board and the CEO/GM.

Present members of BECC are:

- Mr Kumar Gunawardana Chairman
- Mr Keerthi Goonatillake Director
- Mr Manjula Wellalage Director
- Mr Ranjith Kodituwakku CEO/GM

Any other officer of the Bank may be present on invitation.

#### **Committee meetings**

The Committee meets at least twice a month. The quorum for the meeting of BECC is three members including two Directors of the Board.

SHYAMA WIJEKOON Secretary to the Board (Actg) 25 February 2022



#### BOARD NOMINATION COMMITTEE REPORT (BNC)

#### Scope

Main function of the BNC is to implement a procedure to select/ appoint a CEO/GM and Key Management Personnel. The Committee sets the eligibility criteria for appointment or promotion to the post of CEO/GM and the key management positions.

The Committee is also responsible for consideration and recommendation of the requirement for additional/ new expertise and the succession arrangements for retiring Key Management Personnel.

#### Composition

The Committee shall be appointed by the Board and it consists of at least three Directors of the Board.

Present members of BNC are:

- Mr Sujeewa Rajapakse Chairman
- Mr Sudarshan Ahangama Director
- Ms J M B Jayawardhana Director

CEO/GM attends the meetings on invitation.

\*\* Resignation of Mr Malindu Ranasinghe -7 March 2021

#### **Committee meetings**

The Committee meets at quarterly and additional meetings are conveyed based on necessity intervals and reports to the Board. The quorum for the meetings of BNC is three Directors of the Board.

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SHYAMA WIJEKOON Secretary to the Board (Actg) 25 February 2022

#### BOARD INVESTMENT BANKING COMMITTEE REPORT (BIBC)

#### Scope

The BIBC was constituted to regularly review the investment banking model and operations of Investment Banking Unit of the Bank. The Committee is authorised to grant approval for share trading limits, new investment products and deploying stock brokers, trading platforms and IT Systems.

#### Composition

The Committee shall be appointed by the Board and it consists of at least two Directors of the Board and the CEO/GM.

Present members of BIBC are:

- Mr K A Vimalenthirarajah -Chairman
- Mr Kumar Gunawardana Director
- Mr Isuru Balapatabendi Director
- Mr Ranjith Kodituwakku CEO/GM

Head of Treasury and Investment Banking, DGM (Risk Management) and any other officer of the Bank may attend the meetings on invitation.

#### **Committee meetings**

The Committee meets quarterly to attend on the matters within its scope. The quorum for the meeting of BIBC is three members including two Directors of the Board.

SHYAMA WIJEKOON Secretary to the Board (Actg) 25 February 2022

#### BOARD INFORMATION TECHNOLOGY COMMITTEE REPORT (BITC)

#### Scope

The BITC was established to facilitate the degree of reliance on information technology and assist the Bank with the growing demand for IT Governance.

The Committee is responsible to formulate overall strategies for IT and make recommendations to the Board on the latest technologies to cater the impending demands.

#### Composition

The Committee shall be appointed by the Board and it consists of at least two Directors of the Board.

Present members of BITC are:

- Mr Keerthi Goonatillake Chairman
- Mr Kumar Gunawardana Director
- Mr Sudarshan Ahangama Director

\*\* Resignation of Mr Malindu Ranasinghe -7 March 2021

Any other officer of the Bank may attend the meetings on invitation. The quorum for the meeting of BITC is two members.

SHYAMA WIJEKOON Secretary to the Board (Actg) 25 February 2022

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#### **BOARD STRATEGIC PLAN REVIEW COMMITTEE REPORT** (BSPRC)

#### Scope

The Board Strategic Plan Review Committee was established to regularly review the smooth implementation of the objectives cited in the Strategic Plan. The Committee is authorised to review the performance of all business heads and assist them to achieve business goals within the stipulated time period.

#### Composition

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The Committee shall be appointed by the Board and it consists of at least two Directors and the CEO/GM.

Mr Isuru Balapatabendi - Director

Mr Keerthi Goonatillake - Director Mr Sudarshan Ahangama - Director

Mr Ranjith Kodituwakku - CEO/GM

DGM (Strategic Planning, Performance

Present members of BSPRC are: Mr Sujeewa Rajapakse - Chairman

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members.

SHYAMA WIJEKOON

other officer of the Bank may be present at meetings by invitation. **Committee meetings** 

Management & Research) and any

The Committee meets quarterly and the quorum for the meeting is two

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Secretary to the Board (Actg) 25 February 2022

# DIRECTORS' STATEMENT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

#### RESPONSIBILITY

In line with the Banking Act Direction No. 11 of 2007, Section 3(8)(ii)(b), the Board of Directors presents this Report on Internal Controls over Financial Reporting of the People's Bank ("The Bank").

The Board of Directors ("Board") is responsible for the adequacy and effectiveness of the internal control mechanism in place at the Bank. In considering such adequacy and effectiveness, the Board recognises that the business of banking requires reward to be balanced with risk on a managed basis and as such the internal control systems are primarily designed with a view to highlighting any deviations from the limits and indicators which comprise the risk appetite of the Bank.

In the light of foregoing, the system of internal controls can only provide reasonable, and not absolute assurance, against material misstatement of financial information and records or against financial losses or frauds.

The Board has established an ongoing process for identifying, evaluating and managing the significant risks faced by the Bank and this process includes enhancing the system of internal control over financial reporting as and when there are changes to business environment or regulatory guidelines. The process is regularly reviewed by the Board and in accordance with the "Guidance for Directors of Banks on the Directors Statement on Internal Control" issued by the Institute of Chartered Accountants of Sri Lanka. The Board has assessed the internal control over financial reporting taking into account, principles for the assessment of internal control system as given in that guidance.

The Board is of the view that the system of internal controls over financial reporting in place is sound and adequate to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Financial Statements for external purposes is in accordance with relevant accounting principles and regulatory requirements.

The Management assists the Board in the implementation of the Board's policies and procedures on risk and control by identifying and assessing the risks faced, and in the design, operation and monitoring of suitable internal controls to mitigate and control these risks.

#### KEY FEATURES OF THE PROCESS ADOPTED IN APPLYING IN REVIEWING THE DESIGN AND EFFECTIVENESS OF THE INTERNAL CONTROL SYSTEM OVER FINANCIAL REPORTING

- The key processes that have been established in reviewing the adequacy and integrity of the system of internal controls with respect to financial reporting include the following:
- Establishment of Board subcommittees to assist the Board in ensuring the effectiveness of the Bank's daily operations and, that the Bank's operations are in accordance with the corporate objectives, strategies and the annual budget as well as the policies and business directions that have been approved.
- The Internal Audit Department of the Bank checks for compliance with policies and procedures and the effectiveness of the internal control systems on an ongoing basis using samples and rotational procedures and highlights

significant findings in respect of any non-compliance. Internal audit assignments are carried out on all units and branches, the frequency of which is determined by the level of risk assessed to provide an independent and objective report. The annual audit plan is reviewed and approved by the Board Audit Committee. Findings of the Internal Audit Department are submitted to the Board Audit Committee (BAC) for review at their periodic meetings.

- The BAC of the Bank reviews internal control issues identified by the Internal Audit Department, regulatory authorities and management, and evaluates the adequacy and effectiveness of the risk management and internal control systems. They also review the internal audit functions with particular emphasis on the scope of audits and quality of same. The minutes of the BAC meetings are tabled at the meetings of the Board of Directors of the Bank on a periodic basis. Details of the activities undertaken by the BAC of the Bank are set out in the Board Audit Committee Report (refer page 207).
- In assessing the internal control system, identified officers of the Bank continued to review and update all procedures and controls that are connected with significant accounts and disclosures of the Financial Statements of the Bank. The Internal Audit Department of the Bank continued to verify the suitability of design and effectiveness of these procedures and controls on an ongoing basis.
- In adopting Sri Lanka Accounting Standards comprising LKAS and SLFRS progressive improvements on processes to comply with

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DIRECTORS' STATEMENT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

requirements of recognition, measurement, classification and disclosure are being made whilst further strengthening of processes will take place pertaining to impairment of loans and advances, credit card operations, management information system and financial statement disclosures related to risk management and related parties. The assessment was not included the subsidiaries of the Bank.

- The Board took necessary steps to implement requirements of the Sri Lanka Accounting Standard – SLFRS 9 (Financial Instruments) in 2018. The required models have been implemented and processes and controls have been designed. The Board will continuously strengthen the processes and controls over management information system and reports required for validation and compliance in line with SLFRS 9.
- The Internal Audit Department carried out data analysis on certain selected processes of the Bank using computer aided audit techniques/tools covering the entire branch network. All significant findings identified by the Internal Audit Department were submitted to the Board Audit Committee for review at their periodic meetings.

 The comments made by the External Auditors in connection with the internal control system during the financial year 2020 were taken into consideration and steps have been taken to incorporate them where appropriate.
 Further appropriate measures have been initiated to develop procedures to improve the controls documentation on identification of related party transactions in the ensuing year.

#### CONFIRMATION

Based on the above processes, the Board confirms that the financial reporting system of the Bank has been designed to provide a reasonable assurance regarding the reliability of financial reporting and the preparation of Financial Statements for external purposes and has been done in accordance with Sri Lanka Accounting Standards and regulatory requirements of Central Bank of Sri Lanka.

#### REVIEW OF THE STATEMENT BY EXTERNAL AUDITORS

The External Auditors have reviewed the above Directors' Statement on Internal Control included in the Annual Report of the Bank for the year ended 31 December 2021, and reported to the Board that nothing has come to their attention that causes them to believe that the Statement is inconsistent with their understanding of the process adopted by the Board in the review of the design and effectiveness of the Internal Control System of the Bank.

The Assurance Report of the External Auditors in connection with Internal Control Over Financial Reporting is appearing on page 213 of the Annual Report.

For and on behalf of the Board,

SUDHARSHAN AHANGAMA Chairman Board Audit Committee

MANJULA WELLALAGE Director

KEERTHI GOONATILLAKE Director 21 March 2022

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## AUDITOR GENERAL'S ASSURANCE REPORT **ON INTERNAL CONTROLS**



## ජාතික විගණන කාර්යාලය

தேசிய கணக்காய்வு அலுவலகம் NATIONAL AUDIT OFFICE



මගේ අංකය BAN/D/PB/2022/02 எனது இல. My No.

#### ASSURANCE REPORT OF THE AUDITOR GENERAL TO THE BOARD OF DIRECTORS ON THE DIRECTORS' STATEMENT ON INTERNAL CONTROL OF PEOPLE'S BANK

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உமது இல. Your No.

#### Introduction

This report is to provide assurance on the Directors' Statement on Internal Control over Financial Reporting ("Statement") of People's Bank included in the annual report for the year ended 31 December 2021.

#### Management's responsibility

Management is responsible for the preparation and presentation of the Statement in accordance with the "Guidance for Directors of Banks on the Directors' Statement on Internal Control" issued in compliance with the Section 3(8) (ii) (b) of the Banking Act Direction No. 11 of 2007, by the Institute of Chartered Accountants of Sri Lanka.

#### **My Responsibility and Compliance** with SLSAE 3050 (Revised)

My responsibility is to assess whether the Statement is both supported by the documentation prepared by or for directors and appropriately reflects the process the directors have adopted in reviewing the design and effectiveness of the internal control of the People's Bank.

I conducted my engagement in accordance with Sri Lanka Standard on Assurance Engagements (SLSAE) 3050 (Revised), Assurance Report for Banks on Directors' Statement

on Internal Control, issued by the institute of Chartered Accountants of Sri Lanka. This Standard required that I plan and perform procedures to obtain limited assurance about whether Management has prepared, in all material respects, the Statement on Internal Control. For purpose of this engagement, I am not responsible for updating or reissuing any reports, nor have I, in the course of this engagement, performed an audit or review of the financial information.

#### **Summary of Work Performed**

I conducted my engagement to assess whether the Statement is supported by the documentation prepared by or for Directors; and appropriately reflected the process the Directors have adopted in reviewing the system of internal control over financial reporting of the Bank.

The procedures performed were limited primarily to inquiries of Bank personnel and the existence of documentation on a sample basis that supported the process adopted by the Board of Directors.

SLSAE 3050 (Revised) does not require me to consider whether the Statement covers all risk and controls, or to form an opinion on the effectiveness of the Bank's risk and control procedures. SLSAE 3050 (Revised) also does not require me to consider whether the processes described to deal with material internal control aspects of any significant problems disclosed in the annual report will, in fact, remedy the problems.

2 March 2022

The procedures selected depend on my judgement, having regard to my understanding of the nature of the Bank, the event or transaction in respect of which the Statement has been prepared. I believe that the evidence I have obtained is sufficient and appropriate to provide a basis for my conclusion.

#### Conclusion

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Based on the procedures performed, nothing has come to my attention that causes me to believe that the Statement included in the Annual Report is inconsistent with my understanding of the process the Board of Directors has adopted in the review of the design and effectiveness of internal control system over the financial reporting of the Bank.

W P C WICKRAMARATHNE Auditor General

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# FINANCIAL STATEMENTS

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## DIRECTORS' RESPONSIBILITIES FOR FINANCIAL REPORTING

The responsibility of the Directors in relation to the Financial Statements of the People's Bank is set out in the following statement to distinguish the responsibility of Directors and Auditors.

#### FINANCIAL STATEMENTS

The Board of Directors of the Bank has responsibility for ensuring that the Bank keeps proper books of accounts of all the transactions and prepares Financial Statements that give a true and fair view of the state of affairs and of the profit/loss for the year. Accordingly, the Board of Directors oversees the Managements' responsibilities for financial reporting through their regular meeting reviews and via the Board Audit Committee. The Board Audit Committee Report is given on page 207.

Directors consider that they adopted appropriate accounting policies on a consistent basis and supported by reasonable and prudent judgement and estimates in preparing the Financial Statements for the year 2021 exhibited on pages 219 to 344.

**GOING CONCERN** 

Directors have adopted the going concern basis in preparation of the Financial Statements with the view that the Bank has adequate resources to continue its business for a foreseeable future.

### INTERNAL CONTROLS, RISK MANAGEMENT AND COMPLIANCE

The Board of Directors has instituted effective and comprehensive system of Internal Control. This comprises Internal Checks, Internal Audit and the whole system of financial and other controls required to carry on business of banking in an orderly manner, safeguard its assets and secure as far as practicable the accuracy and reliability of the records.

Board of Directors has the responsibility for the oversight of risk, determining risk appetite levels, formulating risk policies and ensuring the effectiveness of the risk management processes and procedures in place. The BIRMC (Board Integrated Risk Management Committee) assists the Board in the discharge of its risk-related duties and provides independent oversight of all risk related aspects by ensuring the adequacy and effectiveness of the implementation of risk governance structures, policy frameworks, standards and processes. BIRMC Report is given on page 208. The Board of Directors ensure the compliance with prudential requirements, regulations, laws and internal controls, and measures have been taken to rectify any material non-compliances.

#### AUDIT REPORT

Auditor General Is the Auditor of the Bank in pursuant to provisions of Article 154 of the Constitution of the Democratic Socialist Republic of Sri Lanka and issues the final opinion on the Financial Statements of the Bank, assurance on the Directors' Statement on Internal Controls over Financial Reporting which are published on pages 217 to 218 and 213 respectively. He also certifies the level of compliance with the Banking Act Direction No. 11 of 2007 on Corporate Governance for Licensed Commercial Banks issued by the Central Bank of Sri Lanka.

#### COMPLIANCE

The Bank's Financial Statements for the year ended 31 December 2021 prepared and presented in this Report are in conformity with the requirements of Sri Lanka Accounting Standards and the Banking Act No. 30 of 1988, the amendments thereto.

The Financial Statements reflect a true and fair view of the state of affairs of the Bank and as at that date as per the External Auditors' Report.

Accordingly, the Directors are of the view that they have discharged their responsibilities as set out in this statement.

know -

SHYAMA WIJEKOON Secretary to the Board (Actg) 25 February 2022

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## AUDITOR GENERAL'S REPORT ON FINANCIAL STATEMENTS



### **ජාතික විගණන කාර්යාලය** தேசிய கணக்காய்வு அலுவலகம் NATIONAL AUDIT OFFICE



මගේ අංකය எனது இல. My No. BAN/D/PB/2022/01

මබේ අංකය உழது இல. Your No.



Report of the Auditor General on the Financial Statements and Other Legal and Regulatory Requirements of the People's Bank and its Subsidiaries for the year ended 31 December 2021 in terms of Section 12 of the National Audit Act, No. 19 of 2018.

### 1. FINANCIAL STATEMENTS

#### 1.1 Opinion

The audit of the financial statements of the People's Bank (the "Bank") and the consolidated financial statements of the Bank and its Subsidiaries (the "Group") for the year ended 31 December 2021 comprising the statement of financial position as at 31 December 2021 and the income statement, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, was carried out under my direction in pursuance of provisions in Article 154(1) of the Constitution of the Democratic Socialist Republic of Sri Lanka read in conjunction with provisions of the National Audit Act, No. 19 of 2018.

The Bank has been exempted from the provisions of Part II of the Finance Act, No. 38 of 1971 by an Order of then Minister of Finance published in the Government Gazette No.715 of 14 May 1992 by virtue of powers vested in him by Section 5(1) of the said Finance Act. My report to Parliament in pursuance of provisions in Article 154(6) of the Constitution will be tabled in due course.

In my opinion, the accompanying financial statements of the Bank and the Group give a true and fair view of the financial position of the Bank and the Group as at 31 December 2021 and of their financial performance and their cash flows for the year then ended in accordance with Sri Lanka Accounting Standards.

#### 1.2 Basis for opinion

I conducted my audit in accordance with Sri Lanka Auditing Standards (SLAuSs). My responsibilities, under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

#### 1.3 Other information included in the Group's 2021 Annual Report

The other information comprises the information included in the Group's 2021 Annual Report but does not include the financial

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statements and my auditor's report thereon, which is expected to be made available to me after the date of this auditor's report. Management is responsible for the other information.

திகதி Date

My opinion on the financial statements does not cover the other information and I do not express any form of assurance conclusion thereon.

In connection with my audit of the financial statements, my responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit or otherwise appears to be materially misstated.

When I read the Bank's 2021 Annual Report, if I conclude that are material misstatements therein. I am required to communicate that matter to those charged with governance for correction. If further material uncorrected misstatements are existed those will be included in my report to Parliament in pursuance of provisions in Article 154(6) of the Constitution that will be tabled in due course.

# 1.4 Responsibilities of Management and those charged with governance for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with Sri Lanka Accounting Standards, and for such internal control as Management determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

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PEOPLE'S B ANNUAL REPORT PEOPLE'S BANK ANNUAL REPORT 2021



Those charged with governance are responsible for overseeing the Bank's and the Group's financial reporting process.

As per Section 16(1) of the National Audit Act, No. 19 of 2018, the Group is required to maintain proper books and records of all its income, expenditure, assets and liabilities, to enable annual and periodic financial statements to be prepared of the Group.

### **1.5 Auditor's responsibilities for the audit of the financial statements**

My objective is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Sri Lanka Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Sri Lanka Auditing Standards, I exercise professional judgement and maintain professional scepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Management.
- Conclude on the appropriateness of the Management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with those charged with governance regarding, among other matters, significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

#### 2. REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

### 2.1 National Audit Act, No. 19 of 2018 includes specific provisions for following requirements:

- 2.1.1 I have obtained all the information and explanation that required for the audit and as far as appears from my examination, proper accounting records have been kept by the Bank as per the requirement of Section 12 (a) of the National Audit Act, No. 19 of 2018.
- 2.1.2 The financial statements presented is consistent with the preceding year as per the requirement of Section 6 (1) (d) (iii) of the National Audit Act, No. 19 of 2018.
- 2.1.3 The financial statements presented includes all the recommendations made by me in the previous year as per the requirement of Section 6 (1) (d) (iv) of the National Audit Act, No. 19 of 2018.

2.2 Based on the procedures performed and evidence obtained were limited to matters that are material, nothing has come to my attention:

- 2.2.1 To state that any member of the governing body of the Bank has any direct or indirect interest in any contract entered into by the Bank which are out of the normal course of business as per the requirement of Section 12 (d) of the National Audit Act, No. 19 of 2018;
- 2.2.2 To state that the Bank has not complied with any applicable written law, general and special directions issued by the governing body of the Bank as per the requirement of Section 12 (f) of the National Audit Act, No. 19 of 2018;
- 2.2.3 To state that the Bank has not performed according to its powers, functions and duties as per the requirement of Section 12 (g) of the National Audit Act, No. 19 of 2018 ;
- 2.2.4 To state that the resources of the Bank had not been procured and utilised economically, efficiently and effectively within the time frames and in compliance with the applicable laws as per the requirement of Section 12 (h) of the National Audit Act, No. 19 of 2018.

W P C WICKRAMARATNE Auditor General

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## **INCOME STATEMENT**

			Bank			Group	
For the year ended 31 December	Note	2021 LKR '000	2020 LKR '000	Change %	2021 LKR '000	2020 LKR '000	Change %
Gross income	6	207,249,820	190,981,708	8.5	236,795,041	223,898,429	5.8
Interest income		197,330,011	179,717,526	9.8	222,362,450	207,011,058	7.4
Interest expenses		(114,869,171)	(118,783,744)	-3.3	(125,487,671)	(132,580,099)	-5.3
Net interest income	7	82,460,840	60,933,782	35.3	96,874,779	74,430,959	30.2
Fee and commission income		8,268,168	6,723,826	23.0	9,645,136	7,816,265	23.4
Fee and commission expense		(597,786)	(482,522)	23.9	(597,786)	(482,522)	23.9
Net fee and commission income	8	7,670,382	6,241,304	22.9	9,047,350	7,333,743	23.4
Net gain/(loss) from trading	9	(1,345,029)	2,589,121	-151.9	(1,207,608)	2,785,261	-143.4
Other operating income (net)	10	2,996,670	1,951,235	53.6	5,995,063	6,285,845	-4.6
Total operating income		91,782,863	71,715,442	28.0	110,709,584	90,835,808	21.9
Impairment charge	11	(14,472,820)	(11,567,174)	25.1	(14,485,458)	(17,566,149)	-17.5
Net operating income		77,310,043	60,148,268	28.5	96,224,126	73,269,659	31.3
Personnel expenses	12	(22,771,935)	(19,722,367)	15.5	(27,743,883)	(23,693,466)	17.1
Other expenses	13	(17,289,578)	(15,347,735)	12.7	(22,771,171)	(20,258,765)	12.4
Operating Profit Before Value Added Tax (VAT) on financial services		37,248,530	25,078,166	48.5	45,709,072	29,317,428	55.9
Value Added Tax (VAT) on financial services		(6,861,930)	(3,851,486)	78.2	(8,473,708)	(4,670,725)	81.4
Operating Profit After Value Added Tax (VAT) on financial services		30,386,600	21,226,680	43.2	37,235,364	24,646,703	51.1
Share of profits/(loss) of associates (net of tax)		_	_		10,893	878	1140.7
Profit before tax		30,386,600	21,226,680	43.2	37,246,257	24,647,581	51.1
Income tax expenses	14	(6,666,457)	(7,051,737)	-5.5	(9,158,609)	(8,557,095)	7.0
Profit for the year		23,720,143	14,174,943	67.3	28,087,648	16,090,486	74.6
Profit attributable to:							
Equity holders of the Bank		23,720,143	14,174,943	67.3	26,350,975	15,229,858	73.0
Non-controlling interests		-	-		1,736,673	860,628	101.8
		23,720,143	14,174,943	67.3	28,087,648	16,090,486	74.6
Earnings per share on profit	15						
Basic earnings per ordinary share (LKR)	15.1	23,720	14,175	67.3	26,351	15,230	73.0
Diluted earnings per ordinary share (LKR)	15.2	97	58	67.3	108	62	73.0

The Notes appearing on pages 227 to 344 form an integral part of these Financial Statements.

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## STATEMENT OF COMPREHENSIVE INCOME

	Bank		Group		
For the year ended 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Profit for the year	23,720,143	14,174,943	28,087,648	16,090,486	
Other comprehensive income/(expense) Other comprehensive income that will not be reclassified to he income statement					
Net gains/(losses) on equity instruments at fair value hrough OCI	(316,074)	(67,773)	(312,977)	(12,379	
Net actuarial gains/(losses) on defined benefit plans	12,959,137	(12,151,314)	12,943,725	(12,050,743	
Deferred tax effect of gains/(losses) on defined benefit plans	(3,110,193)	3,402,368	(3,106,359)	3,374,264	
Gains on revaluation of land and buildings	3,672,851	6,523,641	3,822,851	6,573,64 <sup>-</sup>	
Deferred tax effect on revaluation of land and buildings	(881,484)	(1,826,619)	(917,484)	(1,840,619	
Deferred tax effect on change in income tax rate on the opening balance	245,293	_	245,293	_	
	12,569,530	(4,119,697)	12,675,049	(3,955,83	
Other comprehensive income that will be reclassified to the ncome statement					
Net gains/(losses)(including change in ECL) on debt nstruments at fair value through OCI	713	(12,418)	(92,557)	(6,610	
Deferred tax effect on above	-	_	30,075	-	
Net gains/(losses) on translating the Financial Statements of foreign operation	-	_	174,124	45,668	
	713	(12,418)	111,642	39,052	
Other comprehensive income for the year, net of taxes	12,570,243	(4,132,115)	12,786,691	(3,916,784	
Total comprehensive income for the year	36,290,386	10,042,828	40,874,339	12,173,70	
Attributable to: Equity holders of the Bank	36,290,386	10,042,828	39,105,903	11,287,45	
Non-controlling interests			1,768,436	886,24	
	36,290,386	10,042,828	.,	500/21	

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## STATEMENT OF FINANCIAL POSITION

			Bank			Group	
As at 31 December	Note	2021	2020 LKR '000	Change	2021 LKR '000	2020 LKR '000	Change
	_	LKR '000	LKR 000	%	LKR 000	LKR 000	%
Assets	47	57 500 054	71 4/4 040	10 5	50.00/.001	70 000 000	10.2
Cash and cash equivalents	17	57,538,351	71,461,242	-19.5	58,836,831	72,899,208	-19.3
Balances with Central Bank of Sri Lanka	18	56,717,820	14,196,565	299.5	56,717,820	14,196,565	299.5
Placements with banks	19	-	10,304,422	-100.0	3,325,726	13,910,824	-76.1
Derivative financial instruments	20	441,877	97,645	352.5	441,877	97,645	352.5
Financial assets – at fair value through profit or loss	21	1,558,850	46,425,027	-96.6	2,553,546	52,728,589	-95.2
Financial assets – at amortised cost	~~			/		~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	
Loans and advances to banks	22	10,131,952	23,610,101	-57.1	13,398,055	23,622,700	-43.3
Loans and advances to other customers	23	1,835,697,108	1,635,579,343	12.2	1,990,689,061	1,776,231,315	12.1
Debt instruments measured at amortised cost	24	587,320,182	357,107,701	64.5	600,079,625	365,900,452	64.0
Financial assets – at fair value through other comprehensive income (OCI)							
Equity instruments at fair value through OCI	25	1,621,375	1,937,778	-16.3	1,889,144	1,778,585	6.2
Debt instruments at fair value through OCI	26	9,399,272	2,632,231	257.1	10,596,723	2,899,609	265.5
Investments in subsidiaries	27	3,572,824	1,937,881	84.4	-		_
Investments in associates	28	-	-		-	531,963	-100.0
Investment properties	29	-	1,261,338	-100.0	-	1,257,499	-100.0
Property, plant and equipment & right-of-use assets	30	46,761,157	38,405,839	21.8	56,432,293	48,101,865	17.3
Intangible assets and goodwill	31	2,077,544	702,181	195.9	2,252,557	1,007,730	123.5
Net deferred tax assets	36	-	695,424	-100.0	-		-
Other assets	32	34,802,224	23,763,947	46.4	35,396,730	25,402,844	39.3
Total assets		2,647,640,536	2,230,118,665	18.7	2,832,609,988	2,400,567,393	18.0
Liabilities Due to banks	33	107,745,916	164,489,623	-34.5	122,397,825	172,439,795	-29.0
Derivative financial instruments	20	1,761,220	976,486	80.4	1,761,220	976,486	80.4
Due to other customers	34	2,071,532,612	1,835,099,456	12.9	2,168,674,742	1,935,194,040	12.1
Other borrowings	35	241,419,125	36,362,434	563.9	241,419,125	36,362,434	563.9
Current tax liabilities		6,452,823	6,608,202	-2.4	8,512,150	7,538,938	12.9
Net deferred tax liabilities	36	2,687,330		_	3,194,714	805,442	296.6
Other liabilities	37	31,102,734	41,041,170	-24.2	43,451,531	51,271,458	-15.3
Subordinated term debts	38	48,861,680	43,557,696	12.2	65,560,465	56,868,035	15.3
Total liabilities		2,511,563,440	2,128,135,067	18.0	2,654,971,772	2,261,456,628	17.4
Equity							. <u> </u>
Stated capital/assigned capital	39	12,201,998	12,201,998	-	12,201,998	12,201,998	-
Statutory reserve fund	40	9,210,528	8,024,521	14.8	9,210,528	8,024,521	14.8
Other reserves	41	35,902,287	32,859,237	9.3	38,160,081	34,923,662	9.3
Retained earnings	42	78,762,283	48,897,842	61.1	104,755,265	72,268,676	45.0
Total shareholders' equity		136,077,096	101,983,598	33.4	164,327,872	127,418,857	29.0
Non-controlling interests		_			13,310,344	11,691,908	13.8
Total equity		136,077,096	101,983,598	33.4	177,638,216	139,110,765	27.7
Total equity and liabilities		2,647,640,536	2,230,118,665	18.7	2,832,609,988	2,400,567,393	18.0
Contingent liabilities and commitments	43	428,771,195	489,938,862	-12.5	443,842,195	497,689,847	-10.8
						,,.,.,.,.,.	

The Notes appearing on pages 227 to 344 form an integral part to these Financial Statements.

#### Certification

These Financial Statements give a true and fair view of the state of affairs of the Bank and its subsidiaries as at 31 December 2021 and the profit for the year then ended.

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AZZAM. A. AHAMAT Head of Finance

The Board of Directors is responsible for the preparation and presentation of these Financial Statements. These Financial Statements were approved by the Board of Directors and signed on their behalf:

Augersson

SUJEEWA RAJAPAKSE Chairman Colombo 28 February 2022

Shang SUDARSHAN AHANGAMA Director

Rechtenden

RANJITH KODITUWAKKU Chief Executive Officer/General Manager

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## STATEMENT OF CHANGES IN EQUITY – BANK

	Stated capital/A	ssigned capital	
	Ordinary shares	Assigned capital	
	LKR '000	LKR '000	
Balance as at 1 January 2020	49,998	12,152,000	
Total comprehensive income for the year			
Profit for the year	-	-	
Other comprehensive income/(expense) (net of taxes)	-	-	
Total comprehensive income/(expense)	-	-	
Transactions with equity holders, recognised directly in equity			
Transfer to reserve during the year	-	-	
Special levy to treasury/dividend	-	-	
Total transactions with equity holders	-	-	
Balance as at 31 December 2020	49,998	12,152,000	
Balance as at 1 January 2021	49,998	12,152,000	
Total comprehensive income for the year			
Profit for the year	-	-	
Other comprehensive income/(expense) (net of taxes)	-	-	
Total comprehensive income/(expense)	-	-	
Transactions with equity holders, recognised directly in equity			
Transfer to reserve during the year	-	_	
Special levy to treasury/dividend	_	_	
Total transactions with equity holders	_	_	
Balance as at 31 December 2021	49,998	12,152,000	

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		Reserves			
Statutory reserve fund	Revaluation reserve	Other reserves		Retained earnings	Total
LKR '000	LKR '000	LKR '000	reserve LKR '000	LKR '000	LKR '000
 7,315,774	14,051,911	12,700,465	616,166	48,078,126	94,964,440
_	_	_		14,174,943	14,174,943
_	4,697,022	_	(80,191)	(8,748,946)	(4,132,115)
_	4,697,022	_	(80,191)	5,425,997	10,042,828
708,747	-	873,864		(1,582,611)	_
-	-	-		(3,023,670)	(3,023,670)
708,747	-	873,864	-	(4,606,281)	(3,023,670)
8,024,521	18,748,933	13,574,329	535,975	48,897,842	101,983,598
8,024,521	18,748,933	13,574,329	535,975	48,897,842	101,983,598
-	-	-	-	23,720,143	23,720,143
	2,791,367		(315,361)	10,094,237	12,570,243
-	2,791,367	_	(315,361)	33,814,380	36,290,386
1,186,007	-	567,044	-	(1,753,051)	_
-	-	-	_	(2,196,888)	(2,196,888)
1,186,007	_	567,044	_	(3,949,939)	(2,196,888)
9,210,528	21,540,300	14,141,373	220,614	78,762,283	136,077,096

## STATEMENT OF **CHANGES IN EQUITY - GROUP**

ANNUA		Stated capital/As	ssigned capital
A		Ordinary	Assigned Capital
		shares	capital
		LKR '000	LKR '000
	Balance as at 1 January 2020	49,998	12,152,000
	Total comprehensive income for the year Profit for the year		
	Other comprehensive income/(expense) (net of taxes)		
	Total comprehensive income/(expense)	-	-
	Transactions with equity holders, recognised directly in equity Transfer to Reserve during the period		
	Special levy to treasury/dividend		
	Dividends paid		
6 ABOUT	Total transactions with equity holders	-	-
PEOPLE'S BANK	Balance as at 31 December 2020	49,998	12,152,000
14 HIGHLIGHTS	Balance as at 1 January 2021	49,998	12,152,000
16 SUPPORTING OUR	Total comprehensive income for the year Profit for the year	_	-
OUR STAKEHOLDERS	Other comprehensive income/(expense) (net of taxes)		
18 REFLECTIONS	Total comprehensive income/(expense)	-	-
FROM THE TOP	Transactions with equity holders, recognised directly in equity		
30 LEADERSHIP	Transfer to reserve during the year		
	Special levy to treasury/dividend		
DRIVING VALUE CREATION	Dividends paid		
71 OUR IMPACT	Total transactions with equity holders		
	Balance as at 31 December 2021	49,998	12,152,000
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ANNA						Reserves		
	Total equity	Non-controlling interest	Total	Retained earnings	Financial assets at FVOCI reserve	Other reserves	Revaluation reserve	Statutory reserve fund
	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000
	130,015,733	10,860,660	119,155,073	70,339,829	498,755	12,934,746	15,863,971	7,315,774
	16,090,486	860,628	15,229,858	15,229,858				
	(3,916,784)	25,620	(3,942,404)	(8,694,730)	(5,947)	34,251	4,724,022	
	12,173,702	886,248	11,287,454	6,535,128	(5,947)	34,251	4,724,022	-
			_	(1,582,611)		873,864		708,747
	(3,023,670)	-	(3,023,670)	(3,023,670)				
	(55,000)	(55,000)	-					
6 ABOUT	(3,078,670)	(55,000)	(3,023,670)	(4,606,281)	-	873,864	-	708,747
PEOPLE'S BANK	139,110,765	11,691,908	127,418,857	72,268,676	492,808	13,842,861	20,587,993	8,024,521
14 HIGHLIGHTS	139,110,765	11,691,908	127,418,857	72,268,676	492,808	13,842,861	20,587,993	8,024,521
16 SUPPORTING	28,087,648	1,736,673	26,350,975	26,350,975	-	-	-	-
OUR STAKEHOLDERS	12,786,691	31,763	12,754,928	10,085,553	(338,085)	130,593	2,876,867	
18 REFLECTIONS	40,874,339	1,768,436	39,105,903	36,436,528	(338,085)	130,593	2,876,867	-
FROM THE TOP								
30 LEADERSHIP		-	_	(1,753,051)	-	567,044	-	1,186,007
43	(2,196,888)	-	(2,196,888)	(2,196,888)	_	-	-	-
43 DRIVING VALUE CREATION	(150,000)	(150,000)	_	-	-	-	-	
71 OUR IMPACT	(2,346,888)	(150,000)	(2,196,888)	(3,949,939)	_	567,044	-	1,186,007
OUR IMPACT	177,638,216	13,310,344	164,327,872	104,755,265	154,723	14,540,498	23,464,860	9,210,528
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## STATEMENT OF CASH FLOWS

ANNU			Ba	nk	Gro	oup
4	For the year ended 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
	Cash flows from operating activities Profit before tax		30,386,600	21,226,680	37,246,257	24,647,581
	Adjustment for Non-cash items included in profits before tax	48	21,016,209	17,615,543	23,549,038	25,158,730
	Changes in operating assets	49	8,218,642	70,895,348	10,273,834	64,805,293
	Changes in operating liabilities	50	146,020,006	(31,274,574)	155,041,174	(34,755,204)
	Changes in loans and advances to customers		(214,590,585)	(336,996,380)	(228,511,999)	(332,496,596)
	Change in deposits from customers, banks and debt securities issued		236,433,156	343,713,519	233,480,702	346,290,942
	Dividend income from subsidiaries and others		(1,802,759)	(888,451)	(174,065)	(173,024)
	Interest expense on subordinated debt		5,103,325	3,689,299	6,966,957	5,722,717
6	Contribution to defined benefit plans/gratuity		955,663	2,585,372	1,081,522	2,707,923
ABOUT PEOPLE'S BANK	Tax paid		(7,185,466)	(4,410,290)	(9,544,600)	(7,628,425)
14	Net cash generated from operating activities		224,554,791	86,156,066	229,408,820	94,279,937
HIGHLIGHTS	Cash flows from investing activities Purchase of property, plant and equipment		(1,527,988)	(975,114)	(3,253,303)	(1,863,915)
SUPPORTING OUR STAKEHOLDERS	Proceeds from the sale of property, plant and equipment		79,213	46,552	143,299	61,850
18 REFLECTIONS	Purchase of financial investments		(232,273,659)	(76,792,745)	(236,240,351)	(75,781,540)
FROM THE TOP	Net purchase of intangible assets		(2,013,497)	(196,222)	(2,025,351)	(207,914)
30 LEADERSHIP	Dividends received from investment in subsidiaries and others		1,802,759	888,451	174,065	173,024
43 DRIVING VALUE	Net cash (used in) from investing activities		(233,933,172)	(77,029,078)	(239,945,748)	(77,618,495)
CREATION 71 OUR IMPACT	Cash flows from financing activities Proceed received from subordinated debt	38.1	5,000,000	20,000,000	15,000,000	20,000,000
120	Repayment of subordinated debt	38.1	-		(7,230,443)	(4,483,521)
138 PERFORMANCE REVIEW	Interest paid on subordinated debt	38.1	(4,799,341)	(2,846,093)	(6,044,084)	(4,884,252)
150	Repayment of lease liabilities	37.4	(2,548,281)	(2,499,141)	(2,904,035)	(2,910,428)
152 RISK MANAGEMENT	Dividend paid to non-controlling interest		_		(150,000)	(55,000)
REPORT	Dividend/levy paid to holders of other equity instruments		(2,196,888)	(3,023,670)	(2,196,888)	(3,023,670)
GOVERNANCE REPORTS	Net cash from financial activities		(4,544,510)	11,631,096	(3,525,450)	4,643,129
215	Net increase/(decrease) in cash and cash equivalents		(13,922,891)	20,758,084	(14,062,377)	21,304,570
FINANCIAL REPORTS	Cash and cash equivalents at the beginning of the year		71,461,242	50,703,158	72,899,208	51,594,638
345 SUPPLEMENTARY	Cash and cash equivalents at the end of the year		57,538,351	71,461,242	58,836,831	72,899,208

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## NOTES TO THE FINANCIAL STATEMENTS

#### **1. REPORTING ENTITY**

#### **1.1 Corporate information**

People's Bank ("The Bank") is a Government-owned bank, established under People's Bank Act No. 29 of 1961 on 1 July 1961 and is domiciled in Sri Lanka. The registered office of the Bank is at No. 75, Sir Chittampalam A Gardiner Mawatha, Colombo 02. The Consolidated Financial Statements of the Bank for the year ended 31 December 2021, comprises the Bank and its subsidiaries (together referred to as the "Group").

People's Bank is the ultimate parent of the Group.

#### **1.2 Principal activities**

#### Bank

The Bank's business comprises, accepting deposits, granting credit facilities, personal banking, development banking, pawn brokering, international trade, dealing in Government Securities, credit card operations, investment banking and offshore banking unit for foreign currency banking, *inter alia*.

#### **Subsidiaries**

The principal activities of the Bank's subsidiaries are as follows:

Name of company	Principal activities
People's Leasing & Finance PLC	The principal business activities are providing finance leases, hire-purchase assets financing, term loans, Islamic finance, margin trading, share trading, issue of debt instruments, factoring, gold loans and mobilisation of public deposits.
People's Travels (Private) Limited	Arrangement of tours and air ticketing (travel agent).

#### **Sub subsidiaries**

Name of company

The principal activities of the Bank's sub subsidiaries are as follows:

. ,	
1 0	Fleet management, vehicle valuation, sale of vehicles, insurance assessment, and vehicle repairing.

Principal activities

Name of company	Principal activities
People's Leasing Property Development Limited	Carrying out a mixed development projects and property development activities.
People's Insurance PLC	Carrying out general insurance business.
People's Micro – Commerce Limited	Providing non-bank financial services to low income earners and micro enterprises.
People's Leasing Havelock Properties Limited	Construct and operate an office complex.
Lankan Alliance Finance Limited	Providing leasing of movable and immovable properties and to provide loans.

#### **2. BASIS OF PREPARATION**

#### 2.1 Statement of compliance

The Consolidated Financial Statements of the Group and the Separate Financial Statements of the Bank which comprise with the Income Statement, Statement of Comprehensive Income, Statement of Financial Position, Statement of Changes in Equity, and Statement of Cash Flow have been prepared in accordance with Sri Lanka Accounting Standards (LKAS and SLFRS) as issued by The Institute of Chartered Accountants of Sri Lanka. The preparation and presentation of these Financial Statements are in compliance with the requirements of the People's Bank Act No. 29 of 1961. The presentation of the Financial Statements is also in compliance with the requirements of the Banking Act No. 30 of 1988.

#### 2.2 Directors responsibility for financial statements

The Board of Directors is responsible for the Consolidated and Separate Financial Statements in compliance with the requirements of the People's Bank Act No. 29 of 1961, Banking Act No. 30 of 1988 and its amendments, and Sri Lanka Accounting Standards (LKAS and SLFRS).

#### 2.3 Approval of financial statements

The Consolidated and Separate Financial Statements for the year ended 31 December 2021, were authorised for issue on 28 February 2022 by the Board of Directors.

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#### **3. BASIS OF MEASUREMENT**

The Financial Statements have been prepared on the historical cost basis and applied consistently with no adjustments being made for inflationary factors affecting the Financial Statements, except for the following items in the Statement of Financial Position:

- Derivative financial instruments are measured at fair value (Note 20)
- Financial instruments at fair value through profit or loss are measured at fair value (Note 21)
- Equity instruments at fair value through OCI are measured at fair value (Note 25)
- Debt instruments at fair value through OCI are measured at fair value (Note 26)
- The liability for defined benefit obligations are actuarially valued and recognised as the present value of the defined benefit obligation less the net total fair value of the plan assets (Note 37)
- Land and buildings are measured at cost at the time of acquisition and subsequently at revalued amounts less accumulated depreciation of buildings and any impairment losses (Note 30)

#### 3.1 Functional and presentation currency

The Consolidated and Separate Financial Statements are presented in Sri Lanka Rupees, which is the Bank's functional currency. Financial information presented in Sri Lanka Rupees has been rounded to the nearest thousand unless indicated otherwise.

#### 3.2 Materiality and aggregation

As per Sri Lanka Accounting Standards – LKAS 1 – "Presentation of Financial Statements", each material class of similar item is presented separately in the Financial Statements. Items of dissimilar nature or function are presented separately unless they are immaterial.

#### 3.3 Cash flow statement

The Cash Flow Statement has been prepared using the "Indirect Method" of preparing cash flows in accordance with the Sri Lanka Accounting Standard – LKAS 7 – "Statement of Cash Flows". Cash and cash equivalents comprise short-term, highly liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value. The cash and cash equivalent include cash in hand, balances with banks and, money at call and short notice.

#### 3.4 Comparative information

The comparative information is reclassified wherever necessary to conform with the current year's presentation in order to provide a better presentation.

#### 4. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

In the process of applying the Group's accounting policies, Management has exercised judgement and estimates and assumptions in determining the amounts recognised in the Financial Statements. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about judgements, assumptions and estimates made in applying accounting policies that have the most significant effects on the amounts recognised in the Consolidated and Separate Financial Statements are set out below.

#### 4.1 Going concern

The Directors have made an assessment of the Group's ability to continue as a going concern and is satisfied that it has the resources to continue in business for the foreseeable future. Furthermore, Management is not aware of any material uncertainties that may cast significant doubt upon the Bank's ability to continue as a going concern. Therefore, the Financial Statements continue to be prepared on the going concern basis.

#### 4.2 Defined benefit obligations

The value of the defined benefit obligations are determined using actuarial valuation technique. The actuarial valuation involves making assumptions on discount rates, expected rates of return on assets, future salary increases, and mortality rates. All assumptions are reviewed at each reporting date. Due to the long-term nature of these plans, such estimates are subject to significant uncertainty. See Notes 37.1.5 and 37.2.5 for the assumptions used.

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#### 4.3 Fair value of property, plant and equipment

The freehold land and buildings and the buildings on leasehold land of the Group are reflected at fair value at the date of revaluation less any accumulated depreciation and impairment losses. The Group engaged independent valuation specialists to determine fair value of such properties. When current market prices of similar assets are available, such evidences are considered in estimating fair value of these assets.

## 4.4 Useful life time of property, plant and equipment

The Group reviews the residual values, useful lives and methods of depreciation of property, plant and equipment at each reporting date. Judgement of the Management is exercised in the estimation of these values, rates, methods and hence they are subject to uncertainty.

The Group is subject to income tax and judgement is required to determine the total provision for current, deferred, and other taxes due to the uncertainties that exist with respect to the interpretation of the applicable tax laws, at the time of preparation of these Financial Statements.

#### 4.5 Commitments and contingencies

All discernible risks are accounted for in determining the amount of all known liabilities. Contingent liabilities are possible obligations whose existence will be confirmed only by uncertain future events or present obligations where the transfer of economic benefit is not probable or cannot be reliably measured. Contingent liabilities are not recognised in the Statement of Financial Position but are disclosed unless they are remote. Details of commitments and contingencies are given in Note 43.

#### 4.6 Classification of investment properties

Management requires using its judgement to determine whether a property qualifies as an investment property. The Group has exercised its judgement consistently to recognise a property that is held to earn rentals or for capital appreciation or both and which generates cash flows largely independently of the other assets held by the Group are accounted for as investment properties. On the other hand, a property that is used for operations or in the process of providing services or for administrative purposes and which do not directly generate cash flows as a standalone asset are accounted for as property, plant and equipment. The Group assesses on an annual basis the accounting classification of its properties taking into consideration the current use of such properties.

#### 4.7 Critical accounting assumptions and estimates

Assumptions made at each reporting date are based on best estimates at that date. Although the Bank has internal control systems in place to ensure that estimates are reliably measured, actual amounts may differ from those estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

The accounting policies which are most sensitive to the use of judgement, estimates and assumptions are specified below:

#### (i) Fair value measurement

A significant portion of financial instruments are carried at fair value as of the financial reporting date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Where the classification of a financial asset or liability results in it being measured at fair value, wherever possible, the fair value is determined by reference to the quoted bid or offer price in the most advantageous active market to which the Bank has immediate access. An adjustment for credit risk is also incorporated into the fair value as appropriate.

Fair value for a net open position that is a financial liability quoted in an active market is the current offer price, and for a financial asset the bid price, multiplied by the number of units of the instrument held or issued.

Where no active market exists for a particular asset or liability, the Bank uses a valuation technique to arrive at the fair value, including the use of transaction prices obtained in recent arm's length transactions, discounted cash flow analysis, option pricing models and other valuation techniques, based on market conditions and risks existing at reporting date. In doing so, fair value is estimated using a valuation technique that makes maximum use of observable market inputs and places minimal reliance upon entity-specific inputs.

The best evidence of the fair value of a financial instrument at initial recognition is the transaction price (i.e. the fair value of the consideration given or received) unless the fair value of that instrument is evidenced by comparison with other observable current market transactions in the same instrument (i.e. without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets. When such evidence exists, the Bank recognises the difference between the transaction price and the fair value in profit or loss on initial recognition (i.e. on day one). 14 HIGHLIGHTS

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#### (ii) Impairment charges on loans and advances

Judgement is required by management in the estimation of the amount and timing of future cash flows when determining an impairment loss for loans and advances. In estimating these cash flows, the Bank makes judgements mainly about the borrower's financial situation and the net realisable value of collateral. These estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the impairment allowance.

A collective assessment of impairment takes into account data from the loan portfolio (such as credit quality/levels of arrears, credit utilisation etc.), and concentrations of risk and economic data (including levels of unemployment, Inflation, GDP Growth Rate etc.).

#### **5. SIGNIFICANT ACCOUNTING POLICIES**

Group has consistently applied the accounting policies as set out from Note 5.1 to Note 5.23 to all periods presented in these Consolidated and Separate Financial Statements.

#### 5.1 Basis of consolidation

The Financial Statements of the Bank and the Group comprise the Financial Statements of the Bank and its Subsidiaries for the year ended 31 December 2021. The Financial Statements of the Bank's subsidiaries for the purpose of consolidation are prepared for the same reporting year as that of People's Bank, using consistent accounting policies.

#### 5.1.1 Business combinations

Business combinations are accounted for using the acquisition method as at the acquisition date – i.e. when control is transferred to the Group. The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognised in Income Statement immediately. Transaction costs are expensed as incurred, except if they are related to the issue of debt or equity securities.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, then it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognised in Income Statement.

#### 5.1.2 Non-controlling interests ("NCI")

NCI are measured at their proportionate share of the acquirer's identifiable net assets at the acquisition date. Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

#### 5.1.3 Subsidiaries

"Subsidiaries" are investees controlled by the Group. The Group "controls" an investee if it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The Financial Statements of subsidiaries are included in the Consolidated Financial Statements from the date on which control commences until the date when control ceases.

#### 5.1.4 Loss of control

When the Group loses control over a subsidiary, it de-recognises the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognised in Income Statement. Any interest retained in the former subsidiary, is measured at fair value when control is lost.

#### 5.1.5 Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses (except for foreign currency transaction gains or losses) arising from intra-group transactions, are eliminated in preparing the Consolidated Financial Statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### 5.2 Foreign currency translation

Transactions in foreign currencies are initially recorded at the spot rate of exchange ruling on the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the spot rate of exchange on the reporting date.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the spot exchange rates as at the date of recognition. Non-monetary items measured at fair value in a foreign currency are translated using the spot exchange rates at the date when the fair value was determined.

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#### **5.3 Financial instruments – Initial recognition**

#### 5.3.1 Date of recognition

A financial asset or financial liability is recognised in the Statement of Financial Position when the Bank becomes a party to the contractual provisions of the instrument, which is generally on trade date. Loans and advances are recognised when cash is advanced (or settled) to the borrowers.

Financial assets at fair value through profit or loss are recognised initially at fair value. All other financial assets are recognised initially at fair value plus directly attributable transaction costs.

Non-regular purchases of financial assets and liabilities are recognised on the trade date, i.e. the date that the Bank becomes a party to the contractual provisions of the instrument.

A regular purchase is a purchase of a financial asset under a contract whose terms require delivery of the assets within the time frame established generally by a regulation or convention in the market place concerned.

#### 5.3.2 "Day 1" difference for staff loans

All staff loans are granted at below market interest rates and were recognised at fair value. The difference between the fair value and the amount disbursed were treated as day one difference and amortised as staff cost in the Income Statement over the loan period by using the effective interest rate. This amount is shown as interest income as well. Hence the net effect on the Income Statement is zero.

#### 5.4 Initial measurement of financial instruments

The classification of financial instruments at initial recognition depends on their contractual terms and the business model for managing the instruments, as described in Notes 5.4.1 and 5.4.2 below. Financial instruments are initially measured at their fair value except in the case of financial assets and financial liabilities recorded at fair value through profit or loss, transaction costs are added to, or subtracted from, this amount.

#### 5.4.1 Business model assessment

The Group's business model is determined at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. The Group's business model does not depend on Management's intention for an individual instruments. Accordingly the Group's business model is not an instrument-by-instrument approach to classification, but at a higher level of aggregated portfolios and is based on observable factors such as:

- How the performance of a business model and the financial assets held within that business model are evaluated and reported to the Group's Key Management Personnel;
- The risk that affect the performance of the business model (and the financial assets held within the business model) and, in particular, the way in which those risks are managed;
- How managers of the business are compensated (whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected).

The business model assessment is based on reasonably expected scenarios without taking "worst case" or "stress case" scenarios into account. If cash flows are realised in a way that is different from the Group's original expectations, that neither give a rise to a prior period error nor change the classification of the remaining financial assets held in that business model. However, when the Group assesses the business model for newly originated or newly purchased financial assets, it considers information about how cash flows were realised in the past, along with all other relevant information.

#### 5.4.2 Contractual cash flow assessment – Solely Payments of Principal and Interest (SPPI test)

The Group assesses contractual cash flows of the basic lending arrangement to identify whether they meet SPPI test. That is whether they are solely payments of principal and interest on the principal amount outstanding.

For this purpose "Principal" is defined as the fair value of the financial asset at initial recognition. However, that principal amount may change over the life of the financial asset.

For this purpose "Interest" consist of consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs, as well as profit margin. Group applies judgement and considers relevant factors such as the currency in which the financial asset is denominated, and the period for which the interest rate is set. PEOPLE'S BANH ANNUAL REPORT 202

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#### 5.5 Measurement categories of financial assets and liabilities

All financial assets, except equity instruments and derivatives, to be assessed based on a combination of the entity's business model for managing the assets and the instruments' contractual cash flow characteristics measured at either –

- Amortised cost (Note 5.5.1)
- Fair value through other comprehensive income (Note 5.5.2)
- Fair value through profit or loss (Note 5.5.3)

#### 5.5.1 Financial instruments measured at amortised cost

#### **Debt instruments**

Investments in debt instruments are measured at amortised cost where they have:

- Contractual terms that give rise to cash flows on specified dates, that represent solely payments of principal and interest on the principal amount outstanding; and
- Are held within a business model whose objective is achieved by holding to collect contractual cash flows.
- These debt instruments are initially recognised at fair value plus directly attributable transaction costs and subsequently measured at amortised cost. The measurement of credit impairment is based on the three-stage expected credit loss model described below in Note 5.6 Impairment of financial assets.

### Loans and advances to banks, Loans and advances to other customers

The Group measures Loans and advances to banks and Loans and advances to other customers including leases and hire purchase contracts at amortised cost since both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows.
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

## 5.5.2 Financial assets measured at fair value through other comprehensive income

#### **Debt instruments**

Investments in debt instruments are measured at fair value through other comprehensive income where they have:

- contractual terms that give rise to cash flows on specified dates, that represent solely payments of principal and interest on the principal amount outstanding; and
- are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets.

These debt instruments are initially recognised at fair value plus directly attributable transaction costs and subsequently measured at fair value. Gains and losses arising from changes in fair value are included in other comprehensive income within a separate component of equity. Impairment losses or reversals, interest revenue and foreign exchange gains and losses are recognised in profit and loss. Upon disposal, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to the income statement.

The measurement of credit impairment is based on the threestage expected credit loss model as applied to financial assets at amortised cost. The expected credit loss model is described below in Note 5.6 Impairment of financial assets.

#### **Equity instruments**

Investment in equity instruments that are neither held for trading nor contingent consideration recognised by the Bank in a business combination to which SLFRS 3 "Business Combination" applies, are measured at fair value through other comprehensive income, where an irrevocable election has been made by Management. For portfolios where Management does not consider an irrevocable election of adopting fair value through other comprehensive income, by default such investments shall be measured at fair value through profit and loss.

Amounts presented in other comprehensive income are not subsequently transferred to profit or loss. Dividends on such investments are recognised in profit or loss.

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### 5.5.3 Financial assets at fair value through profit or loss

Items at fair value through profit or loss comprise:

- (a) Items held for trading;
- (b) Items specifically designated as fair value through profit or loss on initial recognition; and
- (c) Debt instruments with contractual terms that do not represent solely payments of principal and interest.

Financial instruments held at fair value through profit or loss are initially recognised at fair value, with transaction costs recognised in the Income Statement as incurred. Subsequently, they are measured at fair value and any gains or losses are recognised in the Income Statement as they arise. Where a financial asset is measured at fair value, a credit valuation adjustment is included to reflect the credit worthiness of the counterparty, representing the movement in fair value attributable to changes in credit risk.

#### (a) Financial instruments held for trading

A financial instrument is classified as held for trading if it is acquired or incurred principally for the purpose of selling or repurchasing in the near term, or forms part of a portfolio of financial instruments that are managed together and for which there is evidence of short-term profit taking, or it is a derivative not in a qualifying hedge relationship.

Trading derivatives and trading securities are classified as held for trading and recognised at fair value.

### (b) Financial instruments designated as measured at fair value through profit or loss

Upon initial recognition, financial instruments may be designated as measured at fair value through profit or loss. A financial asset may only be designated at fair value through profit or loss if doing so eliminates or significantly reduces measurement or recognition inconsistencies (i.e. eliminates an accounting mismatch) that would otherwise arise from measuring financial assets or liabilities on a different basis. A financial liability may be designated at fair value through profit or loss if it eliminates or significantly reduces an accounting mismatch or:

- If a host contract contains one or more embedded derivatives; or
- If financial assets and liabilities are both managed and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

Where a financial liability is designated at fair value through profit or loss, the movement in fair value attributable to changes in the Bank's own credit quality is calculated by determining the changes in credit spreads above observable market interest rates and is presented separately in other comprehensive income.

## 5.5.4 Derivative financial instruments and hedge accounting

Derivative financial instruments are contracts whose value is derived from one or more underlying price, index or other variable, and typically comprise of instruments such as swaps, forward rate agreements, futures and options.

All derivatives are recognised in the Statement of Financial Position at fair value and are classified as trading except where they are designated as a part of an effective hedge relationship and classified as hedging derivatives. The carrying value of a derivative is re measured at fair value throughout the life of the contract. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

## 5.5.5 Reclassification of financial assets and liabilities

With the adoption of SLFRS 9, the Bank reclassifies its financial assets subsequent to the initial recognition when an only when the business model for managing such financial asset is changed. Such reclassification is applied prospectively from the reclassification date. Financial liabilities are never reclassified.

#### 5.6 Impairment of financial assets

The Bank/Group applies a three-stage approach to measuring expected credit losses (ECLs) for the following categories of financial assets that are not measured at fair value through profit or loss:

- Debt instruments measured at amortised cost and fair value through other comprehensive income;
- Loan commitments; and
- Financial guarantee contracts.

No ECL is recognised on equity investments.

Financial assets migrate through the following three stages based on the change in credit risk since initial recognition:

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#### Stage 1: 12 months ECL

For exposures where there has not been a significant increase in credit risk since initial recognition and that are not credit impaired upon origination, the portion of the lifetime ECL associated with the probability of default events occurring within the next 12 months is recognised.

Bank determines 12 month ECL from customers who are not significantly credit deteriorated (i.e. less than 30 days past due)

#### Stage 2: Lifetime ECL - not credit impaired

For exposures where there has been a significant increase in credit risk since initial recognition but are not credit impaired, a lifetime ECL (i.e. reflecting the remaining lifetime of the financial asset is recognised.

In consistent with the policies of the Bank, significant deterioration is measured through the rebuttable presumption of 30 days past due other than the credit facilities categorised under Stage 3, in line with the requirements of the standard.

Bank also have considered all restructured loans, which are restructured up to two times, other than credit facilities/ exposures upgraded credit facilities from a higher stage to a lower stage consider under Stage 2 as per the guidance issued by the Central Bank of Sri Lanka (CBSL).

#### Stage 3: Lifetime ECL - credit impaired

Exposures are assessed as credit impaired when one or more events that have a detrimental impact on the estimated future cash flows of that asset have occurred. For exposures that have become credit impaired, a lifetime ECL is recognised and interest revenue is calculated by applying the effective interest rate to the amortised cost (net of provision) rather than the gross carrying amount.

Bank determines credit facilities where contractual payments of a customer are more than 90 days past due which are subject to the rebuttable presumption as stated in SLFRS 9 together with all NPL classifications as per Central Bank (CBSL) classification, All restructured loans which are restructured more than twice and all rescheduled loans other than credit facilities/exposures upgraded credit facilities from a higher stage to a lower stage and all credit facilities/customers classified as non-performing as per CBSL Directions under Stage 3.

#### 5.6.1 Determining the stage for impairment

At each reporting date, the Bank assesses whether there has been a significant increase in credit risk for exposures since initial recognition by comparing the risk of default occurring over the expected life between the reporting date and the date of initial recognition. The Bank considers reasonable and supportable information that is relevant and available without undue cost or effort for this purpose. This includes quantitative and qualitative information and also, forward-looking analysis.

An exposure will migrate through the ECL stages as asset quality deteriorates. If, in a subsequent period, asset quality improves and also reverses any previously assessed significant increase in credit risk since origination, then the provision for doubtful debts reverts from lifetime ECL to 12-months ECL. Exposures that have not deteriorated significantly since origination, or where the deterioration remains within the Bank's investment grade criteria, or which are less than 30 days past due, are considered to have a low credit risk. The provision for doubtful debts for these financial assets is based on a 12-months ECL. When an asset is uncollectible, it is written off against the related provision. Such assets are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off reduce the amount of the expense in the income statement.

The Bank assesses whether the credit risk on an exposure has increased significantly on an individual or collective basis. For the purposes of a collective evaluation of impairment, financial instruments are grouped on the basis of shared credit risk characteristics, taking into account instrument type, credit risk ratings, date of initial recognition, remaining term to maturity, industry and other relevant factors.

#### 5.6.2 Measurement of ECLs

ECLs are derived from unbiased and probability-weighted estimates of expected loss, and are measured as follows:

• Financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls over the expected life of the financial asset discounted by the effective interest rate. The cash shortfall is the difference between the cash flows due to the Bank in accordance with the contract and the cash flows that the Bank expects to receive.

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- Financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows discounted by the effective interest rate.
- Undrawn loan commitments: as the present value of the difference between the contractual cash flows that are due to the Bank if the commitment is drawn down and the cash flows that the Bank expects to receive.
- Financial guarantee contracts: as the expected payments to reimburse the holder less any amounts that the Bank expects to recover.

ECLs are recognised using a provision for doubtful debts account in profit and loss. In the case of debt instruments measured at fair value through other comprehensive income, the measurement of ECLs is based on the three-stage approach as applied to financial assets at amortised cost. The Bank recognises the provision charge in profit and loss, with the corresponding amount recognised in other comprehensive income, with no reduction in the carrying amount of the asset in the Statement of Financial Position.

#### 5.7 De-recognition of financial assets and financial liabilities

#### 5.7.1 Financial assets

The Bank de-recognises a financial asset when the contractual cash flows from the asset expire or it transfers its rights to receive contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership are transferred. Any interest in transferred financial assets that is created or retained by the Bank is recognised as a separate asset or liability.

#### 5.7.2 Financial liabilities

A financial liability is de-recognised from the Statement of Financial Position when the Bank has discharged its obligation or the contract is cancelled or expires.

#### 5.7.3 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount is presented in the Statement of Financial Position when the Bank has a legal right to offset the amounts and intends to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 5.8 Leases

#### 5.8.1 Finance lease income

Assets leased to customers to whom the Group transfers substantially all the risks and rewards associated with ownership other than the legal title are classified as finance leases. Amounts receivable under finance leases are included under "Lease Rental Receivable". Leasing balances are stated in the Statement of Financial Position after deduction of initial rentals received.

The excess of aggregate rentals receivable over the cost of the leased assets constitutes the total unearned income. The unearned income is taken into revenue over the term of the lease, commencing from the month in which the lease is executed in proportion to the remaining receivable balance of the lease.

#### 5.8.2 SLFRS 16 - Leases

SLFRS 16 supersedes LKAS 17 – Leases. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases.

Upon adoption of SLFRS 16, The Bank recognised right-of-use assets and lease liabilities for those leases previously classified as operating leases. The right-of-use assets were recognised based on the amount equal to the lease liabilities, adjusted for any related prepaid and accrued lease payments previously recognised. Lease liabilities were recognised based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application.

Additionally, the Bank/Group applied the following practical expedients permitted by SLFRS 16 to leases previously classified as operating leases under LKAS 17:

- Applied a single discount rate to a portfolio of leases with reasonably similar characteristics.
- Excluded the initial direct costs from the measurement of the right-of-use assets at the date of initial application.

#### 5.9 Cash and cash equivalents

Cash and short term funds include cash in hand, balances with banks, placements with banks and money at call and at short notice. Details of the cash and short-term funds are given in Note 17 to the Financial Statements. 6 ABOUT PEOPLE'S BANK

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## 5.10. Derivatives held for risk management purposes

Derivatives held for risk management purposes include all derivative assets and liabilities that are not classified as trading assets or liabilities. Derivatives held for risk management purposes are measured at fair value in the Statement of Financial Position.

#### **5.11 Investment properties**

Investment properties are properties held either to earn rental income or for capital appreciation or both but not for sale in the ordinary course of business, used in the production or supply of goods or services or for administrative purposes.

#### 5.11.1 Basis of recognition

5.11.2 Measurement

Investment property is recognised if it is probable that future economic benefits that are associated with the investment property will flow to the Group and cost of the investment property can be reliably measured.

An investment property is measured initially at its cost.

The cost of a purchased investment property comprises its

date when the construction or development is complete.

in accordance with Sri Lanka Accounting Standard 40

depreciation and any accumulated impairment losses.

5.12 Intangible assets and goodwill

5.12.1 Goodwill

on goodwill are not reversed.

as investment properties are stated at cost less any

purchase price and any directly attributable expenditure. The

The Group applies the cost model for investment properties

(LKAS 40) "Investment Property". Accordingly, land classified

accumulated impairment losses and buildings classified as

investment properties are stated at cost less any accumulated

Goodwill represents the excess of the cost of acquisition over

the fair value of Group's share of the net identifiable assets of

circumstance indicate that it might be impaired and carried at

cost less accumulated impairment losses. Impairment losses

the acquired subsidiary at the date of acquisition. Goodwill

acquired in a business combination is tested annually for

impairment or more frequently if events or changes in

cost of a self-constructed investment property is its cost at the

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#### 5.12.2 Software

Software acquired by the Group is measured at cost less accumulated amortisation and any accumulated impairment losses.

Expenditure on internally developed software is recognised as an asset when the Group is able to demonstrate its intention and ability to complete the development and use the software in a manner that will generate future economic benefits, and can reliably measure the costs to complete the development. The capitalised costs of internally developed software include all costs directly attributable to developing the software and capitalised borrowing costs, and are amortised over its useful life. Internally developed software is stated at capitalised cost less accumulated amortisation and any impairment. Subsequent expenditure on software assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

#### 5.12.3 Amortisation

Software is amortised on a straight-line basis in Income Statement over its estimated useful life, from the date on which it is available for use. The estimated useful life of software for the current and comparative periods is five years. Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted if appropriate.

#### 5.13 Impairment of non-financial assets

#### 5.13.1 Basis of recognition

The Bank assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Bank estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or Cash Generating Unit's (CGU) fair value less costs to sell and its value in use. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

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#### 5.13.2 Measurement

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Bank estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceeds the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the Income Statement.

Impairment losses relating to goodwill are not reversed in future periods.

Goodwill is reviewed for impairment annually, or more frequently, if events or changes in circumstances indicate that the carrying value may be impaired. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Bank's CGUs or group of CGUs, which are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the acquire are assigned to those units. Each unit to which the goodwill is allocated represents the lowest level within the Bank at which the goodwill is monitored for internal management purposes, and is not larger than an operating segment in accordance with SLFRS 8 "Operating Segments".

Where goodwill forms part of a CGU (or group of CGUs) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the CGU retained.

When subsidiaries are sold, the difference between the selling price and the net assets plus cumulative translation differences and goodwill is recognised in the Income Statement.

#### GRI 201-3

#### 5.14 Pension benefits

#### 5.14.1 Defined benefit pension plans

#### 5.14.1.1 Pre-1996 - Pension Trust Fund

The Bank operates a defined benefit pension plan, for the permanent staff members who have joined the Bank prior to 1 January 1996, which requires contributions to be made to a separately administered fund. The cost of providing benefits under the defined benefit plan is determined separately using the projected unit credit method.

The defined benefit asset or liability comprises the present value of the defined benefit obligation less past service costs not yet recognised and less the fair value of plan assets out of which the obligations are to be settled directly, less actuarial losses not yet recognised. The value of any asset is restricted to the sum of any actuarial losses and past service cost not yet recognised and the present value of any economic benefits available in the form of refunds from the plan or reductions in the future contributions to the plan.

The latest actuarial valuation was carried out as of 31 December 2021, by Mr Piyal S Gunatilleke F.S.A. (USA), Member of the American Academy of Actuaries and Consulting Actuary.

The Bank provides a pension to retiring staff on the following basis: Staff are eligible to draw a pension after 10 years of service and after reaching normal age of retirement of 57 years. The quantum of pension paid is dependent on the length of service as follows:

Length of service Quantum of pension				
i. 10 to 20 years	80% of last drawn gross salary			
ii. 21 to 29 years	80% plus 1% for each additional year in excess of 20 years of last drawn gross salary			
iii. 30 years and above	90% of last drawn gross salary			

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The Financial Statements of the Pension Trust Fund are maintained separately and are subject to annual audit by Independent External Auditors. The Financial Statements as well as the Auditors Report are tabled and reviewed by the Board of Trustees. These Financial Statements and Auditor's Report are also submitted for review of the disclosure of the Bank, as the Bank has an obligation of ensuring that funding is made at required levels. Pension is payable monthly as long as the participant is alive.

#### 5.14.1.2 Post-1996 - Pension Fund

As approved by the Ministry of Finance the Bank has almost finalised a new pension fund for permanent employees who joined the Bank post-1 January 1996. Since the Bank has concluded this as a define benefit plan, the surplus/deficit has been recorded as per LKAS 19.

The latest actuarial valuation was carried out as of 31 December 2021, by Mr Piyal S Gunatilleke F.S.A. (USA), Member of the American Academy of Actuaries and Consulting Actuaries.

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5.14.1.3 Gratuity

Employees who joined the Bank on or after 1 January 1996 will be eligible for gratuity under the Payment of Gratuity Act No. 12 of 1983, or if opted can join the proposed new post 1996 pension fund and if so such employees will forfeit their right to gratuity.

Other employees whose services are terminated other than by retirement are eligible to receive terminal gratuity under the Payment of Gratuity Act No. 12 of 1983 at the rate of one half of Gross Salary applicable to the last month of the financial year in which employment is terminated, for each year of continuous service, for those who have served in excess of five years.

If a participant who has completed five years of services becomes totally and permanently disabled, he is eligible for disability gratuity. Further if an active participant with minimum of five years of service, dies while in service, a gratuity benefit will be paid to his heirs.

The Bank makes a monthly provision towards such Gratuity Payment Liabilities and this value is reflected in the Statement of Financial Position of the Bank, the Bank made a provision based on the Actuarial Valuation. However as per Sri Lanka Accounting Standards the Bank has provided for gratuity liability based on an Actuary Valuation.

The subsidiary and associate companies of the Bank provide for gratuity under the Payment of Gratuity Act No. 12 of 1983. Provision for Gratuity has been made for employees who have completed one year of service with the companies. These liabilities are not externally funded.

#### 5.14.2 Defined contribution plans

The Bank also operates a defined contribution plan. The contribution payable to a defined contribution plan is in proportion to the services rendered to the Bank by the employees and is recorded as an expense under "Personnel expenses". Unpaid contributions are recorded as a liability. The Bank contributes to the following Schemes:

#### 5.14.2.1 Employees' Provident Fund

The Bank and employees contribute 12% and 8% respectively of the employee's monthly gross salary (excluding overtime) to the Provident Fund. The Bank's Provident Fund is an approved fund under the Employees' Provident Fund Act and is maintained internally.

#### 5.14.2.2 Employees' Trust Fund

The Bank contributes 3% of the employee's monthly gross salary excluding overtime to the Employees' Trust Fund maintained by the Employees' Trust Fund Board.

#### 5.15 Widow's/Widowers' and Orphans Pension Plan (Pre-1996/Post-1996)

A separate fund is maintained in order to meet future obligations under the scheme, based on the advice of a gualified actuary. Further this fund is solely funded through the contributions of participants/employees.

#### 5.16 Provision

Provisions are recognised when the Bank has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The expense relating to any provision is presented in the Income Statement net of any reimbursement.

#### 5.17 Commitments and contingencies

All discernible risks are accounted for in determining the amount of all known liabilities. The Bank's share of any

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contingencies and capital commitments of a subsidiary or associate for which the Bank is also liable severally or otherwise are also included with appropriate disclosures.

#### 5.17.1 Basis of recognition

In the ordinary course of business, the Bank gives financial guarantees, consisting of letters of credit, guarantees and acceptances. Financial guarantees are initially recognised in the financial under commitments at facility value.

Contingent liabilities are possible obligations whose existence will be confirmed only by uncertain future events or present obligations where the transfer of economic benefit is not probable or cannot be reliably measured. Contingent liabilities are not recognised in the Statement of Financial Position but are disclosed unless they are remote.

#### 5.17.2 Measurement

Any increase in the commitment relating to financial guarantees is recorded in the Statement of Financial Position. The premium received is recognised in the Income Statement in "Net fees and commission income" on a straight line basis over the life of the guarantee.

#### **5.18 Taxes**

#### 5.18.1 Current taxation

Current tax assets and liabilities consist of amounts expected to be recovered from or paid to the Commissioner General of Inland Revenue in respect of the current as well as prior years. The tax rates and tax laws used to compute the amount are those that are enacted or subsequently enacted by the Statement of Financial Position date. Accordingly, provision for taxation is made on the basis of the profit for the year as adjusted for taxation purpose in accordance with the provisions of the Inland Revenue Act No. 24 of 2017 and its amendment Act No. 10 of 2021 at the rates specified in Note 14 to the Financial Statements. Further the gains and profit from dividends received from a resident company taxed at 14%. Other than the gain and profit from dividends received from a resident company taxable income of the Bank taxed at 24%.

#### 5.18.2 Deferred taxation

Deferred tax is provided using the liability method on temporary differences at the Statement of financial position date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purpose.

#### 5.18.2.1 Deferred tax liability

Deferred tax liabilities are recognised for all temporary differences, except:

- Where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and at the time of transaction, affects neither the accounting profit nor the taxable profit or loss; and
- In respect of taxable temporary differences associated with investments in subsidiaries where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will reverse in the foreseeable future.

#### 5.18.2.2 Deferred tax assets

Deferred tax assets are recognised for all deductible differences. Carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profits will be available against which the deductible temporary differences and the carry forward of unused tax credits and unused tax losses can be utilised, except:

- Where deferred tax assets relating to the deductible temporary differences arise from the initial recognition of an asset or liability in a transaction that is not a business combination and at the time of the transaction, affects neither the accounting profit nor the taxable profit or losses; and
- In respect of deductible temporary differences associated with investments in subsidiaries, deferred tax assets are recognised only to the extent it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which temporary differences can be utilised.

The carrying amount of a deferred tax asset is reviewed at each Statement of Financial Position date and reduced to the extent it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax asset are reassessed at each Statement of Financial Position date and are recognised to the extent that it is probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply in the year when the assets are realised or the liabilities are settled, based on tax rates and tax laws that have been enacted or subsequently enacted at the Statement of Financial Position date. 6 ABOUT PEOPLE'S BANK

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### 5.18.3 Value Added Tax on Financial Services (FSVAT)

Bank's total value addition was subjected to a 15% Value Added Tax as per Section 25A of the Value Added Tax No. 14 of 2002 and amendments thereto.

#### 5.18.4 Value Added Tax (VAT)

Value Added Tax is calculated in accordance with Value Added Tax Act No. 14 of 2002 and subsequent amendments thereto. VAT is payable at the rate of 8%.

#### 5.18.5 Crop Insurance Levy (CIL)

As per the provision of the Section 14 of the Finance Act No. 12 of 2013, the Crop Insurance Levy (CIL) was introduced with effect from 1 April 2013. Accordingly, Bank is required to pay 1% of the profit after tax for a year of assessment to the National Insurance Trust Fund.

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#### 5.19 Recognition of income and expenses

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Bank and the revenue can be reliably measured. The specific recognition criteria for each type of income are given in Notes 6 to 10.

## 5.19.1 Income from Government Securities and securities purchased under resale agreements

Discounts/premium on treasury bills and treasury bonds are amortised over the period to reflect a constant periodic rate of return. The coupon interest on treasury bonds is recognised on an accrual basis. The interest income on securities purchased under resale agreements is recognised in the Income Statement on Effective Interest Rate [EIR] over the period of the agreement.

#### 5.19.2 Rental income

Rental income arising on operating leases is accounted for on a straight-line basis over the lease terms on ongoing leases and is recorded in the Income Statement in 'other operating income.

#### 5.20 Segmental reporting

The Bank's segmental reporting is based on the following operating segments: Retail Banking, Corporate Banking, and Treasury and Primary dealer unit, Leasing, Insurance Finance and Travels. Information relating to above is disclosed in Note 47.

#### 5.21 Deposit insurance scheme

In terms of the Banking Act Direction No. 5 of 2010 "Insurance of Deposit Liabilities" issued on 27 September 2010 and subsequent amendments there to, all Licensed Commercial Banks are required to insure their deposit liabilities in the Deposit Insurance Scheme operated by the Monetary Board in terms of Sri Lanka Deposit Insurance and Liquidity Support Scheme Regulations No. 1 of 2010 issued under Sections 32A to 32E of the Monetary Law Act with effect from 1 October 2010. Deposits to be insured include demand, time and savings deposit liabilities and exclude the following:

- Deposit liabilities to member institutions
- Deposit liabilities to Government of Sri Lanka
- Deposit liabilities to Directors, Key Management Personnel and other related parties as defined in Banking Act Direction No. 11 of 2007 on Corporate Governance of Licensed Commercial Banks
- Deposit liabilities held as collateral against any accommodation granted
- Deposit liabilities falling within the meaning of abandoned property in terms of the Banking Act and dormant deposits in terms of the Finance Companies Act funds of which have been transferred to Central Bank of Sri Lanka.

Licensed Commercial Banks are required to pay a premium of 0.10% on eligible deposit liabilities if the Bank maintains a capital adequacy ratio (CAR) of 14% or above as at the end of the immediately preceding financial year and a premium of 0.125% on eligible deposit liabilities for all other Licensed Commercial Banks (with CAR below 14%) calculated on the total amount of eligible deposits as at the end of the quarter payable within a period of 15 days from the end of the quarter.

#### 5.22 Subsequent events

Events occurring after the reporting date are those events, favourable and unfavourable, that occur between the reporting date and the date of the Financial Statements are authorised for issue.

All material and important events which occur after reporting date have been considered and disclosed in Note 44 to the Financial Statements as adjusted as applicable.

#### 5.23 Policies specific to insurance sector

## 5.23.1 Significant accounting estimates and assumptions

#### Non-life insurance contract liabilities

For non-life insurance contracts, estimates have to be made both for the expected ultimate cost of claims reported at the reporting date and for the expected ultimate cost of claims incurred but not yet reported at the reporting date (IBNR). It can take a significant period of time before the ultimate claims cost can be established with certainty and for some type of policies, IBNR claims form the majority of the liability in the Statement of Financial Position.

The ultimate cost of outstanding claims is estimated by using a range of standard actuarial claims projection techniques, such as Chain Ladder and Bornheutter-Ferguson methods and frequency/severity method.

The main assumption underlying these techniques is that a company's past claims development experience can be used to project future claims development and hence ultimate claims costs. As such, these methods extrapolate the development of paid and incurred losses, average costs per claim and claim numbers based on the observed development of earlier years and expected loss ratios. Historical claims development is mainly analysed by accident years, but can also be further analysed by geographical area, as well as by significant business lines and claim types. Large claims are usually separately addressed, either by being reserved at the face value of loss adjuster estimates or separately projected in order to reflect their future development. In most cases, no explicit assumptions are made regarding future rates of claims inflation or loss ratios. Instead, the assumptions used are those implicit in the historical claims development data on which the projections are based.

Additional qualitative judgement is used to assess the extent to which past trends may not apply in future, (for example to reflect one-off occurrences, changes in external or market factors such as public attitudes to claiming, economic conditions, levels of claims inflation, judicial decisions and legislation, as well as internal factors such as portfolio mix, policy features and claims handling procedures) in order to arrive at the estimated ultimate cost of claims that present the likely outcome from the range of possible outcomes, taking account of all the uncertainties involved. Similar judgements, estimates and assumptions are employed in the assessment of adequacy of provisions for unearned premium. Judgement is also required in determining whether the pattern of insurance service provided by a contract requires amortisation of unearned premium on a basis other than time apportionment.

#### 5.23.2 Revenue recognition

#### Gross written premium

Non-life insurance gross written premium comprises the total premium receivable for the whole period of cover provided by contracts entered into during the accounting period and are recognised on the date on which the policy commences.

#### **Reinsurance premium**

Non-life gross reinsurance premium written comprises the total premium payable for the whole cover provided by contracts entered into the period and is recognised on the date on which the policy incepts. Premium includes any adjustments arising in the accounting period in respect of reinsurance contracts incepting in prior accounting periods.

Unearned reinsurance premium is the proportion of premium written in a year that relates to periods of risk after the reporting date. Unearned reinsurance premium is deferred over the term of the underlying direct insurance policies.

#### 5.24 Standards issued but not yet effective

The new and amended standards that are issued, but not yet effective to the date of issuance of these Financial Statements are disclosed below:

- SLFRS 17 Insurance Contracts
- Amendments to SLFRS 3
- Property, Plant and Equipment: Proceeds before Intended Use Amendments to LKAS 16
- Onerous Contracts Costs of Fulfilling a Contract Amendments to LKAS 37
- Amendments to LKAS 1: Classification of Liabilities as Current or Non-current

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#### 6. GROSS INCOME

#### Accounting policy

Revenue is recognised to the extent that it is probable that the economic benefit(s) will flow to the Bank/Group and the revenue can be reliably measured. The specific recognition criteria for each type of income are more fully set off in respective Income Notes.

		Bank		Group	
For the year ended 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Interest income	7.1	197,330,011	179,717,526	222,362,450	207,011,058
Fee and commission income	8.1	8,268,168	6,723,826	9,645,136	7,816,265
Net gain/(loss) from trading	9	(1,345,029)	2,589,121	(1,207,608)	2,785,261
Other operating income (Net)	10	2,996,670	1,951,235	5,995,063	6,285,845
		207,249,820	190,981,708	236,795,041	223,898,429

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#### 7. NET INTEREST INCOME

#### Accounting policy

The Bank/Group calculates interest income/expense by applying the Effective Interest Rate [EIR] to the amortised cost of financial assets/liability other than credit impaired assets.

#### The effective interest rate method

Under SLFRS 9, interest income is recorded using the effective interest rate (EIR) method for all financial instruments measured at amortised cost, financial instruments designated at FVPL and interest-bearing financial assets measured at FVOCI. Interest expense is recorded using the effective interest rate (EIR) method for liabilities recorded such as due to banks, due to other customers and other borrowings.

EIR is the rate that exactly discounts estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the said financial instrument and includes any fees or incremental costs that are directly attributable to the instrument which are an integral part of the EIR, but excludes future credit losses.

Once the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

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#### 7.1 Interest income

	Bank		Group	
For the year ended 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Cash and cash equivalents	239,785	527,684	285,264	550,000
Placements with banks	2,420,536	1,987,526	2,525,712	2,222,532
Loans and advances – to banks	1,206,812	1,486,486	1,274,194	1,506,641
Financial assets - at fair value through profit or loss	768,284	3,813,643	768,284	3,813,643
Loans and receivables to other customers	153,693,234	147,279,023	177,714,884	173,629,103
Debt instruments measured at amortised cost	37,343,071	23,550,057	38,075,269	24,134,124
Debt instruments at fair value through OCI	704,633	250,767	765,187	332,675
Day one difference on staff loans	953,656	822,340	953,656	822,340
Total interest income	197,330,011	179,717,526	222,362,450	207,011,058

#### 7.2 Interest expenses

	Ва	nk	Group	
For the year ended 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Due to banks	8,114,157	10,427,789	8,982,646	11,524,394
Due to other customers	97,603,454	102,486,876	105,318,788	113,027,253
Other borrowings	3,465,215	1,460,161	3,451,678	1,407,060
Debt securities issued	5,103,325	3,689,299	6,966,957	5,722,717
Interest on lease liabilities	583,020	719,619	767,602	898,675
Total interest expenses	114,869,171	118,783,744	125,487,671	132,580,099
Net interest income	82,460,840	60,933,782	96,874,779	74,430,959

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#### 8. NET FEE AND COMMISSION INCOME

#### Accounting policy

The Bank/Group earns fee and commission income from a diverse range of services it provides to its customers. Fee and commission income are recognised when the service is performed. Fees earned for the provision of services over a period of time are accrued over that period.

#### 8.1 Fee and commission income

8.2 Fee and commission expenses

For the year ended 31 December

Net fee and commission income

Trade and remittances

Investment banking

Guarantees

Others

Total

Cards

	Bank		Group	
For the year ended 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Loans	1,271,909	1,312,823	1,271,909	1,312,823
Cards	1,600,975	905,504	1,600,975	905,504
Trade and remittances	1,361,782	1,030,386	1,361,782	1,030,386
Investment banking	93,339	15,462	93,339	15,462
Deposits	2,883,922	2,622,060	2,883,922	2,622,060
Guarantees	716,185	612,768	716,185	612,768
Others	340,056	224,823	1,717,024	1,317,262
Total	8,268,168	6,723,826	9,645,136	7,816,265

Bank

2020

LKR '000

267,515

1,322

33,909

1,985

177,791

482,522

6,241,304

2021

654

43,084

1,643

219,318

597,786

7,670,382

LKR '000

333,087

Group

2020

LKR '000

267,515

1,322

33,909

1,985

177,791

482,522

7,333,743

2021

654

43,084

1,643

219,318

597,786

9,047,350

LKR '000

333,087

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#### 9. NET GAIN/(LOSS) FROM TRADING

#### Accounting policy

Net gains/(losses) from trading comprises foreign exchange gain(s) or losses arising from trading activities, realised gains or losses from investment in equities and fixed income securities classified as "Financial Assets - at fair value through profit or loss" and unrealised gains and losses due to changes in fair value of such instruments.

Gains and losses arising from changes in fair value of the said instruments are recognised in the Income Statement in the period in which they arise and derivative financial instruments are fair value at each reporting date.

		Bank		Group	
For the year ended 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Net gain/(loss) from trading					
Gain/(loss) from trading	9.1	(830,479)	3,729,148	(693,058)	3,925,288
Net fair value gain/(loss)	9.2	(514,550)	(1,140,027)	(514,550)	(1,140,027)
Total		(1,345,029)	2,589,121	(1,207,608)	2,785,261

#### 9.1 Gain/(loss) from trading

	Ban	k	Group	
For the year ended 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Foreign exchange	(965,361)	3,311,844	(965,361)	3,311,844
Government Securities (Treasury Bills and Treasury Bonds)	143,459	336,495	143,459	336,495
Equities	(8,577)	68,310	128,844	264,450
Debt securities	-	12,499	-	12,499
Total	(830,479)	3,729,148	(693,058)	3,925,288

#### 9.2 Net fair value gain/(loss) on financial assets at fair value through profit or loss Bank

		В

				•
For the year ended 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Derivatives	(440,500)	(909,653)	(440,500)	(909,653)
Government Securities				
Treasury Bills	(4,074)	(233,867)	(4,074)	(233,867)
Treasury Bonds	(69,976)	(3,785)	(69,976)	(3,785)
Debt securities	_	7,278	-	7,278
Total	(514,550)	(1,140,027)	(514,550)	(1,140,027)

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#### **10. OTHER OPERATING INCOME**

#### Accounting policy

#### Profit/(loss) from sale of property, plant and equipment

Profit/(loss) from sale of property, plant and equipment is recognised as and when the control of the property, plant and equipment has passed to the other party.

#### **Dividend income from investment**

Dividend income is recognised when the Bank's/Group's right to receive the payment is established.

#### **Recovery of bad debts written off**

Recovery of amounts once written off as bad debts are recognised, as and when such amount has received.

#### Net earned premium

Net earned premium refers to the gross written premium less premium ceded to reinsurance and net of any unearned premiums change in reserve unearned, which is more fully described under Note 5.23 to these Financial Statements.

	Ba	Bank		Group	
For the year ended 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Profit from disposals of property, plant and equipment and ight-of-use assets	62,744	39,389	126,830	54,687	
Dividend from investment					
Quoted	24,737	3,866	30,986	20,900	
Unquoted	143,079	152,118	143,079	152,118	
Subsidiaries	1,634,943	732,467	-	-	
Recovery of bad debts written off	28,461	30,815	28,461	30,815	
Net earned premium	-	-	4,639,833	4,935,106	
Others	1,102,706	992,580	1,025,874	1,092,213	
Total	2,996,670	1,951,235	5,995,063	6,285,845	

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#### **11. IMPAIRMENT CHARGE**

#### Accounting policy

The Bank/Group recognises impairment losses on financial assets by applying the three-stage approach to measure expected credit losses (ECL's) under Sri Lanka Accounting Standard – SLFRS 9 – "Financial Instruments" of which details are more fully given under Note 5.6 – Impairment of financial assets.

Further, the Bank/Group recognises an impairment loss when the carrying amount of a non-financial asset exceeds the estimated recoverable amount of such asset through use or sale, as per Sri Lanka Accounting Standard – LKAS 36 – "Impairment of Assets". Details relating hereto are more fully given under Note 5.13 to these Financial Statements.

#### 11.1 Bank

For the year ended 31 December		2021					
	Note	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000		
Cash and cash equivalents	17.4	(703)	5,102	_	4,399		
Placements with banks	19.2	(31,033)	_	_	(31,033)		
Loans and advances to banks	22.2	133,705	-	-	133,705		
Loans and advances to other customers	23.2.1	1,637,097	6,457,732	5,187,711	13,282,540		
Debt instruments measured at amortised cost	24.2	1,061,847	-	-	1,061,847		
Debt instruments at fair value through OCI	26.2	726	-	-	726		
Contingent liabilities and commitments	43.3	750	206,330	(186,444)	20,636		
Total impairment charge on financial assets		2,802,389	6,669,164	5,001,267	14,472,820		
Total impairment charge					14,472,820		

For the year ended 31 December	2020					
	Note	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000	
Cash and cash equivalents	17.4	625	2,171	-	2,796	
Placements with banks	19.2	29,450	-	-	29,450	
Loans and advances to banks	22.2	60,561	-	-	60,561	
Loans and advances to other customers	23.2.1	1,383,867	2,090,712	8,353,847	11,828,426	
Debt instruments measured at amortised cost	24.2	272,621	-	_	272,621	
Debt instruments at fair value through OCI	26.2	85	-	-	85	
Contingent liabilities and commitments	43.3	(230,787)	(195,888)	(200,090)	(626,765)	
Total impairment charge on financial assets		1,516,422	1,896,995	8,153,757	11,567,174	
Total impairment charge					11,567,174	

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#### 11.2 Group

Impairment charges for goodwill

Total impairment charge

For the year ended 31 December		2021				
	Note	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Tota LKR '000	
Cash and cash equivalents	17.4	(703)	5,102	_	4,399	
Placements with banks	19.2	(31,033)	_	_	(31,033	
Loans and advances to banks	22.2	133,705	-	_	133,705	
Loans and advances to other customers	23.2.1	2,006,360	6,212,795	4,644,817	12,863,972	
Debt instruments measured at amortised cost	24.2	1,061,847	-	-	1,061,847	
Debt instruments at fair value through OCI	26.2	726	-	-	720	
Contingent liabilities and commitments	43.3	750	206,330	(186,444)	20,636	
Total impairment charge on financial assets		3,171,652	6,424,227	4,458,373	14,054,252	
Others		i				
Loss on disposal of collaterals including write-offs					304,99	

31.2

126,209

14,485,458

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16 SUPPORTING	For the year ended 31 December	2020				
OUR STAKEHOLDERS		Note	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
18 REFLECTIONS FROM THE TOP	Cash and cash equivalents	17.4	625	2,171	_	2,796
	Placements with banks	19.2	29,450	-	-	29,450
30 LEADERSHIP	Loans and advances to banks	22.2	60,561	_	-	60,561
43 DRIVING VALUE CREATION	Loans and advances to other customers	23.2.1	1,616,105	3,071,419	12,336,774	17,024,298
	Debt instruments measured at amortised cost	24.2	272,621	-	-	272,621
71 OUR IMPACT	Debt instruments at fair value through OCI	26.2	85	_	-	85
	Contingent liabilities and commitments	43.3	(230,787)	(195,888)	(200,090)	(626,765)
138 PERFORMANCE REVIEW	Total impairment charge on financial assets		1,748,660	2,877,702	12,136,684	16,763,046
150	Others					
152 RISK MANAGEMENT REPORT	Loss on disposal of collaterals including write-offs					678,796
	Impairment charges on right-of-use assets					36,965
184 GOVERNANCE REPORTS	Impairment charges for goodwill	31.2				87,342
	Total impairment charge					17,566,149
215						

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#### **12. PERSONNEL EXPENSES**

#### Accounting policy

Personnel expenses include staff salaries, bonus, contribution to defined contribution/benefit plans and other staff-related expenses. Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus in the event the Bank/the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

		Bank		Group	
For the year ended 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Salaries, bonus and related expenses		18,603,077	14,440,448	23,449,166	18,288,996
Contribution to defined benefit plan – pension funds	12.1	783,921	2,469,545	783,921	2,469,545
Contribution to defined benefit plan – gratuity	12.2	171,742	115,827	297,601	238,378
Amortisation of prepaid staff cost		953,656	822,340	953,656	822,340
Others		2,259,539	1,874,207	2,259,539	1,874,207
Total		22,771,935	19,722,367	27,743,883	23,693,466

#### 12.1 Contribution to defined benefit plan - Pension funds

The Bank operates two defined benefit pension plans, for the permanent staff members who have joined the Bank prior to 1 January 1996 and after 1 January 1996, which requires contributions to be made to a separately administered funds. The Bank recognises all actuarial gains and losses arising from these pension funds in the Other Comprehensive Income (OCI) and the expenses related to these funds recorded under personnel expenses in the Income Statement. Details of these defined benefit plans are given in "Employee retirement benefit plans" (Note 37.1 and Note 37.2).

		Bank		Group		
For the year ended 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Net expense recognised in the income statement						
Defined benefit plan – pre 1996 pension trust fund	37.1.3	1,219,509	1,949,053	1,219,509	1,949,053	
Defined benefit plan – post 1996 pension fund	37.2.3	(435,588)	520,492	(435,588)	520,492	
		783,921	2,469,545	783,921	2,469,545	F

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#### 12.2 Contribution to defined benefit plan - Gratuity (Note 37.3)

	Bank		Group	
For the year ended 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Net Expense recognised in the income statement				
Past service cost	79,085	_	79,085	
Current service cost	34,426	60,631	97,356	121,907
Interest cost	58,231	55,196	121,160	116,471
Net expense	171,742	115,827	297,601	238,378

#### **13. OTHER EXPENSES**

#### Accounting policy

Other expenses have been recognised in the Income Statement as they are incurred in the period to which they relate. All expenditure incurred in running of the business and maintaining the property, plant and equipment in a state of efficiency has been charged to the Income Statement in arriving at the profit of the year.

Depreciation and amortisation methods and rates are as stipulated in the Note 30 (property, plant and equipment and right-of-use assets).

			Bank		Group	
16 SUPPORTING OUR STAKEHOLDERS	For the year ended 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
18	Directors' emoluments		7,436	7,493	15,355	14,785
REFLECTIONS FROM THE TOP	Auditors' remunerations		12,940	7,911	26,261	19,610
30	Non-audit fees to auditors		-	-	2,216	4,585
LEADERSHIP	Professional and legal expenses		133,435	181,669	163,716	206,265
43 DRIVING VALUE	Depreciation and amortisation	13.1	5,054,904	4,191,560	5,711,558	4,840,424
CREATION	Office administration and establishment expenses		7,620,394	6,442,877	9,270,988	7,896,802
71 OUR IMPACT	Benefits, claims, and underwriting expenditure		-	-	2,951,534	2,576,722
O OTTIMI ACT	Deposit insurance premium		1,992,415	1,572,696	2,139,069	1,726,053
138 PERFORMANCE REVIEW	Others		2,468,054	2,943,529	2,490,474	2,973,519
	Total		17,289,578	15,347,735	22,771,171	20,258,765
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#### 13.1 Depreciation and amortisation

		Bar	ık	Group	
For the year ended 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Depreciation of property, plant and equipment	30	2,308,320	1,936,308	2,605,467	2,214,118
Amortisation of right-of-use asset	30	2,106,844	2,058,629	2,450,170	2,421,043
Depreciation of investment property	29	1,606	1,707	1,606	1,707
Amortisation of intangible assets	31	638,134	194,916	654,315	203,556
Total		5,054,904	4,191,560	5,711,558	4,840,424

#### **14. TAX EXPENSES**

#### Accounting policy

#### **Current taxation**

As per Sri Lanka Accounting Standard - LKAS 12 - "Income Taxes", tax expense is the aggregate amount included in determination of profit or loss for the period in respect of current and deferred taxes. Income tax expense is recognised in the Income Statement, except to the extent it relates to items recognised directly in Other Comprehensive Income (OCI), in which case it is recognised in OCI.

Accordingly, the provision for taxation is made on the basis of the profit for the year as adjusted for taxation purpose in accordance with the provision of the Inland Revenue Act No. 24 of 2017 and its amendment Act No. 10 of 2021. Detailed disclosure of accounting policies are given in Note 5.18 to these Financial Statements.

#### **Deferred taxation**

Deferred tax is provisioned for using the liability method on temporary differences at reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Detailed disclosure of accounting policies and estimate of deferred tax is more fully available in Note 5.18.2 to the Financial Statements

		Bank		Group		30 LEADERSHIP
For the year ended 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	43 DRIVING VALUE
Current year tax expense						CREATION
Income tax expense	14.1	6,855,681	7,756,646	10,178,826	9,561,494	71 OUR IMPACT
Prior years' (over)/under provision		174,406	(513,436)	174,406	(513,436)	138
Deferred tax charge/(credit)		(708,270)	(191,473)	(1,539,263)	(490,963)	PERFORMANCE REVIEW
Deferred tax charge/(credit) on income tax rate change		344,640	-	344,640	_	152
Total tax expense		6,666,457	7,051,737	9,158,609	8,557,095	RISK MANAGEMENT REPORT
Effective tax rate (%)		21.9	33.2	24.6	34.7	

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#### 14.1 Reconciliation of tax expenses

	Bank		Group	
For the year ended 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Profit before tax for the year	30,386,600	21,226,680	37,246,257	24,647,581
Income tax for the period (accounting profit at applicable tax rate)	7,292,784	5,943,470	8,939,102	6,901,323
Add: Tax effect of expenses that are not deductible for tax purposes	7,665,037	7,439,507	10,292,851	11,214,209
(Less): Tax effect of expenses that are deductible for tax purposes	(8,102,140)	(5,626,331)	(9,053,127)	(8,554,038)
Income tax expense for the period	6,855,681	7,756,646	10,178,826	9,561,494

#### 14.2 The deferred tax charge/(credit) in the profit/(loss) comprise the following:

	Ban	ık	Group	
For the year ended 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Deferred tax assets	(1,580,036)	(1,333,117)	(2,638,261)	(1,961,432)
Deferred tax liabilities	1,216,406	1,141,644	1,443,638	1,470,469
Deferred tax (credit)/charge to profit/(loss)	(363,630)	(191,473)	(1,194,623)	(490,963)

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	Ba	ank	Gro	oup
For the year ended 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Deferred tax assets	(1,580,036)	(1,333,117)	(2,638,261)	(1,961,432)
Deferred tax liabilities	1,216,406	1,141,644	1,443,638	1,470,469
Deferred tax (credit)/charge to profit/(loss)	(363,630)	(191,473)	(1,194,623)	(490,963)

### 14.3 The deferred tax charge/(credit) in other comprehensive income comprise the following:

	Bai	ık	Group	
For the year ended 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Retirement benefit	3,110,193	(3,402,368)	3,106,359	(3,374,264)
Revaluation of land and buildings	881,484	1,826,619	917,484	1,840,619
Gain/(loss) from instruments at FVOCI	-	-	(30,075)	-
Deferred Tax Effect on change in income tax rate on the opening balance	(245,293)	-	(245,293)	_
Deferred tax charge/(credit) to OCI	3,746,384	(1,575,749)	3,748,475	(1,533,645)
Net deferred tax for the year	3,382,754	(1,767,222)	2,553,852	(2,024,608)

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#### 14.4 Applicable rates concessions or holidays granted on income tax

	2021 %	2020 %
Domestic operation of the Bank	24	28
On-shore banking operations of the Off-Shore Banking Unit	24	28
Off-shore banking operations of the Off-Shore Banking Unit	24	28
People's Leasing and Finance PLC	24	28
People's Travels (Pvt) Ltd.	24	14
People's Merchant Finance PLC	24	28
People's Micro Finance Limited	24	28
People's Fleet Management Limited	24	28

The tax liabilities of the Group are computed at the above rates except for the following companies which enjoy exemptions and concessions:

#### 14.5 People's Leasing Havelock Properties Limited

Pursuant to the agreement dated 16 December 2010 entered into by People's Leasing Havelock Properties Limited with the Board of Investment under Section 17 of the Board of Investment Law, for the business of setting up and operating a mixed development project, the Inland Revenue Act relating to the imposition, payment and recovery of income tax shall not apply for a period of five years reckoned from the year in which the Company makes profit or any year of assessment not later than two years reckoned from the date of commencement of its commercial operations whichever is earliest. The Company is eligible for a 10% concessionary tax rate for a period of two years immediately succeeding the last date of tax exemption period and a 20% concessionary tax rate after the expiration of the 10% concessionary tax period.

#### **15. EARNINGS PER SHARE**

#### 15.1 Basic earnings per share

As per Sri Lanka Accounting Standard – LKAS 33 "Earnings per Share", the calculation of basic earnings per share has been based on the following profit attributable to ordinary shareholders and weighted-average number of ordinary shares outstanding during the year:

	Bank		Group	
For the year ended 31 December	2021	2020	2021	2020
Net profit attributable to ordinary equity holders (LKR '000)	23,720,143	14,174,943	26,350,975	15,229,858
Weighted-average number of ordinary shares in issue ('000)	1,000	1,000	1,000	1,000
Basic earnings per share (LKR)	23,720	14,175	26,351	15,230

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#### 15.2 Diluted earnings per share

As per Sri Lanka Accounting Standard - LKAS 33 "Earnings per Share", the calculation of diluted earnings per share has been based on the following profit attributable to ordinary shareholders and weighted-average number of ordinary shares outstanding during the year, after adjustment for the effects of all dilutive potential ordinary shares.

	Bank		Group	
For the year ended 31 December	2021	2020	2021	2020
Net profit attributable to ordinary equity holders (LKR '000)	23,720,143	14,174,943	26,350,975	15,229,858
Weighted-average number of ordinary shares in issue ('000)	1,000	1,000	1,000	1,000
Number of ordinary shares in capital pending allotment ('000)	243,040	243,040	243,040	243,040
Total number of shares in issue and pending allotment ('000)	244,040	244,040	244,040	244,040
Diluted earnings per share (LKR)	97	58	108	62

#### **16. MEASUREMENT OF FINANCIAL INSTRUMENTS**

The following table analyses the carrying amounts of the financial instruments by category as defined under Sri Lanka Accounting Standard - SLFRS 9 - "Financial Instruments" under the headings of the Statement of Financial Position:

#### 16.1 Bank - 31 December 2021

16			2	021	
SUPPORTING OUR		FVTPL <sup>1</sup>	FVOCI <sup>2</sup>	AC <sup>3</sup>	Total
STAKEHOLDERS	Assets				
18	Cash and cash equivalents	-	-	57,538,351	57,538,351
REFLECTIONS FROM THE TOP	Balances with central banks	_	-	56,717,820	56,717,820
30	Placements with banks	_	_	-	-
LEADERSHIP	Derivative financial instruments	441,877	-	-	441,877
43	Financial assets - at fair value through profit or loss	1,558,850	-	-	1,558,850
DRIVING VALUE CREATION	Financial assets – at amortised cost				
71	Loans and advances to banks	-	_	10,131,952	10,131,952
OUR IMPACT	Loans and advances to other customers	-	-	1,835,697,108	1,835,697,108
138 PERFORMANCE REVIEW	Debt instruments measured at amortised cost	-	_	587,320,182	587,320,182
	Financial assets – at fair value through OCI				
152 RISK	Equity instruments at fair value through OCI	-	1,621,375		1,621,375
MANAGEMENT REPORT	Debt instruments at fair value through OCI	_	9,399,272		9,399,272
	Total financial assets	2,000,727	11,020,647	2,547,405,413	2,560,426,787
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	FVTPL <sup>1</sup>	AC <sup>3</sup>	Total
Liabilities			
Due to banks	-	- 107,745,916	107,745,916
Derivative financial instruments	1,761,220		1,761,220
Due to other customers	_	- 2,071,532,612	2,071,532,612
Other borrowings	-	- 241,419,125	241,419,125
Subordinated term debts	_	- 48,861,680	48,861,680
Total financial liabilities	1,761,220	- 2,469,559,333	2,471,320,553

1 Fair Value through Profit or Loss 2 Fair Value through Other Comprehensive Income 3 Amortised Cost

#### Bank - 31 December 2020

Bank of December 2020	_					
		2020				
	FVTPL <sup>1</sup>	FVOCI <sup>2</sup>	AC <sup>3</sup>	Total		
Assets						
Cash and cash equivalents	-	_	71,461,242	71,461,242		
Balances with central banks	-	-	14,196,565	14,196,565		
Placements with banks	_	-	10,304,422	10,304,422		
Derivative financial instruments	97,645	-		97,645		
Financial assets - at fair value through profit or loss	46,425,027	_		46,425,027		
Financial assets - at amortised cost						
Loans and advances to banks	-	-	23,610,101	23,610,101		
Loans and advances to other customers	-	-	1,635,579,343	1,635,579,343		
Debt instruments measured at amortised cost	_	_	357,107,701	357,107,701		
Financial assets – at fair value through OCI						
Equity instruments at fair value through OCI	-	1,937,778		1,937,778		
Debt instruments at fair value through OCI	-	2,632,231		2,632,231		
Total financial assets	46,522,672	4,570,009	2,112,259,374	2,163,352,055		
	<b>FVTPL</b> <sup>1</sup>		AC <sup>3</sup>	Total		
Liabilities Due to banks	_	_	164,489,623	164,489,623		
Derivative financial instruments	976,486	_	-	976,486		
Due to other customers	_	_	1,835,099,456	1,835,099,456		
Other borrowings	-	_	36,362,434			
Subordinated term debts	_	-	43,557,696	43,557,696		
Total financial liabilities	976,486	_	2,079,509,209	2,080,485,695		

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#### 16.2 Group - 31 December 2021

the second se				
		2	021	
	FVTPL <sup>1</sup>	FVOCI <sup>2</sup>	AC <sup>3</sup>	Tota
Assets				
Cash and cash equivalents	_	_	58,836,831	58,836,83
Balances with central banks	-	-	56,717,820	56,717,820
Placements with banks	-	-	3,325,726	3,325,72
Derivative financial instruments	441,877	-	-	441,87
Financial assets – at fair value through profit or loss	2,553,546	_	_	2,553,54
Financial assets – at amortised cost				
Loans and advances to banks		-	13,398,055	13,398,05
Loans and advances to other customers	-	-	1,990,689,061	1,990,689,06
Debt instruments measured at amortised cost		-	600,079,625	600,079,62
Financial assets – at fair value through OCI Equity instruments at fair value through OCI	_	1,889,144	_	1,889,14
Debt instruments at fair value through OCI	_	10,596,723	_	10,596,72
Total financial assets	2,995,423	12,485,867	2,723,047,118	2,738,528,40
	FVTPL <sup>1</sup>		AC <sup>3</sup>	Tota
Liabilities				
Due to banks	_		122,397,825	122,397,82
Derivative financial instruments	1,761,220		_	1,761,22
Due to other customers	_		2,168,674,742	2,168,674,74
Other borrowings	_		241,419,125	241,419,12
Subordinated term debts	-		65,560,465	65,560,46
Total financial liabilities	1,761,220		2,598,052,157	2,599,813,37

<sup>1</sup> Fair Value through Profit or Loss <sup>2</sup> Fair Value through Other Comprehensive Income <sup>3</sup> Amortised Cost

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#### Group - 31 December 2020

		2	020	
	FVTPL <sup>1</sup>	FVOCI <sup>2</sup>	AC <sup>3</sup>	Tota
Assets				
Cash and cash equivalents	-	-	72,899,208	72,899,208
Balances with central banks	-	-	14,196,565	14,196,565
Placements with banks	-	-	13,910,824	13,910,824
Derivative financial instruments	97,645	-		97,645
Financial assets – at fair value through profit or loss	52,728,589	_	-	52,728,589
Financial assets – at amortised cost Loans and advances to banks	-	_	23,622,700	23,622,700
Loans and advances to other customers	_	-	1,776,231,315	1,776,231,315
Debt instruments measured at amortised cost	-	-	365,900,452	365,900,452
Financial assets at fair value through OCI Equity instruments at fair value through OCI		1,778,585	_	1,778,585
Debt instruments at fair value through OCI	-	2,899,609	-	2,899,609
Total financial assets	52,826,234	4,678,194	2,266,761,064	2,324,265,492
	FVTPL <sup>1</sup>		AC <sup>3</sup>	Tota
Liabilities			170 400 705	472 420 705
Due to banks	-	_	172,439,795	172,439,795
Derivative financial instruments	976,486	-	-	976,486
Due to other customers	-	-	1,935,194,040	
Other borrowings	-	-	36,362,434	36,362,434
Subordinated term debts	-	-	56,868,035	56,868,035
Total financial liabilities	976,486	-	2,200,864,304	2,201,840,790

<sup>1</sup> Fair value through Profit or Loss <sup>2</sup> Fair value through Other Comprehensive Income <sup>3</sup> Amortised Cost

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#### **17. CASH AND CASH EQUIVALENTS**

#### Accounting policy

Money at call and short notice

**CBSL Standing Lending Facility** 

Total cash and cash equivalents

Less: Allowance for expected credit losses

Cash and cash equivalents include cash in hand, balances with banks, money at call and at short notice and Standing Lending Facility of the Central Bank of Sri Lanka. Cash and cash equivalents are carried at amortised cost in the Statement of Financial Position.

#### 17.1 Cash

	Bank Grou			up
For the year ended 31 December Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Cash in hand	54,347,698	45,786,256	55,406,177	46,636,946
17.2 Cash equivalents				
Cash at banks	3,198,756	12,077,002	3,438,757	12,664,278

6,000,748

7,600,940

25,678,690

25,674,986

71,461,242

(3,704)

\_

\_

3,198,756

3,190,653

57,538,351

(8,103)

6,000,748

7,600,940

26,265,966

26,262,262

72,899,208

(3,704)

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3,438,757

3,430,654

58,836,831

(8,103)

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## 17.3 Analysis of cash equivalents based on exposure to credit risk

#### Bank

As at 31 December		2021			
	Stage 1 LKR '000	-	Stage 3 LKR '000	Total LKR '000	
Cash at banks	2,920,762	277,994	_	3,198,756	
Total	2,920,762	277,994	-	3,198,756	

17.4

As at 31 December		2020			
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000	
Cash at banks	11,970,198	106,804	_	12,077,002	
Money at call and short notice	6,000,748	-	-	6,000,748	
CBSL Standing Lending Facility	7,600,940	-	-	7,600,940	
Total	25,571,886	106,804	_	25,678,690	

#### Group As at 31 December 2021 Stage 1 Stage 2 Stage 3 Total LKR '000 LKR '000 LKR '000 LKR '000 Cash at banks 277,994 3,160,763 \_ 3,438,757 Total 3,160,763 277,994 3,438,757 \_

As at 31 December		2020		
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
Cash at banks	12,557,474	106,804	_	12,664,278
Money at call and short notice	6,000,748	-	_	6,000,748
CBSL Standing Lending Facility	7,600,940	-	-	7,600,940
Total	26,159,162	106,804	_	26,265966

#### 17.4 Allowance for expected credit losses - Cash equivalents

#### **Bank and Group**

As at 31 December		2021			
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000	
ECL allowance as at 1 January	888	2,816	-	3,704	
Gross charge/(reversal) for the year	(703)	5,102	_	4,399	
ECL allowance as at 31 December	184	7,918	-	8,103	

		2020			
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000	
ECL allowance as at 1 January	263	645	-	908	
Gross charge/(reversal) for the year	625	2,171	-	2,796	
ECL allowance as at 31 December	888	2,816	-	3,704	

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#### **18. BALANCES WITH CENTRAL BANK OF SRI LANKA**

#### Accounting policy

The balance with the Central Bank of Sri Lanka in the Statutory Cash Reserve is 4.0% (2.0% in 2020) of rupee denominated deposit liabilities. This is a non-interest-bearing balance. A similar reserve is not required in respect of foreign currency denominated deposits liabilities in the Domestic Banking Unit and deposit liabilities in the Off-Shore Banking Unit.

This balance is carried at amortised cost in the Statement of Financial Position.

19.1 Analysis of placements with banks based on exposure to credit risk

	Bar	nk	Gro	up
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Statutory balances with Central Bank of Sri Lanka (Stage 1)	56,717,820	14,196,565	56,717,820	14,196,565
	56,717,820	14,196,565	56,717,820	14,196,565

#### **19. PLACEMENTS WITH BANKS**

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## Accounting policy

Placements with banks include Money Market placements and fixed deposits that are subject to an insignificant risk of changes in the fair value and are used by the Bank/Group in managing its short-term commitments. These balances are carried at amortised cost in the Statement of Financial Position.

16 SUPPORTING OUR			Bar	ık	Gro	up
STAKEHOLDERS	As at 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
18 REFLECTIONS FROM THE TOP	Placements		-	10,335,455	_	10,335,455
30	Fixed deposits		-	-	3,325,726	3,606,402
LEADERSHIP			-	10,335,455	3,325,726	13,941,857
43 DRIVING VALUE CREATION	Less: Allowance for expected credit losses	19.2	_	(31,033)	-	(31,033)
71	Total		_	10,304,422	3,325,726	13,910,824

2020

Stage 3

\_

LKR '000

Total

LKR '000

10,335,455

10,335,455

Stage 2

\_

LKR '000

Stage 1

LKR '000

10,335,455

10,335,455

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As at 31 December

Placements

Total

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Group				
As at 31 December		2021		
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
Fixed deposits	3,325,726	-	_	3,325,726
Total	3,325,726	_	_	3,325,726
As at 31 December		2020		
	Stage 1	Stage 2	Stage 3	Total

	LKR '000	LKR '000	LKR '000	LKR '000
Placements	10,335,455	_	_	10,335,455
Fixed deposits	3,606,402	-	_	3,606,402
Total	13,941,857	-	-	13,941,857

#### 19.2 Allowance for expected credit losses - Placements with banks

#### **Bank and Group**

		2021		
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
ECL allowance as at 1 January	31,033	-	-	31,033
Gross charge/(reversal) for the year	(31,033)			(31,033)
ECL allowance as at 31 December	-	-	-	_

		2020		
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
ECL allowance as at 1 January	1,583	-	-	1,583
Gross charge/(reversal) for the year	29,450	_	-	29,450
ECL allowance as at 31 December	31,033	_	_	31,033

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#### **20. DERIVATIVE FINANCIAL INSTRUMENTS**

#### Accounting policy

Derivative financial instruments are contracts whose value is derived from one or more underlying price, index or other variable, and typically comprises instruments such as swaps, forward rate agreements, futures, and options.

All derivatives are recognised in the Statement of Financial Position at fair value and are classified as fair value through profit or loss except where they have been designated as a part of an effective hedge relationship and classified as hedging derivatives. The carrying value of a derivative is remeasured at fair value throughout the life of the contract.

Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

The table below depicts the fair values of derivative financial instruments of the Bank/Group, recorded as assets or liabilities, together with their notional amounts.

#### 20.1 Foreign currency derivatives - Assets

			Ba	nk			Gro	pup	
		20	021	20	20	20	)21	20	20
6 ABOUT PEOPLE'S BANK		Assets LKR '000	Notional amount LKR '000						
14	Currency swaps								
HIGHLIGHTS	Sales	201,323	13,289,436	57,471	12,054,900	201,323	13,289,436	57,471	12,054,900
16	Purchases	240,502	25,012,263	34,396	10,410,093	240,502	25,012,263	34,396	10,410,093
SUPPORTING OUR STAKEHOLDERS	Forward foreign exchang	ge contracts							
	Sales	1	3,490	1,174	1,639,285	1	3,490	1,174	1,639,285
18 REFLECTIONS FROM THE TOP	Purchases	51	44,608	4,604	372,852	51	44,608	4,604	372,852
	Total	441,877	38,349,797	97,645	24,477,130	441,877	38,349,797	97,645	24,477,130
0									

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#### 20.2 Foreign currency derivatives - Liabilities

		Ba	nk		Group			
	20	021	20	20	20	2021		20
	Liability LKR '000	Notional amount LKR '000						
Currency swaps								
Sales	1,759,061	68,743,157	934,215	86,078,566	1,759,061	68,743,157	934,215	86,078,566
Purchases	1,395	1,166,559	11,878	4,610,694	1,395	1,166,559	11,878	4,610,694
Forward foreign exchange	contracts							
Sales	693	263,697	28,371	3,643,693	693	263,697	28,371	3,643,693
Purchases	71	122,759	2,022	265,105	71	122,759	2,022	265,105
Total	1,761,220	70,296,172	976,486	94,598,058	1,761,220	70,296,172	976,486	94,598,058

#### 21. FINANCIAL ASSETS - AT FAIR VALUE THROUGH PROFIT OR LOSS

#### Accounting policy

Financial assets – At fair value through profit or loss include debt securities and equities that have been acquired principally for the purpose of trading and are measured at fair value. Details are more fully given in Note 5.5.3. to these Financial Statements.

		Ba	nk	Gro	up	
As at 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Sri Lanka Government Securities	21.1	1,276,679	46,162,420	1,276,679	46,162,420	
Equity securities – Quoted	21.2	253,517	226,119	389,158	249,835	
Unit Trusts	21.3	-	-	859,055	6,279,846	
Debt securities		28,654	36,488	28,654	36,488	
Total		1,558,850	46,425,027	2,553,546	52,728,589	

21.1 Sri Lanka Government Securities

	Bank		Group	
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Treasury Bills	272,649	44,998,788	272,649	44,998,788
Treasury Bonds	1,004,030	1,163,632	1,004,030	1,163,632
Total	1,276,679	46,162,420	1,276,679	46,162,420

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21.2 Equity securities

#### 21.2.1 Equity securities - Bank

	Number of shares	Cost 2021	Market value as at 31 December 2021	Number of shares		arket value a 31 Decembe 202
		LKR '000	LKR '000		LKR '000	LKR '00
Food and Beverage						
Nestle Lanka PLC	16,000	20,000	19,448	-	-	_
Distilleries Company of Sri Lanka PLC	1,200,000	21,000	20,400	-	-	_
Ceylon Tobacco Company PLC	10,000	9,000	8,780	-	-	_
Capital goods						
ACL Cables PLC	-	-	_	331,610	15,798	25,40
Access Engineering PLC	393,940	9,401	12,567	68,940	1,655	1,69
Hemas Holdings PLC	755,504	56,093	50,543	755,504	56,093	75,47
Aitken Spence PLC	-	-	-	330,000	15,160	19,07
Telecommunication services						
Dialog Axiata PLC	1,000,000	10,850	10,900	2,000,000	21,750	24,80
Retailing						
John Keells Holdings PLC	200,000	28,688	30,000	18,137	2,377	2,71
Materials						
Chevron Lubricants Lanka PLC	225,000	25,625	25,425	-	-	-
Utilities						
Windforce PLC	1,100,000	20,020	20,020	-	-	-
Vallibel Power Erathna PLC	998,142	7,386	8,584	-	-	-
LVL Energy Fund PLC	-	-	-	1,305,979	12,608	13,32
Consumer Durable						
Teejay Lanka PLC	250,000	7,467	11,100	300,000	8,960	11,40
Health care						
Asiri Hospital Holdings PLC	1,100,000	22,311	35,750	1,514,157	30,303	52,23
Total value of the quoted equity securities		237,839	253,517		164,703	226,11

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### 21.2.2 Equity securities - Group

	Number of shares	Cost 2021	Market value as at 31 December	Number of shares	Cost 2020	Market value as at 31 December
	5110165	LKR '000	2021 LKR '000	5110165	LKR '000	2020 LKR '000
Food and Beverage						
Nestle Lanka PLC	16,000	20,000	19,448	-	-	-
Distilleries Company of Sri Lanka PLC	1,200,000	21,000	20,400	-	-	-
Ceylon Tobacco Company PLC	10,000	9,000	8,780	-	-	-
Capital goods ACL Cables PLC	_	_	_	331,610	15,798	25,401
Hayleys PLC	200,000	14,157	13,380	_	_	_
Access Engineering PLC	393,940	9,401	12,567	68,940	1,655	1,696
Hemas Holdings PLC	755,504	56,093	50,543	755,504	56,093	75,475
Aitken Spence PLC	-	-	-	330,000	15,160	19,074
Telecommunication services Dialog Axiata PLC	1,000,000	10,850	10,900	2,000,000	21,750	24,800
Retailing John Keells Holdings PLC	200,000	28,688	30,000	18,137	2,377	2,713
Materials Chevron Lubricants Lanka PLC	225,000	25,625	25,425	_	_	_
Utilities Windforce PLC	1,100,000.00	20,020.00	20,020.00		_	_
Vallibel Power Erathna PLC	998,142.00	7,386.25	8,584.02	-	-	_
LVL Energy Fund PLC	-	-	-	1305979 1	2607.6005	13320.9858
Banks, finance and insurance Hatton National Bank PLC	_	_	_	75556	9,627	9,557
Commercial Bank of Ceylon PLC	-	_	-	175,000	14,334	14,158
Consumer Durable Teejay Lanka PLC Health care	250,000	7,467	11,100	300,000	8,960	11,400
Asiri Hospital Holdings PLC	1,100,000	22,311	35,750	1,514,157	30,303	52,239
	.,,			.,,,	00,000	02,207

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ANN		Number of shares	Cost 2021	Market value as at 31 December 2021	Number of shares	Cost 2020	Market value as at 31 December 2020
			LKR '000	LKR '000		LKR '000	LKR '000
	Shares Listed In Bangladesh						
	British American Tobacco Bangladesh	9,000	13,908	13,375	-	-	-
	Berger Paints Bangladesh Ltd.	2,000	8,416	8,258	-	-	-
	City Bank Ltd.	100,000	6,821	6,383	-	_	-
	Dutch Bangla Bank Ltd.	50,000	9,611	9,131	-	_	-
	Eastern Bank Ltd.	50,000	4,583	4,501	-	-	-
	Grameenphone Limited	17,300	15,303	14,138	_	-	-
	Linde (BD) Ltd.	400	1,460	1,478	-	_	-
	Marico Bangladesh Ltd.	3,350	18,541	18,024	-	-	-
	Reckitt Benckiser	195	2,657	2,613	-	-	-
6 ABOUT	Renata Ltd.	4,240	13,797	13,805	-	-	-
PEOPLE'S BANK	Square Pharmaceuticals Ltd.	30,000	16,584	15,032	-	-	-
14 HIGHLIGHTS	Summit Power	150,000	16,818	13,643	-	-	-
	Walton Hi-Tech Industries	700	1,950	1,880	-	-	-
16 SUPPORTING OUR	Total value of quoted equity securities		382,445	389,158		188,664	249,835

#### 21.3 Unit trust

18 REFLECTIONS	21.3 Unit trust						
FROM THE TOP 30 LEADERSHIP		Number of shares	Cost 2021 LKR '000	Market value as at 31 December 2021 LKR '000	Number of shares	Cost 2020 LKR '000	Market value as at 31 December 2020 LKR '000
43 DRIVING VALUE CREATION	NDB Wealth Money Market Plus Fund	6,027,382	2,826,228	149,361	122,700,474	2,826,228	2,877,436
	Guardian Money Market Fund	-	-	-	17,489,404	346,248	353,530
71 OUR IMPACT	Softlogic Money Market Fund	-	-	-	490,240	50,000	50,831
138 PERFORMANCE REVIEW	CAL Investment	16,805,463	1,980,197	355,856	101,244,622	1,980,197	1,998,559
	JB Vantage Money Market Fund	12,041,494	990,074	353,838	36,429,614	990,074	999,490
152 RISK	Total		5,796,499	859,055		6,192,747	6,279,846

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#### 22. LOANS AND ADVANCES TO BANKS

#### Accounting policy

Total

Loans and advances to banks include Sri Lanka Development Bonds, Restructuring Bonds, and Securities purchased under resale agreements.

The Group measures loans and advances to banks at amortised cost since the said instruments qualify both contractual cash flow assessment and business model assessment which has been described in Note 5.5.1 to these Financial Statements.

		Bar	nk	Group		
As at 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Sri Lanka Development Bonds		2,678,181	4,771,213	2,678,181	4,771,213	
Restructuring Bond	22.3	7,689,150	7,689,150	7,689,150	7,689,150	
Securities purchased under resale agreements		-	11,251,412	3,266,103	11,264,011	
Total		10,367,331	23,711,775	13,633,434	23,724,374	
Less: Allowance for expected credit losses	22.2	(235,379)	(101,674)	(235,379)	(101,674)	
		10,131,952	23,610,101	13,398,055	23,622,700	

#### 22.1 Analysis of loans and advances to banks based on exposure to credit risk

Bank							
As at 31 December	2021						
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000			
Sri Lanka Development Bonds	2,678,181	_	_	2,678,181			
Restructuring Bond	7,689,150	-	-	7,689,150			
Total	10,367,331	_	-	10,367,331			
As at 31 December	2020						
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000			
Sri Lanka Development Bonds	4,771,213	-	-	4,771,213			
Restructuring Bond	7,689,150	-	_	7,689,150			
Securities purchased under resale agreements	11,251,412		_	11,251,412			

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#### Group

As at 31 December		2021				
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000		
Sri Lanka Development Bonds	2,678,181	-	-	2,678,181		
Restructuring Bond	7,689,150	_	-	7,689,150		
Securities purchased under resale agreements	3,266,103	-	_	3,266,103		
Total	13,633,434	_	_	13,633,434		

As at 31 December		2020					
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000			
Sri Lanka Development Bonds	4,771,213	-	-	4,771,213			
Restructuring Bond	7,689,150	_	-	7,689,150			
Securities purchased under resale agreements	11,264,011	-	-	11,264,011			
Total	23,724,374	-	-	23,724,374			

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#### 22.2 Allowance for expected credit losses/Impairment losses - Loans and advances to banks

#### **Bank and Group**

16	22.2 Allowance for expected credit losses/impai	rment losses - Loan	s and advand	es to banks	
SUPPORTING OUR STAKEHOLDERS	Bank and Group				
	As at 31 December		2021		
18 REFLECTIONS FROM THE TOP		Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
30 LEADERSHIP	ECL allowance as at 1 January 2021	101,674	_	_	101,674
43	Gross charge/(reversal) for the year	133,705	_	_	133,705
DRIVING VALUE CREATION	ECL allowance as at 31 December 2021	235,379	_	_	235,379

71 OUR IMPACT	As at 31 December		2020		
138 PERFORMANCE REVIEW		Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
152	ECL allowance as at 1 January 2020	41,113	-	-	41,113
RISK MANAGEMENT	Gross charge/(reversal) for the year	60,561	-	-	60,561
REPORT	ECL allowance as at 31 December 2020	101,674	-	-	101,674

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#### 22.3 Government of Sri Lanka Restructuring Bonds

**22.3.a** In April 1993, the Bank received restructuring bonds amounting to LKR 10,541 Mn., from the Government of Sri Lanka (GOSL) for the following purposes:

_	LKR Mn.	
(i)	1,152.0	To achieve the capital adequacy requirement in accordance with CBSL Guidelines
		To write-off loans granted to Sri Lanka State Plantations Corporation and Paddy Marketing Board for
(ii)	1,700.5	LKR 1,467 Mn. and LKR 233.5 Mn. respectively
(iii)	4,355.0	To finance pension liabilities
(iv)	3,231.0	To provide for loan loss provision
(v)	102.5	For loans to be transferred to Special Recovery Unit (RACA)
	10,541.0	

**22.3.b** The above value of Bonds granted by GOSL effectively relates to accounting entries that were booked to clear carrying values of advances granted under State recommendation, which were deemed as irrecoverable.

**22.3.c** The agreement underlying the granting of these Bonds, stipulates the following:

- a. A tenor of 30 years, where the Bonds could be redeemed through the recovery of any of the specific loan losses for which the Bonds were issued.
  - As at statement of financial position date, no recoveries have been made of those specific loan losses.
- b. As per the initial agreement an interest rate of 12% p.a. would apply, with half yearly payment of interest.
- c. A value of 25% of income derived from (b) above would be refunded to the GOSL annually.

**22.3.d** As indicated in 22.3.a., a sum of LKR 4,355 Mn. of this tranche of Bonds was assigned to the Pension Fund (LKR 3,218 Mn.) and to the W & OP Fund (LKR 1,137 Mn.).

Accordingly, the carrying balance of Bonds reflected on the Statement of Financial Position does not include the value assigned to the Pension Fund, which is managed as an independent Trust Fund.

22.3.e The financial implications of these Bonds in year 2021 are as follows:

- a. A value of LKR 7,689 Mn. is reflected on the Statement of Financial Position as loans and advances to Banks.
- b. A value of LKR 879 Mn. is received during the year as income and is reflected under Interest Income.

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#### 23. LOANS AND ADVANCES TO OTHER CUSTOMERS

#### Accounting policy

Loans and advances to other customers include non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than:

- The Bank intends to sell immediately or in the near term and those that the Bank, upon initial recognition, designates as at fair value through profit or loss
- Those that the Bank, upon initial recognition, designates as fair value through other comprehensive income (OCI)
- Those for which the Bank may not recover substantially all of its initial investment, other than because of credit deterioration

The Bank/Group measures loans and advances to other customers at amortised cost since both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

6			Ba	ink	Group		
ABOUT PEOPLE'S BANK	As at 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
14 HIGHLIGHTS	Gross loans and advances to other customers	23.1	1,936,974,136	1,723,465,943	2,103,642,165	1,876,212,559	
	Stage 1		1,575,824,249	1,451,654,411	1,685,039,591	1,524,043,835	
16 SUPPORTING OUR	Stage 2		207,799,398	137,901,961	235,433,619	173,617,030	
OUR STAKEHOLDERS	Stage 3		153,350,489	133,909,571	183,168,955	178,551,694	
18 REFLECTIONS	Less:						
FROM THE TOP	Allowance for expected credit losses	23.2	(101,277,028)	(87,886,600)	(112,953,104)	(99,981,244)	
30 LEADERSHIP	Stage 1		(8,056,985)	(6,419,888)	(9,316,194)	(7,309,834)	
43	Stage 2		(9,990,853)	(3,533,121)	(11,462,797)	(5,250,002)	
DRIVING VALUE CREATION	Stage 3		(83,229,190)	(77,933,591)	(92,174,113)	(87,421,408)	
71 OUR IMPACT	Net loans and advances		1,835,697,108	1,635,579,343	1,990,689,061	1,776,231,315	

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#### 23.1 Analysis of gross loans and advances

23.1 Analysis of gross loans and advances		Bank		G	AN	
As at 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
By product						
Bills of exchange		2,213,763	1,001,619	2,213,763	1,001,619	
Overdrafts		392,876,794	258,281,894	392,420,308	257,950,664	
Trade finance		298,738,212	250,894,973	298,738,212	250,894,973	
Credit cards		4,303,245	3,067,432	4,303,245	3,067,432	
Pawning		194,769,226	174,814,192	194,769,226	174,814,192	
Staff loans	23.1.1	24,983,498	23,958,937	25,646,690	24,785,370	
Short-term loans		180,408,077	259,527,250	180,408,077	259,527,250	
Long-term loans		838,279,957	751,538,010	911,439,456	813,173,316	
Lease rental receivable		-	-	79,230,187	81,891,112	
Others		401,364	381,636	14,473,001	9,106,631	6 ABOUT
Gross total		1,936,974,136	1,723,465,943	2,103,642,165	1,876,212,559	PEOPLE'S BANK
By currency						14 HIGHLIGHTS
Sri Lankan rupee		1,556,592,444	1,293,932,661	1,717,816,147	1,443,062,842	Therefore
United States dollar		377,230,239	425,100,996	377,230,239	425,100,996	16 SUPPORTING
Great Britain pound		36,523	45,820	36,523	45,820	OUR
Others		3,114,929	4,386,466	8,559,255	8,002,901	18
Gross total		1,936,974,136	1,723,465,943	2,103,642,165	1,876,212,559	REFLECTIONS FROM THE TOP
By industry						30
Agriculture, forestry and fishing		161,150,394	136,609,009	192,922,106	166,308,552	LEADERSHIP
Manufacturing		35,205,619	33,844,343	44,932,244	44,604,569	43 DRIVING VALUE
Tourism		34,571,031	36,794,901	37,919,275	40,690,756	CREATION
Transport and storage		43,326,667	63,488,966	77,759,704	97,382,327	71 OUR IMPACT
Construction		407,612,306	386,330,264	419,942,260	396,691,973	100
Infrastructure development		404,241,424	375,810,596	404,241,424	375,810,596	138 PERFORMANCE REVIEW
Wholesale and retail trade		154,280,036	126,296,983	174,047,763	143,257,606	
Professional, scientific, and technical activities		52,075,671	45,247,609	52,075,671	54,042,527	152 RISK MANAGEMENT
Financial services		25,136,683	22,648,245	40,045,319	31,887,446	REPORT
Consumption		169,404,131	129,358,898	194,735,322	137,207,839	184 GOVERNANCE
Others		449,970,174	367,036,129	465,021,077	388,328,368	REPORTS
Gross total		1,936,974,136	1,723,465,943	2,103,642,165	1,876,212,559	215 FINANCIAL REPORTS
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#### 23.1.1 Staff loans (net)

	Bank		Group	
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Staff loans	35,678,083	34,389,293	36,341,275	35,215,726
(Less): Allowance for day one difference	(10,694,585)	(10,430,356)	(10,694,585)	(10,430,356)
Net staff loans	24,983,498	23,958,937	25,646,690	24,785,370

#### 23.2 Movement in total impairment allowance for loans and receivables

	Bai	ık	Group	
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Opening balance as at 1 January	87,886,600	76,330,377	99,981,244	83,229,149
Net Charge for the year	13,282,540	11,828,426	12,863,972	17,024,298
Write-off during the year	(187,681)	(412,843)	(187,681)	(412,843)
Exchange rate variance on foreign currency impairment	295,569	140,640	295,569	140,640
Closing balance as at 31 December	101,277,028	87,886,600	112,953,104	99,981,244

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#### 23.2.1 Movement in allowance for expected credit loss [ECL] based on exposure to credit risk Bank

	2021				
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000	
Opening balance as at 1 January	6,419,888	3,533,121	77,933,591	87,886,600	
Net charge/(reversal) for the year	1,637,097	6,457,732	5,187,711	13,282,540	
Amounts written off	_	-	(187,681)	(187,681	
Exchange rate variance on foreign currency impairment		-	295,569	295,569	
Closing balance as at 31 December	8,056,985	9,990,853	83,229,190	101,277,028	

	2020				
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000	
Opening balance as at 1 January	5,036,021	1,442,409	69,851,947	76,330,377	
Net charge/(reversal) for the year	1,383,867	2,090,712	8,353,847	11,828,426	
Amounts written off	_	-	(412,843)	(412,843)	
Exchange rate variance on foreign currency impairment	_	-	140,640	140,640	
Closing balance as at 31 December	6,419,888	3,533,121	77,933,591	87,886,600	

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		2021				
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000		
Opening balance as at 1 January	7,309,834	5,250,002	87,421,408	99,981,244		
Net charge/(reversal) for the year	2,006,360	6,212,795	4,644,817	12,863,972		
Amounts written off	_	-	(187,681)	(187,681)		
Exchange rate variance on foreign currency impairment	_	-	295,569	295,569		
Closing balance as at 31 December	9,316,194	11,462,797	92,174,113	112,953,104		

		2020				
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000		
Opening balance as at 1 January	5,693,729	2,178,583	75,356,837	83,229,149		
Net charge/(reversal) for the year	1,616,105	3,071,419	12,336,774	17,024,298		
Amounts written off	-	-	(412,843)	(412,843)		
Exchange rate variance on foreign currency Impairment	-	-	140,640	140,640		
Closing balance as at 31 December	7,309,834	5,250,002	87,421,408	99,981,244		

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#### 24. DEBT INSTRUMENTS MEASURED AT AMORTISED COST

#### Accounting policy

Investments in debt instruments are measured at amortised cost where they have:

- Contractual terms that give rise to cash flows on pre-specified dates, that represent solely payments of principal and/or interest on the principal amount outstanding; and
- Are held within a business model whose objective is achieved by holding such assets to collect contractual cash flows.

		Ba	nk	Group		
As at 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Sri Lanka Government Securities						
Treasury Bills		-	16,687,743	9,940,432	22,935,324	
Treasury Bonds		573,470,829	327,354,936	575,643,705	329,077,893	
International Sovereign Bonds		15,183,821	13,337,643	15,183,821	13,337,643	
Investments in preference shares		-	-	646,135	669,886	
Investments in commercial papers		-	-	-	152,327	
Total		588,654,650	357,380,322	601,414,093	366,173,073	
Less: Allowance for expected credit losses	24.2	(1,334,468)	(272,621)	(1,334,468)	(272,621)	
		587,320,182	357,107,701	600,079,625	365,900,452	

#### 24.1 Analysis of debt instruments measured at amortised cost based on exposure to credit risk

#### Bank

As at 31 December		2021		
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
Sri Lanka Government Securities				
Treasury Bonds	573,470,829	-	-	573,470,829
nternational Sovereign Bonds	15,183,821			15,183,821
Fotal	588,654,650	_	_	588,654,650

As at 31 December		2020		
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
Sri Lanka Government Securities				
Treasury Bonds	16,687,743	-	-	16,687,743
Treasury Bonds	327,354,936	-	-	327,354,936
International Sovereign Bonds	13,337,643			13,337,643
Total	357,380,322	-	-	357,380,322

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Group				
As at 31 December		2021		
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
Sri Lanka Government Securities				
Treasury Bonds	9,940,432	_	_	9,940,432
Treasury Bonds	575,643,705	_	-	575,643,705
International Sovereign Bonds	15,183,821	_	-	15,183,821
Investments in Preference Shares	646,135	-	-	646,135
Total	601,414,093	_	_	601,414,093

As at 31 December	2020					
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000		
Sri Lanka Government Securities						
Treasury Bonds	22,935,324	_	-	22,935,324		
Treasury Bonds	329,077,893	_	-	329,077,893		
International Sovereign Bonds	13,337,643	_	-	13,337,643		
Investments in Preference Shares	669,886	_	-	669,886		
Investments in Commercial Papers	152,327	_	-	152,327		
Total	366,173,073	_	_	366,173,073		

#### 24.2 Allowance for expected credit losses - Debt instruments measured at amortised cost

#### **Bank and Group**

		2021				
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000		
ECL allowance as at 1 January	272,621	-	-	272,621		
Gross charge/(reversal) for the year	1,061,847	_	-	1,061,847		
ECL allowance as at 31 December	1,334,468	_	-	1,334,468		

		2020				
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000		
ECL allowance as at 1 January	-	-	-	-		
Gross charge/(reversal) for the year	272,621	_	-	272,621		
ECL allowance as at 31 December	272,621	_	-	272,621		

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#### 25. EQUITY INSTRUMENTS AT FAIR VALUE THROUGH OCI

#### Accounting policy

Investment in equity instruments that are neither held for trading nor contingent consideration recognised by the Group in a business combination to which Sri Lanka Accounting Standard – SLFRS 3 – "Business Combinations" applies, are measured at fair value through other comprehensive income. Detailed accounting policies are more fully set out in Note 5.5.2 to these Financial Statements.

		Bank Gro		р	
As at 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Equity securities – Unquoted	25.1	403,168	815,900	403,178	815,910
Equity securities - Quoted	25.2	1,218,207	1,121,878	1,485,966	962,675
Total		1,621,375	1,937,778	1,889,144	1,778,585

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#### 25.1 Equity securities - Unquoted

#### 25.1.1 Bank

14 HIGHLIGHTS	Name	Number of shares 31.12.2021	Fair value as at 31.12.2021 LKR '000	Cost as at 31.12.2021 LKR '000	Number of shares 31.12.2020	Fair value as at 31.12.2020 LKR '000	Cost as at 31.12.2020 LKR '000
16 SUPPORTING OUR STAKEHOLDERS	Credit Information Bureau of Sri Lanka	47,400	-	50,715	47,400	_	50,715
18 REFLECTIONS	Society for Worldwide Inter Bank Financial Telecommunication	14	1,168	1,168	14	1,168	1,168
FROM THE TOP	Regional Development Bank	16,448,448	162,064	162,300	16,448,448	612,476	162,300
30 LEADERSHIP	Lanka Financial Services Bureau	500,000	_	5,000	500,000	_	5,000
43	Fitch Rating Lanka Ltd.	62,500	625	625	62,500	625	625
DRIVING VALUE CREATION	Lanka Clear (Pvt) Ltd.	2,126,213	25,620	25,620	2,126,213	25,620	25,620
71 OUR IMPACT	People's Merchant Finance PLC – Preference Shares	1,000,000	10,000	10,000	1,000,000	10,000	10,000
138	National Equity Fund	5,112,735	203,691	175,469	5,112,735	166,011	175,469
PERFORMANCE REVIEW	Total		403,168	430,897		815,900	430,897

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#### 25.1.2 Group

-						
Name	Number of shares 31.12.2021	Fair value as at 31.12.2021 LKR '000	Cost as at 31.12.2021 LKR '000	Number of shares 31.12.2020	Fair value as at 31.12.2020 LKR '000	Cost as at 31.12.2020 LKR '000
Credit Information Bureau of						
Sri Lanka	47,500	10	50,725	47,500	10	50,725
Society for Worldwide Inter Bank						
Financial Telecommunication	14	1,168	1,168	14	1,168	1,168
Regional Development Bank	16,448,448	162,064	162,300	16,448,448	612,476	162,300
Lanka Financial Services Bureau	500,000	-	5,000	500,000	_	5,000
Fitch Rating Lanka Ltd.	62,500	625	625	62,500	625	625
Lanka Clear (Pvt) Ltd.	2,126,213	25,620	25,620	2,126,213	25,620	25,620
People's Merchant Finance PLC –						
Preference Shares	1,000,000	10,000	10,000	1,000,000	10,000	10,000
National Equity Fund	5,112,735	203,691	175,469	5,112,735	166,011	175,469
Total		403,178	430,907		815,910	430,907

#### 25.2 Equity securities - Quoted

#### 25.2.1 Bank

Name	Number of shares 31.12.2021	Fair value as at 31.12.2021 LKR '000	Cost as at 31.12.2021 LKR '000	Number of shares 31.12.2020	Fair value as at 31.12.2020 LKR '000	Cost as at 31.12.2020 LKR '000
Overseas Reality (Ceylon) PLC	30,538,203	586,333	518,963	30,538,203	439,750	518,963
The Finance PLC	2,080,400	-	83,400	2,080,400	-	83,400
People's Merchant Finance PLC – Ordinary Shares	33,856,246	230,222	311,477	33,856,246	291,164	311,477
The Lanka Hospitals Corporation PLC	7,316,042	401,652	307,274	7,316,042	390,677	307,274
United Motors Lanka PLC	-	-	_	3,426	271	305
C T Land Development PLC	-	-	_	555	16	24
Total		1,218,207	1,221,114		1,121,878	1,221,443

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#### 25.2.2 Group

Name	Number of shares 31.12.2021	Fair value as at 31.12.2021 LKR '000	Cost as at 31.12.2021 LKR '000	Number of shares 31.12.2020	Fair value as at 31.12.2020 LKR '000	Cost as at 31.12.2020 LKR '000
Overseas Reality (Ceylon) PLC	30,538,203	586,333	518,963	30,538,203	439,750	518,963
The Finance PLC	2,080,400	-	83,400	2,080,400	_	83,400
Sanasa Development Bank PLC	2,271,260	97,664	203,382	2,094,012	131,961	203,382
The Lanka Hospitals Corporation PLC	7,316,042	401,652	307,274	7,316,042	390,677	307,274
People`s Merchant Finance PLC - Ordinary Shares	58,870,248	400,317	423,866	-	-	-
United Motors Lanka PLC	-	-	_	3,426	271	305
C T Land Development PLC	-	-	-	555	16	24
Total		1,485,966	1,536,885		962,675	1,113,348

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#### 26. DEBT INSTRUMENTS AT FAIR VALUE THROUGH OCI

#### Accounting policy

Investments in debt instruments are measured at fair value through Other Comprehensive Income (OCI) where they have:

- Contractual terms that give rise to cash flows on specified dates, that represent solely payments of principal and interest on the principal amount outstanding; and
- Are held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets.

Detailed policies are given under Note 5.5.2 to these Financial Statements

	Ва	ink	Group	
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Sri Lanka Government Securities	-	318	303,426	267,696
Debt securities	9,399,272	2,631,913	10,293,297	2,631,913
Total	9,399,272	2,632,231	10,596,723	2,899,609

#### 26.1 Analysis of debt instruments at fair value through OCI based on exposure to credit risk

Bank						
As at 31 December	2021					
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000		
Debt securities	9,103,263	296,009	-	9,399,272		
Total	9,103,263	296,009	-	9,399,272		

As at 31 December	2020				
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000	
Sri Lanka Government Securities	318	_	-	318	
Debt securities	2,335,904	296,009	-	2,631,913	
Total	2,336,222	296,009	-	2,632,231	

#### Group

As at 31 December		2021			
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000	
Sri Lanka Government Securities	303,426	-	-	303,426	
Debt securities	9,997,288	296,009	-	10,293,297	
Total	10,300,714	296,009	-	10,596,723	

As at 31 December		2020			
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000	
Sri Lanka Government Securities	267,696	-	-	267,696	
Debt securities	2,335,904	296,009	-	2,631,913	
Total	2,603,600	296,009	-	2,899,609	

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#### 26.2 Allowance for expected credit losses - Debt instruments at fair value through OCI

#### Bank and Group

As at 31 December		2021		
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
ECL allowance as at 1 January	327	296,009	-	296,336
Gross charge/(reversal) for the year	726	-	-	726
ECL allowance as at 31 December	1,053	296,009	_	297,062

As at 31 December		2020			
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000	
ECL allowance as at 1 January	242	296,009	-	296,251	
Gross charge/(reversal) for the year	85	-	-	85	
ECL allowance as at 31 December	327	296,009	-	296,336	

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#### 27. INVESTMENTS IN SUBSIDIARIES

#### Accounting policy

Subsidiaries are entities that are controlled by the Group. Control as referred to here is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect the returns of those investees through its power over such investee. Specifically, the Group controls an investee if, and only if, the Group has:

- power over the investee
- exposure or rights to variable returns from its involvement with the investee
- the ability to use its power over the investee to affect its returns

The Financial Statements of subsidiaries are included in the Consolidated Financial Statements from the date that control commences, until the date that control ceases. Where subsidiaries have been sold or acquired during the year, assets, liabilities, income and expenses of the said subsidiary are included in the Consolidated Financial Statements, from the date the Group gains control until the date the Group ceases to control the subsidiary.

When necessary, adjustments are made to the Financial Statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses, and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Non-controlling interests represent the portion of profit or loss and net assets of the subsidiaries, not owned directly or indirectly by the Bank. The non-controlling interest is presented in the Consolidated Statement of Financial Position within equity, separately from the equity attributable to the equity holders of the Bank. Non-controlling interests in the profit or loss of the Group, is disclosed separately in the Consolidated Statement of Profit or Loss.

A change in the ownership interest of a subsidiary without a loss of control, is accounted for as an equity transaction. Upon the loss of control, the Group de-recognises the assets (including goodwill) and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control, is recognised in the Statement of Changes in Equity. If the Group retains any interest in the previous subsidiary, then such

interest is measured at fair value at the date that control is lost. Subsequently, it is accounted for as an equity-accounted investee or in accordance with the Group's accounting policy for financial instruments depending on the level of influence retained.

The Bank's investments in subsidiaries are carried at cost in the Separate Financial Statements.

		Bank		Group	
As at 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Investment in quoted subsidiaries	27.1	3,567,874	1,932,931	_	_
Investment in unquoted subsidiaries	27.2	4,950	4,950	-	-
Total		3,572,824	1,937,881	-	-

#### 27.1 Investment in quoted subsidiaries

	Number of shares	Holding as at 31.12.2021 %	Cost 2021 LKR '000	Number of shares	Holding as at 31.12.2020 %	Cost 2020 LKR '000	6 ABOUT PEOPLE'S BANK
People's Leasing & Finance PLC							14 HIGHLIGHTS
Ordinary shares	1,184,896,862	75.00	690,958	1,184,896,862	75.00	690,958	
Ordinary shares allotted by scrip							16
dividends	230,499,388		2,876,916	93,555,206		1,241,973	SUPPORTING OUR STAKEHOLDERS
			3,567,874			1,932,931	STAKEHOLDENS
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#### 27.2 Investment in unquoted subsidiaries

	Number of shares	Holding as at 31.12.2021 %	Cost 2021 LKR '000	Number of shares	Holding as at 31.12.2020 %	Cost 2020 LKR '000	43 DRIVING VALUE CREATION
People's Travels (Private) Ltd.	495,000	99.00	4,950	495,000	99.00	4,950	71
Total			4,950			4,950	OUR IMPACT

#### 27.3 Investments in subsidiaries

#### Non-Controlling Interests (NCI)

The following subsidiary has a material NCI:

Name	Principal place of business/country of incorporation	Operating segment	Ownership interest held by NCI	
			2021 %	2020 %
People's Leasing & Finance PLC	No. 1161, Maradana Road, Colombo 8, Sri Lanka	Leasing and finance	25.0	25.0

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#### 27.4 Summarised financial information of subsidiaries

The following are summarised financial information for the People's Leasing & Finance PLC as prepared in accordance with LKAS/ SLFRS, these have been modified for fair value adjustments on acquisition and for differences in the Group's accounting policies. The information is before inter-company eliminations with other companies in the Group.

	People's Leasing	g & Finance PLC
	2021 LKR '000	2020 LKR '000
Statement of comprehensive income		
Revenue	32,384,527	34,521,797
Profit/(loss) after tax	6,123,083	2,668,888
Other comprehensive income	134,032	98,154
Total comprehensive income	6,257,115	2,767,042
Statement of financial position		
Total assets	204,246,451	182,982,409
Total liabilities	(159,172,869)	(144,015,941)
Net assets	45,073,582	38,966,468
Dividends paid to NCI during the year	150,000	55,000

#### 28. INVESTMENTS IN ASSOCIATES

#### Accounting policy

Associates are those entities in which the Group has significant influence. Significant influence referred to here is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over such policies. Significant influence is presumed to exist when the Group holds 20% or more of the voting power of another entity.

The investments in associates are carried in the Statement of Financial Position at cost plus post acquisition changes in the Group's share of net assets of the associates. Goodwill relating to an associate is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment. After application of the equity method, the Group determines whether it is necessary to recognise any additional impairment loss with respect to the Group's net investment in the associate.

At each reporting date Group determines whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount in the share of results of equity-accounted investees in the Income Statement.

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When the Group's share of losses exceeds its interest in an equity-accounted investee, the carrying amount of that interest, including any long-term investments, is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee. If the associate subsequently reports profits, the Group resumes recognising its share of those profits only after its share of the profits equal the share of losses not recognised previously.

Date when the Group ceased to have significant influence it discontinues the use of the equity method and accounts for such investments in accordance with the Sri Lanka Accounting Standard – SLFRS 9 – "Financial Instruments".

	Bank			Group		
As at 31 December	2021 LKR '000	2020 LKR '000	Holding %	2021 LKR '000	2020 LKR '000	
People's Merchant Finance PLC	_	-		-	531,963	
Total	-			-	531,963	

#### 28.1 Movement in investment in associate companies

	People's Merchant	Finance PLC
As at 31 December	2021 LKR '000	2020 LKR '000
Cost of the investment	541,606	541,606
Add: Share of profit applicable to the Group		
Share of profit/(loss) (net of taxes)	1,629	(9,264)
Share of other comprehensive income (net of taxes)	(379)	(379)
Deemed disposal of the associate <sup>1</sup>	(542,856)	-
Balance as at 31 December	-	531,963

<sup>1</sup>Deemed disposal of the associate

Until 30 March 2021 - People's Merchant Finance PLC was an Associate Company of the Group with 24.96% effective ownership. However, pursuant to a right issue on 30 March 2021 to which the Group did not subscribe to, its holding was subsequently diluted to 16.1%. Accordingly, at 31 December 2021 - the Group treated its investment in Peoples Merchant Finance as an Equity Instrument at Fair Value through Other Comprehensive Income.

#### **29. INVESTMENT PROPERTIES**

#### Accounting policy

An investment property is recognised if it is probable that future economic benefits associated with the investment property will flow to the Group and cost of the said Investment property can be reliably measured. The Group applies the cost model for investment properties in accordance with Sri Lanka Accounting Standard – LKAS 40 – "Investment Property" of which details are more fully set out in Note 5.11 to these Financial Statements.

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	Bank		Group	
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Cost				
Balance as at 1 January	1,301,346	1,301,346	1,285,575	1,285,575
Additions	-	-	15,771	
Disposals	(61,415)	_	(61,415)	
Transfer to property, plant and equipment <sup>1</sup>	(1,239,931)	-	(1,239,931)	
Balance as at 31 December	_	1,301,346	_	1,285,575
Accumulated depreciation				
Balance as at 1 January	40,008	38,301	28,076	26,369
Charge for the year	1,606	1,707	1,606	1,707
Disposals	(28,723)	-	(16,791)	-
Transfer to property, plant and equipment	(12,891)		(12,891)	-
Balance as at 31 December	_	40,008	_	28,076
Net book value	_	1,261,338	_	1,257,499

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Land and Building which were held to earn rentals become vacant during the year and hence it will not generate cash flows as standalone assets. Therefore, with the commencement of owner occupation, those items were transferred to property, plant and equipment as of 31 December 2021.

#### **30. PROPERTY, PLANT AND EQUIPMENT AND RIGHT-OF-USE ASSETS**

#### Accounting policy

Property, plant and equipment

Property, plant and equipment is stated at cost or valuation excluding the costs of day-to-day servicing, less accumulated depreciation and accumulated impairment in value. Changes in the expected useful life are accounted for by changing the depreciation period or method, as appropriate, and treated as changes in accounting estimates.

#### **Cost model**

Plant and equipment are stated at cost, excluding the cost of day-to-day servicing, less accumulated depreciation and accumulated impairment in value. Such cost includes the cost of replacing part of the plant and equipment when the cost is incurred, if the recognition criteria are met.

#### **Revaluation model**

The Bank applies the revaluation model for the entire class of freehold land and buildings and leasehold building. Such properties are carried at a revalued amount, being their fair value at the date of revaluation, less any subsequent accumulated depreciation and impairment charged subsequent to the date of the revaluation.

Revaluations are performed to ensure that the fair value of a revalued asset does not differ materially from its carrying amount. Any revaluation surplus is credited to the revaluation reserve included in the equity section of the Statement of Financial Position, except to the extent that it reverses a revaluation decrease of the same asset previously recognised in Income Statement, in which case the increase is recognised in profit or loss. A revaluation deficit is recognised in Income Statement, except that deficit directly offsetting a previous surplus on the same asset is directly offset against the surplus in the asset revaluation reserve.

#### Subsequent cost

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within that part will flow into the Group and its cost can be reliably measured.

#### **Restoration cost**

Expenditure incurred on repairs or maintenance of property, plant and equipment in order to restore or maintain future economic benefits is charged to Statement of Comprehensive Income as incurred.

#### **Capital work-in-progress**

These are expenses of a capital nature directly incurred in the construction of building, major plant and machinery and system development, awaiting capitalisation. These are stated in the Statement of Financial Position at cost.

#### Depreciation

Depreciation is calculated using the straight-line method to write-down the cost of property and equipment to their residual values over their estimated useful lives. Leased assets under finance leases are depreciated over the shorter of either lease term or its useful life, which is limited to maximum tenor of 50 years. Freehold land is not depreciated. The estimated useful lives are as follows:

Category of asset	Period of depreciation*	6 ABOUT PEOPLE'S BANK
Freehold buildings	Estimated useful life	PEOPLE 5 BANK
Leasehold building	Shorter of lease term or its useful life, which is limited to maximum tenor of 50 years	14 HIGHLIGHTS
Furniture, equipment and machinery	20% p.a.	
Freehold and leasehold motor vehicles	s 25% p.a.	16 SUPPORTING
Prepaid leases	Over the period of lease	OUR STAKEHOLDERS
Self-Banking Units (SBU)**	Over the period of three years	18 REFLECTIONS

\* These depreciation rates are applied consistently over the period

\*\* Self-Banking Units (SBU) are classified under machinery and equipment

#### **De-recognition**

Property, plant and equipment is de-recognised on disposal or when no future economic benefits are expected from its use. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is recognised in "other operating income" in the Income Statement in the year the asset is de-recognised.

#### **Right-of-use assets**

The Group has lease contracts for its branches, service centres, select machinery etc. The Group adopted SLFRS 16 using the modified retrospective approach of adoption with effect from the date of initial application of 1 January 2019. Under this approach, the standard is applied retrospectively and thereby the comparative figures were not restated which were reported under LKAS 17. Further, the Bank applied the standard only to contracts that were previously identified as leases, by applying LKAS 17 at the date of initial application.

Upon adoption of SLFRS 16, the Bank recognised such leases as right-of-use assets and lease liabilities for those leases previously classified as operating leases. The right-of-use assets were recognised based on the amount equal to the lease liabilities, adjusted for any related prepaid and accrued lease payments previously recognised. Lease liabilities were recognised based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application.

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30.1 Property, plant and equipment & right-of-use assets - Bank

					Pro	perty, plant an	d equipment	
		Freehold land	Freehold building	Buildings on leasehold land	Motor vehicles	Furniture	Machinery, equipment and Self-Banking Units	
		LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	
	Cost/Fair value							
	Balance as at 1 January	19,029,838	5,614,233	2,351,989	1,520,132	577,406	4,543,030	
	Additions	-	183,257	1,328	-	43,582	237,557	
	Disposals	-	-	-	(22,178)	(5,511)	(7,890)	
	Transfers/adjustments				16,125	(1,102)	-	
	Transfers from investment property	1,224,160	-	15,771				
	Revaluation adjustment on accumulated depreciation	_	(458,627)	(211,890)	-	_	-	
	Revaluation surplus	2,276,048	972,927	423,876	-	-	-	
6 ABOUT	Balance as at 31 December	22,530,046	6,311,790	2,581,074	1,514,079	614,375	4,772,697	
PEOPLE'S BANK	Accumulated depreciation							
14 HIGHLIGHTS	Balance as at 1 January	-	146,640	64,274	1,429,483	350,695	2,957,458	
nightights	Charge for the year	_	311,987	134,725	53,012	73,434	645,352	
16	Disposals	_	_	_	(6,053)	(1,214)	(7,570)	
SUPPORTING OUR STAKEHOLDERS	Transfers/adjustments	_	_	12,891			_	
18 REFLECTIONS	Revaluation adjustment on accumulated depreciation		(458,627)	(211,890)	_	_	_	
FROM THE TOP	Balance as at 31 December	-	-	-	1,476,442	422,915	3,595,240	
30	Net book value as at 31 December 2021	22,530,046	6,311,790	2,581,074	37,637	191,459	1,177,457	
LEADERSHIP	Capital work-in-progress at cost							
43 DRIVING VALUE CREATION	Furniture equipment and machinery at store					9,505	53,324	

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Total	Total		se assets	Right-of-u			
2020	2021	Total right-of-use assets	ATM/CDM and KIOSK machines	Buildings	Leased lands	Total property, plant and equipment	Computer
LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000
43,686,638	50,563,504	10,492,745	5,182,819	4,301,953	1,007,973	40,070,759	6,434,131
2,148,321	8,509,988	7,383,337	5,113,059	2,270,278	-	1,126,651	660,929
(382,075)	(1,791,617)	(1,756,038)	(2,613)	(1,752,689)	(736)	(35,579)	_
(6,386)	10,511	_	-	-	-	10,511	(4,512)
-	1,239,931					1,239,931	
		·					
(1,211,807)	(670,517)	-	-	-	-	(670,517)	-
6,328,813	3,672,851		_	-		3,672,851	_
50,563,504	61,534,652	16,120,044	10,293,265	4,819,542	1,007,237	45,414,609	7,090,548
11,184,282	13,659,573	4,542,280	2,425,581	1,517,694	599,005	9,117,293	4,168,743
3,994,937	4,415,164	2,106,844	1,296,814	784,455	25,575	2,308,320	1,089,810
(307,828)	(717,454)	(698,343)	(1,140)	(697,203)		(19,110)	(4,273)
(10)	12,891	_	_	_	-	12,891	_
		·					
(1,211,807)	(670,517)		-	-		(670,517)	-
13,659,573	16,699,658	5,950,781	3,721,255	1,604,946	624,580	10,748,878	5,254,281
36,903,931	44,834,994	10,169,263	6,572,011	3,214,596	382,657	34,665,731	1,836,267
1,429,134	1,747,521						
70 774	170 ( 40						115 7/4
72,774	178,642		-	_			115,761
38,405,839	46,761,157						

# 30.1.1 Property Plant and Equipment Pledged as security for Liabilities

There were no Items of Property plant and equipment pledge as securities for liabilities as at reporting date.

# 30.1.2 Property, Plant and Equipment Retired from Active Use

There were no property, plant and equipment retired from active use as at 31 December 2021

# 30.1.3 Title Restriction on Property, Plant and Equipment

There were no restriction on the title of property, plant and equipment as at 31 December 2021

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					Pro	operty, plant an	d equipment	
		Freehold land	Freehold building	Buildings on leasehold land	Motor vehicles	Furniture	Machinery, equipment and Self-Banking Units	
		LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	
	Cost/Valuation Balance as at 1 January	22,040,014	9,975,191	2,437,752	2,171,634	1,145,459	5,609,464	
	Additions	22,040,014						
			332,959	1,328	231,642	59,870	292,832	
	Disposals	-	-	-	(354,442)	(29,113)		
	Transfers/adjustments	_	-		(120,017)	(1,102)		
	Transfers from investment property	1,224,160	-	15,771	-	-	-	
	Exchange rate variance	-	-		(75)	3,086	700	
	Revaluation adjustment on accumulated depreciation		(458,627)	(211,890)	_	-	_	
6 ABOUT	Revaluation surplus	2,276,048	1,122,927	423,876	-	-	-	
PEOPLE'S BANK	Balance as at 31 December	25,540,222	10,972,450	2,666,837	1,928,742	1,178,200	5,811,061	
14 HIGHLIGHTS	Accumulated depreciation							
	Balance as at 1 January	-	146,434	133,623	1,723,049	826,889	3,728,155	
16 SUPPORTING	Charge for the year	-	375,792	134,843	100,217	106,574	716,787	
OUR STAKEHOLDERS	Disposals	-	-	-	(159,434)	(22,458)	(79,619)	
	Impairment	-	-	-	_	-	_	
18 REFLECTIONS	Transfers/adjustments	-	-	-	-	-	-	
FROM THE TOP	Exchange rate variance	-	-	-	-	(1,726)	3,335	
30 LEADERSHIP	Revaluation adjustment on accumulated depreciation	_	(458,627)	(211,890)	_	_	_	
43 DRIVING VALUE	Balance as at 31 December	-	63,599	56,576	1,663,832	909,279	4,368,658	
CREATION	Net book value as at 31 December 2021	25,540,222	10,908,851	2,610,261	264,910	268,921	1,442,403	
OUR IMPACT								
138	Capital work-in-progress at cost							
PERFORMANCE REVIEW	Furniture equipment and machinery at store					9,505	53,324	
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30.2 Property, plant and equipment & right-of-use assets - Group

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	Total 2020	Total 2021		ise assets	Right-of-u			
	2020	2021	Total right-of-use assets	ATM/CDM and KIOSK machines	Buildings	Leased lands	Total property, plant and equipment	Computer
	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000
	55,632,286	63,359,901	12,648,734	5,182,819	6,375,080	1,090,835	50,711,167	7,331,653
	3,456,279	9,293,938	7,622,119	5,113,059	2,509,060	-	1,671,817	753,188
	(576,228)	(2,366,595)	(1,880,882)	(2,613)	(1,877,533)	(736)	(485,713)	(10,223)
	(317,318)	(125,631)	_	-	-	-	(125,631)	(4,512)
		1,239,931		-	-	_	1,239,931	-
	(2,124)	5,268	_	-	-	-	5,268	1,557
	(1,211,807)	(670,517)					(670,517)	
	6,378,813	3,822,851					3,822,851	
ABO PEOPLE'S BA	63,359,901	74,559,146	18,389,971	10,293,265	7,006,607	1,090,099	56,169,175	8,071,663
	03,337,701	74,337,140	10,307,771	10,273,203	7,000,007	1,070,077	30,107,173	0,071,000
HIGHLIGH	13,695,517	16,759,944	5,295,102	2,425,581	2,227,419	642,102	11,464,842	4,906,692
	4,635,161	5,055,637	2,450,170	1,296,814	1,127,781	25,575	2,605,467	1,171,254
SUPPORTII O STAKEHOLDE	(395,832)	(1,092,072)	(817,557)	(1,140)	(816,417)	-	(274,515)	(13,004)
STAKEHOLDE	36,965	-	-	-			-	-
REFLECTIO FROM THE T	(10)	_	_	-	-	_	-	-
FROM THE D	(50)	24		-	_	_	24	(1,585)
LEADERSH	(1,211,807)	(670,517)	_	_	_	_	(670,517)	_
	16,759,944	20,053,016	6,927,715	3,721,255	2,538,783	667,677	13,125,301	6,063,358
DRIVING VAL CREATIO	10,737,744	20,033,010	0,727,713	5,721,255	2,330,703	007,077	13,123,301	0,003,330
OUR IMPA	46,599,957	54,506,130	11,462,256	6,572,010	4,467,824	422,422	43,043,874	2,008,305
OUR IMPA	1,429,134	1,747,521						
PERFORMAN REVIE	72,774	178,642						115,761
	48,101,865	56,432,293						.,
RI MANAGEME								

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# **31. INTANGIBLE ASSETS AND GOODWILL**

#### Accounting policy

Intangible assets include all computer software costs incurred, licensed for use by the Group. Software acquired by the Group is measured at cost less accumulated amortisation and any accumulated impairment losses. Software is amortised on a straight-line basis in Income Statement over its estimated useful life, from the date on which it is available for use.

Goodwill represents the excess of the cost of acquisition over the fair value of Group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition.

Denk

Detailed policies of goodwill and intangible assets are set out in Note 5.12 to these Financial Statements.

#### **31.1 Intangible assets**

		Ban	k	Grou	ip
	As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
	Cost				
6	Balance as at 1 January	2,178,831	1,982,609	2,412,278	2,201,524
ABOUT PEOPLE'S BANK	Additions during the year	2,013,497	196,222	2,025,317	208,570
14 HIGHLIGHTS	Disposals during the year	_	-	-	(61)
HIGHLIGHTS	Adjustments during the year			93	2,245
16 SUPPORTING	Balance as at 31 December	4,192,328	2,178,831	4,437,688	2,412,278
OUR STAKEHOLDERS	Accumulated amortisation				
18	Balance as at 1 January	1,476,650	1,281,734	1,670,922	1,464,526
REFLECTIONS FROM THE TOP	Charge for the year	638,134	194,916	654,315	203,556
30	Adjustments during the year	_	-	59	2,840
LEADERSHIP	Balance as at 31 December	2,114,784	1,476,650	2,325,296	1,670,922
43 DRIVING VALUE	Net book value	2,077,544	702,181	2,112,392	741,356

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# 31.2 Goodwill

	aloc	1b
As at 31 December	2021 LKR '000	2020 LKR '000
Cost		
As at beginning of the year	417,099	417,099
As at end of the year	417,099	417,099
Accumulated impairment		
As at beginning of the year	150,725	63,383
Impairment for the year	126,209	87,342
As at end of the year	276,934	150,725
Net book value	140,165	266,374
Total net book value	2,252,557	1,007,730

# **32. OTHER ASSETS**

#### Unamortised day one difference on staff loans

All staff loans are granted at below market interest rates and are initially recognised at fair value according to Sri Lanka Accounting Standard SLFRS 9 – "Financial Instruments". The difference between granted amount and its fair value is treated as Unamortised day one difference on staff loans and amortised over the loan period

#### **Receivables**

Receivables predominantly include the amount receivable on behalf of the senior citizen interest subsidy

#### Insurance and insurance receivables

The Group cedes insurance risk to reinsurers in the normal course of business. Reinsurance receivables represent balances due from reinsurance companies. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision or settled claims associated with the reinsurer's policies and are in accordance with the related reinsurance contract.

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# Net employee benefit asset - Post 1996 Pension Fund

Net employee benefit assets represents net benefit assets of retirement benefit plan for the employees recruited to the Bank on or after 1 January 1996. For more details refer Note 37.2.

		Ba	nk	Group		
As at 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Deposits and prepayments		1,660,821	2,836,218	1,660,821	2,836,218	
Unamortised day one difference on staff loans		10,694,585	10,430,356	10,694,585	10,430,356	
Receivables		12,242,022	5,167,625	12,242,022	5,167,625	
Insurance and insurance receivables		-	-	937,273	753,304	
Net employee benefit asset – Post-1996 pension fund	37.2	4,856,219	-	4,856,219	_	
Others		5,348,577	5,329,748	5,005,810	6,215,342	
Total		34,802,224	23,763,947	35,396,730	25,402,844	

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# **33. DUE TO BANKS**

# Accounting policy

Due to banks include money market borrowings and borrowings from banks. These are initially recognised at fair value. Subsequent to initial recognition, these are measured at their amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium on the issue and costs that are an integral part of the EIR.

	Ва	nk	Group		
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Money market borrowings	79,531,761	163,063,795	79,531,761	163,063,795	
Call money borrowing	7,899,999	-	7,899,999	-	
Other borrowings	20,314,156	1,425,828	34,966,065	9,376,000	
Total	107,745,916	164,489,623	122,397,825	172,439,795	

# **34. DUE TO OTHER CUSTOMERS**

# Accounting policy

Due to customers include demand deposits, savings deposits, term deposits including call deposits, certificate of deposits, and margin deposits.

These deposits are initially recognised at fair value. Subsequent to initial recognition, deposits are measured at their amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium on the issue and costs that are an integral part of the EIR.

	В	ank	Group			
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000		
Total amount due to other customers	2,071,532,612	1,835,099,456	2,168,674,742	1,935,194,040		
Total	2,071,532,612	1,835,099,456	2,168,674,742	1,935,194,040		
	В	ank	Gi	roup		
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000		
Analysis By product						
Demand deposits (current accounts)	82,017,571	75,135,538	80,875,217	74,036,176		
Savings deposits	765,520,568	675,994,591	771,920,432	683,131,848		
Fixed deposits	1,220,073,509	1,080,610,331	1,310,277,325	1,172,016,115		
Other products	3,920,964	3,358,996	5,601,768	6,009,901		
Total	2,071,532,612	1,835,099,456	2,168,674,742	1,935,194,040		
<mark>By currency</mark> Sri Lanka rupee	1,855,776,571	1,637,875,615	1,952,918,701	1,737,970,199		
United State dollar	199,214,526	182,107,906	199,214,526	182,107,906		
Great Britain pound	3,589,704	3,159,988	3,589,704	3,159,988		
Others	12,951,811	11,955,947	12,951,811	11,955,947		
Total	2,071,532,612	1,835,099,456	2,168,674,742	1,935,194,040		

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# **35. OTHER BORROWINGS**

# Accounting policy

Other borrowings include refinance borrowings form Central Bank and other financial institutions and borrowing under repurchase agreements.

Subsequent to initial recognition these borrowings are measured at their amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium on the issue and costs that are an integral part of the EIR.

	Bar	nk	Group		
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Central Bank of Sri Lanka	2,115,072	4,219,206	2,115,072	4,219,206	
Other financial institutions	5,797,709	3,785,145	5,797,709	3,785,145	
Borrowing under repurchase agreement	233,506,344	28,358,083	233,506,344	28,358,083	
	241,419,125	36,362,434	241,419,125	36,362,434	

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# 36. DEFERRED TAX (ASSETS)/LIABILITIES

	Ban	ik	Grou	qu
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Differed tax liabilities	9,621,453	6,682,977	12,079,557	8,299,101
Deferred tax assets	(6,934,123)	(7,378,401)	(8,884,843)	(7,493,659)
	2,687,330	(695,424)	3,194,714	805,442

Р		Bank							
	As at 31 December		2	2021		2020			
LUE		Deferred tax asset	Deferred tax liability	Income statement	Statement of comprehensive income	Deferred tax asset	Deferred tax liability	Income statement	Statement of comprehensive income
г									
	Retirement benefit	4,523,533	3,445,081	930,463	3,596,246	5,901,327	296,167	676,889	(3,402,368)
NCE	Impairment allowance for loan advances	2,250,254	-	(956,089)	_	1,294,165	-	(755,589)	-
INT	Accelerated depreciation allowance for tax purpose – PPE		1,059,811	(360,577)	(25,499)	_	1,445,888	(43,598)	178,496
CE	Revaluation of land and building		5,116,561		175,637	_	4,940,922	_	1,648,123
	Right-of-use asset	160,336		22,573		182,909		(69,175)	_
		6,934,123	9,621,453	(363,630)	3,746,384	7,378,401	6,682,977	(191,473)	(1,575,749)

	Group							
As at 31 December		2	:021		2020			
	Deferred tax asset	Deferred tax liability	Income statement	Statement of comprehensive income	Deferred tax asset	Deferred tax liability	Income statement	Statement of comprehensive income
Retirement benefit	6,474,253	5,215,322	956,073	3,592,412	6,016,585	205,336	643,108	(3,374,264)
Carry forward tax losses	-	_	3,701	-	-	(3,701)	8,652	-
Impairment allowance for loan receivables	2,250,254	(967,210)	(974,035)	_	1,294,165	(949,265)	(1,315,355)	_
Deferred tax on transitional adjustment	_	(214,911)	51,583	_	_	(266,494)	_	-
Accelerated depreciation allowance for tax purpose – (Lease)	_	560,772	(1,003,434)	_	_	1,564,206	252,369	
Accelerated depreciation allowance for tax purpose – (PPE)	_	1,432,955	(217,083)	(25,499)	_	1,705,851	30,214	178,496
Revaluation of land and building	_	6,108,829	2,844		_	6,062,526	(1,930)	1,662,123
Right-of-use asset	160,336	(56,200)	(14,272)	181,562	182,909	(19,358)	(108,021)	-
	8,884,843	12,079,557	(1,194,623)	3,748,475	7,493,659	8,299,101	(490,963)	(1,533,645)

# **37. OTHER LIABILITIES**

SI. OTHER LIADILITIES		Ba	ink	Group		
As at 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Deferred income in respect of off-balance sheet items		444,889	418,695	444,889	418,695	
Expected credit loss in respect of contingent liabilities and commitments		568,215	547,579	568,215	547,579	
Sundry creditors		3,791,322	3,995,263	3,791,322	3,995,263	
Net defined benefit obligation – Pre-1996 Pension Trust Fund	37.1	4,842,402	19,151,770	4,842,402	19,151,770	
Net defined benefit obligation – Post-1996 Pension Fund	37.2	-	144,187	-	144,187	
Provision for gratuity	37.3	381,416	722,474	1,124,965	1,350,596	
Lease liability	37.4	10,244,653	6,017,463	11,572,070	7,415,918	
Payable on other expenses		5,365,380	3,548,739	5,687,830	3,877,066	
Insurance liabilities and reinsurance payable		-	-	4,979,084	4,591,123	
Other liabilities		5,464,457	6,495,001	10,440,754	9,779,262	
Total		31,102,734	41,041,170	43,451,531	51,271,458	

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# 37.1 Net defined benefit obligation - Pre-1996 Pension Trust Fund

The Bank operates a defined benefit pension plan, for the permanent staff members who have joined the Bank prior to 1 January 1996, for which an actuarial valuation was carried out using the "Projected Unit Credit Method" in accordance with the Sri Lanka Accounting Standard – LKAS 19 – "Employee Benefits". The results of the actuarial valuation of the Pre-1996 Pension Plan is summarised below:

		Bai	nk	Group		
As at 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Fair value of plan assets	37.1.1	(52,518,847)	(48,662,274)	(52,518,847)	(48,662,274)	
Present value of obligations	37.1.2	57,361,249	67,814,044	57,361,249	67,814,044	
Net defined benefit obligation		4,842,402	19,151,770	4,842,402	19,151,770	

Rank

Group

# 37.1.1 Fair value of plan assets

		Da	llik	aiu	up
	As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
6 ABOUT PEOPLE'S BANK	Plan assets comprise:				
	Fixed deposits	26,666,000	32,230,930	26,666,000	32,230,930
14 HIGHLIGHTS	Government Securities	12,970,962	3,701,000	12,970,962	3,701,000
16	Debentures	12,500,000	12,500,000	12,500,000	12,500,000
SUPPORTING OUR	Net current assets	381,885	230,344	381,885	230,344
STAKEHOLDERS	Total	52,518,847	48,662,274	52,518,847	48,662,274
18 REFLECTIONS FROM THE TOP	Actual return on plan assets	3,381,542	4,081,138	3,381,542	4,081,138

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# Movement in the fair value of plan assets

		Ban	k	Group		
/ALUE I	As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
CT	Fair value of plan assets as at 1 January	48,662,274	46,379,053	48,662,274	46,379,053	
	Expected return on plan assets	3,799,741	4,448,200	3,799,741	4,448,200	
ANCE	Benefit paid by the plan	(6,032,549)	(5,893,759)	(6,032,549)	(5,893,759)	
	Actual employer contribution	6,507,580	4,095,841	6,507,580	4,095,841	
<b>MENT</b>	Actuarial gain/(losses)	(418,199)	(367,061)	(418,199)	(367,061)	
	Fair value of plan assets as at 31 December	52,518,847	48,662,274	52,518,847	48,662,274	

# 37.1.2 Movement in the present value of the defined benefit obligations

	Bank		Group	
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Defined benefit obligations as at 1 January	67,814,044	56,820,639	67,814,044	56,820,639
Benefit paid by the plan	(6,032,549)	(5,893,759)	(6,032,549)	(5,893,759)
Current service cost	658,471	544,727	658,471	544,727
Interest cost	5,404,779	5,852,526	5,404,779	5,852,526
Plan amendment <sup>1</sup>	(1,044,000)	-	(1,044,000)	-
Actuarial (gain)/losses	(9,439,495)	10,489,911	(9,439,495)	10,489,911
Present value of defined benefit obligation as at 31 December	57,361,249	67,814,044	57,361,249	67,814,044

## 37.1.3 Net expenses recognised in income statement

	Ban	Bank		Group		
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000		
Current service cost	658,471	544,727	658,471	544,727		
Interest cost	5,404,779	5,852,526	5,404,779	5,852,526		
Expected return	(3,799,741)	(4,448,200)	(3,799,741)	(4,448,200)		
Plan amendment <sup>1</sup>	(1,044,000)	-	(1,044,000)	-		
Net expenses	1,219,509	1,949,053	1,219,509	1,949,053		

<sup>1</sup>The plan was amended to comply with the provisions of Staff circular No. 470/2021 where all participants' compulsory Normal Retirement Age is now age 62. (They have the option of retiring as early as age 57). The change in the PVDBO is recognised immediately in the income statement as this is considered as a plan amendment.

# 37.1.4 Actuarial (gains)/losses recognised in other comprehensive income

	Bar	nk	Group		
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Amount accumulated in retained earnings as at 1 January	(24,016,661)	(13,159,689)	(24,016,661)	(13,159,689)	
Recognised during the year	9,021,296	(10,856,972)	9,021,296	(10,856,972)	
Amount accumulated in retained earnings as at 31 December	(14,995,365)	(24,016,661)	(14,995,365)	(24,016,661)	

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# **37.1.5 Actuarial assumptions**

The following are the principal actuarial assumptions as at the reporting date:

	Ba	nk	Group	
As at 31 December	2021 %	2020 %	2021 %	2020 %
Financial assumptions				
Discount rate	11.00	7.97	11.00	7.97
Increase in cost of living allowances	5.50	5.00	5.50	5.00
Future gross salary increase	9.00	9.00	9.00	9.00
Demographic assumptions				
Mortality table	RP – 2000	RP – 2000	RP – 2000	RP – 2000

#### 37.1.6 Sensitivity of assumptions employed in actuarial valuation

The following table demonstrates the sensitivity to a reasonably possible changes in the key assumptions employed with all other variables held constant in the employment benefit liability measures. The sensitivity of the Comprehensive Income Statement and the Statement of Financial Position is the assumed changes in discount rate and salary increment rate as follows:

14 HIGHLIGHTS			Bank				Group			
manelarita	As at 31 December	20	21	20:	20	20	21	2020		
16 SUPPORTING OUR STAKEHOLDERS		Effect on comprehensive Income Statement	benefit obligation	Effect on comprehensive Income Statement	benefit obligation	Effect on comprehensive Income Statement	benefit obligation	Effect on comprehensive Income Statement	Effect on employee benefit obligation	
18 REFLECTIONS FROM THE TOP		increase/ (reduction) LKR '000	increase/ (reduction) in the liability LKR '000							
30 LEADERSHIP	Increase/(decrease) in discount rate									
43 DRIVING VALUE	1%	3,651,894	(3,651,894)	4,972,074	(4,972,074)	3,651,894	(3,651,894)	4,972,074	(4,972,074)	
CREATION	-1%	(4,131,568)	4,131,568	(5,724,517)	5,724,517	(4,131,568)	4,131,568	(5,724,517)	5,724,517	
71 OUR IMPACT	Increase/(decrease) in salary increment									
138 PERFORMANCE REVIEW	1%	(598,742)	598,742	(1,150,646)	1,150,646	(598,742)	598,742	(1,150,646)	1,150,646	
	-1%	564,668	(564,668)	1,074,192	(1,074,192)	564,668	(564,668)	1,074,192	(1,074,192)	
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# 37.2 Net defined benefit obligation - Post-1996 Pension Fund

The Board of Directors of the Bank approved this retirement benefit plan for the employees recruited to the Bank on or after 1 January 1996. An actuarial valuation was carried out using the "Projected Unit Credit Method" in accordance with the Sri Lanka Accounting Standard – LKAS 19 "Employee Benefits". The results of the actuarial valuation of the post-1996 employment benefit plan is summarised below:

		Ban	ik	Group	
As at 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Fair value of plan assets	37.2.1	10,038,600	8,513,023	10,038,600	8,513,023
Present value of obligations	37.2.2	(5,182,381)	(8,657,210)	(5,182,381)	(8,657,210)
Net defined benefit (obligation)/asset		4,856,219	(144,187)	4,856,219	(144,187)

# 37.2.1 Fair value of plan assets

	Bank		Gro		
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	PEC
Plan assets comprise:					
Fixed deposits	9,839,526	8,294,251	9,839,526	8,294,251	
Net current assets	199,074	218,772	199,074	218,772	
Total	10,038,600	8,513,023	10,038,600	8,513,023	S STA
Actual return on plan assets	481,614	590,420	481,614	590,420	STA

#### Movement in the fair value of plan assets

	Bank		Group		
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Fair value of plan assets as at 1 January	8,513,023	7,050,732	8,513,023	7,050,732	
Expected return on plan assets	754,766	734,778	754,766	734,778	
Benefit paid by the plan	(60,001)	(10,852)	(60,001)	(10,852)	
Actual employer contribution	1,103,964	882,723	1,103,964	882,723	
Actuarial gain/(losses)	(273,152)	(144,358)	(273,152)	(144,358)	
Fair value of plan assets as at 31 December	10,038,600	8,513,023	10,038,600	8,513,023	

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# 37.2.2 Movement in the present value of the defined benefit obligations

	Bank		Group	
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Defined benefit obligations as at 1 January	8,657,210	6,355,225	8,657,210	6,355,225
Benefit paid by the plan	(60,001)	(10,852)	(60,001)	(10,852)
Current service cost	775,291	592,420	775,291	592,420
Interest cost	770,492	662,850	770,492	662,850
Plan amendment <sup>1</sup>	(1,226,605)	-	(1,226,605)	-
Actuarial (gain)/losses	(3,734,006)	1,057,566	(3,734,006)	1,057,566
Present value of defined benefit obligation as at 31 December	5,182,381	8,657,210	5,182,381	8,657,210

# 37.2.3 Net expenses recognised in Income Statement

		Bank		Group		
¢	As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
	Current service cost	775,291	592,420	775,291	592,420	
	Interest cost	770,492	662,850	770,492	662,850	
6	Expected return	(754,766)	(734,778)	(754,766)	(734,778)	
	Plan amendment <sup>1</sup>	(1,226,605)	_	(1,226,605)	_	
	Net expenses	(435,588)	520,492	(435,588)	520,492	

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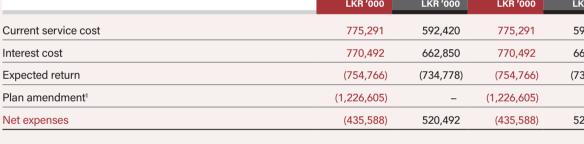
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<sup>1</sup> The plan was amended to comply with the provisions of Staff circular No. 470/2021 where all participants' compulsory Normal Retirement Age is now age 62. (They have the option of retiring as early as age 57). The change in the PVDBO is recognised immediately in the income statement as this is considered as a plan amendment.

37.2.4 Actuarial (gains)/losses recognised in other comprehensive income

\CT	Bank		k	Group		
IANCE	As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
	Amount accumulated in retained earnings as at 1 January	(3,126,665)	(1,924,741)	(3,126,665)	(1,924,741)	
MENT	Recognised during the year	3,460,854	(1,201,924)	3,460,854	(1,201,924)	
	Amount accumulated in retained earnings as at 31 December	334,189	(3,126,665)	334,189	(3,126,665)	

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# **37.2.5 Actuarial assumptions**

The following are the principal actuarial assumptions as at the reporting date:

	Ban	K	Group		
As at 31 December	2021 %	2020 %	2021 %	2020 %	
Financial assumptions					
Discount rate	11.40	8.90	11.40	8.90	
Increase in cost of living allowance	5.50	5.00	5.50	5.00	
Future gross salary increase	6.50	6.50	6.50	6.50	
Demographic assumptions					
Mortality table	RP – 2000	RP – 2000	RP – 2000	RP – 2000	

. .

# 37.2.6 Sensitivity of assumptions employed in actuarial valuation (Bank and Group)

The following table demonstrates the sensitivity to a reasonably possible changes in the key assumptions employed with all other variables held constant in the employment benefit liability measures. The sensitivity of the Comprehensive Income Statement and the Statement of Financial Position is the assumed changes in discount rate and salary increment rate as follows:

As at 31 December	202	21	2020		
	Effect on statement of profit or loss increase/ (reduction) LKR '000	Effect on employee benefit obligation increase/ (reduction) in the liability LKR '000	Effect on statement of profit or loss increase/ (reduction) LKR '000	Effect on employee benefit obligation increase/ (reduction) in the liability LKR '000	
Increase/(decrease) in discount rate					
1%	936,395	(936,395)	1,596,102	(1,596,102)	
-1%	(1,210,579)	1,210,579	(2,082,252)	2,082,252	
ncrease/(decrease) in salary increment					
1%	(852,923)	852,923	(1,536,895)	1,536,895	
-1%	710,924	(710,924)	1,274,832	(1,274,832)	

# 37.3 Contribution to defined benefit plan - Gratuity

Employees who joined the Bank on or after 1 January 1996 will be eligible for gratuity under the Payment of Gratuity Act No. 12 of 1983, or if opted can join the proposed new post-1996 pension scheme and if so such employees will forfeit their right to gratuity. An actuarial valuation was carried out using the "Projected Unit Credit Method" in accordance with the Sri Lanka Accounting Standard - LKAS 19 "Employee Benefits".

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	Bank		Group	
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Balance as at 1 January	722,474	538,498	1,350,596	1,154,368
Past service cost	79,085	-	79,085	-
Current service cost	34,426	60,631	97,356	121,907
Interest cost	58,231	55,196	121,160	116,471
Benefits paid during year	(35,813)	(24,268)	(61,657)	(33,433)
Actuarial losses/(gains) on obligations	(476,987)	92,417	(461,575)	(8,717)
Balance as at 31 December	381,416	722,474	1,124,965	1,350,596

# 37.3.1 The Principal financial assumptions used in the valuations are as follows:

	Ba	ank
	2021	2020
Discount rate	11.5% p.a.	8.06% p.a.
Gross salary increase for all grades	9.0% p.a.	8.6% p.a.
Normal age of retirement	62 years	55 years

# 37.3.2 Sensitivity of assumptions employed in actuarial valuation

The following table demonstrates the sensitivity to a reasonably possible changes in the key assumptions employed with all other variables held constant in the employment benefit liability measures. The sensitivity of the Statement of Financial Position is the assumed changes in discount rate and salary increment rate as follow:

30 LEADERSHIP		2021		20	20
43 DRIVING VALUE CREATION		Effect on Statement of Comprehensive income Increase/	Effect on employee benefit obligation Increase/ (reduction) in the	Effect on Statement of Profit or Loss Increase/	benefit obligation Increase/ (reduction) in the
71 OUR IMPACT		(reduction) LKR '000	Liability LKR '000	(reduction) LKR '000	Liability LKR '000
138	Increase/(decrease) in discount rate				
PERFORMANCE REVIEW	1%	354,835	(354,835)	66,084	(66,084)
152	-1%	(411,686)	411,686	(77,253)	77,253
RISK MANAGEMENT REPORT	Increase/(decrease) in salary increment				
	1%	(414,168)	414,168	(77,882)	77,882
184 GOVERNANCE REPORTS	-1%	352,282	(352,282)	67,634	(67,634)

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#### 37.4 Lease liability

·····,	Ban	k	Group		
	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Balance as at 1 January	6,017,463	7,027,076	7,415,918	7,922,255	
Additions/renewals during the year	7,212,905	841,204	7,395,957	1,630,668	
Terminations during the year	(1,020,454)	(71,295)	(1,103,372)	(125,252)	
Accretion of interest	583,020	719,619	767,602	898,675	
Payments during the year	(2,548,281)	(2,499,141)	(2,904,035)	(2,910,428)	
Balance as at 31 December	10,244,653	6,017,463	11,572,070	7,415,918	

# **38. SUBORDINATED TERM DEBTS**

# Accounting policy

Subordinated term debts represent funds borrowed for long-term funding purposes which are subordinated to the other claims. Subsequent to initial recognition, subordinated term debts are measured at their amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium on the issue and costs that are an integral part of the EIR.

				Bank		Gr	Group		
As at 31 December	Interest rate and repayment terms	Issue date	Maturity date	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	SI STAR	
Issued by the E	Bank								
(i) Tranche 2	13.5% – Biannually	30 December 2009	29 December 2022	2,501,849	2,501,849	2,501,849	2,501,849	RE FRC	
(ii) Tranche 3	13.0% – Biannually	30 December 2011	29 December 2022	5,003,562	5,003,562	5,003,562	5,003,562		
(iii) Tranche 4	13.0% – Biannually	15 June 2013	29 December 2022	5,030,273	5,030,273	5,030,273	5,030,273	L	
(iv) Type A	12.0% – Annually	8 November 2019	8 November 2024	6,679,516	6,679,516	6,679,516	6,679,516	DRIV	
(v) Type B	12.25% – Annually	8 November 2019	8 November 2027	3,499,290	3,499,290	3,499,290	3,499,290		
(vi) Type A	9.5% – Annually	27 July 2020	27 July 2025	13,559,773	13,429,041	13,559,773	13,429,041	c	
(vii) Type B	10.25% – Annually	27 July 2020	27 July 2028	7,283,433	7,414,165	7,283,433	7,414,165		
Additional Tier	I Capital Bond							PER	
AT I – Bond	9.5% – Annually	29 March 2021	N/A	3,746,582	-	3,746,582	-		
AT I – Bond	9.5% – Annually	3 August 2021	N/A	1,557,401	-	1,557,401	_	MA	

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			Bank		Gr	oup
Interest rate and repayment terms	Issue date	Maturity date	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
ubsidiary						
red, redeemable, 'AA(	-) rated					
12.6% – Biannually	16 November 2016	16 November 2021	-	-	-	6,892,419
12.4% – Annually	23 April 2018	18 April 2022	-	-	762,449	761,451
12.8% – Annually	23 April 2018	18 April 2023	-	-	5,628,592	5,656,469
8.0% – Annually	5 August 2021	5 August 2024	-	-	3,028,472	-
8.0% – At Maturity	5 August 2021	5 August 2024	-	-	2,490,192	-
9.0% – Annually	5 August 2021	5 August 2026			4,412,374	
9.0% – Annually	5 August 2021	5 August 2026	_	-	376,706	
			48,861,680	43,557,696	65,560,465	56,868,035
ar			12,535,684	-	13,298,133	6,892,419
r			36,325,996	43,557,696	52,262,332	49,975,616
			48,861,680	43,557,696	65,560,465	56,868,035
	repayment terms ubsidiary red, redeemable, 'AA( 12.6% – Biannually 12.4% – Annually 12.8% – Annually 8.0% – Annually 8.0% – At Maturity 9.0% – Annually 9.0% – Annually	repayment terms ubsidiary red, redeemable, 'AA(-) rated 12.6% – Biannually 16 November 2016 12.4% – Annually 23 April 2018 12.8% – Annually 23 April 2018 8.0% – Annually 5 August 2021 8.0% – At Maturity 5 August 2021 9.0% – Annually 5 August 2021 9.0% – Annually 5 August 2021	repayment terms           ubsidiary           red, redeemable, 'AA(-) rated           12.6% - Biannually         16 November 2016         16 November 2021           12.4% - Annually         23 April 2018         18 April 2022           12.8% - Annually         23 April 2018         18 April 2023           8.0% - Annually         5 August 2021         5 August 2024           8.0% - At Maturity         5 August 2021         5 August 2026           9.0% - Annually         5 August 2021         5 August 2026           9.0% - Annually         5 August 2021         5 August 2026	Interest rate and repayment termsIssue dateMaturity date2021 LKR '000ubsidiary red, redeemable, 'AA(-) rated-12.6% - Biannually16 November 201616 November 2021-12.6% - Annually23 April 201818 April 2022-12.8% - Annually23 April 201818 April 2023-8.0% - Annually5 August 20215 August 2024-9.0% - Annually5 August 20215 August 2024-9.0% - Annually5 August 20215 August 2026-9.0% - Annually5 August 20215 August 2026-48,861,68048,861,680ear12,535,684-36,325,996	Interest rate and repayment terms         Issue date         Maturity date         2021 LKR '000         2020 LKR '000           ubsidiary red, redeemable, 'AA(-) rated         -         -         -         -           12.6% - Biannually         16 November 2016         16 November 2021         -         -           12.6% - Annually         23 April 2018         18 April 2022         -         -           12.8% - Annually         23 April 2018         18 April 2023         -         -           8.0% - Annually         5 August 2021         5 August 2024         -         -           8.0% - At Maturity         5 August 2021         5 August 2026         -         -           9.0% - Annually         5 August 2021         5 August 2026         -         -           9.0% - Annually         5 August 2021         5 August 2026         -         -           9.0% - Annually         5 August 2021         5 August 2026         -         -           9.0% - Annually         5 August 2021         5 August 2026         -         -           9.0% - Annually         5 August 2021         5 August 2026         -         -           48,861,680         43,557,696         -         -           r         -	Interest rate and repayment terms         Issue date         Maturity date         2021 LKR '000         2020 LKR '000         2021 LKR '000           ubsidiary red, redeemable, 'AA(-) rated         -         -         -         -         -           12.6% - Biannually         16 November 2016         16 November 2021         -         -         -           12.4% - Annually         23 April 2018         18 April 2022         -         -         762,449           12.8% - Annually         23 April 2018         18 April 2023         -         5,628,592           8.0% - Annually         5 August 2021         5 August 2024         -         3,028,472           8.0% - At Maturity         5 August 2021         5 August 2024         -         2,490,192           9.0% - Annually         5 August 2021         5 August 2026         -         376,706           9.0% - Annually         5 August 2021         5 August 2026         -         376,706           ar         12,535,684         43,557,696         65,560,465         -           ar         12,535,684         -         13,298,133         -

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# **38.1 Movement in subordinated term debts**

	Bai	nk	Gro	ıp	
	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Balance as at 1 January	43,557,696	22,714,490	56,868,035	40,513,091	
Proceed received from subordinated debt	5,000,000	20,000,000	15,000,000	20,000,000	
Repayment of subordinated debt	-	-	(7,230,443)	(4,483,521)	
Interest expense on subordinated debt	5,103,325	3,689,299	6,966,957	5,722,717	
Interest paid on subordinated debt	(4,799,341)	(2,846,093)	(6,044,084)	(4,884,252)	
Balance as at 31 December	48,861,680	43,557,696	65,560,465	56,868,035	

# **39. STATED CAPITAL/ASSIGNED CAPITAL**

	Ba	nk	Group		
As at 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Stated capital	39.1	49,998	49,998	49,998	49,998
Assigned capital	39.2	12,152,000	12,152,000	12,152,000	12,152,000
		12,201,998	12,201,998	12,201,998	12,201,998

# **39.1 Stated capital**

# 39.1.1 Movement of stated capital

	Bai	ık	Gro	up
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Authorised 1,000,000,000 ordinary shares of 50/- each	50,000,000	50,000,000	50,000,000	50,000,000

Ba	nk	Group		
2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
49,998	49,998	49,998	49,998	
	2021 LKR '000	LKR '000 LKR '000	2021         2020         2021           LKR '000         LKR '000         LKR '000	

All issued shares are fully-paid with the exception of 40 shares which yet remain unpaid.

# 39.1.2 Principal shareholders of the Bank are as follows

As at 31 December	2021 %	
Government of Sri Lanka	92.27	92.27
Cooperative Societies	7.73	7.73
	100.00	100.00

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# 39.2 Assigned capital (capital pending allotment)

During the period 2005 and 2008 and in 2017, the General Treasury – Ministry of Finance infused an aggregate of LKR 12,152 Mn. in People's Bank as new capital. These amounts were held in the Bank's Capital Pending Allotment/Assigned Capital account pending conclusion of applicable formalities to issue new shares and to transfer to the Paid in Capital Account. Upon conclusion thereto, the General Treasury, Ministry of Finance will own 99.97% in People's Bank whilst the Cooperative Societies will have 0.03%.

# **40. STATUTORY RESERVE FUND**

The Statutory Reserve Fund is maintained as required by the Banking Act No. 30 of 1988. Accordingly, the Bank should, out of profits after taxation but before any dividend is declared, transfer to the Statutory Reserve Fund a sum equivalent to not less than 5% until the permanent reserve is equal to 50% of the Bank's paid-up capital and not less than 2% until the Permanent Reserve equals the paid-up capital.

Accordingly, Bank has transferred LKR 1,186 Mn. for the current year.

#### **41. OTHER RESERVES**

#### **41.1 Revaluation reserve**

This reserve has been created in accordance with Sri Lanka Accounting Standard - LKAS 16 - "Property, Plant and Equipment"

#### 41.2 Capital reserve

This reserve has been created in 1987 and increased in 1998, has no transferred to date.

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In terms of Central Bank directives, 25% of Primary Dealer Unit (PDU) profit has been transferred to Special Risk Reserve in order to promote the safety, soundness, and the stability of the Primary Dealer System and to build-up Primary Dealer Capital Base.

According to Central Bank Direction 08/11/011/0019/001 dated 14 February 2013 Bank is exempted from the requirement of maintaining the reserve. Therefore, no transfer is made to the reserve this year based on the direction from the Central Bank of Sri Lanka.

#### 41.4 General reserve

This reserve has been created under Section 22 (2) of the People's Bank Act No. 29 of 1961. The General Reserve represents accumulated unallocated retained profits and losses which are available for distribution and for settlement of debentures issued.

#### 41.5 Financial assets at FVOCI reserve

This FVOCI reserve comprises the cumulative net change in equity instruments at FVOCI and debt instruments at FVOCI until such investments are derecognised or impaired.

#### 41.6 Special levy to Treasury/Dividend

Payment of LKR 219 Mn. was made according to the agreement between the Government of Sri Lanka and the People's Bank, the Bank is required to pay back 25% of the Restructuring Bond Interest to the General Treasury as a dividend. Additional details relating to this expense is reflected in Note 22.3.C.C

LKR 2,197 Mn. pertains to a dividend/special levy paid to the Consolidated Fund of the Government of Sri Lanka as determined by the Ministry of Finance.

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# 42. MOVEMENT IN RETAINED EARNINGS AND OTHER RESERVES

42.1 Bank

	Statutory reserve LKR '000	Revaluation reserve LKR '000	Capital reserve LKR '000	Special risk reserve LKR '000	General reserve LKR '000	Assets at FVOCI LKR '000	Retained earnings LKR '000	Total LKR '000
Balance as at 1 January 2020	7,315,774	14,051,911	5,663	1,633,710	11,061,092	616,166	48,078,126	82,762,442
Profit for the year	-	-	-	-	-		14,174,943	14,174,943
Net gains/(losses) on equity nstruments at fair value through OCI	-	-	-	-	-	(67,773)	-	(67,773)
Net gains/(losses) on debt instruments at fair value through OCI	_	_	_	_	_	(12,418)	_	(12,418)
Net actuarial gains and losses on defined benefit plans	_	_	_	_	_		(12,151,314)	(12,151,314)
Deferred tax effect on defined benefit plans	_	_	_	_	_		3,402,368	3,402,368
Revaluation surplus of land and building		6,523,641					-	6,523,641
Deferred tax effect on revaluation surplus	-	(1,826,619)	-	-	-		-	(1,826,619)
ransfer to reserve during the year	708,747	-	-	-	873,864		(1,582,611)	-
pecial levy to treasury/dividend	-	-	-	-	-		(3,023,670)	(3,023,670)
alance as at 31 December 2020	8,024,521	18,748,933	5,663	1,633,710	11,934,956	535,975	48,897,842	89,781,600
alance as at 1 January 2021	8,024,521	18,748,933	5,663	1,633,710	11,934,956	535,975	48,897,842	89,781,600
rofit for the year	-	_	-	-	-	_	23,720,143	23,720,143
let gains/(losses) on equity Istruments at fair value through OCI	_	_	_	_	_	(316,074)	-	(316,074)
let gains/(losses) [including hange in ECL] on debt nstruments at fair value through OCI						713		713
let actuarial gain/(losses) on defined enefit plans	_	_	_	_	_	_	12,959,137	12,959,137
Deferred tax effect gain/(losses) on lefined benefit plans							(3,110,193)	(3,110,193)
Deferred tax effect on change n income tax rate on the pening balance							245,293	245,293
Revaluation surplus of land Ind building	_	3,672,851	_	_	_	_	_	3,672,851
Deferred tax effect on revaluation urplus		(881,484)	_	_	_	_	-	(881,484)
ransfer to reserve during the year Note 40) and ( Note 41.4)	1,186,007	-	-	-	567,044	_	(1,753,051)	_
pecial levy to treasury/dividend Note 41.6)	_	_	_	_	_	_	(2,196,888)	(2,196,888)
alance as at 31 December 2021	9,210,528	21,540,300	5,663	1,633,710	12,502,000	220,614	78,762,283	123,875,098

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# 42.2 Group

		Statutory reserve	Revaluation reserve	Capital reserve	Special risk reserve	General reserve	Financial assets at FVOCI reserve	Exchange equalisation fund	Retained earnings	Total	Non- controlling interest	Total
		LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000
	Balance as at 1 January 2020	7,315,774	15,863,971	5,663	1,633,710	11,061,092	498,755	234,281	70,339,829	106,953,075	10,860,660	117,813,735
	Profit for the year	_	_	_	_	_		_	15,229,858	15,229,858	860,628	16,090,486
	Net gains/(losses) on equity instruments at fair value through OCI	_	-	_	_	-	669	_	_	669	(13,048)	(12,379)
	Net gains/(losses) on debt instruments at fair value through OCI	_	_	-	_	-	(6,616)	_	_	(6,616)	_	(6,616)
	Net gains/(losses) on translating the financial statements of foreign operation	_		-	_	-		34,251	-	34,251	11,417	45,668
	Net actuarial gains and losses on defined benefit plans	-	-	_	-	-		-	(12,076,020	) (12,076,020)	25,277	(12,050,743)
	Deferred tax effect on defined benefit	t	_	-	_	_	-	_	3,381,290	3,381,290	(7,026)	3,374,264
	Revaluation surplus on land and building	-	6,561,141	-	-	-		-	-	6,561,141	12,500	6,573,641
BANK	Deferred tax effect on revaluation surplus		(1,837,119)							(1,837,119)	(3,500)	(1,840,619)
	Transfer to reserve during the year	708,747	-	-	-	873,864		-	(1,582,611)	-	-	-
	Special levy to treasury/dividend	-	-	-	-	-		-	(3,023,670)	(3,023,670)	-	(3,023,670)
	Dividend payment	-	-	-	-	-	-	-	-	-	(55,000)	(55,000)
	Balance as at 31 December 2020	8,024,521	20,587,993	5,663	1,633,710	11,934,956	492,808	268,532	72,268,676	115,216,859	11,691,908	126,908,767
	Balance as at 1 January 2021	8,024,521	20,587,993	5,663	1,633,710	11,934,956	492,808	268,532	72,268,676	115,216,859	11,691,908	126,908,767
S	Profit for the year	-	-	-	-	-			26,350,975	26,350,975	1,736,673	28,087,648
	Net gains/(losses) on equity instruments at fair value through OCI	-	-	_	-	-	(291,223)	-	-	(291,223)	(21,754)	(312,977)
	Net gains/(losses)[including change in ECL] on debt instruments at fair value through OCI						(69,418)			(69,418)	(23,139)	(92,557)
	Deferred tax effect on above						22,556			22,556	7,519	30,075
E	Net gains/(losses) on translating the financial statements of foreign operation	_	_	_	_	_		130,593	_	130,593	43,531	174,124
	Net actuarial gain/(losses) on defined benefit plans	-	-	-	-	-		-	12,947,578	12,947,578	(3,853)	12,943,725
OF.	Deferred tax effect gain/(losses) on defined benefit plans	-	-	-	-	-		-	(3,107,318)	(3,107,318)	959	(3,106,359)
ICE	Deferred tax effect on change in income tax rate on the opening balance								245,293	245,293	_	245,293
NT	Revaluation surplus on land and building	_	3,785,351	_	-	_		-	_	3,785,351	37,500	3,822,851
	Deferred tax effect on revaluation surplus	-	(908,484)	-	-	_		-		(908,484)	(9,000)	(917,484)
CE	Transfer to reserve during the year (Note 40) and (Note 41.4)	1,186,007	-	-	-	567,044		-	(1,753,051)	-	-	-
	Special levy to treasury/dividend (Note 41.6)	-	-	_	-	-		_	(2,196,888)	(2,196,888)	-	(2,196,888)
	Dividend payment	-	-	-	-	-		-	-	-	(150,000)	(150,000)
	Balance as at 31 December 2021	9,210,528	23,464,860	5,663	1,633,710	12,502,000	154,723	399,125	104,755,265	5 152,125,874	13,310,344	165,436,218
NTARY												

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# **43. CONTINGENT LIABILITIES AND COMMITMENTS**

In the normal course of business, the Bank makes various commitments and incurs contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions. Bank Group

		Du		ene	up .
As at 31 December	Note	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Contingent liabilities	43.1	350,270,683	314,760,629	351,023,683	315,591,750
Commitments	43.2	79,068,727	175,725,812	93,386,727	182,645,676
Less:		429,339,410	490,486,441	444,410,410	498,237,426
Allowance for expected credit losses	43.3	(568,215)	(547,579)	(568,215)	(547,579)
		428,771,195	489,938,862	443,842,195	497,689,847

# **43.1 Contingent liabilities**

	Ba	nk	Group		
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Acceptances	94,817,795	53,034,225	94,817,795	53,034,225	
Documentary credit	73,281,666	74,557,296	73,281,666	74,557,296	
Guarantees	74,070,212	74,750,532	74,823,212	75,581,653	
Forward exchange contracts	108,101,010	112,418,576	108,101,010	112,418,576	
Total	350,270,683	314,760,629	351,023,683	315,591,750	

**43.2 Commitments** Bank Group As at 31 December 2021 2020 2021 2020 LKR '000 LKR '000 LKR '000 LKR '000 Undrawn overdrafts and loans 79,068,727 175,725,812 93,386,727 182,645,676

79,068,727

175,725,812

93,386,727

182,645,676

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# 43.3 Movement in allowance for expected credit loss (ECL) based on exposure to credit risk

Bank and Group		2021		
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
Opening balance as at 1 January	78,486	47,988	421,105	547,579
Net charge/(reversal) for the year	750	206,330	(186,444)	20,636
Closing balance as at 31 December	79.236	254.318	234.661	568.215

Bank and Group	2020			
	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
Opening balance as at 1 January	309,273	243,876	621,195	1,174,344
Net charge/(reversal) for the year	(230,787)	(195,888)	(200,090)	(626,765)
Closing balance as at 31 December	78,486	47,988	421,105	547,579

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# 43.4 Other capital commitments

Capital expenditure approved by the Board of Directors for which provisions has not been made in theses Financial Statements amounted to;

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STAKEHOLDERS	As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
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30	Approved but not contracted for	398,592	131,000	398,592	131,000
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43.5 Assessment received by the Bank

Following assessments were received by the Bank from the Department of Inland Revenue.

Income tax

Income tax for the Years of Assessment, 2011/12, 2012/13, 2013/14, 2014/15, 2015/16, 2016/17 and 2017/18 for which assessed amounts of respectively LKR 1,383.8 Mn. (ITA 14271100064V1), LKR 6,054.8 Mn. (ITA 15271100004V1), LKR 7,452.6 Mn. (ITA 16300500108V1), LKR 5,564.8 Mn. (ITA 170106000084V1), LKR 3,891.6 Mn. (201516002), LKR 3,523.2 Mn. (0201617002) and LKR 5,375.4 Mn. (0201718002) have all been amicably finalised and subsequently settled with the Inland Revenue Department (IRD). The provision has been made at the year end.

The following tax assessment is outstanding which, although currently is at a Court of Appeal stage, is also in the process of settlement:

Period - Tax Type	Charge Number	Assessment Value	Current status
2010/11 - Income Tax	(ITA 13291100319V1)	LKR 2,422.29 Mn.	

Please note: For the above purposes, provisions have been constructed based on the likely outcome as advised by the respective Tax Consultant.

#### Value Added Tax

Value added tax on financial services for the years 2012, 2013, 2014, 2015, 2016, 2017 and 2018 are respectively LKR 732.3 Mn. (VATFS/ BFSU/2015/660), LKR 360.8 Mn. (VATFS/BFSU/2015/661), LKR 405.0 Mn. (VATFS/BFSU/2017/816), LKR 802.8 Mn. (VATFS/BFSU/2018/894), LKR 1,089.1 Mn. (VATFS/BFSU/2019/1008) LKR 1,083.1 Mn. (7501718002) and LKR 1,309.2 Mn. (7501819002).

Please note: For the above purposes, provisions have been constructed based on the likely outcome as advised by the respective Tax Consultant."

#### **Nation Building Tax**

Nation Building Tax on financial services for the years of assessment 2014, 2015, 2016 and 2017 were respectively LKR 60.3 Mn. (NBTFS/BFSU/2017/086), LKR 130.3 Mn. (NBTFS/BFSU/2018/239), LKR 148.0 Mn. (NBTFS/BFSU/2019/442), LKR 148.0 Mn. (NBTFS/BFSU/2019/442) and LKR 144.4 Mn. (NBTFS/BFSU/2020/633,634,635 and 636)

Please note: For the above purposes, provisions have been constructed based on the likely outcome as advised by the respective Tax Consultant.

#### 43.6 Litigation against the Bank and companies within the Group

In the normal course of business, the Bank is involved in various types of litigation, including litigation with borrowers who are in default under terms of their loan agreements. In certain circumstances, borrowers have asserted or threatened counter claims defences. The Bank is also contesting certain Labour Tribunal cases. In the opinion of management, based on its assessment and consultation with outside counsel, litigation which is currently pending against the Bank and the Group will not have a material impact on the financial condition or future operations of the Bank and the Group as a whole. The total damage claimed of litigation against the bank amounts to approximately LKR 9.6 Bn., of which details are given Below:

Zone	Region	LKR '000	HIGHLIGHT
Western I	Colombo South	3,000,000	1 SUPPORTING
Western II	Kalutara	31,103,166	OUI
Central	Kandy	41,131,900	1: REFLECTION
	Matale	14,552,000	REFLECTION: FROM THE TO
	Nuwara Eliya	1,500,000	3 LEADERSHII
Wayamba	Kurunegala	16,557,342	LEADERSHI
Sabaragamuwa	Rathnapura	1,000,000	4: DRIVING VALUI CREATION
Eastern	Ampara	10,000,000	
	Batticaloa	500,000	7 OUR IMPAC
North Central	Anuradhapura	2,775,000	13 PERFORMANC
Southern	Galle	250,000,000	REVIEV
	Matara	7,100,000	15 RISI
Uva	Badulla	2,000,000	MANAGEMEN REPOR
Special Assets Unit/Corporate Banking Divis	sion	9,224,419,768	18
		9,605,639,176	GOVERNANC REPORT

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#### **44. SUBSEQUENT EVENTS**

No circumstances have arisen since the reporting date which would require adjustments to, or disclosure in the Financial Statements except the following.

#### Surcharge Tax

In the 2022 National Budget as presented to Parliament on November 12, 2021 - a Surcharge Tax was proposed as a one-time tax for those with taxable income in excess of LKR 2.0 billion for the year of assessment commencing from April 1, 2020 at the rate of 25.0% on such taxable income. On February 7, 2022 - a bill governing the imposition and the administration of the said tax was published in the Gazette. On February 22, 2022 - this was tabled in Parliament for deliberation. However, as it is not considered as yet being substantially enacted as at the reporting period end, this has not yet been accounted for in these Financial Statements. If accounted for, it will result in an increase in tax liability and a reduction in equity by approximately LKR 5.755 billion

#### **45. RELATED PARTY DISCLOSURES**

The Bank has carried out transactions in the ordinary course of business on an arm's length basis at commercial rates with parties who are defined as related parties as per the Sri Lanka Accounting Standard - LKAS 24 "Related Party Disclosures", except for the transactions that Key Management Personnel (KMPs) have availed under schemes uniformly applicable to all staff at concessionary rates. Those transactions include lending activities, acceptance of deposits, off balance sheet transactions and provision of other banking and finance services.

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# 45.1 Parent and the ultimate controlling party

People's Bank is a Sri Lankan Government owned Bank.

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# 45.2 Key Management Personnel (KMPs) and their Close Family Members (CFMs)

Key Management Personnel are defined as those persons having authority and responsibility for planning, directing, and controlling the activities of the Bank. Such key management persons include Chairman, Executive, and Non-Executive Directors, and Chief Executive Officer/General Manager of the Bank. Close family members of an individual are those family members who may be expected to influence, or to be influenced by, that individual in their dealings with the entity. They may include individual's domestic partner and children, children of the individual's domestic partner and dependants of the individual or the individual's domestic partner.

#### 45.2.1 Compensation of Key Management Personnel (KMPs)

Т	For the year ended 31 December	2021 LKR '000	2020 LKR '000
	Short-term employee benefits	38,053	30,940
NCE	Post-employment pension	1,390	9,572
	Termination benefits	_	28,869

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# 45.2.2 Transactions with Key Management Personnel (KMPs)

For the year ended 31 December	2021 LKR '000	2020 LKR '000
a. Items in income statement		
Interest income	108	1,520
Interest expenses	1,849	6,372
As at 31 December	2021 LKR '000	2020 LKR '000
b. Items in statement of financial position		
Term loans	25,290	20,533
Overdrafts	-	15,588
Credit cards	1,599	1,238
Deposits	62,694	36,868

# 45.2.3 Transactions with Close Family Members (CFMs) of the Key Management Personnel (KMP)

For the year ended 31 December	2021 LKR '000	2020 LKR '000	
a. Items in income statement			
Interest income	-	437	Ş
Interest expenses	23	185	
As at 31 December	2021 LKR '000	2020 LKR '000	
b. Items in statement of financial position			
Deposits	575	4,809	

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# 45.3 Transactions with Group entities

The Group entities include the subsidiaries and associates of the Bank.

#### 45.3.1 Transactions with subsidiaries, subsubsidiaries, and associate companies of the Bank

The aggregate amount of income and expenses arising from the transactions during the year, amount due to and due from the relevant related party and total contract sum of off-balance sheet transactions at the year end are summarised below:

	Subsidiary compa	Subsidiary companies of the Bank		Subsubsidiary companies of the Ba	
For the year ended 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	202 LKR '00	
a. Items in income statement					
nterest income	117,685	120,182	16,885	23,38	
nterest expense	889,348	866,872	29,173	43,12	
Dividend income	1,634,944	732,467	-		
Other income	50,884	34,954	361,017	92,90	
Other expenses	-	-	123,604	580,42	
	Subsidiary compa	nies of the Bank	Subsubsidiary compar	nies of the Ba	
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	202 LKR '00	
p. Items in statement of financial position					
Assets					
nvestments	3,572,824	1,932,931	-		
_oans	-	-	139,245	129,31	
Overdrafts	316,103	218,709	140,383	18,62	
Assets backed securities	563,525	786,220	-		
Other receivables	20,423	3,018	207,126	173,64	
	4,472,875	2,940,878	486,754	321,58	
labilities					
Deposits	11,164,554	8,473,458	673,225	705,64	
Securities sold under repurchase agreements	6,247,581	6,247,581	_		
Other payables	-	1,511	76,276	176,87	
	17,412,135	14,722,549	749,501	882,51	
	Subsidiary compa	nies of the Bank	Subsubsidiary compar	nies of the Ba	

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# 45.4 Transactions with Government of Sri Lanka (GOSL) and State Owned Enterprises (SOEs)

Transactions and arrangements entered in to by the Bank with the Government of Sri Lanka and State Owned Enterprises as follows:

For the year ended 31 December	2021 LKR '000	2020 LKR '000
a. Items in income statement		
Interest income	93,242,042	79,755,813
Other income	524,197	543,460
Interest expenses	12,465,608	6,431,387
Tax payments Inland Revenue Department – VAT, NBT and DRL	6,861,930	3,851,486
Income tax	6,666,457	7,051,737
Other taxes	603,684	632,897
As at 31 December	2021 LKR '000	2020 LKR '000
b. Items in statement of financial position Assets		
Balances with CBSL	56,717,820	14,196,565
Investment in Government Securities	285,114,839	402,665,780
Loans and receivables – Term loans	575,064,841	612,450,502
- Overdrafts	352,041,725	218,845,888
– Bills	8,705	154,647
	1,268,947,931	1,248,313,382
Liabilities CBSL borrowings	2,115,072	5,150,052
Deposits - Demand	31,028,025	27,310,447
- Savings	28,039,434	39,134,865
- Time	165,539,102	150,661,433
	226,721,633	222,256,797
As at 31 December	2021	2020
	LKR '000	LKR '000
c. Items in statement of changes in equity Dividends paid	219,690	219,690
Special levy	1,977,198	2,803,980

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As at 31 December	2021 LKR '000	2020 LKR '000
d. Off-balance sheet items		
Acceptances	83,541,231	46,535,867
Documentary credit	29,527,335	48,070,316
Guarantees	7,594,673	9,225,308
	120,663,239	103,831,491

# 45.5 Transactions with employment benefit plans for Bank's employees

Transactions and arrangements entered into by the post-employment benefit plans for Bank's employees are as follows:

#### 45.5.1 Transactions with Pre-1996 Pension Trust Fund

	For the year ended 31 December	2021 LKR '000	2020 LKR '000
	a. Items in income statement		
S BANK	Other income	2,554	1(
HTS	Interest expenses	3,934,580	4,751,34
	Contribution made	1,219,508	1,949,05
TING			
DLDERS	As at 31 December	2021 LKR '000	202 LKR '00
	b. Items in statement of financial position		
TIONS	b. items in statement of infancial position		
TIONS HE TOP	Liabilities		
HE TOP		26,796,188	32,625,60
	Liabilities	26,796,188 13,467,012	32,625,60

71 OUR IMPACT	45.5.2 Transactions with Post-1996 Pension Fund		
138 PERFORMANCE	For the year ended 31 December	2021 LKR '000	2020 LKR '000
REVIEW	a. Items in income statement		
152 RISK	Interest expenses	560,017	686,535
MANAGEMENT REPORT	Contribution made	(435,588)	520,492

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As at 31 December	2021 LKR '000	2020 LKR '000
b. Items in statement of financial position Liabilities		
Deposits	10,079,128	8,558,784

# **46. FAIR VALUE OF FINANCIAL INSTRUMENTS**

#### 46.1 Fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date.

#### Determination of fair value and fair value hierarchy

All assets and liabilities for which fair value is disclosed in the Financial Statements are categorised using the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

#### Level 1: Valuation based on quoted market prices

Here the fair value is determined using the quoted prices (unadjusted) in active markets for identical assets or liabilities

#### Level 2: Valuation based on observable inputs

Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly

#### Level 3: Valuation based on significant unobservable inputs

Techniques which use inputs that have a significant effect on the recorded fair value that are not based on observable market data

#### 46.2 Financial instruments recorded at fair value

Following descriptions show how fair values are determined for assets and liabilities that are recorded at fair value using valuation techniques which incorporates the Bank's estimate of assumptions that a market participant would make when valuing the instruments.

#### Derivatives

Derivative products valued using a valuation technique with market observable inputs are mainly currency swaps and forward foreign exchange contracts. The most frequently applied valuation techniques include forward pricing and swap models, using present value calculations. The models incorporate various inputs including the credit quality of counterparties, foreign exchange spot and forward rates.

#### Financial assets - Fair value through profit or loss

Financial instruments are classified as fair value through profit or loss consists of Government Securities, equity securities, unit trusts, and debt securities. Government Securities are valued using yield curve published by the Central Bank of Sri Lanka, and the Group uses quoted market prices in the active market for the valuation of quoted equities as at the reporting date.

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#### Financial assets - Fair value through other comprehensive income

Financial assets - fair value through other comprehensive income are primarily consist of quoted and unquoted equities and debentures. These assets are valued using models that use both observable data and unobservable data. The unobservable inputs to the models include assumptions regarding the future financial performance of the investee, its risk profile, and economic assumptions.

#### Property, plant and equipment

Free hold lands and buildings and buildings on leasehold lands are carried at revalued amount less any subsequent accumulated depreciation and impairment losses.

#### 46.3 Assets measured at fair value - by level of the fair value hierarchy

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

	Bank					Group						
	As at 31 December		2	021		2021						
		Level 1 LKR '000	Level 2 LKR '000	Level 3 LKR '000	Total LKR '000	Level 1 LKR '000	Level 2 LKR '000	Level 3 LKR '000	Total LKR '000			
6 ABOUT PEOPLE'S BANK	Financial assets Derivative financial instruments											
14 HIGHLIGHTS	Forward foreign exchange contracts and SWAPS	-	441,877	-	441,877	-	441,877	-	441,877			
16 SUPPORTING	Financial assets – At fair value through profit or loss								_			
OUR STAKEHOLDERS	Treasury Bills and Bonds	1,276,679	-	-	1,276,679	1,276,679	-	-	1,276,679			
	Quoted - Equity securities	253,517	-	-	253,517	389,158	-	-	389,158			
18 REFLECTIONS FROM THE TOP	- Debt securities	28,654	-	-	28,654	28,654	-	-	28,654			
	– Unit trusts	-	-	-	-	859,055	-	-	859,055			
30 LEADERSHIP	Equity instruments at fair value through OCI			402.470	400.470			400 470	400 470			
43 DRIVING VALUE CREATION	Unquoted equity securities Quoted equity securities	- 1,218,207	-	403,168	403,168 1,218,207	- 1,485,966	-	403,178	403,178 1,485,966			
71 OUR IMPACT	Debt instruments at fair value through OCI Treasury Bills and Bonds	_			_	303,426			303,426			
138 PERFORMANCE REVIEW	Debt securities	9,399,272	_	_	9,399,272	10,293,297			10,293,297			
152 RISK	Non-financial assets measured at fair value Land and building			31,422,910	- 31,422,910			39,059,334	- 39,059,334			
MANAGEMENT REPORT		12,176,329	441,877	31,826,078	44,444,284	14,636,235	441,877	39,462,512	54,540,624			
184 GOVERNANCE REPORTS	Financial liabilities Derivative financial instruments											
215 FINANCIAL REPORTS	Forward foreign exchange contracts		1,761,220		1,761,220		1,761,220		1,761,220			

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As at 31 December	2020								
	Level 1 LKR '000	Level 2 LKR '000	Level 3 LKR '000	Total LKR '000	Level 1 LKR '000	Level 2 LKR '000	Level 3 LKR '000	Total LKR '000	
Financial assets Derivative financial instruments Forward foreign exchange contracts and SWAPS		97,645	_	97,645		97,645		97,645	
Financial assets – At fair value through profit or loss		97,045		97,043		97,045		97,043	
Treasury Bills and Bonds	46,162,420	-	-	46,162,420	46,162,420	-	-	46,162,420	
Quoted – Equity securities	226,119	-	-	226,119	249,835	-	-	249,835	
- Debt securities	36,488	-	-	36,488	36,488	-	-	36,488	
– Unit trusts	_	_	_	_	6,279,846	-	_	6,279,846	
Equity instruments at fair value through OCI									
Unquoted equity securities	-	-	815,900	815,900	-	-	815,910	815,910	ABO PEOPLE'S BA
Quoted equity securities	1,121,878	-		1,121,878	962,675	-	_	962,675	
Debt instruments at fair value through OCI									HIGHLIGH
Treasury Bills and Bonds	318	-	-	318	267,696	-	-	267,696	SUPPORTI
Debt securities	2,631,913	_	-	2,631,913	2,631,913	_	_	2,631,913	C STAKEHOLDE
Non-financial assets measured at fair value									REFLECTIO FROM THE T
Land and building	_	-	26,785,146	26,785,146	-	-	34,172,900	34,172,900	
	50,179,136	97,645	27,601,046	77,877,827	56,590,873	97,645	34,988,810	91,677,328	LEADERS
Financial liabilities Derivative financial instruments Forward foreign exchange contracts	_	976,486	_	976,486	_	976,486	_	976,486	DRIVING VAI CREAT
		.,		.,		.,		.,	

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# 46.4 Movements in Level 3 assets measured at fair value

The following table shows a reconciliation of the opening and closing amounts of Level 3 financial assets and liabilities which are recorded at fair value. Bank Group

	Bank						Group						
	As at 1 January 2021 LKR '000	Total gains/(losses) recorded in profit or loss LKR '000	Total gains/ (losses) recorded in OCI LKR '000	Purchases/ (Sales) LKR '000	As at 31 December 2021 LKR '000	As at 1 January 2021 LKR '000	Total gains/(losses) recorded in profit or loss LKR '000	Total gains/ (losses) recorded in OCI LKR '000	Purchases/ (Sales) LKR '000	As a 31 Decembe 202 LKR '000			
Financial assets Financial investments at fair value through OCI													
Unquoted equity securities	815,900	_	(412,732)		403,168	815,910	_	(412,732)	_	403,178			
Total Level 3 financial assets	815,900	_	(412,732)	_	403,168	815,910	_	(412,732)	_	403,17			
Financial liabilities Total Level 3													
financial liabilities	-	-	-	-	-	-	-	-	-	-			
Total net Level 3 financial assets/(liabilities)	815,900	_	(412,732)	_	403,168	815,910	_	(412,732)	_	403,17			

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HIGHLIGHTS 16 SUPPORTING OUR		As at 1 January 2020 LKR '000	Total gains/ (losses) recorded in profit or loss LKR '000	Total gains/ (losses) recorded in OCI LKR '000	Purchases/ (Sales) LKR '000	As at 31 December 2020 LKR '000	As at 1 January 2020 LKR '000	Total gains/ (losses) recorded in profit or loss LKR '000	Total gains/ (losses) recorded in OCI LKR '000	Purchases/ (Sales) LKR '000	As at 31 December 2020 LKR '000	
STAKEHOLDERS 18 REFLECTIONS FROM THE TOP	Financial assets Financial investments at fair value through OCI Unquoted equity securities	852,646	_	(44,116)	7,370	815,900	852,656	_	(44,116)	7,370	815,910	
30 LEADERSHIP	Total Level 3 financial assets	852,646		(44,116)	7,370	815,900	852,656		(44,116)	7,370	815,910	
43 DRIVING VALUE CREATION	Financial liabilities Total Level 3 financial liabilities	_	_	_	_	_	_	_	_	_	_	
71 OUR IMPACT	Total net Level 3 financial assets/(liabilities)	852,646	_	(44,116)	7,370	815,900	852,656	_	(44,116)	7,370	815,910	

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# 46.5 Fair value of assets and liabilities not measured at fair value

Assets for which fair value approximates carrying value

The following describes the methodologies and assumptions used to determine fair values for those financial instruments which are not already recorded at fair value in the Financial Statements.

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For financial assets and financial liabilities that have a short-term maturity (original maturity less than a year), it is assumed that the carrying amount approximate their fair values. This assumption is also applied to demand deposits, call deposits, and savings deposits without specific maturity.

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### **Fixed rate financial instruments**

Loans and advances with fixed interest rates were fair valued using market rates end of the reporting period and other variable interest-bearing loans were considered as carrying value equal fair value. Conversely, fixed deposits with original tenor above one year and interest paid at maturity were discounted using current market rates offered to customers end of the reporting period.

Set out below is a comparison by class, of the carrying amount and fair values of the Bank's financial instruments that are not carried at fair value in the Financial Statements. This table does not include the fair values of non-financial assets and non-financial liabilities.

		Ba	nk		Group			
	20	21	2020		2021		2020	
	Carrying amount LKR '000	Fair value LKR '000						
Financial assets								
Cash and cash equivalents	57,538,351	57,538,351	71,461,242	71,461,242	58,836,831	58,836,831	72,899,208	72,899,208
Balances with central banks	56,717,820	56,717,820	14,196,565	14,196,565	56,717,820	56,717,820	14,196,565	14,196,565
Placements with banks	-	-	10,304,422	10,304,422	3,325,726	3,325,726	13,910,824	13,910,824
Loans and advances to banks	10,131,952	10,131,952	23,610,101	23,610,101	13,398,055	13,398,055	23,622,700	23,622,700
Loans and advances to other customers	1,835,697,108	1,834,826,961	1,635,579,343	1,635,579,343	1,990,689,061	1,989,818,915	1,776,231,315	1,776,231,315
Debt instruments measured at amortised cost	587,320,182	527,600,968	357,107,701	345,717,384	600,079,625	540,360,411	365,900,452	354,510,135
Financial liabilities								
Due to banks	107,745,916	107,745,916	164,489,623	164,489,623	122,397,825	122,397,825	172,439,795	172,439,795
Due to other customers	2,071,532,612	2,067,513,813	1,835,099,456	1,827,015,368	2,168,674,742	2,164,655,943	1,935,194,040	1,927,109,952
Other borrowings	241,419,125	241,419,125	36,362,434	36,362,434	241,419,125	241,419,125	36,362,434	36,362,434
Subordinated term debts	48,861,680	48,861,680	43,557,696	43,557,696	65,560,465	65,560,465	56,868,035	56,868,035

## **47. FINANCIAL REPORTING BY SEGMENT**

#### Accounting policy

An operating segment is a component of the Group that engages in business activities from which it may earn revenue and incur expenses, (including revenue and expenses that relate to transactions with other components of the Group) whose operating results are reviewed regularly by the chief operating decision-maker to make decisions about resources to be allocated to each segment and assess its performance, and for which discrete financial information is available.

The Group's segmental reporting is based on the following operating segments:

- Retail banking
- Corporate banking
- Treasury and Primary Dealer Unit (PDU)
- Leasing
- Insurance
- Finance
- Travels

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The following table presents income, profit, total assets, total liabilities of the Group's operating segments:

	Retail I	banking	Corporate	e banking	Treasury	and PDU	Total	Bank
	2021 LKR '000	2020 LKR '000						
ncome from external customers								
let interest income	56,157,112	37,263,351	9,865,874	11,020,329	16,025,384	12,238,237	82,048,370	60,521,917
let fee and commission income	6,134,924	5,073,261	1,531,140	1,211,950	4,318	(43,907)	7,670,382	6,241,304
let gain (loss) from trading	(1,504,413)	1,330,339	1,304,327	815,781	(1,144,943)	443,001	(1,345,029)	2,589,121
Others	2,678,707	1,050,633	106,533	98,697	(1,535,509)	4,000	1,249,731	1,153,330
otal operating income rom external customers	63,466,330	44,717,584	12,807,874	13,146,757	13,349,250	12,641,331	89,623,454	70,505,672
nter-segment revenue Net interest income			412,470	411,865			412,470	411,865
let fee and commission income							_	-
let gain (loss) from trading							_	_
Others	111,996	65,438			1,634,943	732,467	1,746,939	797,905
otal inter-segment revenue	111,996	65,438	412,470	411,865	1,634,943	732,467	2,159,409	1,209,770
otal operating income	63,578,326	44,783,022	13,220,344	13,558,622	14,984,193	13,373,798	91,782,863	71,715,442
otal incurred expenses							(61,396,263)	(50,488,762)
Share of profits/(loss) of associates (Net of tax)								
ncome tax expenses							(6,666,457)	(7,051,737)
Profit for the year							23,720,143	14,174,943
Ion-controlling interest								
Profit for equity holders If the Bank								
Other comprehensive ncome net of tax								
otal comprehensive income								
Ion-controlling interest								
Profit for the equity olders of the Bank								
segment assets	1,354,278,016	1,051,000,534	711,968,532	702,910,359	581,393,988	476,207,772	2,647,640,536	2,230,118,665
otal assets	1,354,278,016	1,051,000,534	711,968,532	702,910,359	581,393,988	476,207,772	2,647,640,536	2,230,118,665
Segment liabilities	1,289,615,996	1,004,496,393	647,074,896	676,176,122	574,872,548	447,462,552	2,511,563,440	2,128,135,067
otal liabilities	1,289,615,996	1,004,496,393	647,074,896	676,176,122	574,872,548	447,462,552	2,511,563,440	2,128,135,067
otal equity and liabilities	1,354,278,016	1 051 000 534	711,968,532	702,910,359	581,393,988	476 207 772	2,647,640,536	2,230,118,665

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	oup	Gro	ations	Elimin	cated	Unallo	els	Trav	ance	Insur	sing	Lea
	2020 LKR '000	2021 LKR '000										
	74,430,959	96,874,779					8,456	6,123	551,229	651,855	13,349,357	14,168,431
	7,333,743	9,047,350					-	-	-		1,092,439	1,376,968
	2,785,261	(1,207,608)	-				-	-	53,305	73,252	142,835	64,169
	6,285,845	5,995,063	-	-	-	(118,991)	6,522	6,807	5,104,248	4,881,147	21,745	(23,631)
	90,835,808	110,709,584	-	-	_	(118,991)	14,978	12,930	5,708,782	5,606,254	14,606,376	15,585,937
		_		_			(4,810)	(3,044)			(407,056)	(409,426)
	-	-	-	-								
		-		-								
6 ABOUT		-	(1,119,716)	(2,157,182)					201,742	299,713	120,069	110,530
PEOPLE'S BANK	-	-	(1,119,716)	(2,157,182)	-	-	(4,810)	(3,044)	201,742	299,713	(286,987)	(298,896)
14	90,835,808	110,709,584	(1,119,716)	(2,157,182)	-	(118,991)	10,170	9,886	5,910,524	5,905,967	14,319,389	15,287,041
HIGHLIGHTS	(66,189,105)	(73,474,219)	387,249	522,239		-	(33,817)	(22,420)	(3,538,238)	(4,732,832)	(12,515,537)	(7,844,943)
16	878	10,893										
SUPPORTING OUR STAKEHOLDERS	(8,557,095)	(9,158,609)					1,891	_	(391,035)	(109,332)	(1,116,214)	(2,301,820)
STAREHOEDENS	16,090,486	28,087,648	(732,467)	(1,634,943)	-	(118,991)	(21,757)	(12,534)	1,981,251	982,803	687,637	5,140,278
18 REFLECTIONS FROM THE TOP	860,628	1,736,673										
30 LEADERSHIP	15,229,858	26,350,975										
43	(3,916,784)	12,786,691										
DRIVING VALUE CREATION	12,173,702	40,874,339										
74	386,248	1,768,436										
71 OUR IMPACT	11,287,454	39,105,903										
138 PERFORMANCE REVIEW	2,400,567,393	2,832,609,988	(12,515,011)	(17,414,707)			92,601	84,441	10,567,361	11,051,872	172,303,777	191,247,846
112 012 00	2,400,567,393	2,832,609,988	(12,515,011)	(17,414,707)	-	-	92,601	84,441	10,567,361	11,051,872	172,303,777	191,247,846
152 RISK	2,261,456,628	2,654,971,772	(10,602,810)	(13,841,885)			19,717	24,092	5,968,788	6,055,889	137,935,866	151,170,236
MANAGEMENT REPORT	2,261,456,628	2,654,971,772	(10,602,810)	(13,841,885)	-	-	19,717	24,092	5,968,788	6,055,889	137,935,866	151,170,236
184	2,400,567,393	2,832,609,988	(12,515,011)	(17,414,707)			92,601	84,441	10,567,361	11,051,872	172,303,777	191,247,846

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# **48. NON-CASH ITEMS INCLUDED IN PROFIT BEFORE TAX**

	Bar	ık	Group		
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Depreciation of property, plant and equipment	2,308,320	1,936,308	2,605,467	2,214,118	
Amortisation of right-of-use asset	2,106,844	2,058,629	2,450,170	2,421,043	
Amortisation of intangible assets	638,134	194,916	654,315	203,556	
Fair value loss on revaluation of land and buildings	-	194,828	-	194,828	
Depreciation of investment property	1,606	1,707	1,606	1,707	
Impairment losses on financial assets	14,472,820	11,567,174	14,054,252	16,763,046	
Other impairments	-	-	431,206	803,103	
Profit on sale of fixed assets	(62,744)	(39,389)	(126,830)	(54,687)	
Changes in derivative financial instruments	440,500	909,653	440,500	909,653	
Changes in fair value of trading securities	101,474	183,629	101,474	183,629	
Scrip dividend income	(1,634,943)	(732,467)	-	-	
Share of (profits)/loss of associates and fair value loss on disposal	-	_	108,098	(878)	
Premium amortisation of held-to-maturity investments	2,061,178	620,936	2,061,178	620,936	
Interest expense on lease liabilities	583,020	719,619	767,602	898,675	
	21,016,209	17,615,543	23,549,038	25,158,730	

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As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Held at fair value through profit or loss	44,764,703	32,905,912	50,073,569	27,493,748	
Net increase in balance with Central Bank	(42,521,255)	24,661,905	(42,521,255)	24,661,905	
Net increase in placement with Bank	10,304,422	(615,290)	10,585,098	(515,464)	
Net increase in loans and advances to banks	13,478,149	6,161,818	10,224,645	6,149,219	
Net increase/(decrease) in financial investments FVOCI	(6,765,999)	(79,237)	(7,789,341)	(351,284)	
Change in other assets	(11,041,378)	7,860,240	(10,298,882)	7,367,169	
Total	8,218,642	70,895,348	10,273,834	64,805,293	

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Group

# **50. CHANGES IN OPERATING LIABILITIES**

	Ba	nk	Group	
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
Changes in due to banks	(56,743,707)	(42,994,823)	(50,041,970)	(46,994,280)
Change in other borrowings	205,056,691	19,037,474	205,056,691	20,072,931
Change in other liabilities	(2,292,978)	(7,317,225)	26,453	(7,833,855)
Total	146,020,006	(31,274,574)	155,041,174	(34,755,204)

#### **51. FINANCIAL RISK MANAGEMENT**

#### Introduction

As a financial intermediary, the Bank is exposed to array of risks through its daily operations. The Bank's key risk exposures include credit, market, liquidity and operational risk. However, with the rapid technological innovations/IT based products & solutions introduced by the Bank, due consideration should be given to Information Systems risk as well. Proactive identification of such risk exposures is of high importance to ensure the sustainability and profitability of the Bank. In response to an increasingly dynamic and competitive operating landscape, evolving risks and significant regulatory developments, there is an ongoing imperative to enhance risk management continuously across the Bank. A robust risk management framework in place supports the efficient management and mitigation of the said risk exposure.

#### **Risk management framework**

Risk is identified and managed as part of a Group-wide Risk Management Framework. The Group's Board of Directors has ultimate responsibility for the oversight of risk, determining risk appetite levels, formulating risk policies and ensuring the effectiveness of the risk management processes and procedures in place. The BIRMC (Board Integrated Risk Management Committee) assists the Board in the discharge of its risk related duties and provides independent oversight of all risk related aspects by ensuring the adequacy and effectiveness of the implementation of risk governance structures, policy frameworks, standards and processes. Furthermore, the BECC (Board Executive Credit Committee), BAC (Board Audit Committee) and the BIBC (Board Investment Banking Committee) also support the Board in discharging its risk related duties. Executive committees namely, the ALCO (Assets and Liabilities Management Committee) and the ORMC (Operational Risk Management Committee) play a critical role in ensuring the effective implementation of the Bank's Risk management processes.

The People's Bank Group Risk Management Framework forms the foundation for managing risk, and sets out the Group's risk universe, risk parameters and assigns executive and board responsibility for the management and oversight of risk and ensures that growth and risk considerations are appropriately balanced. Policies and systems associated with the Risk Management framework are reviewed on a regular basis to factorise the adversities in market conditions and the changes in Group's activities

The framework is based on the three lines of defense model specifically, the Business Line, Risk Management and Internal Audit.

#### **Risk appetite**

The term "Risk Appetite" refers to the broad types and quantum of risk the People's Bank Group is willing to undertake in implementing its business strategy. It is expressed in the form of tolerance limits and risk trigger points across a range of variables. The Board of Directors has ultimate responsibility for setting the Risk Appetite of the Group and ensure that the exposures and risks are maintained within that approved levels.

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#### **Risk mitigation**

As part of its overall risk management, the Bank obtains various types of collateral and establishes maximum prudential limits.

#### **Risk Management and Credit Control Department**

The Risk Management and Credit Control Department (RM & CC) holds overall executive responsibility for the Bank's risk management functions. It is headed by the Chief Risk Officer (DGM-Risk Management) who reports directly to BIRMC and operates independently of business units as well as profit and volume targets. Four separate units (Credit Pre-Review unit, Credit Review unit, Treasury Middle Office and Operational Risk) have been established under the RM & CC with specific responsibilities for handling Credit, Market and Operational Risks.

#### **Credit risk**

Credit risk is the risk of potential loss to the Bank, if a borrower or counterparty to a financial instrument fails to meet their financial or contractual obligations, and arises principally from the Bank's loans and advances to customers/other banks and investments in debt securities. In addition to the credit risk from direct funding exposures, the Bank would also be exposed to indirect liabilities such as letters of credit, guarantees etc., which would carry credit risk. Credit risk is composed of default risk/settlement risk, concentration risk and counterparty risk.

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345 SUPPLEMENTARY REPORTS The Board Executive Credit Committee (BECC) functions as the steering committee holding overall responsibility for implementing the Bank's credit risk management framework. The Credit Control Unit operates independently from the business lines and drives all credit risk management efforts. The primary responsibility for managing credit risk lies with the business units, complemented by independent review by the Credit Control Unit.

Key aspects of the Group's credit policies include delegated approval authority at multiple levels, a comprehensive credit appraisal mechanism which includes well-defined credit criteria and prudential limits in line with the defined risk appetite among others. Borrowers are assessed primarily on repayment capacity and internally developed risk rating scorecards and a 9-point rating scale is used for evaluating credit worthiness.

Tailor-made scorecards have been developed for assessing corporates, SME borrowers' financial institutions as well as retail borrowers. The internal credit rating models in place represent diverse risk factors and are able to predict the probability of default and loss given default.

# Impairment assessment

## Definition of default and cure

The Bank considers a financial instrument defaulted and therefore Stage 3 (credit-impaired) for ECL calculations in all cases when the borrower becomes more than 90 days past or three instalments in arrears due on its contractual payments or when classified as Non-Performing Loan(NPL) as per directions issued by the Central Bank of Sri Lanka (CBSL). The Bank considers treasury and interbank balances defaulted and takes immediate action when the required intraday payments are not settled by the close of business as outlined in the individual agreements.

#### Individually assessed allowances

The Bank determines the allowances appropriate for each individually significant loan or advance on an individual basis if there is any objective evidence of a potential loss. The Bank has currently set individually significant threshold at LKR 25 Mn. and every customer having an aggregate exposure above that limit is individually assessed for objective evidence of incurred loss. Items considered when determining allowance amounts include the sustainability of the counterparty's business plan, its ability to improve performance if it is in a financial difficulty, projected receipts and the expected payout should bankruptcy arise, the availability of other financial support, the realisable value of collateral and the timing of the expected cash flows.

#### **Collectively assessed allowances**

Allowances are assessed collectively for losses on loans and receivables that are not individually assessed. The collective assessment is made for groups of assets with similar risk characteristics, in order to determine whether provision should be made due to incurred loss events for which there is objective evidence, but the effects of which are not yet evident in the individual loans assessments. The collective assessment takes account of data from the loan portfolio (such as loan types, industry codes, and level of arrears). The Bank applies a three-stage approach to measure expected credit losses (ECLs). Financial assets migrate through the following three stages based on the change in credit risk since initial recognition.

#### Stage 1: 12 month ECL

For exposures where there has not been a significant increase in credit risk since initial recognition and that are not credit impaired upon origination, the portion of the lifetime ECL associated with the probability of default events occurring within the next 12 months is recognised. Bank determines 12 month ECL for customers who are not significantly credit deteriorated (i.e. less than or equal to 30 days past due).

#### Stage 2: Lifetime ECL - not credit impaired

For exposures where there has been a significant increase in credit risk since initial recognition but are not credit impaired, a lifetime ECL (i.e. reflecting the remaining lifetime of the financial asset) is recognised. In consistent with the policies of the Bank, significant deterioration is measured with the rebuttable presumption of 30 days past due other than the credit facilities categorised under Stage 3, in line with the requirements of the standard. Bank also has considered all restructured loans, which are restructured up to two times, other than credit facilities/exposures upgraded from a higher stage to a lower stage under stage 2 as per the guidance issued by the Central Bank of Sri Lanka.

#### Stage 3: Lifetime ECL - credit impaired

Exposures are assessed as credit impaired when one or more events that have a detrimental impact on the estimated future cash flows of that asset have occurred. For exposures that have become credit impaired, a lifetime ECL is recognised and interest revenue is calculated by applying the effective interest rate to the amortised cost (net of provision) rather than the gross carrying amount. Bank determines credit facilities where contractual payment of customer is more than 90 days past due subject to the rebuttable presumption as stated in SLFRS 9 together with all NPL classifications as per Central Bank of Sri Lanka classification, all restructured loans which are restructured more than twice and all rescheduled loans other than credit facilities/exposures upgraded from a higher stage to a lower stage.

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	2021 LKR '000	2020 LKR '000
Individually significant impaired loans		
Amortised cost	125,004,857	97,183,340
Allowances for impairment	(64,681,231)	(58,223,125)
Carrying amount as at 31 December	60,323,626	38,960,215
Collectively assessed loans		
Amortised cost	1,811,969,279	1,626,282,602
Allowances for impairment	(36,595,796)	(29,663,474)
Carrying amount as at 31 December	1,775,373,482	1,596,619,128

#### **PD** estimation process

Probability of Default is the estimate of the likelihood of default over a given time horizon. PD estimation for loans and advances to other customers under SLFRS 9 is largely based on the Days Past Due (DPD) of the customers. Accordingly, exposures are categorised among 5 groups based on the DPD as follows:

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- 1-30 days past due
- 31-60 days past due
- 61-90 days past due
- Above 90 days past due

The Exposure at Default (EAD)

The exposure at default (EAD) represents the gross carrying amount of the financial instruments subject to the impairment calculation, addressing both the client's ability to increase its exposure while approaching default and potential early repayments too. The Bank uses Credit Conversion Factors(CCF) which explains the historical utilisation of defaulted facilities at the time of default to calculate the EAD of revolving facilities in which customers have the ability to increase their exposure. For non-revolving facilities, already utilised amount plus any undisbursed amount and accrued interest over same is considered as EAD.

#### Loss Given Default (LGD)

Loss given default (LGD) is the magnitude of likely loss on exposure, and is expressed as a percentage of exposure. These LGD rates take into account the expected EAD in comparison to the amount expected to be recovered or realised from any collateral held. The Bank segments its retail lending products into smaller homogeneous portfolios, based on key characteristics that are relevant to the estimation of future cash flows. The applied data is based on historically collected loss data and involves a wider set of transaction characteristics (e.g. product type, wider range of collateral types) as well as borrower characteristics.

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For each year, closed contracts which have crossed the Above 90 days at least once in their lifetime are considered. LGD will factor in all cash flows subsequent to the point of default until the full settlement of the loan. Virtually closed contracts are also added to this data set. Virtually closed contracts are active loans which have been long outstanding. A contract is determined to be virtually closed at the point the Bank determines that the cash flows have dried up.

#### Analysis of the total impairment for expected credit losses

As at 31 December	2021				
	Note	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
Cash and cash equivalents	17.4	184	7,918	_	8,103
Placements with banks	19.2	-	-	-	-
Loans and receivables to banks	22.2	235,379	_	-	235,379
Loans and receivables to other customers	23.2	8,056,985	9,990,853	83,229,190	101,277,028
Debt instruments at amortised cost	24.2	1,334,468	-	-	1,334,468
Debt instruments at fair value through OCI	26.2	1,053	296,009	-	297,062
Total impairment for expected credit losses		9,628,069	10,294,780	83,229,190	103,152,039

As at 31 December	2020				
	Note	Stage 1 LKR '000	Stage 2 LKR '000	Stage 3 LKR '000	Total LKR '000
Cash and cash equivalents	17.4	888	2,816	-	3,704
Placements with banks	19.2	31,033	-	_	31,033
Loans and receivables to banks	22.2	101,674	-	-	101,674
Loans and receivables to other customers	23.2	6,419,888	3,533,121	77,933,591	87,886,600
Debt instruments at amortised cost	24.2	272,621	-	-	272,621
Debt instruments at fair value through OCI	26.2	327	296,009	_	296,336
Total impairment for expected credit losses		6,826,431	3,831,946	77,933,591	88,591,968

### Analysis of ECL Model under multiple economic scenarios

ECLs must reflect an unbiased and probability weighted estimate of credit losses over the expected life of the financial instrument. The main objective of the probability weighted economic estimates is to convert the historical statistics into more futuristic indicators. Also Primarily Economic factor adjustment is used to convert the Through the Cycle (TTC) PD in to Point in Time (PiT) PDs.

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The following table outlines the impact of multiple economic scenarios on the allowance for impairment on financial assets:

AL		
	As at 31 December	2021 Expected credit loss on loans and advances LKR '000
	<mark>Scenario A – Actual</mark> Base case – 20%, Upside – 20%, Downside – 60%	36,595,796
	<mark>Scenario B</mark> Base case – 15%, Upside – 15%, Downside – 70%	36,832,973
	Change in impairment allowance – Increase/(Decrease) – (B – A)	237,176
	<mark>Scenario A – Actual</mark> Base case – 20%, Upside – 20%, Downside – 60%	36,595,796
6	<mark>Scenario B</mark> Base case – 25%, Upside – 25%, Downside – 50%	36,233,057
ABOUT PEOPLE'S BANK	Change in impairment allowance – Increase/(Decrease) – (B – A)	362,739
14 HIGHLIGHTS 16 SUPPORTING	As at 31 December	2020 Expected credit loss on Ioans and advances LKR '000
OUR STAKEHOLDERS 18 REFLECTIONS FROM THE TOP	<mark>Scenario A - Actual</mark> Base case - 30%, Upside - 30%, Downside - 40%	29,663,474
30 LEADERSHIP	<mark>Scenario B</mark> Base case – 25%, Upside – 25%, Downside – 50%	29,879,364
43 DRIVING VALUE CREATION	Change in impairment allowance – Increase/(Decrease) – (B – A)	215,890
71 OUR IMPACT	Scenario A – Actual Base case – 30%, Upside – 30%, Downside – 40%	29,663,474
138 PERFORMANCE REVIEW	Scenario B Base case – 35%, Upside – 35%, Downside – 30%	29,447,078
	Change in impairment allowance – Increase/(Decrease) – (B – A)	(216,396)
152 RISK MANAGEMENT REPORT	Analysis of inputs to the ECL model under multiple economic scenario	s

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at 31 December 2020 and 2021.

The tables show the values of key forward looking economic variables/assumptions used in each of the economic Scenarios for the ECL calculations.

The Bank obtains the data from reliable third party sources such as CBSL, International Monetary Fund and/or World Bank in all

instances where such projections are available. The following tables set out the key drivers of expected loss and the assumptions used for the Bank's base case estimate, ECLs based on the base case, plus the effect of the use of multiple economic scenarios as

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As at 31 December						2021			
Key drivers	ECL scenario	Assigned probabilities	2022	2023	2024	2025	2026	2027	2028
GDP growth	Best Case	20%	4.35%	4.53%	4.72%	4.91%	4.99%	4.99%	4.99%
	Base Case	20%	2.30%	2.30%	2.30%	2.30%	2.30%	2.30%	2.30%
	Worst Case	60%	0.00%	0.00%	0.49%	1.52%	0.46%	0.46%	0.46%
Inflation (YoY average)	Best Case	20%	11.16%	10.94%	10.72%	10.50%	10.02%	10.02%	10.02%
	Base Case	20%	12.10%	12.10%	12.10%	12.10%	12.10%	12.10%	12.10%
	Worst Case	60%	12.78%	13.40%	13.79%	13.79%	13.79%	13.79%	13.79%
Interest rate (PLR)	Best Case	20%	8.11%	7.99%	7.80%	7.54%	7.29%	7.29%	7.29%
	Base Case	20%	8.33%	8.33%	8.33%	8.33%	8.33%	8.33%	8.33%
	Worst Case	60%	8.93%	9.26%	9.51%	9.67%	9.71%	9.71%	9.71%
Exchange rate –	Best Case	20%	208.07	213.53	219.13	224.88	230.78	236.84	243.0
(USD:LKR)	Base Case	20%	217.08	232.43	248.85	266.45	285.28	305.44	327.0
	Worst Case	60%	242.03	288.92	344.90	350.00	350.00	350.00	350.0
Unemployment (Percentage of labour force)	Best Case	20%	5.66%	5.64%	5.61%	5.57%	5.52%	5.52%	5.52%
	Base Case	20%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
	Worst Case	60%	5.80%	5.85%	5.88%	5.91%	5.91%	5.91%	5.91%

As at 31 December						2020			
Key drivers	ECL scenario	Assigned probabilities	2021	2022	2023	2024	2025	2026	2027
GDP growth	Best case	30%	4.73%	5.17%	6.29%	6.93%	7.11%	7.11%	7.11%
	Base case	30%	3.00%	3.94%	4.45%	4.94%	4.96%	4.96%	4.96%
	Worst case	40%	-2.91%	-1.39%	0.02%	1.33%	0.02%	0.02%	0.02%
Inflation (YoY average)	Best case	30%	4.28%	4.39%	4.50%	4.60%	4.36%	4.36%	4.36%
	Base case	30%	5.39%	5.86%	6.18%	6.01%	6.02%	6.02%	6.02%
	Worst case	40%	6.56%	6.71%	6.86%	7.02%	7.09%	7.09%	7.09%
Interest rate (PLR)	Best case	30%	6.24%	6.15%	5.99%	5.78%	5.58%	5.58%	5.58%
	Base case	30%	6.56%	6.63%	6.63%	6.57%	6.50%	6.50%	6.50%
	Worst case	40%	6.91%	7.17%	7.38%	7.51%	7.55%	7.55%	7.55%
Exchange rate –	Best case	30%	189.5	193.6	197.7	201.9	206.3	210.7	215.2
(USD:LKR)	Base case	30%	197.1	209.3	222.3	236.1	250.8	266.4	282.9
	Worst case	40%	221.5	264.4	315.6	350.0	350.0	350.0	350.0
Unemployment	Best case	30%	5.37%	5.36%	5.34%	5.31%	5.28%	5.28%	5.28%
(Percentage of labour force)	Base case	30%	5.42%	5.43%	5.43%	5.42%	5.41%	5.41%	5.41%
	Worst case	40%	5.46%	5.50%	5.52%	5.54%	5.54%	5.54%	5.54%

## **Collateral and other credit enhancements**

#### Net exposure to credit risk

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are in place covering the acceptability and valuation of each type of collateral. We adopt a stringent approach towards collateral valuation, and these are regularly reviewed and updated to ensure that valuations reflect market conditions. Relatively diverse collateral portfolio of the Bank mitigates the impact of potential price drops in a particular asset class.

The main types of collateral obtained are as follows:

- · For commercial lending-charges over real estate properties, trade receivables, inventory, corporate and personal guarantees.
- For retail lending-mortgage over residential properties, personal guarantees.

The following tables show the maximum exposure and net exposure (net of fair value of any collaterals held) to credit risk by class of financial asset:

21	
Net exposure LKR '000	
3,198,756	
441,877	
1,558,850	
10,131,952	
583,442,642	
1,621,375	
9,399,272	
587,320,182	
,197,114,906	

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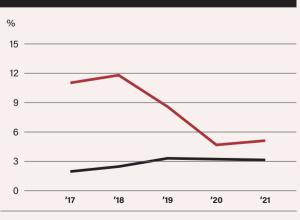
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As at 31 December	2020	
	Maximum exposure to credit risk LKR '000	Net exposure LKR '000
Cash and cash equivalents	71,461,242	25,678,690
Placements with banks	10,304,422	10,304,422
Derivative financial instruments	97,645	97,645
Financial assets at fair value through profit or loss	46,425,027	46,425,027
Loans and receivables to banks	23,610,101	12,460,363
Loans and receivables to other customers	1,635,579,343	501,488,775
Equity instruments at fair value through OCI	1,937,778	1,937,778
Debt instruments at fair value through OCI	2,632,231	2,632,231
Debt instruments measured at amortised cost	357,107,701	357,107,701
Total	2,149,155,490	958,132,632

# **Credit quality analysis**

Credit indicator	2017	2018	2019	2020	2021
Non- performing ratio NPLs	2%	3%	3%	3%	3%
Overdue ratio %	11%	12%	9%	5%	5%
Provision Coverage	98%	72%	60%	65%	75%
Industry Average NPLs	3%	3%	5%	5%	5%



ANALYSIS OF NPL AND OVERDUE RATIO

### Overdue ratio

— Non-performing ratio (NPLs)

#### **Concentration of credit risk**

Concentration risk stems from high lending exposure to a particular sector, product, region or customer/group. The Bank's risk appetite clearly defines exposure limits for particular sectors and products and such limits are reviewed and modified in the context of emerging risks and opportunities presented by the operating landscape. In addition to adherence to the Single Borrower Limit, the Bank also uses Herfindahl-Hirschman Index (HHI) to monitor and control concentrations. These limits are monitored by the Risk Management Department, BIRMC and Board on a regular basis. 6 ABOUT PEOPLE'S BANK

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An analysis of risk concentration by industry for the financial assets is given below:

As at 31 December		20	2021					
	Government	Commercial	Financial	Agricultural				
	LKR '000	LKR '000	LKR '000	LKR '000				
Financial assets								
Cash and cash equivalents			57,546,454	-				
Balances with Central Bank of Sri Lanka	56,717,820	-	-	-				
Placement with banks	-	-	-	_				
Derivative financial instruments	-	-	441,877	-				
Financial assets – at fair value through profit and loss	1,276,679	78,628	-	28,654				
Loans and receivables to banks	10,367,331	-	-	-				
Loans and receivables to other customers	937,171,494	139,344,565	22,061,003	12,554,843				
Debt instruments measured at amortised cost	588,654,650	-	_	-				
Equity instruments at fair value through OCI	-	586,333	605,977	-				
Debt instruments at fair value through OCI	2,933,180	2,361,096	3,561,993	-				
Total	1,597,121,154	142,370,623	84,217,304	12,583,497				

2020 As at 31 December Government Commercial Financial Agricultural LKR '000 LKR '000 LKR '000 LKR '000 **Financial assets** Cash and cash equivalents \_ \_ 71,464,946 Balances with Central Bank of Sri Lanka 14,196,565 \_ \_ \_ Placement with banks 10,335,455 \_ \_ \_ Derivative financial instruments 97,645 \_ \_ \_ 108,662 36,488 Financial assets - at fair value through profit and loss 46,162,420 \_ Loans and receivables to banks 12,460,363 \_ 11,251,412 \_ Loans and receivables to other customers 844,801,266 126,401,392 21,370,178 12,115,009 Debt instruments measured at amortised cost 357,380,322 \_ \_ \_ Equity instruments at fair value through OCI \_ 439,750 1,079,652 \_ Debt instruments at fair value through OCI 318 2,376,803 255,110 \_ Total 1,275,001,254 129,326,607 115,854,398 12,151,497

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Industrial

LKR '000

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271

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40,418

30,517,974

30,558,663

Tourism

LKR '000

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23,975,431

23,975,431

Housing and

development

property

LKR '000

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16

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350,728,450

350,728,467

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			202	21			
Industrial	Tourism	Housing and property	Consumption	Services	Other	ECL	Total
LKR '000	LKR '000	development LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000
-	_	-	-	-	-	(8,103)	57,538,351
-	-	-	-	-	-	-	56,717,820
-	_	-	_	-	-	_	-
-	-	-	-	-	-	-	441,877
88,535	_	-	11,100	75,254	-	_	1,558,850
-	-	-	-	-	-	(235,379)	10,131,952
39,932,024	24,222,254	413,019,029	308,782,555	13,340,652	26,545,718	(101,277,028)	1,835,697,108
-	-	-	-	-	-	(1,334,468)	587,320,182
-	-	-	_	429,065	-	-	1,621,375
_	_	-	_	543,003	_	_	9,399,272
 40,020,559	24,222,254	413,019,029	308,793,655	14,387,973	26,545,718	(102,854,977)	2,560,426,787

2020

Services

LKR '000

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77,038

12,087,949

418,089

12,583,076

Consumption

LKR '000

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272,989,118

272,989,118

Other

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28,479,174

28,479,174

LKR '000

ECL

LKR '000

(3,704)

(31,033)

(101,674)

(272,621)

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(87,886,600) 1,635,579,342

(88,295,632) 2,163,352,054

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Total

LKR '000

71,461,242

14,196,565

10,304,422

46,425,027

23,610,101

357,107,701

1,937,778

2,632,231

97,645

# **Liquidity risk**

Liquidity risk is the potential loss of earnings/erosion of capital arising from the inability to meet the Bank's contractual financial obligations as and when they fall due. Banks are vulnerable to liquidity and solvency problems resulting from asset and liability mismatches. The management of such risks are a vital element of the Bank's operations.

The Bank's Liquidity Risk Management Framework aims to assess/quantify and ensure the availability of funds required to meet Bank's contractual obligations at appropriate times. This is ensured under both normal and stressed conditions. The Bank's Treasury is entrusted to manage the liquidity risk and the Risk Management Department ensures same by monitoring the adherence to set limits/regulatory ratios etc; and performing other related analysis. ALCO on the other hand, oversee the management of same by continuously monitoring the Bank's liquidity position to ensure that compliance to internal targets as well as regulatory requirements is met.

The Bank measures liquidity through the dual approaches of flow and stock. The flow method measures liquidity through analysing the mismatch between inflows and outflows in various time bands based on the maturity of assets and liabilities. The stock method measures liquidity in terms of a set of key ratios such as loans to deposit ratio, commitments ratio (unutilised portion of overdrafts/unutilised inter-bank lines), statutory liquid asset ratio and cumulative mismatches.

Total

								tai
6 ABOUT PEOPLE'S BANK		Up to 3 months LKR '000	3-12 months LKR '000	1-3 years LKR '000	3-5 years LKR '000	Over 5 years LKR '000	2021 LKR '000	2020 LKR '000
14 HIGHLIGHTS	Assets Cash and cash equivalents	57,538,351	-	-	-	-	57,538,351	71,461,242
16 SUPPORTING OUR	Balances with Central Bank of Sri Lanka	38,231,094	17,586,609	714,228	97,376	88,512	56,717,819	14,196,565
STAKEHOLDERS	Placements with banks	-	-	-	-	-	-	10,304,422
18	Derivative with banks	441,877	-	-	-	-	441,877	97,645
REFLECTIONS FROM THE TOP	Financial Assets – At Fair Value through Profit or Loss	1,558,850	_	_	_	_	1,558,850	46,425,027
30 LEADERSHIP	Loans and receivables to banks	1,319,609	2,727,751	972,224	1,042,895	4,069,473	10,131,952	23,610,101
43 DRIVING VALUE	Loans and receivables to other customers	239,085,479	494,211,265	176,146,640	188,950,617	737,303,107	1,835,697,108	1,635,762,783
CREATION	Debt instrument measured at amortised cost	27,080,992	14,988,788	1,236,000	-	544,014,403	587,320,182	357,107,701
OUR IMPACT	Equity instruments at fair value through OCI	1,621,375	_	_	-	-	1,621,375	1,937,778
138 PERFORMANCE REVIEW	Debt instruments at fair value through OCI	9,399,272	_	_	-	_	9,399,272	2,632,231
152	Investments in subsidiaries					3,572,824	3,572,824	1,937,881
RISK MANAGEMENT REPORT	Investment properties	-	_	-	_	_	-	_
	Property, plant and equipment	-	_	_	_	_	-	1,261,338
184 GOVERNANCE REPORTS	Intangible assets and goodwill	-	_	_	_	46,761,157	46,761,157	38,405,839
	Net deferred tax assets	_	_	_	_	2,077,544	2,077,544	702,181
215 FINANCIAL REPORTS	Other assets	31,704,575	1,653,877	298,852	707,661	437,260	34,802,225	23,763,947
	Total assets 2021	407,981,474	531,168,289	179,367,944	190,798,549	1,338,324,279	2,647,640,536	_
345 SUPPLEMENTARY REPORTS	Total assets 2020	484,547,457	554,902,746	181,716,098	378,844,280	630,108,084	_	2,230,118,665

#### Maturity profile of assets and liabilities as at 31 December 2021

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						То	tal
	Up to 3 months LKR '000	3-12 months LKR '000	1-3 years LKR '000	3-5 years LKR '000	Over 5 years LKR '000	2021 LKR '000	2020 LKR '000
Liabilities							
Due to banks	41,916,852	7,611,564	8,029,197	6,021,898	44,166,405	107,745,916	164,489,623
Derivative with banks	1,761,220	-	-	-	-	1,761,220	976,486
Due to other customers	1,396,332,891	642,324,306	26,086,114	3,556,524	3,232,777	2,071,532,612	1,835,099,456
Other borrowings	232,444,673	6,853,583	2,120,869	-	-	241,419,125	36,362,434
Debt securities issued	-	-	-	-	-	-	-
Current tax liabilities	6,452,823	-	-	_	_	6,452,823	6,608,202
Net deferred tax liabilities	-	-	-	_	2,687,330	2,687,330	-
Other liabilities	13,347,055	15,152,673	2,460,795	142,211	_	31,102,734	41,041,170
Subordinated term debts	-	12,535,684	6,679,516	13,559,773	16,086,707	48,861,680	43,557,696
Stated capital/assigned capital	-	-	-	-	12,201,998	12,201,998	12,201,998
Statutory reserve fund	-	-	-	_	9,210,528	9,210,528	8,024,521
Other reserve	-	-	-	_	35,902,287	35,902,287	32,859,237
Retained earnings	-	-	-	-	78,762,283	78,762,283	48,897,842
Total liabilities 2021	1,692,255,514	684,477,810	45,376,491	23,280,406	202,250,315	2,647,640,536	-
Total liabilities 2020	687,520,150	687,425,237	206,752,147	194,007,947	454,413,183	-	2,230,118,665
NET 2021	(1,284,274,039.5)	(153,309,520.8)	133,991,452.7	167,518,143.1	1,136,073,964.5	-	-
NET 2020	(202,972,693)	(132,522,491)	(25,036,049)	184,836,333	175,694,901	-	_
Total equity and liabilities 2021	407,981,474	531,168,289	179,367,944	190,798,549	1,338,324,279	2,647,640,536	-
Total equity and liabilities 2020	484,547,457	554,902,746	181,716,098	378,844,280	630,108,084	-	2,230,118,665

# Maturity profile of the undiscounted cash flows of financial liabilities as at 31 December

		2021							
Financial liabilities	On demand	Less than 3 months	3-12 months	1-5 years	Over 5 years	Total			
	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000			
Due to banks	2,246,656	39,712,142	7,651,084	15,424,225	53,027,813	118,061,919			
Derivative financial instruments	-	64,832,341	25,347,644	12,508,890	5,957,093	108,645,969			
Due to other customers	874,991,271	539,620,591	647,376,012	31,234,687	3,853,191	2,097,075,752			
Other borrowings	_	258,965,193	6,947,878	7,912,781	-	273,825,852			
Subordinated term debts	-	332,500	17,441,843	31,209,750	20,769,033	69,753,125			
Total undiscounted financial liabilities	877,237,927	903,462,766	704,764,460	98,290,334	83,607,130	2,667,362,617			

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#### Maturity profile of the undiscounted cash flows of financial liabilities as at 31 December

		2020							
Financial liabilities	On demand	Less than	3-12 months	1-5 years	Over 5 years	Total			
	LKR '000	3 months LKR '000	LKR '000	LKR '000	LKR '000	LKR '000			
Due to banks	1,425,828	65,547,464	59,132,298	_	48,546,904	174,652,494			
Derivative financial instruments	-	113,349,038	5,726,151	-	-	119,075,188			
Due to other customers	754,489,125	436,066,565	600,930,992	43,928,115	-	1,835,414,798			
Other borrowings	-	20,079,884	8,292,325	8,004,351	-	36,376,561			
Subordinated term debts	-	-	4,799,343	52,560,310	4,279,065	61,638,718			
Total undiscounted financial liabilities	755,914,953	635,042,951	678,881,109	104,492,776	52,825,969	2,227,157,759			

#### Market risk

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Market risk is potential losses arising from changes in earnings, market or future cash flows of a portfolio of financial instruments resultant from adverse movements in market variables such as interest rates, share prices, foreign exchange rates and bond and commodity prices. Most of the Bank's operations are exposed to at least one or more elements of market risk. The market risk stems primarily from the interest rate risk of its trading and non-trading books and from exposure to gold prices due to its pawning portfolio.

At Board level, exposure to market risk is monitored by the BIRMC which is also responsible for providing recommendations to the Board on the Bank's market risk management framework, policies and risk appetite limits. The ALCO is vested with the responsibility of implementing the market risk management framework at an executive level and ensures that the Bank's market risk exposures are within the defined risk appetite. Policies governing the Bank's market risk include Treasury policy and policy on stress testing. These frameworks collectively provide guidance on the systems, procedures, tools and techniques for the identification, assessment, mitigation, monitoring and reporting on all market related risks. The policies are reviewed and updated regularly in view of emerging market risks. The management of market risk is entrusted to the Bank's Treasury and Risk Management ensures the same through its monitoring and analysis.

The principal tool used to measure and control market risk exposure within the Bank's trading portfolio is Value at Risk (VaR). The VaR of a trading portfolio is the estimated loss that will arise on the portfolio over a specified period of time (holding period) from an adverse market movement with a specified probability (confidence level). The VaR model used by the Bank is based on a 99% confidence level and assumes a 1 day holding period. The VaR model used is based mainly on variance co variance method.

The Bank uses VaR limits to monitor and manage the market risk, specifically foreign exchange and interest rate. The overall structure of VaR limits is subject to review and approval by BIRMC. VaR limits are allocated to trading portfolios. VaR is measured and monitored against its limits at least daily by the Treasury Middle office, which is attach to the Risk Management Department.

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Interest rate risk

Interest rate risk is the potential loss to earnings and capital resulting from the Bank's exposure to interest rate sensitive assets. The market value of such assets fluctuates in line with changes in interest rates and credit spreads. The Bank's exposure to interest rate risk arises from its lending portfolio, trading securities and deposit liabilities.

Techniques used to measure interest rate risk include Duration Gap Analysis, VaR and Earnings at Risk. Rate sensitive assets and liabilities are mapped into time buckets based on their maturity period, in order to ascertain the duration gap and overall exposure to interest rate risk.

#### Foreign exchange risk

Foreign exchange risk (FOREX) is the potential impact to earnings and/or capital stemming from adverse fluctuations in exchange rates. Such exposure of the Bank stems from proprietary trading and from undertaking transactions denominated in foreign currency namely, import/export transactions and remittances etc.

The Bank also conducts VaR calculations and stress testing on the portfolios subject to forex risk. Parallel VaR calculations are performed by the Bank's Treasury Management System (based on Finacle) and the Bloomberg system. Stress testing is performed by applying rate shocks in order to gauge the potential impact on the Bank's profitability and capital adequacy levels.

#### **Equity risk**

Equity risk arises from exposures to changes in fluctuations in the value of equity investments held by the Bank. This arises primarily from its fair value through profit or loss and fair value through OCI investment portfolio and excludes strategic investments by the Bank in subsidiaries.

The BIBC (Board Investment Banking Committee) is responsible for formulating all investment related policies and ensuring that the Bank's investment risks are managed in line with its defined risk appetite. The Board approved Investment Banking Policy Manual clearly articulates the procedures, tools and techniques for managing equity risk as well as volume and stop loss limits.

#### **Operational risk**

Operational risk is the risk of losses arising from failed internal processes, systems failure, human error, fraud or external events. Operational risks exist in the natural course of business activities, products and processes. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. Operational Risks cannot be fully eliminated. However Bank objective is to contain it within acceptable levels as determined by Bank's Board of Directors.

The Bank's Operational Risk management framework clearly articulates the policies, structures and processes in place to manage the different types of operational risk exposures. The Board of Directors, supported by the BIRMC is responsible for formulating policy and ensuring the robustness of the operational risk management framework. Loss events are recorded and periodically reported through the Risk Management Unit to the Operational Risk Management Committee (ORMC). Meanwhile, Internal Audit also provides assurance to the Board on the effectiveness on the operational risk management processes in place.

#### Capital Adequacy and Internal Capital Adequacy Assessment Process (ICAAP)

#### **Capital Adequacy**

The capital adequacy is a measurement of a bank's available capital expressed as a percentage of a bank's risk-weighted assets. The capital adequacy ratio is known as capital-to-risk weighted assets. Sound Capital Adequacy protects rights of the depositors and ensures the stability and efficiency of the bank. Two types of capital measurements are imposed by the CBSL under Basel guidelines which are tier-1 capital and tier-2 capital requirements which can absorb losses to protect the rights of depositors and stakeholders.

#### Internal Capital Adequacy Assessment Process (ICAAP)

Under ICAAP the Bank has in place internal procedures and processes to ensure that it possesses adequate capital resources in the long term to cover all of its material risks. These processes and procedures are known as the Internal Capital Adequacy and Assessment Process (ICAAP). ICAAP report is prepared by the Risk Management Department, in coordination with the Finance and Compliance Departments and has been subject to review by the Bank's Internal Audit Dept., and recommended by the BIRMC for approval of the Board. ICAAP determines the level of capital to be maintained against all risks and ensure that banks have adequate capital to support all risks and ensure that banks use ICAAP in more general business decisions and budgets, in more specific decisions such as allocating capital to business units and when evaluating individual credit decision process.

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# **Capital Management**

The Bank's capital management framework has been designed taking into consideration regulatory requirements on capital as well as future growth aspirations and funding options available to the Bank.

The Capital Adequacy Ratio (CAR) is calculated based on the CBSL Directions based on the Basel framework. Since 1 July 2017, the Bank is required to comply with Basel III Guidelines. According to Basel III framework the Bank is required to maintain a CAR of not less than 8.5% with core capital (Tier I) and a minimum overall CAR of 12.5% as at 31 December 2021.

The details of the computation of the capital and the ratios as at 31 December 2021 and 31 December 2020 are given below for the Bank and Group:

# **CAPITAL ADEQUACY - BANK**

# **Computation of risk weighted assets**

		Bank				
		Ba	lance	Risk weight	Risk weight	ted balance
	As at 31 December	2021 LKR '000	2020 LKR '000	%	2021 LKR '000	2020 LKR '000
6 ABOUT PEOPLE'S BANK	Assets					
14 HIGHLIGHTS	Claims on Government of Sri Lanka and Central Bank of Sri Lanka	1,354,465,725	978,894,070	0-20	35,604,738	50,625,977
	Claims on foreign sovereigns and their central banks	-	_	0-150	_	_
6 SUPPORTING	Claims on Public Sector Entities (PSEs)	100,589,395	131,502,915	10-150	53,020,647	78,134,064
OUR STAKEHOLDERS	Claims on official entities and Multilateral Development Banks (MDBs)	t 	-	0-150	_	-
8 REFLECTIONS	Claims on banks	3,190,653	28,412,420	20-150	717,677	11,701,070
ROM THE TOP	Claims on financial institutions	5,123,471	4,454,573	20-150	2,941,131	2,708,497
0 EADERSHIP	Claims on corporates	157,967,132	140,063,928	20-150	150,152,558	134,025,919
3	Retail claims	510,921,541	442,421,693	60-100	399,782,395	348,331,918
RIVING VALUE REATION	Claims secured by gold	194,769,226	174,814,192	20-100	1,387,067	17,229
	Claims secured by residential property	61,873,841	62,191,796	35-100	21,655,844	31,095,898
UR IMPACT	Claims secured by commercial real estate	-	-	100	-	-
B RFORMANCE VIEW	Non-performing assets (NPAs)	28,758,273	25,147,190	100-150	38,577,961	30,241,399
VILVV	Higher risk categories	1,076,316	816,645	150-250	2,690,789	2,041,612
2 SK ANAGEMENT	Cash items	55,766,424	46,023,864	0-20	283,745	47,522
PORT	Property, plant and equipment	46,761,161	39,667,178	100	46,761,161	39,667,178
4 DVERNANCE	Other assets	15,025,979	15,017,158	100	15,025,979	15,017,158
PORTS	Total	2,536,289,138	2,089,427,622		768,601,693	743,655,441
-						

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Above risk weighted assets include the credit equivalent of off-balance Sheet exposures illustrated below:

# **Off-balance sheet exposures**

	Bala	ince		Credit equivalent		
Off-balance sheet exposures	2021 LKR '000	2020 LKR '000	Credit conversion factor %	2021 LKR '000	2020 LKR '000	
Instruments						
Direct credit substitutes	24,129,532	20,991,955	100	24,129,532	20,991,955	
Transaction-related contingencies	37,801,675	41,129,235	50	18,900,837	20,564,618	
Short-term self-liquidating trade-related contingencies	144,962,298	99,190,395	20	28,992,460	19,838,079	
Sale and repurchase agreements and assets sale with recourse where the credit risk remains with the Bank	_	-	100	_	_	
Obligations under an ongoing underwriting agreement	_	-	50	_	_	
Other commitments with an original maturity of up to one year or which can be unconditionally cancelled at any time	_	-	0-20	_	_	
Commitments with an original maturity up to one year	62,815,181	65,568,079	20	12,563,036	13,113,616	
Other commitments with an original maturity of over one year	_	_	50	_	_	
Foreign exchange contracts	111,769,016	114,970,306	0-5	2,235,380	2,299,406	
nterest rate contracts			0-3			
Total	381,477,702	341,849,970		86,821,245	76,807,674	

# **Computation of capital**

	Ва	ink	
	2021 LKR '000	2020 LKR '000	
Common equity Tier I (CET1) capital	104,747,717	79,604,100	
Total Tier I capital	109,747,717	79,604,100	
Total capital	155,798,954	129,271,791	F
Computation of ratios			
Total risk-weighted assets for credit risk	768,601,693	743,655,441	
Total risk-weighted assets for market risk	9,947,942	5,591,325	
Total risk-weighted assets for operational risk	95,120,162	86,277,034	
Total risk-weighted assets	873,669,797	835,523,800	
Common equity Tier I (CET1) capital ratio (Minimum requirement 7.0%)	11.99	9.53	
Total Tier I capital (Tier I) (Minimum requirement 8.5%)	12.56	9.53	
Total capital ratio (Minimum requirement 12.5%)	17.83	15.47	SU

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# CAPITAL ADEQUACY - GROUP Computation of risk weighted assets

	Group							
	Bal	ance	Risk weight	Risk weighted balance				
As at 31 December	2021 LKR '000	2020 LKR '000	%	2021 LKR '000	2020 LKR '000			
Assets Claims on Government of Sri Lanka and Central Bank								
of Sri Lanka	1,370,148,563	987,144,585	0-20	35,604,738	50,625,977			
Claims on foreign sovereigns and their central banks	_		0-150		-			
Claims on Public Sector Entities (PSEs)	100,311,723	131,502,915	10-150	52,742,976	78,134,064			
Claims on official entities and Multilateral Developmen Banks (MDBs)	t _	-	0-150	-	_			
Claims on banks	3,190,653	31,938,007	20-150	717,677	12,417,38			
Claims on financial institutions	8,689,199	5,122,660	20-150	6,506,859	3,119,119			
Claims on corporates	160,698,092	141,447,901	20-150	152,883,518	135,409,892			
Retail claims	663,192,297	573,554,336	60-100	552,053,151	479,464,562			
Claims secured by gold	194,769,226	174,814,192	20-100	1,387,067	17,22			
Claims secured by residential property	61,873,841	62,191,796	35-100	21,655,844	31,095,898			
Claims secured by commercial real estate	_	_	100	_	_			
Non-performing assets (NPAs)	31,479,469	34,666,518	100-150	41,299,157	39,760,72			
Higher risk categories	-	-	150-250	-	(			
Cash items	56,824,902	46,874,558	0-20	283,745	47,52			
Property, plant and equipment	56,432,297	49,359,365	100	56,432,297	49,359,36			
Other assets	16,266,619	16,782,844	100	16,266,619	16,782,84			
Total	2,723,876,883	2,255,399,677		937,833,649	896,234,58			

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Above risk-weighted assets include the credit equivalent of off-balance sheet exposures illustrated below:

# **Off-balance sheet exposures**

			Group			
-	Balance			Credit equivalent		
Off-balance sheet exposures	2021 LKR '000	2020 LKR '000	Credit conversion factor %	2021 LKR '000	2020 LKR '000	
Instruments						
Direct credit substitutes	24,129,532	20,991,955	100	24,129,532	20,991,955	
Transaction-related contingencies	37,801,675	41,129,235	50	18,900,837	20,564,618	
Short-term self-liquidating trade-related contingencies	144,962,298	99,190,395	20	28,992,460	19,838,079	
Sale and repurchase agreements and assets sale with recourse where the credit risk remains with the Bank	_	_	100	_	_	
Obligations under an ongoing underwriting agreement	_	_	50	_	_	
Other commitments with an original maturity of up to one year or which can be unconditionally cancelled at any time	_	_	0-20	_	_	
Commitments with an original maturity up to one year	76,469,981	72,487,943	20	15,293,996	14,497,589	
Other commitments with an original maturity of over one year	_	_	50	_	_	
Foreign exchange contracts	111,769,016	114,970,306	0-5	2,235,380	2,299,406	
Interest rate contracts			0-3			
Total	395,132,502	348,769,834		89,552,205	78,191,646	

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# PEOPLE'S BANK ANNUAL REPORT 2021

# **Computation of capital**

	Gi	roup
	2021 LKR '000	2020 LKR '000
Common Equity Tier I (CET I) capital	138,667,285	109,596,440
Total Tier I capital	143,667,285	109,596,440
Total capital	191,833,922	160,292,747
Computation of ratios Total risk-weighted assets for credit risk	937,833,649	896,234,579
Total risk-weighted assets for market risk	13,920,731	18,454,779
Total risk-weighted assets for operational risk	119,443,032	110,974,487
Total risk-weighted assets	1,071,197,412	1,025,663,845
Common Equity Tier I (CET I) capital ratio (Minimum requirement 7.0%	12.95	10.69
Total Tier I capital (Tier I) (Minimum requirement 8.5%)	13.41	10.69
Total capital ratio (Minimum requirement 12.5% )	17.91	15.63

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# **INCOME STATEMENT - USD**

ANNU			Bank			Group	
-	As at 31 December	2021 USD '000	2020 USD '000	Change %	2021 USD '000	2020 USD '000	Change %
	Gross income	1,032,378	1,016,310	1.6	1,179,552	1,191,477	-1.0
	Interest income	982,964	956,368	2.8	1,107,659	1,101,611	0.5
	Interest expenses	(572,200)	(632,109)	-9.5	(625,094)	(705,526)	-11.4
	Net interest income	410,764	324,260	26.7	482,564	396,085	21.8
	Fee and commission income	41,186	35,781	15.1	48,046	41,594	15.5
	Fee and commission expense	(2,978)	(2,568)	16.0	(2,978)	(2,568)	16.0
	Net fee and commission income	38,209	33,213	15.0	45,068	39,027	15.5
	Net gain/(loss) from trading	(6,700)	13,778	-148.6	(6,015)	14,822	-140.6
	Other operating income (net)	14,927	10,384	43.8	29,863	33,450	-10.7
	Total operating income	457,200	381,634	19.8	551,480	483,383	14.1
	Impairment charge	(72,094)	(61,555)	17.1	(72,157)	(93,478)	-22.8
'S BANK	Net operating income	385,106	320,079	20.3	479,323	389,905	22.9
GHTS	Personnel expenses	(113,434)	(104,953)	8.1	(138,201)	(126,085)	9.6
	Other expenses	(86,125)	(81,673)	5.5	(113,430)	(107,807)	5.2
TING	Operating profit before value added tax (VAT) on financial services	185,547	133,454	39.0	227,692	156,013	45.9
TIONS	Value added tax (VAT) on financial services	(34,181)	(20,496)	66.8	(42,210)	(24,855)	69.8
THE TOP	Operating profit after value added tax (VAT) on financial services	151,365	112,958	34.0	185,481	131,158	41.4
RSHIP	Share of profits/(loss) of associates (net of tax)	_	_		54	5	1061.4
IG VALUE ION	Profit before tax	151,365	112,958	34.0	185,536	131,162	41.5
	Income tax expenses	(33,208)	(37,526)	-11.5	(45,622)	(45,537)	0.2
1PACT	Profit for the year	118,158	75,432	56.6	139,914	85,626	63.4
ORMANCE	Profit attributable to :						
W	Equity holders of the Bank	118,158	75,432	56.6	131,263	81,046	62.0
	Non-controlling interest	_	-	-	8,651	4,580	88.9
EMENT		118,158	75,432	56.6	139,914	85,626	63.4

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Exchange Rate: 1 USD was LKR 200.75 as at 31 December 2021 (LKR 187.92 as at 31 December 2020)

The Income Statement and Statement of Financial Position given on pages 219 and 220 are solely for the convenience of shareholders, investors and other users of Financial Statements.

# STATEMENT OF FINANCIAL POSITION - USD

PEOPLE'S BANK ANNUAL REPORT 2021

		Bank			Group		ANNU
As at 31 December	2021 USD '000	2020 USD '000	Change %	2021 USD '000	2020 USD '000	Change %	
Assets							
Cash and cash equivalents	286,617	380,281	-24.6	293,085	387,934	-24.4	
Balances with Central Bank of Sri Lanka	282,530	75,547	274.0	282,530	75,547	274.0	
Placements with banks	-	54,835	-100.0	16,567	74,027	-77.6	
Derivative financial instruments	2,201	520	323.6	2,201	520	323.6	
Financial assets – at fair value through profit or loss	7,765	247,051	-96.9	12,720	280,596	-95.5	
Financial assets – at amortised cost							
Loans and advances to banks	50,470	125,641	-59.8	66,740	125,708	-46.9	
Loans and advances to other customers	9,144,195	8,703,747	5.1	9,916,259	9,452,227	4.9	
Debt instruments measured at amortised cost	2,925,630	1,900,351	54.0	2,989,189	1,947,142	53.5	
Financial assets - at fair value through Other Comprehensive Income [OCI]							
Equity instruments at fair value through OCI	8,077	10,312	-21.7	9,410	9,465	-0.6	
Debt instruments at fair value through OCI	46,821	14,007	234.3	52,786	15,430	242.1	
Investments in subsidiaries	17,797	10,312	72.6	-	-		
Investments in associates	-	-	-	-	2,831	-100.0	6 ABOUT
Investment properties	-	6,712	-100.0	-	6,692	-100.0	PEOPLE'S BANK
Property, plant and equipment and right of use assets	232,932	204,377	14.0	281,107	255,974	9.8	14 HIGHLIGHTS
Intangible assets and goodwill	10,349	3,737	177.0	11,221	5,363	109.2	
Net deferred tax assets	-	3,701	-	-	-	-	16
Other assets	173,361	126,460	37.1	176,322	135,182	30.4	SUPPORTING
Total assets	13,188,745	11,867,592	11.1	14,110,137	12,774,636	10.5	STAKEHOLDERS
Liabilities							18
Due to banks	536,717	875,333	-38.7	609,703	917,640	-33.6	REFLECTIONS
Derivative financial instruments	8,773	5,196	68.8	8,773	5,196	68.8	FROM THE TOP
Due to other customers	10,318,967	9,765,494	5.7	10,802,863	10,298,148	4.9	30
Other borrowings	1,202,586	193,503	521.5	1,202,586	193,503	521.5	LEADERSHIP
Current tax liabilities	32,144	35,166	-8.6	42,402	40,119	5.7	43
Net deferred tax liabilities	13,386	-	-	15,914	4,286	271.3	DRIVING VALUE CREATION
Other liabilities	154,933	218,401	-29.1	216,446	272,841	-20.7	
Subordinated term debts	243,396	231,793	5.0	326,578	302,625	7.9	71 OUR IMPACT
Total liabilities	12,510,901	11,324,885	10.5	13,225,264	12,034,357	9.9	OUNIMPACT
Equity							138
Stated capital/assigned capital	60,782	64,933	-6.4	60,782	64,933	-6.4	PERFORMANCE REVIEW
Statutory reserve fund	45,881	42,703	7.4	45,881	42,703	7.4	
Other reserves	178,841	174,861	2.3	190,088	185,847	2.3	152 RISK
Retained earnings	392,340	260,210	50.8	521,820	384,577	35.7	MANAGEMENT REPORT
Total shareholders' equity	677,844	542,707	24.9	818,570	678,060	20.7	
Non-controlling interests	_			66,303	62,219	6.6	184 GOVERNANCE
Total equity	677,844	542,707	24.9	884,873	740,279	19.5	REPORTS
Total equity and liabilities	13,188,745	11,867,592	11.1	14,110,137	12,774,636	10.5	
Contingent liabilities and commitments	2,135,847	2,607,213	-18.1	2,210,920	2,648,460	-16.5	215 FINANCIAL REPORTS

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Exchange Rate: 1 USD was LKR 200.75 as at 31 December 2021 (LKR 187.92 as at 31 December 2020)

The Income Statement and Statement of Financial Position given on pages 219 and 220 are solely for the convenience of shareholders, investors and other users of Financial Statements.

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# **TEN YEAR SUMMARY - BANK**

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ANI	(LKR Mn.)	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
	Assets										
	Cash and short-term funds	114,256	85,658	89,562	109,496	134,647	127,058	74,112	80,940	59,143	67,814
	Investments	613,604	443,955	405,688	299,160	269,691	250,240	304,519	290,486	226,075	175,491
	Loans and receivables (Net)	1,835,697	1,635,579	1,310,150	1,265,667	1,012,643	890,528	768,515	627,209	619,830	611,414
	Property, plant, equipment and right-of-use assets	46,761	38,406	34,310	26,260	25,048	17,224	16,304	14,947	14,706	8,235
	Other assets	37,322	26,521	33,697	34,120	25,071	16,999	13,146	13,186	10,832	10,343
	Total assets	2,647,641	2,230,119	1,873,406	1,734,703	1,467,099	1,302,048	1,176,595	1,026,769	930,585	873,296
	Liabilities Customer deposits	2,071,533	1,835,099	1 401 204	1,422,961	1 244 002	1,077,812	899,238	793,342	762,249	683,951
	Borrowing from banks and others	349,165	200,852	224,809	1,422,901	1,244,003	134,109	192,083	157,198	102,148	135,150
	Other liabilities										
	Subordinated term debts	42,004 48,862	48,626 43,558	39,532 22,714	34,391 12,534	28,051 12,532	17,947 12,532	20,747	17,727	14,619 15,033	14,991
	Total liabilities					-					· · · ·
	Total equity	136,077	2,128,135	94,964	1,643,493 91,210	1,389,642 77,457	1,242,400 59,649	49,495	983,299 43,470	894,048 36,537	844,092 29,205
<u>_</u>	Total equity and liabilities	2,647,641	2,230,119	1,873,406	1,734,703	1,467,099	1,302,048		1,026,769	930,585	873,296
6 ABOUT PEOPLE'S BANK	Contingent liabilities and commitments	428,771	489,939	363,926	402,762	303,344	226,430	1,170,595	1,020,789	197,119	207,021
FLOFLE 3 DAINK		420,771	409,939	303,920	402,702	303,344	220,430	101,555	102,573	197,119	207,021
14 HIGHLIGHTS	Operating results Gross income	207,250	190,982	199,729	181,284	160,835	122,114	103,649	96,377	120,456	94,777
HIGHLIGHTS	Total operating income	91,783	71,715	73,795	69,886	61,856	55,060	54,743	41,894	46,530	43,310
16	Total operating expenses	71,703	/1,/13	13,173	07,000	01,000	33,000	34,743	41,074	40,000	43,310
SUPPORTING OUR	(Including VAT)	46,923	38,922	45,640	42,855	34,594	32,999	31,483	26,093	22,509	24,186
STAKEHOLDERS	Profit before tax	30,387	21,227	19,666	24,406	25,913	20,814	19,520	17,231	10,304	15,249
18	Income tax	6,666	7,052	6,741	7,312	7,663	5,819	6,922	3,012	2,816	4,355
REFLECTIONS FROM THE TOP	Profit after tax	23,720	14,175	12,926	17,095	18,250	14,995	12,598	14,219	7,488	10,894
30 LEADERSHIP	Performance indicators Number of employees (permanent)	7,568	7,692	7,836	8,093	8,454	8,249	8,368	8,156	7,409	7,823
43	Per employee (LKR '000) Deposits	273,723	238,572	190,325	175,826	147,150	130,660	107,462	97,271	102,881	87,428
DRIVING VALUE CREATION	Loans and receivables (net)	242,560	212,634	167,196	156,390	119,783	107,956	91,840	76,902	83,659	78,156
	Gross earnings	27,385	24,829	25,489	22,400	19,025	14,804	12,386	11,817	16,258	12.115
71 OUR IMPACT	Profit after tax	3,134	1,843	1,650	2,112	2,159	1,818	1,505	1,743	1,011	1,393
	Per share (LKR)	3,134	1,043	1,000	2,112	2,137	1,010	1,505	1,743	1,011	1,373
138 PERFORMANCE	Profit after tax	23,720	14,175	12,926	17,095	18,250	14,995	12,598	14,219	7,488	10,894
REVIEW	Total assets	2,647,641	2,230,119	1,873,406	1,734,703	1,467,099	1,302,048	1,176,595	1,026,769	930,585	873,296
152 RISK	Equity	136,077	101,984	94,964	91,210	77,457	59,649	49,495	43,470	36,537	29,205
MANAGEMENT REPORT	Return on assets % (before tax)	1.2	1.0	1.1	1.5	1.9	1.7	1.8	1.8	1.1	2.0
HEI OIT	Return on equity %	19.9	14.4	13.9	20.3	26.6	27.5	27.1	35.5	22.8	41.7
184 GOVERNANCE	Cost/income ratio %	51.1	54.3	61.8	61.3	55.9	59.9	57.5	62.3	48.4	55.8
REPORTS	Capital adequacy ratio (CAR) %	17.8	15.5	14.7	14.5	13.5	12.1	12.6	14.3	15.0	14.0
215 FINANCIAL	Non-performing loan (NPL) ratio (gross) %	3.2	3.2	3.3	2.5	1.9	1.9	2.4	3.2	5.3	2.8
REPORTS	Fitch rating	AA-	AA-	AA+	AA+	AA+	AA+	AA+	AA+	AA+	AA+

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# TEN YEAR SUMMARY - GROUP

2021

115 555

631.843

1,990,689

56,432

38,091

363.817

56,920

65,560

2,654,972

177.638

2,832,610

443,842

236,795

110,710

58,989

37,246

9,159

28,088

10,798

200,840

184,357

21,930

2.601

1.4

17.7

53.3

17.9

3.6

2,832,610 2,400,567

2 168 675 1 935 194

2020

87.096

461,373

48,102

27,766

208,802

60,592

56,868

2,261,457

2,400,567

139.111

497,690

223,898

90,836

48,623

24,648

8,557

16,090

11,051

175,115

160,730

20,260

1.456

1.1

12.0

53.5

15.6

3.9

1,776,231

2019

90.453

419,190

1,460,498

43,744

35,889

235.724

54,619

40,513

1,919,759

130.016

2,049,775

370,986

238,219

96,475

59,135

25,652

9,474

16,178

11,237

141,399

129,972

21,199

1.440

1.3

12.8

61.3

14.9

3.7

2018

110.451

311,581

1,415,928

35,434

35,147

207.330

49,285

33,085

1,785,027

123.513

1,908,540

409,575

214,664

89,843

54,554

31,162

9,669

21,492

11,394

131,238

124,270

18,840

1.886

1.8

18.7

60.7

14.5

2.7

2,049,775 1,908,540 1,619,079 1,444,398

1 588 903 1 495 326 1 305 626 1 119 753

2017

135 364

280,357

1,143,767

33,758

25,833

134.263

40,299

32,448

1,512,635

106.443

1,619,079

304,102

188,854

77,518

44,600

29,868

9,358

20,511

11,396

114,569

100,366

16,572

1.800

1.9

21.4

57.5

13.7

2.0

2016

129.458

258,049

23,441

19,528

172,419

30,509

36.526

1,359,207

1,444,398

226,442

144,750

68,429

41,633

25,433

7.477

17,956

10,471

106,939

96,831

13,824

1.715

1.9

22.7

60.8

13.0

1.9

85,191

1,013,921

2015

76.840

311,141

869.781

22,696

14,279

1,294,737

932 906

225,795

32,328

30,907

1,221,937

1,294,737

181,545

123,831

67,635

38,346

24,121

9,053

15,068

10,682

87,334

81,425

11,592

1.411

2.0

22.0

56.7

13.8

2.4

72.801

2014

83.003

300.366

722,099

19,364

14,425

1,139,258

829.019

193,825

27,469

24,883

1,075,196

1,139,258

182,597

118,641

54,308

32,779

21,628

4,674

16,953

10,331

80,246

69,896

11,484

1.641

2.0

28.5

60.4

14.9

3.2

64.062

2013

61,174

229,280

710,074

18,184

12,760

1,031,473

789 225

140,865

23,153

23,141

976,384

55.088

1,031,473

197,376

139,957

55,576

27,264

13,412

4.248

9,164

9.384

84,103

75,669

14,914

977

1.3

18.2

49.1

15.9

4.9

2012

69,515

176,138

690,197

10,923

14,087

960,860

708.897

174,728

21,486

10,000

915,111

45.749

960,860

208,570

109,974

49,618

27,304

17,671

5.775

11,897

8,905

79,607

77,507

12.350

1.336

2.1

28.2

55.0

15.7

2.6

(LKR Mn.)

Investments

Other assets

Total assets

Borrowings

Other liabilities

Total liabilities

Operating results Gross income

(Including VAT)

Profit before tax

Income tax

Deposits

Gross earnings

Profit after tax

(gross) %

Return on equity %

Cost/income ratio %

Profit after tax

Total operating income

Total operating expenses

Performance indicators

Number of employees

Per employee (LKR '000)

Loans and receivables (Net)

Return on assets % (before tax)

Capital adequacy ratio (CAR) %

No-performing loan (NPL) ratio

Total equity

Subordinated term debts

Total equity and liabilities

Contingent liabilities and commitments

Liabilities Customer deposits

right-of-use assets

Cash and short-term funds

Loans and receivables (Net)

Property, plant, equipment and

Assets

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# BASEL III – MARKET DISCIPLINE 6 DISCLOSURE REQUIREMENT UNDER PILLAR III

7.00%

8.50%

12.50%

# **CAPITAL ADEQUACY**

Capital adequacy is one of the key financial indicators which illustrate the soundness and the stability of a bank. This measures bank's ability to withstand in an unexpected loss scenarios during various activities carried out by the Bank.

Basle committee on Bank supervision (BCBS) has implemented set of stringent measures of capital, liquidity and funding reforms. Accordingly BASLE III accord was issued in December 2010 and it has come into force and effect in Sri Lanka on 1 July 2017 based on the Central Bank direction 01of 2016 on capital requirement under BASLE III for licensed commercial banks. This replaces Basel II reforms which were in force and effect in Sri Lanka since 1 January 2008 onwards.

Commencing from 1 July 2017, with the amendment thereto under Direction no 11 of 2019 on Domestically Systemically Important Banks (D-SIBS) dated 20 December 2019; Bank has to maintain the Capital in 3 tiers as mentioned below:

COVID-19 outbreak, minimum capital requirements are revised

to support the economic stability and growth of the country.

Accordingly minimum capital requirement of the bank are as

Common Equity Tier I (CET I) is mainly comprised of equity

Additional Tier I capital includes capital instruments other than

Total capital is comprised of Tier I plus other gualifying capital

instruments (i.e. such as subordinated debentures subject to

regulatory deductions, revaluation reserves on property plant and equipment with a cap of up to 50% and general loan loss

capital, other capital and retained earnings. CET I is the highest quality capital and effective capital in absorbing

Due to the extraordinary measures taken by CBSL due to

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losses.

provision)

**Minimum requirement** 

Total capital ratio

Common equity Tier I capital ratio (CETI)

the instruments included in CET I capital.

Total Tier I capital ratio (CET I+ AT I)

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215 FINANCIAL REPORTS BASEL III has introduced new capital buffers and all banks are required to hold additional capital buffers over and above the minimum CET I and Total Capital Adequacy levels stipulated above.

- Capital conservation buffer
- High Loss Absorbency (HLA) requirement on Domestically Significant Banks (D-SIBs)
- Counter cyclical buffer

Three pillars introduced by BASEL II is continued to be applied in the BASEL III framework is mentioned below:

- Pillar I Minimum capital requirements
- Pillar II supervisory review process
- Pillar III Market discipline

#### Pillar I - Minimum capital requirement

Minimum capital requirement shall maintain as a percentage of Risk Weighted Assets (RWAs) and bank calculated its RWAs based on following approaches:

- · The standardised approach for credit risk
- The standardised measurement method for market risk
- The basic indicator approach for operational risk

# Pillar II - Supervisory review process (SRP)

SRP framework assesses the Bank's capital adequacy and determining whether bank is maintaining additional capital to cover its risks. Bank has developed an Internal Capital Adequacy Assessment Process (ICAAP) framework in this regard, which closely indicates risks and capital assessment processes to support the Bank's current and projected demand for capital under unexpected and stressed conditions.

#### Pillar III - Market discipline

Pillar III aims to provide consistent and comprehensive disclosure framework which enhances the comparability between banks. It requires number of disclosure requirements to give better understanding of capital adequacy to external shareholders by providing an insight into the internal computation procedures followed by the Bank.

Accordingly disclosures required to be published as per the Central Bank Direction 01 of 2016 are set out below:

# **TEMPLATE 1: KEY REGULATORY RATIO - CAPITAL AND LIQUIDITY**

	Ba	ink	Group		
As at 31 December	2021	2020	2021	2020	
Regulatory capital (LKR '000)					
Common Equity Tier I capital	104,747,717	79,604,100	138,667,285	109,596,440	
Total Tier I capital	109,747,717	79,604,100	143,667,285	109,596,440	
Total capital	155,798,954	129,271,791	191,833,922	160,292,747	
Regulatory capital ratio (%)					
Common Equity Tier I capital ratio (Minimum requirement - 7.00%)	11.99	9.53	12.95	10.69	
Total Tier I capital (Minimum requirement – 8.50%)	12.56	9.53	13.41	10.69	
Total capital (Minimum requirement – 12.50%)	17.83	15.47	17.91	15.63	
Regulatory liquidity					
Statutory liquid assets - Bank					
Domestic Banking Unit (LKR '000)	502,575,831	463,930,635	NA	NA	
Off-Shore Banking Unit (USD '000)	239,417	1,165,688	NA	NA	
Statutory liquid assets – (Minimum requirement 20%)					
Domestic Banking Unit (%)	23.52	25.61	NA	NA	
Off-Shore Banking Unit (%)	25.94	60.46	NA	NA	
Liquidity coverage ratio (%) Rupee					
(Minimum requirement - 2021 - 100%, 2020 - 90%)	155.83	166.82	NA	NA	
Liquidity Coverage Ratio (%) All currency (Minimum requirement – 2021 – 100%, 2020 – 90%)	105.71	111.55	NA	NA	

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#### **TEMPLATE 2 : KEY REGULATORY RATIO - CAPITAL AND LIQUIDITY**

		Bar	nk	Group		
	As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
	Common Equity Tier I (CET I) capital after adjustments	104,747,717	79,604,100	138,667,285	109,596,440	
	Common Equity Tier I (CET I) capital	114,565,325	83,062,102	146,338,443	111,748,610	
	Equity/Assigned capital	12,201,998	12,201,998	12,201,998	12,201,998	
	Reserve fund	9,210,528	8,024,521	9,210,528	8,024,521	
	Public retained earning/(Accumulated retained losses)	78,762,283	49,012,539	104,755,262	72,526,668	
	Publish accumulated other comprehensive income (OCI)	249,143	248,715	210,196	252,196	
	General and other disclosed reserves	14,141,373	13,574,329	14,141,373	13,574,329	
	Unpublished current year's profit/loss and gain reflected in OCI	_	_	_	_	
	Ordinary shares issued by consolidated banking and financial subsidiaries of the Bank and held by third parties	_	_	5,819,087	5,168,898	
	Total adjustments to CET I capital	9,817,608	3,458,002	7,671,158	2,152,170	
	Goodwill (net)	-	-	-	-	
	Deferred tax asset (Net)	_	695,424	_	-	
	Intangible assets (Net)	2,077,544	702,181	2,252,557	1,007,730	
6	Other (Investment in the capital of subsidiaries and other financial institution)	2,883,845	2,060,397	562,382	1,144,440	
	Defined benefit asset	4,856,219	-	4,856,219	-	
	Additional Tier I (AT I) capital after adjustments	5,000,000	_	5,000,000	-	
	Additional Tier I (AT I) capital	5,000,000	-	5,000,000	-	
	Qualifying additional Tier I capital instruments	5,000,000	_	5,000,000	-	
	Instrument issued by consolidated banking and financial subsidiaries of the Bank and held by third parties	-	_	_	-	
	Total adjustments to AT I capital	-	_	-	-	
	Investment in own shares	-	_	-	_	
	Other (Specify)	-	_	-	_	
	Tier II Capital after adjustments	46,051,238	49,667,691	48,166,637	50,696,308	
	Tier II Capital	46,051,238	49,667,691	48,166,637	50,696,308	
	Qualifying Tier II capital instruments	27,069,250	33,796,850	27,069,250	33,796,850	
	Revaluation gains	9,374,467	7,025,956	9,374,466	7,025,956	
	Loan loss provisions	9,607,521	8,844,885	11,722,921	9,873,502	

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Total adjustment to Tier II

5	ł	0	3	
	ANK	2021		

	Ba	nk	Group		
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Investment in own shares	_	-	-	_	
Other (specify)	-	-	_	_	
CET capital	104,747,717	79,604,100	138,667,285	109,596,440	
Total Tier I capital	109,747,717	79,604,100	143,667,285	109,596,440	
Total capital	155,798,954	129,271,791	191,833,922	160,292,747	
Total risk weighted assets (RWA)	873,669,797	835,523,801	1,071,197,412	1,025,663,845	
RWA for credit risk	768,601,693	743,655,441	937,833,649	896,234,579	
RWA for market risk	9,947,942	5,591,325	13,920,731	18,454,779	
RWA for operational risk	95,120,162	86,277,034	119,443,032	110,974,487	
CET I capital ratio (including capital conservation buffer, countercyclical capital buffer and surcharge on D-SIB) (%)	11.99	9.53	12.95	10.69	
of which: capital conservation buffer (%)	1.50	1.50	1.50	1.50	
of which: countercyclical buffer (%)	_	-	_	_	
of which: capital surcharge countercyclical buffer (%)	1.00	1.00	1.00	1.00	
Total Tier I capital ratio (%)	12.56	9.53	13.41	10.69	
Total capital ratio (Including capital conservation buffer, countercyclical capital buffer and surcharge on D-SIBs) (%)	17.83	15.47	17.91	15.63	
of which: capital conservation buffer (%)	1.50	1.5	1.50	1.5	
of which: countercyclical buffer (%)	_	-	-	_	
of which: capital surcharge on D-SIBs (%)	1.00	1.00	1.00	1.00	

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# **TEMPLATE 03: COMPUTATION OF LEVERAGE RATIO**

	В	ank	Group		
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000	
Tier I capital	109,747,717	79,604,100	143,667,285	109,596,440	
Total exposures	2,772,318,458	2,319,824,014	2,962,165,320	2,492,962,547	
On balance sheet items (Excluding derivatives and securities financing transactions, but including collateral)	2,434,881,051	2,215,313,018	2,621,996,953	2,387,054,979	
Derivative exposures	3,466,934	1,817,796	3,466,934	1,817,796	
Securities financing transaction exposures	249,384,608	28,184,933	249,384,608	28,197,532	
Other off-balance sheet exposures	84,585,865	74,508,267	87,316,825	75,892,240	
Basel III leverage ratio (%) (Tier I/total exposure)	3.96%	3.43%	4.85%	4.40%	

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# **BASEL III DISCLOSURE REQUIREMENT**

As at 31 December	20	)21	20	2020		
	Total unweighted value LKR '000	Total weighted value LKR '000	Total unweighted value LKR '000	Total weighted value LKR '000		
Total stock of High-Quality Liquid Assets (HQLA)	372,286,684	367,540,924	435,978,801	434,450,384		
Level 1 assets	362,795,163	362,795,163	432,921,968	432,921,968		
Level 2A assets	_	-	-	-		
Level 2B assets	9,491,521	4,745,761	3,056,833	1,528,416		
Total cash outflows	2,449,124,055	518,681,448	2,225,493,314	539,890,881		
Deposits	1,465,808,681	146,580,868	1,281,030,229	128,103,023		
Unsecured wholesale funding	632,974,981	314,332,823	594,546,403	307,322,741		
Secured funding transactions	17,051,850	-	14,436,972	-		
Undrawn portion of committed (irrevocable)facilities and other contingent funding obligations	306,123,236	30,602,450	267,432,676	36,418,083		
Additional requirements	27,165,307	27,165,307	68,047,034	68,047,034		
Total cash inflows	198,896,001	171,005,309	218,809,925	150,423,304		
Maturing secured lending transactions backed by collateral	18,124,786	18,124,786	23,992,082	12,740,676		
Committed facilities	-	-	-	-		
Other inflows by counterparty which are maturing within 30 days	149,501,619	126,208,496	116,278,613	71,457,687		
Operational deposits	4,597,569	-	12,314,289	-		
Other cash inflows	26,672,027	26,672,027	66,224,941	66,224,941		
Liquidity coverage ratio (%) (Stock of high quality liquid assets/total net cash outflows over the next calendar days)* 100	0	105.71		111.55		

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# **TEMPLATE 5: MAIN FEATURES OF REGULATORY CAPITAL INSTRUMENTS**

		Number 2 Debenture issued in 2009	Number 3 Debenture issued in 2011	Number 4 Debenture issued in 2013	
	Must be provided for each type of capital instrument separately Description of the capital instrument	People's Bank	People's Bank	People's Bank	
	Issuer Unique identifier (e.g. ISIN or Bloomberg identifier for private placement)	People's Bank	People's Bank	Реоріе з валк	
	Original date of issuance	30 December 2009	30 December 2011	15 December 2013	
	Par value of instrument	2,500,000,000	5,000,000,000	5,000,000,000	
	Original maturity date, if applicable	29 December 2022	29 December 2022	29 December 2022	
	Amount recognised in regulatory capital (in LKR '000 as at the reporting date)	-	_	-	
6 ABOUT PEOPLE'S BANK	Accounting classification (equity/liability)	Liability	Liability	Liability	
14 HIGHLIGHTS	Issuer call subject to prior supervisory approval Optional call date, contingent call dates and redemption amount (LKR '000)	N/A	N/A	N/A	
16 SUPPORTING OUR STAKEHOLDERS	Subsequent call dates, if applicable	N/A	N/A	N/A	
	Coupons/Dividends				
18 REFLECTIONS FROM THE TOP	Fixed or floating dividend/coupon	Fixed rate	Fixed rate	Fixed rate	
	Coupon rate and any related index	13.50%	13.00%	13.00%	
30 LEADERSHIP	Non-cumulative or cumulative	N/A	N/A	N/A	
43 DRIVING VALUE	Convertible or non-convertible If convertible, conversion trigger (s)	Non-convertible	Non-convertible	Non-convertible	
CREATION	If convertible, fully or partially	N/A	N/A	N/A	
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138	If convertible, conversion rate	N/A	N/A	N/A	
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×	1	
Z	0	

Type A Debenture issued in 2019	Type B Debenture issued in 2019	Type A Debenture issued in 2020	Type B Debenture issued in 2020	Additional Tier I Debenture issued in 2021	Additional Tier I Debenture issued in 2021	
People's Bank	People's Bank					
A	В	A	В	1	2	
8 November 2019	8 November 2019	27 July 2020	27 July 2020	29 March 2021	3 August 2021	
6,563,000,000	3,437,000,000	12,900,000,000	7,100,000,000	3,500,000,000	1,500,000,000	
8 November 2024	8 November 2027	27 July 2025	27 July 2028	-		
4,922,250,000	3,437,000,000	11,610,000,000	7,100,000,000	3,500,000,000	1,500,000,000	
Liability	Liability	Liability	Liability	Equity	Equity	6 ABOUT PEOPLE'S BANK
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N/A	N/A	N/A	N/A	N/A	N/A	14 HIGHLIGHTS
N/A	N/A	N/A	N/A	N/A	N/A	16 SUPPORTING
						STAKEHOLDERS
Fixed rate	Fixed rate	18				
12.00%	12.25%	9.50%	10.25%	9.50%	9.50%	REFLECTIONS FROM THE TOP
N/A	N/A	N/A	N/A	N/A	N/A	30 LEADERSHIP
						LEADERSHIP
Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	Non-convertible	43 DRIVING VALUE CREATION
N/A	N/A	N/A	N/A	N/A	N/A	
N/A	N/A	N/A	N/A	N/A	N/A	71 OUR IMPACT
N/A	N/A	N/A	N/A	N/A	N/A	138 PERFORMANCE
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# **TEMPLATE 6: SUMMARY DISCUSSION ON THE** ADEQUACY/MEETING CURRENT AND FUTURE **CAPITAL REQUIREMENTS**

### **Overview**

In accordance with CBSL stipulations, the Bank carries out an annual Internal Capital Adequacy Assessment Process. The assessment covers a five (5) year time horizon with the last carried out for 2019 - 2023.

# **Material exposures**

At the end of 2021, close 49.6% of the Bank's total loan book was composed of exposures to the State and other state owned enterprises. State exposures mostly backed by sovereign undertaking(s) by way of either a Treasury guarantee/indemnity and/ or another form of Government assurance.

Leaving aside such sovereign backed exposures, the Bank's

single largest exposure to a non-sovereign does not account

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were backed by the sovereign backed and, in case of other forms of government assurances, ensure they are as a general rule routed through the Monetary Board of the Central Bank of Sri Lanka for prior approval.

Ensured new facilities extended to State Owned Enterprises

- Carry-out an interim profit certification for the six months period ended 30 June 2017 in view of ensuring interim regulatory capital pressures are managed in order to support loan book growth.
- Undertake efforts necessary to amend the People's Bank Act to facilitate the issuance of Debentures to enable the Bank conform with Basel rules. This process was once again revived with the assistance of the line of Ministry.

As a result of all the above, during 2017 - the Bank successfully met all Basel III Risk Control Measures without any exception or excuse, be Capital Adequacy Ratio, Liquidity Coverage Ratio, Net Stable Funding and Leverage.

# 2018

- The Bank endeavoured to further reduce its dividend payout ratio, as measured as a function of dividends over post tax profit, to 20.0% in 2018 from 28.6% in 2017.
- Loan book growth was risk measured during 2018.
- Interim profit certifications were carried out for the six months period ended 30 June 2018 in view of ensuring interim regulatory capital requirements were met.
- The process in relation to the People's Bank Act amendment continued. This was key to long-term sustainable loan book growth.

As a result of all the above, during 2018 - the Bank successfully met all Basel III Risk Control Measures without any exception or excuse, be Capital Adequacy Ratio, Liquidity Coverage Ratio, Net Stable Funding and Leverage

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# Revalued all its land and buildings on 1 July 2017. This enabled the Bank to recognise close to LKR 3.6 Bn. in Tier II capital with requisite regulatory clearance.

2017

# Initiatives taken to bolster regulatory capital during 2017, 2018, 2019, 2020, and 2021 During 2017 and 2018, 2019, 2020, and 2021 - the Bank

for over 2.0% of the Bank's total loan book.

undertook several initiatives to bolster its regulatory capital and meet all requisite Basel III Risk Control measures. From a Capital Adequacy/Solvency perspective, these included amongst other.

· Raise LKR 5.0 Bn. in New Capital from General Treasury,

· Reduce its dividend payout, as measured as a function of

post tax profit, to 28.6% during 2017 from 54.8% in 2016.

Ministry of Finance on July 21, 2017. This was first so

received over the last eight (8) years.

- The Bank further reduced its dividend payout ratio to 18.7% in 2019 from 20.0% in 2018.
- Interim profit certifications were carried during the three months ended 31 March 2019, six months ended 30 June 2019, and the nine months ended 30 September 2019 in view of managing/avoiding interim regulatory capital pressures.
- The People's Bank Act amendments was finalised in September 2019.
- On 8 November 2019 the Bank issued its first Basel III, Tier II compliant debenture for value LKR 10.0 Bn.

As a result of all the above, during 2019 – the Bank successfully met all Basel III Risk Control Measures without any exception or excuse, be Capital Adequacy Ratio, Liquidity Coverage Ratio, Net Stable Funding and Leverage

## 2020

- On 1 July 2020 as originally planned the Bank revalued all its land and buildings. This resulted in a Tier II benefit of close to LKR 2.3 Bn. The next detailed revaluation is set to be carried out on July 1, 2023.
- On July 27, 2020 the Bank issued LKR 20.0 Bn. in Basel III, Tier II debentures which was the single largest issuance for any Bank/Financial Services Provider to date in the country.

As a result of all the above, during 2020 – the Bank successfully met all Basel III Risk Control Measures without any exception or excuse, be Capital Adequacy Ratio, Liquidity Coverage Ratio, Net Stable Funding and Leverage

# 2021

- On 29 March 2021 and 03 August 2021 as originally planned – the Bank issued LKR 3.5 Bn. and LKR 1.5 Bn. Basel III, Additional Tier I Compliant debentures.
- The Bank further reduced its dividend payout ratio to 9.2 % in 2021.
- Interim profit certifications were carried out during three months ended 31 March 2021, six months ended 30 June 2021 and nine months ended 30 September 2021 in view of managing regulatory capital pressure.

As a result of all the above, during 2021 – the Bank successfully met all Basel III Risk Control Measures without any exception or excuse, be Capital Adequacy Ratio, Liquidity Coverage Ratio, Net Stable Funding and Leverage

# 2022 plan

- The Bank is in a constant and continuous process of undertaking measures reasonably necessary to bolster its regulatory capital levels.
- Following are slated to be undertaken during 2022.
  - Issue Additional Tier I and Tier II Basel III compliant instruments.
  - Continue to maintain its lower dividend/levy payout policy during the year.
  - Carry-out an interim profit certifications in view of avoiding regulatory capital shortfalls.

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# **TEMPLATE 07: CREDIT RISK UNDER STANDARDIZED APPROACH**

# Credit risk exposures and credit risk mitigation effects (Bank)

	Exposur	es before CCF	and CRM	Exposures after CCF and CRM				
Item	Exposures On-balance Sheet	Exposures Off-balance Sheet	Total	Exposures On-balance Sheet	Exposures Off-balance Sheet	Total	Risk weighted assets	RWA Density (%)
Total risk-weighted amou for credit risk	unt 2,643,773,179	433,007,416	3,076,780,595	2,449,467,893	86,821,245	2,536,289,138	768,601,693	30
Claims on Central Government and Central Bank of Sri Lanka	1,334,169,282	16,253,547	1,350,422,829	1,334,169,282	20,296,443	1,354,465,725	35,604,738	3
Claims on foreign sovereigns and their central banks	-	-	-	-	_	_	-	_
Claims on Public sector entities (PSEs)	258,613,164	160,480,580	419,093,743	95,732,662	4,856,732	100,589,395	53,020,647	53
Claims on BIS, IMF and multilateral development banks (MDBs)	: _	_	_	-	_	-	-	_
Claims on banks exposu	res 3,190,653	_	3,190,653	3,190,653	_	3,190,653	717,677	22
Claims on financial institutions	5,123,471	_	5,123,471	5,123,471	-	5,123,471	2,941,131	57
Claims on corporates	104,246,071	216,816,411	321,062,482	104,190,438	53,776,694	157,967,132	150,152,558	95
Retail claims	534,399,317	39,456,879	573,856,196	503,030,165	7,891,376	510,921,541	399,782,395	78
Claims secured by gold	194,769,226	_	194,769,226	194,769,226	-	194,769,226	1,387,067	1
Claims secured by residential property	61,873,841	-	61,873,841	61,873,841	-	61,873,841	21,655,844	35
Claims secured by commercial real estate	_		-	-	-	-	_	
Non-performing assets (NPAs)	28,758,273	-	28,758,273	28,758,273	-	28,758,273	38,577,961	134
Higher-risk categories	1,076,316	_	1,076,316	1,076,316	_	1,076,316	2,690,789	250
Cash items	55,766,424	_	55,766,424	55,766,424	_	55,766,424	283,745	1
Other assets	61,787,140	-	61,787,140	61,787,140	_	61,787,140	61,787,140	100

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# TEMPLATE 07: CREDIT RISK UNDER STANDARDIZED APPROACH

# Credit risk exposures and credit risk mitigation effects (Group)

Sheet         Sheet         Sheet         Sheet         Sheet         Assets         (%)           Total risk-weighted amount for credit risk         2,828,907,635         446,662,216         3,275,569,851         2,634,324,678         89,552,205         2,723,876,883         937,833,649         34           Claims on Central Government and Central Bank of Sri Lanka         1,349,852,120         16,253,547         1,366,105,667         1,349,852,120         20,296,443         1,370,148,563         35,604,738         3           Claims on Central Government and Central Bank of Sri Lanka         1,349,852,120         16,253,547         1,366,105,667         1,349,852,120         20,296,443         1,370,148,563         35,604,738         3           Claims on foreign sovereigns and their central banks         - <th></th> <th>Exposur</th> <th>res before CCF</th> <th>and CRM</th> <th>Exposu</th> <th>res after CCF</th> <th>and CRM</th> <th></th> <th></th>		Exposur	res before CCF	and CRM	Exposu	res after CCF	and CRM		
for credit risk         2,828,907,635         446,662,216         3,275,569,851         2,634,324,678         89,552,05         2,723,876,883         937,833,649         34           Claims on Central Government and Central Bank of Sri Lanka         1,349,852,120         16,253,547         1,366,105,667         1,349,852,120         20,296,443         1,370,148,563         35,604,738         3           Claims on foreign sovereigns and their central banks         –	Item	On-balance	Off-balance	Total	On-balance	Off-balance	Total	weighted	RWA Density (%)
Bowernment and Central Bank of Sri Lanka         1,349,852,120         16,253,547         1,366,105,667         1,349,852,120         20,296,443         1,370,148,563         35,604,738         3           Claims on foreign sovereigns and their central banks         –	Total risk-weighted amount for credit risk		446,662,216	3,275,569,851	2,634,324,678	89,552,205	2,723,876,883	937,833,649	34
sovereigns and their central banks         -	Claims on Central Government and Central Bank of Sri Lanka	1,349,852,120	16,253,547	1,366,105,667	1,349,852,120	20,296,443	1,370,148,563	35,604,738	3
entities (PSEs)         258,335,492         160,480,580         418,816,072         95,454,991         4,856,732         100,311,723         52,742,976         53           Claims on BIS, IMF and multilateral development banks(MDBs)         – </td <td>Claims on foreign sovereigns and their central banks</td> <td>I -</td> <td>-</td> <td>-</td> <td>-</td> <td>_</td> <td>-</td> <td>-</td> <td>_</td>	Claims on foreign sovereigns and their central banks	I -	-	-	-	_	-	-	_
multilateral development banks(MDBs)       – <td>Claims on public sector entities (PSEs)</td> <td>258,335,492</td> <td>160,480,580</td> <td>418,816,072</td> <td>95,454,991</td> <td>4,856,732</td> <td>100,311,723</td> <td>52,742,976</td> <td>53</td>	Claims on public sector entities (PSEs)	258,335,492	160,480,580	418,816,072	95,454,991	4,856,732	100,311,723	52,742,976	53
Claims on financial institutions       8,689,199       –       8,689,199       8,689,199       –       8,689,199       152,883,518       95       83         Claims secured by gold       194,769,226       –       194,769,226       194,769,226       –       194,769,226       1,873,841       –       61,873,841       21,655,844       35         Claims secured by commercial real estate       –       –       –       –       –       –       –       –       –       –	Claims on BIS, IMF and multilateral development banks(MDBs)	_	-	_	_	_	_	_	_
Institutions         8,689,199         –         8,689,199         8,689,199         –         8,689,199         6,506,859         75           Claims on corporates         104,246,071         230,471,211         334,717,282         104,190,438         56,507,654         160,698,092         152,883,518         95           Retail claims         686,947,744         39,456,879         726,404,624         655,300,921         7,891,376         663,192,297         552,053,151         83           Claims secured by gold         194,769,226         –         194,769,226         –         194,769,226         194,769,226         1387,067         1           Claims secured by         61,873,841         –         61,873,841         61,873,841         –         61,873,841         21,655,844         35           Claims secured by         commercial real estate         –	Claims on banks exposures	3,190,653	_	3,190,653	3,190,653	-	3,190,653	717,677	22
Retail claims       686,947,744       39,456,879       726,404,624       655,300,921       7,891,376       663,192,297       552,053,151       83         Claims secured by gold       194,769,226       -       194,769,226       194,769,226       -       194,769,226       1,387,067       1         Claims secured by esidential property       61,873,841       -       61,873,841       -       61,873,841       21,655,844       35         Claims secured by esidential property       61,873,841       -       61,873,841       -       61,873,841       21,655,844       35         Claims secured by ecommercial real estate       -		8,689,199	_	8,689,199	8,689,199	_	8,689,199	6,506,859	75
Claims secured by gold       194,769,226       -       194,769,226       194,769,226       194,769,226       1,387,067       1         Claims secured by residential property       61,873,841       -       61,873,841       -       61,873,841       21,655,844       35         Claims secured by commercial real estate       -<	Claims on corporates	104,246,071	230,471,211	334,717,282	104,190,438	56,507,654	160,698,092	152,883,518	95
Claims secured by         esidential property       61,873,841       -       61,873,841       -       61,873,841       21,655,844       35         Claims secured by	Retail claims	686,947,744	39,456,879	726,404,624	655,300,921	7,891,376	663,192,297	552,053,151	83
esidential property       61,873,841       -       61,873,841       -       61,873,841       21,655,844       35         Claims secured by commercial real estate       - <t< td=""><td>Claims secured by gold</td><td>194,769,226</td><td>_</td><td>194,769,226</td><td>194,769,226</td><td>_</td><td>194,769,226</td><td>1,387,067</td><td>1</td></t<>	Claims secured by gold	194,769,226	_	194,769,226	194,769,226	_	194,769,226	1,387,067	1
commercial real estate         -	,	61,873,841	-	61,873,841	61,873,841	-	61,873,841	21,655,844	35
(NPAs)         31,479,469         -         31,479,469         31,479,469         -         31,479,469         41,299,157         131           Higher-risk categories         -	Claims secured by commercial real estate	-		_	-	-	-	-	_
Cash items 56,824,902 – 56,824,902 56,824,902 – 56,824,902 283,745 –	Non-performing assets (NPAs)	31,479,469	_	31,479,469	31,479,469	_	31,479,469	41,299,157	131
	Higher-risk categories	-	_	-	_	_	_	-	-
Other assets 72,698,916 - 72,698,916 72,698,916 - 72,698,916 100	Cash items	56,824,902	-	56,824,902	56,824,902	_	56,824,902	283,745	-
	Other assets	72,698,916		72,698,916	72,698,916		72,698,916	72,698,916	100

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# TEMPLATE 8: CREDIT RISK UNDER STANDARDISED APPROACH: EXPOSURES BY ASSET CLASSES AND RISK WEIGHTS - BANK ONLY

20% 50% 7,732 – – –	_
025	
2,819 221,441	
- 4,364,678	
2,480 15,617,589	
i,333 –	
- 61,873,841	
- 7,940	
3,726 –	
3,026 82,085,491	
	2,480 15,617,589 5,333 – – 61,873,841 – 7,940

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# TEMPLATE 8: CREDIT RISK UNDER STANDARDISED APPROACH: EXPOSURES BY ASSET CLASSES AND RISK WEIGHTS - GROUP ONLY

Description Amount (LKR '000) as at 31 December 2017 (Post CCF and CRM)							
Asset classes	Risk weight	0%	10%	20%	50%		
Claims on Central Government and Central Bank	of Sri Lanka	1,014,101,180	292,389,651	63,657,732	_		
Claims on Foreign Sovereigns and their Central B	anks	_		_			
Claims on public sector entities		_		59,460,935	_		
Claims on banks exposures		_		2,952,819	221,441		
Claims on financial institutions				-	4,364,678		
Claims on corporates		_		252,480	15,617,589		
Retail claims		187,833,894		6,935,333	_		
Claims secured by residential property		_		-	61,873,841		
Non-performing assets (NPAs)		_		-	7,940		
Higher-risk categories		-		-	-		
Cash items and other assets		55,406,176		1,418,726	-		
Total		1,257,341,250	292,389,651	134,678,026	82,085,491		

			• • • •		
5%	60% 75%	100%	150%	>150%	Total credit exposures amount
-	_	_	_	_	1,354,465,725
-	-	_	_	_	-
-	-	41,128,460	_	_	100,589,395
-	-	16,392	_	_	3,190,653
		758,792	_	_	5,123,471
-	-	141,704,655	392,408	-	157,967,132
552	1,662,519 441,896,552	67,362,470	_	-	705,690,768
-	-	_	_	-	61,873,841
-	_	9,103,016	19,647,316	-	28,758,273
-		_	-	1,076,316	1,076,316
_		61,787,140	_	-	117,553,564
552	1,662,519 441,896,552	321,860,926	20,039,724	1,076,316	2,536,289,138

# Amount (LKR '000) as at 31 December 2017 (Post CCF and CRM)

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#### Amount (LKR'000)as at 31.12.2017 (Post CCF and CRM)

60%	75%	100%	150%	>150%	Total Credit Exposures Amount
	_	-	_	_	1,370,148,563
	-	-	_	-	-
	_	40,850,789	-	_	100,311,723
	-	16,392	_	_	3,190,653
		4,324,520	_	_	8,689,199
	-	144,435,615	392,408	-	160,698,092
1,662,519	441,896,552	219,633,226	-	-	857,961,524
	-	-	-	-	61,873,841
	-	11,824,212	19,647,316	-	31,479,469
	-	-	-	_	_
	-	72,698,916	-	-	129,523,818
1,662,519	441,896,552	493,783,670	20,039,724	-	2,723,876,883

## **TEMPLATE 9: MARKET RISK UNDER STANDARDISED MEASUREMENT METHOD**

	Bank		Group	
As at 31 December	2021 LKR '000	2020 LKR '000	2021 LKR '000	2020 LKR '000
(a) RWA for interest rate risk	748,043	165,101	748,043	165,101
General interest rate risk	387,643	161,553	387,643	161,553
(i) Net long or short position	387,643	161,553	387,643	161,553
(ii) Horizontal disallowance	-	_	-	-
(iii) Vertical disallowance	-	-	-	-
(iv) Options	-	-	_	-
Specific interest rate risk	360,400	3,548	360,400	3,548
(b) RWA for equity	363,033	288,307	859,631	1,896,238
(I) General equity risk	184,076	155,657	432,375	960,097
(Ii) Specific equity risk	178,957	132,650	427,256	936,141
(c) RWA for foreign exchange and gold	132,417	245,508	132,417	245,508
(d) Capital charge for market risk (a)+(b)+(c)	1,243,493	698,916	1,740,091	2,306,847
RWA for market risk (d ) *100/12.5 (2021)	9,947,944	5,591,325	13,920,731	18,454,779

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# **TEMPLATE 10: OPERATIONAL RISK UNDER BASIC INDICATOR APPROACH**

			Bank				Group			
			Gross income Gross income							
			1st year 2nd year 3rd year Average 1st year				1st year	2nd year	3rd year	Average
The basi approac	ic indicator h		73,841,041	71,822,080	92,137,283	79,266,801	96,521,789	90,942,446	111,143,345	99,535,860
The basi approac	ic indicator h	15%	11,076,156	10,773,312	13,820,592	11,890,020	14,478,268	13,641,367	16,671,502	14,930,379
The basi approac	ic indicator h	8.0	88,609,249	86,186,496	110,564,740	95,120,162	115,826,147	109,130,935	133,372,014	119,443,032

# TEMPLATE 11 : DIFFERENCES BETWEEN ACCOUNTING AND REGULATORY SCOPES AND MAPPING OF FINANCIAL STATEMENT CATEGORIES WITH REGULATORY RISK CATEGORIES - BANK ONLY

	Carrying value as reported in published financial statements	Carrying value under scope of regulatory reporting	Subject to credit risk framework	Subject to market risk framework	Subject to deduction from capital
	LKR '000	LKR '000	LKR '000	LKR '000	LKR '000
Assets	2,647,640,536	2,647,640,536	2,635,034,990	2,787,939	9,817,607
Cash and cash equivalents	57,538,351	57,538,351	57,538,351	-	_
Balances with Central Bank of Sri Lanka	56,717,820	56,717,820	56,717,820	-	_
lacements with banks	-	_	_	-	_
Derivative financial instruments	441,877	441,877	441,877		_
inancial assets – At fair value through profit or loss	1,558,850	1,558,850		1,558,850	
inancial assets - At amortised cost		-			
Loans and receivables to banks	10,131,952	10,131,952	10,131,952	-	_
Loans and receivables to other customers	1,835,697,108	1,835,697,108	1,835,697,108	-	_
Debt instruments measured at amortised cost	587,320,182	587,320,182	587,320,182		
nancial Assets – At fair value through other mprehensive income [OCI]		_		_	_
Equity instruments at fair value through OCI	1,621,375	1,621,375		1,229,089	392,286
Debt instruments at fair value through OCI	9,399,272	9,399,272	9,399,272	_	_
vestments in subsidiaries	3,572,824	3,572,824	1,081,266	_	2,491,558
vestments in associates	_	-			
oodwill and intangible assets	2,077,544	2,077,544	-	-	2,077,544
roperty, plant and equipment	46,761,157	46,761,157	46,761,157	-	_
vestment properties	-	_	-	-	-
et deferred tax assets	-	_	-		_
ther assets	34,802,224	34,802,224	29,946,005		4,856,219

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A A		Carrying value as reported in published financial	Carrying value under scope of regulatory reporting	Subject to credit risk framework	Subject to market risk framework	Subject to deduction from capital
		statements LKR '000	LKR '000	LKR '000	LKR '000	LKR '000
	Liabilities	2,511,563,440	2,511,563,440	_	_	_
	Due to banks	107,745,916	107,745,916	-	_	_
	Derivative financial instruments	1,761,220	1,761,220	_	-	_
	Due to other customers	2,071,532,612	2,071,532,612	_	-	-
	Other borrowings	241,419,125	241,419,125	_	-	-
	Current tax liabilities	6,452,823	6,452,823	-	_	-
	Net deferred tax liabilities	2,687,330	2,687,330	_	-	_
	Other liabilities	31,102,734	31,102,734	_	-	_
	Subordinated term debts	48,861,680	48,861,680	-	-	_
6 About	Shareholders' equity	136,077,096	136,077,096	_	-	-
EOPLE'S BANK	Stated capital/assigned capital	12,201,998	12,201,998	_	-	-
IGHLIGHTS	Statutory reserve fund	9,210,528	9,210,528	-	-	_
	Other reserves	35,902,287	35,902,287	-	-	-
JPPORTING	Retained earnings	78,762,283	78,762,283	-	-	
JR AKEHOLDERS	Total equity and liabilities	2,647,640,536	2,647,640,536	-	_	
3	Off-balance sheet liabilities	428,771,195	428,771,195	428,771,195	-	_
EFLECTIONS ROM THE TOP	Acceptance	94,817,795	94,817,795	94,817,795	-	-
0	Guarantees	73,281,666	73,281,666	73,281,666	-	-
EADERSHIP	Letter of credit	74,070,212	74,070,212	74,070,212	_	
3 RIVING VALUE	Other contingent Items	108,101,010	108,101,010	108,101,010	_	
REATION	Undrawn Ioan commitments	79,068,727	79,068,727	79,068,727	_	
JR IMPACT	(-) Allowance for ECL/impairment losses	(568,215)	(568,215)	(568,215)		

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# TEMPLATE 12: GROUP ASSESMENT OF DOMESTIC SYSTEMICALLY IMPORTANT BANKS (D-SIBS) AS AT 31 DECEMBER 2021

As at 31 December	2021 LKR '000	
Size Indicator		
Section 1 – Total Exposures		
Total exposures measure	2,962,165,320	
(1) Counterparty exposure of derivatives contracts		
Interconnectedness Indicators		
Section 2 – Intra-Financial System Assets		
a. Funds deposited with or lent to other financial institutions (including unused portion of committed lines extended)	12,630,396	
(i) Funds deposited	6,739,989	
(ii) Lending	5,890,407	
b. Holdings of securities issued by other financial institutions	873,736	ABOUT PEOPLE'S BANK
c. Net positive current exposure of securities financing transactions (SFTs) with other financial institutions	14,692,814	14
d. Over-the-counter (OTC) derivatives with other financial institutions that have a net positive mark to market value	694,541	HIGHLIGHTS
Intra-financial system assets	28,891,487	16 SUPPORTING OUF
Section 3 – Intra-Financial System Liabilities		STAKEHOLDERS
a. Funds deposited by or borrowed from other financial institutions (including unused portion of committed lines obtained)	143,497,858	18 REFLECTIONS FROM THE TOP
(i) Funds deposited	28,369,566	30 LEADERSHIP
(ii) Borrowings	115,128,291	LEADENSHIP
b. Net negative current exposure of securities financing transactions with other financial institutions	0	43 DRIVING VALUE CREATION
c. Over-the-counter derivatives with other financial institutions that have a net negative mark to market value	2,534,295	
Intra-financial system liabilities	146,032,153	71 OUR IMPACT

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ANNU	As at 31 December	2021 LKR '000
	Section 4 – Securities Outstanding	
	Securities outstanding	65,560,465
	Substitutability/Financial Institution Infrastructure Indicators	
	Section 5 – Payments made in the reporting year (excluding intragroup payments)	
	Payments activity	3,734,602,448
	Section 6 – Assets Under Custody	
	Assets under custody	-
	Section 7 – Underwritten Transactions in Debt and Equity Markets	
	Underwriting activity	
6	Section 8 – Trading Volume	
ABOUT PEOPLE'S BANK	a. Number of shares or securities	10,510
14 HIGHLIGHTS	b. Value of the transactions	29,644
16 SUPPORTING OUR STAKEHOLDERS	Complexity indicators	
	Section 9 – Notional Amount of Over-the-Counter (OTC) Derivatives OTC derivatives	114 407 500
18 REFLECTIONS FROM THE TOP	Section 10 - Level 2 Assets	116,437,523
30 LEADERSHIP	Level 2 assets	9,491,521
43	Section 11 – Trading and Available for Sale (AFS) Securities	
DRIVING VALUE CREATION	a. Debt instruments	10,321,951
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OUN IMPACT	c. Government Securities	1,580,105
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152	Section 12 – Cross-jurisdictional Liabilities	
RISK MANAGEMENT REPORT	Cross-jurisdictional liabilities (excluding derivatives and intragroup liabilities)	140,420,417
184	Section 13 – Cross-jurisdictional Claims	
GOVERNANCE REPORTS	Cross-jurisdictional claims (excluding derivatives and intragroup claims)	37,201,487

# EXTERNAL ASSURANCE ON SUSTAINABILITY REPORT





KPMG (Chartered Accountants) 32A, Sir Mohamed Macan Markar Mawatha, P. O. Box 186, Colombo 00300, Sri Lanka.

# INDEPENDENT ASSURANCE REPORT TO PEOPLE'S BANK

We have been engaged by the Directors of People's Bank ("the Bank") to provide reasonable assurance and limited assurance in respect of the Sustainability Indicators as identified below for the year ended 31 December 2021. The Sustainability Indicators are included in the People's Bank's Integrated Annual Report for the year ended 31 December 2021 (the "Report").

The Reasonable Assurance Sustainability Indicators covered by our reasonable assurance engagement are:

Financial Statements (audited) for the year endedAnnual Report31 December 2021, dated 28 February 2022 and the audit report dated 5 March 2022 thereonPage
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The Limited Assurance Sustainability Indicators covered by our limited assurance engagement are:

Limited Assurance Sustainability Indicators	Integrated Annual Report Page
Non-financial highlights	15
Information provided on following:	
Financial capital	72 to 77
Manufactured capital	78 to 82
Intellectual capital	83 to 90
Human capital	91 to 106
Social and relationship capital	107 to 130
Natural capital	131 to 137

# **Our Conclusions**

Our conclusion has been formed on the basis of, and is subject to, the matters outlined in this report. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusions.

#### KPMG, a Sri Lankan partnership and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved

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memor	. <b>www</b>

# **Reasonable Assurance Sustainability Indicators**

In our opinion, the Reasonable Assurance Sustainability Indicators, as defined above, for the year ended 31 December 2021 are, in all material respects, prepared and presented in accordance with the Consolidated Set of Global Reporting Initiative Sustainability Reporting Standards Guidelines.

# **Limited Assurance Sustainability Indicators**

Based on the limited assurance procedures performed and the evidence obtained, as described below, nothing has come to our attention that causes us to believe that the Limited Assurance Sustainability Indicators, as defined above, for the year ended 31 December 2021, have not in all material respects, been prepared and presented in accordance with the Consolidated Set of Global Reporting Initiative Sustainability Reporting Standards Guidelines.

Management's Responsibility

Management is responsible for the preparation and presentation of the Reasonable Assurance Sustainability Indicators and the Limited Assurance Sustainability Indicators in accordance with the Consolidated Set of Global Reporting Initiative Sustainability Reporting Standards Guidelines.

These responsibilities includes establishing such internal controls as management determines are necessary to enable the preparation of the Reasonable Assurance Sustainability Indicators and the Limited Assurance Sustainability Indicators that are free from material misstatement whether due to fraud or error.

Management is responsible for preventing and detecting fraud and for identifying and ensuring that the Bank complies with laws and regulations applicable to its activities.

Management is also responsible for ensuring that staff involved with the preparation and presentation of the description and Report are properly trained, information systems are properly updated and that any changes in reporting encompass all significant business units.

# **Our Responsibility**

Our responsibility is to express a reasonable assurance conclusion on the Bank's preparation and presentation of the Reasonable Assurance Sustainability Indicators and a limited assurance conclusion on the preparation and presentation of

M.R. Mihular FCA T.J.S. Rajakarier FCA Ms. S.M.B. Jayasekara ACA G.A.U. Karunaratne FCA R.H. Rajan FCA A.M.R.P Alahakoon ACA

P.Y.S. Perera FCA W.W.J.C. Perera FCA W.K.D.C Abeyrathne FCA R.M.D.B. Rajapakse FCA M.N.M. Shameel FCA Ms. P.M.K. Sumanasekara FCA C.P. Jayatilake FCA Ms. S. Joseph FCA S.T.D.L. Perera FCA Ms. B.K.D.T.N. Rodrigo FCA Ms. C.T.K.N. Perera ACA

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Principals - S.R.I. Perera FCMA(UK), LLB, Attorney-at-Law, H.S. Goonewardene ACA, W. A. A. Weerasekara CFA, ACMA, MRICS



the Limited Assurance Sustainability Indicators included in the Report, as defined above.

We conducted our assurance engagement in accordance with Sri Lanka Standard on Assurance Engagements SLSAE 3000: Assurance Engagements other than Audits or Reviews of Historical Financial Information (SLSAE 3000) issued by the Institute of Chartered Accountants of Sri Lanka.

We have complied with the independence and other ethical requirements of the Code of Ethics issued by the Institute of Chartered Accountants of Sri Lanka.

SLSAE 3000 requires that we plan and perform the engagement to obtain reasonable assurance about whether the Reasonable Assurance Sustainability Indicators are free from material misstatement and limited assurance about whether the Limited Assurance Sustainability Indicators are free from material misstatement.

# Reasonable Assurance over Reasonable Assurance Sustainability Indicators

The procedures selected in our reasonable assurance engagement depend on our judgment, including the assessment of the risks of material misstatement of the Reasonable Assurance Sustainability Indicators whether due to fraud or error.

In making those risk assessments, we have considered internal control relevant to the preparation and presentation of the Reasonable Assurance Sustainability Indicators in order to design assurance procedures that are appropriate in the circumstances, but not for the purposes of expressing a conclusion as to the effectiveness of the Bank's internal control over the preparation and presentation of the Report.

Our engagement also included assessing the appropriateness of the Reasonable Assurance Sustainability Indicators, the suitability of the criteria, being the Consolidated Set of Global Reporting Initiative

Sustainability Reporting Standards Guidelines, used by the Bank in preparing and presenting the Reasonable Assurance Sustainability Indicators within the Report, obtaining an understanding of the compilation of the financial and nonfinancial information to the sources from which it was obtained, evaluating the reasonableness of estimates made by the Bank, and re-computation of the calculations of the Reasonable Assurance Sustainability Indicators.

# Limited Assurance on the Assured Sustainability Indicators

Our limited assurance engagement on the Limited Assurance Sustainability Indicators consisted of making enquiries, primarily of persons responsible for the preparation of the Limited Assurance Sustainability Indicators, and applying analytical and other procedures, as appropriate. These procedures included:

 interviews with senior management and relevant staff at corporate and selected site level concerning sustainability strategy and policies for material issues, and the implementation of these across the business;

- enquiries of management to gain an understanding of the Bank's processes for determining material issues for the Bank's key stakeholder groups;
- enquiries of relevant staff at corporate and selected site level responsible for the preparation of the Limited Assurance Sustainability Indicators;
- enquiries about the design and implementation of the systems and methods used to collect and report the Limited Assurance Sustainability Indicators, including the aggregation of the reported information;
- comparing the Limited Assurance Sustainability Indicators to relevant underlying sources on a sample basis to determine whether all the relevant information has been appropriately included in the Report;
- reading the Limited Assurance Sustainability Indicators presented in the Report to determine whether they are in line with our overall knowledge of, and experience with, the sustainability performance of the Bank;
- reading the remainder of the Report to determine whether there are any material misstatements of fact or material inconsistencies based on our understanding obtained as part of our assurance engagement.

The procedures performed in a limited assurance engagement vary in nature and timing from, and are less in extent than for, a reasonable assurance engagement, and consequently the level of assurance obtained in a limited assurance engagement is substantially lower than the assurance that would have been obtained had a reasonable assurance engagement been performed. Accordingly, we do not express a reasonable assurance conclusion on the Limited Assurance Sustainability Indicators.

## **Purpose of our Report**

In accordance with the terms of our engagement, this assurance report has been prepared for the Bank for the purpose of assisting the Directors in determining whether the Bank's Reasonable and Limited Assurance Sustainability Indicators are prepared and presented in accordance with the Consolidated Set of Global Reporting Initiative Sustainability Reporting Standards Guidelines and for no other purpose or in any other context.

# **Restriction of use of our report**

Our report should not be regarded as suitable to be used or relied on by any party wishing to acquire rights against us other than the Bank, for any purpose or in any other context. Any party other than the Bank who obtains access to our report or a copy thereof and chooses to rely on our report (or any part thereof) will do so at its own risk. To the fullest extent permitted by law, we accept or assume no responsibility and deny any liability to any party other than the Bank for our work, for this independent assurance report, or for the conclusions we have reached.

CHARTERED ACCOUNTANTS Colombo 7 March 2022

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# GRI CONTENT INDEX "IN ACCORDANCE WITH CORE" CRITERIA

# GLOBAL REPORTING INITIATIVES (GRI) CONTENT INDEX - "IN ACCORDANCE CORE"

GLOB	AL REPORTING INITIATIVES (GRI) CONTENT INDEX	- "IN ACCORDANCE CORE"	AN
GRI sta	ndard disclosures	Page Remarks number(s)	
Globa	Reporting Initiative (GRI) Content Index - "In Accord	lance Core"	
GRI 10	2: General disclosures		
1. Orga	nisational profile		
102-1	Name of the organisation	380	
102-2	Activities, brands, products and services	109 to 111	-
102-3	Location of headquarters	380	-
102-4	Location of operations	81	-
102-5	Ownership and legal form	380	-
102-6	Markets served	81	-
102-7	Scale of the organisation	14 and 15	-
102-8	Information on other employees and other workers	94 and 96	-
102-9	Supply chain	118	- 6
102-10	Significant changes to the organisation and its supply chain	118	- ABOUT PEOPLE'S BANK
102-11	Precautionary principle or approach	03	- 14
102-12	External initiatives	03	HIGHLIGHTS
102-13	Membership of associations	119	-
2. Stra	tegy		- 16 SUPPORTING OUR
102-14	Statement from senior decision-maker	19 to 22	STAKEHOLDERS
102-15	Key impacts risks, and opportunities	153 to 183	- 18 - REFLECTIONS
3. Ethic	es and integrity		FROM THE TOP
102-16	Values, principles, standards and norms of behavior	09, 105 and 106	30
102-17	Mechanisms for advice and concerns about ethics	105 and 106	LEADERSHIP
4. Gov	ernance		- 43 DRIVING VALUE
102-18	Governance structure	185 and 186	CREATION
102-19	Delegating authority	191	71
102-22	Composition of the highest governance body and its committees	30 to 33, 185 and 186	OUR IMPACT
102-23	Chair of the highest governance body	30 to 33, 185, 186 and 188	138 PERFORMANCE REVIEW
102-24	Nominating and selecting the highest governance body	186 and 189	- 152
102-25	Conflicts of interest	194 and 203	RISK MANAGEMENT
102-26	Role of highest governance body in setting purpose, values and strategy	105 and 106	- REPORT 184
102-30	Effectiveness of risk management processes	153 to 183	GOVERNANCE REPORTS
			-

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ANN	GRI star	ndard disclosures	Page number(s)	Remarks
	102-31	Review of economic, environmental and social topics		Each and every meeting pertaining to Board of Directors and Board Subcommittees are concerned over the economic, social and environmental impacts to the business decisions taken in such respective committees.
	102-32	Highest governance body's role in sustainability reporting	191	
	102-33	Communicating critical concerns	186	
	102-34	Nature and total number of critical concerns	206	
	102-35	Remuneration policies	201	
	102-36	Process for determining remuneration	201	
	5. Stak	keholder engagement		
	102-40	List of stakeholder groups	52 to 54	
6 ABOUT PEOPLE'S BANK	102-41	Collective bargaining agreements	105	
FLOFLE 5 DANK	102-42	Identifying and selecting stakeholders	52 to 54	
14 HIGHLIGHTS	102-43	Approach to stakeholder engagement	52 to 54	
	102-44	Key topics and concerns raised	52 to 54	
16 SUPPORTING	6. Rep	orting practice		
OUR STAKEHOLDERS	102-45	Entities included in the consolidated financial statements	02	
10	102-46	Defining report content and topic boundaries	02, 56 to 60	
REFLECTIONS FROM THE TOP	102-47	List of material topics	56 to 60	
	102-48	Restatements of information	02	
30 LEADERSHIP	102-49	Changes in reporting	02	
43	102-50	Reporting period	02	
DRIVING VALUE CREATION	102-51	Date of most recent report	02	
	102-52	Reporting cycle	02	
71 OUR IMPACT	102-53	Contract point for questions regarding the report	03	
138	102-54	Claims of reporting in accordance with the GRI Standards	03	
PERFORMANCE REVIEW	102-55	GRI content index	371 to 375	
150	102-56	External assurance	03	
152 RISK MANAGEMENT	GRI 10	3: Management approach		
REPORT	103-1	Explain the material topics and its boundary	56 to 60	
184 GOVERNANCE	103-2	The Management Approach and its components	56 to 60	
REPORTS	103-3	Evaluation of the Management Approach	56 to 60	

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GRI sta	ndard disclosures	Page number(s)	Remarks	
GRI SI	pecific Disclosures			
Econor	mic topics			
GRI 20	01: Economic performance			
201-1	Direct economic value generated and distributed	124		
201-2	Financial implications and other risks and opportunities due to climate change		Climate change does not have a significant impact on our business. No records were maintained to catalogue the effect of climate change on our business.	
201-3	Defined benefit plan obligations and other retirement plans	237 and 238		
GRI 20	02: Market presence			
202-1	Ratios of standard entry level wage by gender compared to local minimum wage		There is no entry level wage rate imposed on Banking Sector. However, Bank's entry level wage is higher than the national minimum wage rate.	ABOU PEOPLE'S BANI
202-2	Proportion of senior management hired from the local community	y 97		1
GRI 20	03: Indirect economic impacts			HIGHLIGHT
203-1	Infrastructure investments and services supported	130		1
203-2	Significant indirect economic impacts	113		SUPPORTIN OU STAKEHOLDER
GRI 20	04: Procurement practices			UNIXENDEDEN
204-1	Proportion of spending on local suppliers	116		1 REFLECTION FROM THE TO
GRI 20	05: Anti-corruption			THOM THE TO
205-1	Operations assessed for risks related to corruption		The Bank evaluates the potential impact of operational risk on all products, processes and activities on an ongoing basis.	3 LEADERSHI 4 DRIVING VALU CREATIOI
205-2	Communication and training about anti-corruption policies and procedures	105 and 106		7 OUR IMPAC
205-3	Confirmed incidents of corruption and actions taken	105 and 106		40
GRI 20	06: Anti-competitive behaviour			13 PERFORMANC REVIEV
206-1	Legal actions for anti-competitive behaviour, anti-trust and monopoly practices	109		15 RIS
				MANAGEMEN REPOR

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GRI sta	ndard disclosures	Page number(s)	Remarks
Enviro	nmental topics		
GRI 3	02: Energy		
302-1	Energy consumption within the organisation	136 and 137	
302-2	Energy consumption outside the organisation	136 and 137	
302-3	Energy intensity	136 and 137	
302-4	Reduction of energy consumption	136 and 137	
GRI 30	05: Emissions		
305-1	Direct (scope 1) GHG emissions	134 and 135	
305-2	Indirect (scope 2) GHG emissions	134 and 135	
305-3	Other indirect (scope 3) GHG emissions	134 and 135	
Social	topics		
GRI 4	01: Employment		
401-1	New employee hires and employee turnover	98, 102 to 104	
401-2	Benefits provided to full-time employee that are not provided to temporary or part time employees	102	
401-3	Parental leave	101	
GRI 4	02: Labour/management relations		
402-5	Minimum notice periods regarding operational changes	105	
GRI 4	03: Occupational health and safety		
403-1	Workers representation in formal joint management-worker health and safety committees	101	
403-2	Types of injury and rates of injury, occupational diseases, lost days and absenteeism, and number of work-related facilities	101	
403-3	Workers with high incidence or high risk of diseases related to their occupation		No reported incidents during the reporting period.
GRI 4	04: Training and education		
404-1	Average hours of training per year per employee	98 and 99	
404-2	Programmes for upgrading employee skills and transition assistance programmes	98 and 99	
404-3	Percentage of employees receiving regular performance and career development reviews	100	
GRI 4	05: Diversity and equal opportunity		
405-1	Diversity of governance bodies and employees	100	
	Ratio of basic salary and remuneration of women to men	100	

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GRI standard disclosures		Page number(s)	Remarks	ANN
GRI 40	06: Non-discrimination			
406-1	Incidents of discrimination and corrective actions taken	101		
GRI 40	07: Freedom of association and collective bargaining			
407-1	Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk	None		
GRI 41	3: Local communities			
413-1	Operations with local community engagement, impact assessments and development programmes	125		
413-2	Operations with significant actual and potential negative impacts on local communities		No incident was reported during the reporting period.	
GRI 41	6: Customer health and safety			
416-1	Assessment of the health and safety impacts of product and service categories	114		
416-2	Incidents of non-compliance concerning the health and safety impacts of products and services	114		6 ABOUT PEOPLE'S BANK
GRI 41	7: Marketing and labelling			14
417-1	Requirements for products and service information and labelling	112		HIGHLIGHTS
417-2	Incidents of non-compliance concerning product and service information and labelling	112		16 SUPPORTING
417-3	Incidents of non-compliance concerning marketing communications	112		OUR STAKEHOLDERS
GRI 41	8: Customer privacy			18 REFLECTIONS FROM THE TOP
418-1	Substantiated complaints concerning breaches of customer privacy and losses of customer data	115		30 LEADERSHIP
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PEOPLE'S BANK ANNUAL REPORT 2021

# **GLOSSARY OF FINANCIAL**/ **BANKING TERMS**

## Α

#### Accounting policies

Principles, rules and procedures selected and consistently followed by the management of an entity in preparing and reporting the Financial Statements.

#### Accrual basis

Recognition of the effects of transactions and other events when they occur without waiting for receipt or payment of cash or its equivalents.

#### Amortisation

Systematic allocation of the depreciable amount of an intangible asset over its useful life. Depreciation and amortisation both have the same meaning

#### Actuarial valuation

Fund value determined by computing its normal cost, actuarial accrued liability, actuarial value of its assets and other relevant costs and values.

or financial liability is measured at initial

recognition minus principal repayments, plus

A company other than a subsidiary in which a

holding company has a participating interest

Those financial assets that are designated as

investments, or (c) financial assets at fair value

available-for-sale or are not classified as (a)

loans and receivables, (b) held-to-maturity

collects the face value of the bill for its own

and exercise a significant influence over its

operating and financial policies.

Available-for-sale financial asset

through profit and loss

or minus the cumulative amortisation using

#### Amortised cost The amount at which the financial asset

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#### Bill of exchange

A signed, written, unconditional order addressed by one person (the drawer) directing another person (the drawee) to pay a specified sum of money to the order of a third person (the payee). The terms bill of exchange and draft are often used interchangeably.

# С

### Call deposits or call money

Deposits or funds lent out which are repayable on demand.

#### Capital adequacy

The ability of a Bank to meet the needs of their depositors and other creditors in terms of available funds. As per requirement of Bank for International Settlements (SIBS) and Central Bank of Sri Lanka, local banks should maintain a stipulated minimum capital.

#### Capital adequacy ratio

The percentage of the risk-adjusted assets supported by capital, as defined under the framework of risk based capital standards developed by the Bank for International Settlements (BIS) and as modified to suit local requirements by the Central Bank of Sri Lanka.

#### Credit risk

The risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

#### Cash equivalents

Short-term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

#### Certificate of deposit (CD)

A certificate issued by a Bank against funds deposited with it that specifies the rate of interest payable and the date when the deposit will be repaid to the bearer. CDs are often negotiable.

#### Commercial paper

Unsecured short-term Promissory Notes issued by banks and creditworthy corporate borrowed.

#### Commitments

Credit facilities approved but not yet utilised by the clients as at the balance sheet date.

#### Contingencies

A condition or situation, the ultimate outcome of which, gain or loss, will be confirmed only on the occurrence or non-occurrence of one or more uncertain future events.

#### Corporate governance

The process by which corporate entities are governed. It is concerned with the way in which power is exercised over the management and direction of entity, the supervision of executive actions and accountability to owners and others.

#### Correspondent banks

A bank that acts as an agent for another bank. The correspondent Bank will generally provide a wide variety of banking services on behalf of the other banks in the region in which the correspondent bank is located.

#### Cost income ratio

Operating expenses as a percentage of net income.

#### Counterparty

The other party (including a bank) with whom a deal is made or closed.

#### Country risk

The credit risk associated with lending to borrowers within a particular country, sometimes taken to include sovereign risk.

#### Cross rate

The calculated foreign exchange rate from two separate quotations involving the same currency

#### Currency swap

A current exchange of principal amounts in two currencies combined with an agreement to reexchange the currencies at a later date and to make interest payments, until the re-exchange, on the currency is received.

### D

#### Deferred tax

Sum set aside in the Financial Statements for taxation that may become payable in a financial year other than the current financial year.

#### Depreciation

The systematic allocations of the depreciable amount of the assets over its useful life.

#### Derivative

A financial instrument with all three of the following characteristics: (a) Its value changes in response to the change in a specified interest rate, security price, commodity price, foreign exchange rate, index of prices or rates, a credit rating or credit index, or other variable (sometimes called the "underlying"). (b) It requires no initial net investment that is smaller than would be required for other types. (c) It is settled at a future date.

the effective interest method of any difference between that initial amount and the maturity amount and minus any reduction (directly or through the use of an allowance account) for impairment or uncollectability. Associate company

30 LEADERSHIP

# В Bill discounted

#### A Promissory Note or Bill of Exchange that has been purchased for less than face value, the difference representing interest on the unexpired term of the bill. At maturity, the holder

account.

### **Dealing securities**

Securities acquired and held with the intention of reselling them in the short-term.

#### Defined benefit plan

Retirement benefit plans under which amounts to be paid as retirement benefits are determined by reference to a formula usually based on employees' remuneration and/or vears of service.

#### Disintermediation

The term often used to describe borrowers raising funds directly from the capital markets rather than from the banking sector. This is usually only undertaken by borrowers with the strongest credit ratings.

#### Documentary bill

A Bill of Exchange that is accompanied by various documents, such as a Bill of Lading, an invoice and an insurance policy.

#### Documentary credit

A letter of credit that stipulates the documents that must be produced in order for payment to be made.

#### Draft

A term generally synonymous with Bill of Exchange but sometimes used specifically in the context of interbank bills. A banker's draft, payable on demand, drawn by or on behalf of a Bank.

## Ε

#### Effective interest method

The method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period.

#### Equity instrument

Any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities

#### Expected credit loss

The weighted average of credit losses with the respective risks of a default occurring as the weights.

#### F

#### Fair value

The amount for which an asset could be exchanged or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

#### Fixed charge

A charge on specific property, usually freehold or leasehold property or plant and machinery, given under a legal mortgage.

#### **Financial instrument**

Any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Floating charge

A charge, taken by a lender to secure an advance upon property, such as stock, debtors, or cash, that permits the Company to continue using and disposing of those assets in connection with its ordinary business. Such a charge becomes fixed in the event of the Company's default.

#### Foreclosed properties

Properties acquired in full or partial settlement of debts, which will be held with the intention of resale at the earliest opportunity.

#### Foreign exchange income

The realised gain recorded when assets or liabilities denominated in foreign currencies are translated into Sri Lankan rupees on the balance sheet date at prevailing rates which differ from those rates in force at inception or on the previous balance sheet date. Foreign exchange income also arises from trading in foreign currencies.

#### Forward contract

A contract that commits two parties to an exchange at a specific future date under terms set out at the contract date.

#### Forward rate

The price of currency with a maturity beyond the spot date. Forward rates may be either the same in price as spot rates or different. In the first case, the forward rate is flat. In the second case, the price is either higher, at a premium, or lower, at a discount.

#### Forward rate agreement (FRA)

An agreement to exchange payments at a specified future date based on the difference between a particular interest rate index (e.g. LIBOR) and an agreed fixed rate.

# G

## Group

A group is a parent and all its subsidiaries.

#### Guarantees

Primarily represent irrevocable assurances that a bank will make payments in the event that its customer is unable to perform its financial obligations to third parties. Certain other guarantees represent non-financial undertakings such as bid and performance bonds.

### н

#### Hedaina

A methodology used to cover against risk of unfavourable price movements (interest rates, prices, commodities, etc).

#### Held-to-maturity investments

A financial asset with fixed or determinable payments and fixed maturity that an entity has the positive intent and ability to hold to maturity, other than those that the entity on initial recognition elects to designate as heldfor-trading or available-for-sale, or that meet the definition of loans and receivables

#### Т

#### Impairment

This arises due to decline in recoverable

#### Indemnity

An agreement whereby a person agrees to bear any loss that is suffered by a party to a contract to which he himself is not a party. The person giving the indemnity assumes primarily liability, unlike a guarantor who assumes secondary liability.

#### Intangible assets

An identifiable non-monetary asset without a physical substance.

#### Interest rate risk

The risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

#### Interest in suspense

The interest due on non-performing assets.

#### Interest margin

Net interest income as a percentage of average interest-earning assets.

A property (land or a building) held to earn rentals or for capital appreciation or both. rather than for: (a) use in the supply of goods or services or for administrative purposes; or (b) sale in the Ordinary course of business.

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amount below carrying amount.

#### Investment property

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# Key management personnel

Those persons who have the authority and responsibility for planning, directing and controlling the activities of the entity.

#### Key Performance Indicators (KPIs)

KPIs are quantifiable measurements, agreed beforehand that reflects the critical success factors of a company.

GLOSSARY OF FINANCIAL/ BANKING TERMS

# L

#### Lease

A contract, or part of contract that conveys the right to use as asset (the underline asset) for a period of time in exchange for consideration.

#### Letter of credit (LC)

A document issued by a bank, requesting another bank or banks to advance money to a third person, up to a certain amount, in accordance with the terms and conditions set out in the document.

#### Liquidity risk

The risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

#### Liquid assets ratio

Loss allowance

Mark to market

Market risk

Μ

Liquid assets expressed as a percentage of total liabilities other than shareholders' funds.

The allowance for expected credit losses on

financial assets measured at amortised cost,

financial assets measured at fair value through

other comprehensive income and the provision

for expected credit losses on loan commitments

The policy to periodically revaluing positions up

or down to their current market or fair value.

The risk that the fair value or future cash flows

of a financial instrument will fluctuate because

comprises three types of risks: currency risk,

of changes in market prices. Market risk

interest rate risk, and other price risk.

and financial guarantee contracts.

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#### Minority interest

The proportion of the profit or loss and net assets of a subsidiary attributable to equity interest that are not owned, directly or indirectly through subsidiaries, by the Parent.

#### Mortgage

A lien on real property used to secure a borrowing.

### Ν

#### Negotiable instrument

A security or other financial instrument which can be freely sold to a third party (i.e. negotiated). Bank notes, bearer bonds, Bills of Exchange and cheques are normally negotiable instruments.

#### Net interest margin

Interest income as a percentage of Average Interest Earning Assets.

#### Non-performing loan

A loan where principal or interest payments are not being made on the due dates or where the borrower is failing to meet some other term or condition of the loan. Non-performing loans are frequently allocated non-accrual status.

#### Nostro account

A foreign currency current account maintained with another Bank, usually but not necessarily a foreign correspondent Bank. At the other Bank, the deposit is called a nostro account.

# 0

#### Objective evidence

Information based on facts that can be proved through analysis, measurement, observation and other such means of research.

#### Off-balance sheet transactions

Transactions not recognised as assets or liabilities in the balance sheet but which give rise to contingencies and commitments.

#### Ρ

#### Position

The netted total commitments in a given currency or interest rate. A position can be either flat or square (no exposure), long (more currency bought than sold overbought) or short (more currency sold than bought oversold).

#### Prime rate

The interest rate which a bank charges its most creditworthy corporate customers.

#### Promissory note

An unconditional promise in writing made by one person to another, signed by the promisor, engaging to pay on demand or at a fixed or determinable future time a fixed sum to or to the order of, a specified person or to bearer.

# R

#### **Related** parties

Parties where one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions.

#### Repo

Jargon for sale and repurchase agreement.

#### Reserve assets

Assets of a financial institution which form part of its reserve requirements with the Central Bank.

#### Reverse repo

The opposite of a repo, i.e. a purchase and resale agreement.

#### **Revolving credit**

A line credit that has terms permitting successive drawings and payments at the borrower's discretion. The funds available to the borrower are replenished by any repayments of principal.

#### Right of use asset

An asset that represents a lessee's right to use an underline asset for the lease term

#### **Risk-weighted assets**

On-balance sheet assets and the credit equivalent of off-balance sheet assets multiplied by the relevant risk weighting factors.

#### S

#### Securitisation

This involves the transfer of a block of income producing assets to a vehicle company that finances the purchase through the issue of debt (usually notes of commercial paper).

#### Segmental analysis

Analysis of financial information by segments of an enterprise specifically, the different geographical areas in which it operates. Segment reporting indicates the contribution to the revenue derived from business segments such as banking operations, leasing operations, stock broking and securities dealings, property and insurance.

#### Settlement date

The date on which a securities transaction is completed by actual exchange of securities for cash.

#### Short position

An excess of liabilities (and/or forward sale contracts) over assets (and/or forward purchase contracts). A dealer's position when the net of purchases and sales leaves a net sold or oversold position.

#### Subsidiary company

A subsidiary is an enterprise that is controlled by another enterprise (known as the parent).

#### Suspense account

An account used to record items temporarily which are held subject to clarification and transfer to the appropriate account.

#### Syndication loan

A loan arrangement in which a number of banks, in a form of joint venture, provides funds which they would individually be unwilling or unable to provide. Syndications are used for customers whose scale of financing is too great for any single Bank to accommodate without distorting its loan portfolio.

## Т

#### Time deposit

An interest bearing deposit account which is subject to withdrawal only after a fixed term.

Tier I capital (Common Equity Tier I – CET I) Common Equity Tier I (CET I) is a component of Tier I Capital that consists mostly of stated capital. It is a capital measure that was introduced as precautionary measure to protect

Tier I capital (Additional Tier I Capital – AT I)

the economy from a financial crisis.

Additional Tier I Capital (AT I) is a component of Tier I Capital that comprises securities that are subordinated to most subordinated debt, which have no maturity, and their dividends can be cancelled at any time.

#### Tier II capital

Capital representing revaluation reserves, general provisions and other capital instruments, which combine certain characteristics of equity and debt such as hybrid capital instruments and subordinated term debts.

#### Total capital

The sum of Tier I capital and Tier II capital. Trading Financial Assets and Liabilities A financial asset or financial liability is classified as held-for-trading is it is: (a) Acquired or incurred principally for the purpose of selling or repurchasing it in the near term; (b) Part of a portfolio of identified financial instruments that are managed together for which there is evidence of a recent actual pattern of short-term profit taking; or (c) A derivative (except for a derivative that is designated and effective hedging instrument).

#### Transaction costs

Incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or financial liability.

#### Treasury bonds (T-Bond)

A long-dated security issued by the Central Bank of Sri Lanka. T-Bonds carry a coupon rate of interest.

# V

#### Value added

Value added is the wealth created by providing banking services less the cost of providing such services. The value added is allocated among the employees, the providers of capital to Government by way of taxes and retained for expression and growth.

#### Value at risk (VAR)

A risk management methodology that estimates the potential loss arising from adverse movement in market interest or exchange rates over a defined holding period.

#### Vostro account

A local currency current account maintained with a bank by another bank (compare with Nostro account).

Υ

#### Yield curve

A graph showing market interest rates as a function of maturity. Normally, the yield curve is upward sloping: interest rates increase with the term of the instrument.

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**CORPORATE INFORMATION** 

### Name of the Bank People's Bank

### Legal Status

A licensed commercial bank under the Banking Act No. 30 of 1988 incorporated as a commercial bank by People's Bank Act No. 29 of 1961.

#### Head Office (Registered Office)

### No. 75,

Auditors

Auditor General

National Audit Office,

Auditor General's Department,

No. 306/72, Polduwa Road,

Battaramulla, Sri Lanka.

Acting Board Secretary

Attorney-at-Law PGEDBM (IBSL)

Email: shyamaw@peoplesbank.lk

Sir Chittampalam A Gardiner Mawatha,

Tel: +9411 248 1662, +9411 471 3460

Fax: +9411 233 2748, +9411 244 6410

Sir Chittampalam A Gardiner Mawatha,

Tel: +9411 220 6745-7, +9411 220 6731

Email: cbdunit1@peoplesbank.lk,

sechead\_cb@peoplesbank.lk

Head Office Building, No. 75,

**Corporate Banking Division** 

Head Office Building, No. 75,

People's Bank, 11th Floor,

Colombo 2, Sri Lanka.

+9411 248 1481 (ext. 1181)

Off-shore Banking Unit People's Bank, 11th Floor,

Colombo 2, Sri Lanka.

Fax: +9411 247 0303 Email: fcbu@peoplesbank.lk

SWIFT: PSBKLKLX

Ms Shyama Wijekoon,

Sir Chittampalam A Gardiner Mawatha, Colombo 2, Sri Lanka. Call Centre: 1961 Tel.: +94 11 232 7841-6, +94 11 244 6316-19, +9411 248 1481 Email: info@peoplesbank.lk Web: www.peoplesbank.lk Swift: PSBKLKLX VAT Registration No. 409000037-7000

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# **International Banking Division**

ACHC Building, No. 91, Sir Chittampalam A Gardiner Mawatha, Sri Lanka. Tel: +9411 243 7239-41, + 9411 232 0651-6 Fax: +9411 243 3127 Email: cbdadmin@peoplesbank.lk SWIFT: PSBKLKLX

### **Overseas Customer Services**

No. 59, D R Wijewardena Mawatha, Colombo 10, Sri Lanka. Tel.: +9411 233 2746, +9411 233 4278, +9411 244 6409 Email: fastcash@peoplesbank.lk, nrfc@peoplesbank.lk, newnrfc@peoplesbank.lk, teletran@peoplesbank.lk SWIFT: PSBKLKLX

# **People's Card Centre**

2nd Floor, No. 1161, Maradana Road, PLC Building, Colombo 8, Sri Lanka. Tel: +9411 249 0490/+9411 249 0406 Fax: +9411 216 9029 Email: card@peoplesbank.lk

#### **Subsidiaries of People's Bank**

#### People's Travels (Pvt) Ltd.

No. 59, D R Wijewardena Mawatha, Colombo 10, Sri Lanka. Tel.: +9411 247 0190, +9411 239 6296 Fax: +9411 243 4530 Email: ptravel@peoplesbank.lk Web: www.peoplestravels.com

#### People's Leasing & Finance PLC

No. 1161, Maradana Road, Borella, Colombo 8, Sri Lanka. Tel: +9411 263 1631 Fax: +9411 263 1000 Email: plclease@plc.lk Web: www.plc.lk

### Subsubsidiaries of People's Bank

(Subsidiaries of People's Leasing & Finance PLC)

#### **People's Insurance PLC**

No. 7, Havelock Road, Colombo 5. Tel.: +9411 220 6406 Fax: +9411 220 6436

# People's Leasing Property

Development Ltd. No. 1161, Maradana Road, Borella, Colombo 8, Sri Lanka. Tel: +9411 263 1631 Fax: +9411 263 1596

# People's Leasing Fleet

Management Ltd. No. 1161, Maradana Road, Borella, Colombo 8, Sri Lanka. Tel: +9411 230 4464/5 Fax: +9411 230 2592

#### People's Micro-Commerce Ltd.

No. 1161, Maradana Road, Borella, Colombo 8, Sri Lanka. Tel: +9411 281 7654/5 Fax: +9411 281 7653

#### People's Leasing Havelock Properties Ltd.

No. 1161, Maradana Road, Borella, Colombo 8, Sri Lanka. Tel: +9411 263 1631 Fax: +9411 263 1596

#### Lankan Alliance Finance Limited

Level 10, Laila Tower, No. 8, South Gulshan Avenue, Dhaka, 1212, Bangladesh Tel: +8802 984 0411-12

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# Pride of the Nation



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